

## CHINA CONSTRUCTION BANK CORPORATION 中國建設銀行股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability)

# CHINA CONSTRUCTION BANK CORPORATION HONG KONG BRANCH 中國建設銀行股份有限公司香港分行

### U.S.\$6,000,000,000 Medium Term Note Programme

The offering circular of China Construction Bank Corporation 中國建設銀行股份有限公司 (the "Bank") and China Construction Bank Corporation Hong Kong Branch 中國建設銀行股份有限公司香港分行 (the "Hong Kong Branch") dated 24 November 2017 (the "Offering Circular") is attached hereto as Annex A (and, together with this document, constitutes the "Offering Document"). The Offering Document is in connection with the Medium Term Note Programme (the "Programme") for the issuance by the Bank, the Hong Kong Branch or such other branch as specified in the relevant Pricing Supplement (together with the Bank and the Hong Kong Branch, an "Issuer") of up to U.S.\$6,000,000,000 (or equivalent in other currencies) in aggregate nominal amount of notes (the "Notes").

On 23 November 2017, the Singapore Exchange Securities Trading Limited (the "SGX-ST") approved in-principle the listing and quotation of the Notes on the SGX-ST and on 27 November 2017, the Stock Exchange of Hong Kong Limited (the "HKSE") approved the listing on the HKSE of the Programme under the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited during the 12-month period from the date of the Offering Circular.

The Offering Document has been approved by the Dubai Financial Services Authority (the "**DFSA**") under the DFSA's Markets Rule 2.6 and is therefore an Approved Prospectus for the purposes of Article 14 of the DFSA's Markets Law 2012. Application has also been made to the DFSA for Notes issued under the Programme during the period of 12 months from the date of the Offering Document to be admitted to the official list of securities (the "**DFSA Official List**") maintained by the DFSA and to NASDAQ Dubai for such Notes to be admitted to trading on NASDAQ Dubai.

The Offering Document complies with the requirements in Part 2 of the Markets Law and Chapter 2 of the Markets Rules.

The DFSA does not accept any responsibility for the content of the information included in the Offering Document, including the accuracy or completeness of such information. The liability for the content of the Offering Document lies with the Issuer, the Bank and the Hong Kong Branch. The DFSA has also not assessed the suitability of any Notes issued under this Programme to any particular investor or type of investor. If you do not understand the contents of the Offering Document or are unsure whether any Notes issued under the Offering Document are suitable for your individual investment objectives and circumstances, you should consult an authorised financial adviser.

The date of this document is 29 November 2017.

## ANNEX A OFFERING CIRCULAR

#### IMPORTANT NOTICE

THIS OFFERING IS AVAILABLE ONLY TO INVESTORS WHO ARE ADDRESSEES OUTSIDE OF THE UNITED STATES AND ARE NOT U.S. PERSONS.

**IMPORTANT:** You must read the following disclaimer before continuing. The following disclaimer applies to the attached offering circular. You are advised to read this disclaimer carefully before accessing, reading or making any other use of the attached offering circular. In accessing the attached offering circular, you agree to be bound by the following terms and conditions, including any modifications to them from time to time, each time you receive any information from us as a result of such access.

Confirmation of Your Representation: This offering circular is being sent to you at your request, and by accepting the e-mail and accessing the attached document, you shall be deemed to represent to each of China Construction Bank Corporation 中國建設銀行股份有限公司香港分行 (the "Bank"), China Construction Bank Corporation Hong Kong Branch 中國建設銀行股份有限公司香港分行 (the "Hong Kong Branch") or such other branch of the Bank as specified in the relevant Pricing Supplement (a "Branch Issuer" and together with the Bank and the Hong Kong Branch, an "Issuer") China Construction Bank (Asia) Corporation Limited and The Hongkong and Shanghai Banking Corporation Limited (together, the "Arrangers") that (1) you and any customers you represent are not U.S. persons (as defined in Regulation S under the U.S. Securities Act of 1933, as amended (the "Securities Act")) and that the e-mail address that you gave us and to which this e-mail has been delivered is not located in the United States, its territories or possessions, and (2) that you consent to delivery of the attached and any amendments or supplements thereto by electronic transmission.

The attached document has been made available to you in electronic form. You are reminded that documents transmitted via this medium may be altered or changed during the process of transmission and consequently none of the Bank, the Hong Kong Branch, the Issuer, the Arrangers, the dealers named herein (the "Dealers"), the agents named herein (the "Agents") nor their respective affiliates and their respective directors, officers, employees, representatives, agents and each person who controls the Bank, the Hong Kong Branch, the Issuer, an Arranger, a Dealer, an Agent or their respective affiliates accepts any liability or responsibility whatsoever in respect of any discrepancies between the document distributed to you in electronic format and the hard copy version. We will provide a hard copy version to you upon request.

THE SECURITIES HAVE NOT BEEN, AND WILL NOT BE, REGISTERED UNDER THE SECURITIES ACT, OR THE SECURITIES LAWS OF ANY STATE OF THE UNITED STATES OR OTHER JURISDICTION AND THE SECURITIES MAY NOT BE OFFERED OR SOLD WITHIN THE UNITED STATES OR TO U.S. PERSONS EXCEPT PURSUANT TO AN EXEMPTION FROM, OR IN A TRANSACTION NOT SUBJECT TO, THE REGISTRATION REQUIREMENTS OF THE SECURITIES ACT AND APPLICABLE STATE OR LOCAL SECURITIES LAWS. THIS OFFERING IS MADE SOLELY TO NON-U.S. PERSONS IN OFFSHORE TRANSACTIONS PURSUANT TO REGULATION S UNDER THE SECURITIES ACT.

Nothing in this electronic transmission constitutes an offer or an invitation by or on behalf of the Bank, the Hong Kong Branch, the Issuer, the Arrangers or the Dealers to subscribe for or purchase any of the securities described therein, and access has been limited so that it shall not constitute in the United States or elsewhere directed selling efforts (within the meaning of Regulation S under the Securities Act). If a jurisdiction requires that the offering be made by a licensed broker or dealer and an Arranger or a Dealer or any affiliate of it is a licensed broker or dealer in that jurisdiction, the offering shall be deemed to be made by it or such affiliate on behalf of the Issuer in such jurisdiction.

You are reminded that you have accessed the attached offering circular on the basis that you are a person into whose possession this offering circular may be lawfully delivered in accordance with the laws of the jurisdiction in which you are located and you may not nor are you authorised to deliver this document, electronically or otherwise, to any other person. If you have gained access to this transmission contrary to the foregoing restrictions, you are not allowed to purchase any of the securities described in the attached.

Actions that You May Not Take: If you receive this document by e-mail, you should not reply by e-mail to this announcement, and you may not purchase any securities by doing so. Any reply e-mail communications, including those you generate by using the "Reply" function on your e-mail software, will be ignored or rejected.

YOU ARE NOT AUTHORISED TO AND YOU MAY NOT FORWARD OR DELIVER THE ATTACHED OFFERING CIRCULAR, ELECTRONICALLY OR OTHERWISE, TO ANY OTHER PERSON OR REPRODUCE SUCH OFFERING CIRCULAR IN ANY MANNER WHATSOEVER. ANY FORWARDING, DISTRIBUTION OR REPRODUCTION OF THE ATTACHED OFFERING CIRCULAR IN WHOLE OR IN PART IS UNAUTHORISED. FAILURE TO COMPLY WITH THIS DIRECTIVE MAY RESULT IN A VIOLATION OF THE SECURITIES ACT OR THE APPLICABLE LAWS OF OTHER JURISDICTIONS.

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## 中国建设银行

China Construction Bank

## CHINA CONSTRUCTION BANK CORPORATION

中國建設銀行股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability)

## CHINA CONSTRUCTION BANK CORPORATION HONG KONG BRANCH

中國建設銀行股份有限公司香港分行

### U.S.\$6,000,000,000 Medium Term Note Programme

On 29 May 2015, China Construction Bank Corporation Hong Kong Branch 中國建設銀行股份有限公司香港分行 (the "Hong Kong Branch") established a U.S.\$6,000,000,000 Medium Term Note Programme (the "Programme") and prepared an offering circular dated 29 May 2015 and 26 September 2016. This Offering Circular supersedes the offering circular dated 26 September 2016. Any Notes (as defined below) issued under this Programme on or after the date of this Offering Circular are issued subject to the provisions described herein save for, in the case of the terms and conditions of the Notes, any Notes issued on or after the date of this Offering Circulars as to be consolidated and form a single series with any Series (as defined under "Terms and Conditions of the Notes") of Notes issued before the date of this Offering Circulars construction Bank Corporation 中國建設銀行股份算股公司 (the "Bank"), the Hong Kong Branch of the Bank as specified in the relevant Pricing Supplement (as Supplement (as Paranch Issuer") and Irelevant laws, regulations and directives, may from time to time issue notes (the "Notes") denominated in any currency agreed between the Issuer and the relevant Dealer (as defined below).

Notes may be issued in bearer or registered form (respectively "Bearer Notes" and "Registered Notes"). The maximum aggregate nominal amount of all Notes from time to time outstanding under the Programme will not exceed U.S.\$6,000,000,000 (or its equivalent in other currencies calculated as described in the Dealer Agreement described herein), subject to increase as described herein.

The Notes may be issued on a continuing basis to one or more of the Dealers specified under "Summary of the Programme" and any additional Dealer appointed under the Programme from time to time by the Issuer (each a "Dealer" and together the "Dealers"), which appointment may be for a specific issue or on an ongoing basis. References in this Offering Circular to the "relevant Dealer" shall, in the case of an issue of Notes being (or intended to be) subscribed by more than one Dealer, be to all Dealers agreeing to subscribe such Notes.

Application has been made to The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") for the listing of the Programme by way of debt securities to professional investors (as defined in Chapter 37 of the Rules Governing the Listing of Securities on the Hong Kong Stock Exchange and in the Securities and Futures Ordinance (Cap. 571) of Hong Kong (the "SFO")) (together, "Professional Investors") only during the 12 month period from the date of this Offering Circular on the Hong Kong Stock Exchange. This document is for distribution to Professional Investors should not purchase the Notes in the primary or secondary markets unless they are Professional Investors and understand the risks involved. The Notes are only suitable for Professional Investors.

The Hong Kong Stock Exchange has not reviewed the contents of this Offering Circular, other than to ensure that the prescribed form disclaimer and responsibility statements, and a statement limiting distribution of this Offering Circular to Professional Investors only have been reproduced in this Offering Circular. Listing of the Programme and the Notes on the Hong Kong Stock Exchange is not to be taken as an indication of the commercial merits or credit quality of the Programme, the Notes, the Issuer, the Bank or the Hong Kong Bank or the Hong Kong Bank or the Hong Kong Stock Exchange take no responsibility for the contents of this Offering Circular, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss however arising from or in reliance upon the whole or any part of the contents of this Offering Circular.

Where applicable for a relevant Tranche of Notes, the Notes will be issued within the relevant annual or otherwise general foreign debt issuance quota granted to the Bank by the National Development and Reform Commission of the PRC (the "NDRC") or registration will be completed by the Bank with the NDRC pursuant to the Circular on Promoting the Reform of the Administrative System on the Issuance by Enterprises of Foreign Debt Filings and Registrations (國家發展改革委關於推進企業發行外債備案整記制管理改革的通知(發改外資[2015] 2044號)) issued by the NDRC which came into effect on 14 September 2015 and the applicable implementation rules or policies thereof as issued by the NDRC from time to time (the "NDRC Circular"). After the issuance of such relevant Tranche of Notes, the Bank intends to provide the requisite information on the issuance of such Notes to the NDRC within the time period as required by the NDRC.

Notice of the aggregate nominal amount of Notes, interest (if any) payable in respect of Notes, the issue price of Notes and any other terms and conditions not contained herein which are applicable to each Tranche (as defined under "Terms and Conditions of the Notes") of Notes will be set out in a pricing supplement (the "Pricing Supplement") which, with respect to Notes to be listed on the Hong Kong Stock Exchange, will be delivered to the Hong Kong Stock Exchange, on or before the date of issue of the Notes of such Tranche. Hong Kong Exchanges and Clearing Limited and the Hong Kong Stock Exchange take no responsibility for the contents of this Offering Circular, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this Offering Circular.

Application has been made to the Singapore Exchange Securities Trading Limited (the "SGX-ST") for permission to deal in and quotation for any Notes that may be issued pursuant to the Programme and which are agreed at or prior to the time of issue thereof to be so listed on the SGX-ST. Such permission will be granted when such Notes have been admitted to the Official List of the SGX-ST. If the application to the SGX-ST to list a particular series of Notes is approved, for so long as any Notes are listed on the SGX-ST and the rules of the SGX-ST so require, such Notes, if traded, on the SGX-ST and some no responsibility for the correctness of any of the statements made or opinions expressed or reports contained herein. The approval in-principle from, the admission of any Notes to the Official List of, and the quotation of any Notes on, the SGX-ST, are not to be taken as indications of the merits of the Issuer, the Hong Kong Branch or the Bank, its subsidiaries, its associated companies (if any), the Programme or such Notes.

This Offering Circular has been submitted for approval to the Dubai Financial Scrug Dranch of the Dubai Financial Scrug Dranch of the Dubai Financial Scrug Authority (the "DFSA") under the DFSA's Markets Rule 2.6 and, upon approval, will therefore be an Approved Prospectus for the purposes of Article 14 of the DFSA's Markets Law 2012. Application has also been made to the DFSA for Notes issued under the Programme during the period of 12 months from the date of this Offering Circular to be admitted to the official list of securities (the "DFSA Official List") maintained by the DFSA and to NASDAQ Dubai for such Notes to be admitted to trading on NASDAQ Dubai.

Notice of the aggregate nominal amount of Notes, interest (if any) payable in respect of Notes, the issue price of Notes and certain other information which is applicable to each Tranche (as defined under "Terms and Conditions of the Notes") of Notes will be set out in the applicable Pricing Supplement which, with respect to Notes to be listed on NASDAQ Dubai, will be delivered to the DFSA and NASDAQ Dubai before the listing of Notes of such Tranche.

The DFSA does not accept any responsibility for the content of the information included in this Offering Circular, including the accuracy or completeness of such information. The liability for the content of this Offering Circular lies with the Issuer, the Hong Kong Branch and the Bank. The DFSA has also not assessed the suitability of any Notes issued under this Programme to any particular investor or type of investor. If you do not understand the contents of this Offering Circular or are unsure whether any Notes issued under this Offering Circular are suitable for your individual investment objectives and circumstances, you should consult an authorised financial adviser.

The Programme provides that Notes may be listed or admitted to trading, as the case may be, on such other or further stock exchanges or markets as may be agreed between the Issuer and the relevant Dealer. The Issuer may also issue unlisted Notes.

Each Tranche of Notes of each Series (as defined in "Form of the Notes") in bearer form will be represented on issue by a temporary global note in bearer form (each a "Temporary Bearer Global Note") or a permanent global note in hearer form (each a "Permanent Bearer Global Note"). Notes in registered form will initially be represented by a global note in registered form (each a "Registered Global Note") and together with any Temporary Bearer Global Notes and Permanent Bearer Global Notes, the "Global Notes" and each a "Global Note"). Registered Global Notes will be registered in the name of, or in the name of a nominee for, one or more clearing systems. Global Notes may be deposited on the issue date with a common depositary for Euroclear Bank SA/NV ("Euroclear") and Clearstream Banking S.A. ("Clearstream"). Global Notes may also be deposited with a sub-custodian for the Hong Kong Monetary Authority (the "HKMA"), as operator of the Central Moneymarkets Unit Service, operated by the Hong Kong Monetary Authority (the "CMU Service"). The provisions governing the exchange of interests in Global Notes for other Global Notes and definitive Notes are described in "Form of the Notes".

The Issuer may agree with any Dealer (as defined herein) that the Notes may be issued in a form not contemplated by the Terms and Conditions of the Notes herein, in which event (in the case of Notes intended to be listed on the Hong Kong Stock Exchange) a supplementary offering circular, if appropriate, will be made available which will describe the effect of the agreement reached in relation to such Notes.

The Bank has been rated Al by Moody's Investors Service ("Moody's"). The Programme has been rated Al by Moody's. Notes issued under the Programme may be rated or unrated. Where an issue of a certain series of Notes is rated, its rating will not necessarily be the same as the rating applicable to the Programme and (where applicable) such rating will be specified in the relevant Pricing Supplement. A rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, change or withdrawal at any time by the assigning rating agency.

See "Risk Factors" beginning on page 66 for a discussion of certain factors to be considered in connection with an investment in the Notes.

Arrangers

China Construction Bank (Asia)

**HSBC** 

**Dealers** 

China Construction Bank (Asia)

**HSBC** 

The date of this Offering Circular is 24 November 2017.

#### IMPORTANT NOTICE

Each of the Issuer, the Hong Kong Branch and the Bank having made all reasonable enquiries confirms that to the best of its knowledge and belief (i) this Offering Circular contains all information with respect to the Issuer, the Hong Kong Branch and the Bank and its subsidiaries taken as a whole (the "Group") and to the Notes which is material in the context of the issue and offering of the Notes (including all information required by applicable laws and the information which, according to the particular nature of the Issuer, the Hong Kong Branch, the Bank and of the Notes, is necessary to enable investors to make an informed assessment of the assets and liabilities, financial position, profits and losses, and prospects of the Issuer, the Hong Kong Branch and the Group and of the rights attaching to the Notes); (ii) the statements contained herein relating to the Issuer, the Hong Kong Branch, the Bank, the Group and the Notes are in every material respect true and accurate and not misleading and (iii) there are no other facts in relation to the Issuer, the Hong Kong Branch, the Bank, the Group or the Notes, the omission of which would, in the context of the issue and offering of the Notes, make any statement in this Offering Circular misleading in any material aspect.

This Offering Circular includes particulars given in compliance with the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "HKSE Rules") for the purpose of giving information with regard to the Issuer, the Hong Kong Branch and the Bank. Each of the Issuer, the Hong Kong Branch and the Bank accepts full responsibility for the accuracy of the information contained in this Offering Circular and confirms, having made all reasonable enquiries, that to the best of its knowledge and belief there are no other facts the omission of which would make any statements herein misleading.

No person is or has been authorised by the Issuer, the Hong Kong Branch or the Bank to give any information or to make any representations other than those contained in this Offering Circular in connection with the Programme or the Notes and, if given or made, such information or representations must not be relied upon as having been authorised by the Issuer, the Hong Kong Branch, the Bank, the Arrangers or the Dealers.

The Arrangers and the Dealers have not separately verified the information contained in this Offering Circular to the fullest extent permitted by law. None of the Arrangers or the Dealers makes any representation, warranty or undertaking, express or implied, or accepts any responsibility, with respect to the accuracy or completeness of any of the information in this Offering Circular. To the fullest extent permitted by law, none of the Arrangers or the Dealers accepts any responsibility for the contents of this Offering Circular. Each of the Arrangers and the Dealers accordingly disclaims all and any liability whether arising in tort or contract or otherwise (save as referred to above) which it might otherwise have in respect of this Offering Circular or any such statement. Neither this Offering Circular nor any financial statements included or incorporated herein are intended to provide the basis of any credit or other evaluation and should not be considered as a recommendation by any of the Issuer, the Hong Kong Branch, the Bank, the Arrangers or the Dealers that any recipient of this Offering Circular or any such financial statements should purchase the Notes. Each potential purchaser of Notes should determine for itself the relevance of the information contained in this Offering Circular and make its own independent investigation of the financial condition and affairs, and its own appraisal of the creditworthiness, of the Issuer, the Hong Kong Branch, the Bank and the risks involved. The purchase of Notes by investors should be based upon their investigation, as they deem necessary. None of the Arrangers nor the Dealers undertakes to review the financial condition or affairs of the Issuer, the Hong Kong Branch, the Bank and the Group during the life of the arrangements contemplated by this Offering Circular, nor to advise any investor or potential investor in the Notes of any information coming to the attention of any of the Arrangers or the Dealers.

Neither this Offering Circular nor any other information supplied in connection with the Programme or the issue of any Notes constitutes an offer or invitation by or on behalf of the Issuer, the Hong Kong Branch, the Bank, any of the Arrangers or the Dealers to any person to subscribe for or to purchase any Notes.

Neither the delivery of this Offering Circular or any Pricing Supplement nor the offering, sale or delivery of any Notes shall in any circumstances imply that the information contained herein concerning the Issuer, the Hong Kong Branch or the Bank is correct at any time subsequent to the date hereof or that any other information supplied in connection with the Programme is correct as of any time subsequent to the date indicated in the document containing the same. The Arrangers and the Dealers expressly do not undertake to review the financial condition or affairs of the Issuer, the Hong Kong Branch or the Bank during the life of the Programme or to advise any investor in the Notes of any information coming to their attention. Investors should review, *inter alia*, the most recently published documents incorporated by reference into this Offering Circular when deciding whether or not to purchase any Notes.

IN CONNECTION WITH THE ISSUE OF ANY TRANCHE OF NOTES, THE DEALER OR DEALERS (IF ANY) NAMED AS THE STABILISING MANAGER(S) (OR PERSON(S) ACTING ON BEHALF OF ANY STABILISING MANAGER(S)) IN THE APPLICABLE PRICING SUPPLEMENT MAY OVER-ALLOT NOTES OR EFFECT TRANSACTIONS WITH A VIEW TO SUPPORTING THE PRICE OF THE NOTES OF THE SERIES AT A LEVEL HIGHER THAN THAT WHICH MIGHT OTHERWISE PREVAIL FOR A LIMITED PERIOD AFTER THE ISSUE DATE OF THE RELEVANT TRANCHE OF NOTES. HOWEVER, THERE IS NO OBLIGATION ON SUCH STABILISING MANAGER(S) TO DO THIS. SUCH STABILISING, IF COMMENCED, MAY BE DISCONTINUED AT ANY TIME, AND MUST BE BROUGHT TO AN END AFTER A LIMITED PERIOD. SUCH STABILISING SHALL BE IN COMPLIANCE WITH ALL APPLICABLE LAWS, REGULATIONS AND RULES.

The Notes have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act"), and are subject to U.S. tax law requirements. Subject to certain exceptions, the Notes may not be offered, sold or delivered within the United States or to, or for the account or benefit of, U.S. persons (as defined in Regulation S under the Securities Act). For a further description of certain restrictions on the offering and sale of the Notes and on distribution of this Offering Circular, see "Subscription and Sale" and the applicable Pricing Supplement.

In addition, if the Pricing Supplement in respect of any Notes includes a legend entitled "Prohibition of Sales to EEA Retail Investors", the Notes are not intended, from 1 January 2018, to be offered, sold or otherwise made available to and, with effect from such date, should not be offered, sold or otherwise made available to any retail investor in the European Economic Area ("EEA"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU ("MiFID II"); (ii) a customer within the meaning of Directive 2002/92/EC ("IMD"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in Directive 2003/71/EC (as amended, the "Prospectus Directive"). Consequently no key information document required by Regulation (EU) No 1286/2014 (the "PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPS Regulation.

This Offering Circular complies with the requirements in Part 2 of the Markets Law (DIFC Law No. 1 of 2012) and Chapter 2 of the Markets Rules.

#### NOTICE TO RESIDENTS OF QATAR

The Notes will not be offered, sold or delivered, at any time, directly or indirectly, in the State of Qatar (including the Qatar Financial Centre) in a manner that would constitute a public offering. This Offering Circular has not been and will not be reviewed or approved by or registered with the Qatar Financial Markets Authority, the Qatar Financial Centre Regulatory Authority, the Qatar Stock Exchange or the Qatar Central Bank in accordance with their regulations or any other regulations in the State of Qatar and the Qatar Financial Centre. The Notes are not and will not be traded on the Qatar Stock Exchange.

#### NOTICE TO RESIDENTS OF THE KINGDOM OF BAHRAIN

In relation to investors in the Kingdom of Bahrain, Notes may only be offered in registered form to existing account holders and accredited investors (each as defined by the Central Bank of Bahrain (the "CBB")) in the Kingdom of Bahrain where such investors make a minimum investment of at least U.S.\$100,000 or the equivalent amount in any other currency or such other amount as the CBB may determine.

This Offering Circular does not constitute an offer of securities in the Kingdom of Bahrain in terms of Article (81) of the Central Bank and Financial Institutions Law 2006 (decree Law No. 64 of 2006). This Offering Circular and the related offering documents have not been and will not be registered as a prospectus with the CBB. Accordingly, no Notes may be offered, sold or made the subject of an invitation for subscription or purchase nor will this Offering Circular or any related document or material be used in connection with any offer, sale or invitation to subscribe or purchase the Notes, whether directly or indirectly, to persons in the Kingdom of Bahrain, other than to accredited investors for an offer outside the Kingdom of Bahrain.

The CBB has not reviewed, approved or registered this Offering Circular or related offering documents and it has not in any way considered the merits of the Notes to be offered for investment, whether in or outside of the Kingdom of Bahrain. Therefore, the CBB assumes no responsibility for the accuracy and completeness of the statements and information contained in this Offering Circular and expressly disclaims any liability whatsoever for any loss howsoever arising from reliance upon the whole or any part of the content of this Offering Circular. No offer of Notes will be made to the public in the Kingdom of Bahrain and this Offering Circular must be read by the addressee only and must not be issued, passed to, or made available to the public generally.

#### NOTICE TO RESIDENTS OF THE KINGDOM OF SAUDI ARABIA

This Offering Circular may not be distributed in the Kingdom of Saudi Arabia except to such persons as are permitted under the Offers of Securities Regulations issued by the Capital Market Authority of Saudi Arabia (the "Capital Market Authority").

The Capital Market Authority does not make any representations as to the accuracy or completeness of this Offering Circular, and expressly disclaims any liability whatsoever for any loss arising from, or incurred in reliance upon, any part of this Offering Circular. Prospective purchasers of the Notes should conduct their own due diligence on the accuracy of the information relating to the Notes. If a prospective purchaser does not understand the contents of this Offering Circular he or she should consult an authorised financial adviser.

This Offering Circular does not constitute an offer to sell or the solicitation of an offer to buy any Notes in any jurisdiction to any person to whom it is unlawful to make the offer or solicitation in such jurisdiction. The distribution of this Offering Circular and the offer or sale of Notes may be restricted by law in certain jurisdictions. None of the Issuer, the Hong Kong Branch, the Bank, the Arrangers or the Dealers represents that this Offering Circular may be lawfully

distributed, or that any Notes may be lawfully offered, in compliance with any applicable registration or other requirements in any such jurisdiction, or pursuant to an exemption available thereunder, or assumes any responsibility for facilitating any such distribution or offering. In particular, no action has been taken by the Issuer, the Hong Kong Branch, the Bank, the Arrangers or the Dealers which would permit a public offering of any Notes or distribution of this Offering Circular in any jurisdiction where action for that purpose is required. Accordingly, no Notes may be offered or sold, directly or indirectly, and neither this Offering Circular nor any advertisement or other offering material may be distributed or published in any jurisdiction, except under circumstances that will result in compliance with any applicable laws and regulations. Persons into whose possession this Offering Circular or any Notes may come must inform themselves about, and observe, any such restrictions on the distribution of this Offering Circular and the offering and sale of Notes. In particular, there are restrictions on the distribution of this Offering Circular and the offer or sale of the Notes in the United States, the European Economic Area (including the United Kingdom), Singapore, Japan, Hong Kong, the People's Republic of China, the United Arab Emirates (excluding the Dubai International Financial Centre), the Dubai International Financial Centre, the Kingdom of Saudi Arabia, the Kingdom of Bahrain and the State of Qatar. See "Subscription and Sale" and the relevant Pricing Supplement.

#### PRESENTATION OF FINANCIAL INFORMATION

This Offering Circular contains the audited consolidated financial statements of the Group as at and for the year ended 31 December 2015 (the "Group 2015 Annual Financial Statements") and the audited consolidated financial statements of the Group as at and for the year ended 31 December 2016 (the "Group 2016 Annual Financial Statements"). The Group 2015 Annual Financial Statements and the Group 2016 Annual Financial Statements were prepared in accordance with the International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

The Group 2015 Annual Financial Statements and the Group 2016 Annual Financial Statements have been audited by PricewaterhouseCoopers, Certified Public Accountants, Hong Kong ("PricewaterhouseCoopers") in accordance with Hong Kong Standards on Auditing ("HKSA") and are included elsewhere in this Offering Circular.

The selected consolidated interim financial information of the Group as at and for the six months ended 30 June 2016 and 2017 was extracted from the unaudited consolidated interim financial statements of the Group as at and for the six months ended 30 June 2017 (the "Group 2017 Interim Financial Statements"), which were prepared and presented in accordance with International Accounting Standard 34 "Interim Financial Reporting" ("IAS 34") issued by the IASB and have been reviewed by PricewaterhouseCoopers Hong Kong, in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and are included elsewhere in this Offering Circular.

The selected consolidated quarterly financial information of the Group as at and for the nine months ended 30 September 2016 and 2017 was extracted from the unaudited and unreviewed consolidated quarterly financial statements of the Group as at and for the nine months ended 30 September 2017 (the "Group 2017 Third Quarter Financial Statements") included in the quarterly report of the Group (the "Group 2017 3Q Report") published on 26 October 2017 and prepared in accordance with IFRS.

However, such unaudited consolidated interim and quarterly financial information should not be relied upon to provide the same quality of information associated with information that has been subject to an audit and/or review. Potential investors must exercise caution when using such data to evaluate the Group's financial condition, results of operations and results. Such unaudited consolidated interim financial information as at and for the six months ended 30 June 2017 and unaudited and unreviewed consolidated quarterly financial information as at and for the nine months ended 30 September 2017 should not be taken as an indication of the expected financial condition and results of operations for the Group for the full financial year ending 31 December 2017.

#### **CERTAIN DEFINITIONS**

Unless otherwise specified or the context requires, references herein to the **Bank** refer to China Construction Bank Corporation 中國建設銀行股份有限公司; references to the **Hong Kong Branch** refer to China Construction Bank Corporation Hong Kong Branch 中國建設銀行股份有限公司香港分行; references to the **Issuer** refer to the Bank, the Hong Kong Branch or such other branch of the Bank as specified in the relevant Pricing Supplement as being the issuer of a Series of Notes; references to the **Group** refer to the Bank and its subsidiaries taken as a whole; references herein to **U.S. dollars** and **U.S.**\$ are to the lawful currency of the United States of America (the "**USA**" or the "**U.S.**"); references to **Hong Kong dollars**, **HK dollars** and **HK**\$ are to the lawful currency of Hong Kong; references to **Renminbi**, **RMB** and **CNY** are to the lawful currency of the People's Republic of China (the "**PRC**"); references to **Sterling** and £ are to the lawful currency of the United Kingdom and references to **EUR**, **euro** and € are to the currency introduced at the start of the third stage of European economic and monetary union pursuant to the Treaty on the Functioning of the European Union, as amended.

In addition, references to **Hong Kong** are to the Hong Kong Special Administrative Region of the PRC, references to **Macau** are to the Macau Special Administrative Region of the PRC, references to **Mainland China** are to the PRC excluding Hong Kong and Macau and references to **Greater China** are to the PRC including Hong Kong and Macau.

Any discrepancies in any table between totals and sums of the amounts listed are due to rounding.

#### FORWARD-LOOKING STATEMENTS

The Issuer has included statements in this Offering Circular which contain words or phrases such as "will", "would", "aim", "aimed", "is likely", "are likely", "believe", "expect", "expected to", "will continue", "anticipated", "estimate", "estimating", "intend", "plan", "seeking to", "future", "objective", "should", "can", "could", "may", and similar expressions or variations of such expressions, that are "forward-looking statements". Actual results may differ materially from those suggested by the forward-looking statements due to certain risks or uncertainties associated with the Issuer's expectations with respect to, but not limited to, its ability to successfully implement its strategy, its ability to integrate recent or future mergers or acquisitions into its operations, future levels of non-performing assets and restructured assets, its growth and expansion, the adequacy of its provision for credit and investment losses, technological changes, investment income, its ability to market new products, cash flow projections, the outcome of any legal or regulatory proceedings it is or becomes a party to, the future impact of new accounting standards, its ability to pay dividends, its ability to roll over its short-term funding sources, its exposure to operational, market, credit, interest rate and currency risks and the market acceptance of and demand for internet banking services.

#### THIRD PARTY INFORMATION

The Issuer confirms that all third party information in this Offering Circular has been accurately reproduced and, so far as it is aware and has been able to ascertain from information published by that third party, no facts have been omitted which would render the reproduced information inaccurate or misleading.

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#### DOCUMENTS INCORPORATED BY REFERENCE

The following documents published or issued from time to time after the date hereof shall be deemed to be incorporated in, and to form part of, this Offering Circular:

- (a) the most recently published audited consolidated financial statements of the Bank and the most recently published unaudited but reviewed consolidated interim financial statements of the Bank, together with any audit or review reports prepared in connection therewith and the most recently published unaudited and unreviewed consolidated quarterly financial statements of the Bank; and
- (b) all supplements or amendments to this Offering Circular circulated by the Issuer from time to time,

save that any statement contained herein or in a document which is deemed to be incorporated by reference herein shall be deemed to be modified or superseded for the purpose of this Offering Circular to the extent that a statement contained in any such subsequent document which is deemed to be incorporated by reference herein modifies or supersedes such earlier statement (whether expressly, by implication or otherwise). Any statement so modified or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this Offering Circular.

The Issuer will provide, without charge, to each person to whom a copy of this Offering Circular has been delivered, upon the request of such person, a copy of any or all of the documents deemed to be incorporated herein by reference unless such documents have been modified or superseded as specified above. Requests for such documents should be directed to the Issuer at its office, as set out at the end of this Offering Circular. In addition, such documents will be available free of charge from the office of The Hongkong and Shanghai Banking Corporation Limited (the "Fiscal Agent") at Level 30, HSBC Main Building, 1 Queen's Road Central, Hong Kong. Pricing Supplements relating to unlisted Notes will only be available for inspection by a holder of such Notes and such holder must produce evidence satisfactory to the Issuer or the relevant Paying Agent as to its holding of Notes and its identity.

If the terms of the Programme are modified or amended in a manner which would make this Offering Circular, as so modified or amended, inaccurate or misleading, a new offering circular will be prepared.

#### GENERAL DESCRIPTION OF THE PROGRAMME

Under the Programme, the Issuer may from time to time issue Notes denominated in any currency, subject to those matters set out herein. A summary of the terms and conditions of the Programme and the Notes appears below. The applicable terms of any Notes will be agreed between the Issuer and the relevant Dealer prior to the issue of the Notes and will be set out in the Terms and Conditions of the Notes endorsed on, attached to, or incorporated by reference into, the Notes, as modified and supplemented by the applicable Pricing Supplement attached to, or endorsed on, such Notes, as more fully described under "Form of the Notes".

This Offering Circular and any supplement hereto will only be valid for Notes issued under the Programme during the period of 12 months from the date of this Offering Circular in an aggregate nominal amount which, when added to the aggregate nominal amount then outstanding of all Notes previously or simultaneously issued under the Programme, does not exceed U.S.\$6,000,000,000 or its equivalent in other currencies. For the purpose of calculating the U.S. dollar equivalent of the aggregate nominal amount of Notes issued under the Programme from time to time:

- (a) the U.S. dollar equivalent of Notes denominated in another Specified Currency (as specified in the applicable Pricing Supplement in relation to the relevant Notes, described under "Form of the Notes") shall be determined, at the discretion of the Issuer, either as at the date on which agreement is reached for the issue of Notes or on the preceding day on which commercial banks and foreign exchange markets are open for business in Hong Kong, in each case on the basis of the spot rate for the sale of the U.S. dollar against the purchase of such Specified Currency in the Hong Kong foreign exchange market quoted by any leading international bank selected by the Issuer on the relevant day of calculation;
- (b) the U.S. dollar equivalent of Dual Currency Notes, Index Linked Notes and Partly Paid Notes (each as specified in the applicable Pricing Supplement in relation to the relevant Notes, described under "Form of the Notes") shall be calculated in the manner specified above by reference to the original nominal amount on issue of such Notes (in the case of Partly Paid Notes regardless of the subscription price paid); and
- (c) the U.S. dollar equivalent of Zero Coupon Notes (as specified in the applicable Pricing Supplement in relation to the relevant Notes, described under "Form of the Notes") and other Notes issued at a discount or a premium shall be calculated in the manner specified above by reference to the net proceeds received by the Issuer for the relevant issue.

#### SELECTED CONSOLIDATED FINANCIAL DATA

The following tables set forth the summary consolidated financial information of the Group as at and for the periods indicated.

The selected consolidated financial data as at and for the years ended 31 December 2015 and 2016 are extracted from the Group's audited consolidated financial statements for the years ended 31 December 2015 and 2016 as prepared and presented in accordance with IFRS and have been audited by PricewaterhouseCoopers.

The selected consolidated quarterly financial information of the Group as at and for the nine months ended 30 September 2016 and 2017 was extracted from the Group 2017 Third Quarter Financial Statements included in the Group 2017 3Q Report published on 26 October 2017 and prepared in accordance with IFRS. The Group 2017 third quarter financial information (which include the comparative financial information as at and for the nine months ended 30 September 2016) included in this Offering Circular have neither been audited nor reviewed by PricewaterhouseCoopers. Such unaudited and unreviewed consolidated quarterly financial information should not be relied upon to provide the same quality of information associated with information that has been subject to an audit and/or review.

None of the Arranger and the Dealers makes any representation or warranty, express or implied, regarding the sufficiency of the Group's unaudited and unreviewed consolidated quarterly financial information as at and for the nine months ended 30 September 2016 and 2017 for an assessment of the Group's financial condition and results of operations. Accordingly, potential investors must exercise caution when using such data to evaluate the Group's financial condition, results of operations and results. Such unaudited and unreviewed consolidated quarterly financial information as at and for the nine months ended 30 September 2016 and 2017 should not be taken as an indication of the expected financial condition and results of operations of the Group for the full financial year ending 31 December 2017.

The information set out below should be read in conjunction with, and is qualified in its entirety by reference to, the relevant consolidated financial statements of the Group, including the notes thereto, included elsewhere in this Offering Circular.

### Consolidated Statement of Financial Position as at 31 December 2015 and 2016

	As at 31 December 2015	As at 31 December 2016
	(Aud	lited)
	(RMB millions,	
	unless other	wise stated)
Assets:		
Cash and deposits with central banks	2,401,544	2,849,261
Deposits with banks and non-bank financial institutions	352,966	494,618
Precious metals	86,549	202,851
Placements with banks and non-bank financial institutions	310,779	260,670
Financial assets at fair value through profit or loss	271,173	488,370
Positive fair value of derivatives	31,499	89,786
Financial assets held under resale agreements	310,727	103,174
Interest receivable	96,612	101,645
Loans and advances to customers	10,234,523	11,488,355
Available-for-sale financial assets	1,066,752	1,633,834
Held-to-maturity investments	2,563,980	2,438,417
Investment classified as receivables	369,501	507,963
Interests in associates and joint ventures	4,986	7,318
Fixed assets	159,531	170,095
Land use rights	15,231	14,742
Intangible assets	2,103	2,599
Goodwill	2,140	2,947
Deferred tax assets	25,379	31,062
Other assets	43,514	75,998
Total assets	18,349,489	20,963,705
Liabilities:		
Borrowings from central banks	42,048	439,339
Deposits from banks and non-bank financial institutions	1,439,395	1,612,995
Placements from banks and non-bank financial institutions	321,712	322,546
Financial liabilities at fair value through profit or loss	302,649	396,591
Negative fair value of derivatives	27,942	90,333
Financial assets sold under repurchase agreements	268,012	190,580
		15,402,915
Deposits from customers	13,668,533	33,870
	33,190	44,900
Taxes payable	49,411	
Interest payable	205,684	211,330
Provisions	7,108	9,276
Debt securities issued	415,544	451,554
Deferred tax liabilities	624 122,554	570 167,252
Total liabilities	16,904,406	<u>19,374,051</u>

	As at 31 December 2015	As at 31 December 2016
	(Aud	ited)
	(RMB millions, unless otherwise stated)	
Equity:		
Share capital	250,011	250,011
Other equity instruments preference shares	19,659	19,659
Capital reserve	135,249	133,960
Investment revaluation reserve	23,058	(976)
Surplus reserve	153,032	175,445
General reserve	186,422	211,193
Retained earnings	672,154	786,860
Exchange reserve	(5,565)	348
Total equity attributable to equity shareholders of the Bank.	1,434,020	1,576,500
Non-controlling interests	11,063	13,154
Total equity	1,445,083	1,589,654
Total liabilities and equity	18,349,489	20,963,705

#### Consolidated Statement of Financial Position as at 31 December 2016 and 30 September 2017

	As at 31 December 2016	As at 30 September 2017
	(Audited)	(Unaudited)
	(RMB 1	nillions,
	unless other	wise stated)
Assets:		
Cash and deposits with central banks	2,849,261	2,961,632
Deposits with banks and non-bank financial institutions	494,618	295,760
Precious metals	202,851	166,356
Placements with banks and non-bank financial institutions	260,670	274,214
Financial assets at fair value through profit or loss	488,370	613,874
Positive fair value of derivatives	89,786	96,888
Financial assets held under resale agreements	103,174	207,695
Interest receivable	101,645	112,213
Loans and advances to customers	11,488,355	12,446,044
Available-for-sale financial assets	1,633,834	1,565,115
Held-to-maturity investments	2,438,417	2,531,295
Investment classified as receivables	507,963	476,137
Interests in associates and joint ventures	7,318	7,129
Fixed assets	170,095	165,743
Land use rights	14,742	14,213
Intangible assets	2,599	2,221
Goodwill	2,947	2,834
Deferred tax assets	31,062	38,821
Other assets	75,998	75,759
Total assets	20,963,705	22,053,943

_	December 2016	September 2017
	(Audited)	(Unaudited)
	(RMB millions,	
T !- L !!!4!	unless otherwise stated)	
Liabilities:	420.220	542 500
Borrowings from central banks	439,339	543,500
Deposits from banks and non-bank financial institutions	1,612,995	1,179,488
Placements from banks and non-bank financial institutions	322,546	426,326 425,525
Financial liabilities at fair value through profit or loss	396,591 90,333	96,519
Negative fair value of derivatives		
Financial assets sold under repurchase agreements	190,580	64,587
Deposits from customers	15,402,915 33,870	16,502,595 29,858
Accrued staff costs	44,900	43,872
Taxes payable	211,330	205,714
Provisions	9,276	9,421
Debt securities issued	451,554	615,427
Deferred tax liabilities	570	518
Other liabilities	167,252	201,967
		<u> </u>
Total liabilities	19,374,051	20,345,317
E anida.		
Equity:	250 011	250.011
Share Capital	250,011	250,011
Other Equity instruments	19,659	10.650
Preference Shares	133,960	19,659 134,463
Capital reserve		
Investment revaluation reserve	(976) 175,445	(14,524) 175,445
Surplus reserve	211,193	245,506
General reserve	786,860	884,286
_	348	
Exchange reserve		(2,708)
Total equity attributable to equity shareholders of the Bank.	1,576,500	1,692,138
Non-controlling interests	13,154	16,488
Total equity	1,589,654	1,708,626
Total liabilities and equity	20,963,705	22,053,943

As at 31

As at 30

### Consolidated Statement of Comprehensive Income for the year ended 31 December 2015and 2016

_	For the year ended 31 December	
_	2015	2016
	(Aud	ited)
	(RMB millions,	
	unless other	wise stated)
Interest income	770,559	696,637
Interest expense	(312,807)	(278,838)
Net interest income	457,752	417,799
Fee and commission income	121,404	127,863
Fee and commission expense	(7,874)	(9,354)
Net fee and commission income	113,530	118,509
Net trading gain	3,913	3,975
Dividend income	733	2,558

_	Tor the year chief 31 December	
_	2015	2016
	(Aud	ited)
	(RMB millions,	
	unless other	wise stated)
Net gain arising from investment securities	5,075	11,098
Other operating income, net	5,684	5,921
Operating income	586,687	559,860
Operating expenses.	(194,826)	(171,515)
Impairment losses on:	391,861	388,345
- Loans and advances to customers	(92,610)	(89,588)
- Others	(1,029)	(3,616)
Impairment losses	(93,639)	(93,204)
Share of profits less losses of associates and joint ventures	275	69
Profit before tax	298,497	295,210
Income tax expense	(69,611)	(62,821)
Net profit	228,886	232,389
•		
Other comprehensive income:		
Items that will not be reclassified to profit or loss:		
Remeasurements of post-employment benefit obligations	51	(839)
Others	4	68
Subtotal	55	(771)
Items that may be reclassified subsequently to profit or loss:		
Gains/(Losses) of available-for-sale financial assets arising		
during the period	27,721	(27,841)
Less: Income tax relating to available-for-sale financial assets	(6,956)	7,055
Reclassification adjustments included in profit or loss	(1,429)	(3,930)
Net gain/(loss) on cash flow hedges	10	(150)
Exchange difference on translating foreign operations	1,436	5,885
	20,782	<u>-</u>
Subtotal		(18,981)
Other comprehensive income for the year, net of tax	<u>20,837</u>	(19,752)
Total comprehensive income for the year	249,723	212,637
Net profit attributable to:		
Equity shareholders of the Bank	228,145	231,460
Non-controlling interests	741	929
	228,886	232,389
Total comprehensive income attributable to:		
Equity shareholders of the Bank	248,311	212,418
Non-controlling interests	1,412	219
- -	249,723	212,637
Basic and diluted earnings per share (in RMB Yuan)	0.91	0.92
Duble and unuted carmings per share (in Kill) Idan)		

For the year ended 31 December

## $Consolidated \ Statement \ of \ Comprehensive \ Income \ for \ the \ nine \ months \ ended \ 30 \ September \ 2016 \\ and \ 2017$

	For the nine months ended 30 September	
	2016	2017
	(Unau (RMB n unless other	nillions,
Interest income	523,246 (207,444)	555,566 (222,242)
Net Interest income	315,802	333,324
Fee and commission income	98,215 (5,901)	103,074 (9,425)
Net fee and commission income	92,314	93,649
Net trading gain	1,995	2,638
Dividend income	1,994 9,625	1,524 (1,065)
Other operating income, net:  Other operating income	53,626	44,722
- Other operating expense	(46,874)	(26,470)
Other operating income, net	6,752	18,252
Operating income	428,482	448,322
Operating expenses	(117,844)	(111,018)
	310,638	337,304
Impairment losses on:		
- Loans and advances to customers	(62,261)	(85,329)
- Others	(1,443)	(1,635)
Impairment losses	(63,704)	(86,964)
Share of profits less losses of associates and joint ventures	(58)	195
Profit before tax	246,876	250,535
Income tax expense	(52,206)	(48,262)
Net Profit	194,670	202,273
Other comprehensive income:  Items that will not be reclassified to profit or loss		
Remeasurements of post-employment benefit obligations	49	374
Others	(3)	
Sub-total	46	374
Gains/(Losses) of available-for-sale financial assets	507	(22,283)
Less: income tax relating to available-for-sale financial assets  Reclassification adjustments included in profit or loss	(127) (3,703)	5,570 3,269
Net gain on cash flow hedges	9	129
Exchange difference on translating foreign operations	3,286	(3,149)
Sub-total	(28)	(16,464)
Other comprehensive income for the period, net of tax	18	(16,090)
Total comprehensive income for the period	194,688	186,183

## For the nine months ended 30 September

_	2016	2017
	(Unaudited) (RMB millions, unless otherwise stated)	
Net profit attributable to:		
Equity shareholders of the Bank	193,835	201,242
Non-controlling interests	835	1,031
	194,670	202,273
Total comprehensive income attributable to:		
Equity shareholders of the Bank	194,254	185,141
Non-controlling interests	434	1,042
	194,688	186,183
Basic and diluted earnings per share (in RMB Yuan)	0.78	0.80

#### SUMMARY OF THE PROGRAMME

The following summary does not purport to be complete and is taken from, and is qualified in its entirety by, the remainder of this Offering Circular and, in relation to the terms and conditions of any particular Tranche of Notes, the applicable Pricing Supplement. Words and expressions defined in "Form of the Notes" and "Terms and Conditions of the Notes" shall have the same meanings in this summary.

公司

Hong Kong Branch...... China Construction Bank Corporation Hong Kong Branch 中國

建設銀行股份有限公司香港分行

as specified in the relevant Pricing Supplement as being the

Issuer of a Series of Notes.

**Description** . . . . . . . . . Medium Term Note Programme.

Hongkong Shanghai Banking Corporation Limited.

> Hongkong Shanghai Banking Corporation Limited and any other Dealers appointed in accordance with the Dealer

Agreement.

Certain Restrictions . . . . . . . Each issue of Notes denominated in a currency in respect of

which particular laws, guidelines, regulations, restrictions or reporting requirements apply will only be issued in circumstances which comply with such laws, guidelines, regulations, restrictions or reporting requirements from time to time (see "Subscription and Sale" and the relevant Pricing Supplement) including the following restrictions applicable at

the date of this Offering Circular.

Notes having a maturity of less than one year

Notes having a maturity of less than one year will, if the proceeds of the issue are received in the United Kingdom, constitute deposits for the purposes of the prohibition on accepting deposits contained in Section 19 of the Financial Services and Markets Act 2000 unless they are issued to a limited class of professional investors and have a denomination of at least £100,000 or its equivalent, see "Subscription and

Sale".

Fiscal Agent . . . . . . . . . . The Hongkong and Shanghai Banking Corporation Limited

Registrar and Transfer Agent . . . The Hongkong and Shanghai Banking Corporation Limited

CMU Lodging and Paying Agent. The Hongkong and Shanghai Banking Corporation Limited

Up to U.S.\$6,000,000,000 (or its equivalent in other currencies calculated as described under "General Description of the Programme") outstanding at any time. The Bank or the Hong Kong Branch may increase the amount of the Programme in accordance with the terms of the Dealer Agreement. Notes may be distributed by way of private or public placement and in each case on a syndicated or non-syndicated basis. Currencies ..... Subject to any applicable legal or regulatory restrictions, any other currency agreed between the Issuer and the relevant Dealer. Maturities.... Such maturities as may be agreed between the Issuer and the relevant Dealer, subject to such minimum or maximum maturities as may be allowed or required from time to time by the relevant central bank (or equivalent body) or any laws or regulations applicable to the Issuer or the relevant Specified Currency. Notes may be issued on a fully-paid or a partly-paid basis and at an issue price which is at par or at a discount to, or premium over, par. **Form of Notes..........** The Notes will be issued in bearer or registered form as described in "Form of the Notes". Registered Notes will not be exchangeable for Bearer Notes and vice versa. Fixed Rate Notes . . . . . . . . . . . . . . . . . Fixed interest will be payable on such date or dates as may be agreed between the Issuer and the relevant Dealer and on redemption and will be calculated on the basis of such Day Count Fraction as may be agreed between the Issuer and the Dealer. Floating Rate Notes . . . . . . . . . . Floating Rate Notes will bear interest at a rate determined: (a) on the same basis as the floating rate under a notional

- (a) on the same basis as the floating rate under a notional interest rate swap transaction in the relevant Specified Currency governed by an agreement incorporating the 2006 ISDA Definitions (as published by the International Swaps and Derivatives Association, Inc., and as amended and updated as at the Issue Date of the first Tranche of the Notes of the relevant Series);
- (b) on the basis of a reference rate appearing on the agreed screen page of a commercial quotation service; or
- (c) on such other basis as may be agreed between the Issuer and the relevant Dealer.

The margin (if any) relating to such floating rate will be agreed between the Issuer and the relevant Dealer for each series of Floating Rate Notes. Index Linked Notes .....

Payments of principal in respect of Index Linked Redemption Notes or of interest in respect of Index Linked Interest Notes will be calculated by reference to such index and/or formula or to changes in the prices of securities or commodities or to such other factors as the Issuer and the relevant Dealer may agree.

Other provisions in relation to Floating Rate Notes and Index Linked Interest Notes . . . . . . .

Floating Rate Notes and Index Linked Interest Notes may also have a maximum interest rate, a minimum interest rate or both. Interest on Floating Rate Notes and Index Linked Interest Notes in respect of each Interest Period, as agreed prior to issue by the Issuer and the relevant Dealer, will be payable on such Interest Payment Dates, and will be calculated on the basis of such Day Count Fraction, as may be agreed between the Issuer and the relevant Dealer.

**Dual Currency Notes** . . . . . . . . . .

Payments (whether in respect of principal or interest and whether at maturity or otherwise) in respect of Dual Currency Notes will be made in such currencies, and based on such rates of exchange, as the Issuer and the relevant Dealer may agree.

Zero Coupon Notes.....

Zero Coupon Notes will be offered and sold at a discount to their nominal amount, or offered and sold at their nominal amount and be redeemed at a premium, and will not bear interest.

Redemption.....

The applicable Pricing Supplement will indicate either that the relevant Notes cannot be redeemed prior to their stated maturity (other than in specified instalments, if applicable, or for taxation reasons, or pursuant to a winding-up of the Issuer following an Event of Default) or that such Notes will be redeemable at the option of the Issuer and/or the Noteholders upon giving notice to the Noteholders or the Issuer, as the case may be, on a date or dates specified prior to such stated maturity and at a price or prices and on such other terms as may be agreed between the Issuer and the relevant Dealer.

The applicable Pricing Supplement may provide that Notes may be redeemable in two or more instalments of such amounts and on such dates as are indicated in the applicable Pricing Supplement.

Notes having a maturity of less than one year may be subject to restrictions on their denomination and distribution, see "Certain Restrictions — Notes having a maturity of less than one year" above.

Denomination of Notes . . . . . . . .

Notes will be issued in such denominations as may be agreed between the Issuer and the relevant Dealer save that the minimum denomination of each Note will be such as may be allowed or required from time to time by the central bank (or equivalent body) or any laws or regulations applicable to the relevant Specified Currency. See "Certain Restrictions" above.

All payments of principal and interest in respect of the Notes, Receipts and Coupons will be made without deduction for or on account of withholding taxes imposed by the PRC and, if the Issuer is a branch of the Bank, the jurisdiction where that branch is located, or in each case any political subdivision or any authority therein or thereof having power to tax to which the Issuer becomes subject in respect of payments made by it in respect of the Notes, Receipts and the Coupons, subject as provided in Condition 8. In the event that any such deduction is made, the Issuer will, save in certain limited circumstances provided in Condition 8, be required to pay additional amounts to cover the amounts so deducted.

Events of Default for the Notes are set out in Condition 10.

Cross Acceleration . . . . . . . . . . . . . . . .

The terms of the Notes will contain a cross acceleration provision as further described in Condition 10(c).

Status of the Notes.....

The Notes and the Receipts and the Coupons relating to them will constitute direct, unconditional, unsubordinated and unsecured obligations of the Issuer, ranking pari passu and without any preference among themselves. The payment obligations of the Issuer under the Notes and the Receipts and the Coupons relating to them shall, save for such exceptions as may be provided by applicable legislation, at all times rank at least equally with all other unsecured and unsubordinated indebtedness and monetary obligations of the Issuer, present and future.

Listing.....

Application has been made to list the Programme on the Hong Kong Stock Exchange. The Notes may also be listed on the Hong Kong Stock Exchange and on such other or further stock exchange(s) as may be agreed between the Issuer and the relevant Dealer in relation to each Series.

Notes listed on the Hong Kong Stock Exchange will be traded on the Hong Kong Stock Exchange in a board lot size of at least HK\$500,000 (or its equivalent in other currencies).

Application has been made to the DFSA for Notes issued under the Programme during the period of 12 months from the date hereof to be admitted to the DFSA Official List and to NASDAQ Dubai for such Notes to be admitted to trading on NASDAQ Dubai.

**—** 21 **—** 

Application has been made to the SGX-ST for permission to deal in and quotation for any Notes that may be issued pursuant to the Programme and which are agreed at or prior to the time of issue thereof to be so listed on the SGX-ST. Such permission will be granted when such Notes have been admitted to the Official List of the SGX-ST. If the application to the SGX-ST to list a particular Series of Notes is approved, for so long as any Notes are listed on the SGX-ST and the rules of the SGX-ST so require, such Notes, if traded, will be traded on the SGX-ST in a board lot size of at least S\$200,000 (or its equivalent in other currencies). The SGX-ST assumes no responsibility for the correctness of any of the statements made or opinions expressed or reports contained herein. The approval in-principle from, the admission of any Notes to the Official List of, and the quotation of any Notes on, the SGX-ST, are not to be taken as indications of the merits of the Issuer, the Hong Kong Branch or the Bank, its subsidiaries, its associated companies (if any), the Programme or such Notes.

The Notes may also be listed on such other or further stock exchange(s) as may be agreed between the Issuer and the relevant Dealer in relation to each Series.

Unlisted Notes may also be issued.

The applicable Pricing Supplement will state whether or not the relevant Notes are to be listed and, if so, on which stock exchange(s).

Ratings Tranches of Notes will be rated or unrated. Where a Tranche of Notes is to be rated, such rating will be specified in the relevant Pricing Supplement.

> A rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, revision, reduction or withdrawal at any time by the assigning rating agency.

The Notes, the Receipts, the Coupons and the Talons and any non-contractual obligations arising out of or in connection with them will be governed by, and shall be construed in accordance with, English law.

There are restrictions on the offer, sale and transfer of the Notes in the United States, the United Kingdom, the European Economic Area, Singapore, Japan, Hong Kong, the PRC, the United Arab Emirates (excluding the Dubai International Financial Centre), the Dubai International Financial Centre, the Kingdom of Saudi Arabia, the Kingdom of Bahrain and the State of Qatar and such other restrictions as may be required in connection with the offering and sale of a particular Tranche of Notes. See "Subscription and Sale" and the relevant Pricing Supplement.

Governing Law.....

Selling Restrictions.....

United States Selling Restrictions	Regulation S, Category 1 or 2, as specified in the applicable Pricing Supplement. Whether TEFRA C or D rules apply or whether TEFRA is not applicable will be specified in the applicable Pricing Supplement.
Clearing Systems	The CMU Service, Euroclear, Clearstream and/or any other clearing system as specified in the applicable Pricing Supplement. See "Form of the Notes".

#### FORM OF THE NOTES

The Notes of each Series will be in either bearer form, with or without interest coupons attached, or registered form, without interest coupons attached.

#### **Bearer Notes**

Each Tranche of Bearer Notes will be in bearer form and will be initially issued in the form of a Temporary Bearer Global Note or, if so specified in the applicable Pricing Supplement, a Permanent Bearer Global Note which, in either case, will be delivered on or prior to the original issue date of the Tranche to either (i) a common depositary (the "Common Depositary") for, Euroclear and Clearstream or (ii) a sub-custodian for the CMU Service.

Whilst any Bearer Note is represented by a Temporary Bearer Global Note, payments of principal, interest (if any) and any other amount payable in respect of the Notes due prior to the Exchange Date (as defined below) will be made against presentation of the Temporary Bearer Global Note only to the extent that certification (in a form to be provided) to the effect that the beneficial owners of interests in such Bearer Note are not U.S. persons or persons who have purchased for resale to any U.S. person, as required by U.S. Treasury regulations, has been received by Euroclear and/or Clearstream and/or the CMU Lodging and Paying Agent and (in the case of a Temporary Bearer Global Note delivered to a Common Depositary for Euroclear and Clearstream) Euroclear and/or Clearstream, as applicable, has given a like certification (based on the certifications it has received) to the Principal Paying Agent (as defined in "Terms and Conditions of the Notes"). On and after the date (the "Exchange Date") which is 40 days after a Temporary Global Note is issued, interests in such Temporary Global Note will be exchangeable (free of charge) upon a request as described therein either for (a) interests in a Permanent Bearer Global Note of the same Series or (b) for definitive Bearer Notes of the same Series with, where applicable, receipts, interest coupons and talons attached (as indicated in the applicable Pricing Supplement and subject, in the case of definitive Bearer Notes, to such notice period as is specified in the applicable Pricing Supplement), in each case against certification of beneficial ownership as described above unless such certification has already been given, provided that the purchasers in the United States and certain U.S. persons will not be able to receive definitive Bearer Notes. The CMU Service may require that any such exchange for a Permanent Global Bearer Note is made in whole and not in part and in such event, no such exchange will be effected until all relevant account holders (as set out in a CMU Instrument Position Report or any other relevant notification supplied to the CMU Lodging and Paying Agent by the CMU Service) have so certified. The holder of a Temporary Bearer Global Note will not be entitled to collect any payment of interest, principal or other amount due on or after the Exchange Date unless, upon due certification, exchange of the Temporary Bearer Global Note for an interest in a Permanent Bearer Global Note or for definitive Bearer Notes is improperly withheld or refused.

Payments of principal, interest (if any) or any other amounts on a Permanent Bearer Global Note will be made through Euroclear and/or Clearstream against presentation or surrender (as the case may be) of the Permanent Bearer Global Note without any requirement for certification.

In respect of a Bearer Global Note held through the CMU Service, any payments of principal, interest (if any) or any other amounts shall be made to the person(s) for whose account(s) interests in the relevant Bearer Global Note are credited (as set out in a CMU Instrument Position Report or any other relevant notification supplied to the CMU Lodging and Paying Agent by the CMU Service) and, save in the case of final payment, no presentation of the relevant Bearer Global Note shall be required for such purpose.

The applicable Pricing Supplement will specify that a Permanent Bearer Global Note will be exchangeable (free of charge), in whole but not in part, for definitive Bearer Notes with, where applicable, receipts, interest coupons and talons attached upon either (a) not less than 60 days' written notice (i), in the case of Notes held by a Common Depositary for Euroclear and Clearstream, from Euroclear and/or Clearstream (acting on the instructions of any holder of an interest in such Permanent Bearer Global Note) to the Principal Paying Agent as described therein or (ii), in the case of Notes held through a sub-custodian for the CMU Service, from the relevant account holders therein to the CMU Lodging and Paying Agent as described therein or (b) only upon the occurrence of an Exchange Event. For these purposes, "Exchange Event" means that (i) an Event of Default (as defined in Condition 10) has occurred and is continuing, (ii) the Issuer has been notified that both Euroclear and Clearstream have, or in the case of Notes cleared through the CMU Service, the CMU Service has, been closed for business for a continuous period of 14 days (other than by reason of holiday, statutory or otherwise) or have announced an intention permanently to cease business or have in fact done so and no successor clearing system is available or (iii) the Issuer has or will become subject to adverse tax consequences which would not be suffered were the Bearer Notes represented by the Permanent Bearer Global Note in definitive form and a certificate to such effect signed by two directors of the Issuer is given to the Fiscal Agent. The Issuer will promptly give notice to Noteholders in accordance with Condition 14 if an Exchange Event occurs. In the event of the occurrence of an Exchange Event, (a) in the case of Notes held by a Common Depositary for Euroclear and Clearstream, Euroclear and/or Clearstream (acting on the instructions of any holder of an interest in such Permanent Bearer Global Note) or, (b) in the case of Notes held through a sub-custodian for the CMU Service, the relevant account holders therein, may give notice to the Principal Paying Agent or, as the case may be, the CMU Lodging and Paying Agent requesting exchange and, in the event of the occurrence of an Exchange Event as described in (iii) above, the Issuer may also give notice to the Principal Paying Agent requesting exchange. Any such exchange shall occur not later than 45 days after the date of receipt of the first relevant notice by the Principal Paying Agent or, as the case may be, the CMU Lodging and Paying Agent.

The following legend will appear on all Bearer Notes which have an original maturity of more than 365 days and on all receipts and interest coupons relating to such Notes:

"ANY UNITED STATES PERSON WHO HOLDS THIS OBLIGATION WILL BE SUBJECT TO LIMITATIONS UNDER THE UNITED STATES INCOME TAX LAWS, INCLUDING THE LIMITATIONS PROVIDED IN SECTIONS 165(j) AND 1287(a) OF THE INTERNAL REVENUE CODE."

The sections referred to provide that United States holders, with certain exceptions, will not be entitled to deduct any loss on Bearer Notes, receipts or interest coupons and will not be entitled to capital gains treatment of any gain on any sale, disposition, redemption or payment of principal in respect of such Notes, receipts or interest coupons.

Notes which are represented by a Bearer Global Note will only be transferable in accordance with the rules and procedures for the time being of Euroclear, Clearstream or the CMU Service, as the case may be.

#### **Registered Notes**

The Registered Notes of each Tranche offered and sold in reliance on Regulation S, which will be sold to non- U.S. persons outside the United States, will initially be represented by a global note in registered form (a "Registered Global Note", together with any Bearer Global Note, the "Global Notes"). Prior to expiry of the distribution compliance period (as defined in Regulation S), if any, applicable to each Tranche of Notes, beneficial interests in a Registered Global Note may not be offered or sold to, or for the account or benefit of, a U.S. person save as otherwise provided in Condition 2 and may not be held otherwise than through Euroclear, Clearstream or the CMU Service and such Registered Global Note will bear a legend regarding such restrictions on transfer.

Registered Global Notes will be deposited with a Common Depositary for, and registered in the name of a common nominee of, Euroclear, Clearstream and/or deposited with a sub-custodian for the CMU Service (if applicable), as specified in the applicable Pricing Supplement. Persons holding beneficial interests in Registered Global Notes will be entitled or required, as the case may be, under the circumstances described below, to receive physical delivery of definitive Notes in fully registered form.

Payments of principal, interest or any other amount in respect of the Registered Notes in definitive form will, in the absence of provision to the contrary, be made to the person shown on the Register (as defined in Condition 1) as the registered holder of the Registered Global Notes. None of the Issuer, the Bank, the Hong Kong Branch, the Fiscal Agent, any Paying Agent or the Registrar will have any responsibility or liability for any aspect of the records relating to or payments or deliveries made on account of beneficial ownership interests in the Registered Global Notes or for maintaining, supervising or reviewing any records relating to such beneficial ownership interests.

Payments of principal, interest or any other amount in respect of the Registered Notes in definitive form will, in the absence of provision to the contrary, be made to the persons shown on the Register on the relevant Record Date (as defined in Condition 7(b)(ii)) immediately preceding the due date for payment in the manner provided in that Condition.

Interests in a Registered Global Note will be exchangeable (free of charge), in whole but not in part, for definitive Registered Notes without receipts, interest coupons or talons attached only upon the occurrence of an Exchange Event. For these purposes, "Exchange Event" means that (i) an Event of Default has occurred and is continuing, (ii) the Issuer has or will become subject to adverse tax consequences which would not be suffered where the Notes represented by the Registered Global Notes in definitive form or (iii) the Issuer has been notified that both Euroclear and Clearstream and, in the case of Notes cleared through the CMU Service, the CMU Service have been closed for business for a continuous period of 14 days (other than by reason of holiday, statutory or otherwise) or have announced an intention permanently to cease business or have in fact done so and, in any case, no successor or alternative clearing system is available. The Issuer will promptly give notice to Noteholders in accordance with Condition 14 if an Exchange Event occurs. In the event of the occurrence of an Exchange Event, (a) in the case of Notes registered in the name of a nominee for a Common Depositary for Euroclear and Clearstream (acting on the instructions of any holder of an interest in such Registered Global Note) and/or, (b) in the case of Notes held through a sub-custodian for the CMU Service, the relevant account holders therein may give notice to the Registrar or the CMU Lodging and Paying Agent, as the case may be, requesting exchange and, in the event of the occurrence of an Exchange Event as described in (iii) above, the Issuer may also give notice to the Registrar requesting exchange. Any such exchange shall occur not later than ten days after the date of receipt of the first relevant notice by the Registrar or the CMU Lodging and Paying Agent, as the case may be.

#### **Transfer of Interests**

Interests in a Registered Global Note may, subject to compliance with all applicable restrictions, be transferred to a person who wishes to hold such interest in another Registered Global Note. No beneficial owner of an interest in a Registered Global Note will be able to transfer such interest, except in accordance with the applicable procedures of Euroclear, Clearstream and the CMU Service, in each case to the extent applicable.

#### General

Pursuant to the Agency Agreement (as defined under "Terms and Conditions of the Notes"), the Principal Paying Agent or, as the case may be, the CMU Lodging and Paying Agent shall arrange that, where a further Tranche of Notes is issued which is intended to form a single Series with an existing Tranche of Notes, the Notes of such further Tranche shall be assigned a common code and ISIN and, where applicable, a CMU instrument number which are different from the common code, CMU instrument number and ISIN assigned to Notes of any other Tranche of the same Series until at least the expiry of the distribution compliance period (as defined in Regulation S under the Securities Act), if any, applicable to the Notes of such Tranche.

For so long as any of the Notes is represented by a Global Note held on behalf of Euroclear and/or Clearstream or the CMU Service, each person (other than Euroclear and/or Clearstream or the CMU Service) who is for the time being shown in the records of Euroclear or of Clearstream or the CMU Service as the holder of a particular nominal amount of such Notes (in which regard any certificate or other document issued by Euroclear and/or Clearstream or the CMU Service as to the nominal amount of such Notes standing to the account of any person shall be conclusive and binding for all purposes save in the case of manifest error) shall be treated by the Issuer, the Bank, the Fiscal Agent and their agents as the holder of such nominal amount of such Notes for all purposes other than with respect to the payment of principal or interest on such nominal amount of such Notes, for which purposes the bearer of the relevant Bearer Global Note or the registered holder of the relevant Registered Global Note shall be treated by the Issuer, the Bank, the Fiscal Agent and their agents as the holder of such nominal amount of such Notes in accordance with and subject to the terms of the relevant Global Note and the expressions "Noteholder" and "holder of Notes" and related expressions shall be construed accordingly. Notwithstanding the above, if a Note (whether in global or definitive form) is held through the CMU Service, any payment that is made in respect of such Note shall be made at the direction of the bearer or the registered holder to the person(s) for whose account(s) interests in such Note are credited as being held through the CMU Service in accordance with the CMU Rules (as defined in the Agency Agreement) at the relevant time as notified to the CMU Lodging and Paying Agent by the CMU Service in a relevant CMU Instrument Position Report or any other relevant notification by the CMU Service (which notification, in either case, shall be conclusive evidence of the records of the CMU Service as to the identity of any accountholder and the principal amount of any Note credited to its account, save in the case of manifest error) and such payments shall discharge the obligation of the Issuer and the Bank in respect of that payment under such Note.

Any reference herein to Euroclear and/or Clearstream and/or the CMU Service shall, whenever the context so permits, be deemed to include a reference to any additional or alternative clearing system specified in the applicable Pricing Supplement.

A Note may be accelerated by the holder thereof in certain circumstances described in Condition 10. In such circumstances, where any Note is still represented by a Global Note and the Global Note (or any part thereof) has become due and repayable in accordance with the Terms and Conditions of such Notes and payment in full of the amount due has not been made in accordance with the provisions of the Global Note then the Global Note will become void at 8.00 p.m. (Hong Kong time) on such day. At the same time, holders of interests in such Global Note credited to their accounts with Euroclear, Clearstream and/or the CMU Service, as the case may be, will become entitled to proceed directly against the Issuer and the Bank on the basis of statements of account provided by Euroclear, Clearstream and/or the CMU Service on and subject to the terms of a deed of covenant (the "Deed of Covenant") dated 24 November 2017 and executed by the Bank and the Hong Kong Branch.

If the applicable Pricing Supplement specifies any modification to the Terms and Conditions of the Notes as described herein, it is envisaged that, to the extent that such modification relates only to Conditions 1, 5, 6 (except Condition 6(c)), 7, 12 or 14 (insofar as such Notes are not listed or admitted to trade on any stock exchange), they will not necessitate the preparation of a supplement to this Offering Circular. If the Terms and Conditions of the Notes of any Series are to be modified in any other respect, a supplement to this Offering Circular will be prepared, if appropriate.

For so long as any Notes are listed on the SGX-ST and the rules of the SGX-ST so require, the Bank shall appoint and maintain a paying agent in Singapore, where such Notes may be presented or surrendered for payment or redemption, in the event that any of the Global Notes representing such Notes is exchanged for definitive Notes. In addition, in the event that any of the Global Notes is exchanged for definitive Notes, an announcement of such exchange will be made by or on behalf of the Issuer through the SGX-ST and such announcement will include all material information with respect to the delivery of the definitive Notes, including details of the paying agent in Singapore.

#### FORM OF PRICING SUPPLEMENT

The Pricing Supplement that will be issued in respect of each Tranche of Notes will be substantially in the following form, duly supplemented (if necessary), amended (if necessary) and completed to reflect the particular terms of the relevant Notes and their issue.

[PROHIBITION OF SALES TO EEA RETAIL INVESTORS — The Notes[, from 1 January 2018,] are not intended to be offered, sold or otherwise made available to and[, with effect from such date,] should not be offered, sold or otherwise made available to any retail investor in the European Economic Area ("EEA"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU ("MiFID II"); (ii) a customer within the meaning of Directive 2002/92/EC ("IMD"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in Directive 2003/71/EC (as amended, the "Prospectus Directive"). Consequently no key information document required by Regulation (EU) No 1286/2014 (the "PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.]

Pricing Supplement dated [•]

China Construction Bank Corporation 中國建設銀行股份有限公司/
China Construction Bank Corporation Hong Kong Branch 中國建設銀行股份有限公司香港分行/
[specify other foreign branch]

Issue of [Aggregate Nominal Amount of Tranche] [Title of Notes] under the U.S.\$6,000,000,000 Medium Term Note Programme

This document constitutes the Pricing Supplement relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "Conditions") set forth in the Offering Circular dated 24 November 2017. This Pricing Supplement contains the final terms of the Notes and must be read in conjunction with such Offering Circular dated 24 November 2017 [and the supplemental Offering Circular dated [•]]. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of the Offering Circular[, the supplementary Offering Circular dated [•]] and this Pricing Supplement. In particular, investors in the Notes should read the section titled "Risk Factors" contained therein, which apply to the issue of Notes described herein.

[The following alternative language applies if the first tranche of an issue which is being increased was issued under an Offering Circular with an earlier date.

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "Conditions") set forth in the Offering Circular dated [original date]. This Pricing Supplement contains the pricing supplement of the Notes and must be read in conjunction with the Offering Circular dated [current date], save in respect of the Conditions which are extracted from the Offering Circular dated [original date] and are attached hereto. In particular, investors in the Notes should read the section titled "Risk Factors" contained therein, which apply to the issue of Notes described herein.]

[The following language applies if the Notes are to be listed on The Stock Exchange of Hong Kong Limited.

This document is for distribution to professional investors (as defined in Chapter 37 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and in the Securities and Futures Ordinance (Cap. 571) of Hong Kong (together, "Professional Investors")) only. Investors should not purchase the Notes in the primary or secondary markets unless they are Professional Investors and understand the risks involved. The Notes are only suitable for Professional Investors.

The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") has not reviewed the contents of this document, other than to ensure that the prescribed form disclaimer and responsibility statements, and a statement limiting distribution of this document to Professional Investors only have been reproduced in this document. Listing of the Programme and Notes on the Hong Kong Stock Exchange is not to be taken as an indication of the commercial merits or credit quality of the Programme, the Notes or the Issuer or quality of disclosure in this document. Hong Kong Exchanges and Clearing Limited and the Hong Kong Stock Exchange take no responsibility for the contents of this document, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this document.

This document includes particulars given in compliance with the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited for the purpose of giving information with regard to the Issuer. The Issuer accepts full responsibility for the accuracy of the information contained in this document and confirms, having made all reasonable enquiries, that to the best of its knowledge and belief there are no other facts the omission of which would make any statement herein misleading.]

[Include whichever of the following apply or specify as "Not Applicable" (N/A). Note that the numbering should remain as set out below, even if "Not Applicable" is indicated for individual paragraphs or subparagraphs. Italics denote directions for completing the Pricing Supplement.]

[If the Notes have a maturity of less than one year from the date of their issue, the minimum denomination must be £100,000 or its equivalent in any other currency.]

1	Issuer:	China Construction Bank Corporation 中國建設銀行股份有限公司/China Construction Bank Corporation Hong Kong Branch 中國建設銀行股份有限公司香港分行/ [specify other foreign branch as Issuer]]
2	[(i)] Series Number:	[•]
	[(ii) Tranche Number:	[•]
	(If fungible with an existing Series, details of that Series, including the date on which the Notes become fungible.)]	
3	Specified Currency or Currencies:	[•]
4	Aggregate Nominal Amount:	
	(i) Series:	[•]
	(ii) Tranche:	[•]

5 [(i)] Issue Price:

[•] per cent. of the Aggregate Nominal Amount [plus accrued interest from [insert date] (in the case of fungible issues only, if applicable)]

[(ii) Net proceeds:

[●] (Required only for listed issues)]

6 (i) Specified Denominations<sup>(1)</sup>:

[ullet]

(ii) Calculation Amount<sup>(2)</sup>:

[•]

7 (i) Issue Date:

[•]

(ii) Interest Commencement Date:

[Specify/Issue Date/Not Applicable]

8 Maturity Date:

[specify date (for Fixed Rate Notes) or (for Floating Rate Notes) Interest Payment Date falling in or nearest to the relevant month and year]<sup>(3)</sup>

[If the Maturity Date is less than one year from the Issue Date and either (a) the issue proceeds are received by the Issuer in the United Kingdom, or (b) the activity of issuing the Notes is carried on from an establishment maintained by the Issuer in the United Kingdom, (i) the Notes must have a minimum redemption value of £100,000 (or its equivalent in other currencies) and be sold only to "professional investors" or (ii) another applicable exemption from section 19 of the FSMA must be available.]

9 Interest Basis:

[[•] per cent. Fixed Rate]

[[LIBOR/EURIBOR/HIBOR/CNH HIBOR/

Specify reference rate] +/- [●] per cent. Floating Rate]

[Zero Coupon]

[Index Linked Interest]

[Other (Specify)]

(further particulars specified below)

10 Redemption/Payment Basis:

[Redemption at par]

[Index Linked Redemption]

[Dual Currency]

[Partly Paid]

[Instalment]

[Other (specify)]

11 Change of Interest Basis or Redemption/Payment Basis:

[Specify details of any provision for convertibility of Notes into another interest or redemption/payment

basis]

12 Put/Call Options:

[Put Option]

[Call Option]

[(further particulars specified below)]

13 Listing:

[Hong Kong/NASDAQ Dubai/Singapore/Other

(specify)/None]

[(i) Listing and Admission to trading:

(The following language applies if the Notes are to be listed on NASDAQ Dubai)

Application has been, or will be, made by the Issuer (or on its behalf) for the Notes to be admitted to the Official List maintained by the Dubai Financial Services Authority and to trading on NASDAQ Dubai with effect from [•]

(ii) Estimate of total expenses related to admission to trading:

NASDAQ Dubai [●]]

14 Method of distribution:

[Syndicated/Non-syndicated]

#### PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

15 Fixed Rate Note Provisions [Applicable]

(If not applicable, delete the remaining

 $sub-paragraphs\ of\ this\ paragraph)$ 

(i) Rate[(s)] of Interest:  $[\bullet]$  per cent. per annum [payable

 $[annually/semi-annually/quarterly/other \ (\textit{specify})] \ \ in$ 

arrear

(ii) Interest Payment Date(s): [[●] in each year<sup>(5)</sup> [adjusted in accordance with

[specify Business Day Convention and any applicable Business Centre(s) for the definition of "Business

Day"]/not adjusted]

(iii) Fixed Coupon Amount[(s)]: [●] per Calculation Amount<sup>(2)</sup>

(iv) Broken Amount: [●] per Calculation Amount, payable on the Interest

Payment Date falling [in/on] [●]

[Insert particulars of any initial or final broken interest amounts which do not correspond with the Fixed Coupon Amount[(s)] and the Interest Payment

Date(s) to which they relate]<sup>(2)(4)</sup>

(v) Day Count Fraction (Condition [30/360/Actual/Actual-ISDA/Actual-ICMA/

5(j): Actual/365(Fixed)/ $^{(6)}$  specify other]

(Day count fraction should be Actual/Actual-ICMA for all fixed rate issues other than those denominated in

US dollars, Renminbi or Hong Kong dollars)

(vi) Determination Date(s) [Not Applicable/give details]<sup>(7)</sup>

(Condition 5(j)):

(vii) Party responsible for [Not Applicable/give details] calculating the Rate(s) of

Interest and Interest Amount(s) (if not the Calculation Agent):

(viii) Other terms relating to the [Not Applicable/give details] method of calculating interest

for Fixed Rate Notes:

notapplicable, delete the remaining sub-paragraphs of this paragraph) (i) Interest Period(s): (ii) Specified Interest Payment Dates: (Not applicable unless different from the Interest Payment Date(s)) (iii) Interest Commencement Date: [ullet](iv) Business Day Convention: [Floating Rate Business Day Convention/Following Day Convention/Modified Business Day Convention/Preceding Business Day Convention/other (give details)] (v) Business Centre(s) (Condition [Not Applicable/give details] 5(j)): (vi) Manner in which the Rate of [Screen Rate Determination/ISDA Determination/other Interest is/are to be (give details)] determined: (vii) Party responsible for [ullet]calculating Rate(s) of Interest and/or Interest Amount(s) (if not the Issuing and Paying Agent): (viii) Screen Rate Determination (Condition 5(b)(iii)(B)): — Reference Rate: LIBOR/EURIBOR/HIBOR/CNH HIBOR, Specify reference rate Interest Determination [[•] [TARGET] Business Days in [specify city] for Date(s): [specify currency] prior to [the first day in each Interest Accrual Period/each Interest Payment Date]] [For example, Reuters LIBOR 01/EURIBOR 01] — Relevant Screen Page: — Relevant Time: [For example, 11.00 a.m. London time/ Brussels time] — Relevant Financial Centre: [For example London/Euro-zone (where Euro-zone means the region comprised of the countries whose lawful currency is the euro] (ix) ISDA Determination (Condition 5(b)(iii)(A)): — Floating Rate Option: — Designated Maturity: — Reset Date: [ullet] ISDA Definitions (if different from those set out in the Conditions):

[Applicable/Not Applicable]

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Floating Rate Note Provisions

(x)	Margin(s):	[+/-] [●] per cent. per annum
(xi)	Minimum Rate of Interest:	[●] per cent. per annum
(xii)	Maximum Rate of Interest:	[●] per cent. per annum
(xiii)	Day Count Fraction (Condition 5(j)):	[•]
(xiv)	Fallback provisions, rounding provisions and any other terms relating to the method of calculating interest on Floating Rate Notes, if different from those set out in the Conditions:	
Zero	Coupon Note Provisions	[Applicable/Not Applicable] (If not applicable, delete the remaining sub-paragraphs of this paragraph)
(i)	Amortisation Yield (Condition 6(b)):	[•] per cent. per annum
(ii)	Day Count Fraction (Condition 5(j)):	[•]
(iii)	Any other formula/basis of determining amount payable:	[Applicable/Not Applicable]
	x Linked Interest Note ovisions	[Applicable/Not Applicable] (If not applicable, delete the remaining sub-paragraphs of this paragraph)
(i)	Index/Formula:	[Give or annex details]
(ii)	Party responsible for calculating the Rate(s) of Exchange (if not the Calculation Agent):	[•]
(iii)	Provisions for determining Coupon where calculation by reference to Index and/or Formula and/or other variable:	[•]
(iv)	Provisions for determining Coupon where calculation by reference to Index and/or Formula and/or other variable is impossible or impracticable or otherwise disrupted:	
(v)	Interest Determination Date(s):	[•]
(vi)	Interest Accrual Period(s):	[•]
(vii)	Specified Interest Payment Dates:	[•] (Not applicable unless different from the Interest Payment Date(s))

(viii) Business Day Convention: [Floating Rate Business Day Convention/Following Day Convention/Modified Following Business Business Day Convention/Preceding Business Day Convention/Other (give details)] (ix) Business Centre(s): (x) Minimum Rate of Interest: [•] per cent. per annum (xi) Maximum Rate of Interest: [•] per cent. per annum (xii) Day Count Fraction (Condition 5(i): 19 Dual Currency Interest Note [Applicable/Not Applicable] Provisions applicable, (If not delete theremaining sub-paragraphs of this paragraph) Rate of Exchange/Method of [Give details] calculating Rate of Exchange: (ii) Party responsible for [ullet]calculating the Rate(s) of Exchange (if not the Calculation Agent): (iii) Provisions applicable where calculation by reference to Rate of Exchange impossible or impracticable: (iv) Person at whose option [ullet]Specified Currency(ies) is/are payable: (v) Day Count Fraction (Condition 5(j): PROVISIONS RELATING TO REDEMPTION 20 Call Option: [Applicable/Not Applicable] not applicable, delete theremaining sub-paragraphs of this paragraph) (i) Optional Redemption Date(s): (ii) Optional Redemption [•] per Calculation Amount Amount(s) of each Note and method, if any, of calculation of such amount(s): (iii) If redeemable in part: (a) Minimum Redemption [•] per Calculation Amount [•] Amount: (b) Maximum Redemption [•] per Calculation Amount [•] Amount: (iv) Notice period: [ullet]

21 Put Option:

[Applicable/Not Applicable]

(If not applicable, delete the remaining sub-paragraphs of this paragraph)

(i) Optional Redemption Date(s):

- (ii) Optional Redemption
   Amount(s) of each Note and
   method, if any, of calculation
   of such amount(s):
- [•] per Calculation Amount

(iii) Notice period:

- Final Redemption Amount of each Note:
- [•] per Calculation Amount
- Early Redemption Amount
  Early Redemption Amount(s) per
  Calculation Amount payable on
  redemption for taxation reasons
  (Condition 6(c) or, where otherwise
  specified herein, Condition 6(d) or
  Condition 6(e)) or an Event of
  Default (Condition 10) and/or the
  method of calculating the same (if
  required or if different from that set
  out in the Conditions):

[ullet]

# GENERAL PROVISIONS APPLICABLE TO THE NOTES

Form of Notes:

Bearer Notes:

 $[Delete\ as\ appropriate]$ 

[Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Definitive Notes on [•] days' notice/at any time/in the limited circumstances specified in the Permanent Global Note]

[Temporary Global Note exchangeable for Definitive Notes on [●] days' notice]

[Permanent Global Note exchangeable for Definitive Notes on [•] days' notice/at any time/in the limited circumstances specified in the Permanent Global Note]<sup>(8)</sup>

[Bearer Notes of one Specified Denomination may not be exchanged for Bearer Notes of another Specified Denomination. Bearer Notes may not be exchanged for Registered Notes.]

Registered Notes:

[Registered Notes may not be exchanged for Bearer Notes. Global Certificate exchangeable for Certificates in the limited circumstances described in the Global Certificate.]

25 Additional Financial Centre(s) or other special provisions relating to Payment Dates:

[Not Applicable/Give details.

Note that this item relates to the date and place of payment, and not interest period end dates, to which items 16(v) and 18(ix) relate]

26 Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on which such Talons mature): [Yes/No. If yes, give details]

27 Details relating to Partly Paid
Notes: amount of each payment
comprising the Issue Price and date
on which each payment is to be
made [and consequences (if any) of
failure to pay, including any right
of the Issuer to forfeit the Notes
and interest due on late payment]:

[Not Applicable/give details]

Details relating to Instalment Notes: amount of each instalment, date on which each payment is to be made: [Not Applicable/give details]

29 Redenomination, renominalisation and reconventioning provisions:

[Not Applicable/The provisions annexed to this Pricing Supplement apply]

30 Other terms or special conditions:

[Not Applicable/give details] (9)

# **DISTRIBUTION**

31 (i) If syndicated, names of Managers:

[Not Applicable/give names]

(ii) Date of Subscription Agreement:

[ullet]

(iii) Stabilising Manager(s) (if any):

[Not Applicable/give name]

32 If non-syndicated, name of relevant Dealer:

[Not Applicable/give name and address]

33 U.S. Selling Restrictions:

Reg. S Category [1/2]; [TEFRA C/TEFRA D/TEFRA Not Applicable]

34 Prohibition of Sales to EEA Retail Investors:

[Applicable/Not Applicable]

(If the offer of the Notes is concluded prior to 1 January 2018, or on and after that date the Notes clearly do not constitute "packaged" products, "Not Applicable" should be specified. If the offer of the Notes will be concluded on or after 1 January 2018 and the Notes may constitute "packaged" products and no KID will be prepared, "Applicable" should be

specified.)

35 Additional selling restrictions:

[Not Applicable/give details]

#### **YIELD**

36 Indication of yield: [ullet]**OPERATIONAL INFORMATION** 37 ISIN Code: 38 Common Code: [ullet]39 CMU Instrument Number: [ullet]40 Any clearing system(s) other than [Not Applicable/give name(s) and number(s)] Euroclear/Clearstream and the CMU Service and the relevant identification number(s): 41 Delivery: Delivery [against/free of] payment 42 Additional Paying Agent(s) (if any): [ullet]43 Ratings: **GENERAL** 44 The aggregate nominal amount of [Not Applicable/US\$[●]] Notes issued has been translated into US dollars at the rate of [•], producing a sum of (for Notes not denominated in US dollars): In the case of Registered Notes, 45 [Not Applicable] specify the location of the office of the Registrar if other than Hong Kong: In the case of Bearer Notes, specify 46 [Not Applicable] the location of the office of the Fiscal Agent if other than London: Private Bank Rebate/Commission: 47 [Applicable/Not Applicable] 48 (i) [Date of [Board] approval for issuance of Notes obtained:] (N.B. Only relevant where Board (or similar) authorisation is required for the particular tranche of Notes) (ii) Date of any regulatory [NDRC Registration Certificate dated [•]/Not approval for the issuance of Applicable/specify other applicable regulatory the Notes: approvals] Estimate of total expenses related to 49 admission to trading: (Required for NASDAQ Dubai listings only)

#### **[USE OF PROCEEDS**

Give details if different from the "Use of Proceeds" section in the Offering Circular.]

#### [LISTING APPLICATION

This Pricing Supplement comprises the final terms required to list the issue of the Notes described herein pursuant to the U.S.\$6,000,000,000 Medium Term Note Programme of China Construction Bank Corporation 中國建設銀行股份有限公司 and China Construction Bank Corporation Hong Kong Branch 中國建設銀行股份有限公司香港分行.]

#### **[STABILISING**

In connection with the issue of any Tranche of Notes, the Managers or Dealer(s) (if any) named as the Stabilising Manager(s) (or person(s) acting on behalf of any Stabilising Manager(s)) in this Pricing Supplement may over-allot Notes or effect transactions with a view to supporting the price of the Notes of the series at a level higher than that which might otherwise prevail for a limited period after the issue date of the relevant Tranche of Notes. However, there is no obligation on such Stabilising Manager(s) to do this. Such stabilising, if commenced, may be discontinued at any time, and must be brought to an end after a limited period. Such stabilising shall be in compliance with all applicable laws, regulations and rules.

# [MATERIAL ADVERSE CHANGE STATEMENT

[Except as disclosed in this document, there/There]<sup>(10)</sup> has been no significant change in the financial or trading position of the Issuer or of the Group since  $[\bullet]$  and no material adverse change in the financial position or prospects of the Issuer or of the Group since  $[\bullet]$ .]

#### RESPONSIBILITY

The Issuer accepts responsibility for the information contained in this Pricing Supplement.

[The Singapore Exchange Securities Trading Limited (the "SGX-ST") assumes no responsibility for the correctness of any of the statements made or opinions expressed or reports contained in this Pricing Supplement. The approval in-principle from, and the admission of the Notes to the Official List of, and the quotation of the Notes on, the SGX-ST are not to be taken as indications of the merits of the Issuer, its subsidiaries, its associated companies (if any), the Programme or the Notes.]

[The Dubai Financial Services Authority (the "DFSA") does not accept any responsibility for the correctness of any of the statements made or opinions expressed or reports contained in this Pricing Supplement, including the accuracy or completeness of such information. The liability for the content of this Pricing Supplement lies with the Issuer. The DFSA has also not assessed the suitability of the Notes to any particular investor or type of investor. If you do not understand the contents of this Pricing Supplement or are unsure whether the Notes are suitable for your individual investment objectives and circumstances, you should consult an authorised financial adviser.]

[The following signature block is to be.	signed if the Issuer is no	ot the Hong Kong Branch.]
[Signed on behalf of China Construction	Bank Corporation [,	Branch]:

By:			
,	Duly	authorised1	

Signed on behalf of China Construction Bank Corporation Hong Kong Branch 中國建設銀行股份有限公司香港分行:

By:				
	Duly	author	rised	
			-	
Note	s:			

- (1) Notes (including Notes denominated in sterling) in respect of which the issue proceeds are to be accepted by the Issuer in the United Kingdom or whose issue otherwise constitutes a contravention of section 19 of the FSMA and which have a maturity of less than one year must have a minimum redemption value of £100,000 (or its equivalent in other currencies). If the specified denomination is expressed to be €100,000 or its equivalent and multiples of a lower principal amount (for example €1,000), insert the additional wording set out in the Guidance Note published by ICMA in November 2006 (or its replacement from time to time) as follows: "€100,000 and integral multiples of €1,000 in excess thereof up to and including €199,000. No notes in definitive form will be issued with a denomination above €199,000".
- (2) For Renminbi or Hong Kong dollar denominated Fixed Rate Notes where the Interest Payment Dates are subject to modification the following alternative wording is appropriate: "Each Fixed Coupon Amount shall be calculated by multiplying the product of the Rate of Interest and the Calculation Amount by the Day Count Fraction and rounding the resultant figure to the nearest [CNY0.01 with CNY0.05 or above rounded upwards / HK\$0.01 with HK\$0.005 or above rounded upwards]."
- (3) Note that for Renminbi or Hong Kong dollar denominated Fixed Rate Notes where the Interest Payment Dates are subject to modification it will be necessary to use the second option here.
- (4) Only relevant where corporate (or similar) authorisation is required for the particular tranche of Notes.
- (5) Note that for certain Renminbi or Hong Kong dollar denominated Fixed Rate Notes the Interest Payment Dates are subject to modification and the following words should be added: "provided that if any Interest Payment Date falls on a day which is not a Business Day, the Interest Payment Date will be the next succeeding Business Day unless it would thereby fall in the next calendar month in which event the Interest Payment Date shall be brought forward to the immediately preceding Business Day."
- (6) Applicable to Renminbi and Hong Kong dollar denominated Fixed Rate Notes.
- (7) Only to be completed for an issue where the Day Count Fraction is Actual/Actual-ICMA.
- 8) If the Global Note is exchangeable for definitives at the option of the holder, the Notes shall be tradable only in amounts of at least the Specified Denomination (or if more than one Specified Denomination, the lowest Specified Denomination) provided in paragraph 6 and multiples thereof.
- (9) If full terms and conditions are to be used, please add the following here: "The full text of the Conditions which apply to the Notes [and which will be endorsed on the Notes in definitive form] are set out in [the Annex hereto], which Conditions replace in their entirety those appearing in the Offering Circular for the purposes of these Notes and such Conditions will prevail over any other provision to the contrary."
  - The first set of bracketed words is to be deleted where there is a permanent global Note instead of Notes in definitive form. The full Conditions should be attached to and form part of the Pricing Supplement.
- (10) If any change is disclosed in the Pricing Supplement, it may require approval by the Stock Exchange(s). Consideration should be given as to whether or not such disclosure should be made by means of a supplemental Offering Circular rather than in a Pricing Supplement.

#### TERMS AND CONDITIONS OF THE NOTES

The following is the text of the terms and conditions that, subject to completion and amendment and as supplemented or varied in accordance with the provisions of the relevant Pricing Supplement, shall be applicable to the Notes in definitive form (if any) issued in exchange for the Global Note(s) or the Global Certificate representing each Series. Either (i) the full text of these terms and conditions together with the relevant provisions of the Pricing Supplement or (ii) these terms and conditions as so completed, amended, supplemented or varied (and subject to simplification by the deletion of non-applicable provisions), shall be endorsed on such Bearer Notes or on the Certificates relating to such Registered Notes. All capitalised terms that are not defined in these Conditions will have the meanings given to them in the relevant Pricing Supplements. Those definitions will be endorsed on the definitive Notes or Certificates, as the case may be. References in the Conditions to "Notes" are to the Notes of one Series only, not to all Notes that may be issued under the Programme.

The Notes are part of a Series (as defined below) of Notes issued by the issuer specified hereon (the "Issuer") and are issued pursuant to a fiscal agency agreement (as amended, restated or supplemented as at the Issue Date, the "Fiscal Agency Agreement") dated 24 November 2017 which has been entered into in relation to the Notes between China Construction Bank Corporation (the "Bank") (on behalf of itself and on behalf of any of its branches other than the Hong Kong Branch (as defined below)), China Construction Bank Corporation Hong Kong Branch (the "Hong Kong Branch"), The Hongkong and Shanghai Banking Corporation Limited as fiscal agent, CMU lodging and paying agent and the other agents named in it and with the benefit of a Deed of Covenant (as amended, restated or supplemented as at the Issue Date, the "Deed of Covenant") dated 24 November 2017 executed by the Bank (on behalf of itself and on behalf of any of its branches other than the Hong Kong Branch) and the Hong Kong Branch in relation to the Notes. The fiscal agent, the CMU lodging and paying agent, the other paying agents, the registrar, the transfer agent(s) and the calculation agent(s) for the time being (if any) are referred to below respectively as the "Fiscal Agent", the "CMU Lodging and Paying Agent", the "Paying Agents" (which expression shall include the Fiscal Agent and the CMU Lodging and Paying Agent), the "Registrar", the "Transfer Agents" (which expression shall include the Registrar) and the "Calculation Agent(s)" (such Fiscal Agent, CMU Lodging and Paying Agent, Paying Agents, Registrar and Transfer Agent(s) being together referred to as the "Agents"). For the purposes of these terms and conditions (the "Conditions"), all references to the Fiscal Agent shall, with respect to a Series of Notes to be held in the CMU, be deemed to be a reference to the CMU Lodging and Paying Agent and all such references shall be construed accordingly. Copies of the Fiscal Agency Agreement and the Deed of Covenant are available for inspection during usual business hours at the specified offices of the Paying Agents.

The Noteholders (as defined below), the holders of the interest coupons (the "Coupons") relating to interest bearing Notes in bearer form and, where applicable in the case of such Notes, talons for further Coupons (the "Talons") (the "Couponholders") and the holders of the receipts for the payment of instalments of principal (the "Receipts") relating to Notes in bearer form of which the principal is payable in instalments are entitled to the benefit of and are deemed to have notice of all the provisions of the Fiscal Agency Agreement applicable to them.

As used in these Conditions, "Tranche" means Notes which are identical in all respects.

If specified hereon that the Issuer is the Hong Kong Branch or such other branch of the Bank, notwithstanding that the Issuer is not a separate and independent legal person of the Bank, any obligations of the Bank under these Conditions shall be construed subject to, and in accordance with, applicable law.

# 1. FORM, DENOMINATION AND TITLE

The Notes are issued in bearer form ("Bearer Notes") or in registered form ("Registered Notes") in each case in the Specified Denomination(s) shown hereon.

This Note is a Fixed Rate Note, a Floating Rate Note, a Zero Coupon Note, an Index Linked Interest Note, an Index Linked Redemption Note (together with an Index Linked Interest Note, an "Index Linked Note"), an Instalment Note, a Dual Currency Note or a Partly Paid Note, a combination of any of the foregoing or any other kind of Note, depending upon the Interest Basis and Redemption/Payment Basis shown hereon.

Bearer Notes are serially numbered and are issued with Coupons (and, where appropriate, a Talon) attached, save in the case of Zero Coupon Notes in which case references to interest (other than in relation to interest due after the Maturity Date), Coupons and Talons in these Conditions are not applicable. Instalment Notes are issued with one or more Receipts attached.

Registered Notes are represented by registered certificates ("Certificates") and, save as provided in Condition 2(c), each Certificate shall represent the entire holding of Registered Notes by the same holder.

Title to the Bearer Notes and the Receipts, Coupons and Talons shall pass by delivery. Title to the Registered Notes shall pass by registration in the register that the Issuer shall procure to be kept by the Registrar in accordance with the provisions of the Fiscal Agency Agreement (the "Register"). Except as ordered by a court of competent jurisdiction or as required by law, the holder (as defined below) of any Note, Receipt, Coupon or Talon shall be deemed to be and may be treated as its absolute owner for all purposes whether or not it is overdue and regardless of any notice of ownership, trust or an interest in it, any writing on it (or on the Certificate representing it) or its theft or loss (or that of the related Certificate) and no person shall be liable for so treating the holder.

In these Conditions, "Noteholder" means the bearer of any Bearer Note and the Receipts relating to it or the person in whose name a Registered Note is registered (as the case may be), "holder" (in relation to a Note, Receipt, Coupon or Talon) means the bearer of any Bearer Note, Receipt, Coupon or Talon or the person in whose name a Registered Note is registered (as the case may be) and capitalised terms have the meanings given to them hereon, the absence of any such meaning indicating that such term is not applicable to the Notes.

In the case of Notes represented by a Global Note or Global Certificate, interest shall be calculated in respect of any period by applying the Rate of Interest to the total aggregate outstanding nominal amount of the Notes represented by such Global Note or Global Certificate.

# 2. NO EXCHANGE OF NOTES AND TRANSFERS OF REGISTERED NOTES

- (a) **No Exchange of Notes**: Registered Notes may not be exchanged for Bearer Notes. Bearer Notes of one Specified Denomination may not be exchanged for Bearer Notes of another Specified Denomination. Bearer Notes may not be exchanged for Registered Notes.
- (b) Transfer of Registered Notes: Subject to Condition 2(f) (Closed Periods), one or more Registered Notes may be transferred upon the surrender (at the specified office of the Registrar or any Transfer Agent) of the Certificate representing such Registered Notes to be transferred, together with the form of transfer endorsed on such Certificate, (or another form of transfer substantially in the same form and containing the same representations and certifications (if any), unless otherwise agreed by the Issuer), duly completed and executed and any other evidence as the Registrar or Transfer Agent may reasonably require to prove the title of the transferor and the authority of the individuals that have executed the form of transfer. In the case of a transfer of part only of a holding of Registered Notes represented by one Certificate, a new Certificate shall be issued to the transferee in respect of the part transferred and a further new Certificate in respect of the balance of the holding not transferred shall be issued to the transferor. All transfers of Notes and entries on the Register will be made subject to such reasonable regulations as the Issuer and the Registrar may from time to time prescribe (the initial such regulations being set out in Schedule 5 to the Fiscal Agency Agreement). The regulations

may be changed by the Issuer, with the prior written approval of the Registrar and, to the extent reasonably expected to be prejudicial to the interests of the Noteholders, the Noteholders. A copy of the current regulations will be made available by the Registrar to any Noteholder upon request.

- (c) Exercise of Options or Partial Redemption in Respect of Registered Notes: In the case of an exercise of an Issuer's or Noteholders' option in respect of, or a partial redemption of, a holding of Registered Notes represented by a single Certificate, a new Certificate shall be issued to the holder to reflect the exercise of such option or in respect of the balance of the holding not redeemed. New Certificates shall only be issued against surrender of the existing Certificates to a Registrar or any other Transfer Agent. In the case of a transfer of Registered Notes to a person who is already a holder of Registered Notes, a new Certificate representing the enlarged holding shall only be issued against surrender of the Certificate representing the existing holding.
- (d) **Delivery of New Certificates**: Each new Certificate to be issued pursuant to Conditions 2(b) or 2(c) shall be available for delivery within three business days of receipt of a duly completed form of transfer or Exercise Notice (as defined in Condition 6(e)) and surrender of the Certificate for exchange. Delivery of the new Certificate(s) shall be made at the specified office of the Registrar or any other Transfer Agent (as the case may be) to whom delivery or surrender of such form of transfer, Exercise Notice or Certificate shall have been made or, at the option of the holder making such delivery or surrender as aforesaid and as specified in the form of transfer, Exercise Notice or otherwise in writing, be mailed by uninsured post at the risk of the holder entitled to the new Certificate to such address as may be so specified, unless such holder requests otherwise and pays in advance to the relevant Agent the costs of such other method of delivery and/or such insurance as it may specify. In this Condition 2(d), "business day" means a day, other than a Saturday or Sunday, on which banks are open for business in the place of the specified office of the Registrar or the relevant other Transfer Agent (as the case may be).
- (e) **Transfers Free of Charge**: Transfers of Notes and Certificates on registration, transfer, exercise of an option or partial redemption shall be effected without charge by or on behalf of the Issuer, the Registrar or the Transfer Agents, but upon payment of any tax or other governmental charges that may be imposed in relation to it (or the giving of such indemnity and/or security and/or pre-funding as the Issuer, the Registrar or the relevant other Transfer Agent may require) in respect of taxes or charges.
- (f) Closed Periods: No Noteholder may require the transfer of a Registered Note to be registered (i) during the period of 15 days ending on (and including) the due date for redemption of, or payment of any Instalment Amount in respect of, that Note, (ii) during the period of 15 days ending on (and including) any date on which Notes may be redeemed by the Issuer at its option pursuant to Condition 6 or (iii) during the period of seven days ending on (and including) any Record Date.

# 3. STATUS

The Notes and the Receipts and the Coupons relating to them constitute direct, unconditional, unsubordinated and unsecured obligations of the Issuer and shall at all times rank pari passu and without any preference among themselves. The payment obligations of the Issuer under the Notes and the Receipts and the Coupons relating to them shall, save for such exceptions as may be provided by applicable legislation, at all times rank at least equally with all other unsecured and unsubordinated indebtedness and monetary obligations of the Issuer, present and future.

#### 4. OTHER COVENANTS

Where the NDRC Circular and/or the PBOC Circular applies to the Tranche of Notes to be issued, each of the Issuer and/or the Bank undertakes to provide or cause to be provided a notification of the requisite information and documents in connection with such Tranche of Notes to the NDRC, PBOC and/or SAFE within the prescribed timeframe after the relevant Issue Date in accordance with the NDRC Circular and/or the PBOC Circular.

In these Conditions:

"NDRC" means the National Development and Reform Commission of the PRC or its local counterparts;

"NDRC Circular" means the Circular on Promoting the Reform of the Administrative System on the Issuance by Enterprises of Foreign Debt Filings and Registrations (國家發展改革委關於推進企業發行外債備案登記制管理改革的通知(發改外資 [2015] 2044號)) issued by the NDRC and which came into effect on 14 September 2015, and any implementation rules as issued by the NDRC from time to time;

"PBOC" means the People's Bank of China;

"PBOC Circular" means the Macro-Prudential Management of Cross-Border Financing in Full Aperture (《中國人民銀行關於全口徑跨境融資宏觀審慎管理有關事宜的通知》) issued by the PBOC and which came into effect on 12 January 2017, and any implementation rules as issued by the PBOC from time to time; and

"SAFE" means the State Administration of Foreign Exchange or its local counterparts.

#### 5. INTEREST AND OTHER CALCULATIONS

(a) Interest on Fixed Rate Notes: Each Fixed Rate Note bears interest on its outstanding nominal amount from and including the Interest Commencement Date at the rate per annum (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear on each Interest Payment Date. The amount of interest payable shall be determined in accordance with Condition 5(h).

#### (b) Interest on Floating Rate Notes and Index Linked Interest Notes:

- (i) Interest Payment Dates: Each Floating Rate Note and Index Linked Interest Note bears interest on its outstanding nominal amount from and including the Interest Commencement Date at the rate per annum (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear on each Interest Payment Date. The amount of interest payable shall be determined by the Calculation Agent in accordance with Condition 5(h). Such Interest Payment Date(s) is/are either shown hereon as Specified Interest Payment Dates or, if no Specified Interest Payment Date(s) is/are shown hereon, "Interest Payment Date" shall mean each date which falls the number of months or other period shown hereon as the Interest Period after the preceding Interest Payment Date or, in the case of the first Interest Payment Date, after the Interest Commencement Date.
- (ii) Business Day Convention: If any date referred to in these Conditions that is specified to be subject to adjustment in accordance with a Business Day Convention would otherwise fall on a day that is not a Business Day, then, if the Business Day Convention specified is (A) the Floating Rate Business Day Convention, such date shall be postponed to the next day that is a Business Day unless it would thereby fall into the next calendar month, in which event (x) such date shall be brought forward to the immediately preceding Business Day and (y) each subsequent such date shall be the last Business Day of the month in which

such date would have fallen had it not been subject to adjustment, (B) the Following Business Day Convention, such date shall be postponed to the next day that is a Business Day, (C) the Modified Following Business Day Convention, such date shall be postponed to the next day that is a Business Day unless it would thereby fall into the next calendar month, in which event such date shall be brought forward to the immediately preceding Business Day or (D) the Preceding Business Day Convention, such date shall be brought forward to the immediately preceding Business Day.

- (iii) Rate of Interest for Floating Rate Notes: The Rate of Interest in respect of Floating Rate Notes for each Interest Accrual Period shall be determined by the Calculation Agent in the manner specified hereon and the provisions below relating to either ISDA Determination or Screen Rate Determination shall apply, depending upon which is specified hereon.
  - (A) ISDA Determination for Floating Rate Notes

Where ISDA Determination is specified hereon as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Accrual Period shall be determined by the Calculation Agent as a rate equal to the relevant ISDA Rate plus or minus (as indicated in the applicable Pricing Supplement) the Margin, if any. For the purposes of this sub-paragraph (A), "ISDA Rate" for an Interest Accrual Period means a rate equal to the Floating Rate that would be determined by the Calculation Agent under a Swap Transaction under the terms of an agreement incorporating the ISDA Definitions and under which:

- (x) the Floating Rate Option is as specified hereon;
- (y) the Designated Maturity is a period specified hereon; and
- (z) the relevant Reset Date is the first day of that Interest Accrual Period unless otherwise specified hereon.

For the purposes of this sub-paragraph (A), "Floating Rate", "Calculation Agent", "Floating Rate Option", "Designated Maturity", "Reset Date" and "Swap Transaction" have the meanings given to those terms in the ISDA Definitions.

- (B) Screen Rate Determination for Floating Rate Notes
  - (x) Where Screen Rate Determination is specified hereon as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Accrual Period will, subject as provided below, be either:
    - (1) the offered quotation; or
    - (2) the arithmetic mean of the offered quotations,

(expressed as a percentage rate per annum) for the Reference Rate which appears or appear, as the case may be, on the Relevant Screen Page as at either 11.00 a.m. (London time in the case of LIBOR, Brussels time in the case of EURIBOR or Hong Kong time in the case of HIBOR) or 11.15 a.m. (Hong Kong time) or if, at or around that time it is notified that the fixing will be published at 2.30 p.m. (Hong Kong time), then as of 2.30 p.m. (in the case of CNH HIBOR) on the Interest Determination Date in question as determined by the Calculation Agent. If five or more of such offered quotations are available on the Relevant Screen Page, the highest (or, if there is more than one such highest quotation, one only

of such quotations) and the lowest (or, if there is more than one such lowest quotation, one only of such quotations) shall be disregarded by the Calculation Agent for the purpose of determining the arithmetic mean of such offered quotations.

If the Reference Rate from time to time in respect of Floating Rate Notes is specified hereon as being other than LIBOR, EURIBOR, HIBOR or CNH HIBOR, the Rate of Interest in respect of such Notes will be determined as provided hereon;

- (y) if the Relevant Screen Page is not available or if sub-paragraph (x)(1) applies and no such offered quotation appears on the Relevant Screen Page or if sub-paragraph (x)(2) above applies and fewer than three such offered quotations appear on the Relevant Screen Page in each case as at the time specified above, subject as provided below, the Calculation Agent shall request, if the Reference Rate is LIBOR, the principal London office of each of the Reference Banks or, if the Reference Rate is EURIBOR, the principal Euro-zone office of each of the Reference Banks or, if the Reference Rate is HIBOR or CNH HIBOR, the principal Hong Kong office of each of the Reference Banks, to provide the Calculation Agent with its offered quotation (expressed as a percentage rate per annum) for the Reference Rate and, if the Reference Rate is LIBOR, at approximately 11.00 a.m. (London time) or, if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time) or, if the Reference Rate is HIBOR, at approximately 11.00 a.m. (Hong Kong time) or, if the Reference Rate is CNH HIBOR, at approximately 11.15 a.m. (Hong Kong time) or if, at or around that time it is notified that the fixing will be published at 2.30 p.m. (Hong Kong time), then as of 2.30 p.m. on the Interest Determination Date in question. If two or more of the Reference Banks provide the Calculation Agent with such offered quotations, the Rate of Interest for such Interest Accrual Period shall be the arithmetic mean of such offered quotations as determined by the Calculation Agent; and
- if paragraph (y) above applies and the Calculation Agent determines that fewer than two Reference Banks are providing offered quotations, subject as provided below, the Rate of Interest shall be the arithmetic mean of the rates per annum (expressed as a percentage) as communicated to (and at the request of) the Calculation Agent by the Reference Banks or any two or more of them, at which such banks were offered, if the Reference Rate is LIBOR, at approximately 11.00 a.m. (London time) or, if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time) or, if the Reference Rate is HIBOR, at approximately 11.00 a.m. (Hong Kong time) or, if the Reference Rate is CNH HIBOR, at approximately 11.15 a.m. (Hong Kong time) or if, at or around that time it is notified that the fixing will be published at 2.30 p.m. (Hong Kong time), then as of 2.30 p.m. on the relevant Interest Determination Date, deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate by leading banks in, if the Reference Rate is LIBOR, the London inter-bank market or, if the Reference Rate is EURIBOR, the Euro-zone inter-bank market or, if the Reference Rate is HIBOR or CNH HIBOR, the Hong Kong inter-bank market, as the case may be, or, if fewer than two of the Reference Banks provide the Calculation Agent with such offered rates, the offered rate for deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate, or the arithmetic mean of the offered rates for deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate, at which, if the Reference Rate is LIBOR, at approximately 11.00 a.m. (London time) or, if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time) or, if the

Reference Rate is HIBOR, at approximately 11.00 a.m. (Hong Kong time) or, if the Reference Rate is CNH HIBOR, at approximately 11.15 a.m. (Hong Kong time) or if, at or around that time it is notified that the fixing will be published at 2.30 p.m. (Hong Kong time), then as of 2.30 p.m. on the relevant Interest Determination Date, any one or more banks (which bank or banks is or are in the opinion of the Issuer suitable for such purpose) informs the Calculation Agent it is quoting to leading banks in, if the Reference Rate is LIBOR, the London inter-bank market or, if the Reference Rate is EURIBOR, the Euro-zone inter-bank market or, if the Reference Rate is HIBOR or CNH HIBOR, the Hong Kong inter-bank market, as the case may be, provided that, if the Rate of Interest cannot be determined in accordance with the foregoing provisions of this paragraph, the Rate of Interest shall be determined as at the last preceding Interest Determination Date (though substituting, where a different Margin or Maximum or Minimum Rate of Interest is to be applied to the relevant Interest Accrual Period from that which applied to the last preceding Interest Accrual Period, the Margin or Maximum or Minimum Rate of Interest relating to the relevant Interest Accrual Period, in place of the Margin or Maximum or Minimum Rate of Interest relating to that last preceding Interest Accrual Period).

- (iv) Rate of Interest for Index Linked Interest Notes: The Rate of Interest in respect of Index Linked Interest Notes for each Interest Accrual Period shall be determined by the Calculation Agent in the manner specified hereon and interest will accrue by reference to an index or formula as specified hereon.
- (c) **Zero Coupon Notes**: Where a Note the Interest Basis of which is specified to be Zero Coupon is repayable prior to the Maturity Date and is not paid when due, the amount due and payable prior to the Maturity Date shall be the Early Redemption Amount of such Note. As from the Maturity Date, the Rate of Interest for any overdue principal of such a Note shall be a rate per annum (expressed as a percentage) equal to the Amortisation Yield (as described in Condition 6(b)(i)).
- (d) **Dual Currency Notes**: In the case of Dual Currency Notes, if the rate or amount of interest falls to be determined by reference to a Rate of Exchange or a method of calculating Rate of Exchange, the rate or amount of interest payable shall be determined by the Calculation Agent in the manner specified hereon.
- (e) **Partly Paid Notes**: In the case of Partly Paid Notes (other than Partly Paid Notes which are Zero Coupon Notes), interest will accrue as aforesaid on the paid-up nominal amount of such Notes and otherwise as specified hereon.
- (f) Accrual of Interest: Interest shall cease to accrue on each Note on the due date for redemption unless, upon due presentation, payment is improperly withheld or refused, in which event interest shall continue to accrue (both before and after judgment) at the Rate of Interest in the manner provided in this Condition 5 to the Relevant Date (as defined in Condition 8).
- (g) Margin, Maximum/Minimum Rates of Interest, Instalment Amounts and Redemption Amounts and Rounding:
  - (i) If any Margin is specified hereon (either (x) generally, or (y) in relation to one or more Interest Accrual Periods), an adjustment shall be made to all Rates of Interest, in the case of (x), or the Rates of Interest for the specified Interest Accrual Periods, in the case of (y), calculated in accordance with Condition 5(b) above by adding (if a positive number) or subtracting the absolute value (if a negative number) of such Margin, subject always to the next paragraph.

- (ii) If any Maximum Rate of Interest, Minimum Rate of Interest, Instalment Amount or Redemption Amount is specified hereon, then any Rate of Interest, Instalment Amount or Redemption Amount shall be subject to such maximum or minimum, as the case may be.
- (iii) For the purposes of any calculations required pursuant to these Conditions (unless otherwise specified), (x) all percentages resulting from such calculations shall be rounded, if necessary, to the nearest one hundred-thousandth of a percentage point (with halves being rounded up), (y) all figures shall be rounded to seven significant figures (with halves being rounded up) and (z) all currency amounts that fall due and payable shall be rounded to the nearest unit of such currency (with halves being rounded up), save in the case of yen, which shall be rounded down to the nearest yen. For these purposes "unit" means the lowest amount of such currency that is available as legal tender in the country of such currency.
- (h) Calculations: The amount of interest payable per Calculation Amount in respect of any Note for any Interest Accrual Period shall be equal to the product of the Rate of Interest, the Calculation Amount specified hereon, and the Day Count Fraction for such Interest Accrual Period, unless an Interest Amount (or a formula for its calculation) is applicable to such Interest Accrual Period, in which case the amount of interest payable per Calculation Amount in respect of such Note for such Interest Accrual Period shall equal such Interest Amount (or be calculated in accordance with such formula). Where any Interest Period comprises two or more Interest Accrual Periods, the amount of interest payable per Calculation Amount in respect of such Interest Period shall be the sum of the Interest Amounts payable in respect of each of those Interest Accrual Periods. In respect of any other period for which interest is required to be calculated, the provisions above shall apply save that the Day Count Fraction shall be for the period for which interest is required to be calculated.
- Determination and Publication of Rates of Interest, Interest Amounts, Final Redemption Amounts, Early Redemption Amounts, Optional Redemption Amounts and Instalment Amounts: The Calculation Agent shall, as soon as practicable on each Interest Determination Date, or such other time on such date as the Calculation Agent may be required to calculate any rate or amount, obtain any quotation or make any determination or calculation, determine such rate and calculate the Interest Amounts for the relevant Interest Accrual Period, calculate the Final Redemption Amount, Early Redemption Amount, Optional Redemption Amount or Instalment Amount, obtain such quotation or make such determination or calculation, as the case may be, and cause the Rate of Interest and the Interest Amounts for each Interest Accrual Period and the relevant Interest Payment Date and, if required to be calculated, the Final Redemption Amount, Early Redemption Amount, Optional Redemption Amount or any Instalment Amount to be notified to the Fiscal Agent, the Issuer, each of the Paying Agents, the Noteholders, any other Calculation Agent appointed in respect of the Notes that is to make a further calculation upon receipt of such information and, if the Notes are listed on a stock exchange and the rules of such exchange or other relevant authority so require, such exchange or other relevant authority as soon as possible after their determination but in no event later than (i) the commencement of the relevant Interest Period, if determined prior to such time, in the case of notification to such exchange of a Rate of Interest and Interest Amount, or (ii) in all other cases, the fourth Business Day after such determination. Where any Interest Payment Date or Interest Period Date is subject to adjustment pursuant to Condition 5(b)(ii), the Interest Amounts and the Interest Payment Date so published may subsequently be amended (or appropriate alternative arrangements made by way of adjustment) without notice in the event of an extension or shortening of the Interest Period. If the Notes become due and payable under Condition 10, the accrued interest and the Rate of Interest payable in respect of the Notes shall nevertheless continue to be calculated as previously in accordance with this Condition 5 but no publication of the Rate of Interest or the Interest Amount so calculated need be made. The determination of any rate or amount, the obtaining of each quotation and the making of each determination or calculation by the Calculation Agent(s) shall (in the absence of manifest error) be final and binding upon all parties and the Noteholders.

(j) **Definitions**: In these Conditions, unless the context otherwise requires, the following defined terms shall have the meanings set out below:

# "Business Day" means:

- (i) in the case of Notes denominated in a currency other than euro and Renminbi, a day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets settle payments in the principal financial centre for such currency; and/or
- (ii) in the case of Notes denominated in euro, a day on which the TARGET System is operating (a "TARGET Business Day"); and/or
- (iii) in the case of Notes denominated in Renminbi, a day (other than a Saturday, Sunday or public holiday) on which commercial banks in Hong Kong are generally open for business and settlement of Renminbi payments in Hong Kong; and/or
- (iv) in the case of Notes denominated in a currency and/or one or more Business Centres specified hereon, a day (other than a Saturday or a Sunday) on which commercial banks and foreign exchange markets settle payments in such currency in the Business Centre(s) or, if no currency is indicated, generally in each of the Business Centres.

"Calculation Amount" means the amount by reference to which the Interest Amount, Final Redemption Amount, Early Redemption Amount and Optional Redemption Amount are calculated as specified in the Final Terms.

"Day Count Fraction" means, in respect of the calculation of an amount of interest on any Note for any period of time (from and including the first day of such period to but excluding the last) (whether or not constituting an Interest Period or an Interest Accrual Period, the "Calculation Period"):

- (i) if "Actual/Actual" or "Actual/Actual ISDA" is specified hereon, the actual number of days in the Calculation Period divided by 365 (or, if any portion of that Calculation Period falls in a leap year, the sum of (A) the actual number of days in that portion of the Calculation Period falling in a leap year divided by 366 and (B) the actual number of days in that portion of the Calculation Period falling in a non-leap year divided by 365);
- (ii) if "Actual/365 (Fixed) " is specified hereon, the actual number of days in the Calculation Period divided by 365;
- (iii) if "Actual/365 (Sterling) " is specified hereon, the actual number of days in the Calculation Period divided by 365 or, in the case of an Interest Payment Date falling in a leap year, 366;
- (iv) if "Actual/360" is specified hereon, the actual number of days in the Calculation Period divided by 360;
- (v) if "30/360", "360/360" or "Bond Basis" is specified hereon, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \text{ x } (Y_2 - Y_1)] + [30 \text{ x } (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls;

"Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"M<sub>1</sub>" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls:

"M<sub>2</sub>" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

" $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case  $D_1$  will be 30; and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31 and  $D_1$  is greater than 29, in which case  $D_2$  will be 30.

(vi) if "30E/360" or "Eurobond Basis" is specified hereon, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \text{ x } (Y_2 - Y_1)] + [30 \text{ x } (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls:

"Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"M<sub>1</sub>" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M<sub>2</sub>" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

" $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case  $D_1$  will be 30; and

" $\mathbf{D_2}$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31, in which case  $\mathbf{D_2}$  will be 30.

(vii) if "30E/360 (ISDA)" is specified hereon, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \text{ x } (Y_2 - Y_1)] + [30 \text{ x } (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls;

"Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

" $\mathbf{M_1}$ " is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M<sub>2</sub>" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

" $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case  $D_1$  will be 30; and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless (i) that day is the last day of February but not the Maturity Date or (ii) such number would be 31, in which case  $D_2$  will be 30.

# (viii) if "Actual/Actual — ICMA" is specified hereon,

- (a) if the Calculation Period is equal to or shorter than the Determination Period during which it falls, the number of days in the Calculation Period divided by the product of (x) the number of days in such Determination Period and (y) the number of Determination Periods normally ending in any year; and
- (b) if the Calculation Period is longer than one Determination Period, the sum of:
  - (x) the number of days in such Calculation Period falling in the Determination Period in which it begins divided by the product of (1) the number of days in such Determination Period and (2) the number of Determination Periods normally ending in any year; and
  - (y) the number of days in such Calculation Period falling in the next Determination Period divided by the product of (1) the number of days in such Determination Period and (2) the number of Determination Periods normally ending in any year,

#### where:

"Determination Period" means the period from and including a Determination Date in any year to but excluding the next Determination Date; and

"Determination Date" means the date(s) specified as such hereon or, if none is so specified, the Interest Payment Date(s).

"Euro-zone" means the region comprised of member states of the European Union that adopt the single currency in accordance with the Treaty establishing the European Community, as amended.

"Interest Accrual Period" means the period beginning on (and including) the Interest Commencement Date and ending on (but excluding) the first Interest Period Date and each successive period beginning on (and including) an Interest Period Date and ending on (but excluding) the next succeeding Interest Period Date.

# "Interest Amount" means:

(i) in respect of an Interest Accrual Period, the amount of interest payable per Calculation Amount for that Interest Accrual Period and which, in the case of Fixed Rate Notes, and unless otherwise specified hereon, shall mean the Fixed Coupon Amount or Broken Amount specified hereon as being payable on the Interest Payment Date ending the Interest Period of which such Interest Accrual Period forms part; and

(ii) in respect of any other period, the amount of interest payable per Calculation Amount for that period.

"Interest Commencement Date" means the Issue Date or such other date as may be specified hereon.

"Interest Determination Date" means, with respect to a Rate of Interest and Interest Accrual Period, the date specified as such hereon or, if none is so specified, (i) the first day of such Interest Accrual Period if the Specified Currency is Sterling, Hong Kong dollars or Renminbi other than where the Specified Currency is Renminbi and the Reference Rate is CNH HIBOR or (ii) the day falling two Business Days in London for the Specified Currency prior to the first day of such Interest Accrual Period if the Specified Currency is not Sterling, euro, Hong Kong dollars, Renminbi or (iii) the day falling two TARGET Business Days prior to the first day of such Interest Accrual Period if the Specified Currency is euro or (iv) the day falling two Business Days in Hong Kong prior to the first day of such Interest Accrual Period if the Specified Currency is Renminbi and the Reference Rate is CNH HIBOR provided that in this definition, "Business Day" shall mean a day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets settle payments in London or Hong Kong (as the case may be).

"Interest Period" means the period beginning on and including the Interest Commencement Date and ending on but excluding the first Interest Payment Date and each successive period beginning on and including an Interest Payment Date and ending on but excluding the next succeeding Interest Payment Date unless otherwise specified hereon.

"Interest Period Date" means each Interest Payment Date unless otherwise specified hereon.

"ISDA Definitions" means the 2006 ISDA Definitions, as amended and supplemented and published by the International Swaps and Derivatives Association, Inc., unless otherwise specified hereon.

"Rate of Interest" means the rate of interest payable from time to time in respect of the Notes and that is either specified or calculated in accordance with the provisions hereon.

"Reference Banks" means, in the case of a determination of LIBOR, the principal London office of four major banks in the London inter-bank market and, in the case of a determination of EURIBOR, the principal Euro-zone office of four major banks in the Euro-zone inter-bank market and, in the case of a determination of HIBOR, the principal Hong Kong office of four major banks in the Hong Kong inter-bank market and, in the case of a determination of CNH HIBOR, the principal Hong Kong office of four major banks dealing in Chinese Yuan in the Hong Kong inter-bank market, in each case selected by the Calculation Agent or as specified hereon.

"Reference Rate" means the rate specified as such hereon.

"Relevant Screen Page" means such page, section, caption, column or other part of a particular information service as may be specified hereon or such other page, section, caption, column or other part as may replace it on that information service or such other information service, in each case, as may be nominated by the person providing or sponsoring the information appearing there for the purpose of displaying rates or prices comparable to the Reference Rate.

"Specified Currency" means the currency specified as such hereon or, if none is specified, the currency in which the Notes are denominated.

"TARGET System" means the Trans-European Automated Real-Time Gross Settlement Express Transfer (known as TARGET2) System which was launched on 19 November 2007 or any successor thereto.

(k) Calculation Agent: The Issuer shall procure that there shall at all times be one or more Calculation Agents if provision is made for it or them hereon and for so long as any Note is outstanding (as defined in the Fiscal Agency Agreement). Where more than one Calculation Agent is appointed in respect of the Notes, references in these Conditions to the Calculation Agent shall be construed as each Calculation Agent performing its respective duties under the Conditions. If the Calculation Agent is unable or unwilling to act as such or, if the Calculation Agent fails duly to establish the Rate of Interest for an Interest Accrual Period or to calculate any Interest Amount, Instalment Amount, Final Redemption Amount, Early Redemption Amount or Optional Redemption Amount, as the case may be, or to comply with any other requirement, the Issuer shall appoint a leading bank or financial institution engaged in the interbank market (or, if appropriate, money, swap or over-the-counter index options market) that is most closely connected with the calculation or determination to be made by the Calculation Agent (acting through its principal London office or any other office actively involved in such market) to act as such in its place. The Calculation Agent may not resign its duties without a successor having been appointed as aforesaid.

# 6. REDEMPTION, PURCHASE AND OPTIONS

# (a) Redemption by Instalments and Final Redemption:

- (i) Unless previously redeemed, purchased and cancelled as provided in this Condition 6, each Note that provides for Instalment Dates and Instalment Amounts shall be partially redeemed on each Instalment Date at the related Instalment Amount specified hereon. The outstanding nominal amount of each such Note shall be reduced by the Instalment Amount (or, if such Instalment Amount is calculated by reference to a proportion of the nominal amount of such Note, such proportion) for all purposes with effect from the related Instalment Date, unless payment of the Instalment Amount is improperly withheld or refused, in which case, such amount shall remain outstanding until the Relevant Date relating to such Instalment Amount.
- (ii) Unless previously redeemed, purchased and cancelled as provided below, each Note shall be finally redeemed on the Maturity Date specified hereon at its Final Redemption Amount (which, unless otherwise provided, is its nominal amount) or, in the case of a Note falling within Condition 6(a)(i), its final Instalment Amount.

# (b) Early Redemption:

# (i) Zero Coupon Notes:

- (A) The Early Redemption Amount payable in respect of any Zero Coupon Note, the Early Redemption Amount of which is not linked to an index and/or a formula, upon redemption of such Note pursuant to Condition 6(c), Condition 6(d) or Condition 6(e) or upon it becoming due and payable as provided in Condition 10 shall be the Amortised Face Amount (calculated as provided below) of such Note unless otherwise specified hereon.
- (B) Subject to the provisions of sub-paragraph (C) below, the Amortised Face Amount of any such Note shall be the scheduled Final Redemption Amount of such Note on the Maturity Date discounted at a rate per annum (expressed as a percentage) equal to the Amortisation Yield (which, if none is shown hereon, shall be such rate as would produce an Amortised Face Amount equal to the issue price of the Notes if they were discounted back to their issue price on the Issue Date) compounded annually.
- (C) If the Early Redemption Amount payable in respect of any such Note upon its redemption pursuant to Condition 6(c), Condition 6(d) or Condition 6(e) (as applicable) or upon it becoming due and payable as provided in Condition 10 is not

paid when due, the Early Redemption Amount due and payable in respect of such Note shall be the Amortised Face Amount of such Note as defined in sub-paragraph (B) above, except that such sub-paragraph shall have effect as though the date on which the Note becomes due and payable were the Relevant Date. The calculation of the Amortised Face Amount in accordance with this sub-paragraph shall continue to be made (both before and after judgment) until the Relevant Date, unless the Relevant Date falls on or after the Maturity Date, in which case the amount due and payable shall be the scheduled Final Redemption Amount of such Note on the Maturity Date together with any interest that may accrue in accordance with Condition 5(c).

Where such calculation is to be made for a period of less than one year, it shall be made on the basis of the Day Count Fraction shown hereon.

- (ii) *Other Notes*: The Early Redemption Amount payable in respect of any Note (other than Notes described in (i) above), upon redemption of such Note pursuant to Condition 6(c) or Condition 6(d) or upon it becoming due and payable as provided in Condition 10, shall be the Final Redemption Amount unless otherwise specified hereon.
- **Redemption for Taxation Reasons**: The Notes may be redeemed at the option of the Issuer in whole, but not in part, on any Interest Payment Date (if this Note is either a Floating Rate Note or an Index Linked Note) or at any time (if this Note is neither a Floating Rate Note nor an Index Linked Note), on giving not less than 30 nor more than 60 days' notice to the Noteholders (which notice shall be irrevocable) at their Early Redemption Amount (as described in Condition 6(b) above) (together with interest accrued to the date fixed for redemption), if (i) the Issuer has or will become obliged to pay additional amounts as provided or referred to in Condition 8 as a result of any change in, or amendment to, the laws or regulations of a Tax Jurisdiction (as defined in Condition 8) or any political subdivision or any authority thereof or therein having power to tax, or any change in the application or official interpretation of such laws or regulations, which change or amendment becomes effective on or after the date on which agreement is reached to issue the first Tranche of the Notes and (ii) such obligation cannot be avoided by the Issuer taking reasonable measures available to it, provided that no such notice of redemption shall be given earlier than 90 days prior to the earliest date on which the Issuer would be obliged to pay such additional amounts were a payment in respect of the Notes then due. Prior to the publication of any notice of redemption pursuant to this Condition 6(c), the Issuer shall deliver to the Fiscal Agent a certificate signed by two authorised signatories of the Issuer stating that the Issuer is entitled to effect such redemption and setting forth a statement of facts showing that the conditions precedent to the right of the Issuer so to redeem have occurred, and an opinion of independent legal advisers of recognised standing to the effect that the Issuer has or will become obliged to pay such additional amounts as a result of such change or amendment.
- (d) Redemption at the Option of the Issuer: If Call Option is specified hereon, the Issuer may, on giving not less than 15 nor more than 30 days' irrevocable notice to the Noteholders (or such other notice period as may be specified hereon) redeem all or, if so provided, some of the Notes on any Optional Redemption Date. Any such redemption of Notes shall be at their Optional Redemption Amount specified hereon (which may be the Early Redemption Amount (as described in Condition 6(b) above)), together with interest accrued to the date fixed for redemption. Any such redemption or exercise must relate to Notes of a nominal amount at least equal to the Minimum Redemption Amount to be redeemed specified hereon and no greater than the Maximum Redemption Amount to be redeemed specified hereon.

All Notes in respect of which any such notice is given shall be redeemed on the date specified in such notice in accordance with this Condition.

In the case of a partial redemption the notice to Noteholders shall also contain the certificate numbers of the Bearer Notes, or in the case of Registered Notes shall specify the nominal amount

of Registered Notes drawn and the holder(s) of such Registered Notes, to be redeemed, which shall have been drawn in such place and in such manner as may be fair and reasonable in the circumstances, taking account of prevailing market practices, subject to compliance with any applicable laws and stock exchange or other relevant authority requirements.

(e) **Redemption at the Option of Noteholders**: If Put Option is specified hereon, the Issuer shall, at the option of the holder of any such Note, upon the holder of such Note giving not less than 15 nor more than 30 days' notice to the Issuer (or such other notice period as may be specified hereon) redeem such Note on the Optional Redemption Date(s) at its Optional Redemption Amount specified hereon (which may be the Early Redemption Amount (as described in Condition 6(b) above)), together with interest accrued to the date fixed for redemption.

To exercise such option the holder must deposit (in the case of Bearer Notes) such Note (together with all unmatured Receipts and Coupons and unexchanged Talons) with any Paying Agent or (in the case of Registered Notes) the Certificate representing such Note(s) with the Registrar or any other Transfer Agent at its specified office, together with a duly completed option exercise notice (an "Exercise Notice") in the form obtainable from any Paying Agent, the Registrar or any other Transfer Agent (as applicable) within the notice period. No Note or Certificate so deposited and option exercised may be withdrawn (except as provided in the Fiscal Agency Agreement) without the prior consent of the Issuer.

- (f) **Partly Paid Notes**: Partly Paid Notes will be redeemed, whether at maturity, early redemption or otherwise, in accordance with the provisions of this Condition 6 and the provisions specified hereon.
- (g) **Purchases**: The Issuer, the Bank and its Subsidiaries may at any time purchase Notes (**provided that** all unmatured Receipts and Coupons and unexchanged Talons relating thereto are attached thereto or surrendered therewith) in the open market or otherwise at any price. Such Notes may, at the option of the Issuer, be held, reissued, resold or surrendered to the Fiscal Agent for cancellation.
- (h) Cancellation: All Notes purchased by or on behalf of the Issuer, the Bank or any of its Subsidiaries may be surrendered for cancellation, in the case of Bearer Notes, by surrendering each such Note together with all unmatured Receipts and Coupons and all unexchanged Talons to the Fiscal Agent and, in the case of Registered Notes, by surrendering the Certificate representing such Notes to the Registrar and, in each case, if so surrendered, shall, together with all Notes redeemed by the Issuer, be cancelled forthwith (together with all unmatured Receipts and Coupons and unexchanged Talons attached thereto or surrendered therewith). Any Notes so surrendered for cancellation may not be reissued or resold and the obligations of the Issuer in respect of any such Notes shall be discharged.

# 7. PAYMENTS AND TALONS

- (a) **Bearer Notes**: Payments of principal and interest in respect of Bearer Notes shall, subject as mentioned below, be made against presentation and surrender of the relevant Receipts (in the case of payments of Instalment Amounts other than on the due date for redemption and **provided that** the Receipt is presented for payment together with its relative Note), Notes (in the case of all other payments of principal and, in the case of interest, as specified in Condition 7(f)(vi)) or Coupons (in the case of interest, save as specified in Condition 7(f)(ii)), as the case may be:
  - (i) in the case of Notes denominated in a currency other than Renminbi, at the specified office of any Paying Agent outside the United States by a cheque payable in the relevant currency drawn on, or, at the option of the holder, by transfer to an account denominated in such currency with, a bank; and

(ii) in the case of Notes denominated in Renminbi, by transfer to a Renminbi account maintained by or on behalf of the Noteholder with a bank in Hong Kong.

In this Condition 7, "bank" means a bank in the principal financial centre for such currency or, in the case of euro, in a city in which banks have access to the TARGET System.

# (b) Registered Notes:

- (i) Payments of principal (which for the purposes of this Condition 7(b) shall include final Instalment Amounts but not other Instalment Amounts) in respect of Registered Notes shall be made against presentation and surrender of the relevant Certificates at the specified office of any of the Transfer Agents or of the Registrar and in the manner provided in Condition 7(b)(iii) below.
- (ii) Interest (which for the purpose of this Condition 7(b) shall include all Instalment Amounts other than final Instalment Amounts) on Registered Notes shall be paid to the person shown on the Register at the close of business on the fifth (in the case of Notes denominated in Renminbi) and fifteenth (in the case of Notes denominated in a currency other than Renminbi) day before the due date for payment thereof (the "Record Date") and in the manner provided in Condition 7(b)(iii) below.
- (iii) Payments of principal or interest, as the case may be, on each Registered Note shall be made:
  - (x) in the case of a currency other than Renminbi, in the relevant currency by cheque drawn on a bank and mailed to the holder (or to the first named of joint holders) of such Note at its address appearing in the Register. Upon application by the holder to the specified office of the Registrar or any Transfer Agent before the Record Date, such payment of interest may be made by transfer to an account in the relevant currency maintained by the payee with a bank; and
  - (y) in the case of Renminbi, by transfer to the registered account of the Noteholder.

In this Condition 7(b)(iii), "registered account" means the Renminbi account maintained by or on behalf of the Noteholder with a bank in Hong Kong, details of which appear on the Register at the close of business on the fifth business day before the due date for payment.

So long as the Notes are represented by the Global Certificate, each payment in respect of the Global Certificate will be made to, or to the order of, the person shown as the holder of the Notes in the Register at the close of business (of the relevant clearing system) on the Clearing System Business Day immediately prior to the due date for such payment, where "Clearing System Business Day" means a weekday (Monday to Friday, inclusive) except 25 December and 1 January.

Payment of interest or principal by the CMU Lodging and Paying Agent to the person for whose account a relevant interest in the Global Certificate is credited as being held by the CMU Service at the relevant time as notified to the CMU Lodging and Paying Agent by the CMU Service in a relevant CMU Instrument Position Report (as defined in the relevant CMU rules) or any other relevant notification by the CMU Service shall discharge the obligations of the Issuer in respect of that payment.

(c) Payments in the United States: Notwithstanding the foregoing, if any Bearer Notes are denominated in U.S. dollars, payments in respect thereof may be made at the specified office of any Paying Agent in New York City in the same manner as aforesaid if (i) the Issuer shall have appointed Paying Agents with specified offices outside the United States with the reasonable

expectation that such Paying Agents would be able to make payment of the amounts on the Notes in the manner provided above when due, (ii) payment in full of such amounts at all such offices is illegal or effectively precluded by exchange controls or other similar restrictions on payment or receipt of such amounts and (iii) such payment is then permitted by United States law, without involving, in the opinion of the Issuer, any adverse tax consequence to the Issuer.

- (d) Payments subject to Fiscal Laws: All payments are subject in all cases to any applicable fiscal or other laws, regulations and directives in Hong Kong or any other place of payment, but without prejudice to the provisions of Condition 8 and any withholding or deduction required pursuant to an agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986, as amended (the "Code") or otherwise imposed pursuant to Sections 1471 through 1474 of the Code, any regulations or agreements thereunder, any official interpretations thereof, or (without prejudice to the provisions of Condition 8) any law implementing an intergovernmental approach thereto. No commission or expenses shall be charged to the Noteholders or Couponholders in respect of such payments.
- (e) Appointment of Agents: The Fiscal Agent, the CMU Lodging and Paying Agent, the Paying Agents, the Registrar and the Transfer Agents initially appointed by the Issuer and their respective specified offices are listed below. The Fiscal Agent, the CMU Lodging and Paying Agent, the Paying Agents, the Registrar and the Transfer Agents appointed under the Fiscal Agency Agreement and any Calculation Agent(s) appointed in respect of any Notes act solely as agents of the Issuer and do not assume any obligation or relationship of agency or trust for or with any Noteholder or Couponholder. The Issuer reserves the right at any time to vary or terminate the appointment of the Fiscal Agent, the CMU Lodging and Paying Agent, any other Paying Agent, the Registrar, any Transfer Agent or the Calculation Agent(s) and to appoint additional or other Paying Agents or Transfer Agents, in each case in accordance with the Fiscal Agency Agreement, provided that the Issuer shall at all times maintain (i) a Fiscal Agent, (ii) a Registrar in relation to Registered Notes outside the United Kingdom, (iii) a Transfer Agent in relation to Registered Notes, (iv) a CMU Lodging and Paying Agent in relation to Notes accepted for clearance through the CMU, (v) one or more Calculation Agent(s) where the Conditions so require, (vi) a Paying Agent in Singapore, where the Notes may be presented or surrendered for payment or redemption, in the event that the Notes are issued in definitive form, for so long as the Notes are listed on the Singapore Exchange Securities Trading Limited or any successor thereto (the "SGX-ST") and the rules of the SGX-ST so require and (vii) such other agents as may be required by any other stock exchange on which the Notes may be listed.

In addition, the Issuer shall forthwith appoint a Paying Agent in New York City in respect of any Bearer Notes denominated in U.S. dollars in the circumstances described in Condition 7(c) above.

Notice of any such change or any change of any specified office shall promptly be given to the Noteholders.

# (f) Unmatured Coupons and Receipts and unexchanged Talons:

(i) Upon the due date for redemption of Bearer Notes which comprise Fixed Rate Notes (other than Dual Currency Notes or Index Linked Notes), such Notes should be surrendered for payment together with all unmatured Coupons (if any) relating thereto, failing which an amount equal to the face value of each missing unmatured Coupon (or, in the case of payment not being made in full, that proportion of the amount of such missing unmatured Coupon that the sum of principal so paid bears to the total principal due) shall be deducted from the Final Redemption Amount, Early Redemption Amount or Optional Redemption Amount, as the case may be, due for payment. Any amount so deducted shall be paid in the manner mentioned above against surrender of such missing Coupon within a period of 10 years from the Relevant Date for the payment of such principal (whether or not such Coupon has become void pursuant to Condition 9).

- (ii) Upon the due date for redemption of any Bearer Note comprising a Floating Rate Note, Dual Currency Note or Index Linked Note, unmatured Coupons relating to such Note (whether or not attached) shall become void and no payment shall be made in respect of them.
- (iii) Upon the due date for redemption of any Bearer Note, any unexchanged Talon relating to such Note (whether or not attached) shall become void and no Coupon shall be delivered in respect of such Talon.
- (iv) Upon the due date for redemption of any Bearer Note that is redeemable in instalments, all Receipts relating to such Note having an Instalment Date falling on or after such due date (whether or not attached) shall become void and no payment shall be made in respect of them.
- (v) Where any Bearer Note that provides that the relevant unmatured Coupons are to become void upon the due date for redemption of those Notes is presented for redemption without all unmatured Coupons, and where any Bearer Note is presented for redemption without any unexchanged Talon relating to it, redemption shall be made only against the provision of such indemnity as the Issuer may require.
- (vi) If the due date for redemption of any Note is not a due date for payment of interest, interest accrued from the preceding due date for payment of interest or the Interest Commencement Date, as the case may be, shall only be payable against presentation (and surrender if appropriate) of the relevant Bearer Note or Certificate representing it, as the case may be. Interest accrued on a Note that only bears interest after its Maturity Date shall be payable on redemption of such Note against presentation of the relevant Note or Certificate representing it, as the case may be.
- (g) **Talons**: On or after the Interest Payment Date for the final Coupon forming part of a Coupon sheet issued in respect of any Bearer Note, the Talon forming part of such Coupon sheet may be surrendered at the specified office of the Fiscal Agent in exchange for a further Coupon sheet (and if necessary another Talon for a further Coupon sheet) (but excluding any Coupons that may have become void pursuant to Condition 9).
- (h) Non-Business Days: If any date for payment in respect of any Note, Receipt or Coupon is not a business day, the holder shall not be entitled to payment until the next following business day nor to any interest or other sum in respect of such postponed payment. In this Condition 7, "business day" means a day (other than a Saturday or a Sunday) on which banks and foreign exchange markets are open for business in Hong Kong and the relevant place of presentation (if presentation and/or surrender of such Note, Receipt or Coupon is required) in such jurisdictions as shall be specified as "Financial Centres" hereon and:
  - (i) (in the case of a payment in a currency other than euro or Renminbi) where payment is to be made by transfer to an account maintained with a bank in the relevant currency, on which foreign exchange transactions may be carried on in the relevant currency in the principal financial centre of the country of such currency; or
  - (ii) (in the case of a payment in Renminbi) on which commercial banks and foreign exchange markets in Hong Kong are open for business and settlement of Renminbi payments; or
  - (iii) (in the case of a payment in euro) which is a TARGET Business Day.

#### 8. TAXATION

All payments of principal and interest by or on behalf of the Issuer in respect of the Notes, the Receipts and the Coupons shall be made free and clear of, and without withholding or deduction for, any taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or within a Tax Jurisdiction or any political subdivision or any authority therein or thereof having power to tax to which the Issuer becomes subject in respect of payments made by it in respect of the Notes, Receipts and the Coupons, unless such withholding or deduction is required by law. In that event, the Issuer shall pay such additional amounts as shall result in receipt by the Noteholders and Couponholders of such amounts as would have been received by them had no such withholding or deduction been required, except that no such additional amounts shall be payable with respect to any Note, Receipt or Coupon:

- (a) Other connection: to, or to a third party on behalf of, a holder who is liable to such taxes, duties, assessments or governmental charges in respect of such Note, Receipt or Coupon by reason of his having some connection with the relevant Tax Jurisdiction other than the mere holding of the Note, Receipt or Coupon; or
- (b) Lawful avoidance of withholding: to, or to a third party on behalf of, a holder who would not be liable for or subject to such withholding or deduction by making a declaration of identity, non-residence or other similar claim for exemption to the relevant tax authority if, after having been requested to make such a declaration or claim, such holder fails to do so within any applicable period prescribed by such relevant tax authority; or
- (c) **Presentation more than 30 days after the Relevant Date**: presented (or in respect of which the Certificate representing it is presented) for payment more than 30 days after the Relevant Date except to the extent that the holder of it would have been entitled to such additional amounts on presenting it for payment on the thirtieth day.

As used in these Conditions:

- (i) "Relevant Date" in respect of any Note, Receipt or Coupon means whichever is the later of (a) the date on which payment in question first becomes due and (b) if the full amount payable has not been paid on or prior to such due date, the date on which the full amount has been paid and notice to that effect has been given to the Noteholders; and
- (ii) "Tax Jurisdiction" means (A) the PRC and, (B) if the Issuer is a branch of the Bank, the jurisdiction where that branch is located, or in each case any political subdivision or any authority therein or thereof having power to tax.

References in these Conditions to (i) "**principal**" shall be deemed to include any premium payable in respect of the Notes, all Instalment Amounts, Final Redemption Amounts, Early Redemption Amounts, Optional Redemption Amounts, Amortised Face Amounts and all other amounts in the nature of principal payable pursuant to Condition 6 or any amendment or supplement to it, (ii) "**interest**" shall be deemed to include all Interest Amounts and all other amounts payable pursuant to Condition 5 or any amendment or supplement to it and (iii) "**principal**" and/or "**interest**" shall be deemed to include any additional amounts that may be payable under this Condition 8.

For the avoidance of doubt, the Issuer's obligation to pay additional amounts in respect of taxes, duties, assessments and other governmental charges will not apply to (a) any estate, inheritance, gift, sales, transfer, personal property or any similar tax, duty, assessment or other governmental charge or (b) any tax, duty, assessment or other governmental charge which is payable otherwise than by deduction or withholding from payments of principal of, or interest on the Notes, the Receipts or the Coupons; **provided that** the Issuer shall pay all stamp or other taxes, duties, assessments or other governmental charges, if any, which may be imposed by the Tax Jurisdiction or any political subdivision thereof or any taxing authority thereof or therein, with respect to the Agency Agreement or as a consequence of the issuance of the Notes, the Receipts or the Coupons.

#### 9. PRESCRIPTION

Claims against the Issuer for payment in respect of the Notes, Receipts and Coupons (which, for this purpose, shall not include Talons) shall be prescribed and become void unless made within 10 years (in the case of principal) or five years (in the case of interest) from the appropriate Relevant Date in respect of them.

#### 10. EVENTS OF DEFAULT

If any of the following events (each an "Event of Default") occurs and is continuing, any Noteholder may give notice to the Issuer at the specified office of the Fiscal Agent that any Note held by it is and shall immediately become, due and payable at the Early Redemption Amount of such Note together with accrued interest (if any) to the date of payment without further formality:

- (a) **Non-Payment**: The Issuer fails to pay the principal of or any interest on any of the Notes when due and such failure continues for a period of 30 days; or
- (b) **Breach of Other Obligations**: The Issuer does not perform or comply with any one or more of its other obligations in the Notes which default continues for a period of 45 days after written notice of such default shall have been given to the Issuer by the Fiscal Agent at its specified office by any Noteholder; or
- (c) Cross-Acceleration: Any other present or future Public External Indebtedness of the Bank or any of its Subsidiaries becomes due and payable prior to its stated maturity by reason of any default, event of default or the like (howsoever described) in respect of the terms thereof, or any such Public External Indebtedness is not paid when due or, as the case may be, within any applicable grace period, provided that the aggregate amount of the relevant Public External Indebtedness in respect of which one or more of the events mentioned above in this Condition 10(c) have occurred equals or exceeds US\$25,000,000 or its equivalent (on the basis of the middle spot rate for the relevant currency against the U.S. dollar as quoted by any leading bank of the day of which this paragraph operates); or
- (d) **Insolvency**: The Bank or any of its Material Subsidiaries is insolvent or bankrupt or unable to pay its debts, stops or suspends payment of all or a material part of its debts, proposes or makes any agreement for the deferral, rescheduling or other readjustment of all or a material part of its debts, proposes or makes a general assignment or an arrangement or composition with or for the benefit of the relevant creditors in respect of any of such debts or a moratorium is agreed or declared in respect of or affecting all or a material part of the debts of the Bank or any of its Material Subsidiaries; or
- (e) Winding-up: An order is made or an effective resolution passed for the winding-up or dissolution or administration of the Bank or any of its Material Subsidiaries, or the Bank ceases to carry on all or a material part of its business or operations, except for the purpose of and followed by a reconstruction, amalgamation, reorganisation, merger or consolidation (i) on terms approved by an Extraordinary Resolution of the Noteholders, or (ii) in the case of a Material Subsidiary of the Bank, whereby the undertaking and assets of the Material Subsidiary are transferred to or otherwise vested in the Bank or another of its Subsidiaries; or
- (f) **Illegality**: It is or will become unlawful for the Issuer to perform or comply with any one or more of its obligations under any of the Notes.

In these Conditions:

"Material Subsidiary" means a Subsidiary of the Bank whose total assets or total revenue as at the date at which its latest audited financial statements were prepared or, as the case may be, for the financial period to which these audited financial statements relate, account for 5 per cent. or more of

the consolidated assets or consolidated revenue of the Bank as at such date or for such period. If a Material Subsidiary transfers all of its assets and business to another Subsidiary of the Bank, the transferee shall become a Material Subsidiary and the transferor shall cease to be a Material Subsidiary on completion of such transfer.

"Public External Indebtedness" means any indebtedness of the Bank (or, for the purposes of Condition 10, any Subsidiary), or any guarantee or indemnity by the Bank of indebtedness, for money borrowed which, (i) is in the form of or represented by any bond, note, debenture, debenture stock, loan stock, certificate or other instrument which is issued outside the People's Republic of China (for the purposes hereof not including the Hong Kong and Macau Special Administrative Regions or Taiwan) ("PRC") and is, or is capable of being listed, quoted or traded on any stock exchange or in any securities market (including, without limitation, any over-the-counter market) outside the PRC (without regard, however, to whether or not such instruments are sold through public offerings or private placements); and (ii) has an original maturity of more than 365 days.

"Subsidiary" means any entity whose financial statements at any time are required by law or in accordance with generally accepted accounting principles to be fully consolidated with those of the Bank.

None of the Agents shall be required to take any steps to ascertain whether any Event of Default has occurred and none of them shall be responsible or liable to the Noteholders, the Issuer or any other person for any loss arising from any failure to do so.

# 11. MEETINGS OF NOTEHOLDERS, MODIFICATION, WAIVER AND SUBSTITUTION

(a) Meetings of Noteholders: The Fiscal Agency Agreement contains provisions for convening meetings of Noteholders to consider any matter affecting their interests, including the sanctioning by Extraordinary Resolution of a modification of any of these Conditions. Such a meeting may be convened by Noteholders holding not less than 10 per cent. in nominal amount of the Notes for the time being outstanding. The quorum for any meeting convened to consider an Extraordinary Resolution shall be two or more persons holding or representing more than 50 per cent. in nominal amount of the Notes for the time being outstanding, or at any adjourned meeting two or more persons being or representing Noteholders whatever the nominal amount of the Notes held or represented, unless the business of such meeting includes consideration of proposals, inter alia, (i) to amend the dates of maturity or redemption of the Notes, any Instalment Date or any date for payment of interest or Interest Amounts on the Notes, (ii) to reduce or cancel the nominal amount of, or any Instalment Amount of, or any premium payable on redemption of, the Notes, (iii) to reduce the rate or rates of interest in respect of the Notes or to vary the method or basis of calculating the rate or rates or amount of interest or the basis for calculating any Interest Amount in respect of the Notes, (iv) if a Minimum and/or Maximum Rate of Interest, Instalment Amount or Redemption Amount is shown hereon, to reduce any such Minimum and/or Maximum Rate of Interest, Instalment Amount or Redemption Amount, (v) to vary any method of, or basis for, calculating the Final Redemption Amount, the Early Redemption Amount or the Optional Redemption Amount, including the method of calculating the Amortised Face Amount, (vi) to vary the currency or currencies of payment or denomination of the Notes, or (vii) to modify the provisions concerning the quorum required at any meeting of Noteholders or the majority required to pass an Extraordinary Resolution, in which case the necessary quorum shall be two or more persons holding or representing not less than 66<sup>2</sup>/<sub>3</sub> per cent., or at any adjourned meeting not less than 25 per cent., in nominal amount of the Notes for the time being outstanding. Any Extraordinary Resolution duly passed shall be binding on Noteholders (whether or not they were present at the meeting at which such resolution was passed) and on all Couponholders.

The Fiscal Agency Agreement provides that a resolution in writing signed by or on behalf of the Noteholders of not less than 90 per cent. in nominal amount of the Notes outstanding shall for

all purposes be as valid and effective as an Extraordinary Resolution passed at a meeting of Noteholders duly convened and held. Such a resolution in writing may be contained in one document or several documents in the same form, each signed by or on behalf of one or more Noteholders.

These Conditions may be amended, modified or varied in relation to any Series of Notes by the terms of the relevant Pricing Supplement in relation to such Series.

- (b) **Modification of Fiscal Agency Agreement**: The Bank and the Issuer shall only permit any modification of, or any waiver or authorisation of any breach or proposed breach of or any failure to comply with, the Fiscal Agency Agreement, if:
  - (i) to do so could not be expected to be prejudicial to the interests of the Noteholders; or
  - (ii) such modification is of a formal, minor or technical nature or is made to correct a manifest error or to comply with mandatory provisions of the law.

# 12. REPLACEMENT OF NOTES, CERTIFICATES, RECEIPTS, COUPONS AND TALONS

If a Note, Certificate, Receipt, Coupon or Talon is lost, stolen, mutilated, defaced or destroyed, it may be replaced, subject to applicable laws, regulations and stock exchange or other relevant authority regulations, at the specified office of the Fiscal Agent (in the case of Bearer Notes, Receipts, Coupons or Talons) and the Registrar (in the case of Certificates) or such other Paying Agent or Transfer Agent, as the case may be, as may from time to time be designated by the Issuer for that purpose and notice of whose designation is given to Noteholders, in each case on payment by the claimant of the fees and costs incurred in connection therewith and on such terms as to evidence, security and indemnity (which may provide, *inter alia*, that if the allegedly lost, stolen or destroyed Note, Certificate, Receipt, Coupon or Talon is subsequently presented for payment or, as the case may be, for exchange for further Coupons, there shall be paid to the Issuer on demand the amount payable by the Issuer in respect of such Notes, Certificates, Receipts, Coupons or further Coupons) and otherwise as the Issuer may require. Mutilated or defaced Notes, Certificates, Receipts, Coupons or Talons must be surrendered before replacements will be issued.

## 13. FURTHER ISSUES

The Issuer may from time to time without the consent of the Noteholders or Couponholders create and issue further securities having the same terms and conditions as the Notes (except for the first payment of interest and if applicable, the timing for notification to the NDRC and/or SAFE and save that for the avoidance of doubt, references in these Conditions to "Issue Date" shall be the first issue date of the Notes) and so that the same shall be consolidated and form a single series with such Notes, and references in these Conditions to "Notes" shall be construed accordingly.

# 14. NOTICES

Notices to the holders of Registered Notes shall be mailed to them at their respective addresses in the Register and deemed to have been given on the fourth weekday (being a day other than a Saturday or a Sunday) after the date of mailing. Notices to the holders of Bearer Notes shall be valid if published in a daily newspaper of general circulation in Hong Kong or, so long as Notes are listed on the SGX-ST, published on the website of the SGX-ST www.sgx.com. If any such publication is not practicable, notice shall be validly given if published in another leading daily English language newspaper with general circulation in Asia (which is expected to be the Asian Wall Street Journal). Any such notice shall be deemed to have been given on the date of such publication or, if published more than once or on different dates, on the first date on which publication is made, as provided above.

Couponholders shall be deemed for all purposes to have notice of the contents of any notice given to the holders of Bearer Notes in accordance with this Condition 14.

So long as the Notes are represented by a Global Note or a Global Certificate and such Global Note or Global Certificate is held on behalf of (i) Euroclear or Clearstream or any other clearing system (except as provided in (ii) below), notices to the holders of Notes of that Series may be given by delivery of the relevant notice to that clearing system for communication by it to entitled accountholders in substitution for publication as required by the Conditions or by delivery of the relevant notice to the holder of the Global Note or (ii) the CMU, notices to the holders of Notes of that Series may be given by delivery of the relevant notice to the persons shown in a CMU Instrument Position Report issued by the CMU on the second business day preceding the date of despatch of such notice as holding interests in the relevant Global Note or Global Certificate, except that if the Notes are listed on the SGX-ST, and the rules of the SGX-ST so require, notice will in any event also be published on the website of the SGX-ST.

# 15. CONTRACTS (RIGHTS OF THIRD PARTIES) ACT 1999

No person shall have any right to enforce any term or condition of the Notes under the Contracts (Rights of Third Parties) Act 1999.

#### 16. CURRENCY INDEMNITY

Any amount received or recovered in a currency other than the currency in which payment under the relevant Note, Coupon or Receipt is due (whether as a result of, or of the enforcement of, a judgment or order of a court of any jurisdiction, in the insolvency, winding-up or dissolution of the Issuer or otherwise) by any Noteholder or Couponholder in respect of any sum expressed to be due to it from the Issuer shall only constitute a discharge to the Issuer, as the case may be, to the extent of the amount in the currency of payment under the relevant Note, Coupon or Receipt that the recipient is able to purchase with the amount so received or recovered in that other currency on the date of that receipt or recovery (or, if it is not practicable to make that purchase on that date, on the first date on which it is practicable to do so). If the amount received or recovered is less than the amount expressed to be due to the recipient under any Note, Coupon or Receipt, the Issuer shall indemnify it against any loss sustained by it as a result. In any event, the Issuer shall indemnify the recipient against the cost of making any such purchase. For the purposes of this Condition, it shall be sufficient for the Noteholder or Couponholder, as the case may be, to demonstrate that it would have suffered a loss had an actual purchase been made. These indemnities constitute a separate and independent obligation from the Issuer's other obligations, shall give rise to a separate and independent cause of action, shall apply irrespective of any indulgence granted by any Noteholder or Couponholder and shall continue in full force and effect despite any other judgment, order, claim or proof for a liquidated amount in respect of any sum due under any Note, Coupon or Receipt or any other judgment or order.

#### 17. GOVERNING LAW AND JURISDICTION

- (a) Governing Law: The Notes, the Receipts, the Coupons and the Talons and any non-contractual obligations arising out of or in connection with them are governed by, and shall be construed in accordance with, English law.
- (b) **Jurisdiction**: The courts of Hong Kong are to have exclusive jurisdiction to settle any disputes that may arise out of or in connection with any Notes, Receipts, Coupons or Talons and accordingly any legal action or proceedings arising out of or in connection with any Notes, Receipts, Coupons or Talons ("**Proceedings**") may be brought in such courts. The Issuer irrevocably submits to the exclusive jurisdiction of the courts of Hong Kong and waives any objection to the Proceedings in such courts on the ground of venue or on the ground that the Proceedings have been brought in an inconvenient forum.
- (c) Waiver of Immunity: The Issuer further irrevocably agrees that no immunity (to the extent that it may now or hereafter exist, whether on the grounds of sovereignty or otherwise) from any Proceedings or from execution of judgment shall be claimed by or on behalf of it or with respect to its assets, any such immunity being irrevocably waived by the Issuer, and the Issuer

irrevocably consents generally in respect of any such Proceedings to the giving of any relief or the issue of any process in connection with any such Proceedings including, without limitation, the making, enforcement or execution against any property whatsoever of any order or judgment which may be made or given in such Proceedings.

# USE OF PROCEEDS

Unless otherwise specified in the Pricing Supplement, the net proceeds of each issue of the Notes will be applied by the Issuer for its funding and general corporate purposes.

#### RISK FACTORS

Investors should carefully consider, together with all other information contained in this Offering Circular, the risks and uncertainties described below. The business, financial condition or results of operations of the Issuer, the Bank and the Group may be adversely affected by any of these risks. The risks described below are not the only ones relevant to the Issuer, the Bank or the Notes. The Issuer and the Bank believe the risks described below represent the principal risks inherent when considering an investment in the Notes. Additional risks and uncertainties not presently known to the Issuer or the Bank, or which the Issuer or the Bank currently deems immaterial, may also have an adverse effect on an investment in the Notes. All of these factors are contingencies which may or may not occur and the Issuer and the Bank are not in a position to express a view on the likelihood of any such contingency occurring.

The Issuer does not represent that the statements below regarding the risk factors of holding any Notes are exhaustive. Prospective investors should also read the detailed information set out elsewhere in this Offering Circular and reach their own views prior to making any investment decision.

This Offering Circular also contains forward-looking statements that involve risks and uncertainties. The Bank's actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including the considerations described below and elsewhere in this Offering Circular.

## RISKS RELATING TO THE BANK'S BUSINESS

Uncertainties and instability in global market conditions could adversely affect the Bank's business, financial condition and results of operations

The Group has been, and in the future, will continue to be, materially affected by geo-political, economic and market conditions, including factors such as the liquidity of the global financial markets, the level and volatility of debt and equity prices, interest rates, currency and commodities prices, investor sentiment, inflation, and the availability and cost of capital and credit.

While the International Monetary Fund expects global economic growth to strengthen to 3.4 per cent. in 2017, following growth of 3.1 per cent. in 2016, there are a number of uncertainties ahead. In 2017, there has been a more inward-looking policy agenda in the U.S. aimed at encouraging U.S. companies to bring back jobs, renegotiating trade pacts and stimulating the domestic economy via infrastructure spending and tax reforms. In Europe, the exit of the United Kingdom from the European Union, and any prolonged period of uncertainty which results, could have a significant negative impact on international markets. These could include further falls in stock exchange indices, a fall in the value of the Pound, an increase in exchange rates between the Pound and the Euro and/or greater volatility of markets in general due to the increased uncertainty.

The implications for the world and the Group are significant. First, a rise in global trade protectionism will negatively impact the trade-dependent economies in Asia. Second, the interplay of U.S. fiscal and monetary policies, and aggressive quantitative easing programmes in Japan and Europe may lead to more volatile global capital flows, which could in turn impact global growth. Third, financial market volatility and increased uncertainty may have a broader global economic impact that may in turn have a material adverse effect on the Group's business, financial condition and results of operations.

Inflationary pressures have also started to increase as the rebound in global commodity prices and weak domestic currencies have led businesses to pass on their increased input costs to consumers through higher selling prices. This adds to the uncertain global economic outlook.

To the extent uncertainty regarding the economic outlook negatively impacts consumer confidence and consumer credit factors globally, the Group's business and results of operations could be significantly and adversely affected.

Investors should be aware that there is a recent history of financial crises and boom-bust cycles in multiple markets in both emerging and developed economies which leads to risks for all financial institutions, including the Group. In addition, the Group remains subject to the risks posed by the indirect economic effect of the global credit crisis, some of which cannot be anticipated and the vast majority of which are not under its control. The Group also remains subject to counterparty risk arising from financial institutions that can fail or are otherwise unable to meet their obligations under their contractual commitment to the Group. If there is another global or regional financial crisis or a downturn in the economic condition of the Group's primary markets, this would likely have a material adverse effect on the Group's business, financial condition and results of operations.

# The Bank has a concentration of credit exposure to certain customers and certain sectors

As at 30 June 2017, the Bank's loans and advances to the domestic (i) manufacturing industry; (ii) transportation, storage and postal services industries; (iii) leasing and commercial services industries; (iv) production and supply of electric power, heat, gas and water industries; and (v) wholesale and retail trade industries accounted for 9.82 per cent., 10.01 per cent., 7.10 per cent., 6.19 per cent. and 3.59 per cent. of the Bank's gross loans and advances to customers, respectively. If any of these industries in which the Bank's loans are highly concentrated experiences a significant downturn, the Bank's asset quality, business, financial condition and results of operations may be adversely affected, which in turn may negatively affect its ability to service the Notes and to satisfy its other obligations under the Notes.

Any significant or extended downturn in any of these sectors may reduce the borrowing activities in these sectors, as well as increase the level of the Bank's impaired loans and related provisions for impaired loans, any of which could in turn reduce its net profit and adversely affect its business, financial condition and results of operations.

The Bank is also exposed to the fluctuations of the real estate market through its extension of personal residential mortgage loans, individual commercial property mortgage loans and home equity loans. The Bank's real estate related loans mainly include both corporate real estate loans and personal residential mortgage loans. As at 30 June 2017, domestic corporate real estate loans amounted to RMB381,868 million, representing 3.05 per cent. of the Group's gross loans and advances to customers, and its corresponding NPL ratio was 2.26 per cent. As at 30 June 2017, domestic personal residential mortgages amounted to RMB3,926,190 million, representing 31.39 per cent. of the Group's gross loans and advances to customers and its corresponding NPL ratio was 0.28 per cent. For these purposes, "domestic" loans refers to loans made to borrowers in the following geographical segments as set out in 2017 Interim Report: Yangtze River Delta, Pearl River Delta, Bohai Rim, Central, Western, Northeastern and where the Head Office is located. Notwithstanding prudential measures the Bank has put in place to maintain a portfolio of high quality real estate loans with sustainable growth, including imposing stringent standards for the acceptance of new customers for personal residential mortgage loans, the PRC real estate market is subject to volatility and property prices have experienced significant fluctuations in recent years. In the event that PRC real estate prices experience a significant prolonged decline, the Bank's asset quality will likely be negatively affected. Further, the PRC government has already implemented and continues to implement certain adjustment measures aimed at managing the fluctuations of the real estate market. These policies may have an adverse effect on the quality of loans extended to the real estate industry and may also adversely affect the quality of the Bank's mortgage loan portfolio. In addition, if the real estate market in China experiences a significant downturn, the value of the real estate securing the Bank's loans may decrease, resulting in a reduction in the amount the Bank can recover. Any of the above developments or a combination thereof may adversely affect the Bank's asset quality, business, financial condition and results of operations, which in turn may negatively affect its ability to service the Notes and to satisfy its other obligations under the Notes.

In accordance with national policies aimed at limiting the over-development of certain industries with excess capacity, including the iron and steel, cement, electrolytic aluminium, plate glass and shipbuilding industries, the Bank carefully manages its exposure to these industries and has adopted a strict policy towards extending loans to these industries in order to reduce its loan exposure and risks associated with loans to these high-risk industries.

Notwithstanding the credit measures the Bank has put in place, in the event the PRC government issues policies to further restrict such industries or there is deterioration in the production and operation of the Bank's customers from industries with overcapacity, the quality of the Bank's loans could suffer, which could in turn have an adverse effect on its business, financial position and results of operations, and may negatively affect its ability to service the Notes and to satisfy its other obligations under the Notes.

Since 2012, with the aim of reinforcing the risk management of loans to local government financing vehicles ("LGFV"), the PRC State Council ("State Council"), the China Banking Regulatory Commission ("CBRC") and the People's Bank of China ("PBOC"), along with several other PRC regulatory authorities, have promulgated a series of notices, guidelines and other regulatory documents to direct PRC banks and other financial institutions to further optimise and strengthen their risk management measures regarding their loansto LGFV. The Bank has implemented a series of measures such as imposing stringent controls on granting loans to the LGFV and strengthening credit related policies to manage and control the risks associated with loans to LGFV. As at 31 December 2016, the amount of loans to LGFV classified under the regulated category decreased compared to 31 December 2015. Unfavourable developments in macroeconomic conditions, adverse changes to state policies, the financial condition of local governments or other factors may adversely affect the debt repayments of these financing platforms, which may in turn adversely affect the Bank's asset quality, financial condition and results of operations. Such developments may negatively affect its ability to service the Notes and to satisfy its other obligations under the Notes.

While the Bank introduced heightened criteria in 2009 to manage the risks associated with LGFV loans, including stricter requirements for guarantees, it cannot be assured that these loans will not default in the event of macroeconomic instability or other policy changes introduced by the PRC government. Given their importance to the composition of the Bank's loan portfolio, the default of any portion of such loans for any reason may affect its loan quality and will adversely affect its business, financial position and results of operations. Such developments may negatively affect its ability to service the Notes and to satisfy its other obligations under the Notes. As at 30 June 2017, the Group's gross loans and advances to customers were RMB 12,507,021 million representing an increase of 6.38 per cent. from 31 December 2016; its NPL ratio as at 30 June 2017 was 1.51 per cent., representing a decrease of 0.01 percentage points as compared to the corresponding ratio as at 31 December 2016. As at 30 June 2017, the NPL ratio for domestic corporate loans was 2.53 per cent., a decrease of 0.07 percentage points from 31 December 2016, and the NPL ratio for personal loans and advances was 0.49 per cent., a decrease of 0.01 percentage points from 31 December 2016. The NPL ratio for overseas entities and subsidiaries was 0.37 per cent., representing a decreaseby 0.09 percentage points from 31 December 2016.

# The Bank may be unable to realise the full value of the collateral or guarantees securing the Bank's loan portfolio

As at 30 December 2017, the balances of the Group's unsecured loans, guaranteed loans, loans secured by tangible assets other than monetary assets and loans secured by monetary assets were RMB3,642,528 million, RMB2,167,701 million, RMB5,356,838 million and RMB1,339,954 million, respectively, accounting for 29.12per cent., 17.33 per cent., 42.84 per cent. and 10.71 per cent. of the Group's gross loans and advances to customers, respectively. If there is substantial deterioration in the business condition of a borrower which adversely affects the borrower's ability to repay, the Bank may not be able to recover the amounts lent under unsecured loans, which will in turn adversely affect the Bank's financial position and results of operations, and may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes. Guaranteed loans are loans that

are guaranteed by affiliates of the borrower or other third parties. Notwithstanding the fact that such loans are guaranteed, the Bank's exposure to the guarantor is generally unsecured and if the financial position of the guarantor deteriorates significantly, its ability to recover such loans will correspondingly deteriorate. Furthermore, the guarantee provided by such guarantor may be determined by the court as invalid if the guarantor fails to comply with certain laws and regulations in the PRC, including the "PRC Property Law" and "PRC Security Law". A significant percentage of the Bank's loan portfolio is secured by collateral, consisting mainly of domestic assets such as properties, land use rights and securities. The value of the collateral is generally higher than the amount loaned but such value is affected by factors the Bank cannot control including those affecting the PRC economy. If the PRC economy deteriorates, it could result in a decrease in the value of the collateral which will lead to the reduction of the amount of the loan that can be recovered. In addition, the procedures for liquidating or otherwise realising the value of collateral of borrowers in China may be protracted, and the enforcement process in China may be difficult. According to a judicial interpretation issued by the Supreme Court of the PRC, effective from 21 December 2005 and amended in December 2008, courts may not enforce the eviction of a borrower and his dependent families out of their residence if such residence under collateral is their primary residence in the six months following the courts' decision authorising that such collateral be auctioned, sold or liquidated. As a result, it may be difficult and time-consuming for banks to take control of or liquidate the collateral securing NPLs. Furthermore, certain specified claims may enjoy priority over the Bank's rights on loan collaterals. According to the "PRC Enterprise Bankruptcy Law" promulgated on 27 August 2006 and effective as of 1 June 2007, claims raised by employees on arrears of pay as well as other fees and expenditures prior to 27 August 2006 for enterprises in bankruptcy proceedings shall be given priority over the Bank's rights to collateral, on the premise that other assets of the enterprise are not sufficient to fulfil such claims. Accordingly, if a borrower fails to repay and if the Bank is not able to timely realise the entire or sufficient part of the value of collateral, pledged assets or guarantees represented, the Bank's asset quality, business, financial condition and results of operations may be adversely affected, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

#### The Bank may not be able to maintain or reduce its current NPL ratio

The Bank's results of operations have been negatively affected by its NPLs, which may continue to affect the Bank's current and future business performance. As at 30 June 2017, the amount of the Group's NPLs was RMB 188,752 million and the NPL ratio was 1.51 per cent., representing a decrease of 0.01 percentage points as compared to the corresponding ratio as at 31 December 2016. As at 30 June 2017, the NPL ratio for domestic corporate loans was 2.53 per cent., a decrease of 0.07 percentage points from 31 December 2016, and the NPL ratio for personal loans and advances was 0.49 per cent., a decrease of 0.01 percentage points from 31 December 2016. The NPL ratio for overseas entities and subsidiaries as at 30 June 2017 was 0.37 per cent., representing a decrease by 0.09 percentage points from 31 December 2016. The NPL ratio for credit card loans as at 30 June 2017 was 1.17 per cent., representing an increase by 0.19 percentage points from 31 December 2016.

It cannot be assured that the Bank will be able to reduce or even maintain the same level in the future. This is because the quality of the Bank's loan portfolio is affected by factors which the Bank is unable to control, including any adverse changes to the PRC economic structure, deterioration in the PRC's economy, deterioration in the global economy. Adverse changes in the economic environment in the PRC as well as force majeure events including natural disasters or outbreak of diseases may all have negative impact on the Bank's customers' ability to repay the loans. Factors such as deterioration in the credit conditions of the Bank's customers' trading partners, decline in both residential and commercial property prices, an increase in the unemployment rate in China and a deterioration in the profitability of corporate borrowers will also lead to a reduction in the quality of the Bank's assets. All of these factors can lead to an increase in the Bank's NPL ratio, which will correspondingly adversely affect its business, financial condition and results of operations, and may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

# The Bank's allowance for impairment losses may not be adequate to cover future actual losses to its loan portfolio

As at 30 June 3017, the Group's allowance for impairment losses on loans was RMB302,291 million, the ratio of its allowance for impairment losses to total loans extended to customers was 2.42 per cent., and the ratio of the Group's allowance for impairment losses to NPLs was 160.15 per cent. The amount of the allowance for impairment losses to loans is based on the Bank's current assessment of and expectations concerning various factors that may affect the quality of its loan portfolio. These factors include, among other things, the borrowers' financial condition, repayment ability and repayment intention, the realisable value of any collateral and the likelihood of support from guarantors, as well as the PRC's economy, macroeconomic policies, interest rates, exchange rates and legal and regulatory environment. The above-mentioned factors are beyond the Bank's control. If the Bank's assessment of and expectations concerning these factors differ from actual developments in the future, or if the quality of its loan portfolio deteriorates, its allowance for impairment losses may not be adequate to cover its actual losses and the Bank may need to make additional provisions for impairment losses, which may adversely affect its business, financial condition and results of operations and, in turn, may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

### The expanding range of products and services exposes the Bank to new risks

The Bank has expanded and intends to continue to expand the range of its products and services. As at 30 June 2017, the Group had 37 tier-one overseas branches, covering 29 countries and regions including Hong Kong, Singapore, Germany, South Africa, Japan, South Korea, the U.S., the U.K., Vietnam, Australia, Russia, Dubai, Taiwan, Luxembourg, Macau, New Zealand, Canada, France, Netherlands, Spain, Italy, Switzerland, Brazil, Cayman Islands, Ireland, Chile, Indonesia and Poland and wholly-owned operating subsidiaries including CCB Asia, CCB London, CCB Russia, CCB Dubai, CCB Europe and CCB New Zealand. Expansion of its business activities exposes the Bank to a number of risks and challenges, including the following:

- the Bank may have limited or no experience in certain new business activities or geographies and may not be able, or may take a relatively long period, to compete effectively in these areas;
- the Bank may not be able to devote sufficient resources or management capacity to certain new business activities or geographies;
- there is no guarantee that the new business activities will meet the Bank's expectations of their profitability;
- the Bank may not be able to hire new personnel or retrain existing personnel who are able to conduct new business activities; and
- the Bank may not be able to continually add to the capability of its risk management and information technology systems to support a broader range of activities.

If the Bank is not able to achieve the intended results in these new business areas, its business, financial condition and results of operations may be adversely affected, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes. In addition, if the Bank fails to promptly identify and expand into new areas of business to meet the increasing demand for certain products and services, it may fail to maintain its market share or lose some of its existing customers to its competitors.

Furthermore, the Bank's international expansion into multiple jurisdictions exposes the Bank to a variety of new regulatory and business challenges and risks and has increased the complexity of its risks in a number of areas, including currency risk, interest rate risk, credit risk, regulatory and

compliance risk, reputational risk and operational risk. If the Bank is unable to manage the risks resulting from its international expansion, its reputation, business, financial condition and results of operations may be adversely affected, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

### The Bank is subject to liquidity risk

The Bank regularly monitors the gap between its assets and liabilities for various maturities in order to assess its liquidity risk for different periods. As at 30 June 2017, the accumulated gap of various maturities of the Group was RMB1,644,602 million, an increase of RMB54,948 million as compared to 31 December 2016. As a result, there is a mismatch between the maturities of the Bank's liabilities and assets. Customer deposits have historically been the main source of the Bank's funding. Generally, the Bank's short-term customer deposits have not been withdrawn upon maturity and have represented a stable source of funding. However, it cannot be assured that this will continue to be the case. If a substantial portion of the Bank's depositors withdraw their demand deposits or do not roll over their time deposits upon maturity, the Bank may have no choice but to seek other sources of funding to meet its funding requirements. It cannot be assured that the Bank can source financing based on normal commercial terms when necessary. Furthermore, the Bank's ability to obtain additional funds may also be affected by other factors including factors that the Bank may find difficult to control or be totally incapable of controlling, such as the deterioration of overall market conditions, severe disturbance to the financial market or a bleak outlook for industries where it has substantial credit exposure. Any of these factors could result in adverse effects on the Bank's liquidity, business, financial position and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

# The formal implementation of the deposit insurance scheme may adversely affect the Bank's deposit-taking business and financial position

The "Deposit Insurance Regulation" formulated by the State Council came into effect on 1 May 2015, and it will result in the formal establishment of a deposit insurance scheme in the PRC. The Deposit Insurance Regulation requires that the commercial banks and other deposit-taking banking financial institutions established in the PRC shall take out deposit insurance and pay deposit insurance premiums to relevant deposit insurance fund management institutions, with such premiums to be used as deposit insurance funds to compensate depositors in the event of the liquidation or similar event of any PRC bank. Under the deposit insurance scheme, upon the liquidation or similar event of any PRC bank, the maximum compensation that a depositor may receive on the total principal and accrued interest deposited with such PRC bank will be capped at RMB500,000.

The deposit insurance premiums to be paid by the Bank in accordance with the Deposit Insurance Regulation and other relevant laws and regulations will increase the Bank's operating costs and capital requirements. Furthermore, the deposit insurance scheme may increase competition among PRC banks for deposits as some depositors may consider spreading out their deposits with different PRC banks. This may result in deposits currently held with the Bank being transferred by depositors to other PRC banks as well as the Bank needing to offer higher interest rates to retain existing depositors and attract new depositors, which may have an adverse effect on the Bank's business, financial position and operating results.

# The Bank is subject to credit risks with respect to certain off-balance sheet commitments and guarantees

In the normal course of the Bank's business, the Bank makes commitments and guarantees which are not reflected as liabilities on its balance sheet, including providing bank acceptances, guarantees, letters of credit and other credit commitments. As at 30 June 2017, the balance of the Group's credit commitments was RMB3,297,462 million. The Bank is subject to credit risks on its commitments and guarantees because certain of its commitments and guarantees may need to be fulfilled as a result of

the Bank's customers' default. If the Bank is not able to obtain payment from its customers in respect of these commitments and guarantees or enforce its contracts with them, the Bank's business, financial condition and results of operations may be adversely affected, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

# The Bank is subject to risks associated with its hedging activities and other derivative transactions

The Bank has entered into derivative transactions for hedging purposes as well as conducted derivative transactions on behalf of its customers. Accordingly, the Bank faces market and operational risks associated with these transactions. At present, the regulation of China's derivative market remains in the development stage and requires further improvement and this increases the risks of the derivative transactions the Bank enters into. Further, the Bank's ability to monitor, analyse and report these transactions is limited by its information technology. Accordingly, the Bank's business, financial position and results of operations may be adversely affected given the volatility of the prices of these derivatives, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

### Changes in accounting policy may impact the Bank's financial condition and results of operations

Some of China's generally accepted accounting standards are currently undergoing gradual improvement and relevant regulatory institutions are constantly adjusting specific accounting policies applicable to the banking sector. Changes in specific accounting policies may affect the Bank's financial position. The "Accounting Standards for Enterprises" promulgated by the PRC Ministry of Finance ("MOF") in February 2006 with effect from 1 January 2007 and amended in July 2014 have been implemented by the Bank.

Going forward, the Bank may be required to revise its accounting policies and estimates according to the amendment of domestic and international accounting standards, the interpretation and guidance of promulgations and other regulatory changes. If the Bank is required to implement significant changes to the handling of certain financial items or the alteration of accounting estimates, it may have adverse effects on its business, financial condition and results of operations. Such developments may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

# The Bank's provisioning policies and loan classifications may be different in certain respects from those applicable to banks in certain other countries or regions

The Bank determines a level of allowance for impairment losses and recognises any related provisions made in a year using the concept of impairment under International Accounting Standards and their interpretations ("IAS 39"). The Bank's provisioning policies may be different in certain respects from those of banks incorporated in certain other countries or regions which do not assess loans under IAS 39. As a result, the Bank's allowance for impairment losses, as determined under the provisioning policies, may differ from those that would be reported if it was incorporated in those countries or regions.

The Bank classifies its loans as "normal", "special mention", "sub standard", "doubtful" and "loss" by using the five-category classification system according to requirements of the CBRC. The Bank's five-category classification system may be different in certain respects from those of banks incorporated in certain other countries or regions. As a result, it may reflect a different degree of risk than what would be reported if the Bank was incorporated in those countries or regions.

The Bank's business, financial position and results of operations may be affected by its policies regarding provisioning and loan classification. If the Bank's approach to provisioning policies and/or loan classification proves not to be adequate, the Bank's business, financial position and results of operations may be negatively affected, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

# Implementation of IFRS 9 in 2018 and interpretive guidance on its application will require the Bank to change its provisioning practice

The Bank assesses its loans and investment assets for impairment under IAS 39, as amended from time to time. The International Accounting Standards Board ("IASB") published IFRS 9 "Financial Instruments" (replacement of IAS 39) in July 2014, which proposed the introduction of an expected loss impairment model to replace the existing incurred loss model. Future implementation of IFRS 9 and interpretive guidance on the application of IFRS 9 may require the Bank to change its current provisioning practice and may, as a result, affect the Bank's business, financial condition and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

# The Bank's risk management and internal control policies and procedures may not be effective in completely managing and avoiding all of its risks

In recent years, the Bank has achieved progress in terms of risk management by improving its policies and procedures. However, as these policies and procedures are relatively new, the Bank will require additional time to fully measure the impact of, and evaluate its compliance with, these policies and procedures. Moreover, the Bank's staff will require time to adjust to these policies and procedures and it cannot be assured that the Bank's staff will be able to consistently follow or correctly apply these new policies and procedures. In addition, the Bank's risk management capabilities are limited by the information, tools and technologies available to the Bank. Furthermore, the Bank's ability to control market risk and liquidity risk is constrained by the current PRC laws and regulations that restrict the types of financial instruments and investments the Bank may hold. If the Bank is unable to effectively implement the enhanced risk management and internal control policies and procedures, or if the intended results of such policies and procedures are not achieved in a timely manner, its asset quality, business, financial condition and results of operations may be adversely affected, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

# The Bank's business is highly dependent on the proper functioning and improvement of its information technology systems

The Bank's business is highly dependent on the ability of its information technology systems to accurately process large numbers of transactions across numerous markets and products in a timely manner. The proper functioning of the Bank's financial control, risk management, accounting, customer service and other data processing systems, together with the communication networks between the Bank's various branch outlets and its main data processing centre, is critical to its business and its ability to compete effectively. The Bank's data centres provide backup data that could be used in the event of a system breakdown or a failure of the Bank's primary systems, and have established alternative communications networks where available. However, the Bank does not operate all of its backup systems on a real-time basis and it cannot be assured that the Bank's business activities would not be substantially disrupted if there was a partial or complete failure of any of these primary information technology systems or communications networks. Such failures could be caused by, among other things, software flaws, computer virus attacks or conversion errors due to system upgrading. In addition, any security breach caused by unauthorised access to information or systems, or intentional destruction or loss or corruption of data, software, hardware or other computer equipment, could have an adverse effect on the Bank's business, financial condition and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

The Bank's ability to remain competitive will depend in part on its ability to upgrade its information technology systems on a timely and cost-effective basis. In addition, the information available to and received by the Bank through its existing information technology systems may not be timely or sufficient for the Bank to manage risks and plan for, and respond to, market changes and other developments in its current operating environment. As a result, the Bank is making and intends to continue making investments to improve or upgrade its information technology systems. Any substantial failure to improve or upgrade the Bank's information technology systems effectively or on a timely basis could adversely affect its competitiveness, business, financial condition and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

# The Bank may not be able to detect and prevent fraud or other misconduct committed by its employees or third parties on a timely basis

The Bank may suffer from economic loss, penalties from regulatory institutions and severe damage to its reputation as a result of fraud or other misconduct committed by the Bank's employees or third parties. Types of misconduct conducted by the Bank's employees in the past include, among other things, theft, embezzlement or misappropriation of customers' funds; mishandling of customer deposits and settlement of payment transactions; improper extensions of credit; improper accounting; fraud; and acceptance of bribes. Types of misconduct by third parties which may affect the Bank include, among other things, fraud, theft, robbery and certain armed crimes. In addition, the Bank's employees may commit errors that could subject the Bank to financial claims as well as regulatory actions. While the Bank is constantly strengthening its inspection efforts and increasing its precautionary measures to prevent misconduct by employees and third parties, given the Bank's significant number of branch outlets, it cannot be assured that the Bank can identify and prevent all fraudulent behaviours of misconduct or that the preventive measures the Bank has adopted will be effective in every circumstance. As at 30 June 2017, the Bank had a total of 14,960 operating institutions. It cannot be assured that any fraud or other misconduct committed by the Bank's employees or third parties, whether involving past acts that have gone undetected or future acts, will not have an adverse effect on the Bank's business, financial condition and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

# The Bank may not be able to detect money laundering and other illegal or improper activities fully or on a timely basis, which could expose it to additional liability and harm its business or reputation

The Bank is required to comply with applicable anti-money-laundering, anti-terrorism laws and other regulations in the PRC, Hong Kong and other jurisdictions where the Bank has operations. These laws and regulations require the Bank, among other things, to adopt and enforce "know your customer" policies and procedures and to report suspicious and large transactions to the applicable regulatory authorities in different jurisdictions. While the Bank has adopted policies and procedures aimed at detecting and preventing the use of its banking network for money laundering activities or by terrorists and terrorist-related organisations and individuals generally, such policies and procedures may not completely eliminate instances where the Bank may be used by other parties to engage in money laundering or other illegal or improper activities. To the extent the Bank may fail to fully comply with applicable laws and regulations, the relevant government agencies to whom the Bank reports have the power and authority to impose fines and other penalties on the Bank, which could harm its business and reputation, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

The Bank does not possess the relevant land use right certificates or building ownership certificates for some of the properties it holds, and it is subject to risks that its leases over certain properties may not be renewed

The Bank leases a significant number of properties in the PRC, primarily as business premises for its branch outlets. It cannot be assured that all lessors of the Bank's leased business premises have the relevant land use right certificates or building ownership certificates. As a result, third parties may be able to challenge the validity of the Bank's leases. In addition, it cannot be assured that the Bank will be able to renew its leases on acceptable terms upon their expiration. If any of the Bank's leases were terminated as a result of challenges by third parties or failure of the lessors to renew them upon expiration, the Bank may be forced to relocate affected branch outlets and, if it fails to find suitable replacement sites on acceptable terms, its business, financial condition and results of operations may be adversely affected. This may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

In addition, the Bank occupies certain parcels of land and buildings for which it does not have the relevant land use right certificates or building ownership certificates. The Bank is in the process of applying for the relevant land use rights and building ownership certificates that the Bank does not yet hold. However, it cannot be assured that the Bank's ownership rights would not be adversely affected in respect of any parcels of land or buildings for which the Bank was unable to obtain the relevant certificates.

The Bank may face situations where it cannot meet the capital adequacy requirements imposed by the relevant PRC regulators or as a G-SIB pursuant to the Basel Capital Accord

According to the "Measures for the Management of Capital Adequacy Ratios of Commercial Banks" formulated by the CBRC in 2004 and amended in July 2007, the minimum capital adequacy ratio and core capital adequacy ratio for commercial banks are 8 per cent. and 4 per cent., respectively. According to the "Administrative Measures for the Capital of Commercial Banks (for Trial Implementation)" ("CBRC Capital Regulations") formulated by the CBRC to implement the Basel Capital Accord in June 2012 and effected on 1 January 2013, the capital adequacy ratio of different tiers of a commercial bank shall not be lower than the following minimum requirements at any point in time: (i) the core tier 1 capital adequacy ratio shall not be lower than 5 per cent.; (ii) the tier 1 capital adequacy ratio shall not be lower than 8 per cent. In addition, the Bank as a domestic systemically important bank will also be required to maintain a further 1 per cent. capital surcharge above prevailing core tier 1 capital requirements. Since January 2013, the Bank calculated its capital adequacy ratio in accordance with these measures. As at 30 June 2017, the Group's core capital adequacy ratio was 12.28 per cent. and the capital adequacy ratio was 14.90 per cent., and therefore, in compliance with the CBRC Capital Regulations.

In recent years, the CBRC has issued several regulations and guidelines governing capital adequacy requirements applicable to commercial banks in China. In 2010, the CBRC began regulating the capital adequacy of commercial banks, and implemented separate regulatory target requirements for separate banks. Furthermore, the Financial Stability Board identified the Bank as a globally systemically important bank ("G-SIB") in November 2017. As a G-SIB, the Bank is required to satisfy heightened capital adequacy ratios pursuant to Basel III. As at 30 June 2017, the Bank's core capital adequacy ratio was 12.28 per cent. and the capital adequacy ratio was 14.73 per cent., and therefore, in compliance with the applicable regulatory requirements.

Although the Bank has already implemented medium to long term capital management policies to strengthen capital management and its capability to maintain growth, some regulatory developments may affect the Bank's ability to continually comply with capital adequacy requirements, including the decline in asset quality, the decline in value of its investments, the raising of minimum capital adequacy ratios by the CBRC and the changes in calculations of capital adequacy ratios by the CBRC.

In order to support the steady growth and development, the Bank may need to raise more capital to ensure that its capital complies with or exceeds the minimum regulatory requirement. In its future plans to raise capital, the Bank may issue any share securities that can contribute towards core tier 1 capital or additional tier 1 capital or any debt securities that can contribute towards tier 2 capital. On 12 December 2014, the Board of Directors of the Bank reviewed and approved the Proposal on the Plan of Issuance of Domestic Preference Shares by China Construction Bank Corporation and the Proposal on the Plan of Issuance of Offshore Preference Shares by China Construction Bank Corporation, pursuant to which, the Bank proposed to issue preference shares with an aggregate of no more than RMB80 billion (inclusive) or its equivalent in domestic and offshore markets, which include the issuance of domestic preference shares of no more than RMB60 billion (inclusive) and the issuance of offshore preference shares of no more than RMB20 billion (inclusive) or its equivalent. On 5 November 2015, the Bank received approval from the CBRC for the issuance of up to 200 million offshore preference shares, and on 3 December 2015, the Bank received approval from the China Securities Regulatory Commission for the same. Pursuant to the approvals of relevant regulatory authorities and inter alia the shareholders' resolutions, the Bank issued U.S.\$3.05 billion in the aggregate principal amount of 4.65 per cent. non-cumulative perpetual offshore preference shares on 16 December 2015, and the listing of the offshore preference shares on the Hong Kong Stock Exchange became effective on 17 December 2015. On 13 May 2015, the Bank issued U.S.\$2,000,000,000 in the aggregate principal amount of 3.875 per cent. tier 2 dated capital bonds due 2025. In December 2015, the Bank issued RMB24 billion in the aggregate principal amount of 4 per cent. tier 2 capital bonds due 2025 in the domestic interbank market. The net proceeds from the issue of such bonds were used to increase the tier 2 capital of the Bank in accordance with the applicable laws and for the purposes approved by the regulatory authorities. On 22 December 2015, the Bank issued RMB24 billion tier 2 capital bonds (the "RMB Bonds") in the domestic interbank bond market with a coupon rate of 4.00 per cent. The maturity period is 10 years, and the Bank has a redemption right at the end of the fifth year. The proceeds from the issuance of the RMB Bonds will be used to replenish the Bank's tier 2 capital in accordance with the applicable laws and as approved by the regulatory authorities. Any share securities issued by the Bank (including any preference shares) may dilute the interest and benefits of its shareholders.

The Bank's capital-raising ability may be restricted by the Bank's future business, financial and operational results, the Bank's credit rating, necessary regulatory approvals, overall market conditions including PRC and global economic, political and other conditions at the time of capital raising.

If the Bank fails to meet the capital adequacy requirements, the CBRC may require the Bank to take corrective measures, including, for example, restricting the growth of its loans and other assets or restricting its declaration or distribution of dividends. These measures could adversely affect the Bank's reputation, business, financial condition and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

The Bank is subject to certain operational requirements as well as guidelines set by the PRC banking regulatory authorities. The Bank is also subject to the supervision and inspection of domestic regulators and overseas regulators in jurisdictions where it operates.

The Bank is subject to regular and irregular supervision and inspection by China's regulatory institutions, including the MOF, the PBOC, the CBRC, the China Securities Regulatory Commission ("CSRC"), the China Insurance Regulatory Commission ("CIRC"), the State Administration of Taxation ("SAT"), the State Administration of Industry & Commerce ("SAIC"), the State Administration of Foreign Exchange ("SAFE") and the National Audit Office ("NAO").

The Bank is subject to certain operational requirements and guidelines set by the PRC banking regulatory authorities. It cannot be assured that the Bank will be able to meet these operational requirements and guidelines in the future at all times, or that no sanction will be imposed on the Bank

in the future if the Bank fails to do so. If sanctions are imposed on the Bank for the breaches of these or other operational requirements and guidelines, its business, financial condition and results of operations may be adversely affected, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

Furthermore, the Bank may also be subject to inspection and supervision of overseas regulatory institutions in overseas jurisdictions where it operates. The Bank's overseas branches, subsidiaries and representative offices must follow local laws, regulations and the regulatory requirements of relevant local regulatory institutions of their respective jurisdictions. It cannot be assured that the Bank's overseas branches, subsidiaries and representative offices will be able to meet the applicable laws and regulatory requirements at all times. If the Bank is not able to meet these requirements, there may be an adverse impact on the Bank's business in these jurisdictions. Some of these inspections have led to penalties and other sanctions imposed on the Bank as a result of non-compliance. Although none of the penalties and sanctions imposed on the Bank have had a material adverse impact on the Bank's operations, financial position, and business performance, it cannot be assured that future inspections by regulatory institutions will not result in penalties or sanctions which may adversely affect the Bank's operations, reputation, business, financial position and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

# The Bank may be subject to OFAC penalties if it conducts transactions in violation of OFAC regulations

The United States currently imposes various economic sanctions, which are administered by the U.S. Treasury Department's Office of Foreign Assets Control ("OFAC") and which apply only to U.S. persons and, in certain cases, to foreign subsidiaries of U.S. persons or to transactions involving certain items subject to U.S. jurisdiction. Similar sanctions are administered by the United Kingdom, the European Union, United Nations Security Council and other applicable jurisdictions. These sanctions are intended to address a variety of policy concerns, among other things, denying certain countries, and certain individuals and entities, the ability to support international terrorism and to pursue weapons of mass destruction and missile programmes. Countries which are currently subject to sanctions for different reasons include but are not limited to Crimea region of Ukraine, Cuba, Iran, Libya, North Korea, Syria and Sudan. The Bank does not believe that these sanctions are applicable to any of the Group's activities. However, if the Group engages in any prohibited transactions by any means or it was otherwise determined that any of the Group's transactions violated applicable sanctions regulations, the Group could be subject to penalties and its reputation and ability to conduct future business in the U.S. or other relevant jurisdictions or with U.S. persons or other relevant persons could be adversely affected. As the Bank's business, financial condition and results of operations may be adversely affected, the Bank's ability to service the Notes and to satisfy its other obligations under the Notes may also be negatively affected.

# Potential investors should not place undue reliance on the financial information incorporated by reference that is not audited or reviewed

The unaudited and unreviewed consolidated quarterly financial information as at and for the nine months ended 30 September 2016 and 2017 has not been and will not be audited or reviewed by the Bank's independent auditors. The unaudited and unreviewed consolidated quarterly financial information as at and for the nine months ended 30 September 2016 and 2017 should not be relied upon by investors to provide the same quality of information associated with information that has been subject to an audit or review. Potential investors should exercise caution when using such data to evaluate the Bank's financial condition and results of operations. The unaudited and unreviewed consolidated quarterly financial information as at and for the nine months ended 30 September 2016 and 2017 should not be taken as an indication of the expected financial condition or results of operations of the Bank for the relevant full financial year.

#### RISKS RELATING TO THE PRC BANKING INDUSTRY

# The highly competitive nature of the PRC banking industry could adversely affect the Bank's profitability

The PRC banking industry is intensely competitive. The Bank competes primarily with other domestic commercial banks and financial institutions, as well as foreign-invested financial institutions. These commercial banks and financial institutions compete with the Bank for substantially the same loans, deposits and fees from customers.

Following the removal of regulatory restrictions on their geographical presence, customer base and operating licence in China in December 2006 as part of China's WTO accession commitments, the Bank has experienced increased challenges from foreign-invested commercial banks. Furthermore, the "Mainland and Hong Kong Closer Economic Partnership Arrangement", which permits smaller Hong Kong banks to operate in China, has also increased the competition in China's banking industry.

The increased competitive pressures resulting from the above and other factors may adversely affect the Bank's business, financial condition and results of operations by, among other things:

- reducing the Bank's market share in its principal products and services;
- affecting the growth of the Bank's loan portfolio or deposit base and other products and services;
- decreasing the Bank's interest income or increasing its interest expense, thereby decreasing its net interest margin;
- reducing the Bank's fee and commission income;
- increasing the Bank's non-interest expenses, such as marketing expenses;
- reducing the Bank's asset quality; and
- increasing the turnover of senior management and qualified professional personnel.

The Bank may not always be able to maintain its competitive advantage or successfully compete in all the business areas in which it currently or will in the future operate. The adverse developments described above may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

The Bank may also face competition for funds from other forms of investment alternatives as the PRC capital market continues to develop. For example, as the PRC capital market continues to develop and become a more viable and attractive investment alternative, the Bank's deposit customers may elect to transfer their funds into bonds, equities and other capital market instruments, which may reduce the Bank's deposit base and adversely affect the Bank's business, financial condition and results of operations. This may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

# The Bank's businesses are highly regulated which may be adversely affected by future regulatory changes

The Bank's business and operations are directly affected by changes in China's policies, laws and regulations relating to the banking industry, such as those affecting the extent to which the Bank can engage in specific businesses, as well as changes in other governmental policies. There can be no assurance that the policies, laws and regulations governing the banking industry will not change in the future or that any such changes will not adversely affect the Bank's business, financial condition and result of operations nor can the Bank assure investors that it will be able to adapt to all such changes on a timely basis. In addition, there may be uncertainties regarding the interpretation and application

of new policies, laws and regulations, which may result in penalties and restrictions on the Bank's activities and could also have a significant impact on the Bank's business. The adverse developments described above may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

The PBOC has increased the reserve requirement ratio for commercial banks over the years, which has been increased from 7.5 per cent. in 2006 to 20 per cent. in May 2012, and has issued a circular in August 2011 requiring commercial banks to bring three kinds of margin deposits including bank acceptances, letters of guarantee and letters of credit into the depository scope of required reserve. In 2014, the PBOC implemented "Oriented Reduction of Reserve Requirement Ratio" measures several times, including reducing the reserve requirement ratio by 0.5 per cent. specifically for those commercial banks satisfying certain requirements since 16 June 2014. The reserve requirement refers to the amount of funds that banks must hold in reserve against deposits made by their customers. The PBOC may further adjust the reserve requirement ratio or revise its calculation basis in the future. Increases in the bank reserve requirement ratio or expansion of the calculation basis of the reserve requirement may negatively impact the amount of funds available for loans to businesses by the Bank and other commercial banks in China and therefore may adversely affect the Bank's ability to earn interest income, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

### The growth rate of the PRC banking market may not be sustainable

The Bank expects the banking market in the PRC to expand as a result of anticipated growth in the PRC economy, increases in household wealth, continued social welfare improvement, demographic changes and the opening of the PRC banking market to foreign participants. However, the prospective impact on the PRC banking industry of certain trends and events, such as the pace of economic growth in the PRC and the ongoing reform of the social welfare system is currently not clear. Consequently, it cannot be assured that the growth and development of the PRC banking market will be sustainable.

# Fluctuations in interest rates may adversely affect the Bank's lending business and its financial condition

As with most commercial banks, the Bank's results of operations depend to a great extent on the Bank's net interest income. For the six months ended 30 June 2017, net interest income represented 71.87 per cent. of the Group's operating income. Fluctuations in interest rates could affect the Bank's financial condition and profitability in different ways. For example, a decrease in interest rates may reduce the Bank's interest income and yields from interest-earning assets. An increase in interest rates may decrease the value of the Bank's investment debt securities portfolio and raise the Bank's funding costs. In addition, an increase in interest rates may reduce overall demand for loans, and, accordingly, reduce the Bank's origination of new loans, as well as increase the risk of customer default. Interest rate fluctuations will also affect the market value of and return on derivative financial instruments. Volatility in interest rates may also result in a gap between the Bank's interest rate sensitive assets and interest rate sensitive liabilities.

In addition, increasing competition in the banking industry and further deregulation of interest rates by the PBOC may result in more volatility in market interest rates. If the interest rates the Bank pays for its deposits increase to a greater extent than the interest rates it receives for its loans, the Bank's net interest margin will narrow, leading to a reduction in its net interest income. Increases in interest rates might also affect borrowers' financial condition and hence their ability to repay loans. As a result, fluctuations in interest rates may adversely affect the Bank's lending operations, financial condition and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

PRC regulations impose limitations on the types of investments the Bank may make and, as a result, the Bank has limited abilities to seek optimal investment returns, to diversify its investment portfolio and to hedge the risks of its Renminbi-denominated assets

As a result of the PRC regulatory restrictions, substantially all of the Renminbi-denominated investment assets of PRC commercial banks are concentrated in the limited types of investments permitted by the PRC government. These permitted investments include PRC treasury bonds, finance bonds issued by PRC policy banks, notes issued by PBOC, and subordinated bonds. These restrictions on the Bank's ability to diversify its investment portfolio limit its ability to seek an optimal return. The restrictions also expose the Bank to significantly greater risk of investment loss in the event a particular type of investment the Bank holds suffers a decrease in value. For example, a general increase in interest rates may result in a significant decline in the value of the fixed income debt securities held by the Bank. In addition, due to the limited hedging tools available, the Bank's ability to manage market and credit risks relating to Renminbi-denominated assets is limited, and any resulting decline in the value of its Renminbi-denominated assets will adversely affect the Bank's financial condition and results of operations. This may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

# The Bank's results of operations may be adversely affected if the PBOC further expedites the deregulation of interest rates

In recent years, the PBOC has adopted reform measures to liberalise China's interest rate regime. For example in 2002, the PBOC substantially liberalised interest rates for foreign currency-denominated loans and deposits. In October 2004, the PBOC eliminated restrictions in respect of the maximum interest rate for RMB-denominated loans and the minimum interest rate for RMB-denominated deposits. In June 2012, PBOC lowered the one-year Renminbi benchmark deposit and loan interest rates each by 0.25 percentage points. At the same time, the PBOC also adjusted the upper limit of the floating range for deposit interest rates and the lower limit of the floating range for loan interest rates. On 19 July 2013, the PBOC published the "Notice on Furthering Market-based Interest Rate Reform" pursuant to which, other than the restriction that commercial banks in China cannot set interest rates for RMB-denominated residential mortgage loans below 70 per cent. of the relevant PBOC benchmark rate (since 27 October 2008), restrictions on the loan interest rates were fully liberalised. According to existing PBOC regulations, RMB-denominated deposits in commercial banks in China remain subject to restrictions and the interest rate for RMB-denominated deposits cannot be set above 110 per cent. of the relevant PBOC benchmark rate. On 25 October 2013, the PBOC introduced a new prime lending rate, officially known as the "loan prime rate", which is based on a weighted average of lending rates from nine commercial banks. In 2015, the PBOC made consecutive interest rates cuts and removed the deposit interest rate ceiling, giving rise to greater competitions among banks and general shrinking of returns in the bond and monetary markets. The PBOC may further liberalise the existing interest rate restrictions on RMB-denominated loans and deposits. If the existing regulations are substantially liberalised or eliminated, competition in China's banking industry will likely intensify as China's commercial banks seek to offer more attractive interest rates to customers. Further adjustments by the PBOC to the benchmark interest rates or liberalisation by the PBOC may result in the narrowing of the spread in the average interest rates between RMB-denominated loans and RMB-denominated deposits, thereby adversely affecting the Bank's business, financial condition and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

# The effectiveness of the Bank's credit risk management system is affected by the quality and scope of information available in the PRC

National credit information databases developed by the PBOC have been in operation since January 2006. However, as the information infrastructure in China is still under development and there remains limitations on the availability of information, national credit information databases are generally under-developed and are not able to provide complete credit information on many of the Bank's credit

applicants. Therefore, the Bank's assessment of the credit risk associated with a particular customer may not be based on complete, accurate or reliable information, and the Bank's ability to effectively manage the Bank's credit risk may be adversely affected. This may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

Certain facts and statistics and information relating to the Bank and the Group are derived from publications not independently verified by the Bank, the Arranger, the Dealers or any of their respective directors, employees, representatives, affiliates or advisers

Certain facts and statistics in this Offering Circular relating to the PRC, its economy and its banking industry are derived from various official and publicly available sources generally believed to be reliable. While the Bank has taken reasonable care to ensure that the facts and statistics or information relating to the Bank and the Group presented are accurately extracted from such sources, such facts, statistics and information have not been independently verified by the Bank, the Arranger, the Dealers or any of their respective directors, employees, representatives, affiliates or advisers and, therefore, none of them makes any representation as to the accuracy of such facts and statistics or information, which may not be consistent with other information compiled within or outside the PRC and may not be complete or up-to-date.

Due to possibly flawed or ineffective collection methods or discrepancies between published information and market practice or other reasons, the statistics herein may be inaccurate or may not be comparable from period to period or to statistics produced for other economies and should not be unduly relied upon.

### RISKS RELATING TO THE PRC

# PRC economic, political and social conditions and government policies could affect the Bank's financial condition and results of operations

A substantial majority of the Bank's businesses, assets and operations are located in China. Accordingly, the Bank's financial condition, results of operations and business prospects are, to a significant degree, subject to the economic, political and legal developments in China. China's economy differs from the economies of most developed countries in many respects, including, among other things, government involvement, level of development, growth rate, control of foreign exchange and allocation of resources.

China's economy has historically been a planned economy. A substantial portion of productive assets in China are still owned by the PRC government. The PRC government also exercises significant control over China's economic growth by allocating resources, setting monetary policy and providing preferential treatment to particular industries or companies. These measures are aimed at benefiting the overall economy of the PRC, but some of the measures may have negative effects on certain industries, including the commercial banking industry. For example, the Bank's operating results may be adversely affected by government control over capital investments or changes in the interpretation of, and application of, applicable tax regulations.

The PRC government is entitled to implement macroeconomic control measures to regulate the economy of China. China's GDP growth maintained its rapid pace for years before it slowed down due to the recent global financial crisis. In response to the global financial crisis and market volatility, the PRC government implemented a series of macroeconomic measures and relatively loose monetary policies from the second half of 2008, including an RMB4 trillion economic stimulus package and lower benchmark interest rates. Some of the measures may have effects on the Bank's business, financial condition, results of operations and asset quality. The PRC government may take measures to prevent the economy of China from overheating following the success of the above economic stimulus measures, including restraining investment in industries with excess production capacity, adjusting its tax policy on real estate, raising benchmark interest rates, raising deposit reserve rate or issuing administrative guidelines to control bank lending. Furthermore, there are signs that the growth

of the PRC economy may slow down, therefore the PRC government may again implement its macroeconomic control measures accordingly. As the PRC government continues to regulate the economy by using monetary and fiscal policies, the Bank's business, financial condition and results of operations may be continuously affected, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

### Interpretation of PRC laws and regulations may involve uncertainty

The Bank is organised under the laws of the PRC. The PRC legal system is based on written statutes. Since 1979, the PRC government has promulgated laws and regulations dealing with economic matters, such as foreign investment, corporate organisation and governance, commerce, taxation and trade, with a view towards developing a comprehensive system of commercial law. However, as many of these laws and regulations are relatively new and continue to evolve, these laws and regulations may be subject to different interpretation and inconsistently enforced. In addition, there is a limited volume of published court decisions, and although they may be cited for reference, they are not binding on subsequent cases and have limited precedential value unless the Supreme People's Court otherwise provides. These uncertainties relating to the interpretation and implementation of PRC laws and regulations may adversely affect the legal protections and remedies that are available to the Bank and the Noteholders.

# Noteholders may experience difficulties in effecting service of legal process and enforcing judgments against the Bank and its directors and officers

The Bank is a company incorporated under the laws of the PRC, and substantially all of its assets and its subsidiaries are located in the PRC. In addition, most of the Bank's directors and officers reside within the PRC, and the assets of its directors and officers may be located within the PRC. As a result, it may not be possible to effect service of process outside of the PRC upon most of the Bank's directors and officers. On 14 July 2006, Hong Kong and the PRC entered into the "Arrangement on Reciprocal Recognition and Enforcement of Judgments in Civil and Commercial Matters by the Courts of the Mainland and of the Hong Kong Special Administrative Region Pursuant to Choice of Court Agreements Between Parties Concerned" (the "Agreement"), pursuant to which a party with a final court judgment rendered by a Hong Kong court requiring payment of money in a civil and commercial proceeding according to a choice of court agreement in writing may apply for recognition and enforcement of the judgment in the PRC. Similarly, a party with final judgment rendered by a PRC court requiring payment of money in a civil and commercial case pursuant to a choice of court agreement in writing may apply for recognition and enforcement of such judgment in Hong Kong. A choice of court agreement in writing is defined as any agreement in writing entered into between parties after the effective date of the Agreement in which a Hong Kong court or a PRC court is expressly designated as the court having exclusive jurisdiction for the dispute. Therefore, it is not possible to enforce a judgment rendered by a Hong Kong court in the PRC if the parties in dispute do not agree to enter into a choice of court agreement in writing. As a result, it may be difficult or impossible for the Noteholders to effect service of process against the Bank's assets or its directors and officers in the PRC in order to seek recognition and enforcement for foreign judgments in the PRC.

Furthermore, the PRC has not entered into treaties or arrangements providing for the recognition and enforcement of judgments made by courts of the United States, the United Kingdom, Japan or most other Western countries. Hence, the recognition and enforcement in China of a judgment issued by a court in any of these jurisdictions in relation to any matter not subject to a binding jurisdiction provision may be difficult or impossible.

# The Bank is subject to PRC government controls on currency conversion and future movements in exchange rates

The Bank receives a substantial majority of its revenues in RMB, which is currently not a freely convertible currency. A portion of these revenues must be converted into other currencies in order to meet the Bank's demands for foreign currency.

The value of the RMB against the U.S. dollar and other currencies fluctuates and is affected by, among other things, changes in Chinese and international political and economic conditions. Since 1994, China had adopted a market-based, managed and unified floating exchange rate regime to determine the exchange rate of RMB with reference to the exchange rate determined by the PBOC based on the interbank exchange rates and the prevailing rate of the international financial market on the previous business day. Thereafter, the official exchange rate of RMB against the U.S. dollar remained stable. On 21 July 2005, the PRC government adopted a more flexible market-based and managed floating exchange rate regime with reference to a basket of currencies when the exchange rate of RMB against the U.S. dollar recorded a one-off increase of 2 per cent. Under the new system, the exchange rate of RMB was allowed to fluctuate within a regulated band. In addition, a market maker system was introduced to the interbank spot foreign exchange market. In July 2008, China announced that its exchange rate regime was further transformed into a managed floating mechanism based on market supply and demand. Given the domestic and overseas economic developments, the PBOC decided to further improve the RMB exchange rate regime in June 2010 to enhance the flexibility of the RMB exchange rate and widen the daily fluctuation band for the U.S.\$/RMB exchange rate in April 2012 and in March 2014.

The Bank is also currently required to obtain the approval of SAFE before converting significant sums of foreign currencies into RMB. All of these factors could adversely affect the Bank's business, financial condition, results of operations and compliance with capital adequacy ratios and operational ratios, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes.

Any force majeure events, including future occurrence of natural disasters or outbreaks of contagious diseases in China may have an adverse effect on the Bank's business operations, financial condition and results of operations

Any future force majeure events, such as occurrence of natural disasters or outbreaks of health epidemics and contagious diseases, including avian influenza, severe acute respiratory syndrome, or SARS, and swine flu caused by H1N1 virus, ("H1N1 Flu"), or avian influenza caused by H7N9 virus ("H7N9 Flu") may adversely affect the Bank's business, financial condition and results of operations, which in turn may negatively affect the Bank's ability to service the Notes and to satisfy its other obligations under the Notes. Possible force majeure events may give rise to additional costs to be borne by the Bank and have adverse effects on the quality of the Bank's assets, business, financial condition and results of operations. An outbreak of a health epidemic or contagious disease could result in a widespread health crisis and restrict the level of business activity in affected areas, which may in turn adversely affect the Bank's business. Moreover, China has experienced natural disasters such as earthquakes, floods and drought in the past few years. For example, in May 2008, April 2010 and April 2013, China experienced earthquakes with reported magnitudes of 8.0, 7.1 and 7.0 on the Richter scale in Sichuan province, Qinghai Province and Sichuan province respectively, resulting in the death of tens of thousands of people. Any future occurrence of severe natural disasters in China may adversely affect its economy and in turn the Bank's business. There is no guarantee that any future occurrence of natural disasters or outbreak of avian influenza, SARS, H1N1 Flu, H7N9 Flu or other epidemics, or the measures taken by the PRC government or other countries in response to a future outbreak of avian influenza, SARS, H1N1 Flu, H7N9 Flu or other epidemics, will not seriously interrupt the Bank's operations or those of the Bank's customers, which may have an adverse effect on the Bank's business, financial condition and results of operations.

#### RISKS RELATING TO THE NOTES

### The Financial Institutions (Resolution) Ordinance may adversely affect the Notes

On 7 July 2017, the Financial Institutions (Resolution) Ordinance (Cap. 628) of Hong Kong (the "FIRO") came into operation. The FIRO provides for, among other things, the establishment of a resolution regime for authorised institutions and other within scope financial institutions in Hong Kong which may be designated by the relevant resolution authorities, which may include the Bank to the extent it conducts licensed activities in Hong Kong. The resolution regime seeks to provide the relevant resolution authorities with administrative powers to bring about timely and orderly resolution in order to stabilise and secure continuity for a failing authorised institution or within scope financial institution in Hong Kong. In particular, the relevant resolution authority is provided with powers to affect contractual and property rights as well as payments (including in respect of any priority of payment) that creditors would receive in resolution. These may include, but are not limited to, powers to cancel, write off, modify, convert or replace all or a part of the Notes or the principal amount of, or interest on, the Notes, and powers to amend or alter the contractual provisions of the Notes, all of which may adversely affect the value of the Notes, and the holders thereof may suffer a loss of some or all of their investment as a result. Holders of Notes may become subject to and bound by the FIRO. The implementation of FIRO remains untested and certain detail relating to FIRO will be set out through secondary legislation and supporting rules. Therefore, the Bank is unable to assess the full impact of FIRO on the financial system generally, the Bank's counterparties, the Bank, any of its consolidated subsidiaries, its operations and/or its financial position.

# Potential investors should not place undue reliance on the financial information incorporated by reference that is not audited.

This Offering Circular incorporates the most recently published unaudited but reviewed interim consolidated financial statements of the Bank published from time to time after the date of this Offering Circular in each case together with any review reports prepared in connection therewith, as well as the most recently published unaudited and unreviewed quarterly financial information, published subsequent to the most recently published consolidated financial statements of the Bank. The Bank publishes its consolidated quarterly interim reports in respect of the three months ended 31 March and 30 September of each financial year. A copy of the quarterly interim reports can be found on the website of the Hong Kong Stock Exchange.

The quarterly interim financial information have not been and will not be audited or reviewed by the Bank's independent auditors and were and will be prepared in accordance with IAS 34. The quarterly interim financial information should not be relied upon by investors to provide the same quality of information associated with information that has been subject to an audit or review. Potential investors should exercise caution when using such data to evaluate the Bank's financial condition and results of operations. The quarterly interim financial information should not be taken as an indication of the expected financial condition or results of operations of the Bank for the relevant full financial year.

### Notes may not be a suitable investment for all investors

Each potential investor in any Notes must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should:

- have sufficient knowledge and experience to make a meaningful evaluation of the relevant Notes, the merits and risks of investing in the relevant Notes and the information contained or incorporated by reference in this Offering Circular or any applicable supplement to this Offering Circular or any Pricing Supplement;
- have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the relevant Notes and the impact such investment will have on its overall investment portfolio;

- have sufficient financial resources and liquidity to bear all of the risks of an investment in the
  relevant Notes, including where principal or interest is payable in one or more currencies, or
  where the currency for principal or interest payments is different from the potential investor's
  currency;
- understand thoroughly the terms of the relevant Notes and be familiar with the behaviour of any relevant indices and financial markets; and
- be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.

Certain Series of Notes may be complex financial instruments. Sophisticated investors generally do not purchase complex financial instruments as standalone investments but rather purchase such complex financial instruments as a way to reduce risk or enhance yield with an understood, measured, appropriate addition of risk to the their overall portfolios. A potential investor should not invest in such Notes unless it has the expertise (either alone or with the help of a financial adviser) to evaluate how such Notes will perform under changing conditions, the resulting effects on the value of such Notes and the impact this investment will have on the potential investor's overall investment portfolio.

### The Notes are subordinated to all secured debt of each of the Issuer and the Bank.

Each tranche of Notes will be unsecured and will rank at least equally with all other unsecured and unsubordinated indebtedness (except for creditors whose claims are preferred by laws and rank ahead of the holders of the Notes) that each of the Issuer and the Bank has issued or may issue. Payments under the Notes are effectively subordinated to all secured debt of each of the Issuer and the Bank to the extent of the value of the assets securing such debt.

As a result of such security interests given to the Issuer's and the Bank's secured lenders, in the event of a bankruptcy, liquidation, dissolution, reorganisation or similar proceeding involving the Issuer and the Bank, the affected assets of the Issuer and the Bank may not be used to pay the Noteholders until after:

- all secured claims against the affected entity have been fully paid; and
- if the affected entity is a subsidiary of the Bank, all other claims against such subsidiary, including trade payables, have been fully paid.

In the event that the Issuer (where the Issuer is the Hong Kong Branch or other such branch of the Bank) failed to fully perform its obligations under the Notes, performance by the Bank of such obligations may be subject to registration or verification of the PRC government authorities.

According to the Law of the People's Republic of China on Commercial Banks (中華人民共和國商業銀行法) and the circular issued by the PBOC named "Reply on the Issues Regarding the Civil Liabilities of the Branches of Commercial Banks"(關於對商業銀行分支機構民事責任問題的覆函), in the event that a branch of a commercial bank fails to fully perform the obligations to the extent of the assets of the branch, such commercial bank shall fulfil such obligations to the extent that the branch has failed to perform them.

Therefore, in the event the Issuer (where the Issuer is the Hong Kong Branch or other such branch of the Bank) is unable to or does not perform its obligations under the Notes, the Bank will assume all obligations of the Issuer with respect to the payments under the Notes. The remittance of funds outside the PRC by the Bank in order to perform these obligations may be subject to registration or verification of the SAFE.

# There could be conflicts of interest arising out of the different roles played by the Bank and its subsidiaries, and the Bank's other activities may affect the value of the Notes.

The Bank's subsidiary is appointed as an Arranger and Dealer for the Programme. The Bank or its subsidiaries may also issue other competing financial products which may affect the value of the Notes. Investors should also note that potential and actual conflicts of interest may arise from the different roles played by the Bank and its subsidiaries in connection with the Notes and the economic interests in each role may be adverse to the investors' interests in the Notes. Although the Bank has internal control policies and procedures to minimise any potential conflict of interest, the Bank owes no duty to investors to avoid such conflicts.

### Investors shall be aware of the effect of change of law

The Terms and Conditions are based on English law. No assurance can be given as to the impact of any possible judicial decision or change to English law or the laws as specified in the Pricing Supplement, or administrative practices after the date of this Offering Circular.

# Credit Ratings may not reflect all risks and any credit rating of the Notes may be downgraded or withdrawn.

One or more independent credit rating agencies may assign credit ratings to an issue of Notes. The ratings may not reflect the potential impact of all risks related to structure, market and additional factors discussed above, and other factors that may affect the value of the Notes. As at the date of this Offering Circular, the Bank has been assigned a rating of A1 with stable outlook by Moody's. A credit rating is not a recommendation to buy, sell or hold securities and may be revised or withdrawn by the rating agency at any time.

Each Tranche of Notes may be rated or unrated, as specified in the applicable Pricing Supplement. The rating represents the opinion of the relevant rating agency and its assessment of the ability of the Issuer to perform their respective obligations under the Notes, and credit risks in determining the likelihood that payments will be made when due under the Notes. A rating is not a recommendation to buy, sell or hold securities. The rating can be lowered or withdrawn at any time. The Issuer is not obligated to inform holders of the Notes if a rating is lowered or withdrawn. A reduction or withdrawal of a rating may adversely affect the market price of the Notes.

### Investors shall pay attention to any modification and waivers.

The Terms and Conditions of the Notes contain provisions for calling meetings of Noteholders to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Noteholders, including Noteholders who did not attend and vote at the relevant meeting and Noteholders who voted in a manner contrary to the majority.

The Terms and Conditions of the Notes may be amended, modified, or varied in relation to any Series of Notes by the terms of the relevant Pricing Supplement in relation to such Series. The Terms and Conditions of the Notes also provide that the Issuer may permit a modification of, or a waiver or authorisation of any breach or proposed breach of or a failure to comply with, the Fiscal Agency Agreement, if to do so could not reasonably be expected to be prejudicial to the interests of the Noteholders.

The Terms and Conditions also provide that the Issuer may permit or agree to (i) any modification of any of the provisions of the Fiscal Agency Agreement that is of a formal, minor or technical nature or is made to correct a manifest error, and (ii) any other modification (except as mentioned in the Fiscal Agency Agreement) and any waiver or authorisation of any breach or proposed breach, of any of the provisions of the Fiscal Agency Agreement, that is in the opinion of the parties to the Fiscal Agency Agreement, not materially prejudicial to the interests of the Noteholders.

# The Notes may be represented by Global Notes and holders of a beneficial interest in a Global Note must rely on the procedures of the relevant Clearing System(s).

Notes issued under the Programme may be represented by one or more Global Notes. Such Global Notes will be deposited with a common depositary for Euroclear and Clearstream or lodged with the CMU (each of Euroclear, Clearstream and the CMU, a Clearing System). Except in the circumstances described in the relevant Global Note, investors will not be entitled to receive Definitive Notes. The relevant Clearing System(s) will maintain records of the beneficial interests in the Global Notes. While the Notes are represented by one or more Global Notes, investors will be able to trade their beneficial interests only through the Clearing Systems. While the Notes are represented by one or more Global Notes, the Issuer will discharge its payment obligations under the Notes by making payments to the common depositary for Euroclear and Clearstream or, as the case may be, to the relevant paying agent, in the case of the CMU, for distribution to their account holders. A holder of a beneficial interest in a Global Note must rely on the procedures of the relevant Clearing System(s) to receive payments under the relevant Notes. The Issuer has no responsibility or liability for the records relating to, or payments made in respect of, beneficial interests in the Global Notes. Holders of beneficial interests in the Global Notes will not have a direct right to vote in respect of the relevant Notes. Instead, such holders will be permitted to act only to the extent that they are enabled by the relevant Clearing System(s) to appoint appropriate proxies.

# Noteholders should be aware that Definitive Notes which have a denomination that is not an integral multiple of the minimum denomination may be illiquid and difficult to trade.

Notes may be issued with a minimum denomination. The Pricing Supplement of a Tranche of Notes may provide that, for so long as the Notes are represented by a Global Note and the relevant Clearing System(s) so permit, the Notes will be tradable in nominal amounts (i) equal to, or integral multiples of, the minimum denomination, and (ii) the minimum denomination plus integral multiples of an amount lower than the minimum denomination. In relation to any issue of Notes in registered form, definitive Certificates will only be issued if the relevant Clearing System(s) is/are closed for business for a continuous period of 14 days (other than by reason of legal holidays) or announce(s) an intention to permanently cease business. The Pricing Supplement may provide that, if Definitive Notes are issued, such Notes will be issued in respect of all holdings of Notes equal to or greater than the minimum denomination. However, Noteholders should be aware that Definitive Notes that have a denomination that is not an integral multiple of the minimum denomination may be illiquid and difficult to trade. Definitive Notes will in no circumstances be issued to any person holding Notes in an amount lower than the minimum denomination and such Notes will be cancelled and holders will have no rights against the Issuer (including rights to receive principal or interest or to vote) in respect of such Notes.

#### There are risks related to the structure of a particular issue of Notes.

A wide range of Notes may be issued under the Programme. A number of these Notes may have features which contain particular risks for potential investors. Set out below is a description of certain such features:

### Notes subject to optional redemption by the Issuer

An optional redemption feature is likely to limit the market value of Notes. During any period when the Issuer may elect to redeem Notes, the market value of those Notes will generally not rise substantially above the price at which they can be redeemed. This may also be true prior to any redemption period.

The Issuer may be expected to redeem Notes when its cost of borrowing is lower than the interest rate on the Notes. At those times, an investor would generally not be able to reinvest the redemption proceeds at an effective interest rate as high as the interest rate on the Notes being redeemed and may only be able to do so at a significantly lower rate. Potential investors should consider reinvestment risk in light of other investments available at that time.

#### **Index Linked Notes and Dual Currency Notes**

The Issuer may issue Notes with principal or interest determined by reference to an index or formula, to changes in the prices of securities or commodities, to movements in currency exchange rates or other factors (each a Relevant Factor). In addition, the Issuer may issue Notes with principal or interest payable in one or more currencies which may be different from the currency in which the Notes are denominated. Potential investors should be aware that:

- the market price of such Notes may be volatile;
- they may receive no interest;
- the payment of principal or interest may occur at a different time or in a different currency than expected;
- the amount of principal payable at redemption may be less than the nominal amount of such Notes or even zero;
- a Relevant Factor may be subject to significant fluctuations that may not correlate with changes in interest rates, currencies or other indices;
- if a Relevant Factor is applied to Notes in conjunction with a multiplier greater than one or contains some other leverage factor, the effect of changes in the Relevant Factor on principal or interest payable will likely be magnified; and
- the timing of changes in a Relevant Factor may affect the actual yield to investors, even if the average level is consistent with their expectations. In general, the earlier the change in the Relevant Factor, the greater the effect on yield.

### Partly-paid Notes

The Issuer may issue Notes where the issue price is payable in more than one instalment. Failure to pay any subsequent instalment could result in an investor losing all of its investment.

#### Variable rate Notes with a multiplier or other leverage factor

Notes with variable interest rates can be volatile investments. If they are structured to include multipliers or other leverage factors, or caps or floors, or any combination of those features or other similar related features, their market values may be even more volatile than those for securities that do not include those features.

#### Risks related to Notes which are linked to "benchmarks"

The London Interbank Offered Rate ("LIBOR"), the Euro Interbank Offered Rate ("EURIBOR") and other interest rate or other types of rates and indices which are deemed to be "benchmarks" are the subject of ongoing national and international regulatory reform. Following the implementation of any such potential reforms, the manner of administration of benchmarks may change, with the result that they may perform differently than in the past, or benchmarks could be eliminated entirely, or there could be other consequences which cannot be predicted. For example, on 27 July 2017, the UK Financial Conduct Authority announced that it will no longer persuade or compel banks to submit rates for the calculation of the LIBOR benchmark after 2021 (the "FCA Announcement"). The FCA Announcement indicates that the continuation of LIBOR on the current basis cannot and will not be guaranteed after 2021. The potential elimination of the LIBOR benchmark or any other benchmark,

or changes in the manner of administration of any benchmark, could require an adjustment to the terms and conditions, or result in other consequences, in respect of any Notes linked to such benchmark (including but not limited to Floating Rate Notes whose interest rates are linked to LIBOR). Any such consequence could have a material adverse effect on the value of and return on any such Notes.

### **Inverse Floating Rate Notes**

Inverse Floating Rate Notes have an interest rate equal to a fixed rate minus a rate based upon a reference rate such as LIBOR. The market values of such Notes are typically more volatile than market values of other conventional floating rate debt securities based on the same reference rate (and with otherwise comparable terms). Inverse Floating Rate Notes are more volatile because an increase in the reference rate not only decreases the interest rate of the Notes, but may also reflect an increase in prevailing interest rates, which further adversely affects the market value of these Notes.

## Fixed/Floating Rate Notes

Fixed/Floating Rate Notes may bear interest at a rate that the Issuer may elect to convert from a fixed rate to a floating rate, or from a floating rate to a fixed rate. The Issuer's ability to convert the interest rate will affect the secondary market and the market value of such Notes since the Issuer may be expected to convert the rate when it is likely to produce a lower overall cost of borrowing. If the Issuer converts from a fixed rate to a floating rate, the spread on the Fixed/Floating Rate Notes may be less favourable than then-prevailing spreads on comparable Floating Rate Notes tied to the same reference rate. In addition, the new floating rate at any time may be lower than the rates on other Notes. If the Issuer converts from a floating rate to a fixed rate, the fixed rate may be lower than then-prevailing rates on its Notes.

### Notes issued at a substantial discount or premium

The market values of securities issued at a substantial discount or premium to their nominal amount tend to fluctuate more in relation to general changes in interest rates than do prices for conventional interest-bearing securities. Generally, the longer the remaining term of the securities, the greater the price volatility as compared to conventional interest-bearing securities with comparable maturities.

# If the Issuer does not satisfy its obligations under the Notes, Noteholders' remedies will be limited

Payment of principal of the Notes may be accelerated only in the event of certain events involving the Issuer's bankruptcy, winding-up or dissolution or similar events or otherwise if certain conditions have been satisfied. See "Terms and Conditions of the Notes — Events of Default".

### Investment in the Notes is subject to risks related to the market generally.

Set out below is a brief description of certain market risks, including liquidity risk, exchange rate risk, interest rate risk and credit risk.

An active secondary market in respect of the Notes may never be established or may be illiquid and this would adversely affect the value at which an investor could sell his Notes.

Notes may have no established trading market when issued, and one may never develop. If a market does develop, it may not be very liquid. Therefore, investors may not be able to sell their Notes easily or at prices that will provide them with a yield comparable to similar investments that have a developed secondary market. This is particularly the case for Notes that are especially sensitive to interest rate, currency or market risks, are designed for specific investment objectives or strategies or have been structured to meet the investment requirements of limited categories of investors. These types of Notes generally would have a more limited secondary market and more price volatility than conventional debt securities.

#### Exchange rate risks and exchange controls

This presents certain risks relating to currency conversions if an investor's financial activities are denominated principally in a currency or currency unit (the Investor's Currency) other than the Specified Currency. These include the risk that exchange rates may significantly change (including changes due to devaluation of the Specified Currency or revaluation of the Investor's Currency) and the risk that authorities with jurisdiction over the Investor's Currency may impose or modify exchange controls. An appreciation in the value of the Investor's Currency relative to the Specified Currency would decrease (i) the Investor's Currency-equivalent yield on the Notes, (ii) the Investor's Currency equivalent value of the principal payable on the Notes, and/or (iii) the Investor's Currency equivalent market value of the Notes.

Government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect an applicable exchange rate. As a result, investors may receive less interest and/or principal than expected, or no interest or principal.

#### Interest rate risks

Investment in the Notes involves the risk that subsequent changes in market interest rates may adversely affect the value of the Notes.

### Legal investment considerations may restrict certain investments

The investment activities of certain investors are subject to legal investment laws and regulations, or review or regulation by certain authorities. Each potential investor should consult its legal advisers to determine whether and to what extent (i) the Notes are legal investments for it, (ii) the Notes can be used as collateral for various types of borrowing and (iii) other restrictions apply to its purchase or pledge of any Notes. Investors should consult their legal advisers or the appropriate regulators to determine the appropriate treatment of the Notes under any applicable risk-based capital or similar rules.

### Gains on the transfer of the Notes may become subject to income taxes under PRC tax laws.

Under the PRC Enterprise Income Tax Law which took effect on 1 January 2008 and was later amended on 24 February 2017 and its implementation rules which took effect on 1 January 2008, any gain realised on the transfer of the Notes by non-resident enterprise holders may be subject to enterprise income tax if such gain is regarded as income derived from sources within the PRC. However, there remains uncertainty as to whether the gain realised from the transfer of the Notes would be treated as income derived from sources within the PRC and be subject to PRC tax. This will depend on how the PRC tax authorities interpret, apply or enforce the PRC Enterprise Income Tax Law and its implementation rules. According to the arrangement between the PRC and Hong Kong for the avoidance of double taxation, residents of Hong Kong, including enterprise holders and individual holders, will not be subject to PRC tax on any capital gains derived from a sale or exchange of the Notes.

Therefore, if non-resident enterprise holders are required to pay PRC income tax on gains on the transfer of the Notes (such enterprise income tax is currently levied at the rate of 10 per cent. of the gross proceeds, unless there is an applicable tax treaty between PRC and the jurisdiction in which such non-resident enterprise holders of the Notes reside that reduces or exempts the relevant tax), the value of their investment in the Notes may be materially and adversely affected.

#### RISKS RELATING TO RENMINBI-DENOMINATED NOTES

Notes denominated in RMB (the RMB Notes) may be issued under the Programme. RMB Notes contain particular risks for potential investors, including:

Renminbi is not freely convertible; there are significant restrictions on remittance of Renminbi into or out of the PRC which may adversely affect the liquidity of RMB Notes.

Renminbi is not freely convertible at present. The PRC government continues to regulate conversion between Renminbi and foreign currencies, including the Hong Kong dollar, despite significant reduction over the years by the PRC government of control over trade transactions involving import and export of goods and services as well as other frequent routine foreign exchange transaction. These transactions are known as current account items. Currently, participating banks in various countries, including Singapore, Hong Kong and Taiwan have been permitted to engage in the settlement of RMB trade transactions. However, remittance of Renminbi by foreign investors into the PRC for purposes such as capital contributions, known as capital account items, is generally only permitted upon obtaining specific approvals from the relevant authorities on a case-by-case basis and subject to a strict monitoring system. Regulations in the PRC on the remittance of Renminbi into the PRC for settlement of capital account items are developing gradually.

On 7 April 2011, SAFE promulgated the "Circular on Issues Concerning the Capital Account Items in connection with Cross-Border Renminbi" (the SAFE Circular), which became effective on 1 May 2011. According to the SAFE Circular, in the event that foreign investors intend to use Renminbi (including offshore Renminbi and onshore Renminbi held in the capital accounts of non-PRC residents) to make contribution to an onshore enterprise or make payment for the transfer of equity interest of an onshore enterprise by a PRC resident, such onshore enterprise shall be required to submit the prior written consent of the relevant Ministry of Commerce (MOFCOM) to the relevant local branch of SAFE of such onshore enterprise and register for a foreign invested enterprise status. Further, the SAFE Circular clarifies that foreign debts borrowed, and foreign guarantee provided, by an onshore entity (including a financial institution) in Renminbi shall, in principle, be regulated under the current PRC foreign debt and foreign guarantee regime.

On 13 October 2011, the PBOC promulgated the "Administrative Measures on Renminbi Settlement of Foreign Direct Investment" (外商直接投資人民幣結算業務管理辦法) (the PBOC RMB FDI Measures) as part of the implementation of the PBOC's detailed foreign direct investment (FDI) accounts administration system. The system covers almost all aspects in relation to FDI, including capital injections, payments for the acquisition of PRC domestic enterprises, repatriation of dividends and other distributions, as well as Renminbi denominated cross-border loans. Under the PBOC RMB FDI Measures, special approval for FDI and shareholder loans from the PBOC, which was previously required, is no longer necessary. In some cases however, post-event filing with the PBOC is still necessary. On 14 June 2012, the PBOC further issued the implementing rules for the PBOC RMB FDI Measures, which provides more detailed rules relating to cross-border Renminbi direct investments and settlement. On 5 July 2013, the PBOC promulgated the Circular on Policies related to Simplifying and Improving Cross-border Renminbi Business Procedures(關於簡化跨境人民幣業務流程和完善有 關政策的通知) (the 2013 PBOC Circular), which sought to improve the efficiency of the cross-border Renminbi settlement process. For example, where automatic fund remittance occurs, the bank can debit the amount into the relevant account first and subsequently verify the relevant transaction. PBOC further issued the Circular on the Relevant Issues on Renminbi Settlement of Investment in Onshore Financial Institutions by Foreign Investors(關於境外投資者投資境內金融機構人民幣結算有 關事項的通知) on 23 September 2013, which provides further details for using Renminbi to invest in a financial institution domiciled in the PRC.

On 3 December 2013, the MOFCOM promulgated the "Circular on Issues in relation to Cross-border Renminbi Foreign Direct Investment" (商務部關於跨境人民幣直接投資有關問題的公告) (the MOFCOM Circular), which became effective on 1 January 2014, to further facilitate FDI by simplifying and streamlining the applicable regulatory framework. Pursuant to the MOFCOM Circular, written approval from the appropriate office of MOFCOM and/or its local counterparts specifying "Renminbi Foreign Direct Investment" and the amount of capital contribution is required for each FDI. Unlike previous MOFCOM regulations on FDI, the MOFCOM Circular has also removed the approval requirement for foreign investors who intend to change the currency of their existing capital contribution from a foreign currency to Renminbi. In addition, the MOFCOM Circular clearly prohibits FDI funds from being used for any investments in securities and financial derivatives (except for investments in PRC listed companies by strategic investors) or for entrustment loans in the PRC.

The reforms which are being introduced and will be introduced in the Shanghai Free Trade Zone (the Shanghai FTZ) aim to upgrade cross-border trade, liberalise foreign exchange control, improve convenient cross-border use of Renminbi and promote the internationalisation of Renminbi. However, given the infancy stage of the Shanghai FTZ, how the reforms will be implemented and whether (and if so when) the reforms will be rolled out throughout China remain uncertain.

To support the development of the Shanghai FTZ, the Shanghai Head Office of the PBOC issued the Circular on Supporting the Expanded Cross-border Utilisation of Renminbi in the Shanghai FTZ(關於支持中國(上海)自由貿易試驗區擴大人民幣跨境使用的通知) (the PBOC Shanghai FTZ Circular) on 20 February 2014, which allows banks in Shanghai to settle FDI based on a foreign investor's instruction. In respect of FDI in industries that are not on the "negative list" of the Shanghai FTZ, the MOFCOM approval previously required is replaced by a filing. However, the application of the Shanghai FTZ Circular is limited to the Shanghai FTZ.

As the SAFE Circular, the PBOC RMB FDI Measures, the MOFCOM Circular and the PBOC Shanghai FTZ Circular are relatively new circulars, they will be subject to interpretation and application by the relevant authorities in the PRC.

Although starting from 1 October 2016, the Renminbi will be added to the Special Drawing Rights basket created by the International Monetary Fund, there is no assurance that the PRC government will continue to liberalise control over cross-border remittances of RMB in the future or that new regulations in the PRC will not be promulgated in the future which have the effect of restricting or eliminating the remittance of Renminbi into or outside the PRC. In the event that funds cannot be repatriated outside the PRC in Renminbi, this may affect the overall availability of Renminbi outside the PRC and the ability of the Issuer to source Renminbi to finance its obligations under RMB Notes.

There is only limited availability of Renminbi outside the PRC, which may affect the liquidity of RMB Notes and the Issuer's ability to source Renminbi outside the PRC to service such RMB Notes.

As a result of the restrictions imposed by the PRC government on cross border Renminbi fund flows, the availability of Renminbi outside the PRC is limited. Currently, licensed banks in Singapore and Hong Kong may offer limited Renminbi denominated banking services to Singapore residents, Hong Kong residents and specified business customers. The PBOC has also established Renminbi clearing and settlement mechanism for participating banks in various countries, through settlement agreements on the clearing of Renminbi business (the Settlement Agreements) with financial institutions in a number of financial centres and cities (each, a Renminbi Clearing Bank) and these Renminbi Clearing Banks have been permitted to engage in the settlement of Renminbi trade transactions.

However, the current size of Renminbi denominated financial assets outside the PRC is limited. Renminbi business participating banks do not have direct Renminbi liquidity support from the PBOC. The relevant RMB Clearing Bank only has access to onshore liquidity support from the PBOC for the purpose of squaring open positions of participating banks for limited types of transactions, including open positions resulting from conversion services for corporations relating to cross border trade settlement. The relevant RMB Clearing Bank is not obliged to square for participating banks any open positions as a result of other foreign exchange transactions or conversion services and the participating banks will need to source Renminbi from outside the PRC to square such open positions.

Although it is expected that the offshore Renminbi market will continue to grow in depth and size, its growth is subject to many constraints as a result of PRC laws and regulations on foreign exchange. There is no assurance that new PRC regulations will not be promulgated or the settlement agreements will not be terminated or amended in the future which will have the effect of restricting availability of Renminbi outside the PRC. The limited availability of Renminbi outside the PRC may affect the liquidity of the Renminbi Notes. To the extent the Issuer is required to source Renminbi outside the PRC to service the Renminbi Notes, there is no assurance that the Issuer will be able to source such Renminbi on satisfactory terms, if at all.

### Investment in RMB Notes is subject to exchange rate risks.

The value of Renminbi against the U.S. dollar and other foreign currencies fluctuates from time to time and is affected by changes in the PRC and international political and economic conditions and by many other factors. In August 2015, the PBOC implemented changes to the way it calculates the midpoint against the U.S. Dollar to take into account market-maker quotes before announcing the daily midpoint. This change, among others that may be implemented, may increase the volatility in the value of the Renminbi against other currencies. All payments of interest and principal with respect to RMB Notes will be made in Renminbi unless otherwise specified. As a result, the value of these Renminbi payments in U.S. dollar terms may vary with the prevailing exchange rates in the marketplace. If the value of Renminbi depreciates against the U.S. dollar or other foreign currencies, the value of investment in U.S. dollar or other applicable foreign currency terms will decline.

### An investment in RMB Notes is subject to interest rate risks.

The PRC government has gradually liberalised the regulation of interest rates in recent years. Further liberalisation may increase interest rate volatility. The RMB Notes may carry a fixed interest rate. Consequently, the trading price of such RMB Notes will vary with fluctuations in interest rates. If a holder of RMB Notes tries to sell any RMB Notes before their maturity, they may receive an offer that is less than the amount invested.

# Payments in respect of RMB Notes will only be made to investors in the manner specified in the terms and conditions of the relevant Notes.

Investors may be required to provide certifications and other information (including Renminbi account information) in order to be allowed to receive payments in Renminbi in accordance with the Renminbi clearing and settlement system for participating banks in Hong Kong. All Renminbi payments to investors in respect of the Renminbi Notes will be made solely (i) for so long as the Renminbi Notes are represented by global certificates held with the common depositary for Euroclear and Clearstream or any alternative clearing system, by transfer to a Renminbi bank account maintained in Hong Kong in accordance with prevailing Euroclear and/or Clearstream rules and procedures, or (ii) for so long as the Renminbi Notes are in definitive form, by transfer to a Renminbi bank account maintained in Hong Kong in accordance with prevailing rules and regulations. Other than described in the Conditions, the Issuer cannot be required to make payment by any other means (including in any other currency or in bank notes, by cheque or draft or by transfer to a bank account in the PRC).

#### **CAPITALISATION**

The following table sets forth the Bank's capitalisation and indebtedness as at 30 June 2017. For additional information, see the Bank's financial statements and notes thereto incorporated by reference into this Offering Circular. The Bank has published the Group 2017 3Q Report on 26 October 2017. For further information, please refer to the "Selected Consolidated Financial Data" section.

This table should be read in conjunction with the consolidated financial statements of the Bank and related notes thereto incorporated by reference into this Offering Circular.

_	As at 30 June 2017
	(Unaudited) (RMB in millions)
Debt Borrowings <sup>(1)</sup>	20,047,465
Total debt	20,047,465
Equity	
Share capital	250,011
Other equity instruments — Preference Shares	19,659
Capital reserve	134,507
General reserve	245,456
Retained earnings	821,433
Other reserves <sup>(2)</sup>	157,379
Minority interest	16,157
Total equity	1,644,602
Total capitalisation (3)	21,692,067

Notes:

- (1) Borrowings include borrowings from central banks, deposits from banks and non-bank financial institutions, placements from banks and non-bank financial institutions, financial liabilities at fair value through profit or loss, negative fair value of derivatives, financial assets sold under repurchase agreements, deposits from customers, accrued staff costs, taxes payable, interest payable, provisions, debt securities issued, deferred tax liabilities and other liabilities.
- (2) Other reserves comprise the surplus reserve, investment revaluation reserve and exchange reserve.
- (3) Total capitalisation equals the sum of total debt and total equity.

Unless otherwise disclosed in this Offering Circular, there has not been any material change in the Bank's capitalisation and indebtedness since 30 June 2017.

#### DESCRIPTION OF THE HONG KONG BRANCH

#### **Business Activities**

The Hong Kong Branch was established in 1995. It was the first branch of the Bank outside Mainland China. Today the Hong Kong Branch, specialising in wholesale banking business, offers a wide range of products to corporate customers in trade finance, remittance, foreign exchange, money market, derivatives, deposits taking, loans, project and structured finance, loan syndications and financial advisory services. As at 31 December 2016, its amount of gross loans and advances was HK\$220,155 million. As at the same date, its amount of total deposits was HK\$303,593 million, and its amount of total assets was HK\$576,913 million. In the year ended 31 December 2016, it generated HK\$8,504 million of interest income and HK\$357 million of fee and commission income.

The Hong Kong Branch offers a wide range of corporate and commercial banking products and services in Hong Kong. The Hong Kong Branch provides services including conventional transactional, foreign exchange, loans, investments and RMB services, while corporate and commercial banking includes a wide variety of products and services in trade financing, working capital and trade lending, foreign exchange and investment banking.

The Hong Kong Branch receives extensive support from the Bank in terms of funding, settlement, information technology (IT) and client resources. The wide-ranging collaboration between the Hong Kong Branch and the Bank enables the Hong Kong Branch to better serve its customers, maximise cross selling efforts, expand its product range and capture the emerging business opportunities in Hong Kong and the PRC.

The Hong Kong Branch does not have any employees. The personnel team of China Construction Bank (Asia) Corporation Limited ("CCBA") currently performs functions and provides services and support to both the Hong Kong Branch and CCBA. CCBA receives fees from the Hong Kong Branch in exchange for such services and support, determined on an arm's length basis.

### Hong Kong Banking Industry Regulatory Regime

The banking industry in Hong Kong is regulated under the provisions of the Banking Ordinance (Cap. 155) of Hong Kong (the "Banking Ordinance") and subject to the powers and functions ascribed by the Banking Ordinance to the HKMA. The Banking Ordinance provides that only banks which have been granted a banking license ("license") by the HKMA may carry on banking business (as defined in the Banking Ordinance) in Hong Kong and contains controls and restrictions on such banks ("licensed banks").

The provisions of the Banking Ordinance are implemented by the HKMA, the principal function of which is to promote the general stability and effectiveness of the banking system, especially in the area of supervising compliance with the provisions of the Banking Ordinance. The HKMA supervises licensed banks through, *inter alia*, a regular information gathering process, the main features of which are as follows:

- each licensed bank must submit a monthly return to the HKMA setting out the assets and liabilities of its principal place of business in Hong Kong and all local branches and a further comprehensive quarterly return relating to its principal place of business in Hong Kong and all local branches, unless the HKMA permits returns to be made at less frequent intervals;
- the HKMA may order a licensed bank, any of its subsidiaries, its holding company or any subsidiaries of its holding company to provide such further information (either specifically or periodically) as it may reasonably require for the exercise of its functions under the Banking Ordinance or as it may consider necessary in the interests of the depositors or potential depositors of the licensed bank concerned. Such information shall be submitted within such

period and in such manner as the HKMA may require. The HKMA may also require a report by a licensed bank's auditors (approved by the HKMA for the purpose of preparing the report) confirming whether or not such information or return is correctly compiled in all material respects;

- licensed banks may be required to provide information to the HKMA regarding companies in which they have an aggregate of 20 per cent. or more direct or indirect shareholding or with which they have common directors or managers (as defined in the Banking Ordinance), the same controller (as defined in the Banking Ordinance), with common features in their names or a concert party arrangement to promote the licensed bank's business;
- licensed banks are obliged to report to the HKMA immediately of their likelihood of becoming unable to meet their obligations;
- the HKMA may direct a licensed bank to appoint an auditor to report to the HKMA on the state of affairs and/or profit and loss of the licensed bank or the adequacy of the systems of control of the licensed bank or other matters as the HKMA may reasonably require; and
- the HKMA may, at any time, with or without prior notice, examine the books, accounts and transactions of any licensed bank, and in the case of a licensed bank incorporated in Hong Kong, any local branch, overseas branch, overseas representative office or subsidiary, whether local or overseas, of such licensed bank. Such inspections are carried out by the HKMA on a regular basis.

In addition, the Hong Kong Branch is also subject to The Financial Institutions (Resolution) Ordinance (No. 23 of 2016). Please refer to risk factor "The Financial Institutions (Resolution) Ordinance may adversely affect the Notes" on page 84 for further information.

#### DESCRIPTION OF THE BANK

#### **OVERVIEW**

The Bank is a leading commercial bank in China providing a comprehensive range of banking products and financial services. The Bank was incorporated as a joint stock company in the PRC on 17 September 2004 and its business licence number is 100000000039122. The registered address of the Bank is No. 25, Finance Street, Xicheng District, Beijing 100033, China and its telephone number is +86 10 6621 5533. As at 30 June 2017, the Bank had 250,010,977,486 shares outstanding. Headquartered in Beijing, the Bank provides convenient and quality banking services to its customers through an extensive network comprised of nationwide branches, self-service facilities and an electronic banking service platform. The Bank operates principally in mainland China with branches in all provinces, autonomous regions and municipalities directly under the central government, and several subsidiaries located in mainland China. The Bank's principal business activities include corporate banking, personal banking, treasury, investment banking and overseas business. Within the Bank's corporate banking business, the Bank offers a broad range of products and services to corporations, government agencies and financial institutions, including infrastructure loans, working capital loans, syndicated loans, supply-chain financing, loans to medium-sized enterprises ("SMEs"), trade financing, loans through the Bank's e-banking platform and merger and acquisition financing. The Bank also offers corporate deposits under various terms and commission/fee based services, including agency services, cost and advisory services, institutional business, asset custodial business, and treasury management and settlement business. The Bank provides a broad range of personal banking products and services under well recognised brands, including residential mortgage loans, entrusted housing provident fund mortgage loan services and bank card services. The Bank's treasury operations primarily consist of money market trading activities, investment portfolio management and agency treasury transactions. The Bank conducts its treasury services mainly through its trading centres in Beijing and Hong Kong. The Bank conducts its investment banking business through the investment banking department at the head office and branch levels as well as through CCB International Capital Limited ("CCB International"). The Bank offers a comprehensive and diversified suite of financial services to its customers which includes, among others, financial advisory services, equity capital financing, debt financing, asset securitisation and wealth management services. Leveraging its vast resources and geographic advantages in the Chinese domestic market, the Bank is committed to providing a world-wide banking and financial services platform to service the overseas banking needs of its domestic corporate and personal banking customers and the domestic banking needs of its overseas corporate and personal banking customers seeking to trade with or invest in China. The Group adheres to a positive and steady international operation and overseas development strategy, leading to a steady expansion of its overseas network. On 29 August 2014, the Bank completed its purchase of its 72 per cent. interest in Banco Industrial e Comercial S.A. ("BIC") in Brazil. In accordance with local laws and regulations, the Bank initiated the offer to purchase the remaining tradable shares of BIC in August 2015, and completed the transaction in December 2015 with its shareholding increased to 99.05 per cent., which was followed by the delisting of BIC from the exchange and its renaming as China Construction Bank (Brasil) Banco Múltiplo S/A ("CCB Brasil"). In May 2015, the Chile Branch became the first RMB clearing bank in South America, and the branch officially opened in 2016. In June 2015, Paris Branch, Amsterdam Branch, Barcelona Branch and Milan Branch under China Construction Bank (Europe) S.A. ("CCB Europe") were successively opened. Cape Town Branch (part of the Johannesburg Branch) commenced business in September 2015. London Branch commenced business in October 2015. Zurich Branch was established and designated as an RMB clearing bank in November 2015 and it officially opened in 2016, Dubai International Financial Centre Branch received its official banking licence and commenced business in November 2015 and Warsaw Branch received its official banking licence in December 2016. China Construction Bank (Malaysia) Berhad ("CCB Malaysia") obtained a commercial banking licence in October 2016. The Bank completed its acquisition of PT Bank Windu Kentjana International Tbk in September 2016, and renamed the entity to PT Bank China Construction Bank Indonesia Tbk. PT Bank China Construction Bank Indonesia Tbk was officially inaugurated in February 2017 and the Warsaw Branch of CCB Europe, CCB Malaysia and CCB Australia Perth Branch officially commenced operations this year. As at 30 June 2017, the Group had 37 tier-one overseas branches, covering 29 countries and regions including Hong Kong, Singapore, Germany, South Africa, Japan, South Korea, the U.S., the U.K., Vietnam, Australia, Russia, Dubai, Taiwan, Luxembourg, Macau, New Zealand, Canada, France, Netherlands, Spain, Italy, Switzerland, Brazil, Cayman Islands, Ireland, Chile, Indonesia and Poland, and wholly-owned operating subsidiaries including China Construction Bank (Asia) Corporation Limited (CCB Asia), China Construction Bank (London) Limited (CCB London), China Construction Bank (Russia) Limited Liability Company (CCB Russia), China Construction Bank (Dubai) Limited (CCB Dubai), CCB Europe and China Construction Bank (New Zealand) Limited (CCB New Zealand).

As at 30 June 2017, the Group's total assets, total liabilities and total equity were RMB21,692,067 million (including gross loans and advances to customers of RMB12,507,021 million), RMB20,047,465 million (including total deposits from customers of RMB16,274,393 million) and RMB1,644,602 million, respectively. For six months ended 30 June 2017, the Group's net interest income was RMB217,854 million, representing an increase of 3.25 per cent. over the same period in 2016 and the profit before tax was RMB172,093 million, representing an increase of 1.30 per cent. over the same period in 2016. For the year ended 31 December 2016, the Group's net interest income was RMB417,799 million, representing a decrease of 8.73 per cent. over the same period in 2015 and the profit before tax was RMB295,210 million, representing a decrease of 1.10 per cent. over the same period in 2015. The NPL ratio of the Group as at 30 June 2017 was 1.51 per cent., representing a decrease of 0.01 percentage points as compared to the corresponding ratio as at 31 December 2016. As at 30 June 2017, the NPL ratio for domestic corporate loans was 2.53 per cent., a decrease of 0.07 percentage points from 31 December 2016, and the NPL ratio for personal loans and advances was 0.49 per cent., a decrease of 0.01 percentage points from 31 December 2016. As at 30 June 2017, the NPL ratio for overseas entities and subsidiaries was 0.37 per cent., representing a decrease by 0.09 percentage points from 31 December 2016. As at 30 June 2017, the Group's total capital ratio was 14.50 per cent. and common equity tier one ratio was 12.68 per cent., representing a decrease of 0.44 percentage points and 0.30 percentage points, respectively, as compared to the corresponding ratio as at 31 December 2016. In the first half of 2017, the Bank proactively optimised the structure of on and off-balance sheet businesses and accelerated the development of businesses with less capital occupation and higher return. The decline in the Bank's total capital ratio was mainly due to the slower growth rate of total capital after deductions than that of risk-weighted assets, as a result of the distribution of dividends in 2016 and the decrease of unqualified subordinated debt securities that could be included in capital.

Throughout 2017, faced with a complex business environment, the Group continued to serve the real economy, focused on deepening reform, accelerated business transformation and development and strengthened risk management in accordance with its strategic vision of "integration, multifunction and intensiveness", resulting in the balanced development of the Group's business scope, quality and profitability. The Group maintained a stable market position and its core indicators and market capitalisation continued to be in the leading position among peers. The Group formulated its Transformation and Development Plan of China Construction Bank in 2014, which proposed to accelerate its transformation into a comprehensive banking group and a multi-functional service, intensive growth, innovative and intelligent bank. In accordance with the need to enhance the Group's capacity to serve the PRC's national development, to prevent financial risks and to compete internationally, the Group specified seven key points of transformation, including promoting the management assets and liabilities, strengthening and developing its wholesale business, accelerating the development of its retail business, improving the quality of electronic banking business, enhancing its asset management business in a comprehensive way for its customers, strengthening the competitiveness of subsidiaries and accelerating the expansion of international business and overseas operations.

In 2016, the Group received over 100 awards from various domestic and international institutions including the "Best Bank in China" from Euromoney, the "Best Consumer Bank" and the "Best Bank for Liquidity Management in Asia-Pacific Region" in 2016 from Global Finance, the "Diamond Award for RMB Internationalization Service" from Institutional Investor, the "Best Large-Scale Retail Bank in China" from The Asian Banker, and the "Most Social Responsible Financial Institution Award" from China Banking Association. The Group ranked second in terms of tier-one capital in the UK magazine The Banker's "World's Top 1000 Banks" in 2016 and ranked 22nd in the "World's Top 500" of the US magazine Fortune in 2016. In addition, the Group won numerous awards from major domestic and foreign media organisations for its achievements in fields including corporate governance, corporate social responsibility, risk management, corporate credit, retail business, investment custodial business, underwriting of debt securities, credit card business, housing finance and information technology.

#### OVERVIEW OF CHINA'S BANKING INDUSTRY

China's banking industry has grown rapidly in the past decade, primarily driven by the rapid development of China's economy. From 2011 to 2016, total RMB-denominated loans and deposits of China's financial institutions grew at a CAGR of 14.2 per cent. and 13.2 per cent., respectively, and total RMB-denominated loans grew from RMB54.80 trillion as of 31 December 2011 to RMB106.60 trillion as of 31 December 2016, while total RMB-denominated deposits grew from RMB80.94 trillion as of 31 December 2011 to RMB150.59 trillion as of 31 December 2016. The following table sets forth total RMB and foreign currency-denominated loans and deposits of China's financial institutions as of the dates indicated.

	As of 31 December				CAGR		
	2011	2012	2013	2014	2015	2016	(2011-2016)
Total RMB-denominated loans (in billions of RMB)	54,795	62,991	71,896	81,677	93,954	106,604	14.2 per cent.
Total RMB-denominated deposits (in billions of RMB)	80,937	91,755	104,385	113,864	135,702	150,586	13.2 per cent.
Total foreign currency-denominated loans (in billions of U.S.\$)	539	684	777	835	830	786	7.8 per cent.
Total foreign currency-denominated deposits (in billions of U.S.\$)	275	406	439	573	627	712	21.0 per cent.

Source: PBOC

In line with rising national income levels, personal deposits have achieved rapid growth and have been the most important source of funding for China's banking industry. From 2010 to 2015, the CAGRs of domestic personal RMB-denominated time deposits and demand deposits were 13.3 per cent. and 10.3 per cent., respectively. The following table sets forth data of domestic personal RMB-denominated time deposits and demand deposits as of the dates indicated.

	As of 31 December				CAGR			
	2010	2011	2012	2013	2014	2015	(2010-2015)	
Personal RMB-denominated time deposits (in billions of RMB)	18,404	21,047	24,792	28,332	31,980	34,321	13.3 per cent.	
Personal RMB-denominated demand deposits (in billions of RMB)	12,434	13,758	15,827	17,805	18,271	20,287	10.3 per cent.	

Source: PBOC

In addition to the traditional corporate loan business, personal loan business and fee-and commission-based products and services of China's banking industry have achieved significant growth in recent years. On one hand, RMB-denominated personal loans grew at a CAGR of 19.1 per cent. from 2010 to 2015, according to the CBRC. On the other hand, the proportion of non-interest income of PRC commercial banks grew from 17.5 per cent. in 2010 to 23.7 per cent. in 2015, according to the CBRC. China's sustained economic growth and rising national income levels are expected to further increase the demand for personal banking products and services, demonstrating the growth potential of China's banking industry.

As of 31 December 2016, total assets of China's banking institutions amounted to RMB232.3 trillion, representing a year-on-year growth of 16.5 per cent. In 2016, PRC commercial banks realised an aggregate net profit of RMB1.65 trillion, representing a year-on-year growth of 3.5 per cent. In 2016, PRC commercial banks had an average return on assets of 0.98 per cent., representing a year-on-year decrease of 0.12 percentage points, and an average return on equity of 13.38 per cent., representing a year-on-year decrease of 1.60 percentage points. As of 31 December 2016, the balance of NPLs for PRC commercial banks amounted to RMB2.2 trillion, the NPL ratio was 1.9 per cent. and the allowance coverage ratio was 176.4 per cent.

#### COMPETITIVE LANDSCAPE IN CHINA'S BANKING INDUSTRY

#### Overall Competitive Landscape

Currently, China's banking industry consists of large commercial banks such as Agricultural Bank of China, Bank of China, Bank of China, Bank of China, Bank of China and the Bank (collectively, the "Large Commercial Banks"), nationwide joint-stock commercial banks, city commercial banks, rural financial institutions, foreign banking institutions and other banking institutions. Large Commercial Banks continue to play a dominant role in China's banking system and have advantages in market share and number of outlets. Nationwide joint-stock commercial banks are also becoming increasingly important with a continued increase in their market share. In addition, city commercial banks operate a variety of commercial banking businesses within the permitted scope and have demonstrated regional advantages. Private capital has started investing heavily in the banking industry. Meanwhile, the scope of foreign banks' Renminbi businesses has been further opened up.

The following table sets forth certain information on China's banking industry by the type of banking institutions as of and for the year ended 31 December 2015.

As of or for the year ended 31 December 2015

	Number Total asse		al assets	Total shareholders' equity			Net profit	
	entity institutions	Total amount	Market share	Total amount	Market share	Total amount	Market share	
			(per cent.)		(per cent.)		(per cent.)	
	(in	billions of	RMB, except th	ie number	$of\ institutions$	and perce	ntages)	
Large Commercial $Banks^{(1)}$	5	78,163.0	39.2 per cent.	6,122.8	40.3 per cent.	892.5	45.2 per cent.	
Nationwide joint-stock								
commercial banks	12	36,988.0	18.6	2,321.2	15.3	337.3	17.1	
City commercial banks	133	22,680.2	11.4	1,548.1	10.2	199.4	10.1	
Rural financial institutions $^{(2)}$	2,303	24,650.8	12.4	1,783.2	11.7	223.4	11.3	
Foreign banking institutions	40	2,680.8	1.3	351.1	2.3	15.3	0.8	
Other banking institutions $^{(3)}$	1,768	34,272.6	17.2	2,808.2	20.2	270.9	15.5	
Total	4,261	199,345.4	100.0 per cent.	15,205.3	100.0 per cent.	1,973.8	100.0 per cent.	

Source: CBRC Annual Report 2015

Notes:

- (1) Consisting of Industrial and Commercial Bank of China, Agricultural Bank of China, Bank of China, Bank of Communications and the Bank.
- (2) Consisting of rural credit co-operatives, rural commercial banks and rural cooperative banks.
- (3) Consisting of policy banks, emerging rural financial institutions (including village and township banks, loan companies and rural mutual cooperatives), privately owned banks and other non-banking financial institutions (including financial asset management companies, Sino-German Bausparkasse, trust companies, finance companies of corporate groups, financial leasing companies, money brokerage firms, auto financing companies and consumer finance companies).

#### Large Commercial Banks

The Bank, together with Industrial and Commercial Bank of China, Agricultural Bank of China, Bank of China and Bank of Communications, hold an important position in China's banking system, and have established significant competitive advantages in terms of total assets, funding source and the number of establishments. As of and for the year ended 31 December 2016, Large Commercial Banks together accounted for 38.6 per cent. of the total assets, 38.3 per cent. of the total shareholders' equity and 42.4 per cent. of the total net profit of all banking institutions in China.

The following table sets forth the number of establishments of the Large Commercial Banks as of 31 December 2016.

	As of 31 December 2016
Agricultural Bank of China	23,695
Industrial and Commercial Bank of China	17,200
China Construction Bank	14,985
Bank of China	11,556
Bank of Communications	3,537
Total	70,973

Source: 2016 annual reports of the Large Commercial Banks

The following table sets forth the total assets, total loans and total deposits of the Large Commercial Banks as of 31 December 2016.

	As of 31 December 2016			
	Total assets	Total loans(1)	Total deposits	
	(iı	( <b>B</b> )		
Industrial and Commercial Bank of China	24,137.3	12,767.3	17,825.3	
China Construction Bank	20,963.7	11,757.0	15,402.9	
Agricultural Bank of China	19,570.1	9,719.6	15,038.0	
Bank of China	18,148.9	9,973.4	12,939.7	
Bank of Communications	8,403.2	4,103.0	4,728.6	
Total	91,223.2	48,320.3	65,934.5	

Source: 2016 annual reports of the Large Commercial Banks

Note:

(1) As of 31 December 2016, China Merchants Bank had total loans of RMB3,261,681 billion, ranking sixth among PRC commercial banks.

#### Nationwide Joint-stock Commercial Banks

Nationwide joint-stock commercial banks play an important role in China's banking industry. As of 31 December 2016, there were 12 nationwide joint-stock commercial banks with licences to engage in nationwide commercial banking activities in China: China Merchants Bank, China CITIC Bank, Hua Xia Bank, China Everbright Bank, Shanghai Pudong Development Bank, China Minsheng Bank, Industrial Bank, China Guangfa Bank, Ping An Bank, China Zheshang Bank, China Bohai Bank and Hengfeng Bank. As of and for the year ended 31 December 2016, nationwide joint-stock commercial banks together accounted for 18.7 per cent. of the total assets, 15.4 per cent. of the total shareholders' equity and 17.0 per cent. of the total net profit of all banking institutions in China.

### City Commercial Banks

City commercial banks are generally permitted to engage in commercial banking activities within their respective designated geographical areas. Some of the city commercial banks have established branches in other cities. As regional financial institutions, city commercial banks are also important components of China's banking industry. As of 31 December 2016, there were 134 city commercial banks in China. As of and for the year ended 31 December 2016, city commercial banks together accounted for 12.2 per cent. of the total assets, 10.5 per cent. of the total shareholders' equity and 10.8 per cent. of the total net profit of all banking institutions in China.

#### **Rural Financial Institutions**

Rural financial institutions include rural credit cooperatives, rural commercial banks and rural cooperative banks. Compared with Large Commercial Banks and nationwide joint-stock commercial banks, they mainly provide limited banking products and services to enterprises and residents in the County Areas, including personal deposits, loans and settlement services. As of 31 December 2016, there were 2,279 rural financial institutions in China. As of and for the year ended 31 December 2016, rural financial institutions together accounted for 11.4 per cent. of the total assets, 11.6 per cent. of the total shareholders' equity and 11.3 per cent. of the total net profit of all banking institutions in China.

#### Foreign Banking Institutions

Foreign banking institutions include representative offices and branches and sub-branches of foreign-owned and joint-venture banks and locally-incorporated subsidiaries of foreign banks. As of 31 December 2016, there were 39 legal entities of foreign banks incorporated in China. As of and for the year ended 31 December 2016, foreign banking institutions together accounted for 1.3 per cent. of the total assets, 2.1 per cent. of the total shareholders' equity and 0.6 per cent. of the total net profit of all banking institutions in China.

#### Other Banking Institutions

Other banking institutions include policy banks, emerging rural financial institutions (including village and township banks, loan companies and rural mutual cooperatives), privately owned banks and other non-banking financial institutions (including financial asset management companies, Sino-German Bausparkasse, trust companies, finance companies of corporate groups, financial leasing companies, money brokerage firms, auto financing companies and consumer finance companies). As of and for the year ended 31 December 2016, these banking institutions together accounted for 18.3 per cent. of the total assets, 24.0 per cent. of the total shareholders' equity and 17.8 per cent. of the total net profit of all banking institutions in China.

#### THE BANK'S COMPETITIVE STRENGTHS

The Bank believes its strengths, as set out below, provide a stable and effective platform through which it will be able to maintain its competitive advantage in China's banking industry:

### Large Customer Base and Established Relationships

The Bank has a quality corporate customer base and large personal banking customer base. The Group continued to expand its customer base. As at 30 June 2017, the Bank had provided banking services to over 5.42 million corporate customers and over 340 million personal banking customers. As at 30 June 2017, the number of private banking customers with financial assets above RMB10 million had increased by 9.00 per cent. over the previous year, and the amount of such private banking customers' financial assets under management with the Bank increased by 12.86 per cent. as compared to 31 December 2016. As at 30 June 2017, the number of personal online banking customers and corporate online banking customers increased by 6.81 per cent. and 11.63 per cent., respectively as compared to 31 December 2016.

#### Extensive Distribution Network and a Diversified Service Channel

The Bank has an extensive distribution network. Through branches, customer self-service equipment, specialised service entities across the country and an electronic banking service platform, the Bank provides customers with convenient and high-quality banking services. As at 30 June 2017, the Bank had a total of 14,930 operating outlets in the PRC, including its head office, 37 tier-one branches, 339 tier-two branches, 12,822 sub-branches, 1,730 entities under sub-branches and a specialised credit card centre at the head office. As at 30 June 2017, the number of operating outlets decreased by 55

from 31 December 2016. As at 30 June 2017, the Bank had 306 specialised private banking entities. As at 30 June 2017, there were 97,717 ATMs with cash services in operation, an increase of 183 ATMs, or 1.88 per cent. as compared to 31 December 2016. As at 30 June 2017, there were 28,568 self-service banks in operation, an increase of 696 self-service banks, or 2.50 per cent. as compared to 31 December 2016. The Bank's extensive distribution network and diversified service channels provide it with the competitive measures and resources for sustainable development.

### Leading Positions in Key Products and Services, Pioneering New Product and Service Development

In 2016 and throughout the first half of 2017, to be in line with the Bank's objective of establishing an "innovative bank", the Bank continuously improved its product innovation capability, vigorously supporting transformation and development. The Bank carried out innovation of merger and acquisition ("M&A") loans, supported the economic transformation and upgrading as well as the resolution of overcapacity, and improved its capability to support enterprise M&A. The Bank integrated its resources to push forward comprehensive financial service schemes for strategic group clients, offering comprehensive financial service solutions tailored for them. The Bank initiated service mode innovation of bank medical cards, establishing a more mature mode that was able to meet customers' needs with existing technical conditions. Based upon big data technology, the Bank launched "Xinyidai" for small and micro enterprises, refining the small and micro enterprises big data credit product system. The Bank offered cross-bank smart money collection and integrated cross-bank money collection channels, smoothing the process as well as presenting various choices of signing and authorising. By introducing the "Suixinyong" application, the Bank realised functions such as over-the-air issuing, off-line card transaction, inquiring, electronic cash recharging and industry application recharging, featuring convenient card activation and secure transaction. The Bank formulated comprehensive service solutions to housing reform finance and initiated new operations for provident housing fund loans, providing one-stop services for individual housing loan of housing provident fund (combined) customers. The Bank launched Long Card Cloud QuickPass to migrate the security management function of mobile payment from mobile hardware to Cloud platform, realising quick and secure mobile payment of simulated IC cards. The Bank launched market member bond lending, carrying forward bond lending transactions with market members. The Bank presented three brands comprising "Jiandantong, Jianpiaotong and Jianxintong", to provide financing services for companies contracted with foreign projects as well as those exporting whole set equipment. The Bank introduced WeChat-based "E Shenche" and "E Jiesuan" to adapt to the fast-growing Internet financial needs, and strengthened the Group's internal cooperation by collaborating with CCB Pension to provide an all-round solution for pension insurance fund business. For the six months ended 30 June 2017, the Bank finished 152 product innovation projects and 280 innovative duplication projects.

Partially due to the Bank's innovations in products and services, the Group's net income from fees and commissions for 2016 increased by 4.39 per cent. to RMB118,509 million as compared to 2015. For the year end ended 31 December 2016, the Group's net income from fees and commissions accounted for 21.17 per cent. of its total operating income. For the six months ended 30 June 2017, the Group's net income from fees and commissions accounted for 22.46 per cent. of its total operating income.

### Prudent Risk Management and Internal Control Practices

The Bank continues to promote a risk management system reform and has established an overall risk management framework which reflects the Bank's philosophy that value should be created upon a sound risk management system. As one of the first banks in China to centralise the Bank's risk management through the development of a comparatively independent and vertical risk management system, the Bank has implemented a "Parallel Operation" system to separate the roles of risk managers and customer managers. The Bank has also assigned designated credit reviewers and adopted a comparatively independent and vertically managed internal audit system.

#### Advanced Financial Management Capabilities and Financial Controls

The Bank is one of the first domestic banks to establish a resource allocation and performance evaluation assessment system on the basis of an economic value-added approach. The Bank has further centralised its financial management and promoted an overall cost control system, while increasing the Bank's research efforts on strategic cost management. In addition, the Bank followed the successful experience of leading global banks and developed an internal fund transfer pricing ("FTP") system, an enterprise resource planning ("ERP") system and a management accounting system.

The Bank believes that its advanced financial management capabilities and sound financial controls have allowed the Bank to implement development strategies effectively, optimise resource allocation and improve overall operating efficiency.

### **Effective Strategic Co-operation**

The Bank's strategic investor, Temasek Holdings (Private) Limited, has shared its experience with the Bank in relation to SMEs' business operation, human resource management, money market trading and other areas. The Bank has cooperated with Bank of America Corporation, in a number of areas including personal banking business, risk management, corporate governance, information technology and human resources.

#### **Experienced Management Team**

The Bank's Chairman, Mr.Tian Guoli, and the Bank's vice chairman and president, Mr. Wang Zuji and other senior management team members, have extensive management experience in the banking and financial sector in China. Under their leadership, the Bank's operations have further strengthened in recent years. For the years ended 31 December 2015 and 2016 and the six months ended 30 June 2017, the Group's return on average assets were 1.30 per cent., 1.18 per cent. and 1.30 per cent., respectively, and its return on average equity was 17.27 per cent., 15.44 per cent. and 17.09 per cent., respectively, one of the highest among domestic and international peers. For these purposes, return on average assets is calculated based on the net profit divided by the average amount of beginning balance and ending balance of assets, and return on average equity is calculated based on the net profit attributable to equity shareholders of the Bank divided by the weighted average net assets.

#### THE BANK'S PRINCIPAL BUSINESS ACTIVITIES

The Bank's principal businesses activities include corporate banking, personal banking, treasury business, investment banking and overseas operations.

The following tables set forth, for the periods indicated, the profit before tax of each of the Bank's major business segments:

		31 December 015	Year ended 31 December 2016			
	Amount	per cent. of total	Amount	per cent. of total		
	(In millions of RMB, except percentages)					
Corporate banking	108,184	36.24	98,329	33.31		
Personal banking	115,184	38.59	129,269	43.79		
Treasury business	70,388	23.58	66,008	22.36		
Other businesses	4,741	1.59	1,604	0.54		
Profit before tax	<u>298,497</u>	100.00	295,210	100.00		

	2016		2017	
	Amount	Per cent. of total	Amount	Per cent. of total
	(In	millions of RMB,	except percen	itages)
Corporate banking	67,214	39.57	47,258	27.46
Personal banking	59,945	35.29	76,043	44.19
Treasury business	41,459	24.40	31,049	18.04
Other businesses	1,260	0.74	17,743	10.31
Profit before tax	169.878	100.00	172,093	100.00

Six months ended 30 June

Six months ended 30 June

#### CORPORATE BANKING

# Overview

For the years ended 31 December 2015 and 2016 and the six months ended 30 June 2017, the Group's corporate banking operations represented 36.24 per cent., 33.31 per cent. and 27.46 per cent., respectively, of its profit before tax. The Bank offers a broad range of corporate banking products and services for corporations, government agencies and financial institutions. As at 30 June 2017, the Group had RMB6,348,232 million of domestic corporate loans and advances, representing 50.76 per cent. of the Group's gross loans and advances to customers, RMB168,014 million of domestic discounted bills outstanding, representing 1.34 per cent. of the Group's gross loans and advances to customers, and RMB8,538,449 million of domestic corporate deposits, representing 52.47 per cent. of the Group's total deposits from customers.

## **Key Products and Services**

### Corporate loans products

Corporate loans have historically been the largest component of the Group's loan portfolio. As at 30 June 2017, the balance of domestic corporate loans and advances amounted to RMB6,348,232 million, representing an increase of 8.24 per cent. compared to 31 December 2016. The Group's corporate loan products mainly comprise medium to long-term loans and short-term loans. As at 30 June 2017, the Group's domestic medium to long-term loans and short-term loans amounted to RMB4,333,782 million and RMB2,014,450 million, representing 34.65 per cent. and 16.11 per cent., respectively, of the Group's gross loans and advances to customers.

# Infrastructure loans

The Bank provides various infrastructure loan products to meet the funding requirements relating to the construction and expansion of its customers' infrastructure projects. The continuing expansion of the PRC economy has led to an increase in the number of new large-scale infrastructure projects which have resulted in an increased demand for infrastructure loans. As at 30 June 2017, loans to infrastructure sectors amounted to RMB3,223,923 million, representing an increase of RMB327,767 million compared to 31 December 2016.

### Working capital loans

The Bank offers working capital loans primarily to provide liquidity for the Bank's customers' regular business production and operational turnover needs and for their temporary funding needs. The Bank's working capital loans are mainly granted to its high-quality customers to supplement their infrastructure loans. The Bank also provides working capital loans to SMEs.

#### Syndicated loans

The Bank has provided to customers various syndicated loan products including, among others, direct external syndicated loans, internal syndicated loans and transferable syndicated loan products. The Bank has maintained strong growth in its syndicated loan businesses.

# Other corporate loan products

The Bank offers various other corporate loan products, including trade finance facilities, supply-chain financing and merger and acquisition financing. In March 2009, the Bank became one of the first commercial banks in China approved to undertake merger and acquisition financing business pursuant to the Guidelines to M&A Loan Risk Management of Commercial Banks issued by the CBRC and the Bank was one of the first to launch corporate merger and acquisition financing products aimed to facilitate the financing needs of the Bank's customers' merger and acquisition transactions by providing a comprehensive set of financial resources.

The expansion of loans to SMEs is an important measure of the Bank to realise its strategic transformation of corporate banking business. As at 30 June 2017, the Group had close to 300 credit factories for small enterprises. As at 30 June 2017, according to the policy on SMEs jointly issued in 2011 by four PRC ministries and commissions including the Ministry of Industry and Information Technology, as well as the latest regulatory requirements issued by the CBRC, loans to small-and micro-sized enterprises amounted to RMB1,490,072 million, an increase of RMB48,180 million or 3.34 per cent. as compared to 31 December 2016, and the number of credit customers for small-and micro-sized enterprises reached 397,400, an increase of 88,477 as compared to 31 December 2016.

#### Discounted bills

Discounted bills are bank acceptance bills and commercial acceptance bills with a remaining maturity of less than six months purchased by the Bank from its customers at a discount. The Bank provides discounted bills as part of its comprehensive financing solution for its corporate customers. As at 30 June 2017, the Group had outstanding domestic discounted bills of RMB168,014 million.

## Corporate deposit products

In accordance with interest rate policies issued by the PBOC, the Bank offers a variety of time and demand deposit products to its corporate and institutional customers. In addition, the Bank also accepts negotiated deposits from customers including insurance companies, the National Social Security Fund and the Postal Savings Bank of China, whereby interest rates and other conditions are separately negotiated between them and the Bank. As at 30 June 2017, the Group's domestic corporate deposits amounted to RMB8,538,449 million, an increase of 6.62 per cent. compared to 31 December 2016.

# Commission/fee based products and services

The Bank provides its corporate customers with a broad range of commission/fee based products and services. The Group's net fee and commission income for the six months ended 30 June 2017 reached RMB68,080 million, which was stable over the same period last year.

### Agency services

The Bank acts as an agent at the request of its clients in providing payment disbursement, collection, settlement, clearance and other agency services to corporations and government agencies. The key products and services the Bank provides include agency treasury settlement, agency premium collection and payment and entrusted loans. The Bank also acts as payroll agent as well as the agent to collect utilities, telecommunication and taxes payment and surcharges. In addition, in terms of the number of budget units it served, the volume of agency disbursement and related fee income, the Bank

continued to be the market leader. The Bank is a major correspondent bank for China Development Bank. The Bank also distributes products and services on behalf of insurance companies and securities firms and provides payment and fee collection services to public utility and telecommunications companies. In addition, the Bank provides entrusted lending services to its corporate customers. The Bank charges a fee for providing entrusted lending services and does not take the credit risk with respect to these loans. In addition to generating fee income, the Bank's agency services also help the Bank develop and enhance its relationships with its customers.

# Cost and advisory services

Cost advisory services include project consultancy services, cost evaluation and control services and project funding monitoring services for infrastructure projects. In 2008, the Bank launched the "Project Funding Monitoring Business", which is an extension of its project cost consulting services and integrates its project cost consulting platform with its credit risk management platform. The Bank provides funding monitoring services for projects through its professional project cost consultant team, along with its investment management team. The Bank has 36 tier-one branches with a grade-A qualification for engineering cost advisory service, as issued by the Ministry of Housing and Urban-Rural Development, one branch with a grade-B qualification and 223 tier-two branches which have set up specialised units for cost advisory service. In the first half 2017, the Bank continued to improve its market position and brand image by reinforcing fundamental management, pushing forward business transformation, improving specialised institutions and innovating businesses and products. For the year ended 31 December 2016, income from cost advisory service amounted to RMB5,328 million.

# Institutional business

The Bank has promoted its updated "Minben Tongda" comprehensive financial services brand, which focuses on providing service to customers in the education, health, culture and environmental protection sectors. The Bank and Jilin University jointly sponsored the first edition of "CCB Cup" of "Internet Plus" Innovation and Entrepreneurship Competition for Chinese University Students, signed strategic cooperation agreements with Huazhong University of Science and Technology, explored "Internet Plus" applications and innovations in financial services for schools and hospitals, which culminated in the Bank-Hospital and Bank-School Mobile Internet Financial Cooperation Plan. It also became the first bank among its peers to study and launch the Comprehensive Financial Service Plan Regarding Pension System Reform of Public Institutions. It ranked first among peer banks in terms of the number of customers of the central finance authorised payment and non-tax revenue collection agency service. The issuance of civil service bank cards in central fiscal budget units continued to be first in the market.

#### International business

The Bank offers international settlement products and services including import letters of credit, export letters of credit, import collection, export collection, outward remittance, inward remittance and guarantees. The Bank has been approved by the PBOC as the Hong Kong dollar settlement bank and approved by the China Foreign Exchange Trade System as the U.S. dollar agency settlement bank in the interbank foreign currency markets. The Bank was one of the first PRC banks to provide cross-border trade RMB settlement services and this pioneer status has allowed it to be one of the market leaders of this service.

In 2016, the Bank further expanded its RMB clearing network, as the Bank became the RMB clearing bank in Switzerland and Chile after becoming the RMB clearing bank in London. RMB Qualified Foreign Institutional Investors ("RQFII"), RMB Qualified Domestic Institutional Investors and Mainland-Hong Kong mutual recognition of funds operations continued to grow. The Bank successfully issued RMB1 billion two-year offshore RMB bonds in London, which was the first RMB bond product listed on the London Stock Exchange. It also launched "comprehensive financial services for cross-border e-commerce", built a "cross-border e-remittance" platform, and provided

end-to-end online auto receipt and payment, settlement and sales of foreign exchange and income/expense declaration services for cross-border e-commerce customers through the direct contact with the local "single window" of international trade. It also innovated "cross-border e-payment", an online payment tool and met e-commerce customers' needs for cross-border payment through virtual bank cards. The Bank took the lead in providing services to special economic areas, with its Shanghai Free Trade Zone Branch proactively offering businesses relating to free trade accounts and holding the largest deposit and loan portfolios among competitors. The Xinjiang Khorgos Border Cooperation Centre Sub-branch became the first to launch innovative offshore RMB business, delivering the best performance in all major indicators.

#### Asset custodial business

The Bank's offering of asset custodial services is among the most comprehensive in China, including securities investment funds, Qualified Domestic Institutional Investors, Qualified Foreign Institutional Investors, RQFII, social security funds, corporate annuity funds, trust properties, insurance assets, entrusted investment assets of securities companies, basic pension insurance personal account funds, industrial investment funds and banking wealth management products. In 2013, the Bank obtained the qualification to provide custodial service to the first bond index exchange-traded funds ("ETF") and cross-border ETF for U.S. stocks in the PRC. The Bank also became one of the first Chinese-funded custodial banks of RQFII from Singapore. The Bank became one of the first batch of banks to conduct agency business for Mainland-Hong Kong mutual recognition of funds operations and was the first to offer "bond transaction plus custodian" services to overseas institutions for direct entry into the interbank bond market. As at 30 June 2017, the Bank's assets under custody amounted to RMB9.92 trillion, representing an increase of 7.26 per cent. from 31 December 2016. As at 30 June 2017, insurance assets under custody totalled RMB3.11 trillion, an increase of 20.70 per cent. from 31 December 2016.

#### Pension Business

In 2007, the Bank was approved to be the trustee and custodian for corporate annuity funds and was authorised to offer related services including annuity planning, consulting, corporate annuity custodian and personal account management. The Bank innovatively launched an occupational annuity service plan for public institutions, enterprise annuity tax planning and consultancy, and insurance security mode supplementary pension products. The Bank's "Yangyi" series covered all types of pension markets in general.

### Treasury management and settlement business

The Bank was one of the first domestic commercial banks to provide cash management services for its corporate clients. In recent years, the Bank's cash management services expanded rapidly as the Bank introduced various new cash management products, such as "Yudao (禹道) — Smart Win Cash Management", which covers major service lines including account settlement services, fees receipt and payment services, liquidity management services, investment and financing management services, information and reporting services, industry-focused solutions and on-line banking services. The Bank has a range of cash management products and tailor-made industry specific cash management solutions for multinational corporations, large and medium sized enterprises, government agencies and financial institutions. In addition, through its internet and other electronic channels, as well as its customer-oriented branch network, the Bank has been able to provide comprehensive cash management services to its customers.

# **Customer Base**

As a leading provider of capital for some of the key industries in China such as infrastructure, energy, transportation and telecommunication, the Bank has maintained close relationships with leading corporations in industries that are strategically important to China's economy and with major government agencies and financial institutions.

The Bank has focused and will continue to focus on customers in industries strategically important to China's economy. Most of these large companies in China's strategic industries are state-owned enterprises or state-controlled joint stock companies. Private enterprises have become important customers to the Bank, as in recent years, they have experienced significant growth in China and have become a major sector in China's economy. The Bank also focuses on expanding its range of high-quality SME customers.

# Marketing

Based on its customer-focused philosophy, the Bank employs both industry-wide and localised marketing strategies tailored to specific regions, customers and products. The Bank's head office formulates its overall corporate business development based on industry, geographical region, customer and product considerations. The Bank's tier-one branches then develop detailed marketing plans according to these guidelines tailored to local market needs.

The Bank's corporate banking marketing channel primarily involves corporate and institutional customer managers, branch outlets and electronic banking channels which include on-line banking and phone-banking. The Bank's corporate and institutional customer managers are its key marketing channel for its corporate banking business. They are responsible for exploring new market opportunities, promoting the Bank's banking products, coordinating and accessing the Bank's bank-wide resources to provide a package of personalised and comprehensive financial services to the Bank's corporate and institutional customers.

The Bank's branch outlets offer the physical venue for the Bank to provide services to corporate and institutional customers. Through the Bank's branch outlets, the Bank promotes and sells its products, mainly providing payment and settlement services and SME corporate customer services, and developing the Bank's corporate liabilities business and commission/fee based business.

With the aim to improve customer experience, the Bank also provides its customers with e-banking channels such as the Bank's cash management service system, corporate online banking, customer hotline service centre and mobile phone banking platform, thereby providing greater access for the Bank's customers. The Bank's e-commerce finance platform — "e.ccb.com" which provides corporate clients with financing products such as order financing, guaranteed joint loans and collateralised loans, continued to deepen its involvement in causes relating to "agriculture, farmers and rural areas", promoted the use of credit card bonus points for direct shopping and air ticket booking for business travel, partnered with Microsoft to set up a flagship store, and carried out joint marketing, thus realising a rapid development. As at 30 June 2017, the Group's corporate online banking customers reached 5.42 million, representing an increase of 11.63 per cent. compared to 31 December 2016 and mobile phone banking customers reached 244.18 million.

The Bank seeks to provide differentiated products and services to the Bank's important customers to meet their specific banking needs. The Bank's head office generally coordinates client coverage and marketing efforts for the Bank's largest corporate customers to ensure consistency and quality of service. The Bank's senior management at the headquarters and branch level are often directly involved in and lead in these marketing efforts. The Bank's branches in key cities provide differentiated, high quality, professional and integrated products and services to meet the Bank's customers' specific banking needs. By providing integrated financial solutions to the Bank's customers and improving the Bank's cross-selling synergies among the Bank's products and services, the Bank aims to further increase overall customer satisfaction and optimise value for the Bank's customers.

For SMEs, the Bank has established a specialised and standard marketing system that allows the Bank to further integrate the Bank's resources of products, distribution channels and brands to provide more efficient services with controlled risks.

#### PERSONAL BANKING

#### Overview

As at 30 June 2017, the Group's domestic personal deposits rose to RMB7,193,830 million. The Group's profit before tax derived from personal banking for the years ended 31 December 2015 and 2016 and the six months ended 30 June 2016 and 2017 amounted to RMB115,184 million, RMB129,269 million, RMB59,945 million and RMB76,043 million, respectively, representing 38.59 per cent., 43.79 per cent., 35.29 per cent. and 44.19 per cent. of the Group's total profit before tax for the same periods.

### **Key Products and Services**

The Bank provides a broad range of products and services including personal deposits, personal loans and other related financial services for its personal banking customers based on their needs. The Bank also provides bank card services and private banking for its personal banking customers. The Bank is committed to providing comprehensive banking services to its personal banking customers and is focused on creating and improving its personal banking product chain and value chain. The Bank sets out below its key personal banking products and services.

## Personal deposits

The Bank provides its personal banking customers with a broad range of demand and time deposit services denominated in Renminbi and other foreign currencies. Personal demand deposit products include demand savings deposits and demand pledged deposits.

Personal time deposit products include time savings deposits, education savings deposits and personal notification deposits. Personal deposits provide the Bank with a stable funding source. The Bank enhanced its capability to attract deposits through highly effective products and services, maintaining the steady growth of personal deposits. As at 30 June 2017, domestic personal deposits of the Bank was RMB7,193,830 million, an increase of 3.85 per cent. from 31 December 2016.

#### Personal loans

The Bank's personal loans are designed to meet the credit requirements of its personal customers. The Bank's personal loan products include residential mortgage loans, personal consumer loans, personal business loans and personal agriculture-related loans. In the first half of 2017, the Bank's personal loan business developed steadily. As at 30 June 2017, the total domestic personal loans of the Bank amounted to RMB4,806,101 million, representing an increase of 10.78 per cent. from 31 December 2016. As at 30 June 2017, the NPL ratio for domestic personal loans and advances was 0.49 per cent., a decrease of 0.01 percentage points from 31 December 2016.

### Residential mortgage loans

The Bank provides residential mortgage loans to individuals to finance the purchase and construction of their residential properties. Residential mortgage loans include new home residential mortgage loans, residential refinancing mortgages, home equity loans to refinance residential property and fixed-rate residential mortgage loans. As at 30 June 2017, the Group's domestic personal residential mortgage loans rose by 9.50 per cent. from 31 December 2016 to RMB3,926,190 million.

The Bank appraises the value of the residential property regularly and clearly stipulates that the loan cannot be used for securities trading purpose.

#### Home savings services

In February 2004, the Bank formed Sino-German Bausparkasse Corporation Limited ("Sino-German Bausparkasse") with Bausparkasse Schwaebisch Hall, a German home savings bank. As at 31 December 2016, the Bank held a 75.10 per cent. equity interest in Sino-German Bausparkasse. The Bank's home savings bank products allow the Bank's customers to make scheduled deposits for the purpose of obtaining residential mortgage loans in the future. Sino-German Bausparkasse has improved the Bank's ability to develop more personal housing financing products.

#### Personal consumer loans

The Bank's personal consumer loans primarily consist of personal credit lines and automobile loans which usually have a maturity of up to five years. Personal credit lines are granted for general purposes based on the borrowers' credit history and the value of collateral provided. The Bank's automobile loans are primarily secured by the purchased automobile and residential properties. As at 30 June 2017, the Bank had domestic personal consumer loans of RMB158,076 million, representing 1.27 per cent. of the Group's gross loans and advances to customers.

## Other personal loans

The Bank's other personal loan products primarily consist of personal business loans, personal agriculture-related loans and other personal loans. In 2009, the Bank introduced personal business loans for private business owners involved in various specialised markets. The Bank also introduced personal agriculture-related loans to farmers on a trial basis in line with the PRC government's policy of supporting economic development of rural areas. The Bank also introduced a series of personal loan products, including the "Easy Education Loan" for personal education, the "Fortune Loan" for personal banking customers, the "Refurbishment Loan" for home renovations and the "ShanRong e-loans" personal micro-credit revolving loans for consumption financing needs.

#### Bank card business

The Bank offers a variety of bank card products comprising credit card and debit card to its customers under the registered "Long Card" ("龍卡") brand. As at 30 June 2017, the Bank had issued approximately 102 million credit cards and 863 million debit cards. For the year ended 31 December 2016, the Group's fee and commission income from bank card fees increased to RMB37,649 million from RMB34,960 million for the same period in 2015, representing an increase of 7.69 per cent. For the six months ended 30 June 2017, the Group's fee and commission income from bank card fees increased to RMB20,110 million, representing an increase of 13.07 per cent. from the same period in 2016.

Since the Bank is a member of China Unionpay, its customers can complete transactions through ATMs and point-of-sale terminals connected to the China Unionpay network. China Unionpay is responsible for establishing and operating a nationwide, interbank bank card information exchange and transaction network for its members. The Bank is one of the founding members of China Unionpay. The Bank joined the MasterCard network in 1990 and the Visa network in 1991. The Bank's dual-currency debit cards and dual-currency credit cards are also accepted outside of China through its association with the MasterCard and Visa networks. In August 2009, the Bank further joined the JCB international credit card network.

#### Credit cards

Through the credit card centre in Shanghai established in December 2002, which centrally manages the Bank's credit card business, the Bank seeks to enhance its operational efficiency, improve its risk management and maintain a consistent level of customer service quality. The Bank has also established credit card departments in most of its tier-one branches to manage its operations locally. As approved by the CBRC and accepted by the Shanghai Banking Regulatory Bureau in 2008, the

Bank's credit card centre was upgraded to a branch-level sales institution and obtained its business license in 2009. As at 30 June 2017, the Bank had issued approximately 102 million credit cards. The total spending amount from the Bank's credit cards was RMB2,399,868 million in the year ended 31 December 2016. The total spending amount from the Bank's credit cards was RMB1.24 trillion for the six months ended 30 June 2017, compared to RMB1.15 trillion for the corresponding period in 2016. As at 30 June 2017, the Bank's credit card loan balance reached RMB493,121 million. As such, the Bank is ranked as one of the top banks in respect of total number of credit card customers, transaction volume and asset quality.

The Bank's credit cards are accepted through its own network and through the China Unionpay network which are located in the PRC and various other countries and are also accepted overseas through the Bank's association with the Visa and MasterCard networks. The Bank has established five product lines including standard cards (標準卡), co-branded cards (三名卡) (being cards co-branded with primary cities (名城), well-known enterprises (名企) and top-tier universities (名校), specialty cards (特色卡), public welfare cards (公益卡) and corporate cards (商務卡), which primarily target mid-to high-end customers and cover various marketing channels. The Bank also issues diamond cards, which target high-end customers and issued specialised car-owner credit cards to car owners. The Bank has also launched consumer products including e-Pay Long Card, Tencent e-Pay Long Card, and Family Love Card, credit products such as "Fenqitong", and mobile payment services based on the Internet including Apple Pay, HCE Cloud Pay, and Samsung Pay. The Bank has increased its use of new electronic channels such as mobile phone, WeChat and QR codes to promote the use of its credit card products. The Bank has introduced the Long Card electronic payment wallet and "one-click payment" for cross-border internet purchases. The Bank has also introduced the "Mobile Long Card" mobile app allowing payments to be made with authorised merchants.

In addition, in the first half of 2017, the Bank accelerated innovation and transformation of its credit card business, with a better operating structure and a strong brand, further enhancing its market competitiveness. The Bank vigorously intensified promotion among young people with the launch of six youth-oriented products, including Tencent Game Card, Global Hot Purchase Card, JOY Card, Tongcheng Long Card, JinJiang Long Card and "Transformer 5" Credit Card. With increased promotion of its mobile payment applications, including Long Pay, Cloud Quick Pass, and ApplePay, the Bank successfully launched two promotion-based products, namely "Long Card Saturday" and "Travel around the World". The innovation of consumer loan products expanded to various consumer service areas, including automobile, home renovation, travel, education, stores and restaurants, with its instalment product system fully covering all market segments, and the innovation and promotion of revolving credit businesses including cash withdrawals and transfers was also enhanced. Based on the development of its "smart customer services", self-service channels were used more in credit card customer service. To further enhance service quality, the Bank became the first in the industry to adopt grade-based early warning model in managing customer complaints.

# Debit cards

In 2016 and throughout the first half of 2017, the Bank strengthened its cooperation with key industries such as social security, medical and health care, public transport, community finance and culture and education. It also promoted the application of financial IC debit cards and e-cash Quick Pass. With the focus on Long Pay and the payment and settlement ecosystem, the Bank gradually established its comprehensive service model with the combination of "scenario-based payment + financial services + marketing services", by leveraging on its financial IC cards, development of its account system, and integration of its online and offline service. As at 30 June 2017, the Bank issued 863 million debit cards in aggregate, representing an increase of 32 million cards from 31 December 2016. Total spending through the Bank's debit cards amounted to RMB 6.77 trillion in six months ended 30 June 2017, representing an increase of 40.75 per cent. over the same period in 2016. As at 30 June 2017, the Bank issued 455 million financial IC debit cards in total, representing an increase of 42 million over 31 December 2016.

#### Private banking

The Bank provides a broad range private banking products and services and integrated solutions and to its high value customers, including family trust financial advisory services, asset allocation consultancy services, investment immigration, marital property preservation and family wealth inheritance. The Bank has developed its "trump product" — family trust business by coordinating efforts between the parent company and subsidiaries, and continuously improved the "Golden Housekeeper" business. The Bank diversified its value added services in three major areas, namely exclusive private banking services, professional consultation and cross-border services. As at 30 June 2017, the number of private banking customers with financial assets above RMB10 million grew by 9.00 per cent. and the total amount of customers' assets increased by 12.86 per cent. as compared to 31 December 2016.

#### Entrusted housing financing services

The Bank acts as an agent to national housing fund management departments to collect housing provident funds and housing maintenance funds and provide individual housing provident funds mortgages. The Bank is one of the earliest banks and the largest in China approved to engage in the housing provident fund management business. The Bank maintains sound business co-operation with local administrative centres of housing provident funds across China from which it takes deposits as a steady funding source. By implementing national policies on supporting the construction of homes and providing financing to mid-and low-income households, the Bank is able to capture such specialised market opportunities. The Bank has proactively improved its IT system, and strengthened electronic channel expansion and product innovation in provident housing funds, in order to provide comprehensive and high-quality housing reform financial services. As at 30 June 2017, the Bank's personal provident housing fund loans amounted to RMB1,963,516 million, and its housing fund deposits amounted to RMB684,544 million. Through innovative financial services, the Bank has launched new products and services including small amount cross-bank payments for housing provident funds, housing provident fund e-channel, housing provident fund co-named card and entrusted housing provident fund withdrawal for repayment of loans.

### Customer base

As at 31 December 2016, the Bank had over 4 million corporate customers and over 340 million personal customers. The number of private banking customers with financial assets above RMB10 million increased by 16.62 per cent. and the total amount of customers' financial assets increased by 26.24 per cent., compared with 2015. As at 30 June 2017, the number of private banking customers with financial assets above RMB10 million increased by 9.00 per cent. and the total amount of customers' financial assets increased by 12.86 per cent. compared to 31 December 2016.

As at 30 June 2017, the Bank had 306 specialised private banking entities. The Bank has successfully established dedicated telephone banking services for its high-end customers, creating a high-end customer service network with a focus on wealth management and private banking services.

### Marketing

The Bank's head office generally formulates marketing initiatives and sets marketing guidelines for the Bank's bank-wide personal banking products. The Bank's tier-one branches develop detailed marketing plans to implement these initiatives based on the economic and market conditions of their respective geographical regions. The Bank conducts its marketing activities mainly through its branch network, which the Bank supplements with specialised sales centres for specific products such as personal wealth management centres and residential mortgage loan centres. As at 30 June 2017, the Bank had 306 specialised private banking entities. It also conducts personal banking product marketing through e-banking channels, such as online banking, telephone banking and mobile phone banking.

The Bank offers different products and services and adopts different marketing strategies to cater for different customer groups' needs. For high value customers, the Bank focuses on building a one-to-one customer manager marketing relationship to develop a more focused marketing strategy for promoting its products. For mass market customers, the Bank adopts a mass marketing strategy focusing on its outlets, taking initiatives in product and service marketing through introduction by its lobby managers, on-site promotion of its products and media advertising campaigns. The Bank also adopts an interactive marketing strategy for its personal banking business, whereby its personal loan department and corporate banking department cooperate to take a proactive approach in exploring business opportunities in residential mortgage loans while granting real estate development loans. In addition, the Bank focuses on cross-selling its personal banking products such as promoting its credit cards and wealth management cards to its residential mortgage loan customers. The Bank also sells various loan products to the holders of its wealth management cards and credit cards.

### Personal electronic banking

The Bank generates income from personal electronic banking business primarily through facilitating transactions for the Bank's personal banking customers through electronic means. As at 30 June 2017, the Bank's personal online banking service had 252.87 million individual customers, representing an increase of 6.81 per cent. compared to 31 December 2016. For the six months ended 30 June 2017, the electronic banking service fees earned by the Bank was RMB6,484 million compared to RMB4,594 million from the same period in 2016. For the six months ended 30 June 2017, the transaction volume for personal online banking was RMB18.99 trillion, representing a 3.08 per cent. increase from the same period in 2016.

# TREASURY BUSINESS

The Bank's treasury operations primarily consist of its money market activities, the management of its investment portfolio, treasury transactions on behalf of its customers, bond underwriting and development of treasury products. The Group's treasury business recorded a profit before tax of RMB31,049 million for the six months ended June 30 2017, representing 18.04 per cent. of its total profit before tax.

# **Key Products and Services**

# Money market activities

The Bank's money market activities primarily consist of (i) repurchase and reverse repurchase with the PBOC; (ii) borrowings from and loans to other domestic and foreign banks and non-bank financial institutions, often referred to as the interbank money market activities; (iii) purchase of securities under resale agreements, often referred to as repurchase and reverse repurchase transactions via the interbank market, bond repurchase pledge or buy-out, sell-out of RMB-denominated treasury bonds, policy bank bonds and central bank bonds; and (iv) money market transactions with major international banks such as foreign currency fund lending, foreign currency denominated bond repurchase and foreign exchange swap on the international financial markets.

The Bank is an active participant in the interbank money market, one of the first market-makers in the interbank market and one of the sixteen Shanghai Interbank Offered Rate quotation banks approved by the PBOC. The Bank has actively responded to market fluctuations, taken initiatives to broaden the financing and investment channels, and managed its RMB and foreign currency positions in a centralised manner to safeguard the Bank's liquidity.

As at 30 June 2017, the Group's deposits and placements with banks and non-bank financial institutions amounted to RMB550,991 million, representing 2.54 per cent. of the Group's total assets. As at the same date, the deposits and placements from banks and non-bank financial institutions with the Group amounted to RMB1,676,001 million, representing 8.36 per cent. of the Group's total liabilities.

#### Investment portfolio management

The Bank's investment portfolio mainly targets bond investment. The Bank classifies its portfolio as: (i) trading financial assets; (ii) debt securities classified as receivables; (iii) available-for-sale financial assets; and (iv) held-to-maturity investments. Trading financial assets are primarily used in proprietary trading, while debt securities are classified as receivables, available-for-sale financial assets and held-to-maturity investments are used in proprietary investment.

As at 30 June 2017, debt securities classified as receivables, financial assets at fair value through profit or loss, available-for-sale financial assets and held-to-maturity investments represented 9.39 per cent., 11.87 per cent., 31.25 per cent. and 47.49 per cent. of the Group's investment portfolio, respectively.

# Proprietary trading

The Bank conducts short-term proprietary trading in order to gain short-term spread income and avoid market risk. Proprietary trading mainly includes treasury bonds, central bank notes, policy bank bonds, short-term debentures issued by large-scale prime enterprises, mid-term notes, foreign exchange trading and precious metal trading. Additionally, the Bank hedges its investment risk through financial derivative trading, which mainly includes interest rate swap contracts and foreign exchange spot, forward, swap and option contracts. Apart from hedging of its risks, the Bank generally does not hold financial derivatives for short-term gain.

#### Proprietary investment

The Bank manages its investment portfolio to maximise its investment return. The Bank determines the average investment term of its investment portfolio, duration and investment return objective based on its judgment on risk factors such as interest rates, exchange rates and credit risks. The Bank's RMB-denominated securities investments primarily include government bonds, central bank notes, policy financial bonds, commercial bank bonds, short-term debentures, corporate bonds and asset-backed securities. The Bank's foreign currency denominated securities investments are primarily in sovereign bonds, financial institution bonds, corporate bonds and investment grade asset-backed securities.

# Treasury transactions on behalf of customers

The Bank's treasury transactions on behalf of its customers mainly include agency foreign exchange derivatives trading, agency precious metal business, bond settlement agency business, agency sale and purchase of foreign exchange and foreign exchange trading. Foreign exchange purchases and sales and foreign exchange trading grew steadily. The Bank improved its service capability of foreign exchange settlement and sales through electronic banking channel, and launched its foreign exchange purchasing project. The Bank also optimised its corporate online banking foreign exchange settlement module for the convenience of its corporate customers.

# Innovation and development of treasury products

The Bank focused on the innovation of precious metal products with diversified product lines and introduced new products including gold accumulation plans and silver leasing. For the six months ended 30 June 2017, the Bank's precious metal trading volume reached a total of 29,775 tonnes, compared with 34,000 for the corresponding period in the previous year. In addition, as at 30 June 2017, the number of personal precious metal trading and commodity trading customers totalled 26.91 million, an increase of 2.53 million over the end of last year.

In compliance with the state policy to provide financial support for targeted poverty alleviation, the Bank issued poverty alleviation bonds, launched innovative projects such as e.ccb.com rural-urban connection and targeted poverty alleviation platform, and delivered all-round online and offline

financial services to people in poverty stricken areas. In order to effectively address financing difficulties for customers engaged in international trade, the Bank launched a series of products, including conversion of overseas loans to debt securities, cross-border e+, cross-border financing and securities connection, and global financing for financial leasing, incorporating a host of innovation in business processes and risk mitigations. The Bank also introduced new services, such as "Bond Connect", direct top-up for IC cards and Subways Go Easy, and simplified the financial service processes and enhanced customer experience by means of technology development and interconnectivity.

### INVESTMENT BANKING BUSINESS

The Bank conducts investment banking business through the investment banking department at its head office and branch levels as well as its subsidiary, CCB International, providing customers with financial service packages such as short-term debentures, international bonds, trust benefit vouchers, asset securitisation, project financing, outbound initial public offerings ("IPOs") and refinancing, equity investment, financial advisory and wealth management services. The Bank's substantial customer base, extensive marketing network, strong funding capability and research and development strength lay a foundation for the development of its investment banking business.

# **Key Products and Services**

# Financial advisory service

The Bank's financial advisory business refers to its provision of consultation, analysis and solution design services to customers in respect of investment and financing, capital operation, asset management, debt management and corporate diagnosis based on the customers' requirements with an aim to assist them in reducing financing cost, increasing funding utilisation efficiency and optimising financial management. Furthermore, the Bank focused on providing its customers with product portfolios consisting of both investment banking and commercial banking products. In 2009, the Bank took the industry lead in launching FITS (Financial Total Solution), a comprehensive financial solution also known as "Feichi". Depending on different situations and financial needs, FITS combines products and vehicles such as traditional commercial banking, new investment banking, various funds and bank wealth management programmes in order to provide comprehensive and diversified financial services plans.

# Equity financing service

Through CCB International and the Bank's overseas branches and subsidiaries, the Bank provides enterprises with equity financing services such as listing sponsorship and underwriting services for their overseas capital markets IPOs and refinancing services and strategic investor introduction services in Hong Kong and Singapore. Separately the Bank also cooperates with the Bank's business partners, including domestic and overseas securities companies to provide equity financing related services, such as domestic and overseas listing guidance, sponsorship, underwriting and financial advisory services.

# Bond financing service

The Bank provides composite bond financing services for clients including short-term debentures, and mid-term notes. The Bank is an active underwriter in the domestic bond market and it is also a Class A underwriter in the MOF treasury bond underwriting syndicate. The Bank is a primary dealer in the PBOC open market. The Bank is also a financial bond underwriter for financial institutions. For the six months ended 30 June 2017, the underwriting volume of debt securities of the Bank for non-financial enterprises amounted to RMB204,296 million, compared to RMB286,372 million for the six months ended 30 June 2016. For the year ended 31 December 2016, the underwriting volume of debt securities of the Bank for non-financial enterprises amounted to RMB561,574 million.

#### Asset securitisation

The Bank was among the first commercial banks approved to undertake asset securitisation business. In 2005, the Bank issued the first residential mortgage-backed securities in China with a size of RMB3.0 billion. The Bank has developed a specialised information system for its securitisation products and the Bank has extensive experience in the development of securitisation products and the execution of such transactions.

### Wealth management business

The Bank has designed and launched various wealth management products according to customer needs to provide wealth management services to customers. The Bank has widened its wealth management product distribution channels and increased its distribution of high yield debt and equity wealth management products. These wealth management products play an important role in securing the Bank's customers, particularly high-end customers. For the six months ended 30 June 2016 and 30 June 2017, the Bank issued 3,135 and 5,723 batches of wealth management products with a total amount of RMB3,665,884 and RMB3,904,914 million, respectively. For the year ended 31 December 2016, the Bank issued 6,556 batches of wealth management products with a total amount of RMB7,240,808 million. As at 30 June 2017, the Bank's outstanding balance from wealth management products was RMB2,001,245 million compared to RMB2,125,109 million as at 31 December 2016.

#### **Customer Base**

The Bank's prime corporate and personal customers from its commercial banking business have formed a solid customer base for developing its investment banking business through the years. Most domestic PRC conglomerates and top quality corporates have established extensive and close business relationships with the Bank. The Bank believes that there remains potential for its investment banking business in the areas of bond financing, equity financing, asset securitisation, financial advisory, wealth management and trust services. The Bank also proactively strives to provide equity financing and equity investment services to SMEs that present promising growth. The Bank's personal banking customers, especially its high net worth and high-end clients, will also help the Bank expand its wealth management business and ensure the successful offering of its wealth management products.

# Marketing

The Bank's major marketing model for the investment banking business involves cooperation between the head office, domestic and overseas offices and different business lines. A key strategy of the Bank's bank-wide marketing efforts is to combine the marketing efforts of the investment banking business and commercial banking business.

# **OVERSEAS BUSINESS**

As at 30 June 2017, the Group had 37 tier-one overseas branches, covering 29 countries and regions including Hong Kong, Singapore, Germany, South Africa, Japan, South Korea, the U.S., the U.K., Vietnam, Australia, Russia, Dubai, Taiwan, Luxembourg, Macau, New Zealand, Canada, France, Netherlands, Spain, Italy, Switzerland, Brazil, Cayman Islands, Ireland, Chile, Indonesia and Poland, and wholly-owned operating subsidiaries including CCB Asia, CCB London, CCB Russia, CCB Dubai, CCB Europe and CCB New Zealand.

As at 30 June 2017, the total assets of the Group's overseas entities were RMB1,877,613 million, representing an increase of 12.67 per cent. from 31 December 2016. For the year ended 31 December 2016, the Group's profit before tax of the Group's overseas entities was RMB6,771 million, representing an increase of 27.51 per cent. over the same period in 2015. For the six months ended 30 June 2017, the Group's profit before tax of the Group's overseas entities was RMB7,381 million, representing an increase of 86.06 per cent. over the same period in 2016.

In May 2015, Chile Branch became the first RMB clearing bank in South America, and the branch officially opened in 2016. In June 2015, Paris Branch, Amsterdam Branch, Barcelona Branch and Milan Branch under CCB Europe were successively opened. Cape Town Branch (under Johannesburg Branch) commenced business in September 2015. London Branch commenced business in October 2015. Zurich Branch was established and designated as the RMB clearing bank in November 2015, and it officially opened in 2016 and Dubai International Financial Centre Branch received its official banking licence and commenced business in November 2015 and Warsaw Branch received its official banking licence in December 2016. CCB Malaysia obtained a commercial banking licence in October 2016. The Bank completed its acquisition of PT Bank Windu Kentjana International Tbk in September 2016, and renamed the entity to PT Bank China Construction Bank Indonesia Tbk. PT Bank China Construction Bank Indonesia Tbk was officially inaugurated in February 2017 and the Warsaw Branch of CCB Europe, CCB Malaysia and CCB Australia Perth Branch officially commenced operations this year.

### **MAJOR SUBSIDIARIES**

In 2009, the Bank established the equity investment and strategy cooperation department to coordinate and manage its subsidiaries. According to the 2016 Financial Statements, major subsidiaries of the Bank as at 31 December 2016 are set out below:

Name of subsidiary	Principal activities
CCB Financial Leasing Corporation Limited	Financial leasing
CCB Life Insurance Company Limited	Insurance
Jianxin Trust Corporation Limited	Trust business
China Construction Bank (London) Limited	Commercial banking
China Construction Bank (Europe) SA	Commercial banking
Sino-German Bausparkasse Corporation Limited	House savings bank
China Construction Bank (Russia) Limited	Commercial banking
Golden Fountain Finance Limited	Investment
CCB Principal Asset Management Corporation Limited	Fund management services
China Construction (New Zealand) Commercial Banking Limited	Commercial banking
CCB International Group Holdings Limited	_
CCB Pension Management Corporation Limited	
CCB Brazil Financial Holding — Investimentos e Participacoes Ltda	-
PT Bank China Construction Bank Indonesia, Tbk	Commercial Banking
China Construction Bank (Malaysia) Berhad	
CCB International (Holdings) Limited	Investment
China Construction Bank (Asia) Corporation Limited	Commercial banking
China Construction Bank (Brasil) Banco Múltiplo S/A	Commercial Banking

# **Integrated Operation Subsidiaries**

The Group's integrated operation strategy is to accelerate the development of insurance, trust, investment banking, mutual funds, leasing, securities and other non-banking businesses, while developing banking as its core business. The Group endeavours to build an operating framework that covers interconnected markets and complementary businesses, with diversified income and decentralised and controllable risk, and realise customer-oriented functions selection, to provide customers with integrated and diversified financial services.

As at 31 December 2016, the Group owned several domestic subsidiaries in the non-banking financial sector, including CCB Principal Asset Management Corporation Limited ("CCB Principal Asset Management"), CCB Financial Leasing Corporation Limited ("CCB Financial Leasing"), CCB Trust Co., Ltd. ("CCB Trust"), CCB Life Insurance Company Limited ("CCB Life"), CCB Futures Co., Ltd. ("CCB Futures"), CCB International, CCB Pension Management Co., Ltd. ("CCB Pension") and CCB Property & Casualty Insurance Co., Ltd ("CCB Property & Casualty").

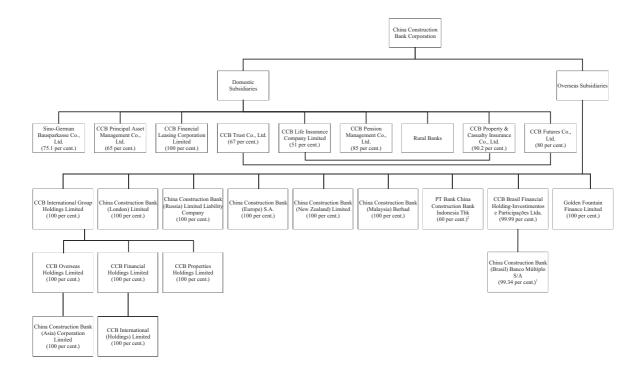
The Group set up several banking entities providing professional and differentiated services in specific industries and regions, including Sino-German Bausparkasse and 27 rural banks. In 2013, Sino-German Bausparkasse developed its housing credit business and achieved significant results in selling housing savings products. As at 31 December 2016, total assets of Sino-German Bausparkasse were RMB28,486 million. As at 31 December 2016, the 27 rural banks established to provide efficient financial services for "agriculture, farmers and rural areas" had total assets in operation of RMB16,664 million.

CCB Pension has a registered capital of RMB2.3 billion, of which the Bank and National Council for Social Security Fund hold 85 per cent. and 15 per cent. of its shares respectively. CCB Pension is mainly engaged in businesses including investment management of national social security fund, businesses related to management of enterprise annuity fund, trusted management of capital for old age security, pension advisory for above businesses and other businesses as approved by banking regulators under the State Council. As at 31 December 2016, total assets of CCB Pension were RMB2,314 million.

As at 30 June 2017, the total assets of the integrated operation subsidiaries were RMB409,564 million, up 10.41 per cent. from 31 December 2016. For these purposes, integrated operation subsidiaries refer to the following subsidiaries as set out in the Group 2017 Interim Financial Statements: CCB Principal Asset Management, CCB Financial Leasing, CCB Trust, CCB Life, CCB Property & Casualty, CCB Futures, CCB International, CCB Pension, Sino-German Bausparkasse and 27 rural banks. Net profit of the integrated operation subsidiaries for the six months ended 30 June 2017 was RMB3,357 million, an increase of 20.89 per cent. over the same period in 2016.

### **Organisational Structure**

The following chart shows the Bank's group structure as at 30 June 2017:



Notes:

- (1) As at 30 June 2017, the Bank held 99.34 per cent. of the total share capital of China Construction Bank (Brasil) Banco Múltiplo S/A, and held 99.76 per cent. of its total issued voting shares.
- (2) As at 30 June 2017, the Bank held 60 per cent. of the total share capital of PT Bank China Construction Bank Indonesia

# **Recent Developments**

On 7 August 2017, the Bank announced the appointments of Ms. Feng Bing, Mr. Zhu Hailin, Mr. Wu Min and Mr. Zhang Qi as non-executive directors of the Bank, effective from 28 July 2017.

On 17 August 2017, the Bank announced the appointment of Sir Malcolm Christopher McCarthy as independent non-executive director of the Bank, effective from 15 August 2017.

On 17 August 2017, the Bank announced the resignation of Mr. Wang Hongzhang from his positions as Chairman and executive director of the Bank, as well as chairman and member of the Strategy Development Committee of the Bank.

On 9 October 2017, the Bank announced the appointment of Mr. Tian Guoli as chairman and executive director of the Bank, effective from 9 October 2017.

On 26 October 2017, the Bank announced the Group 2017 Third Quarter Financial Statements (see "Selected Consolidated Financial Data").

On 30 October 2017, the Bank announced that its application for a non-public issuance of domestic preference shares had been approved by the Public Offering Review Committee of the China Securities Regulatory Commission (the "CSRC"). On 24 November 2017, the Bank announced that it had received the "Approval on the Non-Public Issuance of Preference Shares by China Construction Bank Corporation" (Zheng Jian Xu Ke No. [2017]2100) issued by the CSRC approving the non-public issuance of up to 600 million domestic preference shares by the Bank. Such approval shall be effective for six months as of the date of approval.

#### RISK MANAGEMENT AND INTERNAL CONTROL

#### **OVERVIEW**

Throughout 2017, the Bank continued to improve its comprehensive risk management quality and strengthened risk management and control at the Group level. By taking the opportunity of advancing the implementation of the advanced measurement approach of capital management, the Bank improved its overall business development, product innovation and risk management capability.

### Risk Management Framework

The Bank's board of directors carries out their responsibilities according to the articles of association and other related regulatory requirements. The Bank's board of directors established the risk management committee to be responsible for formulating risk management strategies and policies, monitoring the implementation, and evaluating the overall risk profile on a regular basis. As the core component of the risk management structure, the Board deliberates and approves the statements of risk appetite regularly, and delivers and communicates its risk appetite through corresponding capital management policies, risk management policies and business policies, to ensure that the business operation of the Bank adheres to its risk appetite. The board of supervisors oversees the establishment of the overall risk management system and the carrying out of risk management responsibilities by the board of directors and senior management. Senior management is responsible for carrying out the risk management strategies established by the board of directors and the implementation of the overall risk management of the Group.

Senior management appoints the chief risk officer who assists the president with the corresponding risk management work. The Risk Management Department is responsible for the overall business risk management, and its subordinate department, the Market Risk Management Department, is responsible for the management of market risk. The Credit Management Department is responsible for the overall credit risk management. Credit Approval Department is the comprehensive management department responsible for the credit granting and approval of the overall credit business. The Asset and Liability Management Department is responsible for the management of liquidity risk and interest rate risk of banking book. The Internal Control and Compliance Department is responsible for internal control management, compliance risk and operational risk management. Other specialised departments are responsible for other respective risks.

Subsidiaries implement the risk management requirements of the Group through corporate governance mechanism, establish and improve internal risk appetite, risk management system and risk policies.

# Credit Risk Management

Credit risk represents the potential loss that may arise from the failure of a debtor or counterparty to meet its obligation or commitment to the Group.

In the first half of 2017, the Group optimised its credit structure adjustment, heightened accountability in credit risk management, maintained stable asset quality under complex internal and external circumstances, and further improved its fundamental credit management capability.

## Refine the management of approval lines

The Bank endeavoured to improve its risk management and control capability and level, by establishing the differentiated mechanism for comprehensive credit facility assessment and credit approval, improving the differentiated credit facility approval and authorisation system, refining the client credit rating work, and effectively carrying out the comprehensive credit facility re-verification and annual review. The Bank established the credit approval review system, and provided assistance and support for key branches. The Bank also reinforced the offsite monitoring work, and made endeavours to improve the management and control of credit approval in relation to key risk areas.

#### Prompt implementation of multi-dimensional stress tests

The Bank continued to assess the adverse impact that may be caused by the economic recession on quality of assets, and improve the forward-looking management and control of systemic risks, by conducting multi-dimensional stress tests such as the stress test under the financial sector assessment programme. The Bank actively carried out the stress tests under the enhanced prudential standards for foreign banking organisations, by adopting the U.S. regulatory standards and internationally advanced banking stress testing technologies. The Bank comprehensively assessed the adverse impact on the business development of the Group caused by the macro-economy and external environment, and improved the Group's capability of predicting, preventing and early controlling risks.

## Re-examination and optimisation of measurement models

The Bank optimised the credit rating models applicable to clients in the manufacture, wholesale, retail and construction industries, and the models to rate the risk caps for local governments and small businesses. The automatic approval and decision-making system based on application rating cards has been applied to individual housing loans, individual consumer loans, individual auto loans and credit card business. By developing and applying the retail risk measurement tools centred on retail rating cards and retail score pools, the Bank improved its market responding speed, and maintained its leading position in respect of the overall quality of assets of retail business. The Bank has adopted the third generation model for measurement of exposure at default and loss given default, and rated all debts under non-retail facilities of the entire bank through relevant systems, in accordance with the advanced internal ratings-based approach as required by the advanced capital management method.

### Making the best efforts to dispose of non-performing assets

By taking various measures such as expert diagnosis, list-based management and parent-subsidiary rating linkage, the Bank made more efforts to recover and revive non-performing assets and increase the percentage of recovered or revived non-performing assets in the total non-performing assets to be disposed of. The Bank also made more efforts to recover written-off assets and entrusted assets. The Bank developed innovative measures for disposal of non-performing assets to expand the channel of such disposal. The Bank made full use of audit results in the relevant steps of transfers by batch and writing-off of non-performing debts, and ensured that non-performing assets were effectively managed on a daily basis and properly disposed of in accordance of applicable laws and regulations.

# Concentration of Credit Risks

In line with regulatory requirements, the Group proactively adopted a series of measures to prevent large exposure concentration risk, including further tightening lending criteria, adjusting business structure, controlling the credit granting pace, revitalising existing credit assets and innovating products, etc. As at 30 June 2017, the total outstanding loans provided by the Group to its largest single borrower represented 3.83 per cent. of its total capital after deduction, and the total outstanding loans to its 10 largest clients represented 13.57 per cent. of its total capital after deduction.

# Concentration of loans

	As at 30 June -	As at 31 December	
	2017	2016	2015
Proportion of loans to the single largest customer (per cent.)	3.83	4.03	5.67
Proportion of loans to the ten largest customers (per cent.)		13.37	14.46

#### **Concentration of Borrowers**

As at 30 June 2017, the Bank's ten largest single borrowers as at the date indicated are as follows:

As at 30 June 2017

	Industry	Amount	Per cent. of total loans
	(In millions of RMB, except	percentages)	
Customer A	Transportation, storage and postal services	70,093	0.56
$Customer\ B\ \dots \ .$	Transportation, storage and postal services	32,437	0.26
Customer C	Transportation, storage and postal services	22,387	0.18
	Public management, social security and		
$Customer\ D\ .\ .\ .\ .$	social organisation	21,026	0.17
$Customer\ E\ \dots \ .$	Transportation, storage and postal services	19,400	0.16
$Customer\ F\ \dots \dots$	Finance	18,000	0.14
$Customer\ G\ .\ .\ .\ .$	Transportation, storage and postal services	17,763	0.14
	Public administration, social security and		
$Customer\ H\ .\ .\ .\ .$	social organisation	17,000	0.14
Customer I	Transportation, storage and postal services	15,808	0.13
$Customer\ J.\ \dots.$	Transportation, storage and postal services	14,558	0.12
Total		248,472	2.00

# Liquidity Risk Management

Liquidity risk is the risk that a commercial bank is unable to promptly obtain sufficient funds at a reasonable cost to pay off debts when due, perform other payment obligations and otherwise finance its normal business.

In the first half of 2017, the Group adhered to the stable and prudent principle in its liquidity risk management, and adopted effective measures to manage changes in external environment and market competition. Through strong efforts and effective methods, including enhancing its group-wide liquidity risk management system, adopting the innovative method of managing target positions by grade, enhancing liquidity stress test method, solid implementation of liquidity risk management in overseas institutions, and increasing guidance over liquidity risk management of subsidiaries, the Group made timely adjustments to ensure a sound asset and liability structure, and effectively deployed the Group's funding sources and available funds, ensuring safe payment and settlement.

The Group conducted quarterly liquidity risk stress tests, and ad hoc special stress tests when necessary, taking into account the change of external operation environment and regulatory requirements, in order to test the risk bearing capacity of the Bank in low-probability extreme events. The results of such stress tests showed that in stressed conditions, though the liquidity risk would be at an elevated level, it would still be controllable.

The table below shows the liquidity ratio in RMB and foreign currencies and the loan-to-deposit ratio as at the indicated dates:

	Regulatory	As at 30 June	As at 31	December
_	standard	2017	2016	2015
			(per cent.)	
Liquidity ratio (1) RMB	≥25	43.49	44.21	44.17
Foreign currency	≥25	67.75	40.81	59.84
Loan-to-deposit ratio <sup>(2)</sup> RMB		68.24	68.17	69.80

Notes:

- (1) The liquidity ratio is equal to liquidity assets divided by liquidity liabilities, as calculated in accordance with requirements of the CBRC.
- (2) According to the requirements of the CBRC, the calculation of loan-to-deposit ratio for 2016 and subsequent years shall be based on the loans and deposits in relation to domestic legal persons, and the calculation of loan-to-deposit ratio in respect of years prior to 2016 shall be based on the loans and deposits in relation to legal persons.

The table below shows the liquidity coverage ratio of the Group in the third quarter of 2017:

No.	Amount before conversion	Amount after conversion
	(RMB million, exc	cept for percentage)
Qualified high-quality liquid assets		
1 Qualified high-quality liquid assets		3,826,587
Cash outflow		
2 Retail deposits, deposits from small corporate clients		
including:	7,570,660	659,968
3 Stable deposits	1,941,437	97,046
4 Less stable deposits	5,629,223	562,922
5 Unsecured wholesale financing, including:	8,923,957	3,066,528
6 Deposits from depositors with business connection		
(excluding correspondence business)	5,855,045	1,454,078
7 Deposits from depositors without business connection	2056250	4 400 500
(all counterparties)	2,956,259	1,499,798
8 Unsecured debts	112,653	112,652
9 Financing secured by mortgage/pledge		
10 Other items, including	1,872,767	241,082
$11 \dots$ Cash outflow related to derivatives and other collaterals	69,181	69,179
12 Cash outflow related to loss of financing under debt	7.024	7.024
instruments secured by mortgage/pledge	7,924	7,924
13 Credit facilities and liquidity facilities	1,795,662	163,979
14 Other contractual financing obligations		_
15 Contingent financing obligations	2,106,361	299,452
16 Expected total cash outflow		4,267,030
Cash inflow		
17 Borrowings secured by mortgage/pledge (including reverse repurchase and borrowing of securities)	139,317	139,088
18 Cash inflow from payments under normal performance		
of contracts	1,215,722	795,494
19 Other cash inflow	72,142	71,982
20 Expected total cash inflow	1,427,181	1,006,564
		Adjusted value
21 Qualified high-quality liquid assets		3,826,587
22 Net cash out flow		3,260,466
23 Liquidity coverage ratio ( per cent.) <sup>(1)</sup>		117.44

Note:

<sup>(5)</sup> The monthly average of a quarter is calculated in accordance with the regulatory requirements, definitions and accounting principles applicable in such period.

The Group regularly monitors the maturity gap of various asset and liability items, and assesses the liquidity risk in different periods. As at 30 June 2017, the aggregate maturity gaps of the Group was RMB1,644,602 million, up RMB54,948 million as compared to the end of the last year. Although the Group had a negative gap for repayment on demand of RMB9,560,729 million, the Group still had a wide and solid client base with high demand deposit rate and steady growth of deposit amount. It is expected that the Group will have stable sources of capital and maintain a stable liquidity level in the future.

## Market Risk Management

Market risk is the risk of loss in respect of the Bank's on-and off-balance sheet activities, arising from adverse movement in market rates, including interest rates, foreign exchange rates, commodity prices, and stock prices.

In the first half of 2017, the Group actively responded to market changes and enhanced market risk management at the group level. As a result, its market risk management and control capabilities continued to improve. Firstly, the Group formulated and optimised market risk rules and policies, and reinforced the centralised management of debentures. Secondly, the Group developed a limit scheme for directly managed businesses, promoted the risk classification for the underlying assets of asset management and financial institutional businesses, and adhered to pass-through management requirements to refine long-term risk management mechanisms for directly managed businesses. Thirdly, the Group took actions to ensure that material risks were properly addressed and tracked, as it continued to enhance its computer controls over its trading businesses and improved its risk monitoring and early warning capabilities.

# Value at Risk Analysis

The Bank has separated on and off-balance sheet activities into two major categories, trading book and banking book. The Bank performs Value-at-Risk ("VaR") analysis on its trading portfolio to measure and monitor the potential losses that could occur on risk positions taken, due to movements in market interest rates, foreign exchange rates and other market prices. The Bank calculates the VaR of RMB and foreign currency trading portfolio on a daily basis (at a confidence level of 99 per cent. and with a holding period of one-day).

The VaR analysis on the Bank's trading portfolio as at 30 June 2017 and 2016 is as follows:

	2017				20	)16		
	As at 30 June	Average	Maximum	Minimum	As at 30 June	Average	Maximum	Minimum
				(In million	s of RMB)			
Risk valuation of trading								
portfolio	252	181	252	114	91	181	265	91
Interest rate risk	74	102	148	61	58	46	72	24
Foreign exchange risk	226	119	226	76	64	177	247	64
Commodity risk	16	4	16	_	5	20	60	_

#### **Interest Rate Risk Management**

Interest rate risk is the risk of loss in the overall income and economic value of the banking book as a result of adverse movements in interest rates, term structure and other interest-related factors. Re-pricing risk and basis risk arising from mismatch of term structure and pricing basis of assets and liabilities are the primary sources of interest rate risk for the Bank while yield curve risk and option risk have relatively less impact on interest rate risk. The overall objective of the Bank's interest rate risk management is to minimise the decrease of net interest income caused by interest rate changes while keeping interest rate risk within a tolerable level in accordance with the Bank's risk appetite and risk management capabilities.

In the first half of 2017, the external market environment was complex and volatile, and the fund supply maintained a tight equilibrium, leading to a rise in the overall interest rate with increased volatility. The Bank closely monitored the changes in external interest rate environment, enhanced the management of key deposit and loan products, and dynamically adjusted the internal and external pricing policies by flexibly employing the pricing strategy that combines standardised approaches with differentiated methods. In addition, the Bank continued to optimise interest rate risk and pricing management system and improved its risk measurement, product operations and pricing management capabilities, thus maintaining the overall interest rate risk within management target.

# Net interest income sensitivity analysis

Net interest income sensitivity analysis is based on two scenarios. The first is to assume that the interest rate for deposits with the PBOC stays constant, and all yield curves rise or fall by 100 basis points in a parallel way; the second is to assume that the interest rates for deposits with the PBOC and demand deposits stay constant, while the other yield curves rise or fall by 100 basis points in a parallel way.

The interest rate sensitivity of the Group's net interest income as at 30 June 2017 and 31 December 2016 is set out below:

	Change in net interest income			
	Rise by 100 basis points	Fall by 100 basis points	Rise by 100 basis points (demand deposit rates being constant)	Fall by 100 basis points (demand deposit rates being constant)
		(In	millions of RMB)	
As at 30 June 2017	(71,309)	71,309	24,239	(24,239)
As at 31 December 2016	(48,500)	48,500	43,566	(43,566)

# Foreign Exchange Risk Management

Foreign exchange rate risk is the risk of impact of adverse movement in foreign exchange rates on a bank's financial position. The Bank is exposed to foreign exchange rate risk primarily because of the currency mismatch of assets and liabilities held by the Bank that are denominated in currencies other than RMB and the position held by the Bank as a market maker in the financial markets. The Bank avoided exchange rate risk by matching its assets and liabilities, controlled exchange rate risk by setting limits, hedged exchange rate risk by using derivative financial instruments and transferred exchange rate risk by reasonable product pricing.

In the first half of 2017, the Group optimised the methods for measuring currency options, and continued to develop new system functions, enabling the automatic measurement of the data for the free trade zones and gold futures. Based on the analysis of the current capital and working capital of overseas institutions and considering effects of exchange rate fluctuations, the Group reviewed its hedging strategy and past hedging activities to further clarify its future hedging strategy. The Group completed the 2017 foreign exchange rate risk stress testing of the Financial Sector Assessment Programme required by the PBC and the CBRC, based on sensitive analysis of valuation gains or losses on the foreign currency exposures, which indicated that the overall risk was under control. Currency concentrations

The Group's currency concentrations as at 31 December 2016 and 30 June 2017 are set out below:

	As at 30 June 2017				As at 31 December 2016			
	U.S.\$ (RMB equivalent)	HKD (RMB equivalent)	Others (RMB equivalent)	Total	U.S.\$ (RMB equivalent)	HKD (RMB equivalent)	Others (RMB equivalent)	Total
				(In million	s of RMB)			
Spot assets	1,462,389	309,780	377,442	2,149,611	1,306,232	327,955	264,686	1,898,873
Spot liabilities	(1,261,277)	(379,685)	(334,633)	(1,975,595)	(1,087,356)	(351,161)	(227,688)	(1,666,205)
Forward purchases	3,019,069	146,027	386,314	3,551,410	2,621,532	98,488	230,706	2,950,726
Forward sales	(3,121,311)	(57,090)	(417,416)	(3,595,817)	(2,824,058)	(39,253)	(261,184)	(3,124,495)
Net options position	(65,617)	_	_	(65,617)	(4,012)	_	_	(4,012)
Net long position	33,253	19,032	11,707	63,992	12,338	36,029	6,520	54,887

As at 30 June 2017, the net exposure of exchange rate risk of the Group was RMB63,992 million, an increase of RMB9,105 million as compared to 31 December 2016.

### **Operational Risk Management**

Operational risk is the risk of loss resulting from inadequate or flawed internal processes, people and systems, or from external events.

In the first half of 2017, the Group employed various methods to increase the awareness of and trainings on operational risk management, heightening its staff's understanding of the operational risk management. The Group also increased efforts in improving its emergency planning for key businesses and its capability to address emergencies. In addition, the Group developed stress testing plans and templates, and included scenario analysis in operational risk management. Anti-Money Laundering

The Group strictly executed anti-money laundering ("AML") laws and regulations to continuously promote the AML ability and effectiveness by applying the risk-based approach.

In the first half of 2017, the Group earnestly implemented the policy requirements on AML, counter-terrorist financing, anti-tax evasion, and reporting of large-sum and suspicious transactions, to solidly strengthen its AML management and control. Firstly, the Group clarified the AML and counter-terrorist financing compliance requirements for client acceptance to incorporate risk management and control at an earlier stage. Secondly, it further improved AML rules and procedures, including freezing of terrorist related assets, compliance with financial sanctions and institutional money laundering risk assessment, and strengthened the compliance risk management and risk warnings of international financial sanctions. Thirdly, the Group initiated tax compliance work required by the Common Reporting Standard. Reputation Risk Management

Reputation risk is the potential or existing risk of a negative impact on, or damage to, the banks' overall image, reputation and brand value, which arises when commercial banks' operational, managerial and other behaviours or contingencies are noticed or reported by the media.

In the first half of 2017, the Group continued to improve its reputational risk management system and mechanism, strengthen the consolidated reputational risk management, and enhance the overall reputational risk management across the Group. The group focussed on enhancing its competence in professional reputational risk management, further improved the reputational risk assessment system, and built a preliminary model of reputational risk for capital stress testing. It strengthened its efforts in reputational risk analysis, early warning and contingency planning, innovated channels for promoting "the Voice" of CCB, and improved the ability to respond to and guide public opinions. It intensified trainings on reputational risk management and media literacy, raising risk awareness across the Bank. The Group achieved steady improvement in its reputational risk management and effectively safeguarded its positive corporate image and reputation during the reporting period. Consolidated Management

Consolidated management is the comprehensive and continuous management and control over the Group's and its subsidiaries' corporate governance, capital and finance, in order to identify, measure, monitor and assess the overall risks of the Group as a whole.

In the first half of 2017, the Bank compiled the annual limit scheme for market risk policy to specify the risk boundaries of various trading businesses across the Group, compiled the 2017 fund sourcing and utilisation plan for subsidiaries, and enhanced management of the Group's liquidity at key points of time. In addition, the Bank monitored the businesses of subsidiaries on a regular basis in accordance with the credit approval requirements on a consolidated basis so as to make sure that the credit risk exposures arising from business activities of the subsidiaries were in line with the Group's risk preference. The Bank also carried out self-assessment of its subsidiaries' comprehensive risks on a quarterly basis, and effectively monitored the risk condition and risk management of the subsidiaries by tracking the changes in subsidiaries' major risk indicators. Internal Audit

The Bank maintains a relatively independent internal audit system subject to vertical management. The internal audit is designed to facilitate the construction of a robust risk management system, internal control system and corporate governance procedure, to assess the effectiveness of the internal control system, risk management system and corporate governance procedure, the profitability of operating activities, and the economic accountability of relevant personnel, and to provide relevant improvement proposals.

In the first half of 2017, focusing on transformation and development in line with the changes in economic and financial environment, the internal auditors organised systematic audit projects with emphasis on risk prevention and control of key businesses, including an audit on operation and management of major businesses at certain tier-one branches and eight overseas institutions, dynamic audit investigation on the fundamental management of credit businesses, audits on secured loan business, private banking business, financial market business at certain branches, management of capital adequacy ratio, and audit investigation on corporate e-finance business. Meanwhile, the internal control function enhanced continuous supervision and follow-up of rectification activities and performed an in-depth analysis on the underlying causes of issues identified, so as to push relevant departments and branches to constantly improve their management mechanisms, business processes and internal management, and effectively promote the stable and healthy development of the Bank's operation and management.

# **Internal Control**

According to the requirements regarding the standard system of enterprises internal control, the Board is responsible for establishing, improving and effectively implementing internal control, evaluating the effectiveness of internal control and faithfully disclosing the report of internal control evaluation. The board of supervisors supervises the establishment and implementation of internal control of the Board. The senior management is responsible for organising and leading the daily operation of internal control.

The objectives of the internal control of the Bank are to reasonably ensure its operation and management in compliance with laws and regulations, assets safety, the accuracy and integrity of financial reports and relevant information, to improve operation efficiency and effects, and to facilitate the Bank to achieve its development strategies. Due to its inherent limitations, internal control only provides reasonable assurance regarding the achievement of above objectives. In addition, as the changes of situation may lead to improper internal control or lower compliance with the internal control policy and procedure, there exists certain risk in the estimation of the effectiveness of future internal control based on the evaluation results of internal control.

Pursuant to the identification standards of material deficiencies in the internal control of financial report of the Bank, at the base date of the internal control assessment report, there was no material deficiency in the internal control of financial report. The Board held that the Bank conducted an effective internal control of financial report covering all the major aspects, in compliance with the requirements regarding the standard system of enterprises internal control and other relevant regulations.

Pursuant to the identification standards of material deficiencies in the internal control of non-financial report of the Bank, at the base date of the internal control assessment report, no material deficiency was detected in the internal control of non-financial report.

The audit opinion of internal control was in line with the Bank's assessment conclusion on the effectiveness of internal control of the financial report.

PricewaterhouseCoopers Zhong Tian LLP audited the effectiveness of internal control over the financial reporting of the Bank, and presented an internal control audit report with unqualified opinion, stating that the Bank conducted effective internal control over the financial reporting covering all the major aspects in accordance with the Basic Standard for Enterprises Internal Control and relevant regulatory requirements.

### DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

#### **GENERAL**

As of the date of this Offering Circular, the Bank's board of directors is comprised of 15 members. There are five independent non-executive directors, six non-executive directors and four executive directors. The Bank's directors are elected at shareholder general meetings for a term of three years, which is renewable upon re-election. The chairman and the vice chairman of the board of directors are elected by simple majority of the board of directors. Mr. Tian Guoli is the Bank's chairman, and responsible for the business strategy and overall development. Mr. Wang Zuji is the Bank's president, and is responsible for overseeing the day-to-day management of the Bank's business and operations. The president is appointed by the board of directors, is responsible for the board of directors, and performs duties pursuant to the Bank's articles of association and the board of directors' authorisation.

Each of the Bank's directors, supervisors and senior management has disclosed to the Bank at the time of appointment, and in a timely manner for any change in, the number and nature of offices held in public companies or organisations and other significant commitments, the identity of the public companies or organisations and an indication of the time involved. As at 31 December 2016, Mr. Zhang Gengsheng, director of the Bank, indirectly held 19,304 H-shares of the Bank by participating in the employee stock incentive plan of the Bank before he was appointed to his current position. Mr. Li Xiukun, Mr. Jin Yanmin and Mr. Li Zhenyu, the supervisors of the Bank, indirectly held 12,366 H-shares, 15,739 H-shares and 3,971 H-shares of the Bank respectively, by participating in the employee stock incentive plan before they were appointed as supervisors. Save as disclosed above, as at 30 June 2017, none of the directors and supervisors of the Bank had any interests or short positions in the shares, underlying shares and debentures of the Bank or its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under Section 352 of the SFO or as otherwise notified to the Bank and Hong Kong Stock Exchange pursuant to Model Code for Securities Transactions by Directors of Listed Issuers, Appendix 10 to the Listing Rules of Hong Kong Stock Exchange.

The following table sets forth information regarding the Bank's directors, supervisors and senior management. The Bank's directors, supervisors and members of senior management all meet the qualification requirements for their respective positions. Their qualifications have been reviewed and approved by the PRC banking regulatory authorities. Non-executive directors holding positions in the corporate shareholders do not receive compensation directly from the Bank.

#### **Directors**

The following table sets forth certain information concerning the Bank's directors as at the date of this Offering Circular.

Name	Position
Tian Guoli	Chairman, executive director
Wang Zuji	Vice chairman, executive director, president
Pang Xiusheng	Executive director, executive vice president
Zhang Gengsheng	Executive director, executive vice president
Li Jun	Non-executive director
Hao Aiqun	Non-executive director
Feng Bing	Non-executive director
Zhu Hailin	Non-executive director
Wu Min	Non-executive director
Zhang Qi	Non-executive director
Anita Fung Yuen Mei	Independent non-executive director
Carl Walter	Independent non-executive director
Chung Shui Ming Timpson	Independent non-executive director
Murray Horn	Independent non-executive director
Sir Malcolm Christopher McCarthy	Independent non-executive director

Notwithstanding the disclosures mentioned in "Directors, Supervisors and Senior Management — General" section, no potential conflicts of interest exist between the obligations of the directors named above towards the Bank and their own interests or other obligations. The business address of each of the directors named above is No. 25, Financial Street, Xicheng District, Beijing, China 100033.

## Tian Guoli

# Chairman, executive director

Mr. Tian has served as the chairman of the Board and an executive director since October 2017. Mr. Tian currently also serves as the chairman of China Banking Association, and is a member of the Expert Committee for the 13th Five-Year Plan for Economic and Social Development of China and the Monetary Policy Committee of the People's Bank of China and the chairman of the board of directors of Asian Financial Cooperation Association. From May 2013 to August 2017, Mr. Tian served as the chairman of the board of directors of Bank of China and the chairman of the board of directors and a non-executive director of Bank of China Hong Kong (Holdings) Limited. From December 2010 to April 2013, Mr. Tian served as the vice chairman of the board of directors and the general manager of China CITIC Group. During this period, Mr. Tian also served as the chairman of the board of directors and a non-executive director of China CITIC Bank. From April 1999 to December 2010, Mr. Tian served successively as an executive vice president and the president of China Cinda Asset Management Company, and the chairman of the board of directors of China Cinda Asset Management Co., Ltd. From July 1983 to April 1999, Mr. Tian held various positions at the Bank, including sub-branch general manager, deputy branch general manager, department general manager of the Bank's Head Office, and the assistant president of the Bank. Mr. Tian is a senior economist and received a Bachelor's Degree in Economics from Hubei Institute of Finance and Economics in 1983.

## Wang Zuji

# Vice chairman, executive director, president

Mr. Wang has served as the vice chairman, an executive director and the president since July 2015. Mr. Wang currently also serves as the vice chairman of China's National Association of Financial Market Institutional Investors. From September 2012 to May 2015, Mr. Wang was the vice chairman of the China Insurance Regulatory Commission. From January 2008 to September 2012, Mr. Wang was the vice governor of the People's Government of Jilin Province. From April 2006 to January 2008, Mr. Wang was assistant of the governor of the People's Government of Jilin Province, a director of the Development and Reform Commission of People's Government of Jilin Province and concurrently a director of the office to the Leading Team of Revitalising Jilin Old Industrial Base. From May 2005 to April 2006, Mr. Wang was assistant of the governor of the People's Government of Jilin Province and the director-general of the State-owned Assets Supervision & Administration Commission of the People's Government of Jilin Province. From February 2005 to May 2005, Mr. Wang was assistant of the governor of the People's Government of Jilin Province. From January 2004 to February 2005, Mr. Wang was a director of the Comprehensive Planning Department of the China Development Bank. From March 2003 to January 2004, Mr. Wang was a director of the Business Development Department of the China Development Bank. From January 2000 to March 2003, Mr. Wang was the president of the Changchun Branch of the China Development Bank. From January 1997 to January 2000, Mr. Wang was the deputy director of Loan Department II (North-east Loan Department) of the China Development Bank. Mr. Wang obtained an economic doctorate degree from Jilin University.

### Pang Xiusheng

### Executive director, executive vice president

Mr. Pang has served as an executive director since August 2015 and an executive vice president of the Bank since February 2010. Mr. Pang served as a member of the senior management of the Bank from December 2009 to February 2010 and chief financial officer of the Bank from April 2006 to December 2009, and served concurrently as the chief financial officer of the Bank from December 2009 to March 2011 and from September 2013 to June 2014. He served as an executive vice chairman of the Bank's asset and liability committee from March 2006 to April 2006, the general manager of the Bank's restructuring office from May 2005 to March 2006, the general manager of the Zhejiang Branch of the Bank from June 2003 to May 2005, and acted as the head of the Zhejiang Branch of the Bank from April 2003 to June 2003. Mr. Pang served consecutively as the deputy general manager of the treasury and planning department, the deputy general manager of the planning and finance department of the Bank from September 1995 to April 2003. Mr. Pang is a senior economist, and a recipient of a special grant by PRC government. He graduated from a postgraduate programme in technological economics from Harbin Industrial University in 1995.

# **Zhang Gengsheng**

# Executive director, executive vice president

Mr. Zhang has served as an executive director since August 2015 and concurrently as the chairman of CCB Life since May 2013. Mr. Zhang has served as an executive vice president of the Bank since April 2013. Mr. Zhang served as a member of the senior management of the Bank from December 2010 to April 2013. Mr. Zhang was the general manager of the group clients department (banking business department) and the deputy general manager of the Beijing Branch of the Bank from October 2006 to December 2010, the general manager of the banking business department at the head office and the group clients department (banking business department) of the Bank from March 2004 to October 2006, the deputy general manager of the banking business department at the head office of the Bank from June 2000 to March 2004 (in charge of overall management from March 2003), the general manager of the Three Gorges Branch of the Bank from September 1998 to June 2000, and the deputy

general manager of the Three Gorges Branch of the Bank from December 1996 to September 1998. Mr. Zhang is a senior economist. He obtained his bachelor's degree in infrastructure finance and credit from Liaoning Finance and Economics College in 1984 and an Executive MBA degree from Peking University in 2010.

## Li Jun

#### Non-executive director

Mr. Li has served as a director since September 2015. Mr. Li had served as a non-executive director of Industrial and Commercial Bank of China Limited from December 2008 to March 2015. He previously served as assistant of the representative of the Beijing Representative Office of the Bank of Credit and Commerce International, deputy representative of the BNP Paribas China Representative Office, a consultant of the International Banking Department of Banco Bilbao Vizcaya Argentaria, the deputy director of the Research Centre of China Technology Trust and Investment Company, the general manager of the Research Department of China Sci-Tech Securities, and a professor of the Finance Department of the School of Economics and Management of the University of Science and Technology Beijing. At present, Mr. Li serves as a non-executive director of Shenwan Hongyuan Group Co. Ltd. and Shenwan Hongyuan Securities Co. Ltd. He graduated from University of Madrid in Spain in November 1995 and received a Doctorate degree in Economic Management. Mr. Li is currently an employee of Huijin, the Bank's substantial shareholder.

# Hao Aiqun

### Non-executive director

Ms. Hao has served as a director since July 2015. Ms. Hao served as the deputy director of the Non-bank Financial Institutions Department of the CBRC from April 2003 to July 2015, and concurrently the deputy director and inspector of the Banking Supervision Department I of the CBRC. Ms. Hao was consecutively the deputy division-chief and division-chief of the Supervision Bureau, researcher of the Cooperation Bureau, and deputy inspector and deputy director of the Non-bank Financial Institutions Department of the PBOC from April 1983 to March 2003. Ms. Hao obtained a bachelor's degree in Finance from Central University of Finance and Economics in July 1982. Ms. Hao is a certified public accountant and a senior economist. Ms. Hao is currently an employee of Huijin, the Bank's substantial shareholder.

# Feng Bing

# Non-executive director

Ms. Feng has served as a director since July 2017. Ms. Feng has served as the deputy director of the Payment Center of the National Treasury of the Ministry of Finance since September 2015 (deputy director-general level). From August 1988 to September 2015, Ms. Feng served successively as cadre, officer, chief officer, deputy division-chief, division-chief of the Tax Department of the Ministry of Finance. Ms. Feng graduated from Renmin University of China with a bachelor's degree in finance in 1988, and obtained her master's degree in finance from Renmin University of China in 2001.

### Zhu Hailin

#### Non-executive director

Mr. Zhu has served as a director since July 2017. Mr. Zhu has served as the deputy director of the National Accountant Assessment & Certification Center of the Ministry of Finance since July 2012 (deputy director-general level). From August 1992 to June 2012, Mr. Zhu served successively as cadre, chief officer, deputy division-chief, division-chief of the Accounting Department of the Ministry of Finance. Mr. Zhu is an expert of a special grant by PRC government, a certified public accountant (a

non-practicing member), an associate researcher, and is a part-time post-graduate tutor. Mr. Zhu graduated from Jiangxi Finance and Economics College with a master's degree in accounting in 1992. He graduated from the accounting major of the Research Institute for Fiscal Science of Ministry of Finance with a Ph.D. degree in management in 2000.

### Wu Min

#### Non-executive director

Mr. Wu has served as director since July 2017. Concurrently, Mr. Wu has also served as the vice president of Chongqing Daily Press Group since December 2011, the president of the Contemporary Financial Research Journal since March 2017 and the chairman of Chongqing CQDaily Printing Co., Ltd from July 2015 to February 2017. Mr. Wu served as the chairman of Chongqing Press New Fashion Media Co., Ltd from March 2015 to December 2016. From October 2006 to November 2011, Mr. Wu was the deputy head of Qianjiang District of Chongqing City (deputy director-general level) and a director of Administration Committee of Zhengyang Industrial Park of Chongqing City. From July 1991 to September 2006, Mr. Wu served successively as cadre, deputy division-chief, division-chief and general manager of the Compliance Department of the Anhui Branch of Bank of China Limited. From 2008 to 2011, Mr. Wu was a government lawyer of Chongqing City. From 1999 to 2002, Mr. Wu was a lawyer of Anhui Quanzhen Law Office. Mr. Wu is a researcher, a senior economist, a Doctor of Law and a doctoral tutor. Mr. Wu graduated from Anhui University with a bachelor's degree and a master's degree in law in 1991 and 2002 respectively. Mr. Wu also obtained his Ph.D. degree in civil and commercial law from Southwest University of Political Science & Law in 2006 and conducted sociology study at sociology post-doctoral mobile station of Chinese Academy of Social Science from 2009 to 2012.

# Zhang Qi

#### Non-executive director

Mr. Zhang has served as a director since July 2017. Mr. Zhang has served as a non-executive director of Bank of China Limited since July 2011. Mr. Zhang served successively in the Central Expenditure Division One and Comprehensive Division of the Budget Department and Ministers' Office of the General Administration Department of the Ministry of Finance as well as the Operation Department of China Investment Corporation, serving as deputy division-chief, division-chief and senior manager from 2001 to 2011. Mr. Zhang studied in the Investment Department and Finance Department of Dongbei University of Finance & Economics from 1991 to 2001 and obtained his bachelor's degree, master's degree and Ph.D. degree in economics in 1995, 1998 and 2001 respectively.

# Anita Fung Yuen Mei

# Independent non-executive director

Ms. Fung has served as a director since October 2016. Ms. Fung served as the group general manager of HSBC Holdings plc from May 2008 to February 2015. Ms. Fung served consecutively as the head of Hong Kong currency bond market, head of Asian fixed income trading, head of Asian Pacific trading, treasurer and joint head of global capital markets for Asia-Pacific, treasurer and head of global capital markets for Asia-Pacific, head of global banking and capital markets for Asia-Pacific as well as the chief executive officer of the Hong Kong region of The Hongkong and Shanghai Banking Corporation Limited from September 1996 to February 2015. Ms. Fung also served as a non-executive director of Bank of Communications Co., Ltd. from November 2010 to January 2015. Ms. Fung concurrently served in various positions including chairwoman and director of HSBC Global Asset Management (Hong Kong) Limited, non-executive director of HSBC Bank (China) Company Limited and director of HSBC Markets (Asia) Limited from September 2011 to February 2015. Ms. Fung served as a non-executive director of Hang Seng Bank Limited from November 2011 to January 2014. Ms. Fung currently serves as an independent non-executive director of Hong Kong Exchanges

and Clearing Limited as well as Hang Lung Properties Limited, and serves in several positions in institutions including the Airport Authority Hong Kong, Hong Kong Monetary Authority, Hong Kong Housing Authority and The West Kowloon Cultural District Authority. Ms. Fung obtained a master's degree in applied financing from Macquarie University of Australia in 1995. Ms. Fung was appointed as a Justice of the Peace by the Government of the Hong Kong Special Administrative Region, and was awarded Bronze Bauhinia Star.

### Carl Walter

# Independent non-executive director

Mr. Carl Walter has served as a director since October 2016. Mr. Carl Walter is currently an independent consultant, providing strategic consulting advice to various countries and financial institutions. Mr. Carl Walter served as the managing director and the chief operating officer in China of JPMorgan Chase & Co and chief executive officer of JP Morgan Chase Bank (China) Company Limited from September 2001 to April 2011. He was seconded from Morgan Stanley to serve as the managing director and chief executive officer of China International Capital Corporation (Beijing) from January 1999 to July 2001. He served concurrently as a vice president and the head of Asian Credit Management and Research (Singapore) of Credit Suisse First Boston as well as the director and head of China Investment Bank Corporation (Beijing) from September 1990 to December 1998. Mr. Carl Walter served consecutively in various positions including as vice president and general manager of Taipei Branch of Chemical Bank from January 1981 to August 1990. Mr. Carl Walter was a visiting scholar and an adjunct professor of Freeman Spogli Institute of Stanford University in 2012. He obtained a bachelor degree in politics and Russian language from Princeton University in 1970, an advanced studies certificate in economics from Peking University in 1980, and a doctoral degree in politics from Stanford University in 1981.

# **Chung Shui Ming Timpson**

### Independent non-executive director

Mr. Chung has served as a director of the Bank since October 2013. Mr. Chung currently serves as an independent non-executive director of China Unicom (Hong Kong) Limited, Miramar Hotel and Investment Company, Limited, Glorious Sun Enterprises Limited, China State Construction Engineering Corporation, China Overseas Grand Oceans Group Limited, China Everbright Limited and Jinmao (China) Investments Holding Limited. Mr. Chung served as an independent non-executive director of China Everbright Bank from 2006 to 2012. Formerly, he served in various companies and public institutions, consecutively as the chairman of the Council of the City University of Hong Kong, the chief executive officer of Shimao International Holdings Limited, chairman of the Hong Kong Housing Society, a member of the Executive Council of the Hong Kong Special Administrative Region, an executive director of the Land Fund Advisory Committee of Hong Kong Special Administrative Region Government, and an independent non-executive director of Nine Dragons Paper (Holdings) Limited and Henderson Land Development Company Limited. From 1979 to 1983, he was a senior audit director of Coopers & Lybrand Consulting. Mr. Chung is a senior fellow member of the Hong Kong Institute of Certified Public Accountants. He obtained a bachelor's degree in science from University of Hong Kong in 1976 and a master's degree in business administration from Chinese University of Hong Kong in 1987. Mr. Chung received the title of Justice of the Peace from the Hong Kong Special Administrative Region Government in 1998 and was awarded the Gold Bauhinia Star by the Hong Kong Special Administrative Region Government in 2000.

## **Murray Horn**

# Independent non-executive director

Mr. Murray Horn has served as a director of the Bank since December 2013. Mr. Murray Horn currently consults to multiple government agencies. He has served as director of many listed companies, including Spark New Zealand (formerly Telecom New Zealand). He has also held positions in public organisations in New Zealand and other regions, including as chairman of the National Health Board of New Zealand, chairman of the New Zealand Business Roundtable, member of the New Zealand Tourism Board, member of the Board of the Centre for Independent Studies in Australia and member of the Trilateral Commission. Mr. Murray Horn was previously the managing director of ANZ Bank in New Zealand and a director of ANZ's Global Institutional Banking business, based in Sydney, Australia. He was Secretary to the New Zealand Treasury from 1993 to 1997. Mr. Murray Horn holds a Ph.D. degree from Harvard University in Political Economy and Government, a Master's degree in Commerce and a Bachelor's degree in Commerce (Agriculture) from Lincoln University. Lincoln University awarded him the Bledisloe Medal in 2000. He also made a Companion of the New Zealand Order of Merit in 2013.

## Sir Malcolm Christopher McCarthy

### Independent non-executive director

Sir McCarthy has served as a director of the Bank since August 2017. Sir McCarthy served as independent non-executive director of Industrial and Commercial Bank of China Limited from December 2009 to October 2016. Sir McCarthy worked first as an economist before joining the UK Department of Trade and Industry where he held various posts from economic adviser to undersecretary. Sir McCarthy subsequently worked as a senior executive of Barclays Bank in Japan and then North America. Sir McCarthy served as Chairman and Chief Executive of the Office of Gas and Electricity Markets, Chairman of the Financial Services Authority, non-executive director of HM Treasury, Chairman of the board of directors of J.C. Flowers & Co. UK Ltd, a non-executive director of NIBC Holding N.V., NIBC Bank N.V., OneSavings Bank plc, Castle Trust Capital plc and Intercontinental Exchange ("ICE"), and Trustee of the Said Business School of Oxford University. Currently Sir McCarthy serves as a director of the three ICE wholly owned subsidiaries of ICE Futures Europe, ICE Trade Vault and ICE Clear Netherlands, a Trustee of the IFRS Foundation, and the Chairman in the United Kingdom of Promontory Financial Group. Sir McCarthy is an Honorary Fellow of Merton College, an Honorary Doctorate of the University of Stirling and the Cass Business School, and a Freeman of the City of London. Sir McCarthy has a Master of Arts in History at Merton College of Oxford University, PhD in Economics of Stirling University, and Master at the Graduate School of Business of Stanford University.

### **Supervisors**

Name	Position
Guo You	Chairman of the board of supervisors
Liu Jin	Shareholder representative supervisor
Li Xiaoling	Shareholder representative supervisor
Li Xiukun	Employee representative supervisor
Jin Yanmin	Employee representative supervisor
Li Zhenyu	Employee representative supervisor
Bai Jianjun	External supervisor

Notwithstanding the disclosures mentioned in "Directors, Supervisors and Senior Management — General" section, no potential conflicts of interest exist between the obligations of the supervisors named above towards the Bank and their own interests or other obligations. The business address of each of the supervisors named above is No. 25, Financial Street, Xicheng District, Beijing, China 100033.

### Guo You

# Chairman of the board of supervisors

Mr. Guo has served as the chairman of the board of supervisors of the Bank since June 2014. Mr. Guo served as the vice chairman of the board of directors of China Everbright Group, an executive director and the president of China Everbright Bank Co., Ltd from August 2004 to January 2014. From November 2001 to July 2004, Mr. Guo served as an executive director and the deputy general manager of China Everbright Group and the chief executive officer of China Everbright Limited. From December 1999 to November 2001, Mr. Guo was the chief executive officer of China Everbright Limited. From August 1998 to December 1999, Mr. Guo served as an executive vice president of China Everbright Bank Co., Ltd. From November 1994 to August 1998, Mr. Guo successively served as a director of the Foreign Exchange Transaction Department of the Foreign Exchange Reserves Business Center of the SAFE, the general manager of China Investment Corporation (Singapore) and the deputy director-general of Foreign Financial Institutions Department of the PBOC. Mr. Guo is a senior economist. He graduated from Heihe Normal College and the American Institute of Yellow River University, and obtained a Ph.D. degree in finance from the Southwestern University of Finance and Economics.

### Liu Jin

# Shareholder representative supervisor

Ms. Liu has served as a shareholder representative supervisor of the Bank since September 2004. Ms. Liu has served as the general manager of the public relations & corporate culture department of the Bank since July 2014. Ms. Liu served as the general manager of the board of supervisors office from November 2004 to July 2014. Ms. Liu was a dedicated supervisor of deputy director-general level at the board of supervisors of the Bank from July 2003 to September 2004, dedicated supervisor of deputy director-general level at the board of supervisors of the People's Insurance Company of China and China Reinsurance Company from November 2001 to July 2003. Ms. Liu is a senior economist and graduated from Hunan Finance and Economics College with a bachelor's degree in finance in 1984. She graduated from postgraduate finance programme of Shaanxi Finance and Economics College in 1999 and from the Research Institute for Fiscal Science of the MOF with a doctorate degree in public finance in 2008.

# Li Xiaoling

# Shareholder representative supervisor

Ms. Li has served as a supervisor of the Bank since June 2013. Ms. Li served as a shareholder representative director of the Bank from June 2007 to June 2013. Ms. Li was a deputy inspector of Budget Department of the MOF from January 2006 to June 2007, and an assistant inspector of Budget Department of the MOF from May 2001 to January 2006. Ms. Li is a senior economist and graduated from Beijing Normal University in 2003 with a master's degree in political economics.

# Li Xiukun

### Employee representative supervisor

Mr. Li has served as a supervisor since January 2016. Mr. Li has served as the general manager of the audit department of the Bank from March 2015. From July 2014 to March 2015, Mr. Li served as the person-in-charge of the audit department of the Bank. From March 2011 to July 2014, Mr. Li served as general manager of Hebei Branch of the Bank. From May 2006 to March 2011, Mr. Li served as general manager of Ningxia Branch of the Bank. From July 2003 to May 2006, Mr. Li served as deputy general manager of Ningxia Branch of the Bank. From January 2000 to July 2003, Mr. Li served as deputy general manager of Inner Mongolia Branch of the Bank. Mr. Li is an associate researcher and is concurrently an adjunct professor at Dongbei University of Finance & Economics, Hebei University and four other universities. Mr. Li graduated from Dongbei University of Finance & Economics in July 2013.

#### Jin Yanmin

### Employee representative supervisor

Mr. Jin has served as a supervisor since January 2016, the general manager of credit approval department of the Bank since December 2014, and a shareholder representative supervisor of CCB Financial Leasing since December 2015. From November 2014 to December 2014, Mr. Jin served as the person-in-charge of credit approval department of the Bank; from March 2011 to November 2014, Mr. Jin served as the president of Guangdong Branch of the Bank; from February 2011 to March 2011, Mr. Jin served as the person-in-charge of the Guangdong Branch of the Bank; from March 2009 to February 2011, Mr. Jin served as the general manager of the corporate banking department, and also as the general manager of the small enterprises financial service department of the Bank; from August 2007 to March 2009, Mr. Jin served as the general manager of the corporate banking department of the Bank; from June 2006 to August 2007, Mr. Jin served as a risk controller of Guangdong Branch of the Bank; from March 2001 to June 2006, Mr. Jin served as deputy general manager of corporate banking department of the Bank from March 2001 to June 2006. Mr. Jin obtained his bachelor's degree in infrastructure finance and credit from Liaoning Finance and Economics College in July 1983 and obtained his EMBA degree from Tsinghua University in January 2010.

## Li Zhenyu

# Employee representative supervisor

Mr. Li has served as a supervisor since January 2016. Mr. Li has served as the general manager of the Qinghai Branch of the Bank since January 2014. From November 2012 to January 2014, Mr. Li served as deputy general manager of the Qinghai Branch of the Bank; from June 2009 to November 2012, Mr. Li served as deputy general manager of the Tibet Branch of the Bank; from June 1985, Mr. Li worked in the Qinghai Branch of the Bank, serving successively as a senior manager of the real estate finance department, the credit approval department, the planning and finance department, the finance & accounting department and in other positions; from July 1982 to June 1985, Mr. Li worked in the infrastructure construction division of Qinghai Machine Tool Foundry. Mr. Li is a senior engineer, and graduated from the Industrial and Civil Architect Institute of Lanzhou University of Technology (formerly "Gansu University of Technology") in July 1982 with a fulltime bachelor degree in engineering. Mr. Li has been a member of the 11th Qinghai Committee of Chinese People's Political Consultative Conference from January 2013 and vice director of the economy committee of the 11th Qinghai Committee of Chinese People's Political Consultative Conference from August 2013.

## Bai Jianjun

# External supervisor

Mr. Bai has served as a supervisor of the Bank since June 2013. Mr. Bai is currently a professor and doctoral supervisor at the Law School of Peking University, a director of the Research Institute of Empirical Legal Affairs and deputy director of the Financial Law Research Center of Peking University. He has been teaching at the Law School of Peking University since July 1987. Mr. Bai is an adjunct professor at Zhengzhou Training Institute of the PBOC and National Judges College, and independent director of CSC Financial Co., Ltd. and Sichuan Xinwang Bank Co., Ltd. He was a visiting professor at Niigata University in Japan from October 1996 to October 1997 and a visiting research fellow at New York University from September 1990 to October 1991. Mr. Bai obtained his master's degree from the Law School of Peking University in July 1987 and his Ph.D. degree in law from the Law School of Peking University in July 2003.

# Senior Management

Name	Position
Wang Zuji	President
Pang Xiusheng	Executive vice president
Zhang Gengsheng	Executive vice president
Yang Wensheng	Executive vice president
Huang Yi	Executive vice president
Yu Jingbo	Executive vice president
Zhang Lilin	Executive vice president
Zhu Kepeng	Chief disciplinary officer
Liao Lin	Chief risk officer
Xu Yiming	Chief financial officer
Chen Caihong	Secretary to the board

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# Wang Zuji

Vice chairman, executive director, president

See "Directors".

# Pang Xiusheng

Executive director, executive vice president

See "Directors".

# **Zhang Gengsheng**

Executive director, executive vice president

See "Directors".

### Yang Wensheng

# Executive vice president

Mr. Yang has served as an executive vice president of the Bank since December 2013 and the Chairman of CCB Brasil since April 2015. Mr. Yang served as a member of senior management of the Bank from September 2013 to December 2013 and as general manager of the Liaoning Branch of the Bank from December 2010 to September 2013. He was the head of the Liaoning Branch of the Bank from November 2010 to December 2010. Mr. Yang was general manager of the Dalian Branch of the Bank from October 2006 to November 2010, deputy general manager of the Jilin Branch of the Bank from August 2001 to October 2006 and assistant general manager of the Jilin Branch of the Bank from January 2000 to August 2001. Mr. Yang is a senior economist. He majored in technological economics and obtained his master's degree in technological economics from Tsinghua University in 1993.

## Huang Yi

## Executive vice president

Mr. Huang has served as an executive vice president of the Bank since April 2014. Mr. Huang served as a member of senior management of the Bank from December 2013 to April 2014. Mr. Huang served as a director of the Supervisory Rules & Regulations Department of the CBRC from January 2010 to December 2013, and deputy director and director (head of the Research Bureau) of the Supervisory Rules & Regulations Department of the CBRC from July 2003 to January 2010. From April 1999 to July 2003, Mr. Huang served consecutively as a director level cadre and director of the Financial Claim Management Office, an assistant inspector of Legal Affairs Department (also working as deputy director of Department of Finance of Sichuan Province during this period) and an assistant inspector of Banking Management Department of the PBOC. He was the general manager of the Development and Research Department of Hua Xia Bank from August 1997 to April 1999. Mr. Huang is a recipient of a special grant by PRC government. He graduated from Peking University in 1997 and obtained his Ph.D. degree in law.

## Yu Jingbo

### Executive vice president

Mr. Yu has served as an executive vice president of the Bank since December 2014. Mr. Yu served as the chief audit officer of the Bank from March 2011 to February 2015, and concurrently as the general manager of the Beijing Branch of the Bank from August 2013 to May 2015. Mr. Yu served as the general manager of the audit department of the Bank from April 2011 to October 2012 and as the general manager of the Zhejiang Branch of the Bank from March 2005 to March 2011. Mr. Yu was consecutively deputy general manager (in charge) of the Zhejiang Branch of the Bank from July 2004 to March 2005, deputy general manager of the Zhejiang Branch of the Bank from August 1999 to July 2004, and general manager of the Hangzhou Branch of the Bank from April 1997 to August 1999. Mr. Yu is a senior engineer. Mr. Yu obtained his bachelor's degree in industrial and civil architecture from Tongji University in 1985 and his engineering master's degree in industrial psychology from Hangzhou University in 1998.

## **Zhang Lilin**

## Executive vice president

Mr. Zhang has served as executive vice president of the Bank since September 2017. Mr. Zhang was president (general manager) of the Asset Management Department of the Agricultural Bank of China from August 2014 to May 2017. Mr. Zhang was general manager of the Credit Card Center of the Agricultural Bank of China from September 2012 to August 2014, and head of the Credit Card Center of the Agricultural Bank of China and deputy general manager of the Shanghai Branch of the

Agricultural Bank of China from June to September 2012, deputy general manager of the Shanghai Branch of the Agricultural Bank of China from April 2009 to June 2012, general manager of the Hong Kong Branch of the Agricultural Bank of China from December 2006 to April 2009, general manager of the Hong Kong Branch and assistant general manager and concurrently general manager of the Banking Business Department of the Shanghai Branch of the Agricultural Bank of China from November to December 2006, assistant general manager and concurrently general manager of the Banking Business Department of the Shanghai Branch of the Agricultural Bank of China from April 2005 to November 2006, assistant general manager of the Shanghai Branch of the Agricultural Bank of China from January to April 2005. Mr. Zhang worked in Hongkou Sub-branch, Risk Supervision Division, Retail Banking Division, Personal Banking Division, Executive Office of the Shanghai Branch of the Agricultural Bank of China from July 1997 to January 2005. Mr. Zhang is a senior economist. Mr. Zhang obtained a PhD degree in economics in foreign economic thought history from Fudan University in July 1997.

## Zhu Kepeng

## Chief disciplinary officer

Mr. Zhu has served as the chief disciplinary officer of the Bank since July 2015. Mr. Zhu consecutively served as the general manager (at provincial branch level) of the human resources department of the Bank of Communications Co., Ltd. from October 2012 to July 2015, president of the Chongqing branch of the Bank of Communications Co., Ltd. from March 2010 to October 2012, the head of the board of directors office of the Bank of Communications Co., Ltd. from December 2004 to March 2010 and deputy general manager (in charge) of the legal compliance department of the Bank of Communications Co., Ltd. from December 2004 to June 2005, and deputy general manager (in charge) of the legal compliance (affairs) department of the Bank of Communications Co., Ltd. from December 2002 to December 2004. Mr. Zhu is a senior economist. Mr. Zhu obtained his S.J.D degree majoring in private international law in Wuhan University in 1996.

#### Liao Lin

## Chief risk officer

Mr. Liao has served as the chief risk officer of the Bank since March 2017. Mr. Liao served as the general manager of the Beijing Branch of the Bank from May 2015 to February 2017. From September 2013 to May 2015, he was the head and general manager of the Hubei Branch of the Bank. From March 2011 to September 2013, he was the head and general manager of the Ningxia Branch of the Bank. He was deputy general manager of the Guangxi Branch of the Bank from November 2003 to March 2011. Mr. Liao is a senior economist. He graduated from Guangxi Agricultural College in 1989 with a bachelor's degree in management of agricultural economy, graduated from postgraduate programme of Guangxi University in 1995 majoring in political economy and obtained a PhD degree in management science and engineering from Southwest Jiaotong University in 2009.

#### Xu Yiming

## Chief financial officer

Mr. Xu has served as the chief financial officer of the Bank since June 2014. Mr. Xu served as the general manager of the asset and liability management department of the Bank from August 2005 to July 2014, deputy general manager of the asset and liability management department of the Bank from March 2003 to August 2005, and deputy general manager of the office of Asset and Liability Management Committee of the Bank from March 2001 to March 2003. Mr. Xu is a senior accountant. He graduated from the Research Institute for Fiscal Science of the MOF with a Ph.D. degree in finance in 1994.

#### Chen Caihong

## Secretary to the board

Mr. Chen has served as the secretary to the Board since August 2007. Mr. Chen was the general manager of the Seoul Branch of the Bank from December 2003 to August 2007. Mr. Chen served consecutively as deputy director, director of administrative office, deputy general manager of Fujian Branch, and the head of the preparation team for the Seoul Branch of the Bank from March 1997 to December 2003. Mr. Chen is a senior economist. He graduated from Hubei Finance and Economics College with a bachelor's degree in infrastructure economics in 1982 and graduated from the Research Institute for Fiscal Science of the MOF with a master's degree in finance in 1986.

## Company Secretary and Qualified Accountant

#### Ma Chan-Chi

## Company secretary

Mr. Ma is a Hong Kong resident and was appointed as the company secretary of the Bank on 29 August 2014. He obtained his Master Degree in Business Administration from the University of Strathclyde in 1995 and the qualifications of the Hong Kong Institute of Certified Public Accountants. He joined CCB Asia in 2010 and currently serves as its Deputy Chief Executive & Chief Financial Officer. He has more than 30 years of corporate financial and legal affairs experience. Prior to joining CCB Asia, he was the Chief Financial Officer & Secretary to the Board of Hang Seng Bank (China) Limited and the Chief Financial Officer of Nanyang Commercial Bank (China) Limited.

#### Yuen Yiu Leung

## Qualified accountant

Mr. Yuen has served as a qualified accountant of the Bank since August 2005. Mr. Yuen has been the head of finance division of China Construction Bank (Asia) Corporation Limited since July 2013. He was the head of finance division of Hong Kong Branch of the Bank from September 2004 to June 2013, and served concurrently as the head of finance division of CCB International from January 2006 to May 2011. Prior to that, Mr. Yuen held the same position in Hong Kong Branch of the Bank from October 1995 to September 2004 and he served in several capacities at the internal control, finance and accounting functions of Standard Chartered Bank. Mr. Yuen is a fellow of the Hong Kong Institute of Certified Public Accountants, the Association of Chartered Certified Accountants, UK and the Chartered Institute of Management Accountants, UK and the Institute of Chartered Accountants in England & Wales. Mr. Yuen graduated from Hong Kong Polytechnic University with a professional diploma in management accountancy in 1988 and received a master's degree in business administration from University of Wales in cooperation with Manchester Business School in 1998.

### **Board Committees**

The board of directors delegates certain responsibilities to various committees. The board of directors has established a strategic development committee, audit committee, risk management committee, nomination and compensation committee, and social responsibilities and related party transactions committee. These committees are constituted by certain directors and report to the board of directors. Each committee meets at least four times a year.

#### SUBSTANTIAL SHAREHOLDERS

As at 31 December 2016, the Bank had a total of 426,488 ordinary shareholders, of which 47,926 were holders of H-shares and 378,562 were holders of A-shares. As at 30 June 2017, the Bank had a total of 395,064 ordinary shareholders, of which 47,291 were holders of H-shares and 347,773 were holders of A-shares.

#### Huijin

Huijin is the controlling shareholder of the Bank. Huijin is a wholly state-owned investment company established in accordance with the "Company Law of the PRC" on 16 December 2003 with the approval of the State Council. Its registered capital and paid-in capital are both RMB828,209 million. Its legal representative is Mr. Ding Xuedong. Huijin makes equity investments in key state-owned financial institutions as authorised by the State Council, and exercises the contributor's rights and obligations in the Bank up to its contribution on behalf of the state to achieve preservation and appreciation of state-owned financial assets.

Huijin does not engage in any other commercial activities, nor does it intervene in the daily operations of the key state-owned financial institutions in which it holds controlling shares. Systems and controls are in place to manage any conflict of interest that might arise between the interests of Huijin and the interests of the Bank and to ensure that its control is not abused.

As at 30 June 2017, Huijin held approximately 57.03 per cent. of the shares of the Bank, and indirectly held 0.20 per cent. of the shares of the Bank through its subsidiary, Central Huijin Asset Management Co., Ltd.

As at 30 June 2017, there were no other corporate shareholders holding 10 per cent. or more of the shares of the Bank (excluding HKSCC Nominees Limited, which acts as the common nominee for the shares held through the Central Clearing and Settlement System). All transactions and relationships between the Bank and its substantial shareholders are conducted on an arm's length basis and on normal contractual terms. The Bank can operate its business independently of its substantial shareholders.

#### **BOOK-ENTRY CLEARANCE SYSTEMS**

The information set out below is subject to any change in or reinterpretation of the rules, regulations and procedures of Euroclear, Clearstream or CMU (together, the "Clearing Systems") currently in effect. The information in this section concerning the Clearing Systems has been obtained from sources that the Issuer, the Hong Kong Branch and the Bank believes to be reliable, but none of the Issuer, the Hong Kong Branch, the Bank or any Dealer takes any responsibility for the accuracy thereof. Investors wishing to use the facilities of any of the Clearing Systems are advised to confirm the continued applicability of the rules, regulations and procedures of the relevant Clearing System. None the Issuer, the Hong Kong Branch, the Bank or any other party to the Agency Agreement will have any responsibility or liability for any aspect of the records relating to, or payments made on account of, beneficial ownership interests in the Notes held through the facilities of any Clearing System or for maintaining, supervising or reviewing any records relating to, or payments made on account of, such beneficial ownership interests.

#### **Book-entry Systems**

#### Euroclear and Clearstream

Euroclear and Clearstream each holds securities for its customers and facilitates the clearance and settlement of securities transactions by electronic book-entry transfer between their respective account holders. Euroclear and Clearstream provide various services including safekeeping, administration, clearance and settlement of internationally traded securities and securities lending and borrowing. Euroclear and Clearstream also deal with domestic securities markets in several countries through established depositary and custodial relationships. Euroclear and Clearstream have established an electronic bridge between their two systems across which their respective participants may settle trades with each other.

Euroclear and Clearstream customers are world-wide financial institutions, including underwriters, securities brokers and dealers, banks, trust companies and clearing corporations. Indirect access to Euroclear and Clearstream is available to other institutions that clear through or maintain a custodial relationship with an account holder of either system.

#### CMU

The CMU Service is a central depositary service provided by the Central Moneymarkets Unit of the HKMA for the safe custody and electronic trading between the members of this service ("CMU Members") of capital markets instruments ("CMU Instruments") which are specified in the CMU Reference Manual as capable of being held within the CMU Service. The CMU Service is only available to CMU Instruments issued by a CMU Member or by a person for whom a CMU Member acts as agent for the purposes of lodging instruments issued by such persons. Membership of the services is open to all members of the Hong Kong Capital Markets Association, authorised institutions under the Banking Ordinance and other domestic and overseas financial institutions at the discretion of the HKMA. Compared to clearing services provided by Euroclear and Clearstream, the standard custody and clearing service provided by the CMU Service is limited. In particular (and unlike the European clearing systems), the HKMA does not as part of this service provide any facilities for the dissemination to the relevant CMU Members of payments (of interest or principal) under, or notices pursuant to the notice provisions of, the CMU Instruments. Instead, the HKMA advises the lodging CMU Member (or a designated paying agent) of the identities of the CMU Members to whose accounts payments in respect of the relevant CMU Instruments are credited, whereupon the lodging CMU Member (or the designated paying agent) will make the necessary payments of interest or principal or send notices directly to the relevant CMU Members. Similarly, the HKMA will not obtain certificates of non-U.S. beneficial ownership from CMU Members or provide any such certificates on behalf of CMU Members. The CMU Lodging and Paying Agent will collect such certificates from the relevant CMU Members identified from an instrument position report obtained by request from the HKMA for this purpose.

An investor holding an interest in the Notes through an account with either Euroclear or Clearstream will hold that interest through the respective accounts which Euroclear and Clearstream each have with the CMU Service.

## Transfers of Notes Represented by Registered Global Notes

Transfers of any interests in Notes represented by a Registered Global Note within Euroclear, Clearstream and the CMU Service will be effected in accordance with the customary rules and operating procedures of the relevant Clearing System. Euroclear, Clearstream and the CMU Service have each published rules and operating procedures designed to facilitate transfers of beneficial interests in Registered Global Notes among accountholders of Euroclear, Clearstream and the CMU Service. However, they are under no obligation to perform or continue to perform such procedures, and such procedures may be discontinued or changed at any time. None of the Issuer, the Hong Kong Branch, the Bank, the Paying Agents, the Registrar and the Dealers will be responsible for any performance by Euroclear, Clearstream or the CMU Service or their respective accountholders of their respective obligations under the rules and procedures governing their operations and none of them will have any liability for any aspect of the records relating to or payments made on account of beneficial interests in the Notes represented by Registered Global Notes or for maintaining, supervising or reviewing any records relating to such beneficial interests.

#### REGULATION AND SUPERVISION IN THE PRC

The banking industry is heavily regulated in the PRC, with CBRC and PBOC acting as the principal regulatory authorities. CBRC is primarily responsible for supervising and regulating banking institutions, and PBOC, as the central bank of the PRC, is primarily responsible for formulating and implementing monetary policies. The applicable laws and regulations governing activities in the PRC's banking industry consist principally of the PRC PBOC Law, the PRC Commercial Banking Law, the Law of PRC on Supervision and Administration of Banking Sector, and the rules and regulations promulgated thereunder.

## **Principal Regulators**

Prior to April 2003, PBOC acted as both the PRC's central bank and the principal supervisor and regulator of the banking industry in the PRC. In April 2003, CBRC was established to serve as the primary banking industry regulator and it assumed the majority of bank regulatory functions from PBOC. PBOC retained its role as the central bank but now has a smaller role in the regulation of banking institutions.

#### **CBRC**

#### Functions and Powers

CBRC is the primary supervisory authority responsible for the regulation of banking institutions operating in the PRC, including branches and representative offices established by foreign financial institutions in the banking sector in the PRC.

According to the Law of PRC on Supervision and Administration of Banking Sector, the main responsibilities of CBRC include:

- (1) formulating and promulgating rules and regulations governing banking institutions and their business activities;
- (2) reviewing and approving the establishment, change, dissolution and business scope of banking institutions, as well as granting banking licences for commercial banks, their branches and subsidiaries, branches and representative offices of foreign banks in the PRC;
- (3) regulating the business activities of banking institutions, including the products and services they offer;
- (4) setting qualification requirements for, and approving or overseeing the nomination of, directors and senior management personnel of banking institutions;
- (5) setting guidelines and standards for internal controls, risk exposure and corporate governance of, and disclosure requirements for, banking institutions;
- (6) conducting on-site inspection and off-site surveillance of the business activities and risk exposure status of banking institutions;
- (7) monitoring the financial condition of banking institutions, including establishing standards or requirements for capital adequacy, asset quality and other financial metrics;
- (8) imposing corrective and punitive measures for violations of applicable banking regulations;
- (9) formulating prudential regulation principles of banking sector in accordance with laws and administrative regulations;
- (10) working with authorities (including the PBOC and the MOF);

- (11) to establish emergency disposal mechanisms and to deal with any emergencies in the banking sector;
- (12) guiding and conducting surveillance on the activities of banking self-disciplinary organisations;
- (13) carrying out international communication and cooperation activities related to supervisions of the banking sector.

## Examination and Supervision

CBRC, through its head office in Beijing and offices in each province, provincial-level municipality and autonomous region, monitors the operations of commercial banks and their branches through on-site inspections and off-site surveillance. On-site inspections generally include visiting the banks' premises, interviewing bank employees, senior management and directors, as well as reviewing documents and materials maintained by the banks. CBRC also conducts off-site surveillance by reviewing financial and other reports regularly submitted by the banks. Off-site surveillance generally includes the surveillance of banks' business activities and risk exposure status to evaluate and analyse the operational risk of the banks. If a banking institution is not in compliance with a regulation, CBRC has the power to issue corrective and punitive measures, including imposition of fines, suspension of certain business activities, restrictions on distributions of dividends and other income and asset transfers, closure of the institution and other penalties.

#### **PBOC**

As the central bank of the PRC, PBOC is responsible for formulating and implementing monetary policies and maintaining the stability of the financial markets. According to the PRC PBOC Law, PBOC is empowered to:

- (1) Drafting and enforcing relevant laws, rules and regulations that are related to fulfilling its functions;
- (2) Formulating and implementing monetary policy in accordance with law;
- (3) Issuing the Renminbi and administering its circulation;
- (4) Regulating the inter-bank lending market and the inter-bank bond market;
- (5) Implementing foreign exchange management, supervising inter-bank foreign exchange market;
- (6) Supervising and regulating gold market;
- (7) Holding and managing the state foreign exchange and gold reserves;
- (8) Managing the State treasury as fiscal agent;
- (9) Making payment and settlement rules in collaboration with relevant departments and ensuring normal operation of the payment and settlement systems;
- (10) Providing guidance to anti-money laundering work in the financial sector and monitoring money-laundering related suspicious fund movement;
- (11) Developing statistics system for the financial industry and responsible for the consolidation of financial statistics as well as the conduct of economic analysis and forecast; and
- (12) Participating in international financial activities at the capacity of the central bank.

#### Other Regulatory Authorities

In addition to CBRC and PBOC, commercial banks in the PRC are also subject to the supervision and regulation by other regulatory authorities including, among others, SAFE, CSRC and CIRC. For example, in conducting foreign exchange business, banks are subject to the regulation of SAFE; in dealing with securities-related matters such as distributing securities investment funds or acting as the custodians of investment assets of securities institutional investors, banks are subject to the regulation of CSRC; and in conducting bancassurance business, banks are subject to the regulation of CIRC.

## Regulations Regarding Capital Adequacy

## Capital Adequacy Guidelines

In March 2004, CBRC implemented capital adequacy guidelines applicable to all commercial banks in the PRC. The guidelines, Measures for the Management of Capital Adequacy Ratios of Commercial Bank (the "Capital Adequacy Measures"), provided for a phase-in period whereby all domestic banks must have met minimum capital adequacy ratios by 1 January 2007. On 3 July 2007, CBRC amended the Capital Adequacy Measures issued in March 2004 to set forth new and more stringent capital adequacy guidelines which must be complied with from 3 July 2007.

In June 2012, the CBRC issued the Administrative Measures on the Capital of Commercial Banks (Trial) (the "2012 Administrative Measures") regulating capital adequacy ratios (CAR) of PRC commercial banks. The 2012 Administrative Measures, which are intended to reflect the Basel III regulatory capital requirements, set out minimum CAR requirements for commercial banks and provide detailed guidelines on the calculation of "capital" and "risk-weighted assets". The overall CAR requirements are 11.5 per cent. for systematically important commercial banks and 10.5 per cent. for other commercial banks. Commercial banks in the PRC are required to have a CAR of not less than 8 per cent., Tier 1 CAR of not less than 6 per cent. and Core Tier 1 CAR of not less than 5 per cent. The CARs are calculated in accordance with the 2012 Administrative Measures as follows:

In 29 November 2012, the CBRC further released the Guiding Opinion on Commercial Banks' Innovation on Capital Instruments (the "2012 Guiding Opinions"), setting out the general principles of the innovation of capital instruments of commercial banks and criteria of qualified capital instruments.

#### **TAXATION**

The statements herein regarding taxation are based on the laws in force as at the date of this document and are subject to any changes in law occurring after such date, which changes could be made on a retroactive basis. The following summary does not purport to be a comprehensive description of all of the tax considerations that may be relevant to a decision to purchase, own or dispose of the Notes and does not purport to deal with the tax consequences applicable to all categories of investors, some of which (such as dealers or certain professional investors) may be subject to special rules. Investors should consult their own tax advisers regarding the tax consequences of an investment in the Notes.

#### **PRC**

The following summary describes the principal PRC tax consequences of ownership of the Notes by beneficial owners who, or which, are not residents of mainland China for PRC tax purposes. These beneficial owners are referred to as non-PRC Noteholders in this section. In considering whether to invest in the Notes, potential purchasers should consult their individual tax advisors with regard to the application of PRC tax laws to their particular situations as well as any tax consequences arising under the laws of any other tax jurisdiction.

Pursuant to the Enterprise Income Tax Law effective on 1 January 2008 and amended on 24 February 2017 and the PRC Individual Income Tax Law, as amended on 30 June 2011, and their implementation regulations, an income tax is imposed on payment of interest by way of withholding in respect of debt securities, issued by PRC enterprises to non-resident Noteholders, including non-resident enterprises and non-resident individuals.

On 23 March 2016, the Ministry of Finance and the State Administration of Taxation ("SAT") issued the Circular of Full Implementation of Business Tax to VAT Reform (《關於全面推開營業稅改徵增值稅試點的通知》) (Caishui [2016] No. 36, "Circular 36") which confirms that business tax was replaced by VAT from 1 May 2016. Since then, the income derived from the provision of financial services which attracted business tax will be entirely replaced by, and subject to, VAT.

According to Circular 36, the entities and individuals providing the services within China shall be subject to VAT. The services are treated as being provided within China where either the service provider or the service recipient is located in China, but where the services are sold by offshore entities or individuals to onshore entities or individuals and such services purely take place outside the PRC, they should not be deemed as services sold within the territory of China. The services subject to VAT include the provision of financial services such as the provision of loans. It is further clarified under Circular 36 that the "loans" refers to the activity of lending capital for another's use and receiving the interest income thereon. Based on the definition of "loans" under Circular 36, the issuance of Notes is likely to be treated as the holders of the Notes providing loans to the Issuer.

## (I) In the event that the Issuer is the Bank's head office (the "CCB Head Office")

In the event that the Issuer is CCB Head Office, CCB Head Office will be subject to withholding PRC income tax on the payment of interest of the Notes to non-resident Noteholders. The current rates of such income tax are 20 per cent. (for non-resident individuals) and 10 per cent. (for non-resident enterprises) of the gross amount of the interest, in each case, unless a lower rate is available under an applicable tax treaty. For example, the tax so charged on interests paid on the Notes to non-resident Noteholders who, or which are residents of Hong Kong (including enterprise holders and individual holders) as defined under the arrangement between the mainland China and Hong Kong for purpose of the avoidance of double taxation will be 7 per cent. of the gross amount of the interest pursuant to such arrangement. Further, given that the CCB Head Office is located in the PRC, the holders of the Notes would be regarded as providing the financial services within China and consequently, the holders of the Notes shall be subject to VAT at the rate of 6 per cent. when receiving the interest payments under the Notes. In addition, the holders of the Notes shall be subject to the local levies at approximately 12 per cent. of the VAT payment and consequently, the combined rate of VAT and local

levies would be around 6.72 per cent. Given that the Issuer pays interest income to Noteholders who are located outside of the PRC, the Issuer, acting as the obligatory withholder in accordance with applicable law, shall withhold VAT and local levies from the payment of interest income to Noteholders who are located outside of the PRC. The Issuer has agreed to pay additional amounts to holders of the Notes so that holders of the Notes would receive the full amount of the scheduled payment, as further set out in the "Terms and Conditions of the Notes".

Under the Enterprise Income Tax Law and its implementation rules, any gains realised on the transfer of the Notes by holders who are deemed as non-resident enterprises may be subject to PRC enterprise income tax if such gains are regarded as income derived from sources within the PRC. There remains uncertainty as to whether the gains realised on the transfer of the Notes would be treated as incomes derived from sources within the PRC and be subject to PRC enterprise income tax. If such gains are subject to PRC income tax, the 10 per cent. enterprise income tax rate and 20 per cent. individual income tax rate will apply respectively unless there is an applicable tax treaty or arrangement that reduces or exempts such income tax. The taxable income will be the balance of the total income obtained from the transfer of the Notes minus all costs and expenses that are permitted under PRC tax laws to be deducted from the income. According to an arrangement between the mainland China and Hong Kong for avoidance of double taxation, Noteholders who are Hong Kong residents, including both enterprise holders and individual holders, will be exempted from PRC income tax on capital gains derived from a sale or exchange of the Notes.

## (II) In the event that the Issuer is the Hong Kong Branch or other overseas branch of the Bank

In the event that the Issuer is the Hong Kong Branch or other offshore branch of the Bank, the Issuer is not obliged to withhold PRC income tax at the rate up to 10 per cent. (for non-resident enterprises) or 20 per cent. (for non-resident individuals) on the payments of interest made by it to non-resident Noteholders provided that the payments are made outside of the territory of PRC. However, this is subject to the interpretation by the PRC tax authorities. If the PRC tax authorities take an interpretation that the interest on the Notes payable by the Issuer is treated as income sourced from the PRC, a withholding tax may be imposed on such interest and the Issuer will pay additional amounts to holders of the Notes so that holders of the Notes would receive the full amount of the scheduled payment, as further set out in the Terms and Conditions.

In the case of issuance of Notes by the Hong Kong Branch or other offshore branch of the Bank, Circular 36 does not apply if the provision of loans by individuals or entities located outside the PRC takes place outside the PRC. Neither the Hong Kong Branch or other offshore branch of the Bank nor the holders of the Notes are located in the PRC and if the provision of loans takes place outside the PRC, then no VAT is payable on interest payments under the Notes. This is, however, subject to the interpretation of Circular 36 by the relevant authority.

If CCB Head Office shall perform the obligation of paying interest of the Notes in the event and only when the Issuer fails to perform its obligations of paying the interest of the Notes, CCB Head Office will be obliged to withhold PRC income tax at a rate of 10 per cent. (for non-resident enterprises) or 20 per cent. (for non-resident individuals) (unless a lower rate is available under an applicable tax treaty) and PRC VAT tax and local levies at the rate of 6.72 per cent. of the interest component of the amount payable by CCB Head Office to the Noteholders if the PRC tax authority views such component as an interest income arising within the territory of the PRC.

Non-resident Noteholders will not be subject to the PRC tax on any capital gains derived from a sale or exchange of Notes consummated outside the PRC between non-resident Noteholders, except however, if such capital gains are determined as income sourced in China, accordingly such capital gains would be subject to the rate of 10 per cent. (for non-resident enterprises) or 20 per cent. (for non-resident individuals) of PRC withholding tax unless there is a lower tax rate applicable. According to an arrangement between the mainland China and Hong Kong for the avoidance of double taxation, Noteholders who are Hong Kong residents, including both enterprise holders and individual

holders, will be exempted from PRC income tax on capital gains derived from a sale or exchange of the Notes. There is uncertainty as to whether gains realized on the transfer of the Notes by individual holders who are not PRC citizens or residents will be treated as income sourced within the PRC which as a result will be subject to PRC individual income tax.

Where a holder of the Notes who is an entity or individual located outside of the PRC resells the Notes to an entity or individual located outside of the PRC and derives any gain, since neither the service provider nor the service recipient is located in the PRC, theoretically VAT prescribed under Circular 36 does not apply and the Issuer does not have the obligation to withhold the VAT or the local levies. However, there is uncertainty as to the applicability of VAT if either the seller or buyer of Notes is located inside the PRC.

Circular 36 has been issued quite recently, the above statements on VAT may be subject to further change upon the issuance of further clarification rules and/or different interpretation by the competent tax authority. There is uncertainty as to the application of Circular 36.

Pursuant to the EIT Law and the VAT reform detailed above, the Issuer shall withhold EIT, (should such tax apply) from the payments of interest in respect of the Notes for any non-PRC-resident Noteholder and the Issuer shall withhold VAT (should such tax apply) from the payments of interest in respect of the Notes for any Noteholders located outside of the PRC. However, in the event that the Issuer is required to make such a deduction or withholding (whether by way of EIT or VAT otherwise), the Issuer has agreed to pay such additional amounts as will result in receipt by the Noteholders of such amounts after such withholding or deduction as would have been received by them had no such withholding or deduction been required. For more information, see "Terms and Conditions of the Notes—Condition 8 (Taxation)".

No PRC stamp duty will be chargeable upon the issue or transfer (for so long as the register of Noteholders is maintained outside the PRC) of a Note.

## Hong Kong

## Withholding Tax

No withholding tax is payable in Hong Kong in respect of payments of principal or interest on the Notes or in respect of any capital gains arising from the sale of the Notes.

## Profits Tax

Hong Kong profits tax is chargeable on every person carrying on a trade, profession or business in Hong Kong in respect of profits arising in or derived from Hong Kong from such trade, profession or business (excluding profits arising from the sale of capital assets).

Under the Inland Revenue Ordinance (Cap.112) of Hong Kong (the "Inland Revenue Ordinance"), as it is currently applied in the Inland Revenue Department, interest on the Notes may be deemed to be profits arising in or derived from Hong Kong from a trade, profession or business carried on in Hong Kong in the following circumstances:

- (i) interest on the Notes is derived from Hong Kong and is received by or accrues to a corporation, other than a financial institution, carrying on a trade, profession or business in Hong Kong; or
- (ii) interest on the Notes is derived from Hong Kong and is received by or accrues to a person, other than a corporation, carrying on a trade, profession or business in Hong Kong and is in respect of the funds of that trade, profession or business;

- (iii) interest on the Notes is received by or accrues to a financial institution (as defined in the Inland Revenue Ordinance) and arises through or from the carrying on by the financial institution of its business in Hong Kong; or
- (iv) interest on the Notes is received by or accrues to a corporation, other than a financial institution, and arises through or from the carrying on in Hong Kong by the corporation of its intra-group financing business (within the meaning of section 16(3) of the Inland Revenue Ordinance).

Where the Hong Kong Branch is the Issuer, pursuant to the Exemption from Profits Tax (Interest Income) Order, interest income accruing to a person other than a financial institution on deposits (denominated in any currency and whether or not the deposit is evidenced by a certificate of deposit) placed with, inter alia, a financial institution in Hong Kong (within the meaning of section 2 of the Banking Ordinance) are exempt from the payment of Hong Kong profits tax. Provided no prospectus with respect to the issue of Notes is registered under the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong, the issue of Notes by the Issuer is expected to constitute a deposit to which the above exemption from payment will apply.

Sums received by or accrued to a financial institution by way of gains or profits arising through or from the carrying on by the financial institution of its business in Hong Kong from the sale, disposal or redemption of Notes will be subject to profits tax. Sums received by or accrued to a corporation, other than a financial institution, by way of gains or profits arising through or from the carrying on in Hong Kong by the corporation of its intra-group financing business (within the meaning of section 16(3) of the Inland Revenue Ordinance) from the sale, disposal or other redemption of Notes will be subject to Hong Kong profits tax.

Sums derived from the sale, disposal or redemption of Notes will be subject to Hong Kong profits tax where received by or accrued to a person, other than a corporation, who carries on a trade, profession or business in Hong Kong and the sum has a Hong Kong source, unless otherwise exempted. The source of such sums will generally be determined by having regard to the manner in which the Notes are acquired and disposed.

## Stamp Duty

Stamp duty will not be payable on the issue of Bearer Notes by the Issuer, provided either:

- (i) such Bearer Notes are denominated in a currency other than the currency of Hong Kong and are not repayable in any circumstances in the currency of Hong Kong; or
- (ii) such Bearer Notes constitute loan capital (as defined in the Stamp Duty Ordinance (Cap. 117) of Hong Kong).

If stamp duty is payable it is payable by the Issuer on the issue of Bearer Notes at a rate of 3 per cent. of the market value of the Bearer Notes at the time of issue.

No stamp duty will be payable on any subsequent transfer of Bearer Notes. No stamp duty is payable on the issue of Registered Notes.

Stamp duty may be payable on any transfer of Registered Notes if the relevant transfer is required to be registered in Hong Kong. Stamp duty will, however, not be payable on any transfers of Registered Notes, provided that either:

- (i) the Registered Notes are denominated in a currency other than the currency of Hong Kong and are not repayable in any circumstances in the currency of Hong Kong; or
- (ii) the Registered Notes constitute loan capital (as defined in the Stamp Duty Ordinance (Cap. 117) of Hong Kong).

If stamp duty is payable in respect of the transfer of Registered Notes it will be payable at the rate of 0.2 per cent. (of which 0.1 per cent. is payable by the seller and 0.1 per cent. is payable by the purchaser) normally by reference to the consideration or its value. If, in the case of either the sale or purchase of such Registered Notes, stamp duty is not paid, both the seller and the purchaser may be liable jointly and severally to pay any unpaid stamp duty and also any penalties for late payment. If stamp duty is not paid on or before the due date (two days after the sale or purchase if effected in Hong Kong or 30 days if effected elsewhere) a penalty of up to ten times the duty payable may be imposed. In addition, stamp duty is payable at the fixed rate of HK\$5.00 on each instrument of transfer executed in relation to any transfer of the Registered Notes if the relevant transfer is required to be registered in Hong Kong.

#### **United States FATCA Tax Provisions**

Pursuant to certain provisions of the U.S. Internal Revenue Code of 1986, commonly known as FATCA, a foreign financial institution (as defined by FATCA) may be required to withhold on certain payments it makes ("foreign passthru payments") to persons that fail to meet certain certification, reporting or related requirements. The Issuer may be a foreign financial institution for these purposes. A number of jurisdictions (including the People's Republic of China) have entered into, or have agreed in substance to, intergovernmental agreements with the United States to implement FATCA ("IGAs"), which modify the way in which FATCA applies in their jurisdictions. Under the provisions of IGAs as currently in effect, a foreign financial institution in an IGA jurisdiction would generally not be required to withhold under FATCA or an IGA from payments that it makes. Certain aspects of the application of the FATCA provisions and IGAs to instruments such as Notes, including whether withholding would ever be required pursuant to FATCA or an IGA with respect to payments on instruments such as Notes, are uncertain and may be subject to change. Even if withholding would be required pursuant to FATCA or an IGA with respect to payments on instruments such as Notes, such withholding would not apply prior to 1 January 2019 and Notes issued on or prior to the date that is six months after the date on which final regulations defining foreign passthru payments are filed with the U.S. Federal Register generally would be grandfathered for purposes of FATCA withholding unless materially modified after such date (including by reason of a substitution of the Issuer). However, if additional Notes (as described under "Terms and Conditions of the Notes - Further Issues") that are not distinguishable from previously issued Notes are issued after the expiration of the grandfathering period and are subject to withholding under FATCA, then withholding agents may treat all Notes, including the Notes offered prior to the expiration of the grandfathering period, as subject to withholding under FATCA. Holders should consult their own tax advisers regarding how these rules may apply to their investment in Notes.

#### PRC CURRENCY CONTROLS

#### Remittance of Renminbi into and outside the PRC

Renminbi is not a freely convertible currency. The remittance of Renminbi into and outside the PRC is subject to controls imposed under PRC law.

#### **Current Account Items**

Under PRC foreign exchange control regulations, current account items refer to any transaction for international receipts and payments involving goods, services, earnings and other frequent transfers.

Since July 2009, the PRC has commenced a pilot scheme pursuant to which Renminbi may be used for settlement of imports and exports of goods between approved pilot enterprises in five designated cities in the PRC including Shanghai, Guangzhou, Dongguan, Shenzhen and Zhuhai, and enterprises in designated offshore jurisdictions including Hong Kong and Macau. In June 2010, 27 July 2011 and February 2012 respectively, the PRC government promulgated the Circular on Issues concerning the Expansion of the Scope of the Pilot Programme of Renminbi Settlement of Cross-Border Trades, the Circular on Expanding the Regions of Cross-border Trade Renminbi Settlement and the Notice on Matters Relevant to the Administration of Enterprises Engaged in Renminbi Settlement of Export Trade in Goods, Circulars with regard to the expansion of designated cities and offshore jurisdictions implementing the pilot Renminbi settlement scheme for cross-border trades. Pursuant to these circulars (i) Renminbi settlement of imports and exports of goods and of services and other current account items became permissible, (ii) the list of designated pilot districts was expanded to cover 20 provinces and cities, (iii) the restriction on designated offshore districts has been uplifted, and (iv) any enterprise qualified for the export and import business is permitted to use Renminbi as settlement currency for exports of goods, provided that the relevant provincial government has submitted to PBOC and five other PRC authorities (the Six Authorities) a list of key enterprises subject to supervision and the Six Authorities have verified and signed off such list (the Supervision List). On 12 June 2012, the PBOC issued a notice stating that the Six Authorities had jointly verified and announced a Supervision List and as a result any enterprise qualified for the export and import business is permitted to use Renminbi as settlement currency for exports.

As new regulations, the circulars will be subject to interpretation and application by the relevant PRC authorities. Local authorities may adopt different practices in applying the circulars and impose conditions for settlement of current account items. Further, if any new PRC regulations are promulgated in the future which have the effect of permitting or restricting (as the case may be) the use of Renminbi for payment of transactions categorised as current account items, then such settlement will need to be made subject to the specific requirements or restrictions set out in such rules.

## **Capital Account Items**

Under PRC foreign exchange control regulations, capital account items include cross-border transfers of capital, direct investments, securities investments, derivative products and loans. Capital account payments are generally subject to approval of the relevant PRC authorities.

Settlements for capital account items are generally required to be made in foreign currencies. For instance, foreign investors (including any Hong Kong investors) are generally required to make any capital contribution to foreign invested enterprises in a foreign currency in accordance with the terms set out in the relevant joint venture contracts and/or articles of association as approved by the relevant authorities. Foreign invested enterprises or any other relevant PRC parties are also generally required to make capital item payments including proceeds from liquidation, transfer of shares, reduction of capital, interest and principal repayment to foreign investors in a foreign currency. That said, the relevant PRC authorities may approve a foreign entity to make a capital contribution or a shareholder's loan to a foreign invested enterprise with Renminbi lawfully obtained by it outside the

PRC and for the foreign invested enterprise to service interest and principal repayment to its foreign investor outside the PRC in Renminbi on a trial basis. The foreign invested enterprise may also be required to complete a registration and verification process with the relevant PRC authorities before such Renminbi remittances.

On 7 April 2011, SAFE promulgated the SAFE Circular, which became effective on 1 May 2011. According to the SAFE Circular, in the event that foreign investors intend to use Renminbi (including offshore Renminbi and onshore Renminbi held in the capital accounts of non-PRC residents) to make contribution to an onshore enterprise or make payment for the transfer of equity interest of an onshore enterprise by a PRC resident, such onshore enterprise shall be required to submit the prior written consent of the relevant MOFCOM to the relevant local branches of SAFE of such onshore enterprise and register for a foreign invested enterprise status. Further, the SAFE Circular clarifies that the foreign debts borrowed, and the foreign guarantee provided, by an onshore entity (including a financial institution) in Renminbi shall, in principle, be regulated under the current PRC foreign debt and foreign guarantee regime.

On 12 October 2011, MOFCOM promulgated the Notice on Issues concerning Cross-border Direct Investment in RMB (the 2011 MOFCOM Notice). In accordance with the 2011 MOFCOM Notice, MOFCOM and its local counterparts are authorised to approve RMB FDI in accordance with existing PRC laws and regulations regarding foreign investment, with the following exceptions which require the preliminary approval by the provincial counterpart of MOFCOM and the consent of MOFCOM: (i) RMB FDI with the capital contribution in Renminbi of RMB300 million or more; (ii) RMB FDI in financing guarantee, financing lease, micro financing or auction industries; (iii) RMB FDI in foreign invested investment companies, venture capital or equity investment enterprises; or (iv) RMB FDI in cement, iron & steel, electrolytic aluminium, shipbuilding or other policy sensitive sectors. In addition, RMB FDI in real estate sector is allowed following the existing rules and regulations of foreign investment in real estate, although Renminbi foreign debt remains unavailable to foreign invested real estate enterprises. The proceeds of RMB FDI may not be used towards investment in securities, financial derivatives or entrustment loans in the PRC, except for investments in PRC domestic listed companies through private placements or share transfers by agreement under the PRC strategic investment regime.

On 13 October 2011, the PBOC promulgated the PBOC FDI Measures as amended in May 2015, pursuant to which, PBOC special approval for RMB FDI and shareholder loans which was required by an earlier circular of PBOC is no longer necessary. The PBOC RMB FDI Measures provide that, among others, foreign invested enterprises are required to conduct registrations with the local branch of PBOC within ten working days after obtaining the business licenses for the purpose of Renminbi settlement, and a foreign investor is allowed to open Renminbi special accounts for designated usage in relation to making equity investment in a PRC enterprise or receiving Renminbi proceeds from distribution (dividends or otherwise) by its PRC subsidiaries. The PBOC RMB FDI Measures also state that the foreign debt quota of a foreign invested enterprise constitutes its Renminbi debt and foreign currency debt from its offshore shareholders, offshore affiliates and offshore financial institutions, and a foreign invested enterprise may open a Renminbi account to receive its Renminbi proceeds borrowed offshore by submitting the Renminbi loan contract to the commercial bank and make repayments of principal of and interest on such debt in Renminbi by submitting certain documents as required to the commercial bank.

On 19 November 2012, SAFE promulgated the SAFE Circular on DI, which became effective on 17 December 2012 and was later amended on 4 May 2015. According to the SAFE Circular on DI, SAFE removes or adjusts certain administrative licensing items with regard to foreign exchange administration over direct investments to promote investment, including, but not limited to, the abrogation of SAFE approval for opening of and payment into foreign exchange accounts under direct investment accounts, the abrogation of SAFE approval for reinvestment with legal income generated within the PRC of foreign investors, the simplification of the administration of foreign exchange reinvestments by foreign investment companies, and the abrogation of SAFE approval for purchase and external payment of foreign exchange under direct investment accounts.

On 3 December 2013, the MOFCOM promulgated the MOFCOM Circular, which became effective on 1 January 2014, to further facilitate FDI by simplifying and streamlining the applicable regulatory framework. The MOFCOM Circular replaced the 2011 MOFCOM Notice. Pursuant to the MOFCOM Circular, written approval from the appropriate office of MOFCOM and/or its local counterparts specifying "Renminbi Foreign Direct Investment" and the amount of capital contribution is required for each FDI. Compared with the 2011 MOFCOM Notice, the MOFCOM Circular no longer contains the requirements for central level MOFCOM approvals for investments of RMB300 million or above, or in certain industries, such as financial guarantee, financial leasing, microcredit, auction, foreign invested investment companies, venture capital and equity investment vehicles, cement, iron and steel, electrolyse aluminium, ship building and other industries under the state macroregulation. Unlike the 2011 MOFCOM Notice, the MOFCOM Circular has also removed the approval requirement for foreign investors who intend to change the currency of their existing capital contribution from a foreign currency to Renminbi. In addition, the MOFCOM Circular also clearly prohibits FDI funds from being used for any investments in securities and financial derivatives (except for investments in PRC listed companies by strategic investors) or for entrustment loans in the PRC.

As new regulations, such circulars will be subject to interpretation and application by the relevant PRC authorities. There is no assurance that approval of such remittances, borrowing or provision of external guarantee in Renminbi will continue to be granted or will not be revoked in the future. Further, since the remittance of Renminbi by way of investment or loans are now categorised as capital account items, such remittances will need to be made subject to the specific requirements or restrictions set out in the relevant SAFE rules. If any new PRC regulations are promulgated in the future which have the effect of permitting or restricting (as the case may be) the remittance of Renminbi for payment of transactions categorised as capital account items, then such remittances will need to be made subject to the specific requirements or restrictions set out in such rules.

#### SUBSCRIPTION AND SALE

#### **Dealer Agreement**

Subject to the terms and on the conditions contained in the dealer agreement dated 24 November 2017 (such Dealer Agreement as modified and/or supplemented and/or restated from time to time, the **Dealer Agreement**) made between the Bank, the Hong Kong Branch, the Arrangers and the Permanent Dealers, the Notes will be offered on a continuous basis by the Issuer to the Permanent Dealers. The Notes may be resold at prevailing market prices, or at prices related thereto, at the time of such resale, as determined by the relevant Dealer. The Notes may also be sold by the Issuer through the Dealers, acting as agents of the Issuer. The Dealer Agreement also provides for Notes to be issued in syndicated Tranches that are severally underwritten by two or more Dealers.

The Issuer will pay each relevant Dealer a commission as agreed between them in respect of Notes subscribed by it. The Issuer will reimburse the Arrangers for certain of their expenses incurred in connection with the establishment of the Programme and the Dealers for certain of their activities in connection with the Programme. The commissions in respect of an issue of Notes on a syndicated basis will be stated in the relevant subscription agreement.

The Issuer will indemnify the Dealers against certain liabilities in connection with the offer and sale of the Notes. The Dealer Agreement entitles the Dealers to terminate any agreement that they make to subscribe Notes in certain circumstances prior to payment for such Notes being made to the Issuer.

The Arrangers, the Dealers or any of their respective affiliates may have performed certain banking and advisory services for the Issuer and/or its affiliates from time to time for which they have received customary fees and expenses and may, from time to time, engage in transactions with and perform services for the Issuer and/or its affiliates in the ordinary course of the Issuer's or their business.

The Dealers or certain of their respective affiliates may purchase the Notes and be allocated the Notes for asset management and/or proprietary purposes but not with a view to distribution.

In connection with each tranche of Notes issued under the Programme, the Dealers or certain of their affiliates may purchase Notes and be allocated Notes for asset management and/or proprietary purposes but not with a view to distribution. Further, the Dealers and/or their respective affiliates may place orders, receive allocations and purchase Notes for their own account (without a view to distributing such Notes) and such orders and/or allocations of the Notes may be material. Such entities may hold or sell such Notes or purchase further Notes for their own account in the secondary market or deal in any other securities of the Issuer, and therefore, they may offer or sell the Notes or other securities otherwise than in connection with the offering. Accordingly, references herein to the Notes being "offered" should be read as including any offering of the Notes to the Issuer, the Bank, the Hong Kong Branch, the Arrangers, the Dealers and/or their respective affiliates for their own account. Such entities are not expected to disclose such transactions or the extent of any such investment, otherwise than in accordance with any legal or regulatory obligation to do so.

## **United States**

Each Dealer has represented and agreed and each further Dealer appointed under the Programme will be required to represent and agree that:

(a) The Notes have not been and will not be registered under the Securities Act and may not be offered or sold within the United States (or, in certain circumstances, to, or for the account or benefit of, U.S. persons) except in certain transactions exempt from the registration requirements of the Securities Act.

- (b) Bearer Notes are subject to U.S. tax law requirements and may not be offered, sold or delivered within the United States or its possessions or to a United States person, except in certain transactions permitted by U.S. tax regulations. Bearer Notes will be issued in accordance with the provisions of U.S. Treasury Regulation or section 1.163 5(c)(2)(i)(D), unless the relevant Pricing Supplement specifies that Notes will be issued in accordance with the provision of U.S. Treasury Regulation or section 1.163 5(c)(2)(i)(C). The applicable Pricing Supplement will identify whether TEFRA C rules or TEFRA D rules apply or whether TEFRA is not applicable.
- (c) In connection with any Notes which are offered or sold outside the United States in reliance on exemption from the registration requirements of the Securities Act provided under Category 1 of Regulation S ("Category 1 of Regulation S Notes"), each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it will not offer, sell or deliver such Category 1 of Regulation S Notes within the United States or to a United States person, as such term is defined in the U.S. Internal Revenue Code of 1986 and regulations thereunder. Each Dealer has agreed that it will not offer, sell or deliver any Notes within the United States, except as permitted by the Dealer Agreement. In addition, until 40 days after the commencement of the offering of any identifiable tranche of such Notes, an offer or sale of Notes within the United States by any dealer (whether or not participating in the offering) may violate the registration requirements of the Securities Act.
- (d) In connection with any Notes which are offered or sold outside the United States in reliance on an exemption from the registration requirements of the Securities Act provided under Category 2 of Regulation S ("Category 2 of Regulation S Notes"), each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it will not offer, sell or deliver such Category 2 of Regulation S Notes (i) as part of their distribution at any time or (ii) otherwise until 40 days after the completion of the distribution, as determined and certified by the relevant Dealer or, in the case of an issue of Notes on a syndicated basis, the relevant lead manager, of all Notes of the Tranche of which such Category 2 of Regulation S Notes are a part, within the United States or to, or for the account or benefit of, U.S. persons. Each Dealer has further agreed, and each further Dealer appointed under the Programme will be required to agree, that it will send to each dealer to which it sells any Category 2 of Regulation S Notes during the Distribution Compliance Period a confirmation or other notice setting forth the restrictions on offers and sales of the Category 2 of Regulation S Notes within the United States or to, or for the account or benefit of, U.S. persons.
- (e) Until 40 days after the commencement of the offering of any Series of Notes, an offer or sale of such Notes within the United States by any dealer (whether or not participating in the offering) may violate the registration requirements of the Securities Act if such offer or sale is made otherwise than in accordance with an available exemption from registration under the Securities Act.

## Selling Restrictions Addressing Additional United Kingdom Securities Laws

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree that, except as permitted by the relevant subscription agreement:

(a) in relation to any Notes which have a maturity of less than one year, (i) it is a person whose ordinary activities involve it in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of its business and (ii) it has not offered or sold and will not offer or sell any Notes other than to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or as agent) for the purposes of their businesses or who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses where the issue of the Notes would otherwise constitute a contravention of Section 19 of the Financial Services and Markets Acts 2000 (the "FSMA") by the Issuer;

- (b) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of Section 21 of the FSMA) received by it in connection with the issue or sale of any Notes in circumstances in which Section 21(1) of the FSMA does not apply to the Issuer; and
- (c) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to any Notes in, from or otherwise involving the United Kingdom.

## Public Offer Selling Restriction under the Prospectus Directive

From 1 January 2018, unless the Pricing Supplement in respect of any Notes specifies the "Prohibition of Sales to EEA Retail Investors" as "Not Applicable", each Dealer has represented, warranted and agreed, and each further Dealer appointed under the Programme will be required to represent, warrant and agree, that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Notes which are the subject of the offering contemplated by this Offering Circular as completed by the Pricing Supplement in relation thereto to any retail investor in the European Economic Area. For the purposes of this provision:

- (a) the expression "retail investor" means a person who is one (or more) of the following:
  - (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "MiFID II"); or
  - (ii) a customer within the meaning of Directive 2002/92/EC (as amended, the "Insurance Mediation Directive"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or
  - (iii) not a qualified investor as defined in the Prospectus Directive (as defined below); and
- (b) the expression an "offer" includes the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe the Notes.

Prior to 1 January 2018, and from that date if the Pricing Supplement in respect of any Notes specifies "Prohibition of Sales to EEA Retail Investors" as "Not Applicable", in relation to each Member State of the European Economic Area which has implemented the Prospectus Directive (each, a "Relevant Member State"), each Dealer has represented, warranted and agreed, and each further Dealer appointed under the Programme will be required to represent, warrant and agree, that with effect from and including the date on which the Prospectus Directive is implemented in that Relevant Member State (the "Relevant Implementation Date") it has not made and will not make an offer of Notes which are the subject of the offering contemplated by the Offering Circular as completed by the Pricing Supplement in relation thereto to the public in that Relevant Member State except that it may, with effect from and including the Relevant Implementation Date, make an offer of such Notes to the public in that Relevant Member State:

(a) Approved prospectus: if the Pricing Supplement in relation to the Notes specify that an offer of those Notes may be made other than pursuant to Article 3(2) of the Prospectus Directive in that Relevant Member State (a "Non-exempt Offer"), following the date of publication of a prospectus in relation to such Notes which has been approved by the competent authority in that Relevant Member State or, where appropriate, approved in another Relevant Member State and notified to the competent authority in that Relevant Member State, provided that any such prospectus has subsequently been completed by the Pricing Supplement contemplating such Non-exempt Offer, in accordance with the Prospectus Directive, in the period beginning and ending on the dates specified in such prospectus or pricing supplement, as applicable and the Issuer has consented in writing to its use for the purpose of that Non-exempt Offer;

- (b) Qualified investors: at any time to any legal entity which is a qualified investor as defined in the Prospectus Directive;
- (c) Fewer than 150 offerees: at any time to fewer than 150 natural or legal persons (other than qualified investors as defined in the Prospectus Directive) subject to obtaining the prior consent of the relevant Dealer or Dealers nominated by the Issuer for any such offer; or
- (d) Other exempt offers: at any time in any other circumstances falling within Article 3(2) of the Prospectus Directive, provided that no such offer of Notes referred to in (b) to (d) above shall require the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive.

For the purposes of this provision, the expression an "offer of Notes to the public" in relation to any Notes in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe the Notes, as the same may be varied in that Member State by any measure implementing the Prospectus Directive in that Member State, the expression "Prospectus Directive" means Directive 2003/71/EC (as amended, including by Directive 2010/73/EU), and includes any relevant implementing measure in the Relevant Member State.

## **Singapore**

Each Dealer has acknowledged, and each further Dealer appointed under the Programme will be required to acknowledge, that this Offering Circular has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered or sold any Notes or caused the Notes to be made the subject of an invitation for subscription or purchase and will not offer or sell any Notes or cause the Notes to be made the subject of an invitation for subscription or purchase, and has not circulated or distributed, nor will it circulate or distribute, this Offering Circular or any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of the Notes, whether directly or indirectly, to any person in Singapore other than (i) to an institutional investor (as defined in Section 4A of the Securities and Futures Act (Chapter 289 of Singapore) (the "SFA")) pursuant to Section 274 of the SFA, (ii) to a relevant person (as defined in Section 275(2) of the SFA) pursuant to Section 275(1) of the SFA, or any person pursuant to Section 275(1A) of the SFA, and in accordance with the conditions specified in Section 275 of the SFA, or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where the Notes are subscribed or purchased under Section 275 of the SFA by a relevant person which is:

- (a) a corporation (which is not an accredited investor (as defined in Section 4A of the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or
- (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor,

securities (as defined in Section 239(1) of the SFA) of that corporation or the beneficiaries' rights and interests (howsoever described) in that trust shall not be transferred within six months after that corporation or that trust has acquired the Notes pursuant to an offer made under Section 275 of the SFA except:

(1) to an institutional investor or to a relevant person defined in Section 275(2) of the SFA or to any person arising from an offer referred to in Section 275(1A) or Section 276(4)(i)(B) of the SFA;

- (2) where no consideration is or will be given for the transfer;
- (3) where the transfer is by operation of law;
- (4) as specified in Section 276(7) of the SFA; or
- (5) as specified in Regulation 32 of the Securities and Futures (Offers of Investments) (Shares and Debentures) Regulations 2005 of Singapore.

### Japan

The Notes have been and will be registered under the Financial Instruments and Exchange Act of Japan (Act No. 25 of 1948, as amended) (the "FIEA") and each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered or sold and will not offer or sell any Notes, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan (as defined under Item 5, Paragraph 1, Article 6 of the Foreign Exchange and Foreign Trade Act (Act No. 228 of 1949, as amended)), or to others for re-offering or resale, directly or indirectly, in Japan or to, or for the benefit of, a resident of Japan, except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the FIEA and any other applicable laws, regulations and ministerial guidelines of Japan.

## Hong Kong

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that:

- (a) it has not offered or sold and will not offer or sell in Hong Kong, by means of any document, any Notes (except for Notes which are a "structured product" as defined in the SFO) other than
  - (i) to "professional investors" as defined in the SFO and any rules made under that Ordinance, or (ii) in other circumstances which do not result in the document being a "prospectus" as defined in the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong or which do not constitute an offer to the public within the meaning of that Ordinance; and
  - (b) it has not issued or had in its possession for the purposes of issue and will not issue or have in its possession for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the Notes, which is directed at, or the contents of which are likely to be accessed or read by, the public in Hong Kong (except if permitted to do so under the securities laws in Hong Kong) other than with respect to Notes which are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" within the meaning of the SFO and any rules made under that Ordinance.

## People's Republic of China

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that the Notes are not being offered or sold and may not be offered or sold, directly or indirectly, in the People's Republic of China (for such purposes, not including the Hong Kong Special Administrative Region and Macau Special Administrative Region of the People's Republic of China or Taiwan), except as permitted by the securities laws of the People's Republic of China.

#### United Arab Emirates (excluding the Dubai International Financial Centre)

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that the Notes to be issued under the Programme have not been and will not be offered, sold or publicly promoted or advertised by it in the United Arab Emirates other than in compliance with any laws applicable in the United Arab Emirates governing the issue, offering and sale of securities.

#### **Dubai International Financial Centre**

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered and will not offer the Notes to be issued under the Programme to any person in the Dubai International Financial Centre unless such offer is:

- (a) an "Exempt Offer" in accordance with the Markets Rules (MKT) Module of the DFSA Rulebook; and
- (b) made only to persons who meet the Professional Client criteria set out in Rule 2.3.3 of the Conduct of Business Module of the DFSA Rulebook.

## Kingdom of Saudi Arabia

No action has been or will be taken in the Kingdom of Saudi Arabia that would permit a public offering of the Notes. Any investor in the Kingdom of Saudi Arabia or who is a Saudi person (a "Saudi Investor") who acquires any Notes pursuant to an offering should note that the offer of Notes is a private placement under Article 10 or Article 11 of the "Offers of Securities Regulations" as issued by the Board of the Capital Market Authority resolution number 2-11-2004 dated 4 October 2004 and amended by the Board of the Capital Market Authority resolution number 1-28-2008 dated 18 August 2008 (the "KSA Regulations") through a person authorised by the Capital Market Authority ("CMA") to carry on the securities activity of arranging and following a notification to the CMA under the KSA Regulations.

The Notes may not be advertised, offered or sold to any person in the Kingdom of Saudi Arabia other than to "Sophisticated Investors" under Article 10 of the KSA Regulations or by way of a limited offer under Article 11 of the KSA Regulations. Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that any offer of Notes will be made in compliance with the relevant KSA Regulations.

Each offer of Notes shall not therefore constitute a "public offer" pursuant to the KSA Regulations, but is subject to the restrictions on secondary market activity under Article 17 of the KSA Regulations. Any Saudi Investor who has acquired Notes pursuant to a private placement under Article 10 and/or Article 11 of the KSA Regulations may not offer or sell those Notes to any person unless the offer or sale is made through an authorised person appropriately licensed by the Saudi Arabian Capital Market Authority and: (a) the Notes are offered or sold to a Sophisticated Investor; (b) the price to be paid for the Notes in any one transaction is equal to or exceeds Saudi Riyal 1 million or an equivalent amount; or (c) the offer or sale is otherwise in compliance with Article 17 of the KSA Regulations.

#### Kingdom of Bahrain

Each Dealer has represented and agreed, and each Dealer appointed under the Programme will be required to represent and agree, that it has not offered or sold, and will not offer or sell, any Notes except on a private placement basis to persons in the Kingdom of Bahrain who are "accredited investors".

For this purpose, an accredited investor means:

- (a) an individual holding financial assets (either singly or jointly with a spouse) of U.S.\$1,000,000 or more:
- (b) a company, partnership, trust or other commercial undertaking which has financial assets available for investment of not less than U.S.\$1,000,000; or
- (c) a government, supranational organisation, central bank or other national monetary authority or a state organisation whose main activity is to invest in financial instruments (such as a state pension fund).

#### State of Oatar

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered, sold or delivered, and will not offer, sell or deliver, directly or indirectly, any Notes in the State of Qatar, including the Qatar Financial Centre, except (a) in compliance with all applicable laws and regulations of the State of Qatar, including the Qatar Financial Centre, and (b) through persons or corporate entities authorised and licensed to provide investment advice and/or engage in brokerage activity and/or trade in respect of foreign securities in the State of Qatar.

#### General

Each Dealer has agreed and each further Dealers appointed under the Programme will be required to agree that it will (to the best of its knowledge and belief) comply with all applicable securities laws and regulations in force in any jurisdiction in which it purchases, offers, sells or delivers Notes or possesses or distributes the Offering Circular and will obtain any consent, approval or permission required by it for the purchase, offer, sale or delivery by it of Notes under the laws and regulations in force in any jurisdiction to which it is subject or in which it makes such purchases, offers, sales or deliveries and none of the Issuer and any other Dealer shall have any responsibility therefor.

None of the Issuer and any of the Dealers represents that Notes may at any time lawfully be sold in compliance with any applicable registration or other requirements in any jurisdiction that would permit a public offering of any of the Notes, or pursuant to any exemption available thereunder, or assumes any responsibility for facilitating any such sale.

With regard to each Tranche, the relevant Dealer will be required to comply with any additional restrictions agreed between the Issuer and the relevant Dealer and set out in the applicable Pricing Supplement.

#### **GENERAL INFORMATION**

#### Authorisation

Pursuant to the Notice Concerning the Further Strengthening the Foreign Debt Business Management (Jian Zong Han (2014) No.574) 《關於進一步加強海外負債業務管理的通知》 (建總函〔2014〕574號), the Notice Concerning the Further Strengthening the Management on the Issuance of Financial Instruments by the Overseas Branches (Department of Overseas Business (2014) No.222) 《關於進一步規範海外機構負債金融工具發行管理的通知》 (國際業務部 (2014) 222號), the power of attorney (中國建設銀行股份有限公司授權委託書) issued by the Bank dated 9 February 2017, the Approval of the MTN Programme Update of the Hong Kong Branch (Jian Zi Zhai (2017) No.74) 《關於更新香港分行中期票據計劃方案的批覆》(建資債〔2017〕74號) and the Notice Concerning the Public Issuance of U.S. Dollar Denominated Notes via Overseas Platforms (Jian Zi Zhai (2017) No.76) 《關於通過海外資金平臺公募發行美元債券的通知》(建資債〔2017〕76號), the establishment and update of, and the issue of Notes under, the Programme have been duly authorised.

## Listing

- Application has been made to the Hong Kong Stock Exchange for the listing of the Programme. The issue price of listed Notes on the Hong Kong Stock Exchange will be expressed as a percentage of their nominal amount. Transactions will normally be effected for settlement in the relevant specified currency and for delivery by the end of the second trading day after the date of the transaction. It is expected that dealings will, if permission is granted to deal in and for the listing of such Notes, commence on or about the date of listing of the relevant Notes.
- Application has been made to the SGX-ST for permission to deal in and quotation for any Notes that may be issued pursuant to the Programme and which are agreed at or prior to the time of issue thereof to be so listed on the SGX-ST. Such permission will be granted when such Notes have been admitted to the Official List of the SGX-ST.

If the application to the SGX-ST to list a particular Series of Notes is approved, for so long as any Notes are listed on the SGX-ST and the rules of the SGX-ST so require, such Notes, if traded, will be traded on the SGX-ST in a board lot size of at least S\$200,000 (or its equivalent in other currencies).

The SGX-ST assumes no responsibility for the correctness of any of the statements made or opinions expressed or reports contained herein. The approval in-principle from, the admission of any Notes to the Official List of, and the quotation of any Notes on the SGX-ST, are not to be taken as indications of the merits of the Issuer, the Hong Kong Branch or the Bank, its subsidiaries, its associated companies (if any), the Programme or such Notes.

For so long as any Notes are listed on the SGX-ST and the rules of the SGX-ST so require, the Bank shall appoint and maintain a paying agent in Singapore, where such Notes may be presented or surrendered for payment or redemption, in the event that any of the Global Notes representing such Notes is exchanged for definitive Notes. In addition, in the event that any of the Global Notes is exchanged for definitive Notes, an announcement of such exchange will be made by or on behalf of the Issuer through the SGX-ST and such announcement will include all material information with respect to the delivery of the definitive Notes, including details of the paying agent in Singapore.

4 Application has been made to the DFSA for Notes issued under the Programme to be admitted to the DFSA Official List. An application may be made for any Tranche of Notes to be admitted to trading on NASDAQ Dubai.

#### NDRC approval

- The Notes will be issued in accordance with either (i) the requirements under the Circular on Promoting the Reform of the Administrative System on the Issuance by Enterprises of Foreign Debt Filings and Registrations (關於推進企業發行外債備案登記制管理改革的通知(發 改 外 資 [ 2015 ] 2044 號 )) (the NDRC Circular) issued by the National Development and Reform Commission of the People's Republic of China (the NDRC) on 14 September 2015 or (ii) the requirements under the NDRC Circular and the Approval from the NDRC relating to the 2017 Annual Foreign Debt Quota Administration and Reform Pilot Enterprises (the First Batch) (國家發展改革委關於2017年度外債規模管理改革試點企業 (第一批) 的批覆) dated 8 January 2017, pursuant to which the NDRC granted annual foreign debt quota to the Bank.
- In the case of (i), the Bank will make a pre-issuance registration with the NDRC, followed by a post-issuance filing with the NDRC within the prescribed time following issuance of the Notes. In the case of (ii), the Bank is able to rely on such annual foreign debt quota granted by the NDRC and is not required to make any pre-issuance registration for issuance of the Notes within the annual foreign debt quota with the NDRC. However, the Bank will be required to make a post-issuance filing with the NDRC within the prescribed time following issuance of the Notes.

## **Clearing systems**

- The Notes to be issued under the Programme have been accepted for clearance through Euroclear and Clearstream. The appropriate Common Code and ISIN for each Tranche of Notes allocated by Euroclear and Clearstream will be specified in the applicable Pricing Supplement. The Issuer may also apply to have Bearer Notes accepted for clearance through the CMU Service. The relevant CMU instrument number will be specified in the applicable Pricing Supplement. If the Notes are to clear through an additional or alternative clearing system the appropriate information will be specified in the applicable Pricing Supplement.
- 8 The address of Euroclear is Euroclear Bank SA/NV, 1 Boulevard du Roi Albert II, B-1210 Brussels. The address of Clearstream, is Clearstream Banking, 42 Avenue JF Kennedy, L-1855 Luxembourg. The address of the CMU Service is 55th Floor, Two International Finance Centre, 8 Finance Street, Central, Hong Kong.

### No significant change

Save as disclosed in this Offering Circular, there has been no significant change in the financial or trading position of the Bank or of the Group since 30 June 2017 and there has been no material adverse change in the financial position or prospects of the Bank or of the Group since 31 December 2016.

## Litigation

10 Save as disclosed in this Offering Circular, neither the Issuer nor any member of the Group is involved in any legal or arbitration proceedings (including any proceedings which are pending or threatened of which the Issuer is aware) which may have or have had in the 12 months preceding the date of this document a significant effect on the financial position of the Issuer or the Group.

## **Independent Auditors**

The independent auditor of the Bank are PricewaterhouseCoopers, Certified Public Accountants, Hong Kong. PricewaterhouseCoopers is registered as a firm of Certified Public Accountants (practising) by The Hong Kong Institute of Certified Public Accountants.

- 12 The audited consolidated financial statements of the Bank as at and for the years ended 31 December 2015 and 2016, which are included elsewhere or incorporated by reference in this Offering Circular, have been audited by PricewaterhouseCoopers, independent auditor, as stated in their report appearing or incorporated by reference herein.
- The unaudited consolidated interim financial information of the Bank as at and for the six months ended 30 June 2017 extracted from unaudited consolidated interim financial statements of the Bank as at and for the six months ended 30 June 2017, which are included elsewhere or incorporated by reference in this Offering Circular, have been reviewed by PricewaterhouseCoopers, independent auditor, in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the HKICPA, as stated in their report appearing or incorporated by reference herein, but have not been audited by them.

#### **Documents**

- So long as Notes are capable of being issued under the Programme, copies of the following documents will, when published, be available from the registered office of the Issuer and from the specified office of the Fiscal Agent for the time being at Level 30, HSBC Main Building, 1 Queen's Road Central, Hong Kong:
  - (a) the constitutional documents of the Bank;
  - (b) the audited consolidated financial statements of the Bank in respect of the financial year ended 31 December 2016 (in each case together with the audit report in connection therewith). The Bank currently prepares audited consolidated accounts on an annual basis;
  - (c) the unaudited consolidated interim financial information of the Bank in respect of the six months ended 30 June 2017;
  - (d) the most recent annual audited consolidated financial statements of the Bank and the most recently published unaudited consolidated interim financial statements of the Bank (if any);
  - (e) the Fiscal Agency Agreement, the Deed of Covenant and the forms of the Global Notes, the Notes in definitive form, the Receipts, the Coupons and the Talons;
  - (f) a copy of this Offering Circular together with any supplement to this Offering Circular and any other documents incorporated herein or therein; and
  - (g) any future offering circulars, prospectuses, information memoranda and supplements including Pricing Supplements (save that a Pricing Supplement relating to an unlisted Note will only be available for inspection by a holder of such Note and such holder must produce evidence satisfactory to the Issuer and the Paying Agent as to its holding of Notes and identity) to this Offering Circular and any other documents incorporated herein or therein by reference.

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Notes:

<sup>(1)</sup> The independent auditor's reports on the Group's consolidated financial statements for the years ended 31 December 2015 and 2016 and the review report on the Group's consolidated financial statements for the six months ended 30 June 2017, in each case, set out herein are reproduced from the Group's annual reports for the years ended 31 December 2015 and 2016 and the Group's interim report for the six months ended 30 June 2017, respectively. Page references referred to in the abovenamed reports refer to pages set out in such annual reports and such interim report.

## INDEPENDENT AUDITOR'S REPORT



羅兵咸永道

#### To the shareholders of China Construction Bank Corporation

(a joint stock company incorporated in the People's Republic of China with limited liability)

We have audited the consolidated financial statements of China Construction Bank Corporation (the "Bank") and its subsidiaries (together, the "Group") set out on pages 121 to 272, which comprise the consolidated and Bank statements of financial position as at 31 December 2015, and the consolidated statement of comprehensive income, the consolidated and Bank statements of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### DIRECTORS' RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Bank are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **AUDITOR'S RESPONSIBILITY**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **OPINION**

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Bank and of the Group as at 31 December 2015, and of the Group's financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

#### PricewaterhouseCoopers

Certified Public Accountants

Hong Kong, 30 March 2016

PricewaterhouseCoopers, 22/F, Prince's Building, Central, Hong Kong T: (852) 2289 8888, F: (852) 2810 9888, www.pwchk.com

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## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2015

(Expressed in millions of RMB, unless otherwise stated)

	Note	2015	2014
Interest income		770,559	739,126
Interest expense		(312,807)	(301,728)
Net interest income	6	457.750	437,398
Net interest income	0	457,752	437,396
Fee and commission income		121,404	112,238
Fee and commission expense		(7,874)	(3,721)
Net fee and commission income	7	113,530	108,517
Nat hading sain	0	2.042	070
Net trading gain Dividend income	8	3,913 733	972 495
	10		
Net gain arising from investment securities	10	5,075	4,045
Other operating income, net:			
- Other operating income		27,844	21,959
- Other operating expense		(22,160)	(16,646)
Other operating income, net	11	5,684	5,313
Operating income		586,687	556,740
Operating expenses	12	(194,826)	(195,988)
			, , ,
		391,861	360,752
Impairment losses on:			
- Loans and advances to customers		(92,610)	(59,264
- Others		(1,029)	(2,647)
		( ) /	( ) -
Impairment losses	13	(93,639)	(61,911)
Share of profits less losses of associates and joint ventures		275	245
Profit before tax		298,497	299,086
		(00.000)	/70
Income tax expense	16	(69,611)	(70,839)
Net profit		228,886	228,247
not pront		220,000	220,241

Net profit attributable to: Equity shareholders of the Bank Non-controlling interests  228,145 24  Total comprehensive income attributable to:		Note	2015	2014 (Restated)
Remeasurements of post-employment benefit obligations Others 4  Subtotal 55  Items that may be reclassified subsequently to profit or loss Gains of available-for-sale financial assets arising during the period Less: Income tax relating to available-for-sale financial assets (6,956) Reclassification adjustments included in profit or loss (1,429) Net gain on cash flow hedges 10 Exchange difference on translating foreign operations 1,436  Subtotal 20,782  Other comprehensive income for the year, net of tax 20,837  Total comprehensive income for the gear Net profit attributable to: Equity shareholders of the Bank Non-controlling interests 741  Total comprehensive income attributable to:	ther comprehensive income:			
Others 4  Subtotal 55  Items that may be reclassified subsequently to profit or loss Gains of available-for-sale financial assets arising during the period 27,721 Less: Income tax relating to available-for-sale financial assets (6,956) Reclassification adjustments included in profit or loss (1,429) Net gain on cash flow hedges 10 Exchange difference on translating foreign operations 1,436  Subtotal 20,782  Other comprehensive income for the year, net of tax 20,837  Total comprehensive income for the year 249,723 2  Net profit attributable to: Equity shareholders of the Bank 228,145 2  Total comprehensive income attributable to:	ems that will not be reclassified to profit or loss			
Subtotal 55  Items that may be reclassified subsequently to profit or loss Gains of available-for-sale financial assets arising during the period 27,721 Less: Income tax relating to available-for-sale financial assets (6,956) Reclassification adjustments included in profit or loss (1,429) Net gain on cash flow hedges 10 Exchange difference on translating foreign operations 1,436  Subtotal 20,782  Other comprehensive income for the year, net of tax 20,837  Total comprehensive income for the year 249,723 2  Net profit attributable to: Equity shareholders of the Bank 228,145 2  Total comprehensive income attributable to:	emeasurements of post-employment benefit obligations		51	(294)
Items that may be reclassified subsequently to profit or loss Gains of available-for-sale financial assets arising during the period Less: Income tax relating to available-for-sale financial assets (6,956) Reclassification adjustments included in profit or loss (1,429) Net gain on cash flow hedges 10 Exchange difference on translating foreign operations 1,436  Subtotal 20,782  Other comprehensive income for the year, net of tax 20,837  Total comprehensive income for the year Net profit attributable to: Equity shareholders of the Bank Non-controlling interests 741  Total comprehensive income attributable to:	thers		4	24
Gains of available-for-sale financial assets arising during the period Less: Income tax relating to available-for-sale financial assets (6,956) Reclassification adjustments included in profit or loss (1,429) Net gain on cash flow hedges 10 Exchange difference on translating foreign operations 1,436  Subtotal 20,782  Other comprehensive income for the year, net of tax 20,837  Total comprehensive income for the year  Net profit attributable to: Equity shareholders of the Bank Non-controlling interests 741  Total comprehensive income attributable to:	ubtotal		55	(270)
Less: Income tax relating to available-for-sale financial assets  Reclassification adjustments included in profit or loss  (1,429)  Net gain on cash flow hedges  Exchange difference on translating foreign operations  1,436  Subtotal  20,782  Other comprehensive income for the year, net of tax  20,837  Total comprehensive income for the year  Net profit attributable to:  Equity shareholders of the Bank  Non-controlling interests  741  Total comprehensive income attributable to:	ems that may be reclassified subsequently to profit or loss			
Reclassification adjustments included in profit or loss Net gain on cash flow hedges 10 Exchange difference on translating foreign operations 1,436  Subtotal 20,782  Other comprehensive income for the year, net of tax 20,837  Total comprehensive income for the year  Net profit attributable to: Equity shareholders of the Bank Non-controlling interests 741  Total comprehensive income attributable to:	ains of available-for-sale financial assets arising during the period		27,721	34,391
Net gain on cash flow hedges Exchange difference on translating foreign operations  1,436  Subtotal  20,782  Other comprehensive income for the year, net of tax  20,837  Total comprehensive income for the year  Net profit attributable to: Equity shareholders of the Bank Non-controlling interests  10  20,782  228,145  228,886  27  Total comprehensive income attributable to:	ess: Income tax relating to available-for-sale financial assets		(6,956)	(8,572)
Exchange difference on translating foreign operations  1,436  Subtotal  20,782  Other comprehensive income for the year, net of tax  20,837  Total comprehensive income for the year  Net profit attributable to: Equity shareholders of the Bank Non-controlling interests  741  Total comprehensive income attributable to:	eclassification adjustments included in profit or loss		(1,429)	(2,135)
Subtotal  20,782  Other comprehensive income for the year, net of tax  20,837  Total comprehensive income for the year  Net profit attributable to: Equity shareholders of the Bank Non-controlling interests  741  Total comprehensive income attributable to:	et gain on cash flow hedges		10	138
Other comprehensive income for the year, net of tax  20,837  Total comprehensive income for the year  Net profit attributable to: Equity shareholders of the Bank Non-controlling interests  228,145 228,886 2  Total comprehensive income attributable to:	xchange difference on translating foreign operations		1,436	(520)
Total comprehensive income for the year  249,723  249,723  249,723  2  Net profit attributable to:  Equity shareholders of the Bank  Non-controlling interests  741  228,886  2  Total comprehensive income attributable to:	ubtotal		20,782	23,302
Net profit attributable to: Equity shareholders of the Bank Non-controlling interests  228,145 24  741  Total comprehensive income attributable to:	ther comprehensive income for the year, net of tax		20,837	23,032
Equity shareholders of the Bank Non-controlling interests 741  Total comprehensive income attributable to:	otal comprehensive income for the year		249,723	251,279
Equity shareholders of the Bank Non-controlling interests 741  Total comprehensive income attributable to:	let profit attributable to:			
Non-controlling interests 741  228,886 2  Total comprehensive income attributable to:	·		228.145	227,830
Total comprehensive income attributable to:			741	417
			228,886	228,247
Equity shareholders of the Bank 248 311	otal comprehensive income attributable to:			
	quity shareholders of the Bank		248,311	250,562
Non-controlling interests 1,412	• •		•	717
249,723			249,723	251,279
Basic and diluted earnings per share (in RMB Yuan) 17 0.91	asis and diluted earnings per share (in PMR VIII)	17	0.01	0.91

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2015 (Expressed in millions of RMB, unless otherwise stated)

	Note	2015	2014 (Restated)
Assets:			(Hestateu)
Cash and deposits with central banks	18	2,401,544	2,610,781
Deposits with banks and non-bank financial institutions	19	352,966	266,461
Precious metals		86,549	47,931
Placements with banks and non-bank financial institutions	20	310,779	248,525
Financial assets at fair value through profit or loss Positive fair value of derivatives	21 22	271,173 31,499	332,235 13,769
Financial assets held under resale agreements	23	310,727	273.751
Interest receivable	24	96,612	91,495
Loans and advances to customers	25	10,234,523	9,222,897
Available-for-sale financial assets	26	1,066,752	926,139
Held-to-maturity investments	27	2,563,980	2,298,663
Receivables Interests in associates and joint ventures	28 30	369,501 4,986	170,801 3,084
Fixed assets	32	159,531	151,607
Land use rights	33	15,231	15,758
Intangible assets	34	2,103	2,435
Goodwill	35	2,140	2,253
Deferred tax assets	36	25,379	39,494
Other assets	37	43,514	26,014
Total assets		18,349,489	16,744,093
Liabilities:			
Borrowings from central banks	40	42,048	91,216
Deposits from banks and non-bank financial institutions	41	1,439,395	1,004,118
Placements from banks and non-bank financial institutions	42	321,712	202,402
Financial liabilities at fair value through profit or loss	43	302,649	296,009
Negative fair value of derivatives	22 44	27,942 268,012	12,373 181,528
Financial assets sold under repurchase agreements Deposits from customers	45	13,668,533	12,899,153
Accrued staff costs	46	33,190	34.535
Taxes payable	47	49,411	62,644
Interest payable	48	205,684	185,874
Provisions  Path account in a constant of the	49	7,108	7,068
Debt securities issued Deferred tax liabilities	50 36	415,544 624	431,652 401
Other liabilities	51	122,554	83,272
Total liabilities		16,904,406	15,492,245
Equity:			
Share capital	52(1)	250,011	250,011
Other equity instruments			
Preference Shares	52(2)	19,659	405.001
Capital reserve Investment revaluation reserve	53 54	135,249 23.058	135,391 4.066
Surplus reserve	55 55	153,032	130,515
General reserve	56	186,422	169,496
Retained earnings	57	672,154	558,705
Exchange reserve		(5,565)	(6,674)
Total equity attributable to equity shareholders of the Bank Non-controlling interests		1,434,020 11,063	1,241,510 10,338
Total equity		1,445,083	1,251,848
Total liabilities and equity		18,349,489	16,744,093

Approved and authorised for issue by the Board of Directors on 30 March 2016.

Wang Zuji Chung Shui Ming Timpson Zhang Long

Vice chairman, executive director and president Independent non-executive director Independent non-executive director

## STATEMENT OF FINANCIAL POSITION

As at 31 December 2015

(Expressed in millions of RMB, unless otherwise stated)

Deposits with banks and non-bank financial institutions   18				
Cash and deposits with banks and non-bank financial institutions         18         2,383,573         2,600,028           Deposits with banks and non-bank financial institutions         19         361,141         280,484         4,783           Placements with banks and non-bank financial institutions         20         333,398         247,600           Financial assets at fair value through profit or loss         21         280,027         320,452           Positive fair value of derivatives         22         24,396         9,886           Financial assets held under resale agreements         23         305,593         273,444           Loans and advances to customers         25         9,899,993         8,876,244           Available-for-sale financial assets         26         945,797         844,914           Held-Lo-maturity investments         27         2,554,049         29,247         844,914           Receivables         28         350,966         154,757         154,679         154,795         154,814           Investments in subsidiaries         29         32,885         26,797         154,679         156,797         156,797         156,797         156,797         156,797         156,797         156,797         156,797         156,797         156,797         156,797 <t< th=""><th>Assets:</th><th>Note</th><th>2015</th><th>2014</th></t<>	Assets:	Note	2015	2014
Deposits with banks and non-bank financial institutions   18	7,000.01			
Pecious metals			, ,	2,600,028
Placements with banks and non-bank financial institutions   20   333,388   247,000   220,452   220,207   230,452   230,456   230,455   230,455   240,306   3,886   3,986   3		19		280,848
Financial assets at fair value through profit or loss   21				,
Positive fair value of derivatives         22         24,366         9,886           Financial assets held under resale agreements         24         309,539         8273,444           Loans and advances to customers         25         9,899,983         8,830,244           Available-for-sale financial assets         26         945,797         844,917           Held-to-maturity investments         27         25,540,499         22,947,22           Receivables         28         350,966         154,572           Investments in subsidiaries         29         32,885         26,794           Fixed assets         32         144,363         141,882           Land use rights         33         14,795         15,541           Interpretation assets         34         1,399         150,669           Other assets         36         24,288         38,115           Other assets         37         69,437         56,569           Total assets         40         41,154         90,000           Total assets         40         41,154         90,000           Lapscentents from banks and non-bank financial institutions         41         1,442,299         10,003,748           Placements from banks and non-bank financial instituti			,	247,606
Financial assets held under resale agreements				,
Interest receivable         24         \$3,988         88 930           Loans and advances to customers         25         \$9,899,993         8,875.24           Available-for-sale financial assets         26         945,797         844,914           Held-to-maturity investments         27         2,584,049         2,294,723           Receivables         28         300,966         154,576           Investments in subsidiaries         29         32,285         20,794           Exed assets         33         14,795         15,341           Land use rights         34         1,359         1,500           Deferred tax assets         36         24,298         38,115           Other assets         37         69,437         55,560           Total assets         40         41,154         90,405           Placements from central banks         40         41,154         90,405           Peposits from banks and non-bank financial institutions         40         41,154         90,405           Placements from banks and non-bank financial institutions         42         304,195         152,155           Placements from banks and non-bank financial institutions         42         304,195         152,255           Financial is	Positive fair value of derivatives		24,396	9,880
Loans and advances to customers         25         9,899,993         8,76,246           Available-for-pale financial assets         26         94,5797         84,491           Held-to-maturity investments         27         2,554,049         2,294,723           Receivables         28         350,966         15,45,76           Investments in subsidiaries         29         32,885         26,794           Fixed assets         32         144,363         141,886           Land use rights         33         14,795         15,060           Deferred tax assets         36         24,298         33,115           Other assets         37         69,437         55,560           Total assets         17,890,733         16,319,783           Liabilities:         14,154         90,405           Placements from banks and non-bank fina				273,444
Available-for-sale financial assets       26       945,797       244,914         Held-to-maturity investments       27       2,554,049       2,284,728         Receivables       28       350,966       154,578         Investments in subsidiaries       29       32,885       26,794         Fixed assets       32       144,363       141,880         Land use rights       33       14,795       15,341         Intangible assets       36       24,298       36,115         Other assets       37       69,437       55,565         Total assets       17,890,733       16,319,783         Liabilities:       17,890,733       16,319,783         Liabilities:       17,890,733       16,319,783         Liabilities:       40       41,154       90,405         Deposits from banks and non-bank financial institutions       41       1,442,259       1,008,748         Placements from banks and non-bank financial institutions       42       304,195       152,155         Placements from banks and non-bank financial institutions       43       301,778       292,648         Placements from banks and non-bank financial institutions       43       301,778       292,649         Placements from banks and non-bank fin				
Held-to-maturity investments 27 2,554,049 2,294,722 Receivables 28 350,066 154,575 Investments in subsidiaries 29 32,885 144,863 141,865 155,341 Intangible assets 31 147,985 15,341 Intangible assets 34 1,359 1,500 Elefered tax assets 36 24,296 35,110 Elefered tax assets 37 69,437 55,565 Intended assets from banks and non-bank financial institutions 41 1,442,259 1,003,746 Intended assets from banks and non-bank financial institutions 42 301,195 152,155 Intended assets from banks and non-bank financial institutions 42 301,195 152,155 Intended assets sold under repurchase agreements 42 301,195 152,155 Intended assets sold under repurchase agreements 44 13,495,200 177,256 Intended assets sold under repurchase agreements 45 13,495,395,466 12,554,405 Intended assets sold under repurchase agreements 46 31,593 33,234 12,554,505 Intended assets sold under repurchase agreements 46 31,593 33,234 12,554,505 Intended assets sold under repurchase agreements 47 48,515 61,881 15,993 33,234 12,554,505 Intended assets asset 30,505 Intended assets 30,505 I	Loans and advances to customers	25	9,899,993	8,876,246
Receivables   28   350,966   154,576     Investments in subsidiaries   29   32,885   26,776     Fixed assets   29   32,885   26,776     Fixed assets   32   144,963   114,860     Land use rights   33   14,795   15,341     Intangible assets   36   24,298   38,115     Deferred tax assets   36   24,298   38,115     Other assets   37   69,437   55,587     Total assets   17,890,733   16,319,783      Liabilities	Available-for-sale financial assets	26	945,797	844,914
Investments in subsidiaries   29   32,885   26,794   15,1245   141,805   141,805   141,805   141,805   141,805   15,341   11,805   15,341   11,805   15,341   11,805   15,341   11,805   15,341   11,805   15,341   11,805   15,341   11,805   15,341   11,805   15,341   11,805   15,34	Held-to-maturity investments		2,554,049	2,294,723
Fixed asserts	Receivables	28	350,966	154,576
Land use rights         33         14,795         15,344           Intangible assets         36         24,28         38,115           Other assets         36         24,28         38,115           Other assets         17,890,733         16,319,783           Total assets           Liabilities:           Borrowings from central banks         40         41,154         90,408           Deposits from banks and non-bank financial institutions         41         1,442,259         1,008,748           Placements from banks and non-bank financial institutions         41         1,442,259         1,008,748           Placements from banks and non-bank financial institutions         42         304,195         152,152           Financial liabilities at fair value through profit or loss         43         301,778         292,644           Regative fair value of derivatives         22         23,20         10,612           Financial assets sold under repurchase agreements         44         264,569         177,256           Deposits from customers         45         13,393,246         12,654,493           Accrued staff costs         46         31,593         32,234           Taxes payable         47         48,515         6	Investments in subsidiaries	29	32,885	26,794
Intangible assets   34   1,359   1,506   1,5	Fixed assets	32	144,363	141,880
Deferred tax assets         36         24,288         38,116           Other assets         37         69,437         56,569           Total assets         17,890,733         16,319,783           Liabilities:         Borrowings from central banks         40         41,154         90,408           Deposits from banks and non-bank financial institutions         41         1,442,259         1,008,748           Placements from banks and non-bank financial institutions         42         304,195         152,152           Financial liabilities at fair value through profit or loss         43         301,778         292,642           Negative fair value of derivatives         42         23,320         10,612           Financial assets sold under repurchase agreements         44         264,559         177,256           Deposits from customers         45         13,393,246         12,654,493           Accrued staff costs         46         31,593         33,234           Taxes payable         47         48,515         61,881           Interest payable         47         48,515         61,881           Interest payable         49         5,813         5,396           Deferred tax liabilities         36         81 <th< td=""><td>Land use rights</td><td>33</td><td>14,795</td><td>15,341</td></th<>	Land use rights	33	14,795	15,341
Deferred tax assets         36         24,288         38,116           Other assets         37         69,437         56,569           Total assets         17,890,733         16,319,783           Liabilities:         Borrowings from central banks         40         41,154         90,408           Deposits from banks and non-bank financial institutions         41         1,442,259         1,008,748           Placements from banks and non-bank financial institutions         42         304,195         152,152           Financial liabilities at fair value through profit or loss         43         301,778         292,642           Negative fair value of derivatives         42         23,320         10,612           Financial assets sold under repurchase agreements         44         264,559         177,256           Deposits from customers         45         13,393,246         12,654,493           Accrued staff costs         46         31,593         33,234           Taxes payable         47         48,515         61,881           Interest payable         47         48,515         61,881           Interest payable         49         5,813         5,396           Deferred tax liabilities         36         81 <th< td=""><td>Intangible assets</td><td>34</td><td>1,359</td><td>1,506</td></th<>	Intangible assets	34	1,359	1,506
Other assets         37         69,437         56,565           Total assets         17,890,733         16,319,783           Liabilities:         Borrowings from central banks         40         41,154         90,409           Deposits from banks and non-bank financial institutions         41         1,442,259         1,008,746           Placements from banks and non-bank financial institutions         42         304,195         152,152           Financial liabilities at fair value of derivatives         22         23,320         10,612           Financial lasibilities at fair value of derivatives         22         23,320         10,612           Financial assets sold under repurchase agreements         44         264,569         177,256           Deposits from customers         45         13,393,246         12,654,493           Accrued staff costs         46         31,593         33,234           Taxes payable         47         48,515         61,881           Interest payable         48         204,336         184,627           Provisions         49         5,813         5,396           Deferred tax liabilities         50         356,711         367,504           Other ilabilities         51         53,067		36		38.115
Description		37		56,569
Borrowings from central banks	Total assets		17,890,733	16,319,783
Borrowings from central banks	Liabilities:			
Deposits from banks and non-bank financial institutions         41         1,442,259         1,008,746           Placements from banks and non-bank financial institutions         42         304,195         152,152           Financial libilities at fair value through profit or loss         43         301,778         292,642           Negative fair value of derivatives         22         23,320         10,612           Financial assets sol under repurchase agreements         44         264,569         177,256           Deposits from customers         45         13,393,246         12,654,493           Accrued staff costs         46         31,593         33,234           Taxes payable         47         48,515         61,881           Interest payable         48         204,336         184,627           Provisions         49         5,813         5,395           Debt securities issued         50         356,711         367,504           Deferred tax liabilities         36         81         42           Other liabilities         51         53,067         48,549           Total liabilities         52(1)         250,011         250,011           Cherrical capital         52(2)         19,659				
Placements from banks and non-bank financial institutions         42         304,195         152,152           Financial liabilities at fair value through profit or loss         43         301,778         292,642           Regative fair value of derivatives         22         23,320         10,612           Financial assets sold under repurchase agreements         44         264,569         177,256           Deposits from customers         45         13,393,246         12,654,493           Accrued staff costs         46         31,593         33,234           Taxes payable         47         48,515         61,881           Interest payable         48         204,336         184,627           Provisions         49         5,813         5,393           Debt securities issued         50         356,711         367,504           Deferred tax liabilities         36         81         42           Other liabilities         51         53,067         48,545           Total liabilities         52(1)         250,011         250,011           Cherried tax liabilities         52(2)         19,659         -           Total liabilities         52(2)         19,659         -           Capital reserve         53 <td>Borrowings from central banks</td> <td>40</td> <td>41,154</td> <td>90,409</td>	Borrowings from central banks	40	41,154	90,409
Financial liabilities at fair value through profit or loss         43         301,778         292,642           Negative fair value of derivatives         22         23,320         10,612           Financial assets sold under repurchase agreements         44         264,569         177,256           Deposits from customers         45         13,393,246         12,654,493           Accrued staff costs         46         31,593         33,233           Taxes payable         47         48,515         61,831           Interest payable         48         204,336         184,627           Provisions         49         5,813         5,399           Debt securities issued         50         356,711         367,504           Deferred tax liabilities         36         81         43           Other liabilities         51         53,067         48,549           Total liabilities         16,470,637         15,087,547           Equity:           Share capital         52(1)         250,011         250,011           Other equity instruments           Preference Shares         52(2)         19,659	Deposits from banks and non-bank financial institutions	41	1,442,259	1,008,746
Negative fair value of derivatives         22         23,320         10,612           Financial assets sold under repurchase agreements         44         264,569         177,256           Deposits from customers         45         13,393,246         12,664,493           Accrued staff costs         46         31,593         33,234           Taxes payable         47         48,515         61,881           Interest payable         48         204,336         184,627           Provisions         49         5,813         5,398           Debt securities issued         50         356,711         367,504           Deferred tax liabilities         36         81         43           Other liabilities         51         53,067         48,545           Total liabilities         52(1)         250,011         250,011           Total liabilities         52(1)         250,011         250,011           Chair liabilities	Placements from banks and non-bank financial institutions	42	304,195	152,152
Financial assets sold under repurchase agreements         44         264,569         177,256           Deposits from customers         45         13,393,246         12,654,493           Accrued staff costs         46         31,593         33,234           Taxes payable         47         48,515         61,881           Interest payable         48         204,336         184,627           Provisions         49         5,813         5,399           Debt securities issued         50         356,711         367,504           Deferred tax liabilities         36         81         43           Other liabilities         51         53,067         48,549           Total liabilities         16,470,637         15,087,547           Equity:           Share capital         52(1)         250,011         250,011           Other equity instruments           Preference Shares         52(2)         19,659            Capital reserve         53         135,441         135,387           Investment revaluation reserve         54         22,549         4,286           Surplus reserve         56         182,319         165,916      <	Financial liabilities at fair value through profit or loss	43	301,778	292,642
Deposits from customers         45         13,393,246         12,654,493           Accrued staff costs         46         31,593         33,234           Taxes payable         47         48,515         61,881           Interest payable         48         204,336         184,627           Provisions         49         5,813         5,399           Debt securities issued         50         356,711         367,504           Deferred tax liabilities         36         81         42           Other liabilities         51         53,067         48,549           Total liabilities         52(1)         250,011         250,011           Equity:           Share capital         52(1)         250,011         250,011           Other equity instruments         52(2)         19,659         -           Preference Shares         52(2)         19,659         -           Capital reserve         53         135,441         135,387           Investment revaluation reserve         54         22,549         4,288           Surplus reserve         56         182,319         165,916           Retained earnings         57         658,545         547,542	Negative fair value of derivatives	22	23,320	10,612
Accrued staff costs       46       31,593       33,234         Taxes payable       47       48,515       61,881         Interest payable       48       204,336       184,627         Provisions       49       5,813       5,399         Debt securities issued       50       356,711       367,504         Deferred tax liabilities       36       81       43         Other liabilities       51       53,067       48,549         Total liabilities         Total liabilities       16,470,637       15,087,547         Equity:         Share capital       52(1)       250,011       250,011         Other equity instruments         Preference Shares       52(2)       19,659       -         Capital reserve       53       135,441       135,387         Investment revaluation reserve       54       22,549       4,286         Surplus reserve       56       182,319       165,916         Retained earnings       57       658,545       547,542         Exchange reserve       6       1,420,096       1,232,236         Total equity       1,420,096       1,232,236	Financial assets sold under repurchase agreements	44	264,569	177,256
Taxes payable       47       48,515       61,881         Interest payable       48       204,336       184,627         Provisions       49       5,813       5,398         Debt securities issued       50       356,711       367,504         Deferred tax liabilities       36       81       43         Other liabilities       51       53,067       48,545         Total liabilities         Total liabilities       52(1)       250,011       250,011         Share capital       52(1)       250,011       250,011         Other equity instruments         Preference Shares       52(2)       19,659          Capital reserve       53       135,441       135,387         Investment revaluation reserve       54       22,549       4,288         Surplus reserve       55       153,032       130,515         General reserve       56       182,319       165,916         Retained earnings       57       658,545       547,542         Exchange reserve       (1,460)       (1,423         Total equity       1,420,096       1,232,236	Deposits from customers	45	13,393,246	12,654,493
Interest payable         48         204,336         184,627           Provisions         49         5,813         5,398           Debt securities issued         50         356,711         367,504           Deferred tax liabilities         36         81         43           Other liabilities         51         53,067         48,549           Equity:           Share capital Other equity instruments         52(1)         250,011         250,011           Other equity instruments         52(2)         19,659            Preference Shares         52(2)         19,659            Capital reserve         53         135,441         135,387           Investment revaluation reserve         54         22,549         4,288           Surplus reserve         55         153,032         130,515           General reserve         56         182,319         165,916           Retained earnings         57         658,545         547,542           Exchange reserve         1,420,096         1,232,236	Accrued staff costs	46	31,593	33,234
Provisions         49         5,813         5,399           Debt securities issued         50         356,711         367,504           Deferred tax liabilities         36         81         43           Other liabilities         51         53,067         48,545           Total liabilities         16,470,637         15,087,547           Equity:           Share capital         52(1)         250,011         250,011           Other equity instruments         7         7         7         7           Preference Shares         52(2)         19,659         -         -           Capital reserve         53         135,441         135,387         -           Investment revaluation reserve         54         22,549         4,288         -         -           Surplus reserve         55         153,032         130,515         -	Taxes payable	47	48,515	61,881
Debt securities issued         50         356,711         367,504           Deferred tax liabilities         36         81         43           Other liabilities         51         53,067         48,548           Total liabilities         16,470,637         15,087,547           Equity:           Share capital         52(1)         250,011         250,011           Other equity instruments           Preference Shares         52(2)         19,659            Capital reserve         53         135,441         135,387           Investment revaluation reserve         54         22,549         4,288           Surplus reserve         55         153,032         130,515           General reserve         56         182,319         165,916           Retained earnings         57         658,545         547,542           Exchange reserve         (1,460)         (1,423           Total equity         1,420,096         1,232,236	Interest payable	48	204,336	184,627
Deferred tax liabilities         36         81         43           Other liabilities         51         53,067         48,548           Total liabilities         16,470,637         15,087,547           Equity:           Share capital         52(1)         250,011         250,011           Other equity instruments         52(2)         19,659            Preference Shares         53         135,441         135,387           Investment revaluation reserve         53         135,441         135,387           Investment revaluation reserve         54         22,549         4,288           Surplus reserve         55         153,032         130,515           General reserve         56         182,319         165,916           Retained earnings         57         658,545         547,542           Exchange reserve         (1,460)         (1,423           Total equity         1,420,096         1,232,236	Provisions	49	5,813	5,399
Deferred tax liabilities         36 bit of the state of the liabilities         81 bit of the state of the liabilities         43 bit of the state of the liabilities         43 bit of the state of the liabilities         43 bit of the state of the state of the liabilities         43 bit of the state of t	Debt securities issued	50	356,711	367.504
Total liabilities       16,470,637       15,087,547         Equity:       Equity:         Share capital       52(1)       250,011				

Approved and authorised for issue by the Board of Directors 30 March 2016.

Wang Zuji Chung Shui Ming Timpson Zhang Long

Vice chairman, executive director and president Independent non-executive director Independent non-executive director

1,135

130

(22)

(22)

10,338 1,251,848

1,135

130

(75,025)

(75,025)

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2015 (Expressed in millions of RMB, unless otherwise stated)

			Attributab	le to equity sha	reholders of t	the Bank				
	Share capital	Other equity instruments – preference shares	Capital reserve	Investment revaluation reserve	Surplus reserve	General reserve	Retained earnings	Exchange reserve	Non- controlling interests	Total equity
As at 31 December 2014 (Restated)	250,011	-	135,391	4,066	130,515	169,496	558,705	(6,674)	10,338	1,251,848
Movements during the year	-	19,659	(142)	18,992	22,517	16,926	113,449	1,109	725	193,235
(1) Total comprehensive income for the year	-	-	65	18,992	-	-	228,145	1,109	1,412	249,723
(2) Changes in share capital	-	19,659	(207)	-	-	-	-	-	(678)	18,774
i Capital injection by other equity holder	-	19,659	-	-	-	-	_	-	-	19,659
ii Establishment of subsidiaries	-	-	-	-	-	-	-	-	9	9
iii Change in shareholdings in subsidiaries	-	-	(207)	-	-	-	-	-	(687)	(894)
(3) Profit distribution	-	-	-	-	22,517	16,926	(114,696)	-	(9)	(75,262)
<ul> <li>Appropriation to surplus reserve</li> </ul>	-	-	-	-	22,517	-	(22,517)	-	-	-
ii Appropriation to general reserve	-	_	-	-	_	16,926	(16,926)	_	_	_
iii Appropriation to equity shareholders	-	-	-	-	-	-	(75,253)	-	(9)	(75,262)
As at 31 December 2015	250,011	19,659	135,249	23,058	153,032	186,422	672,154	(5,565)	11,063	1,445,083
			A	ttributable to ec	uity sharehold	ers of the Bank				
		Share capital	Capital reserve	Investment revaluation reserve	Surplus reserve	General reserve	Retained earnings	Exchange reserve	Non- controlling interests	Total equity
As at 31 December 2013		250,011	135,523	(19,290)	107,970	153,835	444,084	(6,182)	8,378	1,074,329
Movements during the year (Restated	1)	-	(132)	23,356	22,545	15,661	114,621	(492)	1,960	177,519
(1) Total comprehensive income for	the year	-	(132)	23,356	-	-	227,830	(492)	717	251,279
(2) Changes in share capital		-	-	_	_	_	_	-	1,265	1,265
										4 405

The notes on pages 129 to 272 form part of these financial statements.

250,011

Acquisition of subsidiaries

i Appropriation to surplus reserve

As at 31 December 2014 (Restated)

Appropriation to general reserve

Appropriation to equity shareholders

(3) Profit distribution

Change in shareholdings in subsidiaries

135,391

4,066

22,545

22,545

130,515

15,661

15,661

169,496

(113,209)

(22,545)

(15,661)

(75,003)

558,705

(6,674)

# STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2015 (Expressed in millions of RMB, unless otherwise stated)

		Share capital	Other equity instruments – preference shares	Capital reserve	Investment revaluation reserve	Surplus reserve	General reserve	Retained earnings	Exchange reserve	Total equity
As at 3	31 December 2014	250,011	-	135,387	4,288	130,515	165,916	547,542	(1,423)	1,232,236
Moven	nents during the year		19,659	54	18,261	22,517	16,403	111,003	(37)	187,860
	tal comprehensive income for the year	-	-	54	18,261	-	-	225,176	(37)	243,454
(2) Ch	anges in share capital	-	19,659	-	_	-	-	-	-	19,659
i	Capital injection by other equity holder	-	19,659	-	-	-	-	-	-	19,659
(3) Pro	ofit distribution	_	_	_	_	22,517	16,403	(114,173)	_	(75,253)
i	Appropriation to surplus reserve	_	_	_	_	22,517	_	(22,517)	_	-
ii	Appropriation to general reserve	_	_	_	_	_	16,403	(16,403)	_	_
iii	Appropriation to equity shareholders	-	_	-	-	-	-	(75,253)	-	(75,253)
As at 3	31 December 2015	250,011	19,659	135,441	22,549	153,032	182,319	658,545	(1,460)	1,420,096
					Investment					
			Share capital	Capital reserve	revaluation reserve	Surplus reserve	General reserve	Retained earnings	Exchange reserve	Total equity
As at 3	31 December 2013								0	
	31 December 2013 ments during the year		capital	reserve	reserve	reserve	reserve	earnings	reserve	equity
Moven		the year	250,011	reserve 135,508	reserve (19,275)	reserve 107,970	reserve 150,675	earnings 434,877	reserve (1,165)	equity 1,058,601
Moven	nents during the year tal comprehensive income for	-	250,011	reserve 135,508 (121)	reserve (19,275) 23,563	reserve 107,970 22,545 — 22,545	reserve 150,675	earnings 434,877 112,665 225,454 (112,789)	reserve (1,165) (258)	equity 1,058,601 173,635
Moven  (1) Tot  (2) Pro	nents during the year tal comprehensive income for offit distribution Appropriation to surplus reser	ve	250,011	reserve 135,508 (121)	reserve (19,275) 23,563 23,563	reserve 107,970 22,545 - 22,545 22,545	150,675 15,241 - 15,241	earnings 434,877 112,665 225,454 (112,789) (22,545)	reserve (1,165) (258)	equity 1,058,601 173,635 248,638
(1) To:	nents during the year tal comprehensive income for	ve ve	250,011	reserve 135,508 (121)	reserve (19,275) 23,563 23,563	reserve 107,970 22,545 — 22,545	150,675 15,241 - 15,241	earnings 434,877 112,665 225,454 (112,789)	reserve (1,165) (258)	equity 1,058,601 173,635 248,638

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2015 (Expressed in millions of RMB, unless otherwise stated)

	Note	2015	2014
Cash flows from operating activities			
Profit before tax		298,497	299,086
Adjustments for:			
- Impairment losses	13	93,639	61,911
- Depreciation and amortisation	12	19,736	17,811
- Interest income from impaired financial assets		(3,161)	(2,055)
- Revaluation (gain)/loss on financial instruments at fair value through profit or loss		(3,344)	263
- Share of profit less losses of associates and joint ventures		(275)	(245)
- Dividend income	9	(733)	(495)
- Unrealised foreign exchange loss		8,628	7,980
- Interest expense on bonds issued		9,851	8,859
- Net gain on disposal of investment securities	10	(5,075)	(4,045)
- Net gain on disposal of fixed assets and other long-term assets		(78)	(108)
		417,685	388,962
Changes in apprehing assets:			
Changes in operating assets:  Net decrease/(increase) in deposits with central banks and with banks and non-bank financial institut	ione	130,948	(184,773
Net increase in placements with banks and non-bank financial institutions	10115	-	(74,969
Net increase in loans and advances to customers		(27,495)	•
		(1,059,060)	(883,158)
Net (increase)/decrease in financial assets held under resale agreements		(36,975)	12,707
Net decrease in other operating assets		7,637	12,888
		(984,945)	(1,117,305)
Changes in operating liabilities:		(== ===)	44.00=
Net (decrease)/increase in borrowings from central banks		(50,300)	11,605
Net increase in placements from banks and non-bank financial institutions		110,038	36,256
Net increase in deposits from customers and from banks and non-bank financial institutions		1,163,129	947,653
Net increase in financial assets sold under repurchase agreements		86,340	119,467
Net (decrease)/increase in certificates of deposit issued		(69,604)	42,992
Income tax paid		(73,476)	(76,687)
Net increase/(decrease) in other operating liabilities		34,627	(35,992)
		1,200,754	1,045,294
Net cash from operating activities		633,494	316,951

	Note	2015	2014
Cash flows from investing activities			
Proceeds from sale and redemption of investments		525,257	503,662
Dividends received		747	504
Proceeds from disposal of fixed assets and other long-term assets		2,064	2,030
Purchase of investment securities		(1,091,451)	(810,304
Purchase of fixed assets and other long-term assets		(28,589)	(35,490
Acquisition of subsidiaries, associates and joint ventures		(1,657)	(4,289
Net cash used in investing activities		(593,629)	(343,887
Cash flows from financing activities			
Issue of bonds		55,053	42,238
Capital contribution by non-controlling interests		142	130
Contribution by preference shareholders		19,659	_
Consideration paid for acquisition of non-controlling interests		(1,027)	_
Dividends paid		(75,262)	(75,025
Repayment of borrowings		(2,815)	(22,500
Interest paid on bonds issued		(9,573)	(7,693
Net cash used in financing activities		(13,823)	(62,850
Effect of exchange rate changes on cash and cash equivalents		8,161	2,731
Net increase/(decrease) in cash and cash equivalents		34,203	(87,055)
Cash and cash equivalents as at 1 January	58	353,718	440,773
Cash and cash equivalents as at 31 December	58	387,921	353,718
Cash flows from operating activities include:			
Interest received		762,542	726,117
Interest paid, excluding interest expense on bonds issued		(282,166)	(261,713

# NOTES TO THE FINANCIAL STATEMENTS

(Expressed in millions of RMB, unless otherwise stated)

#### 1 COMPANY INFORMATION

The history of China Construction Bank Corporation (the "Bank") dates back to 1954, which was previously known as the People's Construction Bank of China when it was established. It administered and disbursed government funds for construction and infrastructure related projects under the state economic plan. The People's Construction Bank of China gradually became a full service commercial bank following the establishment of China Development Bank in 1994 to assume its policy lending functions. In 1996, the People's Construction Bank of China changed its name to China Construction Bank ("CCB"). On 17 September 2004, China Construction Bank Corporation was formed as a joint-stock commercial bank in the People's Republic of China (the "PRC") as a result of a separation procedure undertaken by its predecessor, China Construction Bank. In October 2005 and September 2007, the Bank's H-shares and A-shares were listed on Hong Kong Stock Exchange (Stock Code: 939) and Shanghai Stock Exchange (Stock Code: 601939) respectively. As at 31 December 2015, the Bank issued the total ordinary share capital of RMB250,011 million, a par value of RMB1.00 per share.

The Bank obtained its finance permit No.B0004H111000001 from the China Banking Regulatory Commission (the "CBRC") of the PRC. The Bank obtained its business license No.10000000039122 from the State Administration for Industry and Commerce of the PRC. The registered office of the Bank is located at No.25, Finance Street, Xicheng District, Beijing, the PRC.

The principal activities of the Bank and its subsidiaries (collectively the "Group") are the provision of corporate and personal banking services, conducting treasury business, the provision of asset management, trustee, finance leasing, investment banking, insurance and other financial services. The Group mainly operates in Mainland China and also has a number of overseas branches and subsidiaries. For the purpose of these financial statements, Mainland China refers to the PRC excluding Hong Kong Special Administrative Region of the PRC ("Hong Kong"), Macau Special Administrative Region of the PRC ("Macau") and Taiwan. Overseas refers to countries and regions other than Mainland China.

The Bank is under the supervision of the banking regulatory bodies empowered by the State Council of the PRC (the "State Council"). The overseas financial operations of the Bank are under the supervision of their respective local jurisdictions. Central Huijin Investments Ltd. ("Huijin"), a wholly owned subsidiary of China Investment Corporation ("CIC"), exercises its rights and obligations as an investor on behalf of the PRC government.

These financial statements were authorised for issue by the board of directors of the Bank on 30 March 2016.

## 2 BASIS OF PREPARATION

The Group uses the calendar year as the accounting year, which is from 1 January to 31 December.

These financial statements for the year ended 31 December 2015 comprise the Bank and its subsidiaries and the Group's interests in associates and joint ventures.

## (1) Basis of measurement

These financial statements have been prepared on the historical cost basis except that: (i) financial instruments at fair value through profit or loss are measured at fair value; (ii) derivative financial instruments are measured at fair value; (iii) available-for-sale financial assets are measured at fair value; and (iv) certain non-financial assets are measured at designated cost. The measurement basis of major assets and liabilities are further explained in Note 4.

## (2) Functional and presentation currency

These financial statements are presented in RMB, unless otherwise stated, rounded to the nearest million, which is the functional currency of the domestic operations of the Group. The functional currencies of overseas branches and subsidiaries are determined in accordance with the primary economic environment in which they operate, and are translated into RMB for the preparation of these financial statements according to Note 4(2)(b).

## 2 BASIS OF PREPARATION (CONTINUED)

#### (3) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The estimates and associated assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Judgements that have a significant effect on the financial statements and estimates with a significant risk of material adjustments in the subsequent period are discussed in Note 4(24).

#### 3 STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs") as issued by the International Accounting Standards Board ("IASB"). These financial statements also comply with the disclosure requirements of the new Hong Kong Companies Ordinance (Cap. 622), and the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The Group has adopted the following new or revised IFRSs and Interpretations effective for the current year. There is no early adoption of any new IFRSs not yet effective for the year ended 31 December 2015.

Amendment to IAS 19, "Defined benefit plans: Employee contributions".

The amendment distinguishes between contributions that are linked to service only in the period in which they arise and those linked to service in more than one period. The amendment allows contributions that are linked to service, and do not vary with the length of employee service, to be deducted from the cost of benefits earned in the period that the service is provided. Contributions that are linked to service, and vary according to the length of employee service, must be spread over the service period using the same attribution method that is applied to the benefits. The amendments did not have a significant effect on the group financial statements.

Annual improvements 2012. These amendments include changes from the 2010-2012 cycle of the annual improvements project, that affect IFRS 8, 'Operating segments', IAS 16, 'Property, plant and equipment', IAS 38, 'Intangible assets' and IAS 24, 'Related party disclosures'. The Group has applied the amendments and there has been no significant impact on the group financial statements as a result.

Annual improvements 2013. These amendments include changes from the 2011-2013 cycle of the annual improvements project that affect IFRS 3, 'Business combinations', IFRS 13, 'Fair value measurement' and IAS 40, 'Investment property'. The Group has applied the amendments and there has been no significant impact on the group financial statements as a result

The accounting policies set out below have been applied consistently by the Group to all periods presented in these financial statements.

#### (1) Consolidated financial statements

#### (a) Business combinations

The consideration transferred by the acquirer for the acquisition and the identifiable assets acquired, liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. Where the cost of a business combination exceeds the Group's interest in the fair value of the acquiree's identifiable net assets, the difference is recognised as goodwill in accordance with the accounting policies set out in Note 4(9); where the cost of a business combination is less than the Group's interest in the fair value of the acquiree's identifiable net assets, the difference is recognised in profit or loss.

Acquisition date mentioned above is the date that the Group effectively obtains control of the acquiree.

#### (b) Subsidiaries and non-controlling interests

Subsidiaries are all entities (including structured entities) over which the Bank has control. The Bank controls an entity when the Bank has the power over the entity, and is exposed to, or has the rights to the variable returns from its involvement with the entity, and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Bank. They are deconsolidated from the date that control ceases.

A structured entity is an entity that has been designed so that voting or similar rights are not the dominant factor in deciding who controls the entity, such as when any voting rights relate to administrative tasks only and the relevant activities are directed by means of contractual arrangements.

For the separate financial statements of the Bank, investments in subsidiaries are accounted for at cost. At initial recognition, investment in subsidiaries is measured at the cost of acquisition determined at the acquisition date when the subsidiaries are acquired through business combination or the capital injected into the subsidiaries set up by the Group. Impairment losses on investments in subsidiaries are accounted for in accordance with the accounting policies as set out in Note 4(11).

The financial results and performance of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. When preparing the consolidated financial statements, the Bank makes necessary adjustments on the accounting period and accounting policies of subsidiaries to comply with those of the Bank.

Significant intragroup balances and transactions, and any significant profits or losses arising from intragroup transactions are eliminated in full in preparing the consolidated financial statements.

The portion of a subsidiary's net assets that is attributable to equity interests that are not owned by the Bank, whether directly or indirectly through subsidiaries, is treated as non-controlling interests and presented as "non-controlling interests" in the consolidated statement of financial position within total equity. The portion of net profit or loss and other comprehensive income of subsidiaries for the year attributable to non-controlling interests is separately presented in the consolidated statement of comprehensive income as a component of the Group's net profit.

#### (1) Consolidated financial statements (continued)

#### (c) Associates and joint arrangements

An associate is an enterprise in which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policy decisions.

Joint arrangement is an arrangement of which two or more parties have joint control. The classification of a joint arrangement as a joint operation or a joint venture depends upon the rights and obligations of the parties to the arrangement. Joint control is the contractually agreed sharing of control over an economic activity, and exists only when the strategic financial and operating decisions relating to the activity require the unanimous consent of the parties sharing the control. The Group has assessed the nature of its joint arrangements and determined them to be joint ventures.

Investments in associates or joint ventures are accounted for using the equity method in the consolidated financial statements and are initially recorded at acquisition cost, and adjusted thereafter for the post acquisition change in the Group's share of net assets of the associates or joint ventures. The Group's share of the post-acquisition, post-tax results of the associates or joint ventures for the year is recognised in the consolidated statement of comprehensive income. The Group's interest in associates or joint ventures is included from the date that significant influence or joint control commences until the date that significant influence or joint control ceases.

Profits and losses resulting from transactions between the Group and its associates or joint ventures are eliminated to the extent of the Group's interest in the associates or joint ventures.

The Group discontinues recognising its share of net losses of the associates or joint ventures after the carrying amount of investments in associates and joint ventures together with any long-term interests that in substance form part of the Group's net investment in the associates or joint ventures are reduced to zero, except to the extent that the Group has incurred legal or constructive obligations to assume additional losses. Where the associates or joint ventures make net profits subsequently, the Group resumes recognising its share of those profits only after its share of the profits equals the share of losses not recognised.

## (2) Translation of foreign currencies

#### (a) Translation of foreign currency transactions

Foreign currency transactions are, on initial recognition, translated into the functional currency at the spot exchange rates at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are translated into the functional currency at the spot exchange rates at that date. The resulting exchange differences are recognised in profit or loss. Non-monetary items denominated in foreign currencies that are measured at historical cost are translated into functional currency using the spot exchange rates at the transaction dates. Non-monetary items denominated in foreign currencies that are measured at fair value are translated using the spot exchange rates at the dates the fair values are determined; exchange differences are recognised in profit or loss, except for the differences arising from the translation of available-for-sale equity instruments, which are recognised in other comprehensive income.

## (b) Translation of financial statements denominated in foreign currencies

Foreign currency financial statements of overseas branches and subsidiaries are translated into RMB for the preparation of consolidated financial statements. At the end of each reporting period, the assets and liabilities in the financial statements denominated in foreign currencies are translated into RMB at the spot exchange rates ruling at that date. The income and expenses of foreign operations are translated into RMB at the spot exchange rates or the rates that approximate the spot exchange rates on the transaction dates. Foreign exchange differences arising from foreign operations are recognised as "exchange reserve" in the shareholders' equity in the statement of financial position. The effect of exchange rate changes on cash is presented separately in the statement of cash flows.

#### (3) Financial instruments

#### (a) Categorisation

The Group classifies financial instruments into different categories at inception, depending on the purposes for which the assets were acquired or the liabilities were incurred. The categories are: financial assets and financial liabilities at fair value through profit or loss, held-to-maturity investments, loans and receivables, available-for-sale financial assets and other financial liabilities.

Financial assets and financial liabilities at fair value through profit or loss

Financial assets and financial liabilities at fair value through profit or loss include those classified as held for trading, and those designated as at fair value through profit or loss.

A financial asset or financial liability is classified as held for trading if it is: (i) acquired or incurred principally for the purpose of selling or repurchasing it in the near term; (ii) part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking; or (iii) a derivative (except for a derivative that is a designated and effective hedging instrument or a financial guarantee contract).

Financial assets or financial liabilities are designated at fair value through profit or loss upon initial recognition when: (i) the financial assets or financial liabilities are managed, evaluated and reported internally on a fair value basis; (ii) the designation eliminates or significantly reduces an accounting mismatch in the gain and loss recognition arising from the difference in the measurement basis of the financial assets or financial liabilities; or (iii) if a contract contains one or more embedded derivatives, an entity may designate the entire hybrid (combined) contract as a financial asset or financial liability at fair value through profit or loss unless the embedded derivative(s) does not significantly modify the cash flows that otherwise would be required by the contract; or it is clear with little or no analysis when a similar hybrid (combined) instrument is first considered that separation of the embedded derivative(s) is prohibited.

#### Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity that the Group has the positive intention and ability to hold to maturity, other than: (i) those that the Group, upon initial recognition, designates as at fair value through profit or loss or as available-for-sale; or (ii) those that meet the definition of loans and receivables.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than: (i) those that the Group intends to sell immediately or in the near future, which will be classified as held for trading; (ii) those that the Group, upon initial recognition, designates as at fair value through profit or loss or as available-for-sale; or (iii) those where the Group may not recover substantially all of its initial investment, other than because of credit deterioration, which will be classified as available-for-sale. Loans and receivables mainly comprise deposits with central banks, deposits and placements with banks and non-bank financial institutions, financial assets held under resale agreements, loans and advances to customers, and receivables.

## Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available-for-sale or are not classified as: (i) financial assets at fair value through profit or loss; (ii) held-to-maturity investments; or (iii) loans and receivables.

#### Other financial liabilities

Other financial liabilities are financial liabilities other than those designated as at fair value through profit or loss and mainly comprise borrowings from central banks, deposits and placements from banks and non-bank financial institutions, financial assets sold under repurchase agreements, deposits from customers and debt securities issued.

Investment securities in the financial statements comprise the securities classified as held-to-maturity investments, available-for-sale financial assets and receivables.

#### (3) Financial instruments (continued)

#### (b) Derivatives and hedge accounting

The Group uses derivatives to hedge its exposure to foreign exchange and interest rate risks. Derivatives are recognised at fair value at the trade date upon initial recognition, and subsequently measured at fair value. The positive fair value is recognised as an asset while the negative fair value is recognised as a liability.

The method of recognising the resulting fair value gain or loss depends on whether the derivative is designated and qualified as a hedging instrument, and if so, the nature of the item being hedged. For derivatives not designated or qualified as hedging instruments, including those that are intended to provide effective economic hedges of specific interest rate and foreign exchange risks, but not qualified for hedge accounting, changes in the fair value of these derivatives are recognised in "net trading gain" of the consolidated statement of comprehensive income.

The Group documents, at inception, the relationship between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items. These criteria should be met before a hedge can be qualified to be accounted for under hedge accounting.

## (i) Fair value hedge

Fair value hedge is a hedge of the exposure to changes in fair value of a recognised asset or liability or an unrecognised firm commitment, or an identified portion of such an asset, liability or firm commitment, that is attributable to a particular risk and could affect profit or loss.

The changes in fair value of hedging instruments that are designated and qualify as fair value hedges are recorded in profit or loss, together with the changes in fair value of the hedged item attributable to the hedged risk. The net difference is recognised as ineffectiveness in the profit or loss.

If the hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of a hedged item for which the effective interest method is used is amortised to profit or loss over the period to maturity. If the hedged item is de-recognised, the unamortised carrying value adjustment is recognised immediately in the profit or loss.

## (ii) Cash flow hedge

Cash flow hedge is a hedge of the exposure to variability in cash flows that is attributable to a particular risk associated with a recognised asset or liability (such as all or some future interest payments on variable rate debt) or a highly probable forecast transaction that could ultimately affect the profit or loss.

The effective portion of changes in the fair value of hedging instruments that are designated and qualify as cash flow hedges is recognised in other comprehensive income and accumulated in equity in the "capital reserve". The ineffective portion is recognised immediately in the profit or loss.

Amounts accumulated in equity are reclassified to the profit or loss in the same periods when the hedged item affects the profit or loss.

When a hedging instrument expires or is sold, or the hedge designation is revoked or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss on the hedging instrument existing in equity at that time remains in equity and is reclassified to the profit or loss when the forecast transaction ultimately occurs. When a forecast transaction is no longer expected to occur, the cumulative gain or loss existing in equity is immediately transferred to the profit or loss.

#### (3) Financial instruments (continued)

#### (c) Embedded derivatives

Certain derivatives are embedded into non-derivative hybrid instruments (the host contracts). The embedded derivatives are separated from the host contract and accounted for as a separate derivative when (i) the economic characteristics and risks of the embedded derivative are not closely related to the host contract; (ii) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and (iii) the hybrid (combined) instrument is not measured at fair value with changes in fair value recognised in profit or loss. When the embedded derivative is separated, the host contract is accounted for as a financial instrument in accordance with the accounting policies as set out in Note 4(3).

#### (d) Recognition and derecognition

All financial assets and financial liabilities are recognised in the statement of financial position, when and only when, the Group becomes a party to the contractual provisions of the instrument.

The Group derecognises a financial asset if the part being considered for derecognition meets one of the following conditions: (i) the contractual rights to receive the cash flows from the financial asset expire; (ii) the contractual rights to receive the cash flows of the financial asset have been transferred and the Group transfers substantially all the risks and rewards of ownership of the financial asset; or (iii) the Group retains the contractual rights to receive the cash flows of the financial asset, but assumes a contractual obligation to pay the cash flows to the eventual recipient in an agreement that meets all the conditions of transfer of cash flows and transfers substantially all the risks and rewards of ownership of the financial asset.

The difference between the carrying amount of the financial asset derecognised and the consideration received and the cumulative changes in fair value previously recognised in equity are recognised in profit or loss.

If the Group neither transfers nor retains substantially all the risks and rewards of ownership of the financial asset, but retains control, the Group continues to recognise the financial asset to the extent of its continuing involvement in the financial asset. If the Group has not retained control, it derecognises the financial asset and recognises separately as assets or liabilities any rights and obligations created or retained in the transfer.

The financial liability is derecognised only when: (i) the underlying present obligation specified in the contracts is discharged, cancelled or expired, or (ii) an agreement between the Group and an existing lender to replace the original financial liability with a new financial liability with substantially different terms, or a substantial modification of the terms of an existing financial liability is accounted for as an extinguishment of the original financial liability and recognition of a new financial liability.

The difference between the carrying amount of the financial liability derecognised and the consideration paid is recognised in profit or loss.

## (e) Measurement

Financial instruments are measured initially at fair value plus, in the case of a financial instrument not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the instrument. Transaction costs for financial instruments at fair value through profit or loss are expensed immediately.

Subsequent to initial recognition, held-to-maturity investments, loans and receivables and other financial liabilities are measured at amortised cost, while other categories of financial instruments are measured at fair value, without any deduction for transaction costs that may occur on sale or other disposal. Investments in available-for-sale equity instruments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured, and derivatives that are linked to and must be settled by delivery of such unquoted equity instruments are measured at cost less impairment losses, if any.

Gains and losses from changes in the fair value of financial instruments at fair value through profit or loss are recognised in profit or loss.

#### (3) Financial instruments (continued)

## (e) Measurement (continued)

Unrealised gains and losses arising from changes in the fair value of available-for-sale financial assets are recognised in other comprehensive income and accumulated separately in equity, except for impairment losses and foreign exchange gains and losses on monetary items such as debt securities which are recognised in profit or loss.

When the available-for-sale financial assets are sold, gains or losses on disposal are recognised in profit or loss. Gains or losses on disposal include those previously recognised in other comprehensive income being transferred to the profit or loss.

For financial assets and financial liabilities carried at amortised cost, a gain or loss is recognised in profit or loss when the financial asset or financial liability is derecognized or impaired, and through the amortisation process.

## (f) Impairment

At the end of each reporting period, the Group assesses the carrying amount of financial assets (except for those at fair value through profit or loss). If there is any objective evidence that a financial asset is impaired, the Group will recognise the impairment loss in profit or loss. Losses expected as a result of future events, no matter how likely, are not recognised as impairment losses.

Objective evidence that a financial asset is impaired includes one or more events that occurred after the initial recognition of the asset where the event (or events) has an impact on the estimated future cash flows of the financial asset that can be reliably estimated. Objective evidence includes the following evidence:

- significant financial difficulty of the borrower or issuer;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- the Group, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the Group would not otherwise consider;
- it becoming probable that the borrower will enter bankruptcy or other financial reorganisation;
- disappearance of an active market for financial assets because of significant financial difficulties;
- observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including adverse changes in the payment status of borrowers in the group, an increase in the unemployment rate in the geographical area of the borrowers, a decrease in property prices for mortgages in the relevant area, or adverse changes in industry conditions that affect the borrowers in the group;
- significant changes in the technological, market, economic or legal environment that have an adverse effect on the issuer of an equity instrument;
- a significant or prolonged decline in the fair value of an investment in an equity instrument below its cost; and
- other objective evidence indicating there is an impairment of the financial asset.

#### (3) Financial instruments (continued)

#### (f) Impairment (continued)

Loans and receivables and held-to-maturity investments

#### Individual assessment

Loans and receivables and held-to-maturity investments, which are considered individually significant, are assessed individually for impairment. If there is objective evidence that an impairment loss on loans and receivables or held-to-maturity investments carried at amortised cost has been incurred on an individual basis, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the asset's original effective interest rate, and recognised in profit or loss.

Cash flows relating to short-term loans and receivables and held-to-maturity investments are not discounted if the effect of discounting is immaterial. The calculation of the present value of the estimated future cash flows of a collateralised loan or receivable reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

#### Collective assessment

Homogeneous groups of loans and advances to customers not considered individually significant and individually assessed and loans and receivables and held-to-maturity investments with no objective evidence of impairment on an individual basis are assessed for impairment losses on a collective basis. If there is observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those financial assets, the impairment is recognised and recorded in profit or loss.

For homogeneous groups of loans and advances that are not considered individually significant, the Group adopts a roll rate methodology to assess impairment losses on a collective basis. This methodology utilises a statistical analysis of historical trends of probability of default and amount of consequential loss, as well as an adjustment of observable data that reflects the current economic conditions.

Loans and receivables and held-to-maturity investments which are individually significant and therefore have been individually assessed but for which no impairment can be identified, are grouped together in portfolios of similar credit risk characteristics for the purpose of assessing a collective impairment loss. The collective impairment loss is assessed after taking into account: (i) historical loss experience in portfolios of similar risk characteristics; (ii) the emergence period between a loss occurring and that loss being identified; and (iii) the current economic and credit environments and whether in management's experience these indicate that the actual losses level is likely to be greater or less than that suggested by historical experience.

The emergence period between a loss occurring and its identification is determined by management based on the historical experience.

Impairment losses recognised on a collective basis represent a transitional step which identifies the impairment losses on individual assets (which are subject to individual assessment) in the pool of financial assets that are collectively assessed for impairment.

At the end of each reporting period, collective assessment covers those loans and receivables and held-to-maturity investments that were impaired but were not individually identified as such until some time in the future. As soon as information is available to specifically identify objective evidence of impairment on individual assets in a pool, those assets are removed from the pool of collectively assessed financial assets.

#### (3) Financial instruments (continued)

## (f) Impairment (continued)

Loans and receivables and held-to-maturity investments (continued)

Impairment reversal and loan write-offs

If, in a subsequent period, the amount of the impairment loss on loans and receivables and held-to-maturity investments decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed. The amount of the reversal is recognised in profit or loss. The reversal shall not result in a carrying amount of the financial asset that exceeds the amortised cost at the date of the reversal had the impairment not been recognised.

When the Group determines that a loan has no reasonable prospect of recovery after the Group has completed all the necessary legal or other proceedings, the loan is written off against its allowance for impairment losses. If in a subsequent period the loan written off is recovered, the amount recovered will be recognised in profit or loss through impairment losses.

#### Rescheduled loans

Rescheduled loans are loans that have been restructured due to deterioration in the borrower's financial position to the extent that the borrower is unable to repay according to the original terms and where the Group has made concessions that it would not otherwise consider under normal circumstances. Rescheduled loans are assessed individually and classified as impaired loans and advances upon restructuring. Rescheduled loans are subject to ongoing monitoring. Once a rescheduled loan has met specific conditions by the end of the observation period of normally 6 months, with the approval from management, they would no longer be considered as impaired.

#### Available-for-sale financial assets

When an available-for-sale financial asset is impaired, the cumulative loss arising from decline in fair value that had been recognised in other comprehensive income is reclassified to the profit or loss even though the financial asset has not been derecognised. The amount of the cumulative loss that is removed from equity is the difference between the acquisition cost (net of any principal repayment and amortisation) and current fair value, less any impairment loss on that financial asset previously recognised in profit or loss. For available-for-sale investments in equity instruments measured at cost, the amount of any impairment loss is measured as the difference between the carrying amount of the financial asset and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset and recognised in profit or loss.

If, in a subsequent period, the fair value of available-for-sale financial assets increases and the increase can be objectively related to an event occurring after the impairment loss was recognised, the impairment loss shall be treated in accordance with the following principles: (i) the impairment loss on debt instruments classified as available-for-sale shall be reversed, with the amount of the reversal recognised in profit or loss; (ii) the impairment loss on equity instruments classified as available-for-sale shall not be reversed through the profit or loss. Any subsequent increase in the fair value of such assets is recognised in other comprehensive income; or (iii) the impairment loss in respect of available-for-sale equity investments carried at cost shall not be reversed.

#### (3) Financial instruments (continued)

#### (g) Fair value measurement

If there is an active market for financial instruments, the fair value of financial instruments is based on the prices within the bid-ask spread that is most representative of fair value in the circumstances, and without any deduction for transaction costs that may occur on sales or disposals. A quoted price is from an active market where price information is readily and regularly available from an exchange, dealer, industry group or pricing service agency and that price information represents actual and regularly occurring orderly transactions.

If a quoted market price is not available, the fair value of the financial instruments is estimated using valuation techniques. Valuation techniques applied include the price used by market participants in an orderly transaction, reference to the fair value of another instrument that is substantially the same, discounted cash flow analysis and option pricing models. The Group selects valuation techniques that are commonly accepted by market participants for pricing the instruments and these techniques have been demonstrated to provide reliable estimates of prices obtained in actual market transactions. Periodically, the Group reviews the valuation techniques and tests them for validity.

#### (h) Offsetting

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position when the Group has a legally enforceable right to offset the recognised amounts and the transactions are intended to be settled on a net basis, or by realising the asset and settling the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the company or the counterparty.

## (i) Securitisations

The Group securitises certain loans, which generally involves the sale of these assets to structured entities, which in turn issue securities to investors. Interests in the securitised financial assets may be retained in the form of credit enhancement or subordinated tranches, or other residual interests ("retained interests"). Retained interests are carried at fair value on inception date on the Group's statement of financial position. Gains or losses on securitisation are the difference between the carrying amount of the transferred financial assets and the consideration received (including retained interest) which is recognised in profit or loss.

## (j) Financial assets held under resale agreements and financial assets sold under repurchase agreements

Financial assets held under resale agreements are transactions where the Group acquires financial assets which will be resold at a predetermined price at a future date under resale agreements. Financial assets sold under repurchase agreements are transactions where the Group sells financial assets which will be repurchased at a predetermined price at a future date under repurchase agreements.

The cash advanced or received is recognised as amounts held under resale or sold under repurchase agreements in the statement of financial position. Assets held under resale agreements are not recognised. Assets sold under repurchase agreements continue to be recognised in the statement of financial position.

The difference between the purchase and resale consideration, and that between the sale and repurchase consideration, is amortised over the period of the respective transaction using the effective interest method and is included in interest income and interest expenses respectively.

#### (4) Precious metals

Precious metals comprise gold and other precious metals. Precious metals that are acquired by the Group principally for trading purpose are initially recognised at fair value and re-measured at fair value less cost to sell. The changes in fair value less cost to sell are recognised in profit or loss. Precious metals that are not acquired by the Group principally for trading purpose are carried at lower of cost and net realisable value.

#### (5) Fixed assets

Fixed assets are assets held by the Group for the conduct of business and are expected to be used for more than one year. Construction in progress is the property and equipment under construction, which is transferred to fixed assets when ready for its intended use.

#### (a) Cost

Fixed assets are initially recognised at cost, except for the fixed assets and construction in progress obtained from CCB by the Bank which were recognised at the revalued amount as cost on the date of restructuring. The cost of a purchased fixed asset comprises the purchase price, related taxes, and any directly attributable expenditure for bringing the asset to working condition for its intended use. The cost of a self-constructed fixed asset comprises those expenditures necessarily incurred for bringing the asset to working condition for its intended use.

Where the individual components of an item of fixed asset have different useful lives or provide benefits to the Group in different patterns thus necessitating use of different depreciation rates or methods, they are recognised as separate fixed assets.

Subsequent costs, including the cost of replacing part of an item of fixed assets, are recognised in the carrying amount of the item if the recognition criteria are satisfied, and the carrying amount of the replaced part is derecognised. Expenditures relating to ordinary maintenance of fixed assets are recognised in profit or loss.

#### (b) Depreciation and impairment

Depreciation is calculated to write off to the profit or loss the cost of items of fixed assets, less their estimated residual value, if any, using the straight line method over their estimated useful lives. Impaired fixed assets are depreciated net of accumulated impairment losses. No depreciation is provided on construction in progress.

The estimated useful lives, residual values and annual depreciation rates of respective fixed assets are as follows:

Types of assets	Estimated useful lives	Estimated net residual values	Annual depreciation rates
Bank premises	30 - 35 years	3%	2.8% - 3.2%
Equipment	3 - 8 years	3%	12.1% - 32.3%
Others	4 – 11 years	3%	8.8% - 24.3%

The Group reviews the estimated useful life and estimated residual value of a fixed asset and the depreciation method applied at least once a financial year.

Impairment losses on fixed assets are accounted for in accordance with the accounting policies as set out in Note 4(11).

#### (c) Disposal

Gains or losses arising from the retirement or disposal of a fixed asset are determined as the difference between the net disposal proceeds and the carrying amount of the fixed asset and are recognised in profit or loss on the date of retirement or disposal.

#### (6) Lease

A finance lease is a lease that transfers substantially all the risks and rewards incidental to ownership of an asset to the lessee, irrespective of whether the legal title to the asset is eventually transferred or not. An operating lease is a lease other than a finance lease.

#### (a) Finance lease

Where the Group is a lessor under finance leases, an amount representing the sum of the minimum lease receivables and initial direct costs at the commencement of the lease term, is included in "loans and advances to customers" on statement of financial position as a lease receivable. Unrecognised finance income under finance leases is amortised using the effective interest rate method over the lease term. Hire purchase contracts having the characteristics of finance leases are accounted for in the same manner as finance leases.

Impairment losses on lease receivables are accounted for in accordance with the accounting policies as set out in Note 4(3)(f).

## (b) Operating lease

Where the Group has the use of assets held under operating leases, payments made under the leases are charged to the profit or loss, using the straight-line method, over the accounting periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased assets. Lease incentives received are recognised in profit or loss as an integral part of the aggregate net lease payments made. Contingent rentals are charged to the income statement in the accounting period in which they are incurred.

#### (7) Land use rights

Land use rights are initially recognised at cost. The land use rights obtained from CCB by the Bank on the date of restructuring were recorded at the revalued amount. The cost of the land use rights is amortised on a straight-line basis over their authorised useful lives, and charged to the profit or loss. Impaired land use rights are amortised net of accumulated impairment losses.

Impairment losses on land use rights are accounted for in accordance with the accounting policies as set out in Note 4(11).

#### (8) Intangible assets

Software and other intangible assets are initially recognised at cost. The cost less estimated residual values, if any, of the intangible assets is amortised on a straight-line basis over their useful lives, and charged to the profit or loss. Impaired intangible assets are amortised net of accumulated impairment losses.

Impairment losses on intangible assets are accounted for in accordance with the accounting policies as set out in Note 4(11).

## (9) Goodwill

Goodwill represents the excess of the cost of a business combination over the Group's interest in the fair value of the acquiree's identifiable net assets. Goodwill is not amortised. Goodwill arising from a business combination is allocated to each cash-generating unit ("CGU") or group of CGUs, that is expected to benefit from the synergies of the combination. The Group performs an impairment test on goodwill semi-annually.

Any excess of the Group's interest in the net fair value of the acquiree's identifiable net assets over the cost of a business combination is recognised immediately in profit or loss.

On disposal of the related CGU or group of CGUs, any attributable amount of goodwill net of allowances for impairment losses, if any, is included in the calculation of the profit or loss on disposal.

Impairment loss on goodwill is accounted for in accordance with the accounting policies as set out in Note 4(11).

#### (10) Repossessed assets

In the recovery of impaired loans and advances, the Group may take possession of assets held as collateral through court proceedings or voluntary delivery of possession by the borrowers. Repossessed assets are recognised and reported in "other assets" in the statement of financial position when the Group intends to achieve an orderly realisation of the impaired assets and the Group is no longer seeking repayment from the borrower.

When the Group seizes assets to compensate for the losses of loans and advances and interest receivable, the repossessed assets are initially recognised at fair value, plus any taxes paid for the seizure of the assets, litigation fees and other expenses incurred for collecting the repossessed assets. Repossessed assets are recognised at the carrying value, net of allowances for impairment losses (Note 4(11)).

#### (11) Allowances for impairment losses on non-financial assets

At the end of each reporting period, the Group assesses whether there is any indication that a non-financial asset may be impaired. If any indication exists that an asset may be impaired, the Group estimates the recoverable amount of the asset.

If there is any indication that an asset may be impaired and it is not possible to estimate the recoverable amount of an individual asset, the Group determines the recoverable amount of the CGU to which the asset belongs.

CGU is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash flows from other assets or groups of assets.

The recoverable amount of an asset (or CGU, group of CGUs) is the higher of its fair value less costs to sell and the present value of the expected future cash flows. The Group considers all relevant factors in estimating the present value of future cash flows, such as the expected future cash flows, the useful life and the discount rate.

#### (a) Testing CGU with goodwill for impairment

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to the CGU or group of CGUs that is expected to benefit from the synergies of the combination.

A CGU or group of CGUs to which goodwill has been allocated is tested for impairment by the Group semi-annually, or whenever there is an indication that the CGU or group of CGUs are impaired, by comparing the carrying amount of the CGU or group of CGUs, including the goodwill, with the recoverable amount of the CGU or group of CGUs. The recoverable amount of the CGU or group of CGUs are the estimated future cash flows, which are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the CGU or group of CGUs with allocated goodwill.

At the time of impairment testing of a CGU or group of CGUs to which goodwill has been allocated, there may be an indication of an impairment of an asset within the CGU containing the goodwill. In such circumstances, the Group tests the asset for impairment first, and recognises any impairment loss for that asset before testing for impairment on the CGU or group of CGUs containing the goodwill. Similarly, there may be an indication of an impairment of a CGU within a group of CGUs containing the goodwill. In such circumstances, the entity tests the CGU for impairment first, and recognises any impairment loss for that CGU, before testing for impairment the group of CGUs to which the goodwill is allocated.

## (b) Impairment loss

If the recoverable amount of an asset is less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. That reduction is recognised as an impairment loss and charged to the profit or loss.

For a CGU or a group of CGUs, the amount of impairment loss firstly reduces the carrying amount of any goodwill allocated to the CGU or group of CGUs, and then reduces the carrying amount of other assets (other than goodwill) within the CGU or group of CGUs, pro rata on the basis of the carrying amount of each asset

#### (11) Allowances for impairment losses on non-financial assets (continued)

#### (c) Reversing an impairment loss

If, in a subsequent period, the amount of impairment loss of the non-financial asset except for goodwill decreases and the decrease can be linked objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through the profit or loss. A reversal of impairment loss is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior periods.

An impairment loss in respect of goodwill is not reversed.

## (12) Employee benefits

Employee benefits are all forms of consideration given and compensations incurred by the Group in exchange for services rendered by employees or the termination of the employment relationship. Except for termination benefits, employee benefits are recognised as a liability in the period in which the associated services are rendered by its employees, with a corresponding increase in cost of relevant assets or the expenses in profit or loss. Where payment or settlement is deferred and the effect of discount would be material, these amounts are stated at their present values in the statement of financial position.

#### (a) Post-employment benefits

The Group divides post-employment benefit plans into defined contribution plans and defined benefit plans. Defined contribution plans are post-employment benefit plans under which the Group pays fixed contributions into a separate entity (a fund) and will have no legal or constructive obligation to pay further contributions. Defined benefit plans are post-employment benefit plans other than defined contribution plans. For defined contribution plans, the Group pays contributions to basic retirement insurance, annuity scheme and unemployment insurance for the employees during the reporting period, while defined benefit plans are mainly supplementary retirement benefits.

#### Defined contribution retirement schemes

Pursuant to the relevant laws and regulations in the PRC, the Group has joined defined contribution retirement schemes for the employees arranged by local government labor and security authorities. The Group makes contributions to the retirement schemes at the applicable rates based on the amounts stipulated by the local government organizations. The contributions are charged to the profit or loss on an accrual basis. When employees retire, the local government labor and security authorities are responsible for the payment of the basic retirement benefits to the retired employees.

#### Annuity contributions

In addition to the statutory provision contributions, the Bank's employees have joined the annuity scheme set up by the Bank under "CCBC Annuity Scheme" (the "scheme") in accordance with state enterprise annuity regulations. The Bank has made annuity contributions in proportion to its employees' gross wages, which are expensed in profit or loss when the contributions are made.

#### Supplementary retirement benefits

The Group pays supplementary retirement benefits for its employees in Mainland China who retired on or before 31 December 2003 in addition to the contributions made to statutory insurance schemes. Such supplementary retirement benefits are defined benefit plans.

The Group's obligations in respect of supplementary retirement benefits are calculated by estimating the amount of obligations that the Group is committed to pay to the employees after their retirement using actuarial techniques. At the end of each reporting period, such obligations are discounted with interest yield of government bonds with similar duration. The service cost and net interest from the supplementary retirement benefits are recognised in profit or loss, and the remeasurements are recognised in other comprehensive income.

The liability recognised in the statement of financial position in respect of supplementary retirement benefits is the present value of supplementary retirement benefit obligations at the end of the reporting period less the fair value of plan assets.

## (12) Employee benefits (continued)

#### (b) Termination benefits

Where the Group terminates the employment relationship with employees before the end of the employment contracts or provides compensation as an offer to encourage employees to accept voluntary redundancy, a provision is recognised for the compensation arising from termination of employment relationship, with a corresponding charge to the profit or loss for the current period. An entity is required to recognise termination benefits at the earlier of when the entity can no longer withdraw an offer of those benefits and when it recognises any related restructuring costs.

#### (c) Early retirement expenses

The Group recognises the present value of all its liabilities to employees who voluntarily agreed to retire early. The early retirement benefit payments are made by the Group from the date of early retirement to the regulated retirement date. Differences arising from changes in assumptions and estimates of the present value of the liabilities are recognised in profit or loss when incurred.

## (d) Staff incentive plan

As approved by the board of directors, for the purposes of providing incentives and rewards to eligible employees for their past services, the Group awards a specified amount of staff compensation to the staff incentive plan independently managed by a designated staff committee for those eligible participating employees. The Group recognises its contribution to the plan when it has a present legal or constructive obligation to make such payment and a reliable estimate of the obligation can be made.

#### (13) Insurance contracts

#### Insurance contracts classification

Under the contract the insurer signed with the policyholder, the insurer may undertake insurance risk or other risks, or both insurance risk and other risks.

Where the Group undertakes both the insurance risk and other risks, and the insurance risk and other risks can be separately measured, the insurance risk shall be separately accounted for as insurance contracts while the other risks shall be accounted for as either investment contracts or service contracts. Where the insurance risk and other risks cannot be distinguished from each other, or can be distinguished but cannot be separately measured, significant insurance risk test shall be performed at the contract's initial recognition date. If the insurance risk is significant, the contract is classified as an insurance contract; otherwise, it is classified as an investment contract or service contract.

#### Insurance income recognition

Insurance premium income is recognised when all of the following criteria are met:

- (i) The insurance contract is issued, and related insurance risk is undertaken by the Group;
- (ii) The related economic benefits are likely to flow to the Group; and
- (iii) Related income can be reliably measured.

#### Insurance contract liabilities

When measuring insurance contract liabilities, the Group identifies insurance contracts where insurance risks are of similar nature as a measurement unit. Insurance contract liabilities are measured based on a reasonably estimated amount of payments that the Group is obliged to pay in order to fulfil relevant obligations under the insurance contract. Structured product that cannot be sold separately is classified as one measurement unit.

The Group performs liability adequacy test at the end of each reporting period. If the insurance contract liabilities re-calculated with the insurance actuarial method exceed their carrying amounts on the date of the liability adequacy test, an additional provision shall be made for the respective insurance contract liabilities based on the differences. Otherwise, no adjustment is made to the respective insurance contract liabilities.

#### (14) Provisions and contingent liabilities

A provision is recognised in the statement of financial position if, as the result of a past event, the Group has a present legal or constructive obligation that can be reliably estimated and it is probable that an outflow of economic benefits will be required to settle the obligation. A provision is initially measured at the best estimate of the expenditure required to settle the related present obligation. Factors pertaining to a contingency such as the risks, uncertainties and time value of money are taken into account as a whole in reaching the best estimate. Where the effect of the time value of money is material, the best estimate is determined by discounting the related future cash outflows.

A potential obligation arising from a past transaction or event whose existence can only be confirmed by the occurrence or non-occurrence of future uncertain events; or a present obligation that arises from past transactions or events where it is not probable that an outflow of economic benefits is required to settle the obligation or the amount of the obligation cannot be measured reliably, is disclosed as a contingent liability unless the probability of outflow of economic benefit is remote.

## (15) Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. A financial instrument issued is an equity instrument if, and only if, both conditions (i) and (ii) below are met: (i) The financial instrument includes no contractual obligation to deliver cash or another financial asset to another entity, or to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; and (ii) If the financial instrument will or may be settled in the Group's own equity instruments, it is a non-derivative instrument that includes no contractual obligations for the Group to deliver a variable number of its own equity instruments; or a derivative that will be settled only by the Group exchanging a fixed amount of cash or another financial asset for a fixed number of its own equity instruments.

Equity instruments issued by the Group are recorded at the fair value of proceeds received, net of direct issuance expenses.

## (16) Financial guarantees

Financial guarantees are contracts that require the Group as the guarantor (the "issuer") to make specified payments to reimburse the beneficiary of the guarantee (the "holder") for a loss the holder incurs when a specified debtor fails to make payment when due in accordance with the terms of a debt instrument. The fair value of the guarantee (being the guarantee fees received) is initially recognised as deferred income in "other liabilities". The deferred income is amortised in profit or loss over the term of the guarantee as income from financial guarantees issued. Provisions are recognised in the statement of financial position if and when it becomes probable that the holder of the guarantee will call upon the Group under the guarantee, and the amount of that claim on the Group is expected to exceed the carrying amount of the deferred income.

## (17) Fiduciary activities

The Group's fiduciary business refers to the management of assets for customers in accordance with custody agreements signed by the Group and securities investment funds, insurance companies, annuity plans and other organisations. The Group fulfils its fiduciary duty and receives relevant fees in accordance with these agreements, and does not take up any risks and rewards related to the assets under custody, which are recorded as off-balance sheet items.

The Group conducts entrusted lending business, whereby it enters into entrusted loan agreements with customers. Under the terms of these agreements, the customers provide funding (the "entrusted funds") to the Group, and the Group grants loans to third parties (the "entrusted loans") according to the instructions of the customers. As the Group does not assume the risks and rewards of the entrusted loans and the corresponding entrusted funds, entrusted loans and funds are recorded as off-balance sheet items at their principal amounts and no impairment assessments are made for these entrusted loans.

#### (18) Income recognition

Provided it is probable that economic benefits will flow to the Group and the amount, if applicable, can be measured reliably, revenue is recognised in profit or loss as follows:

#### (a) Interest income

Interest income for interest bearing financial instruments is recognised in profit or loss based on the effective interest method. Interest income includes the amortisation of any discount or premium or other differences between the initial carrying amount of an interest-bearing instrument and its amount at maturity calculated on an effective interest basis.

The effective interest method is a method of calculating the amortised cost of financial assets and liabilities and of allocating the interest income and interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial instrument. When calculating the effective interest rate, the Group estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment, call and similar options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Interest on the impaired financial assets is recognised using the rate of interest used to discount future cash flows for the purpose of measuring the related impairment loss.

#### (b) Fee and commission income

Fee and commission income is recognised in profit or loss when the corresponding service is provided. Origination or commitment fees received by the Group which result in the creation or acquisition of a financial asset are deferred and recognised as an adjustment to the effective interest rate. If the commitment expires without the Group making a loan, the fee is recognised as commission on expiry.

## (c) Finance income from finance leases and hire purchase contracts

Finance income implicit in finance lease and hire purchase payments is recognised as interest income over the period of the leases so as to produce an approximately constant periodic rate of return on the outstanding net investment in the leases for each accounting period. Contingent rentals receivable are recognised as income in the accounting period in which they are earned.

## (d) Dividend income

Dividend income from unlisted equity investments is recognised in profit or loss on the date when the Group's right to receive payment is established. Dividend income from a listed equity investment is recognised when the share price of the investment goes ex-dividend.

## 4 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)

#### (19) Income tax

Current income tax is the expected tax payable on the taxable income for the period, using tax rates enacted or substantially enacted at the end of each reporting period, and any adjustment to tax payable in respect of previous periods. Deferred tax assets and liabilities arise from deductible and taxable temporary differences respectively, being the differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases. Deferred tax also arises from unused tax losses and unused tax credits. A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the asset can be utilised.

Current income tax and movements in deferred tax balances are recognised in profit or loss except to the extent that they relate to items recognised in other comprehensive income or directly in equity, in which case the relevant amounts of tax are recognised in other comprehensive income or directly in equity, respectively.

At the end of each reporting period, deferred tax assets and deferred tax liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled according to the requirements of tax laws. The Group also considers the possibility of realisation and the settlement of deferred tax assets and deferred tax liabilities in the calculation.

Current tax assets are offset against current tax liabilities, and deferred tax assets against deferred tax liabilities if the Group has the legally enforceable right to offset current tax assets against current tax liabilities and the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on the same taxable entity. Otherwise, the balances of deferred tax assets and deferred tax liabilities, and movements therein, are presented separately from each other and are not offset.

#### (20) Cash equivalents

Cash equivalents are short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition.

#### (21) Profit distribution

Proposed dividends which are declared and approved after the end of each reporting period are not recognised as a liability in the statement of financial position and are instead disclosed as a subsequent event after the end of each reporting period in the note to the financial statements. Dividends payable are recognised as liabilities in the period in which they are approved.

#### (22) Related parties

If the Group has the power, directly or indirectly, to control, jointly control or exercise significant influence over another party, or vice versa, or where the Group and one or more parties are subject to common control or joint control from another party, they are considered to be related parties. Related parties may be individuals or enterprises. The Group's related parties include but are not limited to the following:

- (a) the Bank's parents;
- (b) the Bank's subsidiaries;
- (c) other entities which are controlled by the Bank's parents;
- (d) an investor who has joint control over the Group;
- (e) an investor who can exercise significant influence over the Group;
- (f) an associate of the Group;
- (g) a joint venture entity of the Group;
- (h) principal individual investors of the Group, and close family members of such individuals (principal individual investors are the individual investors who have the power, directly or indirectly, to control, jointly control or exercise significant influence over another party);
- key management personnel of the Group and close family members of such individuals (key management personnel represent those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director of that entity);
- (j) key management personnel of the Bank's parents and close family members of such individuals;
- (k) other entities that are controlled or jointly controlled by the Group's principal individual investors, key management personnel, or close family members of such individuals; and
- (l) a post-employment benefit plan for the benefit of employees of the Group, or of any entity that is a related party of the Group.

# (23) Operating segments

The identification of operating segments of the Group is on the basis of internal reports that are regularly reviewed by the Group's chief operating decision makers in order to allocate resources to the segment and assess its performance. On the basis of the operating segments, the Group identifies the reportable segments, using a combination of factors including products and services, geographical areas, regulatory environments etc., which the management has chosen for organization. The operating segments that meet the specified criteria have been aggregated, and the operating segments that meet quantitative thresholds have been reported separately.

The amount reported for each operating segment item is the measure reported to the chief operating decision makers for the purposes of allocating resources to the segment and assessing its performance. Segment information is prepared in conformity with the accounting policies adopted for preparing and presenting the financial statements of the Group.

#### (24) Significant accounting estimates and judgements

#### (a) Impairment losses on loans and advances, available-for-sale and held-to-maturity debt investments

The Group reviews the portfolios of loans and advances, and available-for-sale and held-to-maturity debt investments periodically to assess whether impairment losses exist and if they exist, the amounts of impairment losses. Objective evidence for impairment includes observable data indicating that there is a measurable decrease in the estimated future cash flows identified with an individual loan and advance, an available-for-sale or a held-to-maturity debt investment. It also includes observable data indicating adverse changes in the repayment status of borrowers or issuers in the assets portfolio or national or local economic conditions that correlate with defaults on the assets in the portfolio.

The impairment loss for a loan that is individually assessed for impairment is the decrease in the estimated discounted future cash flows. The same principle is adopted for impairment loss on a held-to-maturity debt investment which is individually assessed, except that as a practical expedient, the Group may measure the impairment loss on the basis of the instrument's fair value using an observable market price at the measurement date. The impairment loss for an available-for-sale debt investment is the difference between the acquisition cost (net off any principal repayments and amortisation) and the fair value, less any impairment loss previously recognised in profit or loss at the measurement date.

When loans and advances and held-to-maturity debt investments are collectively assessed for impairment, the estimate is based on historical loss experience for assets with credit risk characteristics similar to the loans and advances and held-to-maturity debt investments that are being assessed. Historical loss experience is adjusted on the basis of the relevant observable data that reflects current economic conditions. Management reviews the methodology and assumptions used in estimating future cash flows regularly to reduce any difference between loss estimates and actual losses.

## (b) Impairment of available-for-sale equity instruments

For available-for-sale equity instruments, a significant or other-than-temporary decline in fair value below cost is considered to be objective evidence of impairment. In determining whether a decline in fair value has been significant or other-than-temporary, the Group considers if the fair value of an available-for-sale equity instrument as at the end of reporting period is lower than 50% (including 50%) of its initial cost of investment or lower than its initial cost of investment for more than a year (including one year) together with other relevant considerations.

## (c) Fair value of financial instruments

The fair value of financial instruments that are traded in an active market is based on their quoted market prices in an active market at the valuation date. A quoted market price is a price from an active market where price information is readily and regularly available from an exchange or from a dealer quotation and where this price information represents actual and recurring orderly transactions.

For all other financial instruments, the Group determines fair values using valuation techniques which include discounted cash flow models, as well as other types of valuation model. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, foreign currency exchange rates, credit spreads and the liquidity premium. Where discounted cash flow techniques are used, estimated cash flows are based on management's best estimates and the discount rate used is a market rate at the end of each reporting period applicable for an instrument with similar terms and conditions. Where other pricing models are used, inputs are based on the maximising observable market data at the end of each reporting period. However, where market data is not available, the Group needs to make the best estimates on such unobservable market inputs.

The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date that would have been determined by market participants in an orderly transaction.

## (24) Significant accounting estimates and judgements (continued)

## (d) Reclassification of held-to-maturity investments

In evaluating whether the requirements to classify a financial asset as held-to-maturity are met, management makes significant judgements. Change of the Group's intention and ability to hold specific investments until maturity may result in reclassification of the whole portfolio as available-for-sale.

#### (e) Income taxes

Determining income tax provisions involves judgement on the future tax treatment of certain transactions. The Group carefully evaluates the tax implications of transactions and tax provisions are set up accordingly. The tax treatment of such transactions is reconsidered periodically to take into account all changes in tax legislations. Deferred tax assets are recognised for tax losses not yet used and temporary deductible differences. As those deferred tax assets can only be recognised to the extent that it is probable that future taxable profits will be available against which the unused tax credits can be utilised, management's judgement is required to assess the probability of future taxable profits. Management's assessment is constantly reviewed and additional deferred tax assets are recognised if it becomes probable that future taxable profits will allow the deferred tax assets to be recovered.

## (f) Employee retirement benefit obligations

The Group has established liabilities in connection with benefits payable to certain retired employees. The amounts of employee benefit expense and liabilities are dependent on assumptions used in calculating such amounts. These assumptions include discount rates, pension benefit inflation rates, medical benefit inflation rates, and other factors. While management believes that its assumptions are appropriate, differences in actual experience or changes in assumptions may affect the Group's capital reserve and liability related to its employee retirement benefit obligations.

#### (g) Scope of consolidation

The Group has taken into consideration all facts and circumstances in the assessment of whether the Group, as an investor, controls the investee. The principle of control includes three elements: (i) power over the investee; (ii) exposure, or rights, to variable returns from involvement with the investee; and (iii) the ability to use power over the investee to affect the amount of the investor's returns. The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

## 5 TAXATION

The Group's main applicable taxes and tax rates are as follows:

## Business tax

Business tax is charged at 5% on taxable income.

#### City construction tax

City construction tax is calculated as 1% – 7% of business tax.

## Education surcharge

Education surcharge is calculated as 3% of business tax.

## Income tax

The income tax rate that is applicable to the Bank and its subsidiaries in Mainland China is 25%. Taxation on overseas operations is charged at the relevant local rates. Tax paid on overseas operations is set off to the extent allowed under the relevant income tax laws of the PRC. All tax exemptions are determined upon approval from the relevant tax authorities.

Current liabilities arising from the above taxes are presented as "taxes payable" in the statement of financial position.

## **6 NET INTEREST INCOME**

	2015	2014
Interest income arising from:		
Deposits with central banks	39,310	39,177
Deposits with banks and non-bank financial institutions	13,534	14,194
Placements with banks and non-bank financial institutions	16,650	11,328
Financial assets at fair value through profit or loss	761	1,313
Financial assets held under resale agreements	10,238	12,361
Investment securities	144,561	127,924
Loans and advances to customers		
- Corporate loans and advances	358,241	367,729
- Personal loans and advances	176,872	158,083
- Discounted bills	10,392	7,017
Total	770,559	739,126
Interest expense arising from:		
Borrowings from central banks	(2,125)	(1,635)
Deposits from banks and non-bank financial institutions	(39,834)	(42,948)
Placements from banks and non-bank financial institutions	(6,496)	(5,091)
Financial assets sold under repurchase agreements	(1,578)	(448)
Debt securities issued	(17,173)	(14,223)
Deposits from customers		
- Corporate deposits	(117,649)	(119,583)
- Personal deposits	(127,952)	(117,800)
Total	(312,807)	(301,728)
Net interest income	457,752	437,398

## Notes:

## (1) Interest income from impaired financial assets is listed as follows:

	2015	2014
Impaired loans and advances	3,070	1,943
Other impaired financial assets	91	112
Total	3,161	2,055

<sup>(2)</sup> Interest expense on financial liabilities with maturity over five years mainly represented the interest expense on debt securities issued.

#### 7 **NET FEE AND COMMISSION INCOME**

	2015	2014
Fee and commission income		
Bank card fees	34,960	30,569
Agency service fees	19,994	13,204
Wealth management service fees	14,457	10,856
Consultancy and advisory fees	13,656	18,640
Settlement and clearing fees	13,166	13,630
Commission on trust and fiduciary activities	9,942	8,837
Electronic banking service fees	6,684	6,407
Credit commitment fees	3,138	3,131
Guarantee fees	2,490	2,084
Others	2,917	4,880
Total	121,404	112,238
Total	121,707	112,200
Fee and commission expense		
Bank card transaction fees	(4,013)	(2,409)
Inter-bank transaction fees	(927)	(547)
Others	(2,934)	(765)
Total	(7,874)	(3,721)
Net fee and commission income	113,530	108,517

#### **NET TRADING GAIN** 8

	2015	2014
Debt securities	205	234
Derivatives	2,645	442
Equity investments	453	474
Others	610	(178)
Total	3,913	972

For the year ended 31 December 2015, trading gain related to financial assets designated at fair value through profit or loss of the Group amounted to RMB8,353 million (2014: gain RMB22,744 million). Trading loss related to financial liabilities designated at fair value through profit or loss of the Group amounted to RMB7,322 million (2014: loss RMB22,988 million).

## 9 DIVIDEND INCOME

	2015	2014
Dividend income from listed trading equity investments	39	36
Dividend income from available-for-sale equity investments		
- Listed	331	91
- Unlisted	363	368
Total	733	495

## 10 NET GAIN ARISING FROM INVESTMENT SECURITIES

	2015	2014
Net gain on sale of available-for-sale financial assets	3,339	805
Net revaluation gain reclassified from other comprehensive income on disposal	1,533	2,889
Net gain on sale of held-to-maturity investments	321	351
Others	(118)	_
Total	5,075	4,045

# 11 OTHER OPERATING INCOME, NET

## Other operating income

	2015	2014
Insurance related income	19,975	15,579
Foreign exchange gain	2,716	1,768
Gain on disposal of fixed assets	205	229
Gain on disposal of repossessed assets	63	86
Others	4,885	4,297
Total	27,844	21,959

Foreign exchange gain or loss includes gains and losses in connection with the translation of foreign currency denominated monetary assets and liabilities, and net realised and unrealised gains and losses on foreign exchange derivatives (including those foreign exchange swaps, foreign exchange options and currency swaps entered into in order to economically hedge long positions in foreign currency assets).

## Other operating expense

For the year ended 31 December 2015, other operating expenses of the Group mainly contained insurance related claims from CCB Life.

# 12 OPERATING EXPENSES

	2015	2014
Staff costs		
- Salaries, bonuses, allowances and subsidies	61,087	60,268
- Other social insurance and welfare	8,561	9,653
- Housing funds	6,501	6,014
- Union running costs and employee education costs	2,540	2,561
- Defined contribution plans accrued	12,717	12,995
- Early retirement expenses	86	64
- Compensation to employees for termination of employment relationship	7	8
	91,499	91,563
	31,400	31,303
Premises and equipment expenses		
- Depreciation charges	17,132	15,356
<ul> <li>Rent and property management expenses</li> </ul>	8,905	8,022
- Maintenance	2,951	3,309
- Utilities	2,260	2,172
- Others	1,798	1,686
	33,046	30,545
Dustiness tayon and surehouses	26 202	24.002
Business taxes and surcharges	36,303	34,983
Amortisation expenses	2,604	2,455
Audit fees	149	160
Other general and administrative expenses	31,225	36,282
Total	194,826	195,988

# 13 IMPAIRMENT LOSSES

	2015	2014
Loans and advances to customers		
- Additions	159,591	69,009
- Releases	(66,981)	(9,745)
Available-for-sale debt securities	(402)	88
Available-for-sale equity investments	28	271
Held-to-maturity investments	(1,633)	281
Receivables	927	196
Fixed assets	-	17
Others	2,109	1,794
Total	93,639	61,911

## 14 DIRECTORS' AND SUPERVISORS' EMOLUMENTS

The aggregate of the emoluments before individual income tax in respect of the directors and supervisors who held office during the year is as follows:

			2015		
		Remuneration	Contributions to defined contribution retirement	Other benefits in kind	Total
	Fees	paid	schemes	(note (v))	(note (i))
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Executive directors					
Wang Hongzhang (note (vi))	-	448	44	107	599
Wang Zuji (note (ii) & (vi))	-	261	27	77	365
Pang Xiusheng (note (ii) & (vi))	-	403	44	117	564
Zhang Gengsheng (note (ii) & (vi))	-	403	44	117	564
Non-executive directors					
Li Jun (note (ii) & (iii))	-	-	-	-	-
Chen Yuanling (note (iii))	-	-	-	-	-
Hao Aiqun (note (ii) & (iii))	-	-	-	-	-
Xu Tie (note (iii))	-	-	-	-	-
Guo Yanpeng (note (iii))	-	-	-	-	-
Dong Shi (note (iii))	-	-	-	-	-
Independent non-executive directors					
Zhang Long	410	_	_	_	410
Zhong Ruiming	440	-	-	-	440
Wim Kok	372	-	-	-	372
Murray Horn	463	_	-	-	463
Margaret Leung Ko May Yee	390	-	-	-	390
Supervisors					
Guo You (note (vi))	_	448	44	129	621
Liu Jin (note (vi))	_	518	44	250	812
Li Xiaoling (note (vi))	_	518	44	250	812
Li Xiukun (note (ii) & (iv))	-	-	-	-	_
Jin Yanmin (note (ii) & (iv))	-	-	-	-	_
Li Zhenyu (note (ii) & (iv))	-	-	-	-	_
Wang Xinmin	_	_	_	_	_
Bai Jianjun	250	-	-	-	250

# 14 DIRECTORS' AND SUPERVISORS' EMOLUMENTS (CONTINUED)

			2015		
			Contributions to defined		
			contribution	Other benefits	
	Fees	Remuneration paid	retirement schemes	in kind (note (v))	Total (note (i))
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Former executive director					
Zhang Jianguo (note (ii) & (vi))	-	352	44	129	525
Zhu Hongbo (note (ii) & (vi))	_	67	7	19	93
Hu Zheyi (note (ii) & (vi))	-	34	3	10	47
Former independent non-executive directors					
Elaine La Roche (note (ii))	400	-	-	-	400
Former supervisors					
Jin Panshi (note (ii) & (iv))	50	_	-	-	50
Zhang Huajian (note (ii) & (iv))	50	_	-	-	50
Wang Lin (note (ii) & (iv))	50	-	-	-	50
	2,875	3,452	345	1,205	7,877

				2014			
	Basic annual salaries	Annual performance bonus	Allowance	Welfare	Total (before tax) (note (vii))	Including: deferral payment	The actual payment in 2014 (before tax)
For eaching discontains	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Executive directors		4.070		054	0.040		4 500
Wang Hongzhang	525	1,372	_	351	2,248	686	1,562
Zhang Jianguo (note (ii))	472	1,235	-	371	2,078	617	1,461
Non-executive directors							
Chen Yuanling (note (iii))	-	_	_	_	_	_	_
Xu Tie (note (iii))	-	_	_	-	_	-	-
Guo Yanpeng (note (iii))	-	_	_	-	_	-	-
Dong Shi (note (iii))	-	-	-	-	-	_	_
Independent non-executive directors							
Zhang Long	-	_	405	-	405	_	405
Elaine La Roche (note (ii))	-	_	410	-	410	-	410
Chung Shui Ming Timpson	_	_	440	_	440	-	440
Wim Kok	_	_	360	_	360	-	360
Murray Horn	_	_	420	-	420	-	420
Margaret Leung Ko May Yee	-	_	410	-	410	_	410

# 14 DIRECTORS' AND SUPERVISORS' EMOLUMENTS (CONTINUED)

				2014			
	Basic annual salaries	Annual performance bonus	Allowance	Welfare	Total (before tax) (note(vii))	Including: deferral payment	The actual payment in 2014 (before tax)
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Supervisors							
Guo You	385	1,006	_	310	1,701	503	1,198
_iu Jin	341	891	-	283	1,515	446	1,069
_i Xiaoling	341	891	-	283	1,515	446	1,069
Jin Panshi (note (ii) & (iv))	_	_	50	-	50	-	50
Zhang Huajian (note (ii) & (iv))	-	_	50	-	50	-	50
Wang Lin (note (ii) & (iv))	-	-	46	-	46	-	46
Wang Xinmin	-	_	192	_	192	_	192
3ai Jianjun	-	-	250	-	250	-	250
Former executive director							
Zhu Hongbo (note (ii))	446	1,166	_	322	1,934	583	1,351
Hu Zheyi (note (ii))	446	1,166	-	322	1,934	583	1,351
Former non-executive director							
Qi Shouyin (note (iii))	-	-	_	_	_	-	-
Zhang Yanling (note (iii))	-	-	-	-	-	-	-
Former independent non-executive directors							
Zhao Xijun	-	-	103	-	103	-	103
Former supervisors							
Zhang Furong	462	1,206	-	371	2,039	603	1,436
Li Weiping (note (iv))	_	_	4	-	4	-	4
Huang Shuping (note (iv))	_	_	17	_	17	_	17
	3,418	8,933	3,157	2,613	18,121	4,467	13,654

#### Notes:

- (i) The amounts of emoluments for the year ended 31 December 2015 in respect of the services rendered by the directors and supervisors are subject to the approval of the Annual General Meeting.
- (ii) Upon election at the 2014 general meeting of the Bank and upon approval of the CBRC, from 9 July 2015, Mr. Wang Zuji commenced his position as executive director of the Bank.

Upon election at the 2014 general meeting of the Bank and upon approval of the CBRC, from 7 August 2015, Mr. Pang Xiusheng commenced his position as executive director of the Bank. From 7 August 2015, Mr. Zhang Gengsheng commenced his position as executive director of the Bank. From 30 July 2015, Ms. Hao Aiqun commenced her position as non-executive director of the Bank. From 7 September 2015, Mr. Li Jun commenced his position as non-executive director of the Bank.

The Bank published an announcement on 5 January 2015, pursuant to which, Mr. Hu Zheyi tendered his resignation to the Board as executive director and executive vice president of the Bank due to his age.

The Bank published an announcement on 10 March 2015, pursuant to which, Mr. Zhu Hongbo tendered his resignation to the Board as executive director and executive vice president of the Bank due to change of job.

The Bank published an announcement on 12 June 2015, pursuant to which, Mr. Zhang Jianguo tendered his resignation to the Board as vice chairman, executive director and president of the Bank due to work arrangement.

## 14 DIRECTORS' AND SUPERVISORS' EMOLUMENTS (CONTINUED)

Notes: (continued)

#### (ii) (continued)

The Bank published an announcement on 4 January 2016, pursuant to which, Ms. Elaine La Roche ceased to serve as independent non-executive director of the Bank due to the expiration of her term of office.

In accordance with the resolution at the first meeting of the fourth employee representatives meeting of the Bank, Mr. Li Xiukun, Mr. Jin Yanmin and Mr. Li Zhenyu commenced their positions as employee representative supervisors of the Bank from January 2016

Due to work arrangement, Mr. Jin Panshi, Mr. Zhang Huajian and Mr. Wang Lin resigned from their positions as employee representative supervisors of the Bank from January 2016.

- (iii) The Bank does not need to pay the emoluments of non-executive directors appointed by Huijin for the services rendered in 2015 and 2014.
- (iv) The amounts only included fees for their services as supervisors.
- (v) Other benefits in kind included the Bank's contributions to medical fund, housing fund and other social insurances, which are payable to labour and security authorities based on the lower of certain percentage of the salaries and allowance or the prescribed upper limits as required by the relevant regulations issued by the government authorities. Other benefits also included the Bank's contribution to its own corporate annuity plan (which was set up in accordance with the relevant policies issued by the government authorities) and supplementary medical insurance.
  - None of the directors and supervisors received any inducements or compensation for loss of office, or waived any emoluments during the years ended 31 December 2015 and 2014.
- (vi) The total compensation package for these directors and supervisors for the year ended 31 December 2015 has not yet been finalised in accordance with regulations of the PRC relevant authorities. The amount of the compensation not provided for is not expected to have a significant impact on the Group's and the Bank's financial statements for the year ended 31 December 2015. The final compensation will be disclosed in a separate announcement when determined.
- (vii) The total compensation package for certain directors and supervisors for the year ended 31 December 2014 had not been finalised in accordance with regulations of the PRC relevant authorities till the date that the 2014 financial statements were announced. The aforesaid total compensation package for the directors and supervisors for the year ended 31 December 2014 remained to be approved by the Annual General Meeting.
- (viii) From 2015 onwards, remuneration of the Bank's leaders administered by central authorities will be paid in accordance with relevant policies relating to the central remuneration reform.

## 15 INDIVIDUALS WITH HIGHEST EMOLUMENTS

None of the five individuals with the highest emoluments are directors or supervisors whose emoluments are disclosed in Note 14. The aggregate of the emoluments before individual income tax in respect of the five highest paid individuals during the year is as follows:

	2015	2014
	RMB'000	RMB'000
Salaries and allowance	18,242	17,318
Variable compensation	24,457	13,502
Contributions to defined contribution retirement schemes	972	939
Other benefit in kind	248	221
	43,919	31,980

The number of these individuals whose emoluments before individual income tax are within the following bands is set out below.

	2015	2014
RMB5,000,001 – RMB5,500,000	-	1
RMB5,500,001 – RMB6,000,000	-	1
RMB6,000,001 – RMB6,500,000	_	1
RMB6,500,001 – RMB7,000,000	_	1
RMB7,000,001 – RMB7,500,000	1	_
RMB8,000,001 – RMB8,500,000	1	1
RMB8,500,001 – RMB9,000,000	1	_
RMB9,000,001 – RMB9,500,000	1	_
RMB10,500,001 – RMB11,000,000	1	_

None of these individuals received any inducements, or compensation for loss of office, or waived any emoluments during the year ended 31 December 2015 and 2014.

#### 16 INCOME TAX EXPENSE

#### (1) Income tax expense

	2015	2014
Current tax	63,065	77,310
- Mainland China	61,708	75,647
– Hong Kong	731	1,020
- Other countries and regions	626	643
Adjustments for prior years	(1,313)	747
Deferred tax	7,859	(7,218)
Total	69,611	70,839

The provisions of income taxes for Mainland China and Hong Kong are calculated at 25% and 16.5% of the estimated taxable income from Mainland China and Hong Kong operations for the year respectively. Taxation for other overseas operations is charged at the appropriate current rates of taxation ruling in the relevant tax jurisdictions.

#### (2) Reconciliation between income tax expense and accounting profit

	Note	2015	2014
Profit before tax		298,497	299,086
Income tax calculated at statutory tax rate at 25%		74,624	74,772
Non-deductible expenses	(i)	10,655	5,990
Non-taxable income	(ii)	(14,355)	(10,670)
Adjustments on income tax for prior years which affect profit or loss		(1,313)	747
Income tax expense		69,611	70,839

<sup>(</sup>i) Non-deductible expenses primarily include losses resulting from write-off of loans, staff costs and entertainment expenses in excess of those deductible under the relevant PRC tax regulations.

## 17 EARNINGS PER SHARE

Basic earnings per share for the year ended 31 December 2015 and 2014 have been computed by dividing the net profit attributable to equity shareholders of the Bank by the weighted average number of ordinary shares outstanding during the years.

The Bank issued non-cumulative preference shares during the year ended 31 December 2015 under the terms and conditions stated in Note 52(2) Other equity instruments. For the purpose of calculating basic earnings per share, dividends on non-cumulative preference shares declared in respect of the period should be deducted from the amounts attributable to equity shareholders of the Bank. The Bank has not declared any dividend on preference shares for the year ended 31 December 2015.

The conversion feature of preference shares is considered to fall within contingently issuable ordinary shares. The triggering events of conversion did not occur as at 31 December 2015 and the conversion feature of preference shares has no effect on the basic and diluted earnings per share calculation.

	2015	2014
Net profit attributable to equity shareholders of the Bank	228,145	227,830
Less: profit for the year attributable to preference shareholders of the Bank	-	_
Net profit attributable to ordinary shareholders of the Bank	228,145	227,830
Weighted average number of shares (in millions of shares)	250,011	250,011
Basic and diluted earnings per share attributable to ordinary shareholders of the Bank (in RMB Yuan)	0.91	0.91

<sup>(</sup>ii) Non-taxable income primarily includes interest income from PRC government bonds and local government bonds.

## 18 CASH AND DEPOSITS WITH CENTRAL BANKS

		Group		Ban	k
	Note	2015	2014	2015	2014
Cash		77,678	72,653	74,520	72,008
Deposits with central banks					
<ul> <li>Statutory deposit reserves</li> </ul>	(1)	2,159,725	2,424,959	2,157,797	2,422,089
- Surplus deposit reserves	(2)	140,511	81,392	127,626	74,154
- Fiscal deposits		23,630	31,777	23,630	31,777
Subtotal		2,323,866	2,538,128	2,309,053	2,528,020
Total		2,401,544	2,610,781	2,383,573	2,600,028

(1) The Group places statutory deposit reserves with the People's Bank of China ("PBOC") and overseas central banks where it has operations. The statutory deposit reserves are not available for use in the Group's daily business.

As at the end of the reporting period, the statutory deposit reserve rates in Mainland China of the Bank were as follows:

	2015	2014
Reserve rate for RMB deposits	17.0%	20.0%
Reserve rate for foreign currency deposits	5.0%	5.0%

The statutory RMB deposit reserve rates applicable to domestic subsidiaries of the Group are determined by the PBOC.

The amounts of statutory deposit reserves placed with the central banks of overseas countries are determined by local jurisdictions.

(2) The surplus deposit reserve maintained with the PBOC is mainly for the purpose of clearing.

## 19 DEPOSITS WITH BANKS AND NON-BANK FINANCIAL INSTITUTIONS

## (1) Analysed by type of counterparties

	Gro	Group		Bank	
	2015	2014	2015	2014	
Banks	337,260	260,940	345,692	275,361	
Non-bank financial institutions	15,713	5,528	15,453	5,491	
Gross balances	352,973	266,468	361,145	280,852	
Allowances for impairment losses (Note 38)	(7)	(7)	(4)	(4)	
Net balances	352,966	266,461	361,141	280,848	

## (2) Analysed by geographical sectors

	Group		Bank	
	2015	2014	2015	2014
Mainland China	323,959	240,795	324,385	240,364
Overseas	29,014	25,673	36,760	40,488
Gross balances	352,973	266,468	361,145	280,852
Allowances for impairment losses (Note 38)	(7)	(7)	(4)	(4)
Net balances	352,966	266,461	361,141	280,848

# 20 PLACEMENTS WITH BANKS AND NON-BANK FINANCIAL INSTITUTIONS

## (1) Analysed by type of counterparties

	Group		Bank	
	2015	2014	2015	2014
Banks	150,589	160,333	157,906	146,933
Non-bank financial institutions	160,226	88,219	175,525	100,700
Gross balances	310,815	248,552	333,431	247,633
Allowances for impairment losses (Note 38)	(36)	(27)	(33)	(27)
Net balances	310,779	248,525	333,398	247,606

# (2) Analysed by geographical sectors

	Gro	Group		Bank	
	2015	2014	2015	2014	
Mainland China	209,267	174,250	214,555	116,150	
Overseas	101,548	74,302	118,876	131,483	
Gross balances	310,815	248,552	333,431	247,633	
Allowances for impairment losses (Note 38)	(36)	(27)	(33)	(27)	
Net balances	310,779	248,525	333,398	247,606	

## 21 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

## Analysed by nature

		Group		Bank	
	Note	2015	2014	2015	2014
Held for trading purpose	(1)				
- Debt securities		17,421	95,118	11,343	88,800
<ul> <li>Equity instruments</li> </ul>		553	401	-	_
– Funds		10	210	-	_
		17,984	95,729	11,343	88,800
Designated at fair value through profit or loss	(2)				
- Debt securities		586	998	-	-
<ul> <li>Equity instruments</li> </ul>		3,739	3,856	-	_
- Other debt instruments		248,864	231,652	248,864	231,652
		253,189	236,506	248,864	231,652
Total		271,173	332,235	260,207	320,452

## Analysed by types of issuers

# (1) Held for trading purpose

## (a) Debt securities

	Group		Bank	
Note	2015	2014	2015	2014
Government	6,529	7,179	922	1,348
Policy banks	296	5,016	296	5,016
Banks and non-bank financial institutions	4,705	10,130	4,535	9,896
Enterprise	5,891	72,793	5,590	72,540
Total	17,421	95,118	11,343	88,800
Listed (i)	17,404	95,118	11,343	88,800
- of which in Hong Kong	93	132	-	_
Unlisted	17	_	-	_
Total	17,421	95,118	11,343	88,800

<sup>(</sup>i) Debt securities traded on the China Domestic Interbank Bond Market are classified as listed.

## (b) Equity instruments and funds

	Group		
	2015	2014	
Banks and non-bank financial institutions	116	203	
Enterprise	447	408	
Total	563	611	
Listed	447	404	
- of which in Hong Kong	421	383	
Unlisted	116	207	
Total	563	611	

# 21 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS (CONTINUED)

Analysed by types of issuers (continued)

## (2) Designated at fair value through profit or loss

#### (a) Debt securities

	Gro	Group		
	2015	2014		
Enterprise	586	998		
Total	586	998		
Listed	-	31		
<ul> <li>of which in Hong Kong</li> </ul>	-	31		
Unlisted	586	967		
Total	586	998		

## (b) Equity instruments

	Group	
	2015	2014
Banks and non-bank financial institutions	808	1,035
Enterprise	2,931	2,821
Total	3,739	3,856
Listed	1,412	1,904
– of which in Hong Kong	1,390	1,338
Unlisted	2,327	1,952
Total	3,739	3,856

## (c) Other debt instruments

	Gre	Group		Bank	
	2015	2014	2015	2014	
Banks and non-bank financial institutions	145,028	231,592	145,028	231,592	
Enterprise	103,836	60	103,836	60	
Total	248,864	231,652	248,864	231,652	

Other debt instruments were mainly the deposits with banks and credit assets invested by principal guaranteed wealth management products.

There was no significant limitation on the ability of the Group and the Bank to dispose of financial assets at fair value through profit or loss.

# 22 DERIVATIVES AND HEDGE ACCOUNTING

## (1) Analysed by type of contract

### Group

	2015		2014			
	Notional amounts	Assets	Liabilities	Notional amounts	Assets	Liabilities
Interest rate contracts	506,536	1,372	1,291	211,495	1,558	1,376
Exchange rate contracts	2,427,232	25,675	25,715	1,560,367	10,825	10,323
Other contracts	119,735	4,452	936	28,377	1,386	674
Total	3,053,503	31,499	27,942	1,800,239	13,769	12,373

#### Bank

	2015		2014			
	Notional amounts	Assets	Liabilities	Notional amounts	Assets	Liabilities
Interest rate contracts	496,152	1,482	1,382	207,392	1,541	1,357
Exchange rate contracts	2,147,330	18,462	21,002	1,252,813	7,516	8,581
Other contracts	119,730	4,452	936	26,347	823	674
Total	2,763,212	24,396	23,320	1,486,552	9,880	10,612

### (2) Analysed by credit risk-weighted assets

	Gro	Group		nk
	2015	2014	2015	2014
Counterparty credit default risk-weighted assets				
- Interest rate contracts	1,579	1,615	1,472	1,603
<ul> <li>Exchange rate contracts</li> </ul>	23,298	16,211	18,946	11,618
- Other contracts	3,559	1,564	3,558	915
Subtotal	28,436	19,390	23,976	14,136
Credit value adjustment	13,008	7,921	10,903	6,415
Total	41,444	27,311	34,879	20,551

The notional amounts of derivatives only represent the unsettled transactions volume as at the end of the reporting period, instead of the amount of risk assets. Since 1 January 2013 the Group has adopted Administrative Measures for the Capital of Commercial Banks (for Trial Implementation) and other related policies. According to the new rules set out by the CBRC, the credit risk-weighted assets included credit valuation adjustments, with the considerations of counterparties, maturity and back-to-back client-driven transactions.

# 22 DERIVATIVES AND HEDGE ACCOUNTING (CONTINUED)

### (3) Hedge accounting

The following designated hedging instruments are included in the derivatives financial instruments disclosed above.

### Group

	2015		2014			
	Notional amounts	Assets	Liabilities	Notional amounts	Assets	Liabilities
Fair value hedges						
Interest rate swaps	9,091	62	(30)	8,628	71	(59)
Cash flow hedges						
Foreign exchange forwards	_	_	_	1,974	10	<u>-</u>
Total	9,091	62	(30)	10,602	81	(59)

#### Bank

	2015		2014			
	Notional amounts	Assets	Liabilities	Notional amounts	Assets	Liabilities
Fair value hedges						
Interest rate swaps	8,597	58	(28)	8,174	71	(56)
Cash flow hedges						
Foreign exchange forwards	-	_	_	317	1	_
Total	8,597	58	(28)	8,491	72	(56)

### (a) Fair value hedge

The Group uses interest rate swaps to hedge against changes in fair value of available-for-sale financial assets, certificates of deposit issued and loans and advances to customers arising from changes in interest rates

Gains or losses on fair value hedges are as follows:

### The Group

	2015	2014
Net gains/(losses) on		
<ul> <li>hedging instruments</li> </ul>	18	54
- hedged items	(18)	(54)

### The Bank

	2015	2014
Net gains/(losses) on		
<ul> <li>hedging instruments</li> </ul>	14	62
- hedged items	(14)	(62)

The gain and loss arising from ineffective portion of fair value hedge was immaterial for the year ended 31 December 2014 and 2015.

# 22 DERIVATIVES AND HEDGE ACCOUNTING (CONTINUED)

## (3) Hedge accounting (continued)

### (b) Cash flow hedge

As at 31 December 2015, there is no cash flow hedge for the Group and the Bank. In 2015, the Group's and the Bank's net gain and net loss from the cash flow hedge are 10 million and 1 million respectively (The Group and the Bank 2014: net gain 138 million and RMB149 million).

### 23 FINANCIAL ASSETS HELD UNDER RESALE AGREEMENTS

Financial assets held under resale agreements by underlying assets are shown as follows:

	Group		Ва	nk
	2015	2014	2015	2014
Debt securities				
- Government bonds	27,673	22,251	27,673	22,198
Debt securities issued by banks and non-bank financial institutions	94,313	67,930	93,125	67,676
Subtotal	121,986	90,181	120,798	89,874
Discounted bills	188,741	183,570	188,741	183,570
Net balances	310,727	273,751	309,539	273,444

## 24 INTEREST RECEIVABLE

	Gro	Group		nk
	2015	2014	2015	2014
Deposits with central banks	1,059	1,101	1,058	1,100
Deposits with banks and non-bank financial institutions	3,525	3,397	3,094	3,003
Financial assets held under resale agreements	704	1,928	703	1,928
Loans and advances to customers	26,100	24,609	25,259	23,642
Debt securities	61,921	59,467	60,832	58,550
Others	3,304	994	3,043	708
Gross balances	96,613	91,496	93,989	88,931
Allowances for impairment losses (Note 38)	(1)	(1)	(1)	(1)
Net balances	96,612	91,495	93,988	88,930

Financial statements and others
Notes to the financial statements
(Expressed in millions of RMB, unless otherwise stated)

# 25 LOANS AND ADVANCES TO CUSTOMERS

# Analysed by nature

	Gro	oup	Bank	
	2015	2014	2015	2014
		(Restated)		
Corporate loans and advances				
- Loans	6,398,830	6,266,655	6,214,624	6,034,829
- Finance leases	94,232	70,891	_	_
	6,493,062	6,337,546	6,214,624	6,034,829
Personal loans and advances				
	0.707.006	0.070.000	0.776.667	0.055.005
- Residential mortgages	2,797,226	2,273,093	2,776,667	2,255,985
- Personal business loans	67,716	79,203	63,153	75,002
- Personal consumer loans	63,796	66,279	55,490	58,058
- Credit cards	395,549	333,871	390,274	329,164
- Others	207,696	183,316	185,384	169,224
		0.005.700		0.007.400
	3,531,983	2,935,762	3,470,968	2,887,433
Discounted bills	460,095	201,202	459,714	200,800
		·		
Gross loans and advances to customers	10,485,140	9,474,510	10,145,306	9,123,062
Allowances for impairment losses (Note 38)	(250,617)	(251,613)	(245,313)	(246,816)
- Individual assessment	(82,196)	(57,773)	(80,899)	(56,413)
- Collective assessment	(168,421)	(193,840)	(164,414)	(190,403)
Net loans and advances to customers	10,234,523	9,222,897	9,899,993	8,876,246

(2) Analysed by assessment method of allowances for impairment losses

		Loans and advances	Impaired loans and advances			
	i	for which allowances are collectively assessed	for which allowances are collectively assessed	for which allowances are individually assessed	Total	
	lote	(a)	(b)	(b)		
Group						
As at 31 December 2015						
Gross loans and advances to customers		10,319,160	18,474	147,506	10,485,140	
Allowances for impairment losses		(157,632)	(10,789)	(82,196)	(250,617)	
Net loans and advances to customers		10,161,528	7,685	65,310	10,234,523	
As at 31 December 2014 (Restated)						
Gross loans and advances to customers		9,361,339	11.442	101,729	9,474,510	
Allowances for impairment losses		(186,252)	(7,588)	(57,773)	(251,613)	
Net loans and advances to customers		9,175,087	3,854	43,956	9,222,897	
Bank						
As at 31 December 2015						
Gross loans and advances to customers		9,982,912	18,153	144,241	10,145,306	
Allowances for impairment losses	_	(153,758)	(10,656)	(80,899)	(245,313)	
Net loans and advances to customers		9,829,154	7,497	63,342	9,899,993	
As at 31 December 2014						
Gross loans and advances to customers		9,015,838	11,067	96,157	9,123,062	
Allowances for impairment losses		(182,944)	(7,459)	(56,413)	(246,816)	
Net loans and advances to customers		8,832,894	3,608	39,744	8,876,246	

- (a) Loans and advances assessed on a collective basis for impairment are those graded normal or special mention.
- (b) Impaired loans and advances include loans for which objective evidence of impairment exists and assessed:
  - individually (including corporate loans and advances which are graded substandard, doubtful or loss); or
  - collectively; these are portfolios of homogeneous loans (including personal loans and advances which are graded substandard, doubtful or loss).

The proportion of impaired loans and advances of the Group to gross loans and advances as at 31 December 2015 is 1.58% (31 December 2014: 1.19 %).

The proportion of impaired loans and advances of the Bank to gross loans and advances as at 31 December 2015 is 1.60% (31 December 2014: 1.18%).

(c) The definitions of the loan classifications stated in notes (a) and (b) above are set out in Note 65(1).

## (3) Movements of allowances for impairment losses

## Group

		2015			
	Note	Allowances for loans and advances —	Allowances for impaired loans and advances		
		which are collectively assessed	which are collectively assessed	which are individually assessed	Total
As at 1 January		186,252	7,588	57,773	251,613
Charge for the year		708	8,631	150,252	159,591
Release during the year		(29,228)	(7)	(37,746)	(66,981)
Unwinding of discount		-	-	(3,070)	(3,070)
Transfers out	(a)	(100)	(49)	(57,436)	(57,585)
Write-offs		-	(5,702)	(29,149)	(34,851)
Recoveries		-	328	1,572	1,900
As at 31 December		157,632	10,789	82,196	250,617

		2014				
		Allowances for loans and advances —	Allowances for impaired loans and advances			
		which are collectively assessed	which are collectively assessed	which are individually assessed	Total	
As at 1 January		171,027	5,532	52,137	228,696	
Charge for the year		13,995	4,975	50,039	69,009	
Release during the year		-	39	(9,784)	(9,745)	
Unwinding of discount		_	_	(1,943)	(1,943)	
Addition through acquisition		1,393	90	644	2,127	
Transfers out	(a)	(163)	(21)	(16,119)	(16,303)	
Write-offs		_	(3,168)	(18,317)	(21,485)	
Recoveries		_	141	1,116	1,257	
As at 31 December		186,252	7,588	57,773	251,613	

(3) Movements of allowances for impairment losses (continued)

### Bank

		2015			
	Note	Allowances for loans and a			
		and advances — which are collectively assessed	which are collectively assessed	which are individually assessed	Total
As at 1 January		182,944	7,459	56,413	246,816
Charge for the year		42	8,348	147,531	155,921
Release during the year		(29,228)	-	(37,714)	(66,942)
Unwinding of discount		-	-	(3,056)	(3,056)
Transfers out	(a)	-	-	(56,850)	(56,850)
Write-offs		_	(5,436)	(26,998)	(32,434)
Recoveries		-	285	1,573	1,858
As at 31 December		153,758	10,656	80,899	245,313

		2014			
	Note	Allowances for loans and advances —	Allowances for loans and ad		
		which are collectively assessed	which are collectively assessed	which are individually assessed	Total
As at 1 January		169,308	5,512	51,885	226,705
Charge for the year		13,587	4,847	49,868	68,302
Release during the year		-	-	(10,748)	(10,748)
Unwinding of discount		_	_	(1,943)	(1,943)
Addition through acquisition		49	_	_	49
Transfers out	(a)	_	(5)	(15,969)	(15,974)
Write-offs		_	(3,007)	(17,797)	(20,804)
Recoveries		_	112	1,117	1,229
As at 31 December		182,944	7,459	56,413	246,816

<sup>(</sup>a) Transfers out include the transfer of allowances for impairment losses upon disposal of non-performing loans and repossession of assets, and the relevant exchange gain or loss.

(4) Overdue loans analysed by overdue period

## Group

	2015					
	Overdue within three months	Overdue between three months and one year	Overdue between one year and three years	Overdue over three years	Total	
Unsecured loans	8,774	4, 654	3,818	1,266	18,512	
Guaranteed loans	21,819	28,007	8,329	2,318	60,473	
Loans secured by tangible assets other than monetary assets	37,445	33,603	13,753	2,179	86,980	
Loans secured by monetary assets	2,454	3,534	965	263	7,216	
Total	70,492	69,798	26,865	6,026	173,181	
As a percentage of gross loans and advances to customers	0.67%	0.66%	0.26%	0.06%	1.65%	
			2014			
		Overdue	Overdue			

	2014					
	Overdue within three months	Overdue between three months and one year	Overdue between one year and three years	Overdue over three years	Total	
Unsecured loans	8,675	4,332	1,817	1,057	15,881	
Guaranteed loans	16,331	18,724	9,999	2,324	47,378	
Loans secured by tangible assets other than monetary assets	28,211	22,221	9,946	3,198	63,576	
Loans secured by monetary assets	1,188	3,735	1,229	229	6,381	
Total	54,405	49,012	22,991	6,808	133,216	
As a percentage of gross loans and advances to customers	0.58%	0.52%	0.24%	0.07%	1.41%	

(4) Overdue loans analysed by overdue period (continued)

#### Bank

than monetary assets

Total

Loans secured by monetary assets

As a percentage of gross loans and advances to customers

			2015		
	Overdue within three months	Overdue between three months and one year	Overdue between one year and three years	Overdue over three years	Total
Unsecured loans	8,424	4,553	3,704	1,228	17,909
Guaranteed loans	21,257	26,882	8,139	2,285	58,563
Loans secured by tangible assets other than monetary assets	36,627	33,092	13,653	2,179	85,551
Loans secured by monetary assets	2,437	3,493	965	263	7,158
Total  As a percentage of gross loans and advances to customers	0.68%	0.67%	26,461	5,955	169,181 1.67%
			2014		
	Overdue within three months	Overdue between three months and one year	Overdue between one year and three years	Overdue over three years	Total
Unsecured loans	8,273	4,194	1,812	1,020	15,299
Guaranteed loans	15,168	17,872	9,779	2,324	45,143
Loans secured by tangible assets other	00.000	01.000	0.000	0.407	04.040

Overdue loans represent loans of which the whole or part of the principal or interest are overdue for 1 day or more.

21,839

3,720

47,625

0.52%

9,890

1,229

22,710

0.25%

3,197

6,770

0.07%

229

61,812

6,228

128,482

1.41%

26,886

51,377

0.57%

1,050

# 26 AVAILABLE-FOR-SALE FINANCIAL ASSETS

### Analysed by nature

		Gro	Group		nk
	Note	2015	2014	2015	2014
			(Restated)		
Debt securities	(1)	1,035,332	910,072	941,432	839,303
Equity instruments	(2)	14,242	14,376	4,365	5,611
Funds	(2)	17,178	1,691	-	_
Total	(3)	1,066,752	926,139	945,797	844,914

# (1) Debt securities

## Analysed by type of issuers

		Gro	oup	Ва	nk
	Note	2015	2014	2015	2014
			(Restated)		
Government		409,857	219,264	394,061	200,938
Central banks		11,135	12,765	8,313	5,704
Policy banks		140,916	152,613	136,735	143,658
Banks and non-bank financial institutions		286,723	309,923	236,447	281,020
Public sector entities		20	20	_	_
Enterprises		186,681	215,487	165,876	207,983
Total		1,035,332	910,072	941,432	839,303
Listed	(i)	982,143	839,543	931,629	807,687
- of which in Hong Kong		18,059	4,798	1,723	1,087
Unlisted		53,189	70,529	9,803	31,616
Total		1,035,332	910,072	941,432	839,303

<sup>(</sup>i) Debt securities traded on the China Domestic Interbank Bond Market are classified as listed.

### 26 AVAILABLE-FOR-SALE FINANCIAL ASSETS (CONTINUED)

Analysed by nature (continued)

### (2) Equity instruments and funds

	Gro	oup	Ва	nk
	2015	2014	2015	2014
Debt equity swap ("DES") Investments	1,172	2,858	1,172	2,858
Other equity instruments	13,070	11,518	3,193	2,753
Funds	17,178	1,691	-	_
Total	31,420	16,067	4,365	5,611
Listed	23,113	8,870	2,808	3,919
- of which in Hong Kong	2,969	2,134	709	842
Unlisted	8,307	7,197	1,557	1,692
Total	31,420	16,067	4,365	5,611

Pursuant to the DES arrangement by the PRC government in 1999, the Group obtained equity interests of certain entities in lieu of repayments of loans granted to them. According to relevant requirements, the Group is prohibited from being involved in management of the operations of these entities. In substance, the Group does not have any control, joint control or significant influence over these entities.

(3) As at 31 December 2015, the Group's and the Bank's cost of available for sale debt securities was RMB1,010,316 million and RMB928,675 million respectively (as at 31 December 2014: RMB908,428 million and RMB837,868 million respectively). The Group's and the Bank's cost of available for sale equity instruments and funds was RMB24,831 million and RMB6,791 million respectively (as at 31 December 2014: RMB16,998 million and RMB7,182 million respectively).

### 27 HELD-TO-MATURITY INVESTMENTS

Analysed by types of issuers

	Gro	up	Bank	
Note	2015	2014	2015	2014
Government	1,353,114	957,788	1,352,203	957,134
Central banks	151,090	175,387	151,090	175,387
Policy banks	342,889	379,518	342,889	379,518
Banks and non-bank financial institutions	585,907	625,052	581,215	624,453
Enterprises	133,013	164,562	128,452	161,717
Gross balances	2,566,013	2,302,307	2,555,849	2,298,209
Allowances for impairment losses (Note 38)	(2,033)	(3,644)	(1,800)	(3,486)
Net balances	2,563,980	2,298,663	2,554,049	2,294,723
Listed (1)	2,552,087	2,289,217	2,549,254	2,286,730
- of which in Hong Kong	1,011	1,021	1,011	1,021
Unlisted	11,893	9,446	4,795	7,993
Total	2,563,980	2,298,663	2,554,049	2,294,723
Market value of listed Securities	2,653,065	2,314,122	2,650,022	2,311,611

<sup>(1)</sup> Debt securities traded on the China Domestic Interbank Bond Market are included in the Listed category.

### 28 RECEIVABLES

		Gro	up	Ва	nk
	Note	2015	2014	2015	2014
Government					
<ul> <li>Special government bond</li> </ul>	(1)	49,200	49,200	49,200	49,200
- Others		82,177	781	82,177	530
Banks and non-bank financial institutions		91,717	78,320	91,717	78,320
Enterprises		60,348	27,470	60,348	27,470
Others	(2)	87,967	15,975	69,420	
Gross balances		371,409	171,746	352,862	155,520
Allowance for impairment losses (Note 38)		(1,908)	(945)	(1,896)	(944)
Net balances		369,501	170,801	350,966	154,576
					_
Listed outside Hong Kong	(3)	191,407	47,585	191,407	47,334
Unlisted		178,094	123,216	159,559	107,242
Total		369,501	170,801	350,966	154,576

- (1) This represents a non-negotiable bond with a nominal value of RMB49,200 million issued by the Ministry of Finance ("MOF") in 1998 to strengthen the capital base of CCB. The bond matures in 2028 and bears a fixed interest rate of 2.25% per annum. The PBOC approved the Bank's use of the special government bond as eligible assets equivalent to the surplus deposit reserve at PBOC for clearing purpose.
- (2) Others include asset management plans and trust plan. They will mature from January 2016 to September 2025 and expected bear interest rates ranging from 2.86% to 9.5% per annum. During the reporting period, matured plans have been repaid without overdue.
- (3) Debt securities traded on the China Domestic Interbank Bond Market are included in the Listed outside Hong Kong category.

### 29 INVESTMENTS IN SUBSIDIARIES

### (1) Investment cost

	2015	2014
CCB Financial Leasing Corporation Limited ("CCBFLCL")	8,163	4,663
CCB Brazil Financial Holding - Investimentos e Participações Ltda. ("CCB Brazil")	5,495	4,476
CCB Life Insurance Company Limited ("CCB Life")	3,902	3,902
Jianxin Trust Corporation Limited ("Jianxin Trust")	3,409	3,409
China Construction Bank (London) Limited ("CCB London")	2,861	2,861
CCB Pension Management Corporation Limited ("CCB Pension")	1,955	-
China Construction Bank (Europe) S.A. ("CCB Europe")	1,629	1,629
Sino-German Bausparkasse Corporation Limited ("Sino-German")	1,502	1,502
China Construction Bank (Russia) Limited Liability Company ("CCB Russia")	851	851
Golden Fountain Finance Limited ("Golden Fountain")	676	676
China Construction Bank (Dubai) Limited ("CCB Dubai")	620	620
Sing Jian Development Company Limited ("SJDCL")	-	383
China Construction Bank (New Zealand) Limited ("CCB New Zealand")	314	314
CCB Principal Asset Management Corporation Limited ("CCB Principal")	130	130
CCB International Group Holdings Limited ("CCBIG")	-	-
Rural Banks	1,378	1,378
Total	32,885	26,794

The total investment amount of rural banks consists of investment costs of 27 rural banks in total, which are established and controlled by the Bank in substance (2014: 27 rural banks).

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# 29 INVESTMENTS IN SUBSIDIARIES (CONTINUED)

(2) Major subsidiaries of the Group are unlisted enterprises, details of the investments in subsidiaries are as follows:

Name of company	Principal place of business	Particulars of issued and paid up capital	Principal Activities	% of ownership directly held by the Bank	% of ownership indirectly held by the Bank	% of Voting rights held by the Bank	Method of investment
CCBFLCL	Beijing, the PRC	RMB8,000 million	Financial Leasing	100%	-	100%	Establishment
CCB Life	Shanghai, the PRC	RMB4,496 million	Insurance	51%	-	51%	Acquisition
Jianxin Trust	Anhui, the PRC	RMB1,527 million	Trust business	67%	-	67%	Acquisition
CCB London	London, United Kingdom	US\$200 million RMB1,500 million	Commercial Banking	100%	-	100%	Establishment
CCB Europe	Luxembourg	Euro 200 million	Commercial Banking	100%	-	100%	Establishment
Sino-German	Tianjin, the PRC	RMB2,000 million	House savings	75.1%	-	75.1%	Establishment
CCB Russia	Moscow, Russia	RUB4,200 million	Commercial Banking	100%	-	100%	Establishment
Golden Fountain	British Virgin Islands	US\$50,000	Investment	100%	-	100%	Acquisition
CCB Dubai	Dubai, United Arab Emirates	US\$100 million	Commercial Banking	100%	-	100%	Establishment
CCB Principal	Beijing, the PRC	RMB200 million	Fund management services	65%	-	65%	Establishment
CCB New Zealand	New Zealand	US\$50 million	Commercial Banking	100%	-	100%	Establishment
CCBIG	Hong Kong, the PRC	HK\$1	Investment	100%	-	100%	Establishment
CCB Pension	Beijing the PRC	RMB2,300 million	Pension Management	85%	-	85%	Establishment
CCB Brazil Financial Holding - Investimentos e Participações Ltda.	Sao Paulo Brazil	R\$2,258 million	Investment	99.99%	-	100%	Acquisition
CCB International (Holdings) Limited ("CCBI")	Hong Kong, the PRC	US\$601 million	Investment	-	100%	100%	Acquisition
China Construction Bank (Asia) Corporation Limited ("CCB Asia")	Hong Kong, the PRC	HK\$6,511 million RMB17,600 million	Commercial Banking	-	100%	100%	Acquisition
China Construction Bank (Brasil) Banco Múltiplo S/A ("CCB Brasil")	Sao Paulo Brazil	R\$2,012 million	Commercial Banking	-	99.05%	99.65%	Acquisition

### 29 INVESTMENTS IN SUBSIDIARIES (CONTINUED)

(3) As at 31 December 2015, the amount of the non-controlling interests of the subsidiaries was immaterial to the Group.

### (4) Liquidation of SJDCL

Due to the liquidation of SJDCL, the Bank received cash of RMB245 million. As at the liquidation date, the cash and cash equivalent and the net asset held by SJDCL are both 245 million.

From the beginning of the year 2015 to the liquidation date, SJDCL did not result in any significant impact to operating income, net profit and cash flow of the Group.

(5) In December 2015, Banco Industrial e Comercial S.A. was renamed as China Construction Bank (Brasil) Banco Múltiplo S/A ("CCB Brasil").

According to the Brazilian local applicable laws and related regulations, the Bank completed the arrangement of mandatory tender offer after the acquisition of CCB Brasil. As at 31 December 2015, the Bank acquired 99.05% interests in CCB Brasil which has withdrawn its listing and CCB Brasil has the right of mandatory redemption of the outstanding 0.95% shares from the minority shareholders.

According to the acquisition agreement, the purchase price could be adjusted after acquisition date based on the factors such as changes in net assets of CCB Brasil from reference date to acquisition date. As of 31 December 2015, the negotiation between the former shareholders and the Bank was still in progress and any adjustment to the consideration has not been determined yet.

### 30 INTERESTS IN ASSOCIATES AND JOINT VENTURES

(1) The movement of the Group's interests in associates and joint ventures is as follows:

	2015	2014
As at 1 January	3,084	2,624
Acquisition during the year	1,657	229
Disposal during the year	(103)	(46)
Share of profits less losses	275	245
Cash dividend receivable	(14)	(9)
Effect of exchange difference and others	87	41
As at 31 December	4,986	3,084

#### (2) Details of the interests in major associates and joint ventures are as follows:

Name of Company	Principal place of business	Particulars of issued and paid up capital	Principal activities	% of ownership held	% of voting held	Total assets at year end	Total liabilities at year end	Revenue for the year	Net profit for the year
Guoji Capital Company Limited	Beijing, the PRC	RMB2,370 million	Investment management and consultancy	12.66%	12.66%	2,508	35	14	14
Diamond String Limited	Hong Kong, the PRC	HK\$10,000	Property investment	50.00%	50.00%	1,672	1,521	181	70
CCBT Private Equity Fund (Limited Partnership)	Beijing, the PRC	RMB565 million	Investment management and consultancy	45.70%	50.00%	1,212	430	147	123
Maotai CCBT Private Equity Fund (Limited Partnership)	Guizhou, the PRC	RMB900 million	Investment management and consultancy	38.11%	37.50%	934	1	51	33

#### 31 STRUCTURED ENTITIES

#### (1) Unconsolidated structured entities

Unconsolidated structured entities of the Group include trust investment, fund investment, asset-backed securities and wealth management products held for investment purpose, as well as non-principal guaranteed wealth management products, trust scheme and fund, etc. which were issued or established for providing a wide range of wealth management services and collecting management fees, fee income and custodian fees.

As at 31 December 2015 and 2014, the assets recognised for the Group's interests in the unconsolidated structured entities above included related investment and management fee, commission fee and custodian fee receivables accrued. The related carrying amount and the maximum exposure were as follows:

	2015	2014
Financial assets at fair value through profit or loss	1,639	1,799
Interest receivables	129	196
Available-for-sale financial assets	24,728	7,540
Held-to-maturity investments	-	2,980
Receivables	18,535	15,974
Interest in associates and joint ventures	2,606	1,398
Other assets	2,441	2,131
Total	50,078	32,018

For the year ended 31 December 2015 and 2014, the income from these unconsolidated structured entities held by the Group was as follows:

	2015	2014
Interest income	1,222	1,120
Fee and commission income	14,007	10,126
Net trading gain/(loss)	21	(11)
Dividend income	699	420
Net gain arising from investment securities	20	10
Share of profits less losses of associates and joint ventures	218	187
Total	16,187	11,852

As at 31 December 2015, the balance of the non-principal guaranteed wealth management product set up by the Group amounted to RMB1,366,318 million (as at 31 December 2014: RMB909,099 million). For the year ended 31 December 2015, there were debt securities purchased and sold between the Group and non-principal guaranteed wealth management products mentioned above. These transactions were based on market prices or general commercial terms. The profit and loss from these transactions were not material to the Group.

### (2) Consolidated structured entities

The consolidated structured entities of the Group are primarily the principal guaranteed wealth management products and certain asset management plans and trust plan investments.

# 32 FIXED ASSETS

### Group

	Bank	Construction			
	premises	in progress	Equipment	Others	Total
Cost/deemed cost					
As at 1 January 2015	105,224	28,378	46,807	42,350	222,759
Additions	2,017	8,688	7,044	9,182	26,931
Transfer in/(out)	6,830	(8,821)	43	1,948	-
Disposals	(227)	(971)	(2,589)	(2,702)	(6,489)
As at 31 December 2015	113,844	27,274	51,305	50,778	243,201
Accumulated depreciation					
As at 1 January 2015	(22,651)	-	(27,254)	(20,743)	(70,648)
Charge for the year	(3,783)	-	(7,369)	(5,980)	(17,132)
Disposals	115	-	2,522	1,974	4,611
As at 31 December 2015	(26,319)	-	(32,101)	(24,749)	(83,169)
Allowances for impairment losses (Note 38)					
As at 1 January 2015	(424)	-	-	(80)	(504)
Disposals	1		-	2	3
As at 31 December 2015	(423)	-	-	(78)	(501)
Net carrying value					
As at 1 January 2015	82,149	28,378	19,553	21,527	151,607
As at 31 December 2015	87,102	27,274	19,204	25,951	159,531
Cost/deemed cost					
As at 1 January 2014	89,877	28,425	42,444	36,857	197,603
Additions through acquisitions	424	_	36	90	550
Additions	4,458	14,477	8,689	4,770	32,394
Transfer in/(out)	10,607	(13,348)	65	2,676	-
Disposals	(142)	(1,176)	(4,427)	(2,043)	(7,788)
As at 31 December 2014	105,224	28,378	46,807	42,350	222,759
Accumulated depreciation					
As at 1 January 2014	(19,188)	_	(25,058)	(17,191)	(61,437)
Additions through acquisitions	(133)	_	(32)	(37)	(202)
Charge for the year	(3,423)	-	(6,427)	(5,506)	(15,356)
Disposals	93	_	4,263	1,991	6,347
As at 31 December 2014	(22,651)		(27,254)	(20,743)	(70,648)
Allowances for impairment losses (Note 38)					
As at 1 January 2014	(425)	_	(1)	(62)	(488)
Additions through acquisitions	_	-	(2)	(6)	(8)
Charge for the year	-	-	_	(17)	(17)
Disposals	1	_	3	5	9
As at 31 December 2014	(424)	-	_	(80)	(504)
Net carrying value					
As at 1 January 2014	70,264	28,425	17,385	19,604	135,678
As at 31 December 2014	82,149	28,378	19,553	21,527	151,607

# 32 FIXED ASSETS (CONTINUED)

#### Bank

	Bank premises	Construction in progress	Equipment	Others	Total
Cost/deemed cost	ргонносс	p. og. coo			
As at 1 January 2015	100,406	28,254	46,136	36,605	211,401
Additions	1,831	8,662	6,830	2,968	20,291
Transfer in/(out)	6,760	(8,748)	43	1,945	-
Disposals	(96)	(962)	(2,568)	(2,345)	(5,971)
As at 31 December 2015	108,901	27,206	50,441	39,173	225,721
Accumulated depreciation					
As at 1 January 2015	(22,186)	-	(26,814)	(20,094)	(69,094)
Charge for the year	(3,633)	-	(7,244)	(5,512)	(16,389)
Disposals	79	-	2,506	1,966	4,551
As at 31 December 2015	(25,740)	_	(31,552)	(23,640)	(80,932)
Allowances for impairment losses (Note 38)					
As at 1 January 2015	(424)	_	_	(3)	(427)
Disposals	1	_	_	-	1
As at 31 December 2015	(423)		-	(3)	(426)
Net carrying value					
As at 1 January 2015	77,796	28,254	19,322	16,508	141,880
As at 31 December 2015	82,738	27,206	18,889	15,530	144,363
Cost/deemed cost					
As at 1 January 2014	86,581	28,260	41,965	31,954	188,760
Additions through acquisitions	10	20,200	2	30	42
Additions	3,339	14,442	8,521	3,990	30,292
Transfer in/(out)	10,607	(13,341)	65	2,669	-
Disposals	(131)	(1,107)	(4,417)	(2,038)	(7,693)
					, , ,
As at 31 December 2014	100,406	28,254	46,136	36,605	211,401
Accumulated depreciation					
As at 1 January 2014	(18,952)	-	(24,724)	(16,845)	(60,521)
Additions through acquisitions	(4)	_	(2)	(27)	(33)
Charge for the year	(3,302)	_	(6,340)	(5,200)	(14,842)
Disposals	72		4,252	1,978	6,302
As at 31 December 2014	(22,186)	-	(26,814)	(20,094)	(69,094)
Allowances for impairment losses (Note 38)					
As at 1 January 2014	(425)	_	(1)	(3)	(429)
Disposals	(423)	_	1	(5)	(429)
• **	·		· ·		
As at 31 December 2014	(424)	_	_	(3)	(427)
Net carrying value					
As at 1 January 2014	67,204	28,260	17,240	15,106	127,810
As at 31 December 2014	77,796	28,254	19,322	16,508	141,880
	,	-, -	.,-	,	,

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# 32 FIXED ASSETS (CONTINUED)

### Bank (continued)

Notes: As at 31 December 2015, the ownership documentation for the Group's and the Bank's bank premises with a net carrying value of RMB23,847 million (as at 31 December 2014: RMB21,092 million) was being finalised. However, management is of the view that the aforesaid matter would not affect the rights of the Group and the Bank to these assets nor have any significant impact on the business operation of the Group and the Bank.

## 33 LAND USE RIGHTS

### Group

	2015	2014
Cost/deemed cost		
As at 1 January	21,255	20,752
Additions	28	652
Disposals	(66)	(149
As at 31 December	21,217	21,255
Amortisation		
As at 1 January	(5,355)	(4,879)
Charge for the year	(509)	(512)
Disposals	20	36
As at 31 December	(5,844)	(5,355)
Allowances for impairment losses (Note 38)		
As at 1 January	(142)	(142
As at 31 December	(142)	(142)
Net carrying value	45 750	45 704
As at 1 January	15,758	15,731
As at 31 December	15,231	15,758

# 33 LAND USE RIGHTS (CONTINUED)

### Bank

	2015	2014
Cost/deemed cost		
As at 1 January	20,817	20,684
Additions	7	282
Disposals	(66)	(149)
As at 31 December	20,758	20,817
Amortisation		
As at 1 January	(5,334)	(4,860)
Charge for the year	(507)	(510)
Disposals	20	36
As at 31 December	(5,821)	(5,334)
Allowances for impairment losses (Note 38)		
As at 1 January	(142)	(142)
As at 31 December	(142)	(142)
Net carrying value		
As at 1 January	15,341	15,682
As at 31 December	14,795	15,341

# 34 INTANGIBLE ASSETS

## Group

	Software	Others	Total
Cost/deemed cost			
As at 1 January 2015 (Restated)	6,124	1,000	7,124
Additions	384	48	432
Disposals	(73)	(89)	(162)
As at 31 December 2015	6,435	959	7,394
Amortisation			
As at 1 January 2015	(4,525)	(156)	(4,681)
Charge for the year	(545)	(124)	(669)
Disposals	52	15	67
As at 31 December 2015	(5,018)	(265)	(5,283)
Allowances for impairment losses (Note 38)			
As at 1 January 2015	(1)	(7)	(8)
As at 31 December 2015	(1)	(7)	(8)
Net carrying value			
As at 1 January 2015 (Restated)	1,598	837	2,435
As at 31 December 2015	1,416	687	2,103

# 34 INTANGIBLE ASSETS (CONTINUED)

## Group (continued)

	Software	Others	Total
Cost/deemed cost			
As at 1 January 2014	5,583	602	6,185
Additions through acquisitions	-	392	392
Additions	607	52	659
Disposals	(66)	(46)	(112)
As at 31 December 2014 (Restated)	6,124	1,000	7,124
Amortisation			
As at 1 January 2014	(3,981)	(143)	(4,124)
Charge for the year	(583)	(58)	(641)
Disposals	39	45	84
As at 31 December 2014	(4,525)	(156)	(4,681)
Allowances for impairment losses (Note 38)			
As at 1 January 2014	(1)	(7)	(8)
As at 31 December 2014	(1)	(7)	(8)
Net carrying value			
As at 1 January 2014	1,601	452	2,053
As at 31 December 2014 (Restated)	1,598	837	2,435

## Bank

	Software	Others	Total
Cost/deemed cost			
As at 1 January 2015	5,813	169	5,982
Additions	324	46	370
Disposals	(32)	(9)	(41)
As at 31 December 2015	6,105	206	6,311
Amortisation			
As at 1 January 2015	(4,373)	(95)	(4,468)
Charge for the year	(496)	(16)	(512)
Disposals	28	8	36
As at 31 December 2015	(4,841)	(103)	(4,944)
Allowances for impairment losses (Note 38)			
As at 1 January 2015	(1)	(7)	(8)
As at 31 December 2015	(1)	(7)	(8)
Net carrying value			
	1,439	67	1 506
As at 1 January 2015	1,439	01	1,506
As at 31 December 2015	1,263	96	1,359

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# 34 INTANGIBLE ASSETS (CONTINUED)

## Bank (continued)

	Software	Others	Total
Cost/deemed cost			
As at 1 January 2014	5,371	163	5,534
Additions	507	52	559
Disposals	(65)	(46)	(111)
As at 31 December 2014	5,813	169	5,982
Amortisation			
As at 1 January 2014	(3,878)	(99)	(3,977)
Charge for the year	(534)	(41)	(575)
Disposals	39	45	84
As at 31 December 2014	(4,373)	(95)	(4,468)
Allowances for impairment losses (Note 38)			
As at 1 January 2014	(1)	(7)	(8)
As at 31 December 2014	(1)	(7)	(8)
Net carrying value			
As at 1 January 2014	1,492	57	1,549
As at 31 December 2014	1,439	67	1,506

#### 35 GOODWILL

(1) The goodwill is attributable to the expected synergies arising from the acquisition of CCB Asia on 29 December 2006, Jianxin Trust on 29 July 2009, CCB Life on 29 June 2011, CCB Futures Co., Ltd by Jianxin Trust on 9 April 2014 and CCB Brazil by CCB Brazil Financial Holding – Investimentos e Participações Ltda. on 29 August 2014. The movement of the goodwill is listed as follows:

	2015	2014
		(Restated)
As at 1 January	2,253	1,610
Additions through acquisitions	-	793
Effect of exchange difference	(113)	(150)
As at 31 December	2,140	2,253

#### (2) Acquisition of the CCB Brazil and restatement

On 29 August 2014(the acquisition date), the fair value of identifiable net assets of CCB Brazil (RMB3,973 million) was provisional and the final valuation was determined on 29 August 2015 as RMB4,679 million. The Group adjusted the goodwill according to the difference of RMB706 million and in proportion of the shareholding. The recognised values of identifiable net assets attributable to shareholders of the Bank has been restated and the financial statement items restated are immaterial and cover goodwill, loans and advances to customers, available-for-sale financial assets, intangible assets, deferred tax assets, deposits from customers etc.

### (3) Impairment test for CGU containing goodwill

The Group calculated the recoverable amount of CGU using cash flow projections based on financial forecasts approved by management. The average growth rate used by the Group is consistent with the forecasts included in industry reports. The discount rate used reflects specific risks relating to the relevant segments.

Based on the result of the impairment test, no impairment losses on goodwill were recognised as at 31 December 2015 (31 December 2014: nil).

# 36 DEFERRED TAX

	Gro	Group		nk
	2015	2014	2015	2014
		(Restated)		
Deferred tax assets	25,379	39,494	24,298	38,115
Deferred tax liabilities	(624)	(401)	(81)	(43)
Total	24,755	39,093	24,217	38,072

# (1) Analysed by nature

# Group

	2015	2015		
	Deductible/ (taxable) temporary differences	Deferred tax assets/ (liabilities)	Deductible/ (taxable) temporary differences	Deferred tax assets/ (liabilities)
			(Restated)	(Restated)
Deferred tax assets				
<ul> <li>Fair value adjustments</li> </ul>	(31,962)	(7,892)	(6,093)	(1,445)
- Allowances for impairment losses	123,244	31,428	152,164	38,272
- Early retirement benefits and accrued salaries	23,779	5,945	25,193	6,298
- Others	(18,211)	(4,102)	(15,726)	(3,631)
Total	96,850	25,379	155,538	39,494
Deferred tax liabilities				
- Fair value adjustments	(2,754)	(637)	(1,372)	(292)
- Allowances for impairment losses	464	79	44	11
- Others	(128)	(66)	(302)	(120)
Total	(2,418)	(624)	(1,630)	(401)

## Bank

	2015	i	2014	
	Deductible/ (taxable) temporary differences	Deferred tax assets/ (liabilities)	Deductible/ (taxable) temporary differences	Deferred tax assets/ (liabilities)
Deferred tax assets				
- Fair value adjustments	(31,664)	(7,858)	(5,554)	(1,341)
- Allowances for impairment losses	117,310	29,331	147,383	36,815
- Early retirement benefits and accrued salaries	23,779	5,945	25,056	6,264
- Others	(5,105)	(3,120)	(8,714)	(3,623)
Total	104,320	24,298	158,171	38,115
Deferred tax liabilities				
- Fair value adjustments	(471)	(78)	(6)	(2)
- Allowances for impairment losses	420	69	_	_
- Others	(201)	(72)	(117)	(41)
Total	(252)	(81)	(123)	(43)

# 36 DEFERRED TAX (CONTINUED)

## (2) Movements of deferred tax

## Group

	Fair value adjustments	Allowances for impairment losses	Early retirement benefits and accrued salaries	Others	Total
As at 1 January 2015	(1,737)	38,283	6,298	(3,751)	39,093
Recognised in profit or loss	(313)	(6,776)	(353)	(417)	(7,859)
Recognised in other comprehensive income	(6,479)	-	-	-	(6,479)
As at 31 December 2015	(8,529)	31,507	5,945	(4,168)	24,755
As at 1 January 2014	6,039	30,329	6,366	(4,424)	38,310
Recognised in profit or loss	248	7,375	(68)	(337)	7,218
Recognised in other comprehensive income	(8,025)	_	-	_	(8,025)
Additions through acquisitions	1	579	_	1,010	1,590
As at 31 December 2014 (Restated)	(1,737)	38,283	6,298	(3,751)	39,093

### Bank

	Fair value	Allowances for impairment	Early retirement benefits and accrued		
	adjustments	losses	salaries	Others	Total
As at 1 January 2015	(1,343)	36,815	6,264	(3,664)	38,072
Recognised in profit or loss	(461)	(7,415)	(319)	472	(7,723)
Recognised in other comprehensive income	(6,132)	-	-	-	(6,132)
As at 31 December 2015	(7,936)	29,400	5,945	(3,192)	24,217
As at 1 January 2014	6,212	30,151	6,329	(3,599)	39,093
Recognised in profit or loss	349	6,664	(65)	(65)	6,883
Recognised in other comprehensive income	(7,904)		_	-	(7,904)
As at 31 December 2014	(1,343)	36,815	6,264	(3,664)	38,072

The Group and the Bank did not have significant unrecognised deferred tax as at the end of the reporting period.

### 37 OTHER ASSETS

		Gro	up	Bank		
	Note	2015	2014	2015	2014	
Repossessed assets	(1)					
– Buildings		1,686	1,748	1,686	1,748	
<ul> <li>Land use rights</li> </ul>		314	313	314	313	
- Others		762	1,497	211	745	
		2,762	3,558	2,211	2,806	
Insurance business related assets		7,976	369	_	_	
Fee and commission receivables		5,475	4,054	4,384	3,636	
Deferred expenses		3,477	3,156	3,271	3,000	
Leasehold improvements		3,167	3,138	3,113	3,102	
Clearing and settlement accounts		2,984	480	5,923	480	
Receivables from CCBIG	(2)	-	-	37,053	36,187	
Other receivables		22,255	14,952	17,637	10,586	
Gross balance		48,096	29,707	73,592	59,797	
Allowances for impairment losses (Note 38)						
- Repossessed assets		(644)	(660)	(516)	(480)	
- Others		(3,938)	(3,033)	(3,639)	(2,748)	
Total		40 544	06.014	60 407	FC FC0	
Total		43,514	26,014	69,437	56,569	

<sup>(1)</sup> For the year ended 31 December 2015, the original cost of repossessed assets disposed of by the Group amounted to RMB935 million (for the year ended 31 December 2014: RMB542 million). The Group intends to dispose of repossessed assets through various methods including auction, competitive bidding and disposal.

# 38 MOVEMENTS OF ALLOWANCES FOR IMPAIRMENT LOSSES

### Group

			2015				
	Note	As at 1 January	Charge for the year/ (Write-back)	Transfer in/(out)	Write-offs	As at 31 December	
Deposits with banks and non-bank financial institutions	19	7	-	-	-	7	
Placements with banks and non-bank financial institutions	20	27	10	-	(1)	36	
Interest receivable	24	1	-	-	-	1	
Loans and advances to customers	25(3)	251,613	92,610	(58,755)	(34,851)	250,617	
Available for sale debt securities		1,409	(402)	53	(9)	1,051	
Available for sale equity instrument		4,413	28	(120)	(4)	4,317	
Held-to-maturity investments	27	3,644	(1,633)	24	(2)	2,033	
Receivables	28	945	927	36	-	1,908	
Fixed assets	32	504	-	(3)	-	501	
Land use rights	33	142	-	-	-	142	
Intangible assets	34	8	-	-	-	8	
Other assets	37	3,693	1,334		(445)	4,582	
Total		266,406	92,874	(58,765)	(35,312)	265,203	

<sup>(2)</sup> Receivables from CCBIG represent lending to CCBIG, a wholly owned subsidiary, for acquisition of equity investments and capital injection to other subsidiaries. The receivables are unsecured, non-interest bearing and without fixed repayment term.

# 38 MOVEMENTS OF ALLOWANCES FOR IMPAIRMENT LOSSES (CONTINUED)

## Group (continued)

				2014		
	Note	As at 1 January	Charge for the year/ (Write-back)	Transfer in/(out)	Write-offs	As at 31 December
Deposits with banks and non-bank financial institutions	19	7	_	_	_	7
Placements with banks and non-bank financial institutions	20	27	_	_	_	27
Interest receivable	24	1	-	_	_	1
Loans and advances to customers	25(3)	228,696	59,264	(14,862)	(21,485)	251,613
Available for sale debt securities		2,743	88	29	(1,451)	1,409
Available for sale equity instrument		4,297	271	(80)	(75)	4,413
Held-to-maturity investments	27	4,521	281	47	(1,205)	3,644
Receivables	28	784	196	-	(35)	945
Fixed assets	32	488	17	8	(9)	504
Land use rights	33	142	-	-	_	142
Intangible assets	34	8	-	-	_	8
Other assets	37	2,661	1,324	74	(366)	3,693
Total		244,375	61,441	(14,784)	(24,626)	266,406

## Bank

				2015		
	Note	As at 1 January	Charge for the year/ (Write-back)	Transfer in/(out)	Write-offs	As at 31 December
Deposits with banks and non-bank financial institutions	19	4	-	-	-	4
Placements with banks and non-bank financial institutions	20	27	7	-	(1)	33
Interest receivable	24	1	-	-	-	1
Loans and advances to customers	25(3)	246,816	88,979	(58,048)	(32,434)	245,313
Available for sale debt securities		1,340	(594)	53	(9)	790
Available for sale equity instrument		4,328	1	(46)	-	4,283
Held-to-maturity investments	27	3,486	(1,699)	15	(2)	1,800
Receivables	28	944	951	1	-	1,896
Fixed assets	32	427	-	(1)	-	426
Land use rights	33	142	-	-	_	142
Intangible assets	34	8	-	-	_	8
Other assets	37	3,228	1,313	-	(386)	4,155
Total		260,751	88,958	(58,026)	(32,832)	258,851

# 38 MOVEMENTS OF ALLOWANCES FOR IMPAIRMENT LOSSES (CONTINUED)

### Bank (continued)

				2014		
	Note	As at 1 January	Charge for the year/ (Write-back)	Transfer in/(out)	Write-offs	As at 31 December
Deposits with banks and non-bank financial institutions	19	4	_	_	_	4
Placements with banks and non-bank financial institutions	20	27	_	_	_	27
Interest receivable	24	1	_	-	_	1
Loans and advances to customers	25(3)	226,705	57,554	(16,639)	(20,804)	246,816
Available for sale debt securities		2,678	66	47	(1,451)	1,340
Available for sale equity instrument		4,228	260	(86)	(74)	4,328
Held-to-maturity investments	27	4,461	185	44	(1,204)	3,486
Receivables	28	773	171	-	_	944
Fixed assets	32	429	_	_	(2)	427
Land use rights	33	142	-	-	_	142
Intangible assets	34	8	-	-	_	8
Other assets	37	2,344	1,200	_	(316)	3,228
Total		241,800	59,436	(16,634)	(23,851)	260,751

Transfer in/(out) includes the exchange differences.

## 39 AMOUNTS DUE FROM/TO SUBSIDIARIES

Amounts due from subsidiaries of the Bank are analysed by assets category as follows:

	2015	2014
Deposits with banks and non-bank financial institutions	21,023	13,717
Placements with banks and non-bank financial institutions	93,305	105,861
Positive fair value of derivatives	1,795	-
Interest receivable	114	235
Loans and advances to customers	5,659	6,888
Available-for-sale financial assets	60	60
Other assets	40,415	36,895
Total	162,371	163,656

Amounts due to subsidiaries of the Bank are analysed by liabilities category as follows:

	2015	2014
Deposits from banks and non-bank financial institutions	11,199	23,672
Placements from banks and non-bank financial institutions	63,580	26,468
Financial liabilities at fair value through profit or loss	-	100
Negative fair value of derivatives	1,237	_
Deposits from customers	2,371	5,075
Interest payable	505	318
Debt securities issued	1,910	724
Other liabilities	367	3,639
Total	81,169	59,996

### 40 BORROWINGS FROM CENTRAL BANKS

	Gro	Group		Bank	
	2015	2014	2015	2014	
Mainland China	898	60,811	4	60,004	
Overseas	41,150	30,405	41,150	30,405	
Total	42,048	91,216	41,154	90,409	

## 41 DEPOSITS FROM BANKS AND NON-BANK FINANCIAL INSTITUTIONS

## (1) Analysed by type of counterparties

	Group		Bank	
	2015	2014	2015	2014
Banks	160,367	105,056	158,599	108,686
Non-bank financial institutions	1,279,028	899,062	1,283,660	900,060
Total	1,439,395	1,004,118	1,442,259	1,008,746

### (2) Analysed by geographical sectors

	Gro	Group		Bank	
	2015	2014	2015	2014	
Mainland China	1,342,935	993,523	1,342,822	994,753	
Overseas	96,460	10,595	99,437	13,993	
Total	1,439,395	1,004,118	1,442,259	1,008,746	

### 42 PLACEMENTS FROM BANKS AND NON-BANK FINANCIAL INSTITUTIONS

## (1) Analysed by type of counterparties

	Group		Bank	
	2015	2014	2015	2014
Banks	300,937	190,596	283,753	138,851
Non-bank financial institutions	20,775	11,806	20,442	13,301
Total	321,712	202,402	304,195	152,152

### (2) Analysed by geographical sectors

	Group		Bank	
	2015	2014	2015	2014
Mainland China	150,518	79,254	87,395	25,789
Overseas	171,194	123,148	216,800	126,363
Total	321,712	202,402	304,195	152,152

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### 43 FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

	Gre	Group		Bank	
	2015	2014	2015	2014	
Principal guaranteed wealth management product	248,680	233,655	248,735	233,740	
Financial liabilities related to precious metals	33,225	36,891	33,225	36,891	
Structured financial instruments	20,744	25,463	19,818	22,011	
Total	302,649	296,009	301,778	292,642	

The Group's and the Bank's financial liabilities at fair value through profit or loss are those designated at fair value through profit or loss. As at the end of reporting period, the difference between the fair value of these financial liabilities and the contractual payables at maturity of the Group and the Bank is not material. The amounts of changes in the fair value of these financial liabilities that are attributable to changes in credit risk are considered not significant during the year presented and cumulatively as at 31 December 2015 and 2014.

## 44 FINANCIAL ASSETS SOLD UNDER REPURCHASE AGREEMENTS

Financial assets sold under repurchase agreements by underlying assets are shown as follows:

	Gro	Group		Bank	
	2015	2014	2015	2014	
Securities					
- Bills issued by the PBOC	35,000	50,000	35,000	50,000	
- Government bonds	200,409	130,813	197,441	126,597	
<ul> <li>Debt securities issued by banks and non-bank financial institutions</li> </ul>	32,376	16	31,910	_	
Subtotal	267,785	180,829	264,351	176,597	
Discounted bills	227	699	218	659	
Total	268,012	181,528	264,569	177,256	

# 45 DEPOSITS FROM CUSTOMERS

	Gro	Group		nk
	2015	2014	2015	2014
		(Restated)		
Demand deposits				
- Corporate customers	4,261,474	3,996,827	4,230,728	3,977,665
- Personal customers	2,611,873	2,321,675	2,585,956	2,303,777
Subtotal	6,873,347	6,318,502	6,816,684	6,281,442
Time deposits (including call deposits)				
- Corporate customers	2,918,679	2,910,245	2,791,441	2,797,119
- Personal customers	3,876,507	3,670,406	3,785,121	3,575,932
Subtotal	6,795,186	6,580,651	6,576,562	6,373,051
Total	13,668,533	12,899,153	13,393,246	12,654,493

## Deposits from customers include:

		Gro	Group		Bank	
		2015	2014	2015	2014	
(1)	Pledged deposits					
	- Deposits for acceptance	118,897	138,472	118,754	138,306	
	- Deposits for guarantee	49,143	41,572	49,143	41,572	
	- Deposits for letter of credit	24,811	36,088	24,778	36,088	
	- Others	256,033	206,447	253,689	206,969	
	Total	448,884	422,579	446,364	422,935	
(2)	Outward remittance and remittance payables	11,969	9,817	11,437	9,254	

## **46 ACCRUED STAFF COSTS**

## Group

			201	5	
	Note	As at 1 January	Increased	Decreased	As at 31 December
Salaries, bonuses, allowances and subsidies		25,864	61,087	(61,660)	25,291
Other social insurance and welfare		2,134	8,561	(8,407)	2,288
Housing funds		100	6,501	(6,466)	135
Union running costs and employee education costs		1,842	2,540	(2,259)	2,123
Post-employment benefits	(1)				
- Defined contribution plans		821	12,717	(12,632)	906
- Defined benefit plans		920	14	(806)	128
Early retirement benefits		2,850	160	(695)	2,315
Compensation to employees for termination of employment relationship		4	7	(7)	4
Total		34,535	91,587	(92,932)	33,190

### Group (continued)

			2014		
	Note	As at 1 January	Increased	Decreased	As at 31 December
Salaries, bonuses, allowances and subsidies		25,189	60,268	(59,593)	25,864
Other social insurance and welfare		2,233	9,653	(9,752)	2,134
Housing funds		148	6,014	(6,062)	100
Union running costs and employee education costs		1,533	2,561	(2,252)	1,842
Post-employment benefits	(1)				
- Defined contribution plans		766	12,995	(12,940)	821
- Defined benefit plans		609	311	_	920
Early retirement benefits		3,596	182	(928)	2,850
Compensation to employees for termination of employment relationship		6	8	(10)	4
Total		34,080	91,992	(91,537)	34,535

### Bank

		2015			
	Note	As at 1 January	Increased	Decreased	As at 31 December
Salaries, bonuses, allowances and subsidies		24,618	57,406	(58,255)	23,769
Other social insurance and welfare		2,121	8,326	(8,164)	2,283
Housing funds		99	6,418	(6,383)	134
Union running costs and employee education costs		1,807	2,484	(2,229)	2,062
Post-employment benefits	(1)				
- Defined contribution plans		815	12,366	(12,283)	898
- Defined benefit plans		920	14	(806)	128
Early retirement benefits		2,850	160	(695)	2,315
Compensation to employees for termination of employment relationship		4	7	(7)	4
Total		33,234	87,181	(88,822)	31,593

			2014		
	Note	As at 1 January	Increased	Decreased	As at 31 December
Salaries, bonuses, allowances and subsidies		24,081	57,232	(56,695)	24,618
Other social insurance and welfare		2,221	9,458	(9,558)	2,121
Housing funds		148	5,943	(5,992)	99
Union running costs and employee education costs		1,515	2,505	(2,213)	1,807
Post-employment benefits	(1)				
- Defined contribution plans		762	12,720	(12,667)	815
- Defined benefit plans		609	311	_	920
Early retirement benefits		3,596	182	(928)	2,850
Compensation to employees for termination of employment relationship		6	8	(10)	4
Total		32,938	88,359	(88,063)	33,234

The Group and the Bank has no overdue balance of accrued staff costs as at the end of the reporting period.

# (1) Post-employment benefits

# (a) Defined contribution plans

# Group

		2015				
	As at 1 January	Increased	Decreased	As at 31 December		
Basic pension insurance	545	9,277	(9,187)	635		
Unemployment insurance	30	628	(625)	33		
Annuity contribution	246	2,812	(2,820)	238		
Total	821	12,717	(12,632)	906		

		2014					
	As at 1 January	Increased	Decreased	As at 31 December			
Basic pension insurance	535	8,795	(8,785)	545			
Unemployment insurance	29	692	(691)	30			
Annuity contribution	202	3,508	(3,464)	246			
Total	766	12,995	(12,940)	821			

### Bank

		2015				
	As at 1 January	Increased	Decreased	As at 31 December		
Basic pension insurance	541	8,968	(8,881)	628		
Unemployment insurance	29	621	(617)	33		
Annuity contribution	245	2,777	(2,785)	237		
Total	815	12,366	(12,283)	898		

	2014				
	As at 1 January	Increased	Decreased	As at 31 December	
Basic pension insurance	531	8,562	(8,552)	541	
Unemployment insurance	29	685	(685)	29	
Annuity contribution	202	3,473	(3,430)	245	
Total	762	12,720	(12,667)	815	

- (1) Post-employment benefits (continued)
  - (b) Defined benefit plans Supplementary retirement benefits

The Group's obligations in respect of the supplementary retirement benefits as at the end of reporting period were calculated using the projected unit credit actuarial cost method and reviewed by qualified staff (a member of Society of Actuaries of the United States of America) of an external independent actuary: Towers, Perrin, Forster & Crosby, Inc., Hong Kong.

### (i) The Group and the bank

	Present value of defined benefit Fair value of plan obligations plan assets		defined benefit Fair value of		Net liabilities of defined benefit plans	
	2015	2014	2015	2014	2015	2014
As at 1 January	6,654	6,434	5,734	5,825	920	609
Cost of the net defined benefit liability in profit or loss						
- Interest costs	233	277	219	260	14	17
Remeasurements of the defined benefit liability in other comprehensive income						
<ul> <li>Actuarial losses</li> </ul>	428	601	-	-	428	601
<ul> <li>Returns on plan assets</li> </ul>	_	-	479	307	(479)	(307)
Other changes						
<ul> <li>Benefits paid</li> </ul>	(651)	(658)	(651)	(658)	-	-
- Contribution to plan assets	-	-	755	-	(755)	-
As at 31 December	6,664	6,654	6,536	5,734	128	920

Interest cost was recognised in other general and administrative expenses.

(ii) Principal actuarial assumptions of the Group and the Bank as at the end of reporting period are as follows:

	2015	2014
Discount rate	3.00%	3.75%
Health care cost increase rate	7.00%	7.00%
Average expected future lifetime of eligible employees	11.6 years	12.1 years

Mortality assumptions are based on China Life Insurance Annuity Table (2000-2003) in China Life Insurance Mortality Table complied by People's Life Insurance Company of China (PLICC), which are published historical statistics in China.

- (1) Post-employment benefits (continued)
  - (b) Defined benefit plans Supplementary retirement benefits (continued)
    - (iii) The sensitivity of the present value of supplementary retirement benefit obligations to changes in the weighted principal assumption is:

	Impact on pres supplementary benefit obli	retirement
	Increase in assumption by 0.25%	Decrease in assumption by 0.25%
Discount rate	(130)	135
Health care cost increase rate	44	(43)

- (iv) The weighted average duration of supplementary retirement benefit obligations of the Group and the Bank is 8 years.
- (v) Plan assets of the Group and the Bank are as follows:

	2015	2014
Cash and cash equivalents	1,064	136
Equity instruments	383	304
Debt instruments	4,967	5,161
Others	122	133
Total	6,536	5,734

## **47 TAXES PAYABLE**

	Gro	Group		nk
	2015	2014	2015	2014
Income tax	40,596	52,320	39,844	51,743
Business tax and surcharges	8,642	9,518	8,510	9,414
Value added tax	(1,315)	(880)	(1,276)	(904)
Others	1,488	1,686	1,437	1,628
Total	49,411	62,644	48,515	61,881

## **48 INTEREST PAYABLE**

	Gr	Group		Bank	
	2015	2014	2015	2014	
Deposits from customers	190,236	176,476	189,041	175,349	
Deposits from banks and non-bank financial institutions	9,941	5,747	10,293	5,985	
Debts securities issued	2,256	2,132	2,257	2,132	
Others	3,251	1,519	2,745	1,161	
Total	205,684	185,874	204,336	184,627	

# 49 PROVISIONS

	Gro	Group		Bank	
	2015	2014	2015	2014	
Litigation provisions	1,655	2,155	361	486	
Others	5,453	4,913	5,452	4,913	
Total	7,108	7,068	5,813	5,399	

# 50 DEBT SECURITIES ISSUED

		Group		Bank	
	Note	2015	2014	2015	2014
Certificates of deposit issued	(1)	170,796	240,303	151,595	201,656
Bonds issued	(2)	40,916	24,533	8,366	5,999
Subordinated bonds issued	(3)	144,979	144,845	137,897	137,878
Eligible Tier 2 capital bonds issued	(4)	58,853	21,971	58,853	21,971
Total		415,544	431,652	356,711	367,504

<sup>(1)</sup> Certificates of deposit were mainly issued by head office, overseas branches, CCB Asia and CCB Brazil.

#### (2) Bonds issued

					Group	)	Bank	
		Interest rate						
Issue date	Maturity date	per annum	Issue place	Currency	2015	2014	2015	2014
2012-06-28	2015-06-28	3.25%	Hong Kong	RMB	-	500	-	500
2012-11-29	2015-11-29	3.20%	London	RMB	-	940	-	-
2013-12-10	2016-12-12	3.25%	Taiwan	RMB	2,000	2,000	2,000	2,000
2014-03-13	2016-03-13	3.25%	Hong Kong	RMB	4,000	4,000	-	-
2014-04-01	2017-04-01	2.375%	Hong Kong	USD	1,948	1,861	-	-
2014-04-04	2015-03-20	2.88%	Hong Kong	RMB	-	229	-	-
2014-04-25	2016-04-25	3 months	Hong Kong	USD	130	124	-	-
		LIBOR+1.35%						
2014-05-22	2015-06-11	3.00%	Hong Kong	RMB	-	153	-	-
2014-05-28	2016-05-30	3.38%	Frankfurt	RMB	1,500	1,500	1,500	1,500
2014-05-28	2019-05-28	1.375%	Switzerland	CHF	1,968	1,882	-	-
2014-06-27	2017-06-27	3.45%	Switzerland	RMB	1,250	1,250	-	-
2014-07-02	2019-07-02	3.25%	Hong Kong	USD	3,896	3,723	-	-
2014-07-14	2015-07-14	1.70%	Hong Kong	USD	-	310	-	-
2014-09-05	2017-09-05	3.35%	Taiwan	RMB	800	800	800	800
2014-09-05	2019-09-05	3.75%	Taiwan	RMB	600	600	600	600
2014-09-05	2021-09-05	4.00%	Taiwan	RMB	600	600	600	600
2014-11-12	2015-11-12	3 months	Hong Kong	USD	-	683	-	-
		LIBOR+1.02%						
2014-11-18	2019-11-18	3.75%	Taiwan	RMB	1,000	1,000	-	-
2014-11-18	2021-11-18	3.95%	Taiwan	RMB	1,000	1,000	-	-
2014-11-18	2016-11-18	3.30%	Taiwan	RMB	700	700	-	-
2014-11-18	2024-11-18	4.08%	Taiwan	RMB	600	600	-	-
2014-11-27	2016-12-06	3.45%	Hong Kong	RMB	120	120	-	-
2015-01-20	2020-01-20	3.125%	Hong Kong	USD	4,546	-	-	-
2015-02-11	2020-02-11	1.50%	Luxembourg	EUR	3,545	-	-	-
2015-03-31	2016-03-29	0.33%	Hong Kong	EUR	213	-	-	-
2015-04-29	2016-04-29	3.80%	Hong Kong	RMB	400	-	-	-
2015-06-18	2018-06-18	4.317%	Auckland	NZD	222	-	_	-
2015-06-18	2019-06-18	4.30%	Auckland	NZD	7	-	_	-
2015-06-18	2020-06-18	3 month	Auckland	NZD	111	-	_	-
		New Zealand						
		benchmark						
		interest rate						
		+1.2%						

# 50 DEBT SECURITIES ISSUED (CONTINUED)

(2) Bonds issued (continued)

					Gro	оир	Bank	
		Interest rate						
Issue date	Maturity date	per annum	Issue place	Currency	2015	2014	2015	2014
2015-07-16	2018-06-18	3.935%	Auckland	NZD	67	-	-	-
2015-07-28	2020-07-28	3.25%	Hong Kong	USD	3,247	-	-	-
2015-08-31	2016-03-03	0.70%	Hong Kong	USD	185	-	-	-
2015-09-09	2016-03-07	0.75%	Hong Kong	USD	130	-	-	_
2015-09-09	2016-03-10	0.70%	Hong Kong	USD	162	-	-	-
2015-09-10	2019-09-10	3.945%	Auckland	NZD	55	-	-	-
2015-09-14	2016-03-10	0.75%	Hong Kong	USD	108	-	-	-
2015-09-15	2016-03-17	0.75%	Hong Kong	USD	130	-	-	-
2015-09-18	2018-09-18	3 month Australia benchmark interest rate +1.15%	Sydney	AUD	1,900	-	1,900	-
2015-09-22	2016-03-24	0.73%	Hong Kong	USD	130	_	_	_
2015-09-29	2016-03-31	0.72%	Hong Kong	USD	338	_	_	_
2015-10-19	2017-10-19	4.30%	London	RMB	990	_	990	_
2015-10-27	2016-04-28	0.82%	Hong Kong	USD	878	_	-	_
2015-10-27	2016-04-28	0.80%	Hong Kong	USD	130	_	_	_
2015-11-02	2016-05-04	0.75%	Hong Kong	USD	200	_	_	_
2015-11-12	2016-05-11	0.88%	Hong Kong	USD	130	_	_	_
2015-11-12	2016-05-11	0.85%	Hong Kong	USD	130	_	_	_
2015-11-26	2017-11-26	4.00% 3 month Australia benchmark interest rate	Hong Kong	RMB	1,000	-	-	-
2015-12-07	2018-09-18	+1.15%	Sydney	AUD	14	-	14	-
2015-12-29	2020-01-27	3.80%	Auckland	NZD	89	-	-	-
Total nominal va	llue				41,169	24,575	8,404	6,000
Less: unamortised issuance costs				(253)	(42)	(38)	(1)	
					(200)	(42)	(00)	(1)
Carrying value a	s at 31 December				40,916	24,533	8,366	5,999

#### 50 DEBT SECURITIES ISSUED (CONTINUED)

(3) Subordinated bonds issued

The carrying value of the Group and the Bank's subordinated bonds issued upon the approval of the PBOC, the CBRC, the HKMA and Brazil Central Bank is as follows:

					Group		Bai	nk
Issue date	Maturity date	Interest rate per annum	Currency	Note	2015	2014	2015	2014
2009-02-24	2024-02-26	4.00%	RMB	(a)	28,000	28,000	28,000	28,000
2009-08-07	2024-08-11	4.04%	RMB	(b)	10,000	10,000	10,000	10,000
2009-11-03	2019-11-04	Benchmark rate released by Brazil Central Bank	BRL	(c)	328	467	-	-
2009-12-18	2024-12-22	4.80%	RMB	(d)	20,000	20,000	20,000	20,000
2010-04-27	2020-04-27	8.50%	USD	(c)	1,736	1,681	_	-
2010-07-30	2017-10-15	7.31%	USD	(c)	208	199	_	-
2011-11-03	2026-11-07	5.70%	RMB	(e)	40,000	40,000	40,000	40,000
2012-11-20	2027-11-22	4.99%	RMB	(f)	40,000	40,000	40,000	40,000
2014-08-20	2024-08-20	4.25%	USD	(g)	4,870	4,654	-	_
Total nominal va	alue				145,142	145,001	138,000	138,000
Less: Unamortis	sed issuance cost				(163)	(156)	(103)	(122)
Carrying value a	s at 31 December				144,979	144,845	137,897	137,878

- (a) The Group has an option to redeem the bonds on 26 February 2019. If they are not redeemed by the Group, the interest rate will increase to 7.00% per annum from 26 February 2019 for the next five years.
- (b) The Group has an option to redeem the bonds on 11 August 2019. If they are not redeemed by the Group, the interest rate will increase to 7.04% per annum from 11 August 2019 for the next five years.
- (c) The subordinated bonds were issued by CCB Brazil.
- (d) The Group has an option to redeem the bonds on 22 December 2019. If they are not redeemed by the Group, the interest rate will increase to 7.80% per annum from 22 December 2019 for the next five years.
- (e) The Group has an option to redeem the bonds on 7 November 2021, subject to an approval from relevant authority.
- (f) The Group has an option to redeem the bonds on 22 November 2022, subject to an approval from relevant authority.
- (g) The Group has an option to redeem the bonds on 20 August 2019, subject to an approval from relevant authority.

#### 50 DEBT SECURITIES ISSUED (CONTINUED)

(4) Eligible Tier 2 capital bonds issued

					Group and Bank	
Issue date	Maturity date	Interest rate per annum	Currency	Note	2015	2014
2014-08-15	2029-08-18	5.98%	RMB	(a)	20,000	20,000
2014-11-12	2024-11-12	4.90%	RMB	(b)	2,000	2,000
2015-05-13	2025-05-13	3.875%	USD	(c)	12,987	-
2015-12-18	2025-12-21	4.00%	RMB	(d)	24,000	_
Total nominal value					58,987	22,000
Less: Unamortised issuand	ce cost				(134)	(29)
Carrying value as at 31 De	cember				58,853	21,971

- (a) The Group has an option to redeem the bonds on 18 August 2024, subject to an approval from relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when regulatory triggering events incur. Any accumulated unpaid interest will not be paid, either
- (b) The Group has an option to redeem the bonds on 12 November 2019, subject to an approval from relevant authority. If they are not redeemed by the Group, the interest rate per annum will increase by 1.538% on the basis of twelve months CNH HIBOR applicable on the interest reset date from 12 November 2019 for the next five years. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when regulatory triggering events incur. Any accumulated unpaid interest will not be paid, either.
- (c) The Group has an option to redeem the bonds on 13 May 2020, subject to an approval from relevant authority. If they are not redeemed by the Group, the interest rate will be reset on 13 May 2020 and increase by 2.425% on the basis of five years USD treasury benchmark applicable on the interest reset date. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when regulatory triggering events incur. Any accumulated unpaid interest will not be paid, either.
- (d) The Group has an option to redeem the bonds on 21 December 2020, subject to an approval from relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when regulatory triggering events incur. Any accumulated unpaid interest will not be paid, either.

### 51 OTHER LIABILITIES

2015	2014		
	2017	2015	2014
58,540	31,938	-	-
14,089	14,475	13,842	14,370
8,951	10,324	8,951	10,323
5,853	4,183	_	_
4,003	3,095	3,916	3,109
3,535	2,987	3,534	2,987
3,019	1,889	2,823	1,677
2,060	1,480	2,060	1,480
2,049	853	1,616	698
20,455	12,048	16,325	13,905
400 554	00.070	50.007	48,549
_	8,951 5,853 4,003 3,535 3,019 2,060 2,049	8,951     10,324       5,853     4,183       4,003     3,095       3,535     2,987       3,019     1,889       2,060     1,480       2,049     853       20,455     12,048	8,951     10,324     8,951       5,853     4,183     -       4,003     3,095     3,916       3,535     2,987     3,534       3,019     1,889     2,823       2,060     1,480     2,060       2,049     853     1,616       20,455     12,048     16,325

#### 52 SHARE CAPITAL AND OTHER EQUITY INSTRUMENTS

#### (1) Share capital

	Group a	and Bank
	2015	2014
Listed in Hong Kong (H share)	240,417	240,417
Listed in Mainland China (A share)	9,594	9,594
Total	250,011	250,011

All H and A shares are ordinary shares, have a par value of RMB1 per share and rank pari passu with the same rights and benefits.

#### (2) Other equity instruments

#### (a) Preference shares outstanding as at the end of the reporting period

						Total amount			
Preference Shares	Issue date	Classification	Initial interest rate	Issue price	Quantity (million)	Original Currency (USD)	(RMB)	Maturity date	Conversion conditions
2015 Offshore Preference Shares	16 December 2015	Equity instruments	4.65%	\$20 per share	152.5	3,050	19,711	No maturity date	None
Total amount							19,711		
Less: Issuance fee							(52)		
Carrying amount							19,659		

The key terms are as below:

#### (1) Dividend

The initial annual dividend rate is 4.65% and is subsequently subject to reset per agreement, but in no case shall exceed 20.4850%. Save for such dividend at the agreed dividend payout ratio, the holders of the above offshore preference shares shall not be entitled to share in the distribution of the remaining profits of the Bank together with the holders of the ordinary shares. The dividends on offshore preference shares are non-cumulative. The Bank shall be entitled to cancel any dividend on the offshore preference shares, and such cancellation shall not be deemed a default. However, If the Bank cancels all or part of the dividends to the offshore preference shareholders, from the day immediately following the date of the resolution of the general meeting of shareholders till to the Bank fully pays the dividends for the current dividend period, the Bank shall not make any dividend distribution to ordinary shareholders.

#### (2) Redemption

The Offshore Preference Shares have no maturity date. However, subject to receiving the prior approval of CBRC and satisfaction of the redemption conditions precedent, all or some only of the Offshore Preference Shares may be redeemed at the discretion of the Bank on 16 December 2020 or on any dividend payment date thereafter at the redemption price which is equal to issue price plus dividends payable but not yet distributed in current period.

#### 52 SHARE CAPITAL AND OTHER EQUITY INSTRUMENTS (CONTINUED)

- (2) Other equity instruments (continued)
  - (a) Preference shares outstanding as at the end of the reporting period (continued)
    - (3) Compulsory conversion of preference shares

When an Additional Tier 1 Capital Instrument Trigger Event occurs, that is Core Tier 1 Capital Adequacy Ratio of the Bank falling to 5.125% (or below), the Bank shall (without the need for the consent of offshore preference shareholders) convert all or some only of the preference shares in issue into such number of H shares which will be sufficient to restore the Bank's Core Tier 1 Capital Adequacy Ratio to above 5.125% according to contract; When a Tier 2 Capital Instrument Trigger Event occurs, the Bank shall (without the need for the consent of offshore preference shareholders) convert all of the offshore preference shares in issue into such number of H shares according to contract. Tier 2 Capital Instrument Trigger Event is defined as the earlier of: (i) the CBRC having decided that without a conversion or write-off the Bank would become non-viable; and (ii) the relevant authorities having decided that a public sector injection of capital or equivalent support is necessary, without which the Bank would become non-viable. Once a preference share has been converted, it will not be restored in any circumstances. When the compulsory conversion of offshore preference shares occurs, the Bank shall report to the CBRC for approval and decision.

The Bank classifies offshore preference shares issued as an equity instrument and presented as an equity item on statements of financial position. Capital raised from the issuance of the above offshore preference shares, after deduction of the expenses relating to the issuance, was wholly used to replenish the Bank's additional tier 1 capital and to increase its capital adequacy ratio.

#### (b) Changes in Preference shares outstanding

	1 January 2015		Increase		31 December 2015	
Preference Shares	Amount (million shares)	Carrying value (RMB million)	Amount (million shares)	Carrying value (RMB million)	Amount (million shares)	Carrying value (RMB million)
2015 offshore preference shares	-	-	152.5	19,659	152.5	19,659

## (c) Interests attribute to the holders of equity instruments

		2015	2014
1.	Total equity attribute to equity holders of the Bank		1,241,510
	(1) Equity attribute to ordinary equity holders of the Bank	1,414,361	1,241,510
	(2) Equity attribute to other equity holders of the Bank	19,659	_
2.	2. Total equity attribute to non-controlling interests		10,338
	(1) Equity attribute to non-controlling interests of ordinary shares	11,063	10,338

#### 53 CAPITAL RESERVE

	Gre	Group		nk
	2015	2014	2015	2014
Share premium	134,911	135,118	135,109	135,109
Cash flow hedge reserve	_	(10)	-	1
Others	338	283	332	277
Total	135,249	135,391	135,441	135,387

### 54 INVESTMENT REVALUATION RESERVE

The changes in fair value of available-for-sale financial assets were recognised in "investment revaluation reserve". Movements of investment revaluation reserve are as follows:

#### Group

			2015	
	Note	Before-tax amount	Tax (expense)/ benefit	Net-of-tax amount
As at 1 January		5,435	(1,369)	4,066
Gains during the year				
- Debt securities		26,655	(6,689)	19,966
- Equity instruments and funds		607	(152)	455
		27,262	(6,841)	20,421
Reclassification adjustments				
- Impairment		(374)	94	(280)
- Disposals		(1,533)	383	(1,150)
- Others	(1)	1		1
		(1,906)	477	(1,429)
As at 31 December		30,791	(7,733)	23,058
			2014 (Restated)	
		Before-tax	Tax benefit/	Net-of-tax
	Note	amount	(expense)	amount
As at 1 January		(25,837)	6,547	(19,290)
Gains during the year				
- Debt securities		32,092	(7,997)	24,095
- Equity instruments and funds		1,862	(466)	1,396
		33,954	(8,463)	25,491
Reclassification adjustments				
- Impairment		701	(175)	526
- Disposals		(3,385)	722	(2,663)
- Others	(1)	2	_	2
		(2,682)	547	(2,135)
As at 31 December		5,435	(1,369)	4,066

## 54 INVESTMENT REVALUATION RESERVE (CONTINUED)

#### Bank

			2015	
	Note	Before-tax amount	Tax (expense)/ benefit	Net-of-tax amount
As at 1 January		5,727	(1,439)	4,288
Gains during the year				
- Debt securities		26,499	(6,658)	19,841
- Equity instruments		(101)	25	(76)
		26,398	(6,633)	19,765
Reclassification adjustments				
- Impairment		(593)	148	(445)
- Disposals		(1,413)	353	(1,060)
- Others	(1)	1	-	1
		(2,005)	501	(1,504)
As at 31 December		30,120	(7,571)	22,549
		,	( ). ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
			2014	
	Note	Before-tax amount	Tax benefit/ (expense)	Net-of-tax amount
As at 1 January		(25,740)	6,465	(19,275)
Gains during the year				
- Debt securities		32,045	(8,049)	23,996
- Equity instruments		1,460	(365)	1,095
		33,505	(8,414)	25,091
Reclassification adjustments				
- Impairment		668	(167)	501
- Disposals		(2,708)	677	(2,031)
- Others	(1)	2	_	2
		(2,038)	510	(1,528)
As at 04 December		5 <b>7</b> 0-	(4.400)	4.000
As at 31 December		5,727	(1,439)	4,288

<sup>(1)</sup> Others refer to the amortisation of accumulated losses previously recognised in revaluation reserve for the year. These accumulated losses were related to certain debt securities reclassified from available-for-sale financial assets to held-to-maturity investments in prior years.

#### 55 SURPLUS RESERVE

Surplus reserves consist of statutory surplus reserve fund and discretionary surplus reserve fund.

The Bank is required to allocate 10% of its net profit, as determined under the Accounting Standards for Business Enterprises and other relevant requirements issued by the MOF on 15 Feb 2006. After making appropriations to the statutory surplus reserve fund, the Bank may also allocate its net profit to the discretionary surplus reserve fund upon approval by shareholders in annual general meetings.

#### **56 GENERAL RESERVE**

The general reserve of the Group and the Bank as at the end of the reporting period is set up based upon the requirements of:

		Group		Bank	
	Note	2015	2014	2015	2014
MOF	(1)	181,686	165,439	181,686	165,439
Hong Kong Banking Ordinance	(2)	2,124	2,115	174	165
Other regulatory bodies in Mainland China	(3)	2,152	1,629	-	_
Other overseas regulatory bodies		460	313	459	312
Total		186,422	169,496	182,319	165,916

- (1) Pursuant to relevant regulations issued by the MOF, the Bank has to appropriate a certain amount of its net profit as general reserve to cover potential losses against its assets. In accordance with the 'Regulation on Management of Financial Institutions for Reserves' (Cai Jin [2012] No. 20), issued by the Ministry of Finance on 30 March 2012, the general reserve balance for financial institutions should not be lower than 1.5% of the ending balance of gross risk-bearing assets.
- (2) Pursuant to requirements of the Hong Kong Banking Ordinance, the Group's banking operations in Hong Kong are required to set aside amounts in a regulatory reserve in respect of losses which it will, or may, incur on loans and advances to customers, in addition to impairment losses recognised in accordance with the accounting policies of the Group. Transfers to and from the regulatory reserve are made through retained earnings.
- (3) Pursuant to the relevant regulatory requirements in Mainland China, the Bank's subsidiaries are required to appropriate a certain amount of its net profit as general reserve.

#### 57 PROFIT DISTRIBUTION

In the Annual General Meeting held on 15 June 2015, the shareholders approved the profit distribution for the year ended 31 December 2014. The Bank appropriated cash dividend for the year ended 31 December 2014 in an aggregate amount of RMB75,253 million.

On 30 March 2016, Board of Directors proposed the following profit distribution scheme for the year ended 31 December 2015:

- (1) Appropriate statutory surplus reserve amounted to RMB22,517 million, based on 10% of the net profit of the Bank amounted to RMB225,176 million for the year 2015 (2014: RMB22,545 million). It has been recorded in "Surplus reserve" as at the end of the reporting period.
- (2) Appropriate general reserve amounted to RMB24,247 million, pursuant to relevant regulations issued by MOF (2014: RMB16,248 million).
- (3) Appropriate cash dividend RMB0.274 per share before tax (2014: RMB0.301 per share) and in aggregation amount of RMB68,503 million to all shareholders. Proposed dividends as at the end of the reporting period are not recognised as a liability.

Above proposed profit distribution scheme is subject to the approval of shareholders in the Annual General Meeting. Cash dividends will be distributed to all shareholders registered at the relevant date upon approval.

#### 58 NOTES TO CASH FLOW STATEMENT

#### Cash and cash equivalents

	2015	2014
Cash	77,678	72,653
Surplus deposit reserves with central banks	140,511	81,392
Demand deposits with banks and non-bank financial institutions	58,320	43,963
Deposits with banks and non-bank financial institutions with original maturity with or within three months	13,193	86,387
Placements with banks and non-bank financial institutions with original maturity with or within three months	98,219	69,323
Total	387,921	353,718

#### 59 TRANSFERRED FINANCIAL ASSETS

The Group enters into transactions in the normal course of business by which it transfers recognised financial assets to third parties or to structured entities. In some cases where these transfers may give rise to full or partial derecognition of the financial assets concerned. In other cases where the transferred assets do not qualify for derecognition as the Group has retained substantially all the risks and rewards of these assets, the Group continued to recognise the transferred assets

#### Securities Lending Transactions

Transferred financial assets that do not qualify for derecognition mainly include debt securities lent to counterparties under securities lending agreements. The counterparties are allowed to sell or repledge those securities lent under agreements to repurchase in the absence of default by the Group, but has an obligation to return the securities at the maturity of the contract. The Group has determined that it retains substantially all the risks and rewards of these securities and therefore has not derecognized them. As at 31 December 2015, the carrying value of debt securities lent to counterparties was RMB9,804 million (the Group and the Bank 2014: Nil).

#### **Credit Assets Securitisation Transactions**

The Group enters into securitisation transactions in normal course of business by which it transfers credit assets to structured entities which issue asset-backed securities to investors. The Group retains interests in the form of subordinated tranches which would give rise to the Group's continuing involvement in the transferred assets. Those financial assets are recognised on the statement of financial positions to the extent of the Group's continuing involvement.

As at 31 December 2015, loans with an original carrying amount of RMB16,841 million (As at 31 December 2014: RMB7,177 million) have been securitised by the Group under arrangements in which the Group retained a continuing involvement in such assets. As at 31 December 2015, the carrying amount of assets that the Group continued to recognise was RMB1,138 million (As at 31 December 2014: RMB322 million). The carrying amount of continuing involvement assets and liabilities that the Group continued to recognise was RMB1,177 million as at 31 December 2015 (As at 31 December 2014: RMB499 million).

#### 60 OPERATING SEGMENTS

The Group has presented the operating segments in a manner consistent with the way in which information is reported internally to the Group's chief operating decision makers for the purposes of resource allocation and performance assessment. Measurement of segment assets and liabilities and segment income and results is based on the Group's accounting policies.

Transactions between segments are conducted under normal commercial terms and conditions. Internal charges and transfer prices are determined with reference to market rates and have been reflected in the performance of each segment. Net interest income and expense arising from internal charges and transfer pricing adjustments are referred to as "internal net interest income/expense". Interest income and expense earned from third parties are referred to as "external net interest income/expense".

Segment revenues, results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Segment income and results are determined before intra-group transactions are eliminated as part of the consolidation process. Segment capital expenditure is the total cost incurred during the period to acquire fixed assets, intangible assets and other long-term assets.

#### (1) Geographical segments

The Group operates principally in Mainland China with branches covering all provinces, autonomous regions and municipalities directly under the central government, and several subsidiaries located in Mainland China. The Group also has bank branch operations in Hong Kong, Macau, Taiwan, Singapore, Frankfurt, Johannesburg, Tokyo, Seoul, New York, Sydney, Ho Chi Minh City, Luxembourg, Toronto, London, Zurich, Dubai and certain subsidiaries operating in Hong Kong, London, Moscow, Dubai, Luxembourg, British Virgin Islands, New Zealand and San Paulo.

In presenting information on the basis of geographical segments, operating income is allocated based on the location of the branches and subsidiaries that generate the income. Segment assets, liabilities and capital expenditure are allocated based on their geographical location.

Geographical segments of the Group, as defined for management reporting purposes, are defined as follows:

- "Yangtze River Delta" refers to the following areas where the tier-1 branches and the subsidiaries of the Bank operate: Shanghai Municipality, Jiangsu Province, Zhejiang Province, City of Ningbo and City of Suzhou:
- "Pearl River Delta" refers to the following areas where the tier-1 branches of the Bank operate: Guangdong Province, City of Shenzhen, Fujian Province and City of Xiamen;
- "Bohai Rim" refers to the following areas where the tier-1 branches and the subsidiaries of the Bank operate: Beijing Municipality, Shandong Province, Tianjin Municipality, Hebei Province and City of Qingdao;
- the "Central" region refers to the following areas where the tier-1 branches and the subsidiaries of the Bank operate: Shanxi Province, Guangxi Autonomous Region, Hubei Province, Henan Province, Hunan Province, Jiangxi Province, Hainan Province and Anhui Province;
- the "Western" region refers to the following areas where the tier-1 branches and the subsidiaries of the Bank operate: Sichuan Province, Chongqing Municipality, Guizhou Province, Yunnan Province, Tibet Autonomous Region, Inner Mongolia Autonomous Region, Shaanxi Province, Gansu Province, Qinghai Province, Ningxia Autonomous Region and Xinjiang Autonomous Region; and
- the "Northeastern" region refers to the following areas where the tier-1 branches and the subsidiaries of the Bank operate: Liaoning Province, Jilin Province, Heilongjiang Province and City of Dalian.

## (1) Geographical segments (continued)

					2015				
	Yangtze River Delta	Pearl River Delta	Bohai Rim	Central	Western	Northeastern	Head Office	Overseas	Total
External net interest income	55,092	35,989	42,840	54,038	59,323	17,135	186,749	6,586	457,752
Internal net interest income/(expense)	17,014	23,628	30,196	22,276	17,479	9,803	(122,393)	1,997	-
Net interest income	72,106	59,617	73,036	76,314	76,802	26,938	64,356	8,583	457,752
Net fee and commission income	17,470	16,120	18,435	17,348	13,778	5,877	22,652	1,850	113,530
Net trading gain/(loss)	439	343	(105)	188	234	56	1,859	899	3,913
Dividend income	252	4	8	301	12	-	9	147	733
Net gain arising from investment securities	1,279	-	20	375	398	298	1,373	1,332	5,075
Other operating income, net	29	79	979	329	2,848	178	128	1,114	5,684
Operating income	91,575	76,163	92,373	94,855	94,072	33,347	90,377	13,925	586,687
Operating expenses	(32,210)	(25,536)	(31,506)	(36,720)	(34,056)	(13,781)	(15,265)	(5,752)	(194,826)
Impairment losses	(32,332)	(20,358)	(12,618)	(7,720)	(8,335)	(7,161)	(2,177)	(2,938)	(93,639)
Share of profits less losses of	(02,002)	(20,000)	(12,010)	(1,120)	(0,000)	(1,101)	(2,111)	(2,000)	(50,000)
associates and joint ventures	-	-	-	200	-	-	-	75	275
Profit before tax	27,033	30,269	48,249	50,615	51,681	12,405	72,935	5,310	298,497
Capital expenditure	2,429	2,605	6,034	5,143	3,185	1,733	3,204	795	25,128
Depreciation and amortisation	3,044	2,006	3,019	3,692	3,110	1,651	2,691	523	19,736
<u> </u>	2,011			-,,,,,	,	-,,,,,			,
					2015				
Segment assets	2,565,723	1,756,844	1,988,554	2,855,335	2,798,176	1,056,288	5,835,333	1,149,541	20,005,794
Interests in associates and joint ventures	-	-	-	2,196	-		-	2,790	4,986
	2,565,723	1,756,844	1,988,554	2,857,531	2,798,176	1,056,288	5,835,333	1,152,331	20,010,780
Deferred tax assets									25,379
Elimination									(1,686,670)
Total assets									18,349,489
Segment liabilities	2,571,710	1,766,077	1,972,961	2,846,741	2,795,577	1,058,505	4,506,665	1,072,216	18,590,452
Deferred toy liabilities									604
Deferred tax liabilities									624
Elimination									(1,686,670)
Total liabilities									16,904,406
Off-balance sheet credit commitments	497,837	385,693	611,674	356,079	305,375	116,537	3,500	125,589	2,402,284

## Geographical segments (continued)

					2014				
-	Yangtze River Delta	Pearl River Delta	Bohai Rim	Central	Western	Northeastern	Head Office	Overseas	Tota
External net interest income	60,793	36,933	30,011	54,213	59,367	17,713	170,594	7,774	437,398
Internal net interest income/(expense)	12,898	21,017	38,503	20,037	16,818	9,643	(120,320)	1,404	-
Net interest income	73,691	57,950	68,514	74,250	76,185	27,356	50,274	9,178	437,398
Net fee and commission income	19,056	15,596	17,491	17,112	14,184	5,607	17,595	1,876	108,517
Net trading gain/(loss)	121	86	(145)	(142)	91	10	763	188	972
Dividend income	3	7	9	369	16	4	65	22	495
Net gain arising from investment securities	572	94	3	-	254	294	2,514	314	4,045
Other operating income/(expense), net	527	380	799	325	2,146	204	2,366	(1,434)	5,313
Operating income	93,970	74,113	86,671	91,914	92,876	33,475	73,577	10,144	556,740
Operating expenses	(32,786)	(26,040)	(31,538)	(36,644)	(34,581)	(14,074)	(15,766)	(4,559)	(195,988
Impairment losses	(19,713)	(11,364)	(6,921)	(9,236)	(8,055)	(4,470)	(2,815)	663	(61,911
Share of profits less losses of associates and joint ventures	-	-	-	152	-	-	-	93	245
Profit before tax	41,471	36,709	48,212	46,186	50,240	14,931	54,996	6,341	299,086
Capital expenditure	4,031	3,098	4,400	7,132	5,294	2,862	5,170	2,199	34,186
Depreciation and amortisation	2,845	1,863	2,664	3,305	2,812	1,508	2,541	273	17,811
				2	014 (Restated)				
Segment assets	2,839,279	2,230,031	3,030,726	2,589,502	2,579,135	995,140	6,252,529	933,340	21,449,682
Interests in associates and joint ventures	-	-	-	955	-	-	-	2,129	3,084
	2,839,279	2,230,031	3,030,726	2,590,457	2,579,135	995,140	6,252,529	935,469	21,452,766
Deferred tax assets									39,494
Elimination									(4,748,167
Total assets									16,744,093
Segment liabilities	2,829,616	2,226,878	3,013,946	2,580,217	2,572,912	993,889	5,143,025	879,528	20,240,011
Deferred tax liabilities									401
Elimination									(4,748,167
Total liabilities									15,492,245
Off-balance sheet credit commitments	513,530	340,119	579,144	342,489	291,548	106,264	7,500	98,803	2,279,397

#### (2) Business segments

Business segments, as defined for management reporting purposes, are as follows:

#### Corporate banking

This segment represents the provision of a range of financial products and services to corporations, government agencies and financial institutions. The products and services include corporate loans, trade financing, deposit taking and wealth management services, agency services, financial consulting and advisory services, cash management services, remittance and settlement services, custody services and guarantee services, etc.

#### Personal banking

This segment represents the provision of a range of financial products and services to individual customers. The products and services comprise personal loans, deposit taking and wealth management services, card business, remittance services and agency services, etc.

#### Treasury business

This segment covers the Group's treasury operations. The treasury enters into inter-bank money market transactions, repurchase and resale transactions, and invests in debt securities. It also trades in derivatives and foreign currency for its own account. The treasury carries out customer-driven derivatives, foreign currency and precious metal trading. Its function also includes the management of the Group's overall liquidity position, including the issuance of debt securities.

#### Others

These represent equity investments and the revenues, results, assets and liabilities of overseas branches and subsidiaries.

## (2) Business segments (continued)

			2015		
	Corporate banking	Personal banking	Treasury business	Others	Total
External net interest income	244,837	26,725	171,724	14,466	457,752
Internal net interest (expense)/income	(4,278)	130,274	(118,845)	(7,151)	
Net interest income	240,559	156,999	52,879	7,315	457,752
Net fee and commission income	35,497	56,306	17,892	3,835	113,530
Net trading (loss)/gain	(4,593)	(127)	7,728	905	3,913
Dividend income	-	-	-	733	733
Net gain arising from investment securities	-	-	331	4,744	5,075
Other operating (expense)/income, net	(186)	(350)	2,785	3,435	5,684
Operating income	271,277	212,828	81,615	20,967	586,687
Operating expenses	(75,665)	(96,466)	(11,435)	(11,260)	(194,826)
Impairment losses	(87,428)	(1,178)	208	(5,241)	(93,639)
Share of profits less losses of	(51,125)	(.,)		(=,= ,	(55,555)
associates and joint ventures	-	-	-	275	275
Profit before tax	108,184	115,184	70,388	4,741	298,497
Capital expenditure	7,305	11,937	1,615	4,271	25,128
Depreciation and amortisation	6,556	10,713	1,449	1,018	19,736
			2015		
Segment assets	7,036,556	3,626,845	6,748,218	1,031,726	18,443,345
Interests in associates and joint ventures	-	-	-	4,986	4,986
	7,036,556	3,626,845	6,748,218	1,036,712	18,448,331
	7,000,000	0,020,043	0,740,210	1,000,712	10,440,001
Deferred tax assets					25,379
Elimination					(124,221)
Total assets					18,349,489
Segment liabilities	7,841,404	7,203,232	547,997	1,435,370	17,028,003
Defermed Associated Wilder					604
Deferred tax liabilities					624
Elimination					(124,221)
Total liabilities					16,904,406
Off-balance sheet credit commitments	1,737,208	539,283	_	125,793	2,402,284

## (2) Business segments (continued)

			2014		
	Corporate banking	Personal banking	Treasury business	Others	Total
External net interest income	231,445	18,702	173,732	13,519	437,398
Internal net interest income/(expense)	4,211	143,122	(138,081)	(9,252)	
Net interest income	235,656	161,824	35,651	4,267	437,398
Net fee and commission income	42,032	44,679	18,855	2,951	108,517
Net trading (loss)/gain	(6,948)	(5,595)	13,308	207	972
Dividend income	_	_	_	495	495
Net gain arising from investment securities	_	_	876	3,169	4,045
Other operating income, net	301	24	3,795	1,193	5,313
Operating income	271,041	200,932	72,485	12,282	556,740
Operating expenses	(73,419)	(106,506)	(6,852)	(9,211)	(195,988)
Impairment losses	(45,736)	(13,873)	(937)	(1,365)	(61,911)
Share of profits less losses of associates and joint ventures	_	_	_	245	245
Profit before tax	151,886	80,553	64,696	1,951	299,086
Capital expenditure	8,246	22,184	617	3,139	34,186
Depreciation and amortisation	4,558	12,263	341	649	17,811
		20	014 (Restated)		
Segment assets	6,106,160	3,005,155	6,588,297	1,055,944	16,755,556
Interests in associates and joint ventures	_	_	_	3,084	3,084
	6,106,160	3,005,155	6,588,297	1,059,028	16,758,640
Deferred tax assets Elimination					39,494 (54,041)
Total assets					16,744,093
Segment liabilities	7,118,017	6,820,246	446,096	1,161,526	15,545,885
Deferred tax liabilities					401
Elimination					(54,041)
Total liabilities					15,492,245
Off-balance sheet credit commitments	1,705,786	474,580	_	99,031	2,279,397
		· ·			

#### 61 ENTRUSTED LENDING BUSINESS

As at the end of the reporting period, the entrusted loans and funds were as follows:

	Group		Group		Ва	nk
	2015	2014	2015	2014		
Entrusted loans	1,932,138	1,570,356	1,904,204	1,541,133		
Entrusted funds	1,932,138	1,570,356	1,904,204	1,541,133		

### **62 PLEDGED ASSETS**

#### Assets pledged as security

#### (a) Carrying value of pledged assets analysed by asset type

	Gro	Group		nk
	2015	2014	2015	2014
Discounted bills	227	699	218	659
Bonds	268,279	247,527	264,845	243,295
Total	268,506	248,226	265,063	243,954

#### (b) Carrying value of pledged assets analysed by classification in the statement of financial position

	Group		Ва	nk
	2015	2014	2015	2014
Loans and advances to customers	227	699	218	659
Available-for-sale financial assets	3,888	5,414	494	1,198
Held-to-maturity investments	264,391	242,113	264,351	242,097
Total	268,506	248,226	265,063	243,954

#### (2) Collateral accepted as securities for assets

The Group conducts resale agreements under usual and customary terms of placements, and holds collateral for these transactions. As at 31 December 2015 and 2014, the Group did not hold any collateral for resale agreements, which it was permitted to sell or repledge in the absence of default for the transactions.

#### **63 COMMITMENTS AND CONTINGENT LIABILITIES**

#### (1) Credit commitments

Credit commitments take the form of undrawn loan facilities which are approved and contracted, unutilised credit card limits, financial guarantees, letters of credit, etc. The Group assesses and makes allowance for any probable losses accordingly.

The contractual amounts of loans and credit card commitments represent the cash outflows should the contracts be fully drawn upon. The amounts of guarantees and letters of credit represent the maximum potential loss that would be recognised if counterparties failed completely to perform as contracted. Acceptances comprise undertakings by the Group to pay bills of exchange drawn on customers.

As credit commitments may expire without being drawn upon, the total of the contractual amounts set out in the following table do not represent the expected future cash outflows.

	Gro	oup	Ва	nk
	2015	2014	2015	2014
Loan commitments				
- with an original maturity within one year	149,566	141,519	143,420	137,888
- with an original maturity of one year or over	312,872	278,155	305,297	272,643
Credit card commitments	577,047	507,142	539,283	474,580
	1,039,485	926,816	988,000	885,111
Bank acceptances	324,963	369,636	324,533	369,301
Financing guarantees	141,604	109,195	175,374	176,923
Non-financing guarantees	649,326	556,039	645,814	551,028
Sight letters of credit	20,383	20,638	20,373	20,632
Usance letters of credit	175,860	238,275	175,813	241,269
Others	50,663	58,798	50,636	58,763
Total	2,402,284	2,279,397	2,380,543	2,303,027

#### (2) Credit risk-weighted amount

The credit risk-weighted amount refers to the amount as computed in accordance with the rules set out by the CBRC and depends on the status of the counterparty and the maturity characteristics.

	Group		Ва	nk
	2015	2014	2015	2014
Credit risk-weighted amount of contingent liabilities and				
commitments	993,117	903,326	995,166	927,183

#### (3) Operating lease commitments

The Group and the Bank lease certain property and equipment under operating leases, which typically run for an initial period of one to five years and may include an option to renew the lease when all terms are renegotiated. As at the end of the reporting period, the future minimum lease payments under non-cancellable operating leases for property and equipment were as follows:

	Gro	Group		nk
	2015	2014	2015	2014
Within one year	5,650	5,234	5,241	4,834
After one year but within two years	4,387	4,295	4,092	4,012
After two years but within three years	3,177	3,227	3,029	3,035
After three years but within five years	3,469	3,615	3,326	3,418
After five years	2,737	2,471	2,159	2,057
Total	19,420	18,842	17,847	17,356

#### 63 COMMITMENTS AND CONTINGENT LIABILITIES (CONTINUED)

#### (4) Capital commitments

As at the end of the reporting period, the Group and the Bank had capital commitments as follows:

	Gro	Group		nk
	2015	2014	2015	2014
Contracted for	4,049	5,214	3,989	5,135
Authorised but not contracted for	2,033	1,406	1,990	1,362
Total	6,082	6,620	5,979	6,497

#### (5) Underwriting obligations

As at 31 December 2015, there was no unexpired underwriting commitment of the Group and the Bank (as at 31 December 2014: nil).

#### (6) Government bonds redemption obligations

As an underwriting agent of PRC government bonds, the Group has the responsibility to buy back those bonds sold by it should the holders decide to early redeem the bonds held. The redemption price for the bonds at any time before their maturity date is based on the coupon value plus any interest unpaid and accrued up to the redemption date. Accrued interest payables to the bond holders are calculated in accordance with relevant rules of the MOF and the PBOC. The redemption price may be different from the fair value of similar instruments traded at the redemption date.

The redemption obligations, which represent the nominal value of government bonds underwritten and sold by the Group, but not yet matured as at 31 December 2015, were RMB73,647 million, and the Bank were RMB73,903 million. (31 December 2014: The Group and the Bank RMB61,633 million).

## (7) Outstanding litigation and disputes

As at 31 December 2015, the Group was the defendant in certain pending litigation and disputes with gross claims of RMB6,501 million (as at 31 December 2014: RMB5,677 million). Provisions have been made for the estimated losses arising from such litigations based upon the opinions of the Group's internal and external legal counsels (Note 49). The Group considers that the provisions made are reasonable and adequate.

#### (8) Provision against commitments and contingent liabilities

The Group and the Bank assessed and made provisions for any probable outflow of economic benefits in relation to the above is committed and contingent liabilities in accordance with their accounting policies (Note 4 (14)).

#### RELATED PARTY RELATIONSHIPS AND TRANSACTIONS

#### Transactions with parent companies and their affiliates

The parent companies of the Group are CIC and Huijin.

Approved by the State Council, CIC was established on 29 September 2007 with a registered capital of RMB1,550 billion. As a wholly owned subsidiary of CIC, Huijin exercises its rights and obligations as an investor on behalf of PRC government.

Huijin was incorporated on 16 December 2003 as a wholly state-owned investment company. It was registered in Beijing with a registered capital of RMB828,209 million. Its principal activities are equity investments as authorised by the State Council, without engaging in other commercial operations. As at 31 December 2015, Huijin directly held 57.31% shares of the Bank.

The related companies under parent companies include the subsidiaries under parent companies and other associates and joint ventures.

The Group's transactions with parent companies and their affiliates mainly include deposit taking, entrusted asset management, operating leases, lending, purchase and sale of debt securities, money market transactions and inter-bank clearing. These transactions are priced based on market prices and conducted under normal commercial terms.

The Group has issued subordinated debts with a nominal value of RMB145,142 million (as at 31 December 2014: RMB145,001 million). These are bearer bonds and tradable in secondary market. Accordingly, the Group has no information in respect of the amount of the bonds held by the affiliates of parent companies as at the end of the reporting period.

#### Transactions with parent companies

In the ordinary course of the business, material transactions that the Group and the Bank entered into with parent companies are as follows:

#### **Amounts**

	2015		2014	
	Amount	Ratio to similar transactions	Amount	Ratio to similar transactions
Interest income	460	0.06%	576	0.08%
Interest expense	451	0.14%	430	0.14%

#### Balances outstanding as at the end of the reporting period

	2015		20	4	
	Balance	Ratio to similar transactions	Balance	Ratio to similar transactions	
Interest receivable	150	0.16%	185	0.20%	
Held-to-maturity investments	12,770	0.50%	16,680	0.73%	
Financial liabilities at fair value through profit or loss	-	-	13,000	4.39%	
Deposits from customers	2,339	0.02%	5,621	0.04%	
Interest payable	19	0.01%	6	0.00%	
Credit commitments	288	0.02%	288	0.01%	

- (1) Transactions with parent companies and their affiliates (continued)
  - (b) Transactions with the affiliates of parent companies

In the ordinary course of the business, material transactions that the Group and the Bank entered into with the affiliates of parent companies are as follows:

#### **Amounts**

		201	5	2014	
	Note	Amount	Ratio to similar transactions	Amount	Ratio to similar transactions
Interest income		45,602	5.92%	37,290	5.05%
Interest expense		2,179	0.70%	3,086	1.02%
Fee and commission income		241	0.20%	290	0.26%
Fee and commission expense		79	1.00%	13	0.35%
Operating expenses	(i)	1,120	0.71%	1,715	1.07%

#### Balances outstanding as at the end of the reporting period

		201	5	2014	
	Note	Balance	Ratio to similar transactions	Balance	Ratio to similar transactions
Deposits with banks and non-bank				Daianes	ti di lodotiono
financial institutions		24,251	6.87%	14,521	5.45%
Placements with banks and non-bank financial institutions		30,668	9.87%	71,414	28.74%
Financial assets at fair value through profit or loss		1,987	0.73%	7,713	2.32%
Positive fair value of derivatives		186	0.59%	288	2.09%
Financial assets held under resale					
agreements		22,871	7.36%	7,695	2.81%
Interest receivable		16,462	17.04%	14,305	15.63%
Loans and advances to customers		100,256	0.98%	36,281	0.39%
Available for sale financial assets		240,539	22.55%	228,819	24.71%
Held-to-maturity investments		509,481	19.87%	476,497	20.73%
Receivables		63,442	17.17%	59,922	35.08%
Other assets	(ii)	-	-	208	0.80%
Deposits from banks and non-bank financial institutions	(iii)	116,218	8.07%	70,040	6.98%
Placements from banks and non-bank financial institutions		63,911	19.87%	52,964	26.17%
Financial liabilities at fair value through profit or loss		2,246	0.74%	457	0.15%
Negative fair value of derivatives		38	0.14%	341	2.76%
Financial assets sold under repurchase agreements		141,189	52.68%	50,530	27.84%
Deposits from customers		22,940	0.17%	27,813	0.22%
Interest payable		308	0.15%	156	0.08%
Other liabilities		_	_	64	0.08%
Credit commitments		22,104	1.46%	13,278	0.59%

- (1) Transactions with parent companies and their affiliates (continued)
  - (b) Transactions with the affiliates of parent companies (continued)
    - (i) Operating expenses mainly represent rental expenses paid by the Group for leased assets, including properties and motor vehicles, owned by parent companies and its affiliates, and fees for related services provided by parent companies and its affiliates.
    - (ii) Other assets mainly represent other receivables from the affiliates of parent companies.
    - (iii) Deposits from the affiliates of parent companies are unsecured and are repayable under normal commercial terms.

#### (2) Transactions with associates and joint ventures of the Group

Transactions between the Group and its associates and joint ventures are conducted in the normal and ordinary course of the business and under normal commercial terms as those transactions conducted between the Group and non-related companies outside the Group. In the ordinary course of the business, material transactions that the Group entered into with associates and joint ventures are as follows:

#### **Amounts**

	2015	2014
Interest income	18	22
Interest expense	7	5
Fee and commission income	_	4

#### Balances outstanding as at the end of the reporting period

	2015	2014
Loans and advances to customers	741	1,838
Financial liabilities at fair value through profit or loss	_	148
Deposits from customers	1,007	1,255

#### (3) Transactions between the Bank and its subsidiaries

Transactions between the Bank and its subsidiaries are conducted in the normal and ordinary course of the business and under normal commercial terms as those transactions conducted between the Group and non-related companies outside the Group. All the inter-group transactions and inter-group balances are eliminated when preparing the consolidated financial statements as mentioned in Note 4(1)(b).

In the ordinary course of the business, material transactions that the Bank entered into with its subsidiaries are as follows:

#### **Amounts**

	2015	2014
Interest income	2,259	1,965
Interest expense	509	803
Fee and commission income	903	677
Fee and commission expense	335	65
Net trading loss	(23)	(19)
Dividend income	28	27
Other operating expense, net	(139)	(484)

Balances outstanding as at the end of the reporting period are presented in Note 39.

As at 31 December 2015, the total maximum guarantee limit of guarantee letters issued by the Bank with its subsidiaries as beneficiary is RMB36,284 million (as at 31 December 2014: RMB71,214 million).

For the year ended 31 December 2015, the transactions between subsidiaries of the Group are mainly deposit taking and deposits from banks and non-bank financial institutions. As at 31 December 2015, the balances of the above transactions were RMB1,000 million (as at 31 December 2014: RMB2,843 million) and RMB1,775 million (as at 31 December 2014: RMB401 million) respectively.

#### (4) Transactions with other PRC state-owned entities

State-owned entities refer to those entities directly or indirectly owned by the PRC government through its government authorities, agencies, affiliations and other organisations. Transactions with other state-owned entities include but are not limited to: lending and deposit taking; taking and placing of inter-bank balances; entrusted lending and other custody services; insurance and securities agency, and other intermediary services; purchase, sale, underwriting and redemption of bonds issued by other state-owned entities; purchase, sale and leases of property and other assets; and rendering and receiving of utilities and other services.

These transactions are conducted in the ordinary course of the Group's banking business on terms similar to those that would have been entered into with non-state-owned entities. The Group's pricing strategy and approval processes for major products and services, such as loans, deposits and commission income, do not depend on whether the customers are state-owned entities or not. Having due regard to the substance of the relationships, the Group is of the opinion that none of these transactions are material related party transactions that require separate disclosure.

#### (5) Transactions with the Annuity Scheme and Plan Assets

Apart from the obligations for defined contributions to the Annuity Scheme and regular banking transactions, there were no other transactions between the Group and the Annuity Scheme for the year ended 31 December 2015 and 2014

As at 31 December 2015, RMB3,280 million of the Group's supplementary retirement benefit plan assets (as at 31 December 2014: RMB2,977 million) were managed by CCB Principal and management fees receivable from the Bank was RMB30.07 million (as at 31 December 2014: RMB28.86 million).

#### (6) Key management personnel

Key management personnel are those persons having authorities and responsibilities for planning, directing and controlling the activities of the Group, directly or indirectly, including directors, supervisors and senior executives.

The compensation of directors and supervisors is disclosed in Note 14. The senior executives' annual compensation before individual income tax during the year is as follows:

	2015			
	Remuneration paid	Contributions to defined contribution retirement schemes	Other benefits in kind (note (i))	Total (note (ii))
	RMB'000	RMB'000	RMB'000	RMB'000
Executive Vice President				
Yang Wensheng	403	44	117	564
Huang Yi	403	44	117	564
Yu Jingbo	403	44	113	560
Chief Disciplinary Officer				
Zhu Kepeng	134	16	40	190
Chief Risk Officer				
Zeng Jianhua	647	44	251	942
Chief Financial Officer				
Xu Yiming	647	44	251	942
Secretary to the Board				
Chen Caihong	647	44	251	942
	3,284	280	1,140	4,704

#### (6) Key management personnel (continued)

			2014	1		
	Basic annual salaries	Annual performance bonus	Allowance	Total (before tax) (note(iii))	Including: deferral payment	The actual payment in 2014 (before tax)
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Executive Vice President						
Pang Xiusheng	446	1,166	322	1,934	583	1,351
Zhang Gengsheng	446	1,166	322	1,934	583	1,351
Yang Wensheng	446	1,166	322	1,934	583	1,351
Huang Yi	409	1,068	296	1,773	534	1,239
Yu Jingbo	421	1,102	294	1,817	551	1,266
Chief Risk Officer						
Zeng Jianhua	409	1,070	284	1,763	535	1,228
Chief Financial Officer						
Xu Yiming	205	535	144	884	267	617
Secretary to the Board						
Chen Caihong	409	1,070	284	1,763	535	1,228
Former Vice President						
Zhao Huan	37	97	27	161	49	112
	3,228	8,440	2,295	13,963	4,220	9,743

- (i) Other benefits in kind included the Bank's contributions to medical fund, housing fund and other social insurances, which are payable to labour and security authorities based on the lower of certain percentage of the salaries and allowance or the prescribed upper limits as required by the relevant regulations issued by the government authorities. Other benefits also included the Bank's contribution to its own corporate annuity plan (which was set up in accordance with the relevant policies issued by the government authorities) and supplementary medical insurance.
- (ii) The total compensation package for these key management personnel for the year ended 31 December 2015 has not yet been finalised in accordance with regulations of the PRC relevant authorities. The amount of the compensation to be adjusted for is not expected to have significant impact on the Group's and the Bank's financial statements for the year ended 31 December 2015. The final compensation will be disclosed in a separate announcement when determined.
- (iii) The total compensation package for certain key management personnel for the year ended 31 December 2014 had not been finalised in accordance with regulations of the PRC relevant authorities till the date that the 2014 financial statements were announced. The aforesaid total compensation package for the key management personnel for the year ended 31 December 2014 was the final amount.
- (iv) From 2015 onwards, remuneration of the Bank's leaders administered by central authorities will be paid in accordance with relevant policies relating to the central remuneration reform.

#### (7) Loans, quasi-loans and other credit transactions to directors, supervisors and senior executives

The Group had no material balance of loans, quasi-loans and other credit transactions to directors, supervisors and senior executives as at the end of reporting period. Those loans, quasi-loans and other credit transactions to directors, supervisors and senior executives were conducted in the normal and ordinary course of the business and under normal commercial terms or on the same terms and conditions with those which are available to other employees, based on terms and conditions granted to third parties adjusted for risk reduction.

#### 65 RISK MANAGEMENT

The Group has exposure to the following risks from its use of financial instruments:

- credit risk
- market risk
- liquidity risk
- operational risk
- insurance risk

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's capital management.

#### Risk management framework

The Board of Directors carry out their responsibilities according to Articles of Association and other related regulatory requirements. The Board of Directors of the Bank has established the Risk Management Committee, responsible for making risk management strategies and policies, monitoring the implementation, and evaluating the overall risk profile on a regular basis. The Board of Supervisors has oversight of the establishment of the overall risk management system and how well the Board of Directors and senior management carry out risk management responsibilities. Senior management is responsible for carrying out the risk strategy established by the Board of Directors and the implementation of the overall risk management of the Group. Senior management appoints Chief Risk Officer who assisted the president with the corresponding risk management work.

To identify, evaluate, monitor and manage risk, the Group has designed a comprehensive governance framework, internal control policies and procedures. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The Group, through its training system, standardised management and process management, aims at developing a disciplined and constructive control environment, in which all employees understand their roles and obligations.

Risk Management Department is the overall business risk management department. Credit Management Department is the overall credit risk management department. Credit Approval Department is the overall credit business approval department. Internal Control and Compliance Department is the coordination department for operating risk management and internal control and compliance risk management. Other departments are responsible for various corresponding risks.

The Group Audit Committee is responsible for monitoring and evaluating internal controls, and monitoring the compliance of core business sectors and their management procedures. Internal Control and Compliance Department assists the Audit Committee to execute the above mentioned responsibilities and reports to the Audit Committee.

#### (1) Credit risk

#### Credit risk management

Credit risk represents the financial loss that arises from the failure of a debtor or counterparty to discharge its contractual obligations or commitments to the Group.

#### Credit business

The Risk Management Department takes the lead in the development and implementation of the credit risk measurement tools including customers rating and facilities grading and is responsible for the special assets resolutions. The Credit Management Department is responsible for establishing credit risk management policies and monitoring the quality of credit assets. The Credit Approval Department is responsible for the group's comprehensive credit limits and credit approval of various credit businesses. While the Credit Management Department takes the lead, both the Credit Management Department and the Credit Approval Department will coordinate with the Corporate Banking Department, the SME Business Department, the Institutional Banking Department, the International Business Department, the Group Clients Department, the Housing Finance & Personal Lending Department, the Credit Card Center, and the Legal Affairs Department to implement the credit risk management policies and procedures.

#### (1) Credit risk (continued)

#### Credit business (continued)

With respect to the credit risk management of corporate and institutional business, the Group has accelerated the adjustment of its credit portfolio structure, enhanced post-lending monitoring, and refined the industry-specific guideline and policy baseline for credit approval. Management also fine-tuned the credit acceptance and exit policies, and optimised its economic capital and credit risk limit management. All these policies have implemented to improve the overall asset quality. The Group manages credit risk throughout the entire credit process including pre-lending evaluations, credit approval and post-lending monitoring. The Group performs pre-lending evaluations by assessing the entity's credit ratings based on internal rating criteria and assessing the risks and rewards with respect to the proposed project. Credit approvals are granted by designated Credit Approval Officers. The Group continually monitors credit businesses, particularly those related to targeted industries, geographical segments, products and clients. Any adverse events that may significantly affect a borrower's repayment ability are reported timely and measures are implemented to prevent and control risks.

With respect to the personal credit business, the Group relies on credit assessment of applicants as the basis for loan approval. Customer relationship managers are required to assess the income level, credit history, and repayment ability of the applicant. The customer relationship managers then forward the application and recommendations to the loan-approval departments for approval. The Group monitors borrowers' repayment ability, the status of collateral and any changes to collateral value. Once a loan becomes overdue, the Group starts the recovery process according to standard personal loan recovery procedures.

To mitigate risks, the Group requests the customers to provide collateral and guarantees where appropriate. A fine management system and operating procedure for collateral have been developed, and there is a guideline to specify the suitability of accepting specific types of collateral. Collateral values, structures and legal covenants are regularly reviewed to ensure that they still serve their intended purposes and conform to market practices.

#### Credit grading classification

The Group adopts a loan risk classification approach to manage the loan portfolio risk. Loans are generally classified as normal, special mention, substandard, doubtful and loss according to their level of risk. Substandard, doubtful and loss loans are considered as impaired loans and advances when one or more events demonstrate there is objective evidence of a loss event which triggers impairment. The allowance for impairment loss on impaired loans and advances is collectively or individually assessed as appropriate.

The core definitions of the five categories of loans and advances are set out below:

Normal: Borrowers can honour the terms of their loans. There is no reason to doubt their ability to repay principal

and interest in full on a timely basis.

Special mention: Borrowers are able to service their loans currently, although repayment may be adversely affected by

specific factors.

Substandard: Borrowers' abilities to service their loans are apparently in question and they cannot rely entirely on

normal business revenues to repay principal and interest. Certain losses may ensue even when collateral

or guarantees are invoked.

Doubtful: Borrowers cannot repay principal and interest in full and significant losses will need to be recognised

even when collateral or guarantees are invoked.

Loss: Principal and interest of loans cannot be recovered or only a small portion of them can be recovered

after taking all possible measures or resorting to all necessary legal procedures.

The Group has also applied the same grading criteria and management approach in classifying the off-balance sheet credit-related operations.

#### Treasury business

For risk management purposes, credit risk arising on debt securities and exposures relating to the Group's derivatives portfolio is managed independently and information thereon is disclosed in notes (1)(h) and (1)(i) below. The Group sets credit limits for treasury activities and monitors them regularly with reference to the fair values of the relevant financial instruments.

## (1) Credit risk (continued)

#### (a) Maximum credit risk exposure

The following table presents the maximum exposure to credit risk as at the end of the reporting period without taking into consideration any collateral held or other credit enhancement. In respect of the financial assets recognised in the statement of financial position, the maximum exposure to credit risk is represented by the carrying amount after deducting for any impairment allowance.

	Group		Ва	nk
	2015	2014	2015	2014
		(Restated)		
Deposits with central banks	2,323,866	2,538,128	2,309,053	2,528,020
Deposits with banks and				
non-bank financial institutions	352,966	266,461	361,141	280,848
Placements with banks and				
non-bank financial institutions	310,779	248,525	333,398	247,606
Debt investments at fair value				
through profit or loss	266,871	327,768	260,207	320,452
Positive fair value of derivatives	31,499	13,769	24,396	9,880
Financial assets held under resale agreements	310,727	273,751	309,539	273,444
Interest receivable	96,612	91,495	93,988	88,930
Loans and advances to customers	10,234,523	9,222,897	9,899,993	8,876,246
Available-for-sale debt securities	1,035,332	910,072	941,432	839,303
Held-to-maturity investments	2,563,980	2,298,663	2,554,049	2,294,723
Receivables	369,501	170,801	350,966	154,576
Other financial assets	37,324	19,261	61,357	50,491
Total	17,933,980	16,381,591	17,499,519	15,964,519
Off-balance sheet credit commitments	2,402,284	2,279,397	2,380,543	2,303,027
Maximum credit risk exposure	20,336,264	18,660,988	19,880,062	18,267,546

## (1) Credit risk (continued)

### (b) Distribution of loans and advances to customers in terms of credit quality is analysed as follows

		Gro	up	Ban	k
	Note	2015	2014	2015	2014
Individually assessed and			(Restated)		
impaired gross amount		147,506	101,729	144,241	96,157
Allowances for impairment losses		(82,196)	(57,773)	(80,899)	(56,413)
7 MOVATION TO THE PARTIES TO THE PAR		(02,100)	(01,110)	(00,000)	(00,110)
Subtotal		65,310	43,956	63,342	39,744
Collectively assessed and					
impaired gross amount		18,474	11,442	18,153	11,067
Allowances for impairment losses		(10,789)	(7,588)	(10,656)	(7,459)
7 mervanese iei impairment ieeese		(10,100)	(1,000)	(10,000)	(:,:55)
Subtotal		7,685	3,854	7,497	3,608
Overdue but not impaired					
- not more than 90 days		31,443	32,401	29,636	30,640
- between 90 days and 180 days		4	4	-	-
- more than 180 days		_	123		107
Gross amount		31,447	32,528	29,636	30,747
Allowances for impairment losses	(i)	(4,424)	(4,819)	(4,129)	(4,791)
·		,,,,	, ,	(,,,,	
Subtotal		27,023	27,709	25,507	25,956
Neither overdue nor impaired					
- Unsecured loans		3,019,394	2,527,985	2,872,354	2,377,183
- Guaranteed loans		1,771,076	1,771,410	1,692,230	1,670,575
- Loans secured by tangible assets other					
than monetary assets		4,493,357	4,158,664	4,414,941	4,087,982
- Loans secured by monetary assets		1,003,886	870,752	973,751	849,351
Cuasa amazunt		10 007 710	0.000.011	0.050.076	0.005.001
Gross amount		10,287,713	9,328,811	9,953,276	8,985,091
Allowances for impairment losses	(i)	(153,208)	(181,433)	(149,629)	(178,153)
Subtotal		10,134,505	9,147,378	9,803,647	8,806,938
T		40.004.555	0.000.00=	0.000.000	0.070.040
Total		10,234,523	9,222,897	9,899,993	8,876,246

 $<sup>\</sup>hbox{(i)} \qquad \hbox{The balances represent collectively assessed allowances of impairment losses}.$ 

- (1) Credit risk (continued)
  - (b) Distribution of loans and advances to customers in terms of credit quality is analysed as follows (continued)

#### Group

Within overdue but not impaired loans and advances and impaired loans and advances which are subject to individual assessment, the portion covered or not covered by collateral held are shown as follows:

		2015	
	Overdue but not loans and adv	impaired vances	Impaired loans and advances which are subject to individual assessment
	Corporate	Personal	Corporate
Portion covered	7,064	13,592	32,260
Portion not covered	4,255	6,998	115,246
Total	11,319	20,590	147,506
		2014	
	Overdue but not loans and adv	impaired /ances	Impaired loans and advances which are subject to individual assessment
	Corporate	Personal	Corporate
Portion covered	8,017	10,350	19,122
Portion not covered	8,145	6,016	82,607

#### Bank

Within overdue but not impaired loans and advances and impaired loans and advances which are subject to individual assessment, the portion covered or not covered by collateral held are shown as follows:

		2015	
		Overdue but not impaired loans and advances	
	Corporate	Personal	Corporate
Portion covered	6,685	13,194	31,810
Portion not covered	3,209	6,548	112,431
Total	9,894	19,742	144,241

		2014			
	Overdue but no loans and ad	Overdue but not impaired loans and advances			
	Corporate	Personal	Corporate		
Portion covered	7,435	9,917	18,915		
Portion not covered	7,520	5,875	77,242		
Total	14,955	15,792	96,157		

#### (1) Credit risk (continued)

## (b) Distribution of loans and advances to customers in terms of credit quality is analysed as follows (continued)

The above collateral includes land use rights, buildings and equipment, etc. The fair value of collateral was estimated by the Group with reference to the latest available external valuations adjusted after taking into account the current realisation experience as well as the market situation.

## (c) Loans and advances to customers analysed by economic sector concentrations

#### Group

		2015		2014		
	Gross loan balance	Percentage	Balance secured by collateral	Gross loan balance (Restated)	Percentage	Balance secured by collateral
Corporate loans and advances						
- Manufacturing	1,389,829	13.24%	489,547	1,446,259	15.26%	529,550
<ul> <li>Transportation, storage and postal services</li> </ul>	1,221,103	11.64%	464,515	1,105,769	11.67%	412,629
<ul> <li>Production and supply of electric power, heat, gas and water</li> </ul>	671,632	6.41%	194,565	636,254	6.72%	185,585
- Leasing and commercial services	658,284	6.28%	286,263	602,041	6.35%	270,183
- Real estate	522,916	4.99%	410,355	575,283	6.07%	472,791
- Wholesale and retail trade	502,129	4.79%	234,835	473,501	5.00%	179,181
<ul> <li>Water, environment and public utility management</li> </ul>	316,480	3.02%	166,754	328,023	3.46%	173,852
- Construction	272,991	2.60%	90,796	275,305	2.92%	99,641
– Mining	258,323	2.46%	36,724	244,516	2.58%	34,371
<ul> <li>Public management, social securities and social organisation</li> </ul>	122,773	1.17%	52,413	126,050	1.33%	55,044
- Agriculture, forestry, farming, fishing	110,861	1.06%	42,553	136,791	1.44%	58,497
- Education	79,275	0.76%	22,026	79,945	0.84%	22,409
- Others	366,466	3.50%	86,177	307,809	3.25%	70,730
Total corporate loans and advances	6,493,062	61.92%	2,577,523	6,337,546	66.89%	2,564,463
Personal loans and advances	3,531,983	33.69%	3,038,719	2,935,762	30.99%	2,538,346
Discounted bills	460,095	4.39%	12	201,202	2.12%	-
Total loans and advances to customers	10,485,140	100.00%	5,616,254	9,474,510	100.00%	5,102,809

Details of impaired loans, impairment allowances, charges, and amounts written off in respect of economic sectors which constitute 10% or more of total gross loans and advances to customers are as follows:

			2015		
	Gross impaired loans	Individually assessed impairment allowances	Collectively assessed impairment allowances	Charged/(release) to profit or loss during the year	Written off during the year
Manufacturing	72,766	(38,735)	(27,606)	48,879	12,345
Transportation, storage and postal services	3,265	(2,032)	(22,505)	(810)	1,921

	2014						
-	Gross impaired loans	Individually assessed impairment allowances	Collectively assessed impairment allowances	Charged to profit or loss during the year	Written off during the year		
Manufacturing	49,637	(28,678)	(34,351)	22,392	10,537		
Transportation, storage and postal services	4,962	(3,661)	(25,661)	2,632	422		

## (1) Credit risk (continued)

# Loans and advances to customers analysed by economic sector concentrations (continued)Bank

	2015				2014	
	Gross Ioan balance	Percentage	Balance secured by collateral	Gross loan balance	Percentage	Balance secured by collateral
Corporate loans and advances						
- Manufacturing	1,333,675	13.15%	484,256	1,372,900	15.05%	525,535
<ul> <li>Transportation, storage and postal services</li> </ul>	1,166,661	11.50%	449,689	1,062,056	11.64%	399,799
<ul> <li>Production and supply of electric power, heat, gas and water</li> </ul>	659,594	6.50%	193,265	622,392	6.82%	183,757
- Leasing and commercial services	646,857	6.38%	282,033	592,391	6.49%	270,339
- Real estate	470,018	4.63%	381,301	531,945	5.83%	444,658
- Wholesale and retail trade	462,003	4.55%	228,582	423,854	4.65%	173,576
<ul> <li>Water, environment and public utility management</li> </ul>	314,559	3.10%	165,582	327,802	3.59%	173,781
- Construction	267,540	2.64%	89,764	269,183	2.96%	98,708
– Mining	245,126	2.42%	36,432	237,468	2.60%	33,973
<ul> <li>Public management, social securities and social organisation</li> </ul>	122,248	1.20%	52,210	124,753	1.37%	54,689
- Agriculture, forestry, farming, fishing	107,338	1.06%	42,133	130,627	1.43%	56,996
- Education	77,498	0.76%	21,020	79,379	0.87%	22,259
- Others	341,507	3.37%	79,372	260,079	2.85%	65,665
Total corporate loans and advances	6,214,624	61.26%	2,505,639	6,034,829	66.15%	2,503,735
Personal loans and advances	3,470,968	34.21%	3,000,307	2,887,433	31.65%	2,504,497
Discounted bills	459,714	4.53%	-	200,800	2.20%	
_						
Total loans and advances to customers	10,145,306	100.00%	5,505,946	9,123,062	100.00%	5,008,232

Details of impaired loans, impairment allowances, charges, and amounts written off in respect of economic sectors which constitute 10% or more of total gross loans and advances to customers are as follows:

			2015		
	Gross impaired loans	Individually assessed impairment allowances	Collectively assessed impairment allowances	Charged/(release) to profit or loss during the year	Written off during the year
Manufacturing	71,647	(38,312)	(26,929)	47,763	11,847
Transportation, storage and postal services	3,205	(1,990)	(21,706)	(987)	1,855

	2014					
	Gross impaired loans	Individually assessed impairment allowances	Collectively assessed impairment allowances	Charged to profit or loss during the year	Written off during the year	
Manufacturing	48,497	(28,318)	(33,699)	21,719	10,377	
Transportation, storage and postal services	4,839	(3,562)	(25,058)	2,398	399	

### (1) Credit risk (continued)

# (d) Loans and advances to customers analysed by geographical sector concentrations Group

		2015		2014		
	Gross Ioan balance	Percentage	Balance secured by collateral	Gross loan balance	Percentage	Balance secured by collateral
				(Restated)		
Yangtze River Delta	1,968,394	18.76%	1,269,793	1,877,906	19.82%	1,192,535
Bohai Rim	1,812,640	17.29%	811,161	1,633,965	17.25%	735,143
Western	1,803,236	17.20%	1,035,556	1,641,394	17.32%	972,967
Central	1,768,362	16.87%	1,075,030	1,552,809	16.39%	950,452
Pearl River Delta	1,432,094	13.66%	1,026,685	1,299,615	13.72%	878,946
Northeastern	612,441	5.84%	295,842	562,403	5.94%	298,668
Head office	402,733	3.84%	-	342,476	3.61%	-
Overseas	685,240	6.54%	102,187	563,942	5.95%	74,098
Gross loans and advances to customers	10,485,140	100.00%	5,616,254	9,474,510	100.00%	5,102,809

As at the end of reporting period, details of impaired loans and impairment allowances in respect of geographical sectors are as follows:

	2015			
	Gross impaired loans	Individually assessed impairment allowances	Collectively assessed impairment allowances	
Yangtze River Delta	49,223	(24,924)	(33,213)	
Pearl River Delta	30,285	(16,977)	(23,087)	
Western	24,668	(11,248)	(31,631)	
Bohai Rim	22,941	(11,611)	(30,393)	
Central	19,617	(9,219)	(27,775)	
Northeastern	11,998	(6,853)	(10,954)	
Head Office	4,671	(376)	(9,039)	
Overseas	2,577	(988)	(2,329)	
Total	165,980	(82,196)	(168,421)	

		2014			
	Gross impaired loans	Individually assessed impairment allowances	Collectively assessed impairment allowances		
Yangtze River Delta	39,321	(21,753)	(41,168)		
Pearl River Delta	17,719	(9,486)	(28,329)		
Western	13,039	(6,436)	(36,155)		
Bohai Rim	10,860	(5,921)	(33,727)		
Central	14,671	(8,455)	(32,171)		
Northeastern	8,471	(4,008)	(12,438)		
Head Office	3,250	(376)	(7,314)		
Overseas	5,840	(1,338)	(2,538)		
Total	113,171	(57,773)	(193,840)		

The definitions of geographical segments are set out in Note 60(1).

### (1) Credit risk (continued)

# (d) Loans and advances to customers analysed by geographical sector concentrations (continued) Bank

		2015			2014		
	Gross Ioan balance	Percentage	Balance secured by collateral	Gross loan balance	Percentage	Balance secured by collateral	
Yangtze River Delta	1,959,573	19.32%	1,266,150	1,869,069	20.49%	1,188,909	
Western	1,802,812	17.76%	1,035,440	1,641,041	17.99%	972,863	
Central	1,767,300	17.42%	1,074,637	1,551,816	17.01%	950,088	
Bohai Rim	1,700,634	16.76%	767,935	1,547,173	16.96%	700,950	
Pearl River Delta	1,432,094	14.12%	1,026,685	1,299,615	14.25%	878,946	
Northeastern	612,330	6.04%	295,750	562,285	6.16%	298,567	
Head office	402,733	3.97%	-	342,476	3.75%	-	
Overseas	467,830	4.61%	39,349	309,587	3.39%	17,909	
Gross loans and advances to customers	10,145,306	100.00%	5,505,946	9,123,062	100.00%	5,008,232	

As at the end of reporting period, details of impaired loans and impairment allowances in respect of geographical sectors are as follows:

		2015	
	Gross impaired loans	Individually assessed impairment allowances	Collectively assessed impairment allowances
Yangtze River Delta	48,845	(24,734)	(32,916)
Pearl River Delta	30,285	(16,977)	(23,087)
Western	24,668	(11,248)	(31,612)
Bohai Rim	22,267	(11,455)	(28,076)
Central	19,606	(9,216)	(27,744)
Northeastern	11,998	(6,853)	(10,951)
Head Office	4,671	(376)	(9,039)
Overseas	54	(40)	(989)
Total	162,394	(80,899)	(164,414)

		2014			
	Gross impaired loans	Individually assessed impairment allowances	Collectively assessed impairment allowances		
Yangtze River Delta	39,090	(21,671)	(40,902)		
Pearl River Delta	17,719	(9,486)	(28,329)		
Western	13,039	(6,436)	(36,143)		
Bohai Rim	10,723	(5,815)	(32,196)		
Central	14,661	(8,452)	(32,138)		
Northeastern	8,471	(4,008)	(12,435)		
Head Office	3,250	(376)	(7,314)		
Overseas	271	(169)	(946)		
Total	107,224	(56,413)	(190,403)		

The definitions of geographical segments are set out in Note 60(1).

### Credit risk (continued)

#### (e) Loans and advances to customers analysed by types of collateral

	Gro	oup	Bank		
	<b>2015</b> 2014		2015	2014	
		(Restated)			
Unsecured loans	3,034,953	2,544,807	2,892,196	2,393,294	
Guaranteed loans	1,833,933	1,826,894	1,747,164	1,721,536	
Loans secured by tangible assets other than monetary assets	4,591,009	4,223,844	4,510,932	4,152,298	
Loans secured by monetary assets	1,025,245	878,965	995,014	855,934	
Gross loans and advances to customers	10,485,140	9,474,510	10,145,306	9,123,062	

#### Rescheduled loans and advances to customers

#### Group

	2015		2014	
	Total	Percentage of gross loans and advances to customers	Total	Percentage of gross loans and advances to customers
Rescheduled loans and advances to customers	6,466	0.06%	3,073	0.03%
Of which:				
Rescheduled loans and advances overdue for more than 90 days	1,940	0.02%	2,498	0.03%

#### Bank

	201	2015		4
	Total	Percentage of gross loans and advances to customers	Total	Percentage of gross loans and advances to customers
Rescheduled loans and advances to customers	5,405	0.05%	339	0.00%
Of which:				
Rescheduled loans and advances overdue for more than 90 days	1,811	0.02%	32	0.00%

#### (1) Credit risk (continued)

(g) Distribution of amounts due from banks and non-bank financial institutions in terms of credit quality is as follows:

Amount due from banks and non-bank financial institutions includes deposits and placements with banks and non-bank financial institutions, and financial assets held under resale agreements of which counterparties are banks and non-bank financial institutions.

	Group		Ва	Bank	
	2015	2014	2015	2014	
Individually assessed and impaired gross amount	76	55	73	52	
Allowances for impairment losses	(43)	(34)	(37)	(31)	
Subtotal	33	21	36	21	
Neither overdue nor impaired					
- Grade A to AAA	883,645	707,514	841,929	703,135	
- Grade B to BBB	3,161	2,819	2,365	2,555	
- Unrated	87,633	78,383	159,748	96,187	
Subtotal	974,439	788,716	1,004,042	801,877	
Total	974,472	788,737	1,004,078	801,898	

Amounts neither overdue nor impaired are analysed above according to the Group and the Bank's internal credit rating. Unrated amounts due from banks and non-bank financial institutions include amounts due from a number of banks and non-bank financial institutions for which the Group and the Bank have not assigned an internal credit rating.

### (1) Credit risk (continued)

#### (h) Distribution of debt investments analysed by rating

The Group adopts a credit rating approach to manage the credit risk of the debt investments portfolio held. The ratings are obtained from Bloomberg Composite, or major rating agencies where the issuers of the debt investments are located. The carrying amounts of the debt investments analysed by the rating agency designations as at the end of the reporting period are as follows:

#### Group

	2015					
	Unrated	AAA	AA	A Lo	wer than A	Total
Individually assessed and impaired gross amount						
<ul> <li>Banks and non-bank financial institutions</li> </ul>	325	-	_	_	-	325
<ul><li>Enterprises</li></ul>	3,219	-	-	-	-	3,219
- Others	200	200	-	_	-	400
Total	3,744	200	-	-	_	3,944
Allowances for impairment losses						(923)
Subtotal						3,021
Neither overdue nor impaired						
- Government	1,282,135	593,329	20,103	2,975	2,924	1,901,466
- Central banks	155,155	3,422	913	-	2,771	162,261
<ul><li>Policy banks</li></ul>	484,102	_	_	-	_	484,102
<ul> <li>Banks and non-bank financial institutions</li> </ul>	1,020,578	73,303	2,758	12,048	5,229	1,113,916
- Public sector entities	_	20	_	_	-	20
- Enterprises	134,251	336,413	5,493	8,873	2,370	487,400
- Others	70,380	9,034	7,353	800	_	87,567
Total	3,146,601	1,015,521	36,620	24,696	13,294	4,236,732
Allowances for impairment losses						(4,069)
Subtotal						4,232,663
Total						4,235,684

Financial statements and others
Notes to the financial statements
(Expressed in millions of RMB, unless otherwise stated)

## **RISK MANAGEMENT (CONTINUED)**

## Credit risk (continued)

## (h) Distribution of debt investments analysed by rating (continued)

### Group (continued)

	2014 (Restated)						
	Unrated	AAA	AA	А	Lower than A	Tota	
Individually assessed and impaired gross amount							
<ul> <li>Banks and non-bank financial institutions</li> </ul>	310	_	_	_	625	935	
- Enterprises	1,791	2,914	53	_	_	4,758	
Total	2,101	2,914	53	_	625	5,693	
Allowances for impairment losses						(1,319	
Subtotal						4,374	
Neither overdue nor impaired							
<ul><li>Government</li></ul>	1,190,607	12,838	27,387	318	3,725	1,234,875	
- Central banks	182,026	57	2,741	3,360	-	188,184	
<ul><li>Policy banks</li></ul>	536,095	_	1,021	32	-	537,148	
<ul> <li>Banks and non-bank financial institutions</li> </ul>	1,163,140	66,227	12,082	7,315	5,546	1,254,310	
<ul> <li>Public sector entities</li> </ul>	_	20	_	-	_	20	
- Enterprises	98,483	362,311	13,588	2,286	429	477,097	
- Others	2,955	6,832	6,188	_	_	15,975	
Total	3,173,306	448,285	63,007	13,311	9,700	3,707,609	
Allowances for impairment losses						(4,679	
Subtotal						3,702,930	
Total						3,707,304	

## (1) Credit risk (continued)

### (h) Distribution of debt investments analysed by rating (continued)

### Bank

	2015					
	Unrated	AAA	AA	Α	Lower than A	Total
Individually assessed and impaired gross amount						
<ul> <li>Banks and non-bank financial institutions</li> </ul>	325	-	-	_	-	325
- Enterprises	92	-	-	-	-	92
Total	417	-	-	_	-	417
Allowances for impairment losses						(417)
Subtotal						-
Neither overdue nor impaired						
- Government	1,278,747	589,909	4,597	2,975	2,924	1,879,152
- Central banks	152,333	3,422	913	-	2,771	159,439
<ul> <li>Policy banks</li> </ul>	479,920	-	-	-	-	479,920
<ul> <li>Banks and non-bank financial institutions</li> </ul>	978,930	71,616	1,479	4,414	2,340	1,058,779
- Enterprises	125,769	332,434	3,389	2,130	291	464,013
- Others	69,420	-	-	-	-	69,420
Total	3,085,119	997,381	10,378	9,519	8,326	4,110,723
Allowances for impairment losses						(4,069)
Subtotal						4,106,654
Total						4,106,654

# (1) Credit risk (continued)

# (h) Distribution of debt investments analysed by rating (continued)

#### Bank (continued)

			2014			
	Unrated	AAA	AA	А	Lower than A	Total
Individually assessed and impaired gross amount						
<ul> <li>Banks and non-bank financial institutions</li> </ul>	310	-	-	_	625	935
- Enterprises	88	2,914	-	_	-	3,002
Total	398	2,914	-	_	625	3,937
Allowances for impairment losses						(1,092)
Subtotal						2,845
Neither overdue nor impaired						
- Government	1,188,076	12,465	5,231	318	3,725	1,209,815
- Central banks	175,466	57	2,240	3,360	-	181,123
- Policy banks	528,160	-	-	32	-	528,192
- Banks and non-bank financial institutions	1,144,813	65,317	4,810	4,971	4,663	1,224,574
- Enterprises	94,043	358,621	12,689	1,434	397	467,184
Total	3,130,558	436,460	24,970	10,115	8,785	3,610,888
Allowances for impairment losses						(4,679)
Subtotal						3,606,209
Total						3,609,054

#### (i) Credit risk arising from the Group's derivatives exposures

The majority of the Group's derivatives transactions with domestic customers are hedged back-to-back with overseas banks and non-bank financial institutions. The Group is exposed to credit risk both in respect of the domestic customers and the overseas banks and non-bank financial institutions. The Group manages this risk by monitoring this exposure on a regular basis.

# (j) Settlement risk

The Group's activities may give rise to settlement risk at the time of the settlement of transactions and trades. Settlement risk is the risk of loss due to the failure of an entity to honour its obligations to deliver cash, securities or other assets as contractually agreed.

For certain types of transactions, the Group mitigates this risk by conducting settlements through a settlement or clearing agent to ensure that a trade is settled only when both parties have fulfilled their contractual settlement obligations.

#### (2) Market risk

Market risk is the risk of loss, in respect of the Group's on and off balance sheet activities, arising from adverse movements in market rates including interest rates, foreign exchange rates, commodity prices and stock prices. Market risk arises from both the Group's trading and non-trading business. A trading book consists of positions in financial instruments and commodities held either with trading intent or in order to hedge other elements of the trading book. Non-trading book records those financial instruments and commodities which are not included in the trading book.

The Group continues to improve market risk management system. The Market Risk Management Department is responsible for leading the establishment of market risk management policies and rules, developing the market risk measurement tools, monitoring and reporting the trading market risk and related daily work. The Asset and Liability Management Department (the "ALM") is responsible for managing non-trading market risk and the size and structure of the assets and liabilities in response to non-trading market risk. The Financial Market Department manages the Bank's RMB and foreign currency investment portfolios, conducts proprietary and customer-driven transactions, as well as implementing market risk management policies and rules. The Audit Department is responsible for regularly performing independent audits of the reliability and effectiveness of the processes constituting the risk management system.

The Group's interest rate risk mainly comprises repricing risk and basis risk arising from mismatch of term structure and pricing basis of assets and liabilities. The Group uses multiple tools such as repricing gap analysis, sensitivity analysis on net interest income, scenario analysis and stress testing, etc. to monitor the interest rate risk periodically.

The Group's foreign exchange exposure mainly comprises exposures from foreign currency portfolios within treasury proprietary investments in debt securities and money market placements, and currency exposures from its overseas business. The Group manages its foreign exchange exposure by spot foreign exchange transactions and by matching its foreign currency denominated assets with corresponding liabilities in the same currency, and also uses derivatives in the management of its own foreign currency asset and liability portfolios and structural positions.

The Group is also exposed to market risk in respect of its customer driven derivatives portfolio and manages this risk by entering into back-to-back hedging transactions with overseas banks and non-bank financial institutions.

The Group considers that the market risk arising from stock prices in respect of its investment portfolios is minimal.

The Group monitors market risk separately in respect of trading portfolios and non-trading portfolios. Trading portfolios include exchange rate and interest rate derivatives as well as trading securities. The historical simulation model for the Value-at-risk ("VaR") analysis is a major tool used by the Bank to measure and monitor the market risk of its trading portfolio. Net interest income sensitivity analysis, interest rate repricing gap analysis and foreign exchange risk concentration analysis are the major tools used by the Group to monitor the market risk of its overall businesses.

#### (2) Market risk (continued)

#### (a) VaR analysis

VaR is a technique which estimates the potential losses that could occur on risk positions taken, due to movements in market interest rates, foreign exchange rates and other market prices over a specified time horizon and at a given level of confidence. The Risk Management Department calculates interest rates, foreign exchange rates and commodity prices VaR for the Bank's trading portfolio. By reference to historical movements in interest rates, foreign exchange rates and commodity prices, the Risk Management Department calculates VaR on a daily basis for the trading portfolio and monitors regularly. VaR is calculated at a confidence level of 99% and with a holding period of one day.

A summary of the VaR of the Bank's trading portfolio as at the end of the reporting period and during the respective years is as follows:

	2015							
	As at 31 December	Average	Maximum	Minimum				
Risk valuation of trading portfolio	149	83	200	48				
Of which:								
- Interest rate risk	46	38	172	17				
<ul> <li>Foreign exchange risk<sup>®</sup></li> </ul>	142	71	206	13				
- Commodity risk	1	3	12	-				

		2014							
	As at 31 December	Average	Maximum	Minimum					
Risk valuation of trading portfolio	189	67	194	17					
Of which:									
- Interest rate risk	173	31	173	9					
<ul> <li>Foreign exchange risk<sup>(i)</sup></li> </ul>	36	54	119	12					
- Commodity risk	1	1	21						

#### (i) The VaR in relation to bullion is included in foreign exchange risk above.

VaR for each risk factor is the independently derived largest potential loss in a specific holding period and at a certain confidence level due to fluctuations solely in that risk factor. The individual VaRs do not add up to the total VaR as there is diversification effect due to correlation amongst the risk factors.

Although VaR is an important tool for measuring market risk, the assumptions on which the model is based give rise to some limitations, including the following:

- A 1-day holding period assumes that it is possible to hedge or dispose of positions within that period.
   This is considered to be a realistic assumption in almost all cases but may not be the case in situations in which there is severe market illiquidity for a prolonged period;
- A 99 percent confidence level does not reflect losses that may occur beyond this level. Within the
  model used there is 1 percent probability that losses could exceed the VaR;
- VaR is calculated on an end-of-day basis and does not reflect exposures that may arise on positions during the trading day;
- The use of historical data as a basis for determining the possible range of future outcomes may not always cover all possible scenarios, especially those of an exceptional nature; and
- The VaR measure is dependent upon the Bank's position and the volatility of market prices. The VaR of an unchanged position reduces if the market price volatility declines and vice versa.

### (2) Market risk (continued)

#### (b) Net interest income sensitivity analysis

In monitoring interest rate risk on its overall non-derivative financial assets and liabilities, the Bank regularly measures its future net interest income sensitivity to an increase or decrease in market interest rates (assuming no asymmetrical movement in yield curves and a constant financial position). An incremental 100 basis points parallel fall or rise in all yield curves, other than that applicable to balances with central banks, would increase or decrease annualised net interest income of the Group for the year by RMB40,586 million (as at 31 December 2014: RMB38,702 million). Had the impact of yield curves movement for demand deposits from customers been excluded, the annualised net interest income of the Group for the year would decrease or increase by RMB40,443 million (as at 31 December 2014: RMB30,346 million).

The above interest rate sensitivity is for illustration purpose only and is assessed based on simplified assumptions. The figures here indicate estimated net interest income movements under various predicted yield curve scenarios and are subject to the Bank's current interest rate exposures. However, the possible risk management measures that can be undertaken by the department who manages the interest related risk or related business departments to mitigate interest rate risk have not been taken into account. In practice, the department who manage the interest related risk strives to reduce loss arising from interest rate risk while increasing its net income. These figures are estimated on the assumption that the interest rates on various maturities will move within similar ranges, and therefore do not reflect the potential net interest income changes in the event that interest rates on some maturities may change and others remain unchanged. Moreover, the above estimations are based on other simplified assumptions, including that all positions will be held to maturity and rolled over upon maturity.

#### (c) Interest rate repricing gap analysis

Interest rate risk refers to the risk where the market interest rates, term structure and other factors may experience unfavourable fluctuations which impact the overall profitability and fair value resulting in losses to the Bank. The key determinants of the Group's interest rate risk arise from the mismatch between the maturity periods of the assets and liabilities, and inconsistent pricing basis, resulting in repricing risk and basis risk.

The ALM is responsible for regularly monitoring the interest rate risk positions and measuring the interest rate repricing gap. The main reason for measuring the interest rate repricing gap is to assist in analysing the impact of interest rate changes on net interest income.

# (2) Market risk (continued)

#### (c) Interest rate repricing gap analysis (continued)

The following tables indicate the average interest rate ("AIR") for the respective year, and the expected next repricing dates (or maturity dates whichever are earlier) for the assets and liabilities of the Group as at the end of the reporting period.

#### Group

					2015			
	Note	Average interest rate (i)	Non- interest bearing	Within three months	Between three months and one year	Between one year and five years	More than five years	Total
Assets								
Cash and deposits with central banks		1.53%	114,845	2,286,699	-	-	-	2,401,544
Deposits and placements with banks and non-bank financial institutions		3.91%	_	448,836	210,523	4,386	_	663,745
Financial assets held under resale agreements		3.29%	-	242,317	68,410	-	-	310,727
Loans and advances to customers	(ii)	5.42%	-	5,771,201	4,191,281	198,752	73,289	10,234,523
Investments	(iii)	3.97%	40,707	384,287	798,241	1,663,387	1,389,770	4,276,392
Other assets		-	462,558	-	-	-	-	462,558
Total assets		4.43%	618,110	9,133,340	5,268,455	1,866,525	1,463,059	18,349,489
11-1-192								
Liabilities		0.000/		OT 000	4.040			40.040
Borrowings from central banks		3.20%	-	37,806	4,242	-	-	42,048
Deposits and placements from banks and non-bank financial institutions		2.31%	-	1,546,782	162,526	51,799	-	1,761,107
Financial liabilities at fair value through profit or loss		3.60%	19,443	150,998	132,208	_	_	302,649
Financial assets sold under repurchase agreements		2.72%	_	268,002	10	_	_	268,012
Deposits from customers		1.84%	121,249	8,970,336	3,066,679	1,503,008	7,261	13,668,533
Debt securities issued		4.07%	_	140,575	66,470	84,011	124,488	415,544
Other liabilities		_	446,513			-		446,513
Total liabilities		1.97%	587,205	11,114,499	3,432,135	1,638,818	131,749	16,904,406
Asset-liability gap		2.46%	30,905	(1,981,159)	1,836,320	227,707	1,331,310	1,445,083

# Financial statements and others Notes to the financial statements (Expressed in millions of RMB, unless otherwise stated)

# RISK MANAGEMENT (CONTINUED)

- Market risk (continued)
  - Interest rate repricing gap analysis (continued)

#### Group (continued)

				2	2014 (Restated)			
	Note	Average interest rate (i)	Non- interest bearing	Within three months	Between three months and one year	Between one year and five years	More than five years	Total
Assets					,	,	,	
Cash and deposits with central banks		1.55%	128,271	2,482,510	-	-	-	2,610,781
Deposits and placements with banks and non-bank financial institutions		4.63%	_	343,959	161,608	9,419	_	514,986
Financial assets held under resale agreements		4.99%	-	238,256	35,495	-	-	273,751
Loans and advances to customers	(ii)	5.85%	-	5,008,392	4,059,338	83,238	71,929	9,222,897
Investments	(iii)	4.03%	23,619	489,185	528,865	1,585,263	1,103,990	3,730,922
Other assets		_	390,756	_	_		-	390,756
Total assets		4.72%	542,646	8,562,302	4,785,306	1,677,920	1,175,919	16,744,093
Liabilities								
Borrowings from central banks		3.04%	-	82,858	8,358	-	-	91,216
Deposits and placements from banks and non-bank financial institutions		3.26%	-	978,962	221,176	6,382	-	1,206,520
Financial liabilities at fair value through profit or loss		1.43%	18,052	209,672	68,285	_	-	296,009
Financial assets sold under repurchase agreements		2.86%	_	181,374	154	_	_	181,528
Deposits from customers		1.92%	132,430	8,686,314	2,650,532	1,421,910	7,967	12,899,153
Debt securities issued		3.47%	-	115,280	116,058	95,854	104,460	431,652
Other liabilities		_	386,167	-	-	-	-	386,167
Total liabilities		2.11%	536,649	10,254,460	3,064,563	1,524,146	112,427	15,492,245
Asset-liability gap		2.61%	5,997	(1,692,158)	1,720,743	153,774	1,063,492	1,251,848

<sup>(</sup>i) Average interest rate represents the ratio of interest income/expense to average interest bearing assets/liabilities.

For loans and advances to customers, the "within three months" category includes overdue amounts (net of (ii) allowances for impairment losses) of RMB85,374 million as at 31 December 2015 (as at 31 December 2014: RMB66,984 million).

Investments include financial assets at fair value through profit or loss, available-for-sale financial assets, held-to-maturity investment, receivables and investments in associates and joint ventures.

# (2) Market risk (continued)

# (c) Interest rate repricing gap analysis (continued)

# Bank

					2015			
		Average interest	Non- interest	Within three	Between three months and	Between one year and	More than	
	Note	rate (i)	bearing	months	one year	five years	five years	Total
Assets								
Cash and deposits with central banks		1.53%	101,292	2,282,281	-	-	-	2,383,573
Deposits and placements with banks and non-bank financial institutions		3.63%	_	478,273	216,266	-	-	694,539
Financial assets held under resale agreements		3.28%	_	241,129	68,410	_	-	309,539
Loans and advances to customers	(ii)	5.42%	_	5,529,377	4,113,783	186,269	70,564	9,899,993
Investments	(iii)	3.99%	37,251	351,615	767,900	1,609,643	1,377,495	4,143,904
Other assets		-	459,185	_	_	_	_	459,185
Total assets		4.41%	597,728	8,882,675	5,166,359	1,795,912	1,448,059	17,890,733
Liabilities								
Borrowings from central banks		3.20%	-	37,716	3,438	-	-	41,154
Deposits and placements from banks and non-bank financial institutions		2.18%	-	1,577,844	114,691	53,919	-	1,746,454
Financial liabilities at fair value through profit or loss		3.80%	18,985	150,643	132,150	_	_	301,778
Financial assets sold under repurchase agreements		2.31%	_	264,563	6	_	_	264,569
Deposits from customers		1.84%	106,667	8,782,696	2,997,838	1,498,874	7,171	13,393,246
Debt securities issued		3.33%	· -	101,945	55,020	75,258	124,488	356,711
Other liabilities		-	366,725				-	366,725
Total liabilities		1.92%	492,377	10,915,407	3,303,143	1,628,051	131,659	16,470,637
Asset-liability gap		2.49%	105,351	(2,032,732)	1,863,216	167,861	1,316,400	1,420,096

- (2) Market risk (continued)
  - (c) Interest rate repricing gap analysis (continued)

# Bank (continued)

					2014			
	Note	Average interest rate (i)	Non- interest bearing	Within three months	Between three months and one year	Between one year and five years	More than five years	Total
Assets		()	<u> </u>		,	, , , , , , , , , , , , , , , , , , , ,		
Cash and deposits with central banks		1.55%	122,153	2,477,875	_	-	-	2,600,028
Deposits and placements with banks and non-bank financial institutions		4.06%	_	380,091	143,963	4,400	_	528,454
Financial assets held under resale agreements		4.96%	_	237,949	35,495	_	_	273,444
Loans and advances to customers	(ii)	5.91%	-	4,753,217	3,983,089	70,169	69,771	8,876,246
Investments	(iii)	4.05%	32,405	463,784	501,083	1,550,392	1,093,795	3,641,459
Other assets		_	400,152		_	-	_	400,152
Total assets		4.72%	554,710	8,312,916	4,663,630	1,624,961	1,163,566	16,319,783
Liabilities								
Borrowings from central banks		3.03%	_	82,426	7,983	_	_	90,409
Deposits and placements from banks and non-bank financial institutions		3.18%	_	964,089	191,957	4,852	_	1,160,898
Financial liabilities at fair value through profit or loss		1.43%	17,235	207,968	67,439	_	_	292,642
Financial assets sold under repurchase agreements		3.47%	_	177,116	140	_	_	177,256
Deposits from customers		1.92%	100,287	8,555,196	2,578,874	1,412,224	7,912	12,654,493
Debt securities issued		3.20%	-	105,105	86,154	75,089	101,156	367,504
Other liabilities		-	344,345	_	-	-	-	344,345
Total liabilities		2.09%	461,867	10,091,900	2,932,547	1,492,165	109,068	15,087,547
Asset-liability gap		2.64%	92,843	(1,778,984)	1,731,083	132,796	1,054,498	1,232,236

<sup>(</sup>i) Average interest rate represents the ratio of interest income/expense to average interest bearing assets/liabilities.

<sup>(</sup>ii) For loans and advances to customers, the "within three months" category includes overdue amounts (net of allowances for impairment losses) of RMB82,683 million as at 31 December 2015 (As at 31 December 2014: RMB63,704 million).

<sup>(</sup>iii) Investments include financial assets at fair value through profit or loss, available-for-sale financial assets, held-to-maturity investments, receivables and investments in subsidiaries.

#### (2) Market risk (continued)

#### (d) Currency risk

The Group's foreign exchange exposure mainly comprises exposures that arise from the foreign currency portfolio within the Treasury Department's proprietary investments, and currency exposures originated by the Group's overseas businesses.

The Group manages currency risk by spot and forward foreign exchange transactions and by matching its foreign currency denominated assets with corresponding liabilities in the same currency, and also uses derivatives (principally foreign exchange swaps and cross currency swaps) in the management of its own foreign currency asset and liability portfolios and structural positions.

The group actively manages foreign currency exposure risk, minimizes foreign exchange risk by business lines. Therefore, the net exposure is not sensitive to exchange rate fluctuations and the potential impact to the pre-tax profits and other comprehensive income of the group is not material.

The currency exposures of the Group's and the Bank's assets and liabilities as at the end of the reporting period are as follows:

#### Group

			2015	5	
	Note	RMB	USD (RMB equivalent)	Others (RMB equivalent)	Total
Assets		2	- oquiraioni,	- oquiraioii,	70101
Cash and deposits with central banks		2,211,080	119,786	70,678	2,401,544
Deposits and placements with banks and non-bank financial institutions	(i)	843,723	92,685	38,064	974,472
Loans and advances to customers	.,	9,347,418	646,063	241,042	10,234,523
Investments		4,160,960	62,675	52,757	4,276,392
Other assets		430,526	14,218	17,814	462,558
Total assets		16,993,707	935,427	420,355	18,349,489
Liabilities					
Borrowings from central banks		16,041	21,751	4,256	42,048
Deposits and placements from banks and non-bank financial institutions	(ii)	1,754,011	208,219	66,889	2,029,119
Financial liabilities at fair value through profit or loss		286,732	15,280	637	302,649
Deposits from customers		13,011,964	401,284	255,285	13,668,533
Debt securities issued		258,044	125,261	32,239	415,544
Other liabilities		429,389	6,538	10,586	446,513
Total liabilities		15,756,181	778,333	369,892	16,904,406
Total liabilities		15,756,161	110,333	309,692	16,904,406
Net position		1,237,526	157,094	50,463	1,445,083
Net notional amount of derivatives		288,525	(360,087)	77,993	6,431
Credit commitments		2,209,582	92,679	100,023	2,402,284

- (2) Market risk (continued)
  - (d) Currency risk (continued)

# Group (continued)

		2014 (Restated)						
	Note	RMB	USD (RMB equivalent)	Others (RMB equivalent)	Total			
Assets	11010	TIVID	equivalenty	equivalenty	Total			
Cash and deposits with central banks		2,553,937	40,375	16,469	2,610,781			
Deposits and placements with banks and non-bank financial institutions	(i)	670,774	73,065	44,898	788,737			
Loans and advances to customers		8,471,056	568,883	182,958	9,222,897			
Investments		3,644,031	35,464	51,427	3,730,922			
Other assets		314,775	42,649	33,332	390,756			
Total assets		15,654,573	760,436	329,084	16,744,093			
Liabilities								
Borrowings from central banks		68,982	7,055	15,179	91,216			
Deposits and placements from banks and non-bank financial institutions	(ii)	1,173,773	162,537	51,738	1,388,048			
Financial liabilities at fair value through profit or loss		270,329	24,316	1,364	296,009			
Deposits from customers		12,280,266	405,376	213,511	12,899,153			
Debt securities issued		265,130	122,514	44,008	431,652			
Other liabilities		356,103	1,129	28,935	386,167			
Total liabilities		14,414,583	722,927	354,735	15,492,245			
Net position		1,239,990	37,509	(25,651)	1,251,848			
Net notional amount of derivatives		(21,184)	19,298	50,412	48,526			
Credit commitments		2,041,479	144,592	93,326	2,279,397			

<sup>(</sup>i) Including financial assets held under resale agreements.

<sup>(</sup>ii) Including financial assets sold under repurchase agreements.

# (2) Market risk (continued)

# (d) Currency risk (continued)

# Bank

			2015	5	
	Note	RMB	USD (RMB equivalent)	Others (RMB equivalent)	Total
Assets	Note	THE	equivalenty	equivalenty	Total
Cash and deposits with central banks		2,204,311	119,146	60,116	2,383,573
Deposits and placements with banks and non-bank financial institutions	(i)	869,165	97,670	37,243	1,004,078
Loans and advances to customers	(7)	9,200,987	575,402	123,604	9,899,993
Investments		4,095,926	21,627	26,351	4,143,904
Other assets		403,493	51,289	4,403	459,185
Total assets		16,773,882	865,134	251,717	17,890,733
Liabilities					
Borrowings from central banks		15,147	21,751	4,256	41,154
Deposits and placements from banks and non-bank financial institutions	(ii)	1,717,935	207,568	85,520	2,011,023
Financial liabilities at fair value through profit or loss		286,651	15,096	31	301,778
Deposits from customers		12,933,631	346,476	113,139	13,393,246
Debt securities issued		241,929	93,602	21,180	356,711
Other liabilities		354,949	4,403	7,373	366,725
Total liabilities		15,550,242	688,896	231,499	16,470,637
Net position		1,223,640	176,238	20,218	1,420,096
Net notional amount of derivatives		269,525	(303,533)	40,418	6,410
Credit commitments		2,213,149	121,853	45,541	2,380,543

- (2) Market risk (continued)
  - (d) Currency risk (continued)

# Bank (continued)

			2014		
	Note	RMB	USD (RMB equivalent)	Others (RMB equivalent)	Total
Assets	.,,,,,	2	oqu.va.o,	044.74.07.19	10101
Cash and deposits with central banks		2,549,507	39,978	10,543	2,600,028
Deposits and placements with banks and non-bank financial institutions	(i)	652,427	104,419	45,052	801,898
Loans and advances to customers		8,300,128	493,987	82,131	8,876,246
Investments		3,597,518	20,513	23,428	3,641,459
Other assets		327,890	53,055	19,207	400,152
Total assets		15,427,470	711,952	180,361	16,319,783
Liabilities					
Borrowings from central banks		68,175	7,055	15,179	90,409
Deposits and placements from banks and non-bank financial institutions	(ii)	1,137,458	151,614	49,082	1,338,154
Financial liabilities at fair value through profit or loss		268,356	24,238	48	292,642
Deposits from customers		12,209,331	354,977	90,185	12,654,493
Debt securities issued		239,392	91,552	36,560	367,504
Other liabilities		319,301	14,497	10,547	344,345
Total liabilities		14,242,013	643,933	201,601	15,087,547
Net position		1,185,457	68,019	(21,240)	1,232,236
Net notional amount of derivatives		11,733	(5,917)	40,391	46,207
Credit commitments		2,072,000	186,445	44,582	2,303,027

<sup>(</sup>i) Including financial assets held under resale agreements.

<sup>(</sup>ii) Including financial assets sold under repurchase agreements.

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#### 65 RISK MANAGEMENT (CONTINUED)

### (3) Liquidity risk

Liquidity risk is the type of risk that occurs when, despite its debt servicing ability, the Group cannot obtain sufficient funds in time, or obtain sufficient funds at a reasonable cost, to meet the needs of asset growth or repay liabilities when they are due. It is caused by mismatches of assets and liabilities in terms of their amounts and maturity dates. In accordance with liquidity policies, the Group monitors the future cash flows to ensure that an appropriate level of highly liquid assets is maintained.

At the Group level, liquidity is managed and coordinated through the ALM Department. The ALM Department is responsible for formulation of the liquidity policies in accordance with regulatory requirements and prudential principles. Such policies include:

- adopting a prudent strategy and ensuring sufficient funds are available at any moment to satisfy any payment request;
- optimising the Group's asset and liability structure, diversifying and stabilising the source of funds, and reserving an appropriate proportion of highly credit-rated and liquid asset portfolio; and
- managing and utilising centrally the Bank's liquid funds.

The Group uses a variety of methods including liquidity index analysis, analysis of remaining contractual maturities and undiscounted cash flow analysis to measure the liquidity risk. Gap analysis is used to predict the cash flow within one year. Various types of scenario analysis are then applied to assess the impact of liquidity risk.

# (3) Liquidity risk (continued)

# (a) Maturity analysis

The following tables provide an analysis of the assets and liabilities of the Group and the Bank based on the remaining periods to repayment as at the end of the reporting period:

#### Group

				20	15			
	Indefinite	Repayable on demand	Within one month	Between one and three months	Between three months and one year	Between one and five years	More than five years	Total
Assets								
Cash and deposits with central banks	2,183,358	218,186	-	-	-	-	-	2,401,544
Deposits and placements with banks and non-bank financial institutions	-	64,768	178,137	200,987	210,163	9,690	-	663,745
Financial assets held under resale agreements	-	-	166,890	75,427	68,410	-	-	310,727
Loans and advances to customers	84,254	431,544	301,975	540,601	2,561,181	2,744,588	3,570,380	10,234,523
Investments								
<ul> <li>Financial assets at fair value through profit or loss</li> </ul>	4,301	-	28,452	44,072	125,694	62,885	5,769	271,173
- Available-for-sale financial assets	31,420	-	10,097	36,054	144,847	545,503	298,831	1,066,752
- Held-to-maturity investments	-	-	8,851	79,769	407,854	1,106,884	960,622	2,563,980
- Receivables	-	-	12,681	12,997	91,533	109,525	142,765	369,501
<ul> <li>Investments in associates and joint ventures</li> </ul>	4,986	-	-	-	-	-	-	4,986
Other assets	210,352	49,476	24,933	57,701	105,588	12,790	1,718	462,558
Total assets	2,518,671	763,974	732,016	1,047,608	3,715,270	4,591,865	4,980,085	18,349,489
Liabilities								
Borrowings from central banks		_	24,161	13,645	4,242	_	_	42,048
Deposits and placements from banks and non-bank financial institutions		1,213,163	174,380	113,540	183,794	72,226	4,004	1,761,107
Financial liabilities at fair value through profit or loss	_	19,443	71,245	79,753	132,208	-,	-,,,,,,	302,649
Financial assets sold under repurchase agreements	_	-	267,902	100	10	_	_	268,012
Deposits from customers	-	6,957,679	920,974	1,102,123	2,610,766	2,058,410	18,581	13,668,533
Debt securities issued  - Certificates of deposit issued	_	5	53,697	44,566	65,683	6,744	101	170,796
- Bonds issued	-	-	-	5,348	6,283	27,113	2,172	40,916
<ul> <li>Subordinated bonds issued</li> </ul>	-	-	-	-	-	65,048	79,931	144,979
- Eligible Tier 2 capital bonds issued	-	-	-	-	-	14,897	43,956	58,853
Other liabilities	624	116,531	38,625	52,189	162,974	73,417	2,153	446,513
Total liabilities	624	8,306,821	1,550,984	1,411,264	3,165,960	2,317,855	150,898	16,904,406
Long/(short) position	2,518,047	(7,542,847)	(818,968)	(363,656)	549,310	2,274,010	4,829,187	1,445,083
Notional amount of derivatives								
- Interest rate contracts	-	_	50,555	60,114	326,230	66,504	3,133	506,536
- Exchange rate contracts	-	-	460,982	504,496	1,305,375	150,764	5,615	2,427,232
- Other contracts	-	-	29,724	16,848	72,287	876	-	119,735
Total	_	_	541,261	581,458	1,703,892	218,144	8,748	3,053,503

- (3) Liquidity risk (continued)
  - (a) Maturity analysis (continued)

# Group (continued)

				2014 (Re	estated)			
	Indefinite	Repayable on demand	Within one month	Between one and three months	Between three months and one year	Between one and five years	More than five years	Total
Assets	nidomino.	on domain	0.10 1.101141		, ou.	o you.o	o youro	10101
Cash and deposits with central banks	2,456,736	154,045	_	_	_	_	_	2,610,781
Deposits and placements with banks and non-bank financial institutions	-	67,172	119,649	153,727	162,134	12,058	246	514,986
Financial assets held under resale agreements	-	_	179,452	58,804	35,495	-	-	273,751
Loans and advances to customers	55,547	356,911	273,461	566,001	2,298,193	2,521,847	3,150,937	9,222,897
Investments								
<ul> <li>Financial assets at fair value through profit or loss</li> </ul>	4,467	-	89,983	89,880	76,083	62,882	8,940	332,235
- Available-for-sale financial assets	18,623	-	25,250	64,173	170,404	467,501	180,188	926,139
- Held-to-maturity investments	1,452	-	6,808	32,906	173,056	1,202,843	881,598	2,298,663
- Receivables	368	-	2,775	5,432	6,539	66,764	88,923	170,801
<ul> <li>Investments in associates and joint ventures</li> </ul>	3,084	_	_	-	-	-	-	3,084
Other assets	213,384	29,532	26,097	47,340	66,041	6,952	1,410	390,756
Total assets	2,753,661	607,660	723,475	1,018,263	2,987,945	4,340,847	4,312,242	16,744,093
Liabilities								
Borrowings from central banks	_	-	15,381	67,477	8,358	-	-	91,216
Deposits and placements from banks and non-bank financial institutions	_	585,618	277,699	108,671	224,925	6,549	3,058	1,206,520
Financial liabilities at fair value through profit or loss	_	18,052	111,383	98,289	68,285	_	_	296,009
Financial assets sold under repurchase agreements	-	-	181,079	295	154	-	-	181,528
Deposits from customers	-	6,748,886	889,470	1,143,267	2,658,778	1,442,869	15,883	12,899,153
Debt securities issued								
<ul> <li>Certificates of deposit issued</li> </ul>	-	-	27,976	71,028	125,624	15,027	648	240,303
<ul> <li>Bonds issued</li> </ul>	-	-	-	233	2,590	19,501	2,209	24,533
<ul> <li>Subordinated bonds issued</li> </ul>	-	-	-	-	-	63,773	81,072	144,845
- Eligible Tier 2 capital bonds issued	-	-	-	-	-	1,993	19,978	21,971
Other liabilities	401	115,239	33,723	45,916	135,031	53,092	2,765	386,167
Total liabilities	401	7,467,795	1,536,711	1,535,176	3,223,745	1,602,804	125,613	15,492,245
Long/(short) position	2,753,260	(6,860,135)	(813,236)	(516,913)	(235,800)	2,738,043	4,186,629	1,251,848
Notional amount of derivatives								
- Interest rate contracts	_	_	17,556	13,717	133,341	44,131	2,750	211,495
- Exchange rate contracts	_	_	437,789	378,044	691,726	46,807	6,001	1,560,367
- Other contracts		-	6,447	6,985	13,547	1,367	31	28,377
Total			461,792	398,746	838,614	92,305	8,782	1,800,239
Ι Οιαι			401,782	JJ0,140	000,014	₹,3U3	0,102	1,000,239

- (3) Liquidity risk (continued)
  - (a) Maturity analysis (continued)

# Bank

				201	15			
	Indefinite	Repayable on demand	Within one month	Between one and three months	Between three months and one year	Between one and five years	More than five years	Total
Assets								
Cash and deposits with central banks	2,181,429	202,144	-	-	-	-	-	2,383,573
Deposits and placements with banks and non-bank financial institutions	-	70,060	209,126	194,429	215,752	5,172	-	694,539
Financial assets held under resale agreements	-	-	165,702	75,427	68,410	-	-	309,539
Loans and advances to customers	81,645	423,867	277,528	508,980	2,475,904	2,583,729	3,548,340	9,899,993
Investments  - Financial assets at fair value through profit or loss	-	-	28,159	43,985	125,209	58,233	4,621	260,207
- Available-for-sale financial assets	4,366	-	4,480	24,837	120,126	502,233	289,755	945,797
- Held-to-maturity investments	-	-	8,630	75,420	406,575	1,104,606	958,818	2,554,049
- Receivables	-	-	12,483	12,597	88,414	95,997	141,475	350,966
- Investments in subsidiaries	32,885	-	-	-	-	-	-	32,885
Other assets	229,112	40,400	23,747	54,764	101,850	7,768	1,544	459,185
Total assets	2,529,437	736,471	729,855	990,439	3,602,240	4,357,738	4,944,553	17,890,733
Liabilities								
Borrowings from central banks	_	_	24,161	13,555	3,438	_	_	41,154
Deposits and placements from banks and non-bank financial institutions	_	1,220,678	203,579	116,623	134,428	71,146	_	1,746,454
Financial liabilities at fair value through profit or loss	_	18,984	71,017	79,627	132,150	_	_	301,778
Financial assets sold under repurchase agreements	_	_	264,466	97	6	_	_	264,569
Deposits from customers	-	6,898,890	849,483	1,033,354	2,539,852	2,053,160	18,507	13,393,246
Debt securities issued  - Certificates of deposit issued	_	5	50,524	37,147	58,783	5,054	82	151,595
- Bonds issued	-	-	-	-	3,481	4,292	593	8,366
- Subordinated bonds issued	-	-	-	-	-	57,966	79,931	137,897
- Eligible Tier 2 capital bonds issued	-	-	-	-	-	14,897	43,956	58,853
Other liabilities	48,596	57,074	32,394	40,247	113,304	72,988	2,122	366,725
Total liabilities	48,596	8,195,631	1,495,624	1,320,650	2,985,442	2,279,503	145,191	16,470,637
Long/(short) position	2,480,841	(7,459,160)	(765,769)	(330,211)	616,798	2,078,235	4,799,362	1,420,096
Notional amount of derivatives								
- Interest rate contracts	-	-	56,318	61,610	335,319	39,915	2,990	496,152
- Exchange rate contracts	-	-	429,270	410,522	1,166,865	135,313	5,360	2,147,330
- Other contracts	-		29,724	16,843	72,287	876		119,730
Total	-	-	515,312	488,975	1,574,471	176,104	8,350	2,763,212

- (3) Liquidity risk (continued)
  - (a) Maturity analysis (continued)

# Bank (continued)

				20	14			
	Indefinite	Repayable on demand	Within one month	Between one and three months	Between three months and one year	Between one and five years	More than five years	Total
Assets	maomino	on domand	One month	montrio	you	iivo youro	iivo youro	Total
Cash and deposits with central banks	2,453,866	146,162	_	_	_	_	_	2,600,028
Deposits and placements with banks and non-bank financial institutions	-	81,064	129,070	159,440	151,604	7,030	246	528,454
Financial assets held under resale agreements	_	_	179,145	58,804	35,495	_	_	273,444
Loans and advances to customers	52,150	352,186	242,407	505,451	2,193,056	2,399,377	3,131,619	8,876,246
Investments								
<ul> <li>Financial assets at fair value through profit or loss</li> </ul>	-	_	89,739	89,850	75,492	61,869	3,502	320,452
- Available-for-sale financial assets	8,089	-	19,193	57,875	145,283	440,514	173,960	844,914
- Held-to-maturity investments	-	-	6,808	32,906	172,893	1,202,428	879,688	2,294,723
- Receivables	368	-	1,478	4,660	4,669	57,121	86,280	154,576
- Investments in subsidiaries	26,794	-	-	-	-	-	-	26,794
Other assets	234,772	26,362	24,951	45,858	63,508	3,690	1,011	400,152
Total assets	2,776,039	605,774	692,791	954,844	2,842,000	4,172,029	4,276,306	16,319,783
Liabilities								
Borrowings from central banks	-	-	15,321	67,105	7,983	-	-	90,409
Deposits and placements from banks and non-bank financial institutions	-	589,145	280,045	97,574	190,481	3,653	-	1,160,898
Financial liabilities at fair value through profit or loss	-	17,235	110,889	97,079	67,439	-	-	292,642
Financial assets sold under repurchase agreements	-	-	176,840	276	140	-	-	177,256
Deposits from customers	-	6,716,706	834,896	1,068,206	2,586,501	1,432,356	15,828	12,654,493
Debt securities issued								
- Certificates of deposit issued	-	-	26,144	67,393	93,650	13,821	648	201,656
- Bonds issued	-	-	-	-	499	4,892	608	5,999
- Subordinated bonds issued	-	-	-	-	-	57,956	79,922	137,878
<ul> <li>Eligible Tier 2 capital bonds issued</li> <li>Other liabilities</li> </ul>	43	110,000	- 00.664	20.400	104 146	1,993	19,978	21,971
Other liabilities	43	116,666	29,664	38,420	104,146	52,674	2,732	344,345
Total liabilities	43	7,439,752	1,473,799	1,436,053	3,050,839	1,567,345	119,716	15,087,547
Long/(short)position	2,775,996	(6,833,978)	(781,008)	(481,209)	(208,839)	2,604,684	4,156,590	1,232,236
Notional amount of derivatives								
- Interest rate contracts	-	-	17,121	13,704	131,685	42,132	2,750	207,392
- Exchange rate contracts	-	-	355,381	291,997	562,810	37,253	5,372	1,252,813
- Other contracts	-	-	6,347	6,912	13,088	-	-	26,347
Total	_	_	378,849	312,613	707,583	79,385	8,122	1,486,552

# (3) Liquidity risk (continued)

#### (b) Contractual undiscounted cash flow

The following tables provide an analysis of the contractual undiscounted cash flow of the non-derivative financial liabilities and off balance sheet credit commitments of the Group and the Bank as at the end of reporting period. The Group's and the Bank's expected cash flows on these instruments may vary significantly from this analysis.

# Group

				20	15			
	Carrying amount	Gross cash outflow	Repayable on demand	Within one month	Between one month and three months	Between three months and one year	Between one year and five years	More than five years
Non-derivative financial liabilities								
Borrowings from central banks	42,048	42,510	-	24,523	13,677	4,310	-	-
Deposits and placements from banks and non-bank financial institutions	1,761,107	1,784,978	1,220,543	175,072	115,194	189,612	79,301	5,256
Financial liabilities at fair value through profit or loss	302,649	304,350	19,443	71,583	80,379	132,945	_	-
Financial assets sold under repurchase agreements	268,012	268,096	_	267,986	100	10	_	_
Deposits from customers	13,668,533	14,066,150	6,959,367	933,650	1,131,199	2,718,065	2,301,457	22,412
Debt securities issued								
- Certificates of deposit issued	170,796	172,518	5	53,797	44,932	66,816	6,864	104
- Bond issued	40,916	44,707	-	189	5,526	6,975	29,684	2,333
- Subordinated bonds issued	144,979	185,557	-	-	1,223	5,743	92,319	86,272
- Eligible Tier 2 capital bonds issued	58,853	82,009	-	-	-	2,711	25,483	53,815
Other financial liabilities	137,111	137,111	131,454	1,622	601	2,257	-	1,177
Total	16,595,004	17,087,986	8,330,812	1,528,422	1,392,831	3,129,444	2,535,108	171,369
Off-balance sheet loan commitments and credit card commitments (Note)		1,039,485	860,456	75,469	19,376	40,592	39,341	4,251
Guarantees, acceptances and other credit commitments (Note)		1,362,799	-	332,601	169,052	339,391	481,361	40,394

- (3) Liquidity risk (continued)
  - (b) Contractual undiscounted cash flow (continued)

# Group (continued)

				2014 (Re	estated)			
	Carrying amount	Gross cash outflow	Repayable on demand	Within one month	Between one month and three months	Between three months and one year	Between one year and five years	More than five years
Non-derivative financial liabilities	umount	outilow	on domand	One monar	montho	one year	iivo youro	iivo youro
Borrowings from central banks	91,216	92,293	_	15,633	68,081	8,579	_	_
Deposits and placements from banks and non-bank financial institutions	1,206,520	1,218,693	586,146	278,566	110,485	232,376	7,262	3,858
Financial liabilities at fair value through profit or loss	296,009	300,029	18,052	112,230	99,577	70,170	-	-
Financial assets sold under repurchase agreements	181,528	181,633	_	181,179	298	156	-	-
Deposits from customers	12,899,153	13,264,574	6,750,324	904,117	1,176,840	2,763,711	1,651,486	18,096
Debt securities issued								
- Certificates of deposit issued	240,303	242,299	-	28,076	71,278	126,859	15,486	600
<ul> <li>Bond issued</li> </ul>	24,533	27,094	-	64	339	3,157	21,089	2,445
- Subordinated bonds issued	144,845	192,199	-	-	1,219	5,739	91,547	93,694
- Eligible Tier 2 capital bonds issued	21,971	34,450	-	-	-	1,294	7,176	25,980
Other financial liabilities	98,912	98,912	96,218	507	320	1,368	-	499
Total	15,204,990	15,652,176	7,450,740	1,520,372	1,528,437	3,213,409	1,794,046	145,172
Off-balance sheet loan commitments and credit card commitments (Note)		926,816	723,996	63,991	31,610	64,423	41,102	1,694
Guarantees, acceptances and other credit commitments (Note)		1,352,581	-	363,442	243,751	447,179	267,126	31,083

- (3) Liquidity risk (continued)
  - (b) Contractual undiscounted cash flow (continued)

# Bank

				20	15			
	Carrying amount	Gross cash	Repayable on demand	Within one month	Between one and three months	Between three months and one year	Between one and five years	More than five years
Non-derivative financial liabilities								
Borrowings from central banks	41,154	41,585	-	24,523	13,585	3,477	-	-
Deposits and placements from banks and non-bank financial institutions	1,746,454	1,763,663	1,226,167	204,282	117,865	137,799	77,550	-
Financial liabilities at fair value through profit or loss	301,778	303,480	18,985	71,355	80,252	132,888	-	-
Financial assets sold under repurchase agreements	264,569	264,656	_	264,552	98	6	_	_
Deposits from customers	13,393,246	13,789,118	6,899,774	862,095	1,062,275	2,646,624	2,296,011	22,339
Debt securities issued								
- Certificates of deposit issued	151,595	152,958	5	50,642	37,417	59,661	5,150	83
- Bonds issued	8,366	9,016	-	-	53	3,701	4,646	616
<ul> <li>Subordinated bonds issued</li> </ul>	137,897	175,588	-	-	1,120	5,640	82,556	86,272
- Eligible Tier 2 capital bonds issued	58,853	82,008	-	-	-	2,757	25,667	53,584
Other financial liabilities	66,948	66,948	61,549	1,606	506	2,110	-	1,177
Total	16,170,860	16,649,020	8,206,480	1,479,055	1,313,171	2,994,663	2,491,580	164,071
Off-balance sheet loan commitments and credit card commitments (Note)		988,000	860,456	34,306	18,188	39,093	33,335	2,622
Guarantees, acceptances and other credit commitments (Note)		1,392,543	-	333,974	172,476	352,897	492,917	40,279

- (3) Liquidity risk (continued)
  - (b) Contractual undiscounted cash flow (continued)

# Bank (continued)

				201	14			
	Carrying amount	Gross cash	Repayable on demand	Within one month	Between one and three months	Between three months and one year	Between one and five years	More than five years
Non-derivative financial liabilities						,	. ,	
Borrowings from central banks	90,409	91,463	_	15,571	67,699	8,193	_	_
Deposits and placements from banks and non-bank financial institutions	1,160,898	1,169,583	589,664	280,812	98,868	196,286	3,953	_
Financial liabilities at fair value through profit or loss	292,642	296,625	17,235	111,735	98,343	69,312	-	-
Financial assets sold under repurchase agreements	177,256	177,355	_	176,935	278	142	_	_
Deposits from customers	12,654,493	13,018,382	6,718,141	849,953	1,101,319	2,690,032	1,640,896	18,041
Debt securities issued								
- Certificates of deposit issued	201,656	203,423	-	26,236	67,614	94,718	14,255	600
- Bonds issued	5,999	6,574	-	-	37	660	5,229	648
- Subordinated bonds issued	137,878	182,348	-	-	1,120	5,640	85,040	90,548
- Eligible Tier 2 capital bonds issued	21,971	34,450	-	-	-	1,294	7,176	25,980
Other financial liabilities	59,134	59,134	56,660	489	276	1,210	-	499
Total	14,802,336	15,239,337	7,381,700	1,461,731	1,435,554	3,067,487	1,756,549	136,316
Off-balance sheet loan commitments and credit card commitments (Note)		885,111	723,406	28,782	31,218	62,909	37,102	1,694
Guarantees, acceptances and other credit commitments (Note)		1,417,916		368,986	256,049	483,671	278,126	31,084

Note: The off-balance sheet loan commitments and credit card commitments may expire without being drawn upon. Guarantees, acceptances and other credit commitments do not represent the amount to be paid.

#### (4) Operational risk

Operational risk refers to the risks that resulted from flawed or erroneous internal processes, people and systems, or external events

In 2015, the Group continued to standardise and strengthen operational risk management. Through integrated application of tools and methods such as operational risk self-assessments, the key risk indicators and data management of losses, the Group continued to establish risk monitoring, risk assessment and inspection over significant business lines and key areas. The Group also strengthened operational risk prevention and control over key business areas and key positions.

- For changes in operation and management, the Group continued to review and improve the system of incompatible positions (duties) and emphasised on the rigid mandatory restrictions over checks and balances.
- The Group continued to optimise the information system of operational risk management and further promote its support functions such as self-assessments for risk and control, events of internal and external losses, key risk indicators, scenario analysis, capital measurement and business continuity management.
- In order to prevent risk and improve efficiency preferably, and to eliminate the potential risks at the source, the Group enhanced to review self-assessment results to make problem directions distinct, actively promoted system and optimised process based on self-assessment.
- In order to guarantee the safety and stability of the operation in respective business lines, the Group
  continued to promote its business continuity management system, established overall self-assessment of
  the system, steadily promoted the establishment of continuous management system and the development of
  contingency plans and emergency drills.
- The Group continued to implement the anti-money laundering (AML) policies and improved the system mechanisms and internal controls, focusing on the establishment of AML guidance. The Group has further developed the specialised control for AML, researched on and improved suspicious transactions identification policies, established AML nature analysis, organised the implementation of measures such as AML risk assessments about products and services, etc. to improve the Group's ability to prevent money laundering activities and terrorism financing activities.

#### (5) Fair value of financial instruments

#### (a) Valuation technique, input and process

The Board is responsible for establishing a robust internal control policy of valuation, and takes the ultimate responsibility for the adequacy and effectiveness of internal control system. The Board of Supervisors takes charge of supervising the performance of the Board and Senior Management. According to the requirements of the Board and the Board of Supervisors, Senior Management is responsible for organising and implementing the internal control system over the valuation process to ensure the effectiveness of the internal control system of valuation.

The Group has established an independent valuation process for financial assets and financial liabilities. The relevant departments are responsible for performing valuation, verifying valuation model and accounting of valuation results.

The major valuation techniques and inputs used by the Group are set out in Note 4(3)(g) and Note 4(24)(c). For the year ended 31 December 2015, there was no significant change in the valuation techniques or inputs used to determine fair value as compared to those used for the year ended 31 December 2014.

# (b) Fair value hierarchy

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Fair value based on quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Fair value based on inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3: Fair value based on inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

- (5) Fair value of financial instruments (continued)
  - (c) Financial instruments measured at fair value
    - (i) Fair value hierarchy

The table below analyses financial instruments, measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorised:

# Group

		20	15	
	Level 1	Level 2	Level 3	Total
Assets				
Financial assets at fair value through profit or loss				
Financial assets held for trading purpose				
- Debt securities	44	17,377	-	17,421
<ul> <li>Equity instruments and funds</li> </ul>	563	-	-	563
Financial assets designated as at fair				
value through profit or loss				
- Debt securities	-	-	586	586
<ul> <li>Equity instruments</li> </ul>	1,413	-	2,326	3,739
<ul> <li>Other debt instruments</li> </ul>	-	40,660	208,204	248,864
Positive fair value of derivatives	-	30,616	883	31,499
Available-for-sale financial assets				
- Debt securities	40,907	984,821	9,604	1,035,332
<ul> <li>Equity instruments and funds</li> </ul>	24,352	-	5,027	29,379
Total	67,279	1,073,474	226,630	1,367,383
Liabilities				
Financial liabilities at fair value through profit or loss				
Financial liabilities designated as at fair value through profit or loss	_	302,130	519	302,649
Negative fair value of derivatives	-	27,078	864	27,942
Total	-	329,208	1,383	330,591

- Fair value of financial instruments (continued)
  - (c) Financial instruments measured at fair value (continued)
    - Fair value hierarchy (continued)

# Group (continued)

		2014 (Resta	ated)	
_	Level 1	Level 2	Level 3	Total
Assets				
Financial assets at fair value through profit or loss				
Financial assets held for trading purpose				
- Debt securities	272	94,846	_	95,118
<ul> <li>Equity instruments and funds</li> </ul>	603	8	_	611
Financial assets designated as at fair value through profit or loss				
<ul> <li>Debt securities</li> </ul>	31	-	967	998
<ul> <li>Equity instruments</li> </ul>	1,905	-	1,951	3,856
<ul> <li>Other debt instruments</li> </ul>	_	61,736	169,916	231,652
Positive fair value of derivatives	_	12,470	1,299	13,769
Available-for-sale financial assets				
- Debt securities	29,513	876,887	3,672	910,072
- Equity instruments and funds	8,130	921	4,797	13,848
Total	40,454	1,046,868	182,602	1,269,924
Liabilities				
Financial liabilities at fair value through profit or loss				
Financial liabilities designated as at fair value through profit or loss	_	295,192	817	296,009
Negative fair value of derivatives		11,085	1,288	12,373
Total	_	306,277	2,105	308,382

- (5) Fair value of financial instruments (continued)
  - (c) Financial instruments measured at fair value (continued)
    - (i) Fair value hierarchy (continued)

#### Bank

		20	15	
	Level 1	Level 2	Level 3	Total
Assets				
Financial assets at fair value through profit or loss				
Financial assets held for trading purpose				
- Debt securities	-	11,343	-	11,343
Financial assets designated as at fair value through profit or loss				
<ul> <li>Other debt instruments</li> </ul>	-	40,660	208,204	248,864
Positive fair value of derivatives	-	23,532	864	24,396
Available-for-sale financial assets				
- Debt securities	15,302	924,854	1,276	941,432
- Equity instruments and funds	2,808	_	1	2,809
Total	18,110	1,000,389	210,345	1,228,844
Liabilities				
Financial liabilities at fair value through profit or loss				
Financial liabilities designated as at fair value through profit or loss	_	301,778	-	301,778
Negative fair value of derivatives	_	22,456	864	23,320
Total	-	324,234	864	325,098

- Fair value of financial instruments (continued)
  - Financial instruments measured at fair value (continued)
    - Fair value hierarchy (continued)

#### Bank (continued)

		2014		
_	Level 1	Level 2	Level 3	Total
Assets				
Financial assets at fair value through profit or loss				
Financial assets held for trading purpose				
- Debt securities	_	88,800	_	88,800
Financial assets designated as at fair value through profit or loss				
- Other debt instruments	_	61,736	169,916	231,652
Positive fair value of derivatives	_	8,592	1,288	9,880
Available-for-sale financial assets				
- Debt securities	12,093	825,991	1,219	839,303
- Equity instruments and funds	3,902	_	1	3,903
Total	15,995	985,119	172,424	1,173,538
Liabilities				
Financial liabilities at fair value through profit or loss				
Financial liabilities designated as at fair value through profit or loss	_	292,642	_	292,642
Negative fair value of derivatives	_	9,324	1,288	10,612
Total	_	301,966	1,288	303,254

A majority of the financial assets classified as level 2 is RMB bonds. The fair value of these bonds is determined based on the valuation results provided by China Central Depository & Clearing Co., Ltd. A majority of the financial liabilities designated as at fair value through profit or loss classified as level 2 is the fund raised from principal guaranteed Wealth Management Products, the fair value of which is determined based on the income approach. The majority of derivatives is classified as level 2 and valued using income approach. For the valuation of financial instruments classified as level 2, all significant inputs are observable market data.

The financial asset at fair value through profit or loss classified as level 3 is the underlying assets of principal guaranteed Wealth Management Products. These financial assets are valued using income approach and market approach, which incorporate the non-observable assumptions including discount rate.

As at 31 December 2015 and 2014, there were no significant transfers between level 1 and level 2 of the fair value hierarchy of the Group and the Bank.

- (5) Fair value of financial instruments (continued)
  - (c) Financial instruments measured at fair value (continued)
    - (ii) Movements of fair value of financial instruments in level 3 of the fair value hierarchy

The following table shows a reconciliation from the opening balances to the ending balances for fair value measurement in level 3 of the fair value hierarchy:

#### Group

					20	)15				
		Financial asset d as at fair valu profit or loss				e-for-sale al assets		Financial liabilities designated as at fair		
	Debt securities	Equity instruments and funds	Other debt instruments	Positive fair value of derivatives	Debt securities	Equity instruments and funds	Total assets	value through profit or loss	Negative fair value of derivatives	Total liabilities
As at 1 January 2015	967	1,951	169,916	1,299	3,672	4,797	182,602	(817)	(1,288)	(2,105)
Total gains or losses: In profit or loss	(283)	(2)	5,754	(414)	(83)	(64)	4,908	83	422	505
In other comprehensive income	(200)	-	-	-	194	(214)	(20)	-	-	-
Purchases	523	3,903	388,910	3	8,192	3,632	405,163	(302)	-	(302)
Sales and settlements	(621)	(3,526)	(356,376)	(5)	(2,371)	(3,124)	(366,023)	517	2	519
Transfer in	-	-	-	-	-	-	-	-	-	-
As at 31 December 2015	586	2,326	208,204	883	9,604	5,027	226,630	(519)	(864)	(1,383)

					20	14				
	Financial assets designated as at fair value through profit or loss			Available-for-sale financial assets				Financial liabilities designated	liabilities	
	Debt securities	Equity instruments and funds	Other debt instruments	Positive – fair value of derivatives	Debt securities	Equity instruments and funds	Total assets	fair value through profit or loss	fair value of derivatives	Total liabilities
As at 1 January 2014	1,644	3,945	-	989	4,213	4,041	14,832	(2,560)	(989)	(3,549)
Total gains or losses:										
In profit or loss	(208)	(50)	16,407	307	438	(29)	16,865	224	(307)	(83)
In other comprehensive income	-	-	-	-	(328)	(97)	(425)	-	-	-
Purchases	18	6,824	1,494,792	11	2,406	2,683	1,506,734	-	-	-
Sales and settlements	(487)	(8,768)	(1,341,283)	(8)	(3,057)	(1,801)	(1,355,404)	2,559	8	2,567
Transfer in	-	-	-	-	-	-	-	(1,040)	-	(1,040)
As at 31 December 2014	967	1,951	169,916	1,299	3,672	4,797	182,602	(817)	(1,288)	(2,105)

- (5) Fair value of financial instruments (continued)
  - (c) Financial instruments measured at fair value (continued)
    - (ii) Movements of fair value of financial instruments in level 3 of the fair value hierarchy (continued)

#### Bank

				2015			
	Financial assets	Positive -		e-for-sale al assets		Negative fair value of derivatives	
	designated at fair value through profit or loss	fair value of derivatives	Debt securities	Equity instruments and funds	Total assets		Total liabilities
As at 1 January 2015	169,916	1,288	1,219	1	172,424	(1,288)	(1,288)
Total gains or losses:							
In profit or loss	5,754	(422)	-	-	5,332	422	422
In other comprehensive income	-	-	(1)	-	(1)	-	-
Purchases	388,910	-	-	-	388,910	-	-
Sales and settlements	(356,376)	(2)	58	-	(356,320)	2	2
As at 31 December 2015	208,204	864	1,276	1	210,345	(864)	(864)

				2014			
	Financial assets	Positive -	Available financia			Negative	Total liabilities
	designated at fair value through profit or loss	fair value of derivatives	Debt securities	Equity instruments and funds	Total assets	fair value of derivatives	
As at 1 January 2014	-	989	2,754	19	3,762	(989)	(989)
Total gains or losses:							
In profit or loss	16,407	307	395	(19)	17,090	(307)	(307)
In other comprehensive income	_	-	(392)	-	(392)	-	-
Purchases	1,494,792	-	-	1	1,494,793	-	-
Sales and settlements	(1,341,283)	(8)	(1,538)	-	(1,342,829)	8	8
As at 31 December 2014	169,916	1,288	1,219	1	172,424	(1,288)	(1,288)

- (5) Fair value of financial instruments (continued)
  - (c) Financial instruments measured at fair value (continued)
    - (ii) Movements of fair value of financial instruments in level 3 of the fair value hierarchy (continued)

In Level 3 of the fair value hierarchy, total gains or losses included in profit or loss for the year in the above table are presented in net trading gain, net gain arising from investment securities and impairment losses of the statement of comprehensive income.

Gains or losses on level 3 financial assets and liabilities included in the statement of comprehensive income comprise:

#### Group

		2015		2014			
	Realised	Unrealised	Total	Realised	Unrealised	Total	
Total gains/(losses)	5,899	(486)	5,413	16,877	(95)	16,782	

#### Bank

		2015			2014			
	Realised	Unrealised	Total	Realised	Unrealised	Total		
Total gains/(losses)	5,754	-	5,754	16,802	(19)	16,783		

#### (d) Financial instruments not measured at fair value

#### (i) Financial assets

The Group's financial assets not measured at fair value mainly include cash and deposits with central banks, deposits and placements with banks and non-bank financial institutions, financial assets held under resale agreements, loans and advances to customers, held-to-maturity investments and receivables.

# Deposits with central banks, deposits and placements with banks and non-bank financial institutions and financial assets held under resale agreements

Deposits with central banks, deposits and placements with banks and non-bank financial institutions and financial assets held under resale agreements are mainly priced at market interest rates and mature within one year. Accordingly, the carrying values approximate the fair values.

# Loans and advances to customers

Majority of the loans and advances to customers are repriced at least annually to the market rate. Accordingly, their carrying values approximate the fair values.

#### Investments

The following table shows the carrying values and the fair values of receivables and held-to-maturity investments which are not presented in the statement of financial position at their fair values.

- (5) Fair value of financial instruments (continued)
  - (d) Financial instruments not measured at fair value (continued)
    - (i) Financial assets (continued)

#### Group

			2015					2014		
	Carrying value	Fair value	Level 1	Level 2	Level 3	Carrying value	Fair value	Level 1	Level 2	Level 3
Receivables	369,501	373,854	-	285,262	88,592	170,801	166,117	-	149,821	16,296
Held-to-maturity investments	2,563,980	2,665,423	1,099	2,661,813	2,511	2,298,663	2,323,985	2,159	2,320,374	1,452
Total	2,933,481	3,039,277	1,099	2,947,075	91,103	2,469,464	2,490,102	2,159	2,470,195	17,748

#### Bank

			2015					2014		
	Carrying value	Fair value	Level 1	Level 2	Level 3	Carrying value	Fair value	Level 1	Level 2	Level 3
Receivables	350,966	355,770	-	285,212	70,558	154,576	149,880	-	149,558	322
Held-to-maturity investments	2,554,049	2,655,282	1,033	2,654,249	-	2,294,723	2,320,021	2,159	2,317,862	-
Total	2,905,015	3,011,052	1,033	2,939,461	70,558	2,449,299	2,469,901	2,159	2,467,420	322

#### (ii) Financial liabilities

The Group's financial liabilities not measured at fair value mainly include borrowings from central banks, deposits and placements from banks and non-bank financial institutions, financial assets sold under repurchase agreements, deposits from customers, and debt securities issued. The fair value of subordinated bonds and the eligible Tier 2 capital bonds issued as at 31 December 2015 was RMB217,554 million and RMB210,363 million (the Group and the Bank as at 31 December 2014: RMB168,614 million and RMB161,397 million), and their carrying value was RMB203,832 million and RMB196,750 million (the Group and the Bank as at 31 December 2014: RMB166,816 million and RMB159,849 million). The carrying values of other financial liabilities approximated their fair values as at the end of the reporting period. The Group use observable inputs to measure the fair values of subordinated bonds and eligible Tier 2 capital bonds issued, and classified as the Level 2 of the fair value hierarchy.

#### (6) Offsetting financial assets and financial liabilities

Certain financial assets and financial liabilities of the Group are subject to enforceable master netting arrangements or similar agreements. The agreement between the Group and the counterparty generally allows for net settlement of the relevant financial assets and financial liabilities when both elect to settle on a net basis. In the absence of such an election, financial assets and financial liabilities will be settled on a gross basis. However, each party to the master netting arrangements or similar agreements will have the option to settle all such amounts on a net basis in the event of default of the other party. These financial assets and financial liabilities of the Group are not offset in accordance with IFRS.

As at 31 December 2015, the amount of the financial assets and financial liabilities subject to enforceable master netting arrangements or similar agreements are not material to the Group.

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#### 65 RISK MANAGEMENT (CONTINUED)

#### (7) Insurance Risk

The risk under an insurance contract is the possibility that the insured event occurs and the uncertainty in the resulting claim amount. The characteristic of an insurance contract inherently decides randomness and unpredictability of the underlying insurance risk. For insurance contracts where the theory of probability is applied to pricing and provisioning of insurance contract liabilities, the principal risk that the Group faces is that the actual claims and benefit payments exceed the carrying amount of the insurance contract liabilities.

The Group manages the uncertainty of insurance risk through its underwriting strategy and policies to diversify the underwriting risks, adequate reinsurance arrangements, and enhanced underwriting control and claim control.

The Group makes related assumptions for the insurance risks and recognizes insurance contract liabilities accordingly. Insurance risk may be elevated by the uncertainty of insurance risk assumptions including assumptions of mortality, expenses and interest rates.

#### (8) Capital management

The Group has implemented a comprehensive capital management policy, covering the management of regulatory capital, economic capital and accounting capital, mainly including management of capital adequacy ratio, capital planning, capital raising and economic capital.

Capital adequacy ratio is a reflection of the Group's ability to maintain a stable operation and resist adverse risks. In accordance with CBRC's "Measures for Capital Management of Commercial Banks (trial)" and relevant regulations, commercial banks should meet the minimum capital requirements from 1 January 2013. The Common Equity Tier 1 ratio should be at or above a minimum of 5%, Tier 1 ratio at or above a minimum of 6% and total capital ratio at or above a minimum of 8%. Systematically important banks should also meet the 1% additional capital requirement, with their Common Equity Tier 1 capital. Meanwhile, in accordance with CBRC's "Notice of relevant transitional arrangement for implementation of Measures for Capital Management of Commercial Banks (trial)", a capital conservation buffer will be introduced progressively during the transitional period, which will be raised through Common Equity Tier 1 capital. If a countercyclical buffer is required or the Pillar 2 capital requirement is raised by the regulator to a specific commercial bank, the minimum requirements should be met within the transitional period.

The Group timely monitors, analyses and reports capital adequacy ratios, assesses if the capital management objectives have been met and exercises effective management of capital adequacy ratio. The Group adopts various measures such as controlling asset growth, adjusting the structure of risk assets, increasing internal capital supply and raising capital through external channels, to ensure that the Common Equity Tier 1 ratio, Tier 1 ratio and total capital ratio of the Group and the Bank are in full compliance with regulatory requirements and meet internal management requirements. This helps to insulate against potential risks as well as support healthy business developments. The Group now fully complies with all regulatory requirements in this respect.

The Group's capital planning has taken the regulatory requirements, the Group's development strategy and risk appetite into consideration, and based on those factors the Group projects the capital usage and need.

The capital raising management of the Group involves reasonable utilisation of various capital instruments to ensure that both external regulatory and internal capital management objectives are met, taking into account capital planning and operating environment. This helps to optimise the Group's capital structure.

In April 2014, CBRC has officially approved the implementation of the advanced approach of capital management by the Bank. In this approach, the Bank has elected to use foundation internal rating based ("IRB") approach for corporate risk exposure which is compliant with regulatory requirements, IRB approach for retail risk exposure, internal models approach for market risk and standardised approach for operational risk exposure.

# (8) Capital management (continued)

The Group's capital adequacy ratio calculated in accordance with the "Measures for Capital Management of Commercial Banks (trial)" issued by the CBRC as at the end of the reporting period are as follows:

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	Note	2015	2014 (Restated)
Common Equity Tier 1 ratio	(a)(b)(c)	13.13%	12.11%
Tier 1 ratio	(a)(b)(c)	13.32%	12.11%
Total capital ratio	(a)(b)(c)	15.39%	14.86%
Common Equity Tier 1 capital			
- Qualifying common share capital		250,011	250,011
- Capital reserve	(d)	157,613	139,265
- Surplus reserve		153,032	130,515
- General reserve		186,383	169,478
- Retained earnings		669,802	556,756
- Non-controlling interest given recognition in Common Equity Tier 1 capital		4,121	4,456
- Others	(e)	(5,330)	(6,435)
Deductions for Common Equity Tier 1 capital			
- Goodwill	(f)	1,946	2,058
<ul> <li>Other intangible assets (excluding land use right)</li> </ul>	(f)	1,657	1,984
- Cash-flow hedge reserve		-	(10)
<ul> <li>Investments in common equity of financial institutions being controlled but outside the scope of consolidation</li> </ul>		3,902	3,902
Additional Tier 1 capital			
<ul> <li>Other directly issued qualifying additional Tier 1 instruments including related stock surplus</li> </ul>		19,659	_
- Non-controlling interest given recognition in Additional Tier 1 capital		61	37
Tier 2 capital			
- Directly issued qualifying Tier 2 instruments including related stock surplus		170,147	149,839
– Provisions in Tier 2	(g)	50,014	127,878
- Non-controlling interest given recognition in Tier 2 capital		2,165	2,444
Common Equity Tier 1 capital after deduction	(h)	1,408,127	1,236,112
Tier 1 capital after deduction	(h)	1,427,847	1,236,149
Total capital after deduction	(h)	1,650,173	1,516,310
Risk-weighted assets	(i)	10,722,082	10,203,754

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# 65 RISK MANAGEMENT (CONTINUED)

(8) Capital management (continued)

Notes:

- (a) Since the Half Year report of 2014, the Group has elected the advanced approach to calculate capital adequacy ratio and implemented the parallel period rules.
- (b) The Common Equity Tier 1 ratio is calculated by dividing the Common Equity Tier 1 Capital after deduction by risk-weighted assets. Tier 1 ratio is calculated by dividing the Tier 1 Capital after deduction by risk-weighted assets. Total Capital ratio is calculated by dividing the Total capital after deduction by risk-weighted assets.
- (c) The scope for calculating capital adequacy ratio of the Group includes all the domestic branches and subsidiaries in the financial sector (excluding CCB Life).
- (d) Capital reserve includes investment revaluation reserve.
- (e) Others mainly include foreign exchange reserve.
- (f) Both balances of goodwill and other intangible assets (excluding land use right) are the net amounts after deducting relevant deferred tax liabilities.
- (g) Since the Half Year report of 2014, eligible excessive loan provisions was measured based on the advanced approach and implemented parallel period rules.
- (h) Common Equity Tier 1 capital after deduction is calculated by netting off the corresponding deduction items from the Common Equity Tier 1 capital. Tier 1 capital after deduction is calculated by netting off the corresponding deduction items from the Tier 1 capital. Total capital after deduction is calculated by netting off the corresponding deduction items from the total capital.
- (i) At 31 December 2015, according to the rules of advanced approach, risk-weighted assets include credit risk-weighted assets, market risk-weighted assets, operational risk-weighted assets and excessive risk-weighted assets due to the application of capital floor.

# 66 STATEMENT OF FINANCIAL POSITION AND STATEMENT OF CHANGES IN EQUITY OF THE BANK

	Note	2015	201
Assets:			
Cash and deposits with central banks	18	2,383,573	2,600,028
Deposits with banks and non-bank financial institutions	19	361,141	280,848
Precious metals		86,549	47,93
Placements with banks and non-bank financial institutions	20	333,398	247,60
Financial assets at fair value through profit or loss	21	260,207	320,45
Positive fair value of derivatives	22	24,396	9,88
Financial assets held under resale agreements	23	309,539	273,44
Interest receivable	24	93,988	88,93
Loans and advances to customers	25	9,899,993	8,876,24
Available-for-sale financial assets	26	945,797	844,91
Held-to-maturity investments	27	2,554,049	2,294,72
Receivables	28	350,966	154,57
Investments in subsidiaries	29	32,885	26,79
Fixed assets	32	144,363	141,88
Land use rights	33	14,795	15,34
Intangible assets	34	1,359	1,50
Deferred tax assets	36	24,298	38,11
Other assets	37	69,437	56,56
otal assets		17,890,733	16,319,78

	Note	2015	2014
Liabilities:			
Borrowings from central banks	40	41,154	90,409
Deposits from banks and non-bank financial institutions	41	1,442,259	1,008,746
Placements from banks and non-bank financial institutions	42	304,195	152,152
Financial liabilities at fair value through profit or loss	43	301,778	292,642
Negative fair value of derivatives	22	23,320	10,612
Financial assets sold under repurchase agreements	44	264,569	177,256
Deposits from customers	45	13,393,246	12,654,493
Accrued staff costs	46	31,593	33,234
Taxes payable	47	48,515	61,881
Interest payable	48	204,336	184,627
Provisions	49	5,813	5,399
Debt securities issued	50	356,711	367,504
Deferred tax liabilities	36	81	43
Other liabilities	51	53,067	48,549
Total liabilities		16,470,637	15,087,547

# 66 STATEMENT OF FINANCIAL POSITION AND STATEMENT OF CHANGES IN EQUITY OF THE BANK (CONTINUED)

	Note	2015	2014
Equity:			
Share capital	52(1)	250,011	250,011
Other equity instruments Preference Shares	52(2)	19,659	_
Capital reserve	53	135,441	135,387
Investment revaluation reserve	54	22,549	4,288
Surplus reserve	55	153,032	130,515
General reserve	56	182,319	165,916
Retained earnings	57	658,545	547,542
Exchange reserve		(1,460)	(1,423)
Total equity		1,420,096	1,232,236
Total liabilities and equity		17,890,733	16,319,783

# Approved and authorised for issue by the Board of Directors 30 March 2016.

	Share capital	Other equity instruments- preference shares	Capital reserve	Investment revaluation reserve	Surplus reserve	General reserve	Retained earnings	Exchange reserve	Total equity
As at 31 December 2014	250,011	-	135,387	4,288	130,515	165,916	547,542	(1,423)	1,232,236
Movements during the year	-	19,659	54	18,261	22,517	16,403	111,003	(37)	187,860
(1) Total comprehensive income for the year	_	-	54	18,261	-	-	225,176	(37)	243,454
(2) Changes in share capital	-	19,659	-	-	-	-	-	-	19,659
i Capital injection by other equity holder	-	19,659	-	-	-	-	-	-	19,659
(3) Profit distribution	-	-	-	-	22,517	16,403	(114,173)	-	(75,253
i Appropriation to surplus reserve	-	-	-	-	22,517	-	(22,517)	-	-
ii Appropriation to general reserve	-	-	-	-	-	16,403	(16,403)	-	-
iii Appropriation to equity shareholders	-	-	-	-	-	-	(75,253)	-	(75,253
As at 31 December 2015	250,011	19,659	135,441	22,549	153,032	182,319	658,545	(1,460)	1,420,096

	Share capital	Capital reserve	Investment revaluation reserve	Surplus reserve	General reserve	Retained earnings	Exchange reserve	Total equity
As at 31 December 2013	250,011	135,508	(19,275)	107,970	150,675	434,877	(1,165)	1,058,601
Movements during the year	_	(121)	23,563	22,545	15,241	112,665	(258)	173,635
(1) Total comprehensive income for the year	_	(121)	23,563	_	_	225,454	(258)	248,638
(2) Profit distribution	-	-	-	22,545	15,241	(112,789)	-	(75,003)
i Appropriation to surplus reserve	-	-	-	22,545	-	(22,545)	-	-
ii Appropriation to general reserve	-	-	-	_	15,241	(15,241)	-	_
iii Appropriation to equity shareholders	-	-	-	-	-	(75,003)	-	(75,003)
As at 31 December 2014	250,011	135,387	4,288	130,515	165,916	547,542	(1,423)	1,232,236

#### **67 EVENTS AFTER THE REPORTING PERIOD**

There are no significant events after the reporting period.

#### **68 COMPARATIVE FIGURES**

Certain comparative figures have been adjusted to confirm with the presentation and disclosures in the current period.

# **69 ULTIMATE PARENT**

As stated in Note 1, the immediate and ultimate parent of the Group is Huijin and CIC respectively.

# 70 POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE

Up to the date of issue of the financial statements, the IASB has issued the following amendments, new standards and interpretations which are not yet effective for the year ended 31 December 2015 and which have not been adopted in the financial statements.

Standards	Effective for annual period beginning on or after
IFRS 9, "Financial Instruments"	1 January 2018
IFRS 14, "Regulatory Deferral Accounts"	1 January 2016
IFRS 15, "Revenue from Contracts with Customers"	1 January 2018
IFRS 16, "Leases"	1 January 2019
Amendment to IFRS 11, "Joint Arrangement"	1 January 2016
Amendments to IAS 12, "Income Taxes"	1 January 2017
Amendments to IAS 16 and IAS 38 on clarification of acceptable methods of depreciation and amortization	1 January 2016
Amendment to IAS 27, "Separate Financial Statement"	1 January 2016
Amendments to IFRS 10, "Consolidated Financial Statements", IFRS 12, "Disclosure of interests in other entities" and IAS 28, "Investments in Associates"	1 January 2016
Annual improvements 2014	1 January 2016
Amendments to IAS/HKAS 1 "Disclosure initiative"	1 January 2016

The Group is in the process of making an assessment on the impact of these new and revised IFRSs upon initial application.

# INDEPENDENT AUDITOR'S REPORT



羅兵咸永道

#### To the Shareholders of China Construction Bank Corporation

(a joint stock company incorporated in the People's Republic of China with limited liability)

## **OPINION**

#### What we have audited

The consolidated financial statements of China Construction Bank Corporation (the "Bank") and its subsidiaries (the "Group") set out on pages 126 to 247, which comprise:

- the consolidated statement of financial position as at 31 December 2016;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include a summary of significant accounting policies.

# Our opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2016, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

# **BASIS FOR OPINION**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code.

#### **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters identified in our audit are summarised as follows:

- Allowances for Impairment Losses on Loans and Advances to customers
- Packaged Sales of Non-Performing Loans (NPLs)
- Consolidation assessment of, and disclosures about, structured entities
- Business application system migration to the Group's accounting system

#### **Key Audit Matter**

# Allowances for Impairment Losses on Loans and Advances to customers

Refer to notes 4(3)(f), 4(24)(a), 13, 25, 65(1) to the consolidated financial statements.

As at 31 December 2016, the gross balance of loans and advances to customers and allowances for impairment losses amounted to RMB11,757,032 million and RMB268,677 million, respectively.

Allowances for impairment losses are estimated using individual and collective assessments.

Individually significant loans and advances to customers are initially assessed for impairment. Homogeneous groups of loans and advances to customers not considered individually significant, and those which were individually assessed but were found not to have objective evidence of impairment, are assessed for impairment on a collective basis.

Identification of impairment indicators and estimation of future cash flows for individual assessment, parameters and assumptions applied to the calculation methodology for collective assessment require significant management's judgements. In addition, because of the size of the allowances for impairment losses on loans and advances to customers, we focused on this in our audit.

#### How our audit addressed the Key Audit Matter

Our procedures include the following:

We evaluated and tested the design and operating effectiveness of internal controls related to allowances for impairment losses on loans and advances to customers, including the identification of impairment indicators and the impairment assessment process.

#### Individual assessment

Based on criteria that may indicate evidence of impairment (including whether the borrowers were experiencing financial difficulties or breached loan covenants), we performed independent credit reviews on a sample of individually significant loans and advances to customers to assess whether these balances were impaired and whether the impairment was identified by management on a timely basis.

For the impaired loans and advances from our sample, we tested the estimated future cash flows (including realisable value of mortgages and pledges, and support from guarantors) and discount rates against underlying supporting information including external evidence where available. We also independently tested the calculations through re-performance.

# Collective assessment

We tested the underlying loan information used in the impairment models by agreeing the relevant data to the Group's loan systems and the general ledger.

We evaluated the parameters and assumptions (including historical trends of probability of default and historical loss experience) used by reference to market practices and challenged the assumptions as to whether they reflect the current economic environment and are in line with recent loss experience and representative of current credit risks. We also independently tested the calculation through re-performance.

We found management's judgement exercised in identifying the impaired loans for individual assessment and in estimating the individual and collective allowances for impairment losses on loans and advances to customers to be reasonable.

# Packaged Sales of Non-Performing Loans (NPLs)

Refer to note 25 to the consolidated financial statements.

During the year ended 31 December 2016, the Bank sold RMB57,058 million of NPLs through packaged sales to external asset management companies.

The packaged sales of NPLs were significant, and involved significant management judgement in the de-recognition assessment.

We focused on whether the NPLs sold have been appropriately approved by the Bank, and whether the disposals met the derecognition criteria.

Our procedures included the following:

- Evaluated and tested the internal controls relating to the sales of NPLs, focusing on the authorisation, asset selection, and approval processes.
- 2. Reviewed the contracts on a sample basis and evaluated whether the NPLs sold met the de-recognition criteria.

We found no significant differences between management's judgement and our assessment.

# **KEY AUDIT MATTERS (CONTINUED)**

#### **Key Audit Matter**

# Consolidation assessment of, and disclosures about, structured entities

Refer to notes 4(1), 4(24)(g), 21(2)(c), 31 to the consolidated financial statements.

As at 31 December 2016, structured entities mainly included wealth management products, asset management plans and trust plans. The amounts of structured entities which are either consolidated or not consolidated are disclosed in notes 21(2)(c) and 31 respectively.

The amount of structured entities in which the Group had invested was significant and the assessment of consolidation or not involved management's judgement.

We focused on the following key aspects:

- The reasonableness of the consolidation assessment made by management based on the three elements of control and the appropriateness of disclosures in the consolidated financial statements.
- Whether the structured entities that were not consolidated were appropriately disclosed in the consolidated financial statements.

# Business application system migration to the Group's accounting system

The Group's financial reporting process is heavily reliant on the design and operating effectiveness of its IT systems. During the year, the Group underwent system migration of the accounting modules of certain critical business application systems to the accounting system. These systems included the Retail, Valet Foreign Exchange and Derivatives Treasury businesses relating to the Group's domestic operations.

The system migration involved significant program changes and development. Its implementation, particularly the related automated and IT dependent manual controls, system interface functionality and data conversion have a significant impact on the financial reporting process in ensuring all transactions from various business application systems are captured in the general ledger. Therefore, the system migration of the Retail, Valet Foreign Exchange and Derivatives Treasury businesses to the Group's accounting system was our audit focus.

#### How our audit addressed the Key Audit Matter

Our procedures included:

- Evaluated and tested the related internal controls that management adopted on the consolidation assessment and disclosure of structured entities.
- Tested structured entities on a sample basis to assess management's judgement to consolidate or not by checking against supporting documents including contracts and evaluated them against the following elements of control:
  - The Group's power over the structured entities;
  - The Group's exposure, or rights, to variable returns from involvement with the structured entities; and
  - The Group's ability to use power over the structured entities to affect the amount of the Group's returns.
- Evaluated and checked the appropriateness of disclosures in the consolidated financial statements relating to structured entities

Based on the available evidence we found that management's consolidation assessment in relation to structured entities was reasonable and the disclosures were appropriate.

We evaluated the management oversight of the system migration that was critical to financial reporting and performed testing on the following:

- Controls over the IT program changes and development, and access to program and data including proper authorisation and testing of newly developed and/or modified software and programs which primarily cover system configurations, logistics, functionalities and data conversion rules.
- Automated controls and certain critical aspects of the
  accounting system upon which manual controls are
  dependent, including key system generated reports
  for financial reporting purposes, calculations within the
  automated applications, user access security, automated
  interfaces among applications and controls over the chart of
  account maintenance.

In addition, we reconciled a sample of the journal entries arising from the relevant application systems to the accounting system using computer assisted audit techniques.

The results of the testing performed supported our ability to place reliance on the IT dependencies of the accounting system.

## OTHER INFORMATION

The directors of the Bank are responsible for the other information. The other information comprises all of the information included in the annual report other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# RESPONSIBILITIES OF DIRECTORS AND THOSE CHARGED WITH GOVERNANCE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Bank are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud
  or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient
  and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from
  fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions,
  misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate
  in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal
  control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Yip Siu Foon, Linda.

#### **PricewaterhouseCoopers**

Certified Public Accountants

Hong Kong, 29 March 2017

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2016

(Expressed in millions of RMB, unless otherwise stated)

	Note	2016	2015
Interest income		696,637	770,559
Interest expense		(278,838)	(312,807
Net interest income	6	417,799	457,752
Fee and commission income		127,863	121,404
Fee and commission expense		(9,354)	(7,874
Net fee and commission income	7	118,509	113,530
Net trading gain	8	3,975	3,913
Dividend income	9	2,558	733
Net gain arising from investment securities	10	11,098	5,075
Other operating income, net:			
- Other operating income		55,340	27,844
- Other operating expense		(49,419)	(22,160
Other operating income, net	11	5,921	5,684
Operating income		559,860	586,687
Operating expenses	12	(171,515)	(194,826
		388,345	391,861
Impairment losses on:			
- Loans and advances to customers		(89,588)	(92,610
- Others		(3,616)	(1,029
Impairment losses	13	(93,204)	(93,639
Share of profit of associates and joint ventures		69	275
Profit before tax		295,210	298,497
Income tax expense	16	(62,821)	(69,611
Net profit		232,389	228,886

## Financial statements and others Consolidated statement of comprehensive income For the year ended 31 December 2016 (Expressed in millions of RMB, unless otherwise stated)

	Note	2016	2015
Other comprehensive income:			
Items that will not be reclassified to profit or loss			
Remeasurements of post-employment benefit obligations		(839)	51
Others		68	4
Subtotal		(771)	55
Items that may be reclassified subsequently to profit or loss			
(Losses)/Gains of available-for-sale financial assets arising during the period		(27,841)	27,721
Income tax impact relating to available-for-sale financial assets		7,055	(6,956)
Reclassification adjustments included in profit or loss		(3,930)	(1,429)
Net (loss)/gain on cash flow hedges		(150)	10
Exchange difference on translating foreign operations		5,885	1,436
Subtotal		(18,981)	20,782
Other comprehensive income for the year, net of tax		(19,752)	20,837
Total comprehensive income for the year		212,637	249,723
Net profit attributable to:			
Equity shareholders of the Bank		231,460	228,145
Non-controlling interests		929	741
		232,389	228,886
Total comprehensive income attributable to:			
Equity shareholders of the Bank		212,418	248,311
Non-controlling interests		212,410	1,412
		2.3	.,
		212,637	249,723
Pagis and diluted consinue new share (in DMD Vicen)	17	0.92	0.01
Basic and diluted earnings per share (in RMB Yuan)	17	0.92	0.91

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2016

(Expressed in millions of RMB, unless otherwise stated)

	Note	2016	2015
Assets:			
Cash and deposits with central banks	18	2,849,261	2,401,544
Deposits with banks and non-bank financial institutions	19	494,618	352,966
Precious metals	00	202,851	86,549
Placements with banks and non-bank financial institutions Financial assets at fair value through profit or loss	20 21	260,670	310,779 271,173
Positive fair value of derivatives	22	488,370 89,786	31,499
Financial assets held under resale agreements	23	103,174	310.727
Interest receivable	24	101,645	96,612
Loans and advances to customers	25	11,488,355	10,234,523
Available-for-sale financial assets	26	1,633,834	1,066,752
Held-to-maturity investments	27	2,438,417	2,563,980
Investment classified as receivables	28	507,963	369,501
Interests in associates and joint ventures	30	7,318	4,986
Fixed assets Land use rights	32 33	170,095 14,742	159,531 15,231
Intangible assets	33 34	2.599	2.103
Goodwill	35	2,947	2,140
Deferred tax assets	36	31,062	25,379
Other assets	37	75,998	43,514
Total assets		20,963,705	18,349,489
Liabilities:			
Borrowings from central banks	40	439,339	42.048
Deposits from banks and non-bank financial institutions	41	1,612,995	1,439,395
Placements from banks and non-bank financial institutions	42	322,546	321,712
Financial liabilities at fair value through profit or loss	43	396,591	302,649
Negative fair value of derivatives	22	90,333	27,942
Financial assets sold under repurchase agreements	44	190,580	268,012
Deposits from customers	45	15,402,915	13,668,533
Accrued staff costs	46 47	33,870	33,190
Taxes payable Interest payable	47	44,900 211,330	49,411 205,684
Provisions	49	9,276	7,108
Debt securities issued	50	451,554	415.544
Deferred tax liabilities	36	570	624
Other liabilities	51	167,252	122,554
Total liabilities		19,374,051	16,904,406
Equity:			
Share capital	52(1)	250,011	250,011
Other equity instruments			
Preference Shares	52(2)	19,659	19,659
Capital reserve	53	133,960	135,249
Investment revaluation reserve	54 55	(976)	23,058
Surplus reserve General reserve	55 56	175,445 211,193	153,032 186,422
Retained earnings	57	786.860	672.154
Exchange reserve		348	(5,565)
Total equity attributable to equity shareholders of the Bank		1,576,500	1,434,020
Non-controlling interests		13,154	11,063
Total equity		1,589,654	1,445,083
Total liabilities and equity		20,963,705	18,349,489

Approved and authorised for issue by the Board of Directors on 29 March 2017.

Wang Zuji Chung Shui Ming Timpson Murray Horn

Vice chairman, executive director and president Independent non-executive director Independent non-executive director

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2016 (Expressed in millions of RMB, unless otherwise stated)

					Attribu	table to equity sha	reholders of the	Bank				
				Other equity								
			01	instruments -	O It al	Investment	0	0	Databasel	Forton	Non-	T. 1.1
			Share capital	preference shares	Capital reserve	revaluation reserve	Surplus reserve	General reserve	Retained earnings	Exchange reserve	controlling interests	Total equity
Δς	at 31 I	December 2015	250,011	19,659	135,249	23,058	153,032	186,422	672,154	(5,565)	11,063	1,445,083
	atori	December 2010	200,011	10,000	100,270	20,000	100,002	100,722	012,104	(0,000)	11,000	1,770,000
Мо	womo	nts during the year	_		(1,289)	(24,034)	22,413	24,771	114,706	5,913	2,091	144,571
IVIO	Veillei	nts during the year			(1,203)	(24,004)	22,410	24,111	114,700	J,710	2,031	144,071
(1)	Tota	al comprehensive income for the year	-	-	(921)	(24,034)	-	-	231,460	5,913	219	212,637
(2)	Cha	nges in share capital										
	i	Acquisition of subsidiaries	-	-	(269)	-	-	-	-	-	590	321
	ii	Capital injection by										
		non-controlling interests	-	-	-	-	-	-	-	-	13	13
	iii	Establishment of subsidiaries	-	-	-	-	-	-	-	-	1,343	1,343
	iv	Change in shareholdings in										
		subsidiaries	-	-	(99)	-	-	-	-	-	(45)	(144)
(3)	Prof	iit distribution										
	i	Appropriation to surplus reserve	-	-	-	-	22,413	-	(22,413)	-	-	-
	ii	Appropriation to general reserve	-	-	-	-	-	24,771	(24,771)	-	-	-
	iii	Appropriation to ordinary										
		shareholders	-	-	-	-	-	-	(68,503)	-	-	(68,503)
	iv	Dividends paid to preference										
		shareholders	-	-	-	-	-	-	(1,067)	-	-	(1,067)
	V	Dividends paid to									(00)	(00)
_		non-controlling interests					-				(29)	(29)
As	at 31 I	December 2016	250,011	19,659	133,960	(976)	175,445	211,193	786,860	348	13,154	1,589,654
As	at 31 I	December 2016	250,011	19,659				·	786,860	348	13,154	1,589,654
As	at 31 I	December 2016	250,011	19,659 Other equity		(976) utable to equity sha		·	786,860	348	13,154	1,589,654
As	at 31 I	December 2016		Other equity instruments –	Attrib	utable to equity sha	reholders of the B	ank			Non-	
As	at 31 [	December 2016	Share	Other equity instruments – preference	Attrib Capital	utable to equity sha Investment revaluation	reholders of the B	ank General	Retained	Exchange	Non- controlling	Total
			Share capital	Other equity instruments – preference shares	Attrib Capital reserve	utable to equity sha Investment revaluation reserve	Surplus reserve	General reserve	Retained earnings	Exchange reserve	Non- controlling interests	Total equity
		December 2016  December 2014	Share	Other equity instruments – preference	Attrib Capital	utable to equity sha Investment revaluation	reholders of the B	ank General	Retained	Exchange	Non- controlling	Total
As	at 31 I	December 2014	Share capital 250,011	Other equity instruments – preference shares	Capital reserve 135,391	Investment revaluation reserve 4,066	Surplus reserve 130,515	General reserve 169,496	Retained earnings 558,705	Exchange reserve (6,674)	Non- controlling interests 10,338	Total equity 1,251,848
As	at 31 I		Share capital	Other equity instruments – preference shares	Attrib Capital reserve	utable to equity sha Investment revaluation reserve	Surplus reserve	General reserve	Retained earnings	Exchange reserve	Non- controlling interests	Total equity
As	at 31 I	December 2014 nts during the year	Share capital 250,011	Other equity instruments – preference shares	Capital reserve 135,391	Investment revaluation reserve 4,066	Surplus reserve 130,515	General reserve 169,496	Retained earnings 558,705	Exchange reserve (6,674)	Non- controlling interests 10,338	Total equity 1,251,848
As	at 31 I	December 2014	Share capital 250,011	Other equity instruments – preference shares	Capital reserve 135,391	Investment revaluation reserve 4,066	Surplus reserve 130,515	General reserve 169,496	Retained earnings 558,705	Exchange reserve (6,674)	Non- controlling interests 10,338	Total equity 1,251,848
As Mo	at 31 I	December 2014  Ints during the year  all comprehensive income for the year	Share capital 250,011	Other equity instruments – preference shares	Capital reserve 135,391	Investment revaluation reserve 4,066	Surplus reserve 130,515	General reserve 169,496	Retained earnings 558,705	Exchange reserve (6,674)	Non- controlling interests 10,338	Total equity 1,251,848
As	at 31 I	December 2014  Ints during the year  al comprehensive income for the year  Inges in share capital	Share capital 250,011	Other equity instruments – preference shares	Capital reserve 135,391	Investment revaluation reserve 4,066	Surplus reserve 130,515	General reserve 169,496	Retained earnings 558,705	Exchange reserve (6,674)	Non- controlling interests 10,338	Total equity 1,251,848
As Mo	at 31 I	December 2014  Ints during the year  al comprehensive income for the year  Inges in share capital  Capital injection by other equity	Share capital 250,011	Other equity instruments - preference shares - 19,659	Capital reserve 135,391	Investment revaluation reserve 4,066	Surplus reserve 130,515	General reserve 169,496	Retained earnings 558,705	Exchange reserve (6,674)	Non- controlling interests 10,338	Total equity 1,251,848 193,235 249,723
As Mo	at 31 I Tota Chai	December 2014  Ints during the year  al comprehensive income for the year  Inges in share capital  Capital injection by other equity  holder	Share capital 250,011	Other equity instruments – preference shares	Capital reserve 135,391	Investment revaluation reserve 4,066	Surplus reserve 130,515	General reserve 169,496	Retained earnings 558,705	Exchange reserve (6,674)	Non-controlling interests 10,338 725 1,412	Total equity 1,251,848 193,235 249,723
As Mo	at 31 I overner Tota Chai i	December 2014  Ints during the year  al comprehensive income for the year  Inges in share capital  Capital injection by other equity  holder  Establishment of subsidiaries	Share capital 250,011	Other equity instruments - preference shares - 19,659	Capital reserve 135,391	Investment revaluation reserve 4,066	Surplus reserve 130,515	General reserve 169,496	Retained earnings 558,705	Exchange reserve (6,674)	Non- controlling interests 10,338	Total equity 1,251,848 193,235 249,723
As Mo	at 31 I Tota Chai	December 2014  Ints during the year  al comprehensive income for the year  Inges in share capital  Capital injection by other equity  holder  Establishment of subsidiaries  Change in shareholdings in	Share capital 250,011	Other equity instruments - preference shares - 19,659	Attrib  Capital reserve 135,391 (142) 65	Investment revaluation reserve 4,066	Surplus reserve 130,515	General reserve 169,496	Retained earnings 558,705	Exchange reserve (6,674) 1,109 1,109	Non-controlling interests 10,338 725 1,412	Total equity 1,251,848 193,235 249,723 19,659 9
As Mo	at 31 I overner Tota Chai i	December 2014  Ints during the year  al comprehensive income for the year  Inges in share capital  Capital injection by other equity  holder  Establishment of subsidiaries	Share capital 250,011	Other equity instruments - preference shares - 19,659	Capital reserve 135,391	Investment revaluation reserve 4,066	Surplus reserve 130,515	General reserve 169,496	Retained earnings 558,705	Exchange reserve (6,674)	Non-controlling interests 10,338 725 1,412	Total equity 1,251,848 193,235 249,723
As Mo (1) (2)	at 31 I	December 2014  Ints during the year  al comprehensive income for the year  Inges in share capital  Capital injection by other equity  holder  Establishment of subsidiaries  Change in shareholdings in  subsidiaries	Share capital 250,011	Other equity instruments - preference shares - 19,659	Attrib  Capital reserve 135,391 (142) 65	Investment revaluation reserve 4,066	Surplus reserve 130,515	General reserve 169,496	Retained earnings 558,705	Exchange reserve (6,674) 1,109 1,109	Non-controlling interests 10,338 725 1,412	Total equity 1,251,848 193,235 249,723 19,659 9
As Mo	at 31 I	December 2014  Ints during the year  al comprehensive income for the year  Inges in share capital  Capital injection by other equity  holder  Establishment of subsidiaries  Change in shareholdings in  subsidiaries	Share capital 250,011	Other equity instruments - preference shares - 19,659	Attrib  Capital reserve 135,391 (142) 65	Investment revaluation reserve 4,066 18,992 18,992	Surplus reserve 130,515 22,517	General reserve 169,496 16,926	Retained earnings 558,705 113,449 228,145	Exchange reserve (6,674) 1,109 1,109	Non-controlling interests 10,338 725 1,412	Total equity 1,251,848 193,235 249,723 19,659 9
As Mo (1) (2)	at 31 I  Tota  Chai  ii  iii  Prof  i	December 2014  Ints during the year  al comprehensive income for the year  Inges in share capital  Capital injection by other equity holder  Establishment of subsidiaries  Change in shareholdings in subsidiaries  Tit distribution  Appropriation to surplus reserve	Share capital 250,011	Other equity instruments - preference shares - 19,659	Attrib  Capital reserve 135,391 (142) 65	Investment revaluation reserve 4,066	Surplus reserve 130,515 22,517 22,517	General reserve 169,496 16,926	Retained earnings 558,705 113,449 228,145	Exchange reserve (6,674) 1,109 1,109	Non-controlling interests 10,338 725 1,412	Total equity 1,251,848 193,235 249,723 19,659 9
As Mo (1) (2)	at 31 I  Tota  Chai  ii  iii  Prof  i  ii	December 2014  Ints during the year  al comprehensive income for the year  Inges in share capital  Capital injection by other equity holder  Establishment of subsidiaries  Change in shareholdings in subsidiaries  Tit distribution  Appropriation to surplus reserve  Appropriation to general reserve	Share capital 250,011	Other equity instruments - preference shares - 19,659	Attrib  Capital reserve 135,391 (142) 65	Investment revaluation reserve 4,066 18,992 18,992	Surplus reserve 130,515 22,517	General reserve 169,496 16,926	Retained earnings 558,705 113,449 228,145	Exchange reserve (6,674) 1,109 1,109	Non-controlling interests 10,338 725 1,412	Total equity 1,251,848 193,235 249,723 19,659 9
As Mo (1) (2)	at 31 I  Tota  Chai  ii  iii  Prof  i	December 2014  Ints during the year  al comprehensive income for the year  Inges in share capital  Capital injection by other equity holder  Establishment of subsidiaries  Change in shareholdings in subsidiaries  Tit distribution  Appropriation to surplus reserve	Share capital 250,011	Other equity instruments - preference shares - 19,659	Attrib  Capital reserve 135,391 (142) 65	Investment revaluation reserve 4,066 18,992 18,992	Surplus reserve 130,515 22,517 22,517	General reserve 169,496 16,926	Retained earnings 558,705 113,449 228,145	Exchange reserve (6,674) 1,109 1,109	Non-controlling interests 10,338 725 1,412	Total equity 1,251,848 193,235 249,723 19,659 9 (894)
As Mo (1) (2)	at 31 I  Tota  Chai  ii  iii  Prof  i  ii	December 2014  Ints during the year  al comprehensive income for the year  Inges in share capital  Capital injection by other equity holder  Establishment of subsidiaries  Change in shareholdings in subsidiaries  it distribution  Appropriation to surplus reserve  Appropriation to general reserve  Appropriation to ordinary	Share capital 250,011	Other equity instruments – preference shares – 19,659 – 19,659 – – – – – – – – – – – – – – – – – – –	Attrib  Capital reserve 135,391 (142) 65	Investment revaluation reserve 4,066  18,992  18,992	Surplus reserve 130,515 22,517 22,517	General reserve 169,496 16,926 16,926	Retained earnings 558,705 113,449 228,145	Exchange reserve (6,674) 1,109 1,109	Non-controlling interests 10,338 725 1,412	Total equity 1,251,848 193,235 249,723 19,659 9
As Mo (1) (2)	at 31 I	December 2014  Ints during the year  al comprehensive income for the year  Inges in share capital  Capital injection by other equity holder  Establishment of subsidiaries  Change in shareholdings in subsidiaries  it distribution  Appropriation to surplus reserve  Appropriation to general reserve  Appropriation to ordinary	Share capital 250,011	Other equity instruments – preference shares – 19,659 – 19,659 – – – – – – – – – – – – – – – – – – –	Attrib  Capital reserve 135,391 (142) 65	Investment revaluation reserve 4,066  18,992  18,992	Surplus reserve 130,515 22,517 22,517	General reserve 169,496 16,926 16,926	Retained earnings 558,705 113,449 228,145	Exchange reserve (6,674) 1,109 1,109	Non-controlling interests 10,338 725 1,412	Total equity 1,251,848 193,235 249,723 19,659 9 (894)

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2016 (Expressed in millions of RMB, unless otherwise stated)

	Note	2016	2015
Cash flows from operating activities			
Profit before tax		295,210	298,497
Adjustments for:			
- Impairment losses	13	93,204	93,639
- Depreciation and amortisation	12	16,017	19,736
- Interest income from impaired financial assets		(3,704)	(3,161
- Revaluation loss/(gain) on financial instruments at fair value through profit or loss		1,412	(3,344
- (Share of profit of associates and joint ventures		(69)	(275
- Dividend income	9	(2,558)	(733
- Unrealised foreign exchange (gain)/loss		(479)	8,628
- Interest expense on bonds issued		11,362	9,851
- Net gain on disposal of investment securities	10	(11,098)	(5,075
- Net gain on disposal of fixed assets and other long-term assets		(159)	(78
		399,138	417,685
Changes in operating assets:			
Net (increase)/decrease in deposits with central banks and with banks and non-bank financial institutions		(328,481)	130,948
Net decrease/(increase) in placements with banks and non-bank financial institutions		10,762	(27,495
Net increase in loans and advances to customers		(1,258,420)	(1,059,060
Net decrease/(increase) in financial assets held under resale agreements		208,433	(36,975
Net (increase)/decrease in financial assets at fair value through profit or loss		(211,099)	62,142
Net increase in other operating assets		(166,173)	(54,505
		(1,744,978)	(984,945
Changes in operating liabilities:			
Net increase/(decrease) in borrowings from central banks		395,118	(50,300
Net (decrease)/increase in placements from banks and non-bank financial institutions		(16,216)	110,038
Net increase in deposits from customers and from banks and non-bank financial institutions		1,829,273	1,163,129
Net (decrease)/increase in financial assets sold under repurchase agreements		(78,104)	86.340
Net increase/(decrease) in certificates of deposit issued		12,653	(69,604
Income tax paid		(65,264)	(73,476
Net increase in financial liabilities at fair value through profit or loss		92,919	6,639
Net increase in other operating liabilities		57,993	27,988
		2,228,372	1,200,754
		882,532	633,494

# Financial statements and others Consolidated statement of cash flows For the year ended 31 December 2016 (Expressed in millions of RMB, unless otherwise stated)

	Note	2016	2015
Cash flows from investing activities			
Proceeds from sale and redemption of investments		777,941	525,257
Dividends received		2,566	747
Proceeds from disposal of fixed assets and other long-term assets		1,187	2,064
Purchase of investment securities		(1,363,040)	(1,091,451)
Purchase of fixed assets and other long-term assets		(27,742) (1,393)	(28,589)
Acquisition of subsidiaries, associates and joint ventures		(1,393)	(1,657)
Net cash used in investing activities		(610,481)	(593,629)
Cash flows from financing activities			
Issue of bonds		16,522	55,053
Capital contribution by non-controlling interests		13	142
Contribution by preference shareholders		_	19,659
Consideration paid for acquisition of non-controlling interests		(144)	(1,027)
Dividends paid		(69,574)	(75,262)
Repayment of borrowings		(11,711)	(2,815)
Interest paid on bonds issued		(10,474)	(9,573)
Net cash used in financing activities		(75,368)	(13,823)
Effect of exchange rate changes on cash and cash equivalents		14,520	8,161
Net increase in cash and cash equivalents		211,203	34,203
Net morease in cash and cash equivalents		211,200	04,200
Cash and cash equivalents as at 1 January	58	387,921	353,718
Cash and cash equivalents as at 31 December	58	599,124	387,921
Cash flows from operating activities include:			
Interest received		687,994	762,542
Interest paid, excluding interest expense on bonds issued		(262,259)	(282,166)

# NOTES TO THE FINANCIAL STATEMENTS

(Expressed in millions of RMB, unless otherwise stated)

# 1 COMPANY INFORMATION

The history of China Construction Bank Corporation (the "Bank") dates back to 1954, which was previously known as the People's Construction Bank of China when it was established. It administered and disbursed government funds for construction and infrastructure related projects under the state economic plan. The People's Construction Bank of China gradually became a full service commercial bank following the establishment of China Development Bank in 1994 to assume its policy lending functions. In 1996, the People's Construction Bank of China changed its name to China Construction Bank ("CCB"). On 17 September 2004, China Construction Bank Corporation was formed as a joint-stock commercial bank in the People's Republic of China (the "PRC") as a result of a separation procedure undertaken by its predecessor, China Construction Bank. In October 2005 and September 2007, the Bank's H-shares and A-shares were listed on Hong Kong Stock Exchange (Stock Code: 939) and Shanghai Stock Exchange (Stock Code: 601939) respectively. As at 31 December 2016, the Bank issued the total ordinary share capital of RMB250,011 million, a par value of RMB1.00 per share.

The Bank obtained its finance permit No.B0004H111000001 from the China Banking Regulatory Commission (the "CBRC") of the PRC. The Bank obtained its unified social credit code No.911100001000044477 from the Beijing Administration for Industry and Commerce. The registered office of the Bank is located at No.25, Finance Street, Xicheng District, Beijing, the PRC.

The principal activities of the Bank and its subsidiaries (collectively the "Group") are the provision of corporate and personal banking services, conducting treasury business, the provision of asset management, trustee, finance leasing, investment banking, insurance and other financial services. The Group operates in Mainland China and also has a number of overseas branches and subsidiaries. For the purpose of these financial statements, Mainland China refers to the PRC excluding Hong Kong Special Administrative Region of the PRC ("Hong Kong"), Macau Special Administrative Region of the PRC ("Macau") and Taiwan. Overseas refers to countries and regions other than Mainland China.

The Bank is under the supervision of the banking regulatory bodies empowered by the State Council of the PRC (the "State Council"). The overseas financial operations of the Bank are under the supervision of their respective local jurisdictions. Central Huijin Investment Ltd. ("Huijin"), a wholly owned subsidiary of China Investment Corporation ("CIC"), exercises its rights and obligations as an investor on behalf of the PRC government.

These financial statements were authorised for issue by the board of directors of the Bank on 29 March 2017.

#### 2 BASIS OF PREPARATION

The Group uses the calendar year as the accounting year, which is from 1 January to 31 December.

These financial statements comprise the Bank and its subsidiaries and the Group's interests in associates and joint ventures.

# (1) Basis of measurement

These financial statements have been prepared on the historical cost basis except that: (i) financial instruments at fair value through profit or loss are measured at fair value; (ii) derivative financial instruments are measured at fair value; (iii) available-for-sale financial assets are measured at fair value; and (iv) certain non-financial assets are measured at designated cost. The measurement basis of major assets and liabilities are further explained in Note 4

#### (2) Functional and presentation currency

These financial statements are presented in RMB, unless otherwise stated, rounded to the nearest million, which is the functional currency of the domestic operations of the Group. The functional currencies of overseas branches and subsidiaries are determined in accordance with the primary economic environment in which they operate, and are translated into RMB for the preparation of these financial statements according to Note 4(2)(b).

# 2 BASIS OF PREPARATION (CONTINUED)

#### (3) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The estimates and associated assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Judgements that have a significant effect on the financial statements and estimates with a significant risk of material adjustments in the subsequent period are discussed in Note 4(24).

## 3 STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs") as issued by the International Accounting Standards Board ("IASB"). These financial statements also comply with the disclosure requirements of the new Hong Kong Companies Ordinance (Cap. 622), and the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The Group has adopted the following new or revised IFRSs and Interpretations effective for the current year. There is no early adoption of any new IFRSs and Interpretations not yet effective for the year ended 31 December 2016.

Amendment to IAS 11, "Accounting for Acquisitions of Interests in Joint Operations".

This amendment requires an investor to apply the principles of business combination accounting treatments when it acquires an interest in a joint venture that constitutes a 'business'. Specifically, an investor will need to measure identifiable assets and liabilities at fair value, expense acquisition-related costs, recognise deferred tax and recognise the residual as goodwill. The adoption of the amendment has no significant impact on the Group's financial position or operations results.

Amendments to IAS 16 and IAS 38, "Clarification of Acceptable Methods of Depreciation and Amortisation".

The amendments clarify when a method of depreciation or amortisation based on revenue may be appreciate. The amendment to IAS 16 clarifies that depreciation of an item of property, plant and equipment based on revenue generated by using the asset is not appropriate. The amendment to IAS 38 establishes a rebuttable presumption that amortisation of an intangible asset based on revenue generated by using the asset is inappropriate. The presumption may only be rebutted in certain limited circumstances. The adoption of these amendments have no significant impact on the Group's financial position or operations results.

Amendment to IAS 27, "Equity Method in Separate Financial Statements".

This amendment allows the Group to use equity method to account for investments in subsidiaries, joint ventures and associates in its separate financial statements. The adoption of the amendment has no significant impact on the Bank's financial position or operations results.

Amendments to IAS 1, "Disclosure Initiative".

The amendments clarify guidance in IAS 1 on the materiality and aggregation, the presentation of subtotals, the structure of financial statements and the disclosure of accounting policies.

Although the amendments do not require specific changes, they clarify a number of presentation issues and highlight that preparers are permitted to tailor the format and presentation of the financial statements to their circumstances and the needs of users. The Group has applied the amendments and there has been no significant impact on the Group's financial statements as a result.

Annual Improvements 2014.

These amendments include changes from the 2012-2014 cycle of the annual improvements project, that affect IFRS 5, 'Non-current assets held for sale and discontinued operations', IFRS 7, 'Financial instruments: disclosures', IAS 19, 'Employee benefits' and IAS 34, 'Interim financial reporting'. The adoption of these amendments have no significant impact on the Group's financial position or operations results.

The accounting policies set out below have been applied consistently by the Group to all periods presented in these financial statements.

## (1) Consolidated financial statements

#### (a) Business combinations

The consideration transferred by the acquirer for the acquisition and the identifiable assets acquired, liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. Where the cost of a business combination exceeds the Group's interest in the fair value of the acquiree's identifiable net assets, the difference is recognised as goodwill in accordance with the accounting policies set out in Note 4(9); where the cost of a business combination is less than the Group's interest in the fair value of the acquiree's identifiable net assets, the difference is recognised in profit or loss.

Acquisition date mentioned above is the date that the Group effectively obtains control of the acquiree.

#### (b) Subsidiaries and non-controlling interests

Subsidiaries are all entities (including structured entities) over which the Bank has control. The Bank controls an entity when the Bank has the power over the entity, and is exposed to, or has the rights to the variable returns from its involvement with the entity, and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Bank. They are deconsolidated from the date that control ceases.

A structured entity is an entity that has been designed so that voting or similar rights are not the dominant factor in deciding who controls the entity, such as when any voting rights relate to administrative tasks only and the relevant activities are directed by means of contractual arrangements.

For the separate financial statements of the Bank, investments in subsidiaries are accounted for at cost. At initial recognition, investment in subsidiaries is measured at the cost of acquisition determined at the acquisition date when the subsidiaries are acquired through business combination or the capital injected into the subsidiaries set up by the Group. Impairment losses on investments in subsidiaries are accounted for in accordance with the accounting policies as set out in Note 4(11).

The financial results and performance of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. When preparing the consolidated financial statements, the Bank makes necessary adjustments on the accounting period and accounting policies of subsidiaries to comply with those of the Bank.

Significant intragroup balances and transactions, and any significant profits or losses arising from intragroup transactions are eliminated in full in preparing the consolidated financial statements.

The portion of a subsidiary's net assets that is attributable to equity interests that are not owned by the Bank, whether directly or indirectly through subsidiaries, is treated as non-controlling interests and presented as "non-controlling interests" in the consolidated statement of financial position within total equity. The portion of net profit or loss and other comprehensive income of subsidiaries for the year attributable to non-controlling interests is separately presented in the consolidated statement of comprehensive income as a component of the Group's net profit.

## (1) Consolidated financial statements (continued)

#### (c) Associates and joint arrangements

An associate is an enterprise in which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policy decisions.

Joint arrangement is an arrangement of which two or more parties have joint control. The classification of a joint arrangement as a joint operation or a joint venture depends upon the rights and obligations of the parties to the arrangement. Joint control is the contractually agreed sharing of control over an economic activity, and exists only when the strategic financial and operating decisions relating to the activity require the unanimous consent of the parties sharing the control. The Group has assessed the nature of its joint arrangements and determined them to be joint ventures.

Investments in associates or joint ventures are accounted for using the equity method in the consolidated financial statements and are initially recorded at acquisition cost, and adjusted thereafter for the post acquisition change in the Group's share of net assets of the associates or joint ventures. The Group's share of the post-acquisition, post-tax results of the associates or joint ventures for the year is recognised in the consolidated statement of comprehensive income. The Group's interest in associates or joint ventures is included from the date that significant influence or joint control commences until the date that significant influence or joint control ceases.

Profits and losses resulting from transactions between the Group and its associates or joint ventures are eliminated to the extent of the Group's interest in the associates or joint ventures.

The Group discontinues recognising its share of net losses of the associates or joint ventures after the carrying amount of investments in associates and joint ventures together with any long-term interests that in substance form part of the Group's net investment in the associates or joint ventures are reduced to zero, except to the extent that the Group has incurred legal or constructive obligations to assume additional losses. Where the associates or joint ventures make net profits subsequently, the Group resumes recognising its share of those profits only after its share of the profits equals the share of losses not recognised.

# (2) Translation of foreign currencies

# (a) Translation of foreign currency transactions

Foreign currency transactions are, on initial recognition, translated into the functional currency at the spot exchange rates at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are translated into the functional currency at the spot exchange rates at that date. The resulting exchange differences are recognised in profit or loss. Non-monetary items denominated in foreign currencies that are measured at historical cost are translated into functional currency using the spot exchange rates at the transaction dates. Non-monetary items denominated in foreign currencies that are measured at fair value are translated using the spot exchange rates at the dates the fair values are determined; exchange differences are recognised in profit or loss, except for the differences arising from the translation of available-for-sale equity instruments, which are recognised in other comprehensive income.

# (b) Translation of financial statements denominated in foreign currencies

Foreign currency financial statements of overseas branches and subsidiaries are translated into RMB for the preparation of consolidated financial statements. At the end of each reporting period, the assets and liabilities in the financial statements denominated in foreign currencies are translated into RMB at the spot exchange rates ruling at that date. The income and expenses of foreign operations are translated into RMB at the spot exchange rates or the rates that approximate the spot exchange rates on the transaction dates. Foreign exchange differences arising from foreign operations are recognised as "exchange reserve" in the shareholders' equity in the statement of financial position. The effect of exchange rate changes on cash is presented separately in the statement of cash flows.

## (3) Financial instruments

#### (a) Categorisation

The Group classifies financial instruments into different categories at inception, depending on the purposes for which the assets were acquired or the liabilities were incurred. The categories are: financial assets and financial liabilities at fair value through profit or loss, held-to-maturity investments, loans and receivables, available-for-sale financial assets and other financial liabilities.

Financial assets and financial liabilities at fair value through profit or loss

Financial assets and financial liabilities at fair value through profit or loss include those classified as held for trading, and those designated as at fair value through profit or loss.

A financial asset or financial liability is classified as held for trading if it is: (i) acquired or incurred principally for the purpose of selling or repurchasing it in the near term; (ii) part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking; or (iii) a derivative (except for a derivative that is a designated and effective hedging instrument or a financial guarantee contract).

Financial assets or financial liabilities are designated at fair value through profit or loss upon initial recognition when: (i) the financial assets or financial liabilities are managed, evaluated and reported internally on a fair value basis; (ii) the designation eliminates or significantly reduces an accounting mismatch in the gain and loss recognition arising from the difference in the measurement basis of the financial assets or financial liabilities; or (iii) if a contract contains one or more embedded derivatives, an entity may designate the entire hybrid (combined) contract as a financial asset or financial liability at fair value through profit or loss unless the embedded derivative(s) does not significantly modify the cash flows that otherwise would be required by the contract; or it is clear with little or no analysis when a similar hybrid (combined) instrument is first considered that separation of the embedded derivative(s) is prohibited.

#### Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity that the Group has the positive intention and ability to hold to maturity, other than: (i) those that the Group, upon initial recognition, designates as at fair value through profit or loss or as available-for-sale; or (ii) those that meet the definition of loans and receivables.

# Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than: (i) those that the Group intends to sell immediately or in the near future, which will be classified as held for trading; (ii) those that the Group, upon initial recognition, designates as at fair value through profit or loss or as available-for-sale; or (iii) those where the Group may not recover substantially all of its initial investment, other than because of credit deterioration, which will be classified as available-for-sale. Loans and receivables mainly comprise deposits with central banks, deposits and placements with banks and non-bank financial institutions, financial assets held under resale agreements, loans and advances to customers, and investment classified as receivables.

### Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available-for-sale or are not classified as: (i) financial assets at fair value through profit or loss; (ii) held-to-maturity investments; or (iii) loans and receivables.

# Other financial liabilities

Other financial liabilities are financial liabilities other than those designated as at fair value through profit or loss and mainly comprise borrowings from central banks, deposits and placements from banks and non-bank financial institutions, financial assets sold under repurchase agreements, deposits from customers and debt securities issued.

Investment securities in the financial statements comprise the securities classified as held-to-maturity investments, available-for-sale financial assets and investment classified as receivables.

## (3) Financial instruments (continued)

# (b) Derivatives and hedge accounting

The Group uses derivatives to hedge its exposure to foreign exchange and interest rate risks. Derivatives are recognised at fair value at the trade date upon initial recognition, and subsequently measured at fair value. The positive fair value is recognised as an asset while the negative fair value is recognised as a liability.

The method of recognising the resulting fair value gain or loss depends on whether the derivative is designated and qualified as a hedging instrument, and if so, the nature of the item being hedged. For derivatives not designated or qualified as hedging instruments, including those that are intended to provide effective economic hedges of specific interest rate and foreign exchange risks, but not qualified for hedge accounting, changes in the fair value of these derivatives are recognised in "net trading gain" of the consolidated statement of comprehensive income.

The Group documents, at inception, the relationship between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items. These criteria should be met before a hedge can be qualified to be accounted for under hedge accounting.

#### (i) Fair value hedge

Fair value hedge is a hedge of the exposure to changes in fair value of a recognised asset or liability or an unrecognised firm commitment, or an identified portion of such an asset, liability or firm commitment, that is attributable to a particular risk and could affect profit or loss.

The changes in fair value of hedging instruments that are designated and qualify as fair value hedges are recorded in profit or loss, together with the changes in fair value of the hedged item attributable to the hedged risk. The net difference is recognised as ineffectiveness in the profit or loss.

If the hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of a hedged item for which the effective interest method is used is amortised to profit or loss over the period to maturity. If the hedged item is de-recognised, the unamortised carrying value adjustment is recognised immediately in the profit or loss.

# (ii) Cash flow hedge

Cash flow hedge is a hedge of the exposure to variability in cash flows that is attributable to a particular risk associated with a recognised asset or liability (such as all or some future interest payments on variable rate debt) or a highly probable forecast transaction that could ultimately affect the profit or loss.

The effective portion of changes in the fair value of hedging instruments that are designated and qualify as cash flow hedges is recognised in other comprehensive income and accumulated in equity in the "capital reserve". The ineffective portion is recognised immediately in the profit or loss.

Amounts accumulated in equity are reclassified to the profit or loss in the same periods when the hedged item affects the profit or loss.

When a hedging instrument expires or is sold, or the hedge designation is revoked or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss on the hedging instrument existing in equity at that time remains in equity and is reclassified to the profit or loss when the forecast transaction ultimately occurs. When a forecast transaction is no longer expected to occur, the cumulative gain or loss existing in equity is immediately transferred to the profit or loss.

## (3) Financial instruments (continued)

#### (c) Embedded derivatives

Certain derivatives are embedded into non-derivative hybrid instruments (the host contracts). The embedded derivatives are separated from the host contract and accounted for as a separate derivative when (i) the economic characteristics and risks of the embedded derivative are not closely related to the host contract; (ii) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and (iii) the hybrid (combined) instrument is not measured at fair value with changes in fair value recognised in profit or loss. When the embedded derivative is separated, the host contract is accounted for as a financial instrument in accordance with the accounting policies as set out in Note 4(3).

# (d) Recognition and derecognition

All financial assets and financial liabilities are recognised in the statement of financial position, when and only when, the Group becomes a party to the contractual provisions of the instrument.

The Group derecognises a financial asset if the part being considered for derecognition meets one of the following conditions: (i) the contractual rights to receive the cash flows from the financial asset expire; (ii) the contractual rights to receive the cash flows of the financial asset have been transferred and the Group transfers substantially all the risks and rewards of ownership of the financial asset; or (iii) the Group retains the contractual rights to receive the cash flows of the financial asset, but assumes a contractual obligation to pay the cash flows to the eventual recipient in an agreement that meets all the conditions of transfer of cash flows and transfers substantially all the risks and rewards of ownership of the financial asset.

The difference between the carrying amount of the financial asset derecognised and the consideration received and the cumulative changes in fair value previously recognised in equity are recognised in profit or loss.

If the Group neither transfers nor retains substantially all the risks and rewards of ownership of the financial asset, but retains control, the Group continues to recognise the financial asset to the extent of its continuing involvement in the financial asset. If the Group has not retained control, it derecognises the financial asset and recognises separately as assets or liabilities any rights and obligations created or retained in the transfer.

The financial liability is derecognised only when: (i) the underlying present obligation specified in the contracts is discharged, cancelled or expired, or (ii) an agreement between the Group and an existing lender to replace the original financial liability with a new financial liability with substantially different terms, or a substantial modification of the terms of an existing financial liability is accounted for as an extinguishment of the original financial liability and recognition of a new financial liability.

The difference between the carrying amount of the financial liability derecognised and the consideration paid is recognised in profit or loss.

# (e) Measurement

Financial instruments are measured initially at fair value plus, in the case of a financial instrument not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the instrument. Transaction costs for financial instruments at fair value through profit or loss are expensed immediately.

Subsequent to initial recognition, held-to-maturity investments, loans and receivables and other financial liabilities are measured at amortised cost, while other categories of financial instruments are measured at fair value, without any deduction for transaction costs that may occur on sale or other disposal. Investments in available-for-sale equity instruments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured, and derivatives that are linked to and must be settled by delivery of such unquoted equity instruments are measured at cost less impairment losses, if any.

Gains and losses from changes in the fair value of financial instruments at fair value through profit or loss are recognised in profit or loss.

## (3) Financial instruments (continued)

#### (e) Measurement (continued)

Unrealised gains and losses arising from changes in the fair value of available-for-sale financial assets are recognised in other comprehensive income and accumulated separately in equity, except for impairment losses and foreign exchange gains and losses on monetary items such as debt securities which are recognised in profit or loss.

When the available-for-sale financial assets are sold, gains or losses on disposal are recognised in profit or loss. Gains or losses on disposal include those previously recognised in other comprehensive income being transferred to the profit or loss.

For financial assets and financial liabilities carried at amortised cost, a gain or loss is recognised in profit or loss when the financial asset or financial liability is derecognised or impaired, and through the amortisation process.

#### (f) Impairment

At the end of each reporting period, the Group assesses the carrying amount of financial assets (except for those at fair value through profit or loss). If there is any objective evidence that a financial asset is impaired, the Group will recognise the impairment loss in profit or loss. Losses expected as a result of future events, no matter how likely, are not recognised as impairment losses.

Objective evidence that a financial asset is impaired includes one or more events that occurred after the initial recognition of the asset where the event (or events) has an impact on the estimated future cash flows of the financial asset that can be reliably estimated. Objective evidence includes the following evidence:

- significant financial difficulty of the borrower or issuer;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- the Group, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the Group would not otherwise consider;
- it becoming probable that the borrower will enter bankruptcy or other financial reorganisation;
- disappearance of an active market for financial assets because of significant financial difficulties;
- observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including adverse changes in the payment status of borrowers in the group, an increase in the unemployment rate in the geographical area of the borrowers, a decrease in property prices for mortgages in the relevant area, or adverse changes in industry conditions that affect the borrowers in the group;
- significant changes in the technological, market, economic or legal environment that have an adverse effect on the issuer of an equity instrument;
- a significant or prolonged decline in the fair value of an investment in an equity instrument below its cost: and
- other objective evidence indicating there is an impairment of the financial asset.

## (3) Financial instruments (continued)

#### (f) Impairment (continued)

Loans and receivables and held-to-maturity investments

#### Individual assessment

Loans and receivables and held-to-maturity investments, which are considered individually significant, are assessed individually for impairment. If there is objective evidence that an impairment loss on loans and receivables or held-to-maturity investments carried at amortised cost has been incurred on an individual basis, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the asset's original effective interest rate, and recognised in profit or loss.

Cash flows relating to short-term loans and receivables and held-to-maturity investments are not discounted if the effect of discounting is immaterial. The calculation of the present value of the estimated future cash flows of a collateralised loan or receivable reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

#### Collective assessment

Homogeneous groups of loans and advances to customers not considered individually significant and individually assessed and loans and receivables and held-to-maturity investments with no objective evidence of impairment on an individual basis are assessed for impairment losses on a collective basis. If there is observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those financial assets, the impairment is recognised and recorded in profit or loss.

For homogeneous groups of loans and advances that are not considered individually significant, the Group adopts a roll rate methodology to assess impairment losses on a collective basis. This methodology utilises a statistical analysis of historical trends of probability of default and amount of consequential loss, as well as an adjustment of observable data that reflects the current economic conditions.

Loans and receivables and held-to-maturity investments which are individually significant and therefore have been individually assessed but for which no impairment can be identified, are grouped together in portfolios of similar credit risk characteristics for the purpose of assessing a collective impairment loss. The collective impairment loss is assessed after taking into account: (i) historical loss experience in portfolios of similar risk characteristics; (ii) the emergence period between a loss occurring and that loss being identified; and (iii) the current economic and credit environments and whether in management's experience these indicate that the actual losses level is likely to be greater or less than that suggested by historical experience.

The emergence period between a loss occurring and its identification is determined by management based on the historical experience.

Impairment losses recognised on a collective basis represent a transitional step which identifies the impairment losses on individual assets (which are subject to individual assessment) in the pool of financial assets that are collectively assessed for impairment.

At the end of each reporting period, collective assessment covers those loans and receivables and held-to-maturity investments that were impaired but were not individually identified as such until some time in the future. As soon as information is available to specifically identify objective evidence of impairment on individual assets in a pool, those assets are removed from the pool of collectively assessed financial assets.

## (3) Financial instruments (continued)

#### (f) Impairment (continued)

Loans and receivables and held-to-maturity investments (continued)

Impairment reversal and loan write-offs

If, in a subsequent period, the amount of the impairment loss on loans and receivables and held-to-maturity investments decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed. The amount of the reversal is recognised in profit or loss. The reversal shall not result in a carrying amount of the financial asset that exceeds the amortised cost at the date of the reversal had the impairment not been recognised.

When the Group determines that a loan has no reasonable prospect of recovery after the Group has completed all the necessary legal or other proceedings, the loan is written off against its allowance for impairment losses. If in a subsequent period the loan written off is recovered, the amount recovered will be recognised in profit or loss through impairment losses.

#### Rescheduled loans

Rescheduled loans are loans that have been restructured due to deterioration in the borrower's financial position to the extent that the borrower is unable to repay according to the original terms as appropriate. Rescheduled loans are assessed individually and classified as impaired loans and advances upon restructuring. Rescheduled loans are subject to ongoing monitoring. Once a rescheduled loan has met specific conditions by the end of the observation period of normally 6 months, with the approval from management, they would no longer be considered as impaired.

#### Available-for-sale financial assets

When an available-for-sale financial asset is impaired, the cumulative loss arising from decline in fair value that had been recognised in other comprehensive income is reclassified to the profit or loss even though the financial asset has not been derecognised. The amount of the cumulative loss that is removed from equity is the difference between the acquisition cost (net of any principal repayment and amortisation) and current fair value, less any impairment loss on that financial asset previously recognised in profit or loss. For available-for-sale investments in equity instruments measured at cost, the amount of any impairment loss is measured as the difference between the carrying amount of the financial asset and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset and recognised in profit or loss.

If, in a subsequent period, the fair value of available-for-sale financial assets increases and the increase can be objectively related to an event occurring after the impairment loss was recognised, the impairment loss shall be treated in accordance with the following principles: (i) the impairment loss on debt instruments classified as available-for-sale shall be reversed, with the amount of the reversal recognised in profit or loss; (ii) the impairment loss on equity instruments classified as available-for-sale shall not be reversed through the profit or loss. Any subsequent increase in the fair value of such assets is recognised in other comprehensive income; or (iii) the impairment loss in respect of available-for-sale equity investments carried at cost shall not be reversed.

## (3) Financial instruments (continued)

#### (g) Fair value measurement

If there is an active market for financial instruments, the fair value of financial instruments is based on the prices within the bid-ask spread that is most representative of fair value in the circumstances, and without any deduction for transaction costs that may occur on sales or disposals. A quoted price is from an active market where price information is readily and regularly available from an exchange, dealer, industry group or pricing service agency and that price information represents actual and regularly occurring orderly transactions.

If a quoted market price is not available, the fair value of the financial instruments is estimated using valuation techniques. Valuation techniques applied include the price used by market participants in an orderly transaction, reference to the fair value of another instrument that is substantially the same, discounted cash flow analysis and option pricing models. The Group selects valuation techniques that are commonly accepted by market participants for pricing the instruments and these techniques have been demonstrated to provide reliable estimates of prices obtained in actual market transactions. Periodically, the Group reviews the valuation techniques and tests them for validity.

#### (h) Offsetting

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position when the Group has a legally enforceable right to offset the recognised amounts and the transactions are intended to be settled on a net basis, or by realising the asset and settling the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the company or the counterparty.

# (i) Securitisations

The Group securitises certain loans, which generally involves the sale of these assets to structured entities, which in turn issue securities to investors. Interests in the securitised financial assets may be retained in the form of credit enhancement or subordinated tranches, or other residual interests ("retained interests"). Retained interests are carried at fair value on inception date on the Group's statement of financial position. Gains or losses on securitisation are the difference between the carrying amount of the transferred financial assets and the consideration received (including retained interest) which is recognised in profit or loss.

# (j) Financial assets held under resale agreements and financial assets sold under repurchase agreements

Financial assets held under resale agreements are transactions where the Group acquires financial assets which will be resold at a predetermined price at a future date under resale agreements. Financial assets sold under repurchase agreements are transactions where the Group sells financial assets which will be repurchased at a predetermined price at a future date under repurchase agreements.

The cash advanced or received is recognised as amounts held under resale or sold under repurchase agreements in the statement of financial position. Assets held under resale agreements are not recognised. Assets sold under repurchase agreements continue to be recognised in the statement of financial position.

The difference between the purchase and resale consideration, and that between the sale and repurchase consideration, is amortised over the period of the respective transaction using the effective interest method and is included in interest income and interest expenses respectively.

#### (4) Precious metals

Precious metals comprise gold and other precious metals. Precious metals that are acquired by the Group principally for trading purpose are initially recognised at fair value and re-measured at fair value less cost to sell. The changes in fair value less cost to sell are recognised in profit or loss. Precious metals that are not acquired by the Group principally for trading purpose are carried at lower of cost and net realisable value.

#### (5) Fixed assets

Fixed assets are assets held by the Group for the conduct of business and are expected to be used for more than one year. Construction in progress is the property and equipment under construction, which is transferred to fixed assets when ready for its intended use.

#### (a) Cost

Fixed assets are initially recognised at cost, except for the fixed assets and construction in progress obtained from CCB by the Bank which were recognised at the revalued amount as cost on the date of restructuring. The cost of a purchased fixed asset comprises the purchase price, related taxes, and any directly attributable expenditure for bringing the asset to working condition for its intended use. The cost of a self-constructed fixed asset comprises those expenditures necessarily incurred for bringing the asset to working condition for its intended use.

Where the individual components of an item of fixed asset have different useful lives or provide benefits to the Group in different patterns thus necessitating use of different depreciation rates or methods, they are recognised as separate fixed assets.

Subsequent costs, including the cost of replacing part of an item of fixed assets, are recognised in the carrying amount of the item if the recognition criteria are satisfied, and the carrying amount of the replaced part is derecognised. Expenditures relating to ordinary maintenance of fixed assets are recognised in profit or loss.

#### (b) Depreciation and impairment

Depreciation is calculated to write off to the profit or loss the cost of items of fixed assets, less their estimated residual value, if any, using the straight line method over their estimated useful lives. Impaired fixed assets are depreciated net of accumulated impairment losses. No depreciation is provided on construction in progress.

The estimated useful lives, residual values and annual depreciation rates of respective fixed assets are as follows:

Types of assets	Estimated useful lives	Estimated net residual values	Annual depreciation rates
Bank premises	30 - 35 years	3%	2.8% - 3.2%
Equipment	3 - 8 years	3%	12.1% - 32.3%
Others	4 – 11 years	3%	8.8% - 24.3%

The Group reviews the estimated useful life and estimated residual value of a fixed asset and the depreciation method applied at least once a financial year.

Impairment losses on fixed assets are accounted for in accordance with the accounting policies as set out in Note 4(11).

## (c) Disposal

Gains or losses arising from the retirement or disposal of a fixed asset are determined as the difference between the net disposal proceeds and the carrying amount of the fixed asset and are recognised in profit or loss on the date of retirement or disposal.

#### (6) Lease

A finance lease is a lease that transfers substantially all the risks and rewards incidental to ownership of an asset to the lessee, irrespective of whether the legal title to the asset is eventually transferred or not. An operating lease is a lease other than a finance lease.

#### (a) Finance lease

Where the Group is a lessor under finance leases, an amount representing the sum of the minimum lease receivables and initial direct costs at the commencement of the lease term, is included in "loans and advances to customers" on statement of financial position as a lease receivable. Unrecognised finance income under finance leases is amortised using the effective interest rate method over the lease term. Hire purchase contracts having the characteristics of finance leases are accounted for in the same manner as finance leases.

Impairment losses on lease receivables are accounted for in accordance with the accounting policies as set out in Note 4(3)(f).

# (b) Operating lease

Where the Group has the use of assets held under operating leases, payments made under the leases are charged to the profit or loss, using the straight-line method, over the accounting periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased assets. Lease incentives received are recognised in profit or loss as an integral part of the aggregate net lease payments made. Contingent rentals are charged to the income statement in the accounting period in which they are incurred.

#### (7) Land use rights

Land use rights are initially recognised at cost. The land use rights obtained from CCB by the Bank on the date of restructuring were recorded at the revalued amount. The cost of the land use rights is amortised on a straight-line basis over their authorised useful lives, and charged to the profit or loss. Impaired land use rights are amortised net of accumulated impairment losses.

Impairment losses on land use rights are accounted for in accordance with the accounting policies as set out in Note 4(11).

# (8) Intangible assets

Software and other intangible assets are initially recognised at cost. The cost less estimated residual values, if any, of the intangible assets is amortised on a straight-line basis over their useful lives, and charged to the profit or loss. Impaired intangible assets are amortised net of accumulated impairment losses.

Impairment losses on intangible assets are accounted for in accordance with the accounting policies as set out in Note 4(11).

#### (9) Goodwill

Goodwill represents the excess of the cost of a business combination over the Group's interest in the fair value of the acquiree's identifiable net assets. Goodwill is not amortised. Goodwill arising from a business combination is allocated to each cash-generating unit ("CGU") or group of CGUs, that is expected to benefit from the synergies of the combination. The Group performs an impairment test on goodwill semi-annually.

Any excess of the Group's interest in the net fair value of the acquiree's identifiable net assets over the cost of a business combination is recognised immediately in profit or loss.

On disposal of the related CGU or group of CGUs, any attributable amount of goodwill net of allowances for impairment losses, if any, is included in the calculation of the profit or loss on disposal.

Impairment loss on goodwill is accounted for in accordance with the accounting policies as set out in Note 4(11).

#### (10) Repossessed assets

In the recovery of impaired loans and advances, the Group may take possession of assets held as collateral through court proceedings or voluntary delivery of possession by the borrowers. Repossessed assets are recognised and reported in "other assets" in the statement of financial position when the Group intends to achieve an orderly realisation of the impaired assets and the Group is no longer seeking repayment from the borrower.

When the Group seizes assets to compensate for the losses of loans and advances and interest receivable, the repossessed assets are initially recognised at fair value, plus any taxes paid for the seizure of the assets, litigation fees and other expenses incurred for collecting the repossessed assets. Repossessed assets are recognised at the carrying value, net of allowances for impairment losses (Note 4(11)).

#### (11) Allowances for impairment losses on non-financial assets

At the end of each reporting period, the Group assesses whether there is any indication that a non-financial asset may be impaired. If any indication exists that an asset may be impaired, the Group estimates the recoverable amount of the asset.

If there is any indication that an asset may be impaired and it is not possible to estimate the recoverable amount of an individual asset, the Group determines the recoverable amount of the CGU to which the asset belongs.

CGU is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash flows from other assets or groups of assets.

The recoverable amount of an asset (or CGU, group of CGUs) is the higher of its fair value less costs to sell and the present value of the expected future cash flows. The Group considers all relevant factors in estimating the present value of future cash flows, such as the expected future cash flows, the useful life and the discount rate.

#### (a) Testing CGU with goodwill for impairment

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to the CGU or group of CGUs that is expected to benefit from the synergies of the combination.

A CGU or group of CGUs to which goodwill has been allocated is tested for impairment by the Group semi-annually, or whenever there is an indication that the CGU or group of CGUs are impaired, by comparing the carrying amount of the CGU or group of CGUs, including the goodwill, with the recoverable amount of the CGU or group of CGUs. The recoverable amount of the CGU or group of CGUs are the estimated future cash flows, which are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the CGU or group of CGUs with allocated goodwill.

At the time of impairment testing of a CGU or group of CGUs to which goodwill has been allocated, there may be an indication of an impairment of an asset within the CGU containing the goodwill. In such circumstances, the Group tests the asset for impairment first, and recognises any impairment loss for that asset before testing for impairment on the CGU or group of CGUs containing the goodwill. Similarly, there may be an indication of an impairment of a CGU within a group of CGUs containing the goodwill. In such circumstances, the entity tests the CGU for impairment first, and recognises any impairment loss for that CGU, before testing for impairment the group of CGUs to which the goodwill is allocated.

# (b) Impairment loss

If the recoverable amount of an asset is less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. That reduction is recognised as an impairment loss and charged to the profit or loss.

For a CGU or a group of CGUs, the amount of impairment loss firstly reduces the carrying amount of any goodwill allocated to the CGU or group of CGUs, and then reduces the carrying amount of other assets (other than goodwill) within the CGU or group of CGUs, pro rata on the basis of the carrying amount of each asset.

## (11) Allowances for impairment losses on non-financial assets (continued)

#### (c) Reversing an impairment loss

If, in a subsequent period, the amount of impairment loss of the non-financial asset except for goodwill decreases and the decrease can be linked objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through the profit or loss. A reversal of impairment loss is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior periods.

An impairment loss in respect of goodwill is not reversed.

#### (12) Employee benefits

Employee benefits are all forms of consideration given and compensations incurred by the Group in exchange for services rendered by employees or the termination of the employment relationship. Except for termination benefits, employee benefits are recognised as a liability in the period in which the associated services are rendered by its employees, with a corresponding increase in cost of relevant assets or the expenses in profit or loss. Where payment or settlement is deferred and the effect of discount would be material, these amounts are stated at their present values in the statement of financial position.

#### (a) Post-employment benefits

The Group divides post-employment benefit plans into defined contribution plans and defined benefit plans. Defined contribution plans are post-employment benefit plans under which the Group pays fixed contributions into a separate entity (a fund) and will have no legal or constructive obligation to pay further contributions. Defined benefit plans are post-employment benefit plans other than defined contribution plans. For defined contribution plans, the Group pays contributions to basic retirement insurance, annuity scheme and unemployment insurance for the employees during the reporting period, while defined benefit plans are mainly supplementary retirement benefits.

# Defined contribution retirement schemes

Pursuant to the relevant laws and regulations in the PRC, the Group has joined defined contribution retirement schemes for the employees arranged by local government labor and security authorities. The Group makes contributions to the retirement schemes at the applicable rates based on the amounts stipulated by the local government organizations. The contributions are charged to the profit or loss on an accrual basis. When employees retire, the local government labor and security authorities are responsible for the payment of the basic retirement benefits to the retired employees.

# Annuity contributions

In addition to the statutory provision contributions, the Bank's employees have joined the annuity scheme set up by the Bank under "CCBC Annuity Scheme" (the "scheme") in accordance with state enterprise annuity regulations. The Bank has made annuity contributions in proportion to its employees' gross wages, which are expensed in profit or loss when the contributions are made.

# Supplementary retirement benefits

The Group pays supplementary retirement benefits for its employees in Mainland China who retired on or before 31 December 2003 in addition to the contributions made to statutory insurance schemes. Such supplementary retirement benefits are defined benefit plans.

The Group's obligations in respect of supplementary retirement benefits are calculated by estimating the amount of obligations that the Group is committed to pay to the employees after their retirement using actuarial techniques. At the end of each reporting period, such obligations are discounted with interest yield of government bonds with similar duration. The service cost and net interest from the supplementary retirement benefits are recognised in profit or loss, and the remeasurements are recognised in other comprehensive income.

The liability recognised in the statement of financial position in respect of supplementary retirement benefits is the present value of supplementary retirement benefit obligations at the end of the reporting period less the fair value of plan assets.

## (12) Employee benefits (continued)

#### (b) Termination benefits

Where the Group terminates the employment relationship with employees before the end of the employment contracts or provides compensation as an offer to encourage employees to accept voluntary redundancy, a provision is recognised for the compensation arising from termination of employment relationship, with a corresponding charge to the profit or loss for the current period. An entity is required to recognise termination benefits at the earlier of when the entity can no longer withdraw an offer of those benefits and when it recognises any related restructuring costs.

### (c) Early retirement expenses

The Group recognises the present value of all its liabilities to employees who voluntarily agreed to retire early. The early retirement benefit payments are made by the Group from the date of early retirement to the regulated retirement date. Differences arising from changes in assumptions and estimates of the present value of the liabilities are recognised in profit or loss when incurred.

#### (d) Staff incentive plan

As approved by the board of directors, for the purposes of providing incentives and rewards to eligible employees for their past services, the Group awards a specified amount of staff compensation to the staff incentive plan independently managed by a designated staff committee for those eligible participating employees. The Group recognises its contribution to the plan when it has a present legal or constructive obligation to make such payment and a reliable estimate of the obligation can be made.

#### (13) Insurance contracts

#### Insurance contracts classification

Under the contract the insurer signed with the policyholder, the insurer may undertake insurance risk or other risks, or both insurance risk and other risks.

Where the Group undertakes both the insurance risk and other risks, and the insurance risk and other risks can be separately measured, the insurance risk shall be separately accounted for as insurance contracts while the other risks shall be accounted for as either investment contracts or service contracts. Where the insurance risk and other risks cannot be distinguished from each other, or can be distinguished but cannot be separately measured, significant insurance risk test shall be performed at the contract's initial recognition date. If the insurance risk is significant, the contract is classified as an insurance contract; otherwise, it is classified as an investment contract or service contract.

# Insurance income recognition

Insurance premium income is recognised when all of the following criteria are met:

- (i) The insurance contract is issued, and related insurance risk is undertaken by the Group;
- (ii) The related economic benefits are likely to flow to the Group; and
- (iii) Related income can be reliably measured.

#### Insurance contract liabilities

When measuring insurance contract liabilities, the Group identifies insurance contracts where insurance risks are of similar nature as a measurement unit. Insurance contract liabilities are measured based on a reasonably estimated amount of payments that the Group is obliged to pay in order to fulfil relevant obligations under the insurance contract. Structured product that cannot be sold separately is classified as one measurement unit.

The Group performs liability adequacy test at the end of each reporting period. If the insurance contract liabilities re-calculated with the insurance actuarial method exceed their carrying amounts on the date of the liability adequacy test, an additional provision shall be made for the respective insurance contract liabilities based on the differences. Otherwise, no adjustment is made to the respective insurance contract liabilities.

## (14) Provisions and contingent liabilities

A provision is recognised in the statement of financial position if, as the result of a past event, the Group has a present legal or constructive obligation that can be reliably estimated and it is probable that an outflow of economic benefits will be required to settle the obligation. A provision is initially measured at the best estimate of the expenditure required to settle the related present obligation. Factors pertaining to a contingency such as the risks, uncertainties and time value of money are taken into account as a whole in reaching the best estimate. Where the effect of the time value of money is material, the best estimate is determined by discounting the related future cash outflows.

A potential obligation arising from a past transaction or event whose existence can only be confirmed by the occurrence or nonoccurrence of future uncertain events; or a present obligation that arises from past transactions or events where it is not probable that an outflow of economic benefits is required to settle the obligation or the amount of the obligation cannot be measured reliably, is disclosed as a contingent liability unless the probability of outflow of economic benefit is remote.

#### (15) Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. A financial instrument issued is an equity instrument if, and only if, both conditions (i) and (ii) below are met: (i) The financial instrument includes no contractual obligation to deliver cash or another financial asset to another entity, or to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; and (ii) If the financial instrument will or may be settled in the Group's own equity instruments, it is a non-derivative instrument that includes no contractual obligations for the Group to deliver a variable number of its own equity instruments; or a derivative that will be settled only by the Group exchanging a fixed amount of cash or another financial asset for a fixed number of its own equity instruments.

Equity instruments issued by the Group are recorded at the fair value of proceeds received, net of direct issuance expenses.

## (16) Financial guarantees

Financial guarantees are contracts that require the Group as the guarantor (the "issuer") to make specified payments to reimburse the beneficiary of the guarantee (the "holder") for a loss the holder incurs when a specified debtor fails to make payment when due in accordance with the terms of a debt instrument. The fair value of the guarantee (being the guarantee fees received) is initially recognised as deferred income in "other liabilities". The deferred income is amortised in profit or loss over the term of the guarantee as income from financial guarantees issued. Provisions are recognised in the statement of financial position if and when it becomes probable that the holder of the guarantee will call upon the Group under the guarantee, and the amount of that claim on the Group is expected to exceed the carrying amount of the deferred income.

# (17) Fiduciary activities

The Group's fiduciary business refers to the management of assets for customers in accordance with custody agreements signed by the Group and securities investment funds, insurance companies, annuity plans and other organisations. The Group fulfils its fiduciary duty and receives relevant fees in accordance with these agreements, and does not take up any risks and rewards related to the assets under custody, which are recorded as off-balance sheet items.

The Group conducts entrusted lending business, whereby it enters into entrusted loan agreements with customers. Under the terms of these agreements, the customers provide funding (the "entrusted funds") to the Group, and the Group grants loans to third parties (the "entrusted loans") according to the instructions of the customers. As the Group does not assume the risks and rewards of the entrusted loans and the corresponding entrusted funds, entrusted loans and funds are recorded as off-balance sheet items at their principal amounts and no impairment assessments are made for these entrusted loans.

#### (18) Income recognition

Provided it is probable that economic benefits will flow to the Group and the amount, if applicable, can be measured reliably, revenue is recognised in profit or loss as follows:

#### (a) Interest income

Interest income for interest bearing financial instruments is recognised in profit or loss based on the effective interest method. Interest income includes the amortisation of any discount or premium or other differences between the initial carrying amount of an interest-bearing instrument and its amount at maturity calculated on an effective interest basis.

The effective interest method is a method of calculating the amortised cost of financial assets and liabilities and of allocating the interest income and interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial instrument. When calculating the effective interest rate, the Group estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment, call and similar options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Interest on the impaired financial assets is recognised using the rate of interest used to discount future cash flows for the purpose of measuring the related impairment loss.

#### (b) Fee and commission income

Fee and commission income is recognised in profit or loss when the corresponding service is provided. Origination or commitment fees received by the Group which result in the creation or acquisition of a financial asset are deferred and recognised as an adjustment to the effective interest rate. If the commitment expires without the Group making a loan, the fee is recognised as commission on expiry.

# (c) Finance income from finance leases and hire purchase contracts

Finance income implicit in finance lease and hire purchase payments is recognised as interest income over the period of the leases so as to produce an approximately constant periodic rate of return on the outstanding net investment in the leases for each accounting period. Contingent rentals receivable are recognised as income in the accounting period in which they are earned.

## (d) Dividend income

Dividend income from unlisted equity investments is recognised in profit or loss on the date when the Group's right to receive payment is established. Dividend income from a listed equity investment is recognised when the share price of the investment goes ex-dividend.

#### (19) Income tax

Current income tax is the expected tax payable on the taxable income for the period, using tax rates enacted or substantially enacted at the end of each reporting period, and any adjustment to tax payable in respect of previous periods. Deferred tax assets and liabilities arise from deductible and taxable temporary differences respectively, being the differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases. Deferred tax also arises from unused tax losses and unused tax credits. A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the asset can be utilised.

Current income tax and movements in deferred tax balances are recognised in profit or loss except to the extent that they relate to items recognised in other comprehensive income or directly in equity, in which case the relevant amounts of tax are recognised in other comprehensive income or directly in equity, respectively.

At the end of each reporting period, deferred tax assets and deferred tax liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled according to the requirements of tax laws. The Group also considers the possibility of realisation and the settlement of deferred tax assets and deferred tax liabilities in the calculation.

Current tax assets are offset against current tax liabilities, and deferred tax assets against deferred tax liabilities if the Group has the legally enforceable right to offset current tax assets against current tax liabilities and the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on the same taxable entity. Otherwise, the balances of deferred tax assets and deferred tax liabilities, and movements therein, are presented separately from each other and are not offset.

#### (20) Cash equivalents

Cash equivalents are short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition.

#### (21) Profit distribution

Proposed dividends which are declared and approved after the end of each reporting period are not recognised as a liability in the statement of financial position and are instead disclosed as a subsequent event after the end of each reporting period in the note to the financial statements. Dividends payable are recognised as liabilities in the period in which they are approved.

#### (22) Related parties

If the Group has the power, directly or indirectly, to control, jointly control or exercise significant influence over another party, or vice versa, or where the Group and one or more parties are subject to common control or joint control from another party, they are considered to be related parties. Related parties may be individuals or enterprises. The Group's related parties include but are not limited to the following:

- (a) the Bank's parents;
- (b) the Bank's subsidiaries;
- (c) other entities which are controlled by the Bank's parents;
- (d) an investor who has joint control over the Group;
- (e) an investor who can exercise significant influence over the Group;
- (f) an associate of the Group;
- (g) a joint venture entity of the Group;
- (h) principal individual investors of the Group, and close family members of such individuals (principal individual investors are the individual investors who have the power, directly or indirectly, to control, jointly control or exercise significant influence over another party);
- (i) key management personnel of the Group and close family members of such individuals (key management personnel represent those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director of that entity);
- (j) key management personnel of the Bank's parents and close family members of such individuals;
- (k) other entities that are controlled or jointly controlled by the Group's principal individual investors, key management personnel, or close family members of such individuals; and
- (l) a post-employment benefit plan for the benefit of employees of the Group, or of any entity that is a related party of the Group.

# (23) Operating segments

The identification of operating segments of the Group is on the basis of internal reports that are regularly reviewed by the Group's chief operating decision makers in order to allocate resources to the segment and assess its performance. On the basis of the operating segments, the Group identifies the reportable segments, using a combination of factors including products and services, geographical areas, regulatory environments etc., which the management has chosen for organization. The operating segments that meet the specified criteria have been aggregated, and the operating segments that meet quantitative thresholds have been reported separately.

The amount reported for each operating segment item is the measure reported to the chief operating decision makers for the purposes of allocating resources to the segment and assessing its performance. Segment information is prepared in conformity with the accounting policies adopted for preparing and presenting the financial statements of the Group.

# (24) Significant accounting estimates and judgements

(a) Impairment losses on loans and advances, available-for-sale and held-to-maturity debt investments

The Group reviews the portfolios of loans and advances, and available-for-sale and held-to-maturity debt investments periodically to assess whether impairment losses exist and if they exist, the amounts of impairment losses. Objective evidence for impairment includes observable data indicating that there is a measurable decrease in the estimated future cash flows identified with an individual loan and advance, an available-for-sale or a held-to-maturity debt investment. It also includes observable data indicating adverse changes in the repayment status of borrowers or issuers in the assets portfolio or national or local economic conditions that correlate with defaults on the assets in the portfolio.

The impairment loss for a loan that is individually assessed for impairment is the decrease in the estimated discounted future cash flows. The same principle is adopted for impairment loss on a held-to-maturity debt investment which is individually assessed, except that as a practical expedient, the Group may measure the impairment loss on the basis of the instrument's fair value using an observable market price at the measurement date. The impairment loss for an available-for-sale debt investment is the difference between the acquisition cost (net off any principal repayments and amortisation) and the fair value, less any impairment loss previously recognised in profit or loss at the measurement date.

When loans and advances and held-to-maturity debt investments are collectively assessed for impairment, the estimate is based on historical loss experience for assets with credit risk characteristics similar to the loans and advances and held-to-maturity debt investments that are being assessed. Historical loss experience is adjusted on the basis of the relevant observable data that reflects current economic conditions. Management reviews the methodology and assumptions used in estimating future cash flows regularly to reduce any difference between loss estimates and actual losses.

# (b) Impairment of available-for-sale equity instruments

For available-for-sale equity instruments, a significant or other-than-temporary decline in fair value below cost is considered to be objective evidence of impairment. In determining whether a decline in fair value has been significant or other-than-temporary, the Group considers if the fair value of an available-for-sale equity instrument as at the end of reporting period is lower than 50% (including 50%) of its initial cost of investment or lower than its initial cost of investment for more than a year (including one year) together with other relevant considerations.

# (c) Fair value of financial instruments

The fair value of financial instruments that are traded in an active market is based on their quoted market prices in an active market at the valuation date. A quoted market price is a price from an active market where price information is readily and regularly available from an exchange or from a dealer quotation and where this price information represents actual and recurring orderly transactions.

For all other financial instruments, the Group determines fair values using valuation techniques which include discounted cash flow models, as well as other types of valuation model. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, foreign currency exchange rates credit spreads and the liquidity premium. Where discounted cash flow techniques are used, estimated cash flows are based on management's best estimates and the discount rate used is a market rate at the end of each reporting period applicable for an instrument with similar terms and conditions. Where other pricing models are used, inputs are based on the maximising observable market data at the end of each reporting period. However, where market data is not available, the Group needs to make the best estimates on such unobservable market inputs.

The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date that would have been determined by market participants in an orderly transaction.

## (24) Significant accounting estimates and judgements (continued)

#### (d) Reclassification of held-to-maturity investments

In evaluating whether the requirements to classify a financial asset as held-to-maturity are met, management makes significant judgements. Change of the Group's intention and ability to hold specific investments until maturity may result in reclassification of the whole portfolio as available-for-sale.

#### (e) Income taxes

Determining income tax provisions involves judgement on the future tax treatment of certain transactions. The Group carefully evaluates the tax implications of transactions and tax provisions are set up accordingly. The tax treatment of such transactions is reconsidered periodically to take into account all changes in tax legislations. Deferred tax assets are recognised for tax losses not yet used and temporary deductible differences. As those deferred tax assets can only be recognised to the extent that it is probable that future taxable profits will be available against which the unused tax credits can be utilised, management's judgement is required to assess the probability of future taxable profits. Management's assessment is constantly reviewed and additional deferred tax assets are recognised if it becomes probable that future taxable profits will allow the deferred tax assets to be recovered.

#### (f) Employee retirement benefit obligations

The Group has established liabilities in connection with benefits payable to certain retired employees. The amounts of employee benefit expense and liabilities are dependent on assumptions used in calculating such amounts. These assumptions include discount rates, pension benefit inflation rates, medical benefit inflation rates, and other factors. While management believes that its assumptions are appropriate, differences in actual experience or changes in assumptions may affect the Group's capital reserve and liability related to its employee retirement benefit obligations.

#### (g) Scope of consolidation

The Group has taken into consideration all facts and circumstances in the assessment of whether the Group, as an investor, controls the investee. The principle of control includes three elements: (i) power over the investee; (ii) exposure, or rights, to variable returns from involvement with the investee; and (iii) the ability to use power over the investee to affect the amount of the investor's returns. The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

# 5 TAXATION

The Group's main applicable taxes and tax rates are as follows:

Rusiness tax

Business tax was charged at 5% on taxable income.

Value added tax ("VAT")

Pursuant to the 'Circular on the Comprehensive Plan for Levying VAT in place of Business Tax' (CaiShui [2016] No.36) jointly issued by the Ministry of Finance and the State Administration of Taxation, business tax that used to be levied on taxable income of the Bank and its subsidiaries in Mainland China was replaced by VAT from 1 May 2016. Accordingly, the income and expense under VAT were reported on a net basis. The main VAT taxation rate is 6%.

City construction tax

City construction tax is calculated as 1% – 7% of business tax or VAT.

Education surcharge

Education surcharge is calculated as 3% of business tax or VAT.

Local education surcharge

Local education surcharge is calculated as 2% of business tax or VAT.

Income tax

The income tax rate that is applicable to the Bank and its subsidiaries in Mainland China is 25%. Taxation on overseas operations is charged at the relevant local rates. Tax paid on overseas operations is set off to the extent allowed under the relevant income tax laws of the PRC. All tax exemptions are determined upon approval from the relevant tax authorities.

# **6 NET INTEREST INCOME**

	2016	2015
Interest income arising from:		
Deposits with central banks	39,512	39,310
Deposits with banks and non-bank financial institutions	11,595	13,534
Placements with banks and non-bank financial institutions	8,020	16,650
Financial assets at fair value through profit or loss	4,164	761
Financial assets held under resale agreements	4,102	10,238
Investment securities	152,040	144,561
Loans and advances to customers		
- Corporate loans and advances	289,477	358,241
- Personal loans and advances	172,078	176,872
- Discounted bills	15,649	10,392
Total	696,637	770,559
Interest expense arising from:		
Borrowings from central banks	(5,671)	(2,125)
Deposits from banks and non-bank financial institutions	(33,579)	(39,834)
Placements from banks and non-bank financial institutions	(7,014)	(6,496)
Financial assets sold under repurchase agreements	(3,485)	(1,578)
Debt securities issued	(16,615)	(17,173)
Deposits from customers		
- Corporate deposits	(105,232)	(117,649)
- Personal deposits	(107,242)	(127,952)
Total	(278,838)	(312,807)
Net interest income	417,799	457,752

# Notes:

(1) Interest income from impaired financial assets is listed as follows:

	2016	2015
Impaired loans and advances	3,675	3,070
Other impaired financial assets	29	91
Total	3,704	3,161

(2) Interest expense on financial liabilities with maturity over five years mainly represented the interest expense on debt securities issued.

# 7 NET FEE AND COMMISSION INCOME

	2016	2015
Fee and commission income		
Bank card fees	37,649	34,960
Wealth management service fees	20,537	14,457
Agency service fees	20,025	19,994
Settlement and clearing fees	12,612	13,166
Consultancy and advisory fees	11,368	13,656
Commission on trust and fiduciary activities	11,174	9,942
Electronic banking service fees	7,584	6,684
Guarantee fees	2,938	2,490
Credit commitment fees	1,830	3,138
Others	2,146	2,917
Total	127,863	121,404
Fee and commission expense		
Bank card transaction fees	(5,378)	(4,013)
Inter-bank transaction fees	(1,132)	(927)
Others	(2,844)	(2,934)
Total	(9,354)	(7,874)
Net fee and commission income	118,509	113,530

# 8 NET TRADING GAIN

	2016	2015
Debt securities	(1,034)	205
Derivatives	2,421	2,645
Equity investments	185	453
Others	2,403	610
Total	3,975	3,913

For the year ended 31 December 2016, trading gain related to financial assets designated at fair value through profit or loss amounted to RMB9,587 million (2015: gain RMB8,353 million). Trading loss related to financial liabilities designated at fair value through profit or loss amounted to RMB12,161 million (2015: loss RMB7,322 million).

# 9 DIVIDEND INCOME

	2016	2015
Dividend income from listed trading equity investments	131	39
Dividend income from available-for-sale equity investments		
- Listed	2,097	331
- Unlisted	330	363
Total	2,558	733

# 10 NET GAIN ARISING FROM INVESTMENT SECURITIES

	2016	2015
Net gain and investment income of available-for-sale financial assets	3,390	3,339
Net revaluation gain reclassified from other comprehensive income on disposal	5,546	1,533
Net gain on sale of held-to-maturity investments	732	321
Net gain on sale of investments classified as receivables	906	_
Others	524	(118)
Total	11,098	5,075

# 11 OTHER OPERATING INCOME, NET

# Other operating income

	2016	2015
Insurance related income	45,684	19,975
Foreign exchange gain	2,817	2,716
Interest subsidy	2,300	2,322
Rental income	1,428	873
Gain on disposal of fixed assets	292	205
Gain on disposal of repossessed assets	31	63
Others	2,788	1,690
Total	55,340	27,844

Foreign exchange gain or loss includes gains and losses in connection with the translation of foreign currency denominated monetary assets and liabilities, and net realised and unrealised gains and losses on foreign exchange derivatives (including those foreign exchange swaps, foreign exchange options and currency swaps entered into in order to economically hedge long positions in foreign currency assets).

# Other operating expenses

	2016	2015
Insurance related cost	47,023	20,795
Loss on disposal of fixed assets	133	127
Loss on disposal of repossessed assets	82	248
Others	2,181	990
Total	49,419	22,160

# 12 OPERATING EXPENSES

	2016	2015
Staff costs		
- Salaries, bonuses, allowances and subsidies	62,093	61,087
- Other social insurance and welfare	8,997	8,561
- Housing funds	6,296	6,501
- Union running costs and employee education costs	2,567	2,540
- Defined contribution plans accrued	12,846	12,717
- Early retirement expenses	45	86
- Compensation to employees for termination of employment relationship	3	7
	92,847	91,499
Premises and equipment expenses		
- Depreciation charges	13,804	17,132
- Rent and property management expenses	9,341	8,905
- Maintenance	2,890	2,951
- Utilities	2,071	2,260
- Others	1,875	1,798
	20.004	00.040
	29,981	33,046
Taxes and surcharges	17,473	36,303
Amortisation expenses	2,213	2,604
Audit fees	142	149
Other general and administrative expenses	28,859	31,225
Total	171,515	194,826

# 13 IMPAIRMENT LOSSES

	2016	2015
Loans and advances to customers		
- Additions	101,757	159,591
- Releases	(12,169	(66,981)
Available-for-sale debt securities	217	(402)
Available-for-sale equity investments	89	28
Held-to-maturity investments	970	(1,633)
Investment classified as receivables	(586	927
Fixed assets	46	-
Others	2,880	2,109
Total	93,204	93,639

# 14 DIRECTORS' AND SUPERVISORS' EMOLUMENTS

The aggregate of the emoluments before individual income tax in respect of the directors and supervisors who held office during the year is as follows:

			2016		
	Allowances	Remuneration paid	Contributions to defined contribution retirement schemes	Other benefits in kind (note (v))	Total (note (i))
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Executive directors					
Wang Hongzhang (note (vi))	-	484	47	85	616
Wang Zuji (note (vi))	-	484	47	110	641
Pang Xiusheng (note (vi))	-	436	47	102	585
Zhang Gengsheng (note (vi))	-	436	47	102	585
Non-executive directors					
Li Jun (note (iii))	_	_	_	_	_
Hao Aiqun (note (iii))	_	_	_	_	_
Dong Shi (note (iii))	-	-	-	-	-
Independent non-executive directors					
Anita Fung Yuen Mei (note (ii))	98	_	_	_	98
Carl Walter (note (ii))	98	_	_	_	98
Zhang Long (note (ii))	410	_	_	_	410
Chung Shui Ming Timpson (note (ii))	440	_	_	_	440
Wim Kok (note (ii))	380	_	-	-	380
Murray Horn (note (ii))	470	-	-	-	470
Supervisors					
Guo You (note (vi))	-	484	47	110	641
Liu Jin (note (vi))	-	660	47	115	822
Li Xiaoling (note (vi))	-	660	47	115	822
Li Xiukun (notes (ii) & (iv))	46	-	-	-	46
Jin Yanmin (notes (ii) & (iv))	46	-	-	-	46
Li Zhenyu (notes (ii) & (iv))	46	-	-	-	46
Bai Jianjun	250	-	-	-	250
Former non-executive directors					
Chen Yuanling (notes (ii) & (iii))	-	-	-	-	-
Xu Tie (notes (ii) & (iii))	-	-	-	-	-
Guo Yanpeng (notes (ii) & (iii))	-	-	-	-	-
Former independent non-executive director					
Margaret Leung Ko May Yee (note (ii))	195	-	-	-	195
Former supervisors					
Jin Panshi (notes (ii) & (iv))	4	_	_	_	4
Zhang Huajian (notes (ii) & (iv))	4	_	_	_	4
Wang Lin (notes (ii) & (iv))	4	_	_	_	4
Wang Xinmin (note (ii))	-	-	-	-	-
	2,491	3,644	329	739	7,203

# 14 DIRECTORS' AND SUPERVISORS' EMOLUMENTS (CONTINUED)

The aggregate of the emoluments before individual income tax in respect of the directors and supervisors who held office during the year is as follows:

	2015				
	Accrued cost RMB'000	Social insurance, corporate annuity, supplementary medical insurance and housing fund paid by the Bank RMB'000	Other monetary income RMB'000	Total (note (vii)) RMB'000	Allowance RMB'000
Executive directors	NIVID 000	NIVID 000	HIVID 000	HIVID 000	HIVID 000
Wang Hongzhang	652	151	_	803	_
Wang Zuji	380	104	_	484	_
Pang Xiusheng	586	162		748	
Zhang Gengsheng	586	162	-	748	-
Non-executive directors					
Li Jun (note (iii))	_	_	_	_	_
Chen Yuanling (notes (ii) & (iii))	_	_	_	_	-
Hao Aigun (note (iii))	_	_	_	_	-
Xu Tie (notes (ii) & (iii))	_	_	_	_	-
Guo Yanpeng (note (iii))	_	_	_	_	-
Dong Shi (note (iii))	_	-	-	-	-
Independent non-executive directors					
Zhang Long (note (ii))	_	_	_	_	410
Chung Shui Ming Timpson (note (ii))	_	_	_	_	440
Wim Kok (note (ii))	_	_	_	_	372
Murray Horn (note (ii))	_	-	_	_	463
Margaret Leung Ko May Yee (note (ii))	_	-	-	-	390
Supervisors					
Guo You	652	173	_	825	-
Liu Jin	1,520	152	_	1,672	-
Li Xiaoling	1,520	152	_	1,672	-
Li Xiukun (notes (ii) & (iv))	_	_	_	_	-
Jin Yanmin (notes (ii) & (iv))	_	_	_	_	-
Li Zhenyu (notes (ii) & (iv))	_	_	_	_	-
Wang Xinmin (note (ii))	_	_	_	_	-
Bai Jianjun	-	-	-	-	250
Former executive directors					
Zhang Jianguo	464	173	-	637	-
Zhu Hongbo	98	26	-	124	-
Hu Zheyi	49	13	_	62	-
Former independent non-executive director					
Elaine La Roche	-	_	-	-	400
Former supervisors					
Jin Panshi (notes (ii) & (iv))	-	-	_	-	50
Zhang Huajian (notes (ii) & (iv))	-	-	_	-	50
Wang Lin (notes (ii) & (iv))	_	-	_	_	50
	6,507	1,268	_	7,775	2,875

### 14 DIRECTORS' AND SUPERVISORS' EMOLUMENTS (CONTINUED)

Notes:

- (i) The amounts of emoluments for the year ended 31 December 2016 in respect of the services rendered by the directors and supervisors are subject to the approval of the Annual General Meeting.
- (ii) Upon election at the 2015 annual general meeting of the Bank, Mr. Guo Yanpeng continued to serve as non-executive director of the Bank, and Mr. Zhang Long, Mr. Chung Shui Ming Timpson, Mr. Wim Kok, and Mr. Murray Horn continued to serve as independent non-executive directors of the Bank from 17 June 2016.

Upon election at the first extraordinary general meeting of 2015 of the Bank and upon approval of the CBRC, Ms. Anita Fung Yuen Mei and Mr. Carl Walter commenced their position as independent non-executive directors of the Bank from 14 October 2016.

As disclosed in the Bank's announcement on 17 June 2016, Ms. Chen Yuanling and Mr. Xu Tie ceased to serve as non-executive directors of the Bank, and Ms. Margaret Leung Ko May Yee ceased to serve as independent non-executive director of the Bank due to the expiration of their terms of office.

As disclosed in the Bank's announcement on 8 February 2017, Mr. Guo Yanpeng ceased to serve as non-executive director of the Bank due to change of job.

In accordance with the resolution at the first meeting of the fourth employee representatives' meeting of the Bank, Mr. Li Xiukun, Mr. Jin Yanmin and Mr. Li Zhenyu commenced their positions as employee representative supervisors of the Bank from January 2016.

Due to work arrangement, Mr. Jin Panshi, Mr. Zhang Huajian and Mr. Wang Lin ceased to serve as employee representative supervisors of the Bank from January 2016.

Due to the expiration of term of office, Mr. Wang Xinmin ceased to serve as external supervisor of the Bank from June 2016.

- (iii) The Bank does not need to pay the emoluments of non-executive directors appointed by Huijin for the services rendered in 2016 and 2015.
- (iv) The amounts only included fees for their services as supervisors.
- (v) Other benefits in kind included the Bank's contributions to medical fund, housing fund and other social insurances, which are payable to labour and security authorities based on the lower of certain percentage of the salaries and allowance or the prescribed upper limits as required by the relevant regulations issued by the government authorities. Other benefits also included the Bank's contribution to its own corporate annuity plan (which was set up in accordance with the relevant policies issued by the government authorities) and supplementary medical insurance.
  - None of the directors and supervisors received any inducements or compensation for loss of office, or waived any emoluments during the years ended 31 December 2016 and 2015.
- (vi) The total compensation package for these directors and supervisors for the year ended 31 December 2016 has not yet been finalised in accordance with regulations of the PRC relevant authorities. The amount of the compensation not provided for is not expected to have a significant impact on the Group's financial statements for the year ended 31 December 2016. The final compensation will be disclosed in a separate announcement when determined.
- (vii) The total compensation package for certain directors and supervisors for the year ended 31 December 2015 had not been finalised in accordance with regulations of the PRC relevant authorities till the date that the 2015 financial statements were announced. The aforesaid total compensation package for the directors and supervisors for the year ended 31 December 2015 remained to be approved by the Annual General Meeting.
- (viii) From 2015 onwards, remuneration of the Bank's leaders administered by central authorities are paid in accordance with relevant policies relating to the central remuneration reform.

Notes to the financial statements (Expressed in millions of RMB, unless otherwise stated)

### 15 INDIVIDUALS WITH HIGHEST EMOLUMENTS

None of the five individuals with the highest emoluments are directors or supervisors whose emoluments are disclosed in Note 14. The aggregate of the emoluments before individual income tax in respect of the five highest paid individuals during the year is as follows:

	2016	2015
	RMB'000	RMB'000
Salaries and allowance	16,336	18,242
Variable compensation	35,941	24,457
Contributions to defined contribution retirement schemes	1,183	972
Other benefit in kind	365	248
	53,825	43,919

The number of these individuals whose emoluments before individual income tax are within the following bands is set out below.

	2016	2015
RMB7,000,001 – RMB7,500,000	-	1
RMB8,000,001 – RMB8,500,000	-	1
RMB8,500,001 – RMB9,000,000	_	1
RMB9,000,001 – RMB9,500,000	_	1
RMB9,500,001 – RMB10,000,000	1	_
RMB10,000,001 – RMB10,500,000	1	_
RMB10,500,001 – RMB11,000,000	1	1
RMB11,000,001 – RMB11,500,000	1	_
RMB11,500,001 – RMB12,000,000	1	_

None of these individuals received any inducements, or compensation for loss of office, or waived any emoluments during the year ended 31 December 2016 and 2015.

### 16 INCOME TAX EXPENSE

#### (1) Income tax expense

	2016	2015
Current tax	60,380	63,065
- Mainland China	58,713	61,708
- Hong Kong	875	731
- Other countries and regions	792	626
Adjustments for prior years	(187)	(1,313)
Deferred tax	2,628	7,859
Total	62,821	69,611

The provisions of income taxes for Mainland China and Hong Kong are calculated at 25% and 16.5% of the estimated taxable income from Mainland China and Hong Kong operations for the year respectively. Taxation for other overseas operations is charged at the appropriate current rates of taxation ruling in the relevant tax jurisdictions.

### (2) Reconciliation between income tax expense and accounting profit

	Note	2016	2015
Profit before tax		295,210	298,497
Income tax calculated at 25% statutory tax rate		73,803	74,624
Non-deductible expenses	(i)	10,648	10,655
Non-taxable income	(ii)	(21,443)	(14,355)
Adjustments on income tax for prior years which affect profit or loss		(187)	(1,313)
Income tax expense		62,821	69,611

### Notes:

- (i) Non-deductible expenses primarily include losses resulting from write-off of loans, staff costs and entertainment expenses in excess of those deductible under the relevant PRC tax regulations.
- (ii) Non-taxable income primarily includes interest income from PRC government bonds and local government bonds.

## 17 EARNINGS PER SHARE

Basic earnings per share for the year ended 31 December 2016 and 2015 have been computed by dividing the net profit attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the years.

The Bank issued non-cumulative preference shares during the year ended 31 December 2015. For the purpose of calculating basic earnings per share, dividends on non-cumulative preference shares declared in respect of the period should be deducted from the amounts attributable to equity shareholders of the Bank.

The conversion feature of preference shares is considered to be contingently issuable ordinary shares. The triggering events of conversion did not occur as at 31 December 2016 and 2015, therefore the conversion feature of preference shares has no effect on the basic and diluted earnings per share calculation.

	2016	2015
Net profit attributable to equity shareholders of the Bank	231,460	228,145
Less: profit for the year attributable to preference shareholders of the Bank	(1,067)	_
Net profit attributable to ordinary shareholders of the Bank	230,393	228,145
Weighted average number of shares (in millions of shares)	250,011	250,011
Basic earnings per share attributable to ordinary shareholders of the Bank (in RMB Yuan)	0.92	0.91
Diluted earnings per share attributable to ordinary shareholders of the Bank (in RMB Yuan)	0.92	0.91

### 18 CASH AND DEPOSITS WITH CENTRAL BANKS

	Note	2016	2015
Cash		73,296	77,678
Deposits with central banks			
- Statutory deposit reserves	(1)	2,566,219	2,159,725
- Surplus deposit reserves	(2)	183,764	140,511
- Fiscal deposits		25,982	23,630
Subtotal		2,775,965	2,323,866
Total		2,849,261	2,401,544

#### Notes:

(1) The Group places statutory deposit reserves with the People's Bank of China ("PBOC") and overseas central banks where it has operations. The statutory deposit reserves are not available for use in the Group's daily business.

As at the end of the reporting period, the statutory deposit reserve rates in Mainland China of the Bank were as follows:

	2016	2015
Reserve rate for RMB deposits	17.0%	17.0%
Reserve rate for foreign currency deposits	5.0%	5.0%

The statutory RMB deposit reserve rates applicable to domestic subsidiaries of the Group are determined by the PBOC.

The amounts of statutory deposit reserves placed with the central banks of overseas countries are determined by local jurisdictions.

(2) The surplus deposit reserve maintained with the PBOC is mainly for the purpose of clearing.

# 19 DEPOSITS WITH BANKS AND NON-BANK FINANCIAL INSTITUTIONS

# (1) Analysed by type of counterparties

	2016	2015
Banks	482,348	337,260
Non-bank financial institutions	12,336	15,713
Gross balances	494,684	352,973
Allowances for impairment losses (Note 38)	(66)	(7)
Net balances	494,618	352,966

# (2) Analysed by geographical sectors

	2016	2015
Mainland China	466,765	323,959
Overseas	27,919	29,014
Gross balances	494,684	352,973
Allowances for impairment losses (Note 38)	(66)	(7)
Net balances	494,618	352,966

# 20 PLACEMENTS WITH BANKS AND NON-BANK FINANCIAL INSTITUTIONS

# (1) Analysed by type of counterparties

	2016	2015
Banks	121,238	150,589
Non-bank financial institutions	139,555	160,226
Gross balances	260,793	310,815
Allowances for impairment losses (Note 38)	(123)	(36)
Net balances	260,670	310,779

# (2) Analysed by geographical sectors

	2016	2015
Mainland China	172,492	209,267
Overseas	88,301	101,548
Gross balances	260,793	310,815
Allowances for impairment losses (Note 38)	(123)	(36)
Net balances	260,670	310,779

# 21 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

# Analysed by nature

	Note	2016	2015
Held for trading purposes	(1)		
- Debt securities		141,330	17,421
<ul> <li>Equity instruments and funds</li> </ul>		1,825	563
		143,155	17,984
Decimands of the control of the cont	(0)		
Designated at fair value through profit or loss	(2)		
<ul> <li>Debt securities</li> </ul>		8,690	586
<ul> <li>Equity instruments and funds</li> </ul>		16,553	3,739
- Other debt instruments		319,972	248,864
		345,215	253,189
Total		488,370	271,173

# Analysed by types of issuers

# (1) Held for trading purpose

### (a) Debt securities

Note	2016	2015
Government	15,173	6,529
Policy banks	9,064	296
Banks and non-bank financial institutions	65,307	4,705
Enterprises	51,786	5,891
Total	141,330	17,421
Listed (i)	141,330	17,404
- of which in Hong Kong	502	93
Unlisted	-	17
Total	141,330	17,421

### Note:

(i) Debt securities traded on the China Domestic Interbank Bond Market are classified as listed.

# (b) Equity instruments and funds

	2016	2015
Banks and non-bank financial institutions	123	116
Enterprises	1,702	447
Total	1,825	563
Listed	1,701	447
– of which in Hong Kong	1,682	421
Unlisted	124	116
Total	1,825	563

# 21 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS (CONTINUED)

Analysed by types of issuers (continued)

# (2) Designated at fair value through profit or loss

### (a) Debt securities

	2016	2015
Unlisted enterprises	8,690	586
Total	8,690	586

### (b) Equity instruments and funds

	2016	2015
Banks and non-bank financial institutions	10,934	808
Enterprises	5,619	2,931
Total	16,553	3,739
Listed	15	1,412
- of which in Hong Kong	_	1,390
Unlisted	16,538	2,327
Total	16,553	3,739

### (c) Other debt instruments

	2016	2015
Banks and non-bank financial institutions	213,182	145,028
Enterprises	106,790	103,836
Total	319,972	248,864

Other debt instruments were mainly the deposits with banks and credit assets invested by principal guaranteed wealth management products (Note 31(2)).

There was no significant limitation on the ability of the Group to dispose of financial assets at fair value through profit or loss.

### 22 DERIVATIVES AND HEDGE ACCOUNTING

### (1) Analysed by type of contract

			2016			2015	
	Note	Notional amounts	Assets	Liabilities	Notional amounts	Assets	Liabilities
Interest rate contracts		470,809	3,278	2,492	506,536	1,372	1,291
Exchange rate contracts		4,650,215	73,183	83,025	2,427,232	25,675	25,715
Other contracts	(a)	333,553	13,325	4,816	119,735	4,452	936
Total		5,454,577	89,786	90,333	3,053,503	31,499	27,942

### (2) Analysed by credit risk-weighted assets

	Note	2016	2015
Counterparty credit default risk-weighted assets			
- Interest rate contracts		2,649	1,579
- Exchange rate contracts		35,373	23,298
- Other contracts	(a)	10,751	3,559
Subtotal		48,773	28,436
Credit value adjustment		25,987	13,008
Total		74,760	41,444

The notional amounts of derivatives only represent the unsettled transactions volume as at the end of the reporting period, instead of the amount of risk assets. Since 1 January 2013, the Group has adopted Administrative Measures for the Capital of Commercial Banks (for Trial Implementation) and other related policies. According to the new rules set out by the CBRC, the credit risk-weighted assets included credit valuation adjustments, with the considerations of counterparty status and maturity characteristic, and back-to-back client-driven transactions.

### Note:

(a) Other contracts mainly consist of precious metals contracts.

# 22 DERIVATIVES AND HEDGE ACCOUNTING (CONTINUED)

### (3) Hedge accounting

The following designated hedging instruments are included in the derivatives financial instruments disclosed above.

		2016		2015		
	Notional amounts	Assets	Liabilities	Notional amounts	Assets	Liabilities
Fair value hedges						
Interest rate swaps	45,148	507	(69)	9,091	62	(30)
Foreign exchange swaps	348	24	_	_	_	_
Cash flow hedges						
Foreign exchange swaps	21,491	-	(823)	_	-	_
Total	66,987	531	(892)	9,091	62	(30)

### (a) Fair value hedge

The Group uses interest rate swaps and foreign exchange swaps to hedge against changes of fair value in some available-for-sale financial assets, certificates of deposit issued, loans and advances to customers arising from changes in interest rates and exchange rates.

Net gains/(losses) on fair value hedges are as follows:

	2016	2015
Net gains/(losses) on		
<ul> <li>hedging instruments</li> </ul>	419	18
- hedged items	(439)	(18)

The gain and loss arising from ineffective portion of fair value hedge was immaterial for the year ended 31 December 2016 and 2015.

#### (b) Cash flow hedge

The Group uses foreign exchange swaps to hedge against exposures to cash flow variability primarily from foreign exchange risks of some loans and advances to customers. The maturities of hedging instruments and hedged items are both within two years.

For the year ended 31 December 2016, net loss from the cash flow hedge of RMB150 million were recognised in other comprehensive income (2015: net gain 10 million) and the gain and loss arising from ineffective portion of cash flow hedge was immaterial.

### 23 FINANCIAL ASSETS HELD UNDER RESALE AGREEMENTS

Financial assets held under resale agreements by underlying assets are shown as follows:

	2016	2015
Debt securities		
- Government bonds	21,726	27,673
- Debt securities issued by banks and non-bank financial institutions	38,751	94,313
Subtotal	60,477	121,986
Discounted bills	42,697	188,741
Net balances	103,174	310,727

# 24 INTEREST RECEIVABLE

	2016	2015
Deposits with central banks	1,163	1,059
Deposits with banks and non-bank financial institutions	2,286	3,525
Financial assets held under resale agreements	218	704
Loans and advances to customers	29,789	26,100
Debt securities	63,359	61,921
Others	4,830	3,304
Gross balances	101,645	96,613
Allowances for impairment losses (Note 38)	-	(1)
Net balances	101,645	96,612

# 25 LOANS AND ADVANCES TO CUSTOMERS

# (1) Analysed by nature

	2016	2015
Corporate loans and advances		
– Loans	6,711,679	6,398,830
- Finance leases	112,259	94,232
	6,823,938	6,493,062
Personal loans and advances		
- Residential mortgages	3,625,574	2,797,226
- Personal business loans	51,189	67,716
- Personal consumer loans	87,346	63,796
- Credit cards	447,244	395,549
- Others	209,586	207,696
	4 400 000	0.504.000
	4,420,939	3,531,983
Discounted bills	512,155	460,095
Gross loans and advances to customers	11,757,032	10,485,140
Allowances for impairment losses (Note 38)	(268,677)	(250,617)
- Individual assessment	(99,453)	(82,196)
- Collective assessment	(169,224)	(168,421)
Net loans and advances to customers	11,488,355	10,234,523

# 25 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

(2) Analysed by assessment method of allowances for impairment losses

	Loans and	Loans and Impaired loans and advances		
	for which allowances are collectively assessed	for which allowance are collectively assessed	for which allowances are individually assessed	Total
Note	(a)	(b)	(b)	
As at 31 December 2016				
Gross loans and advances to customers	11,578,342	22,254	156,436	11,757,032
Allowances for impairment losses	(155,949)	(13,275)	(99,453)	(268,677)
Net loans and advances to customers	11,422,393	8,979	56,983	11,488,355
As at 31 December 2015				
Gross loans and advances to customers	10,319,160	18,474	147,506	10,485,140
Allowances for impairment losses	(157,632)	(10,789)	(82,196)	(250,617)
Net loans and advances to customers	10,161,528	7,685	65,310	10,234,523

#### Notes:

- (a) Loans and advances assessed on a collective basis for impairment are those graded normal or special mention.
- (b) Impaired loans and advances include loans for which objective evidence of impairment exists and assessed:
  - individually (including corporate loans and advances which are graded substandard, doubtful or loss); or
  - collectively; these are portfolios of homogeneous loans (including personal loans and advances which are graded substandard, doubtful or loss).

The proportion of impaired loans and advances of the Group to gross loans and advances as at 31 December 2016 is 1.52% (31 December 2015: 1.58%).

(c) The definitions of the loan classifications stated in notes (a) and (b) above are set out in Note 65(1).

# 25 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

# (3) Movements of allowances for impairment losses

		2016			
			Allowances for loans and a		
	Note	and advances – which are collectively assessed	which are collectively assessed	which are individually assessed	Total
As at 1 January		157,632	10,789	82,196	250,617
Charge for the year		-	9,948	91,809	101,757
Release during the year		(1,840)	-	(10,329)	(12,169)
Unwinding of discount		-	-	(3,675)	(3,675)
Additions through acquisitions		8	10	18	36
Transfers out	(a)	149	(2,808)	(35,487)	(38,146)
Write-offs		-	(5,687)	(27,960)	(33,647)
Recoveries		-	1,023	2,881	3,904
As at 31 December		155,949	13,275	99,453	268,677

		2015			
		Allowances for loans and	Allowances for loans and a		
	Note	advances which are collectively assessed	which are collectively assessed	which are individually assessed	Total
As at 1 January		186,252	7,588	57,773	251,613
Charge for the year		708	8,631	150,252	159,591
Release during the year		(29,228)	(7)	(37,746)	(66,981)
Unwinding of discount		_	_	(3,070)	(3,070)
Transfers out	(a)	(100)	(49)	(57,436)	(57,585)
Write-offs		_	(5,702)	(29,149)	(34,851)
Recoveries		_	328	1,572	1,900
As at 31 December		157,632	10,789	82,196	250,617

#### Note:

(a) Transfers out include the transfer of allowances for impairment losses upon disposal of non-performing loans, asset-backed securitization of non-performing loans and repossession of assets, and the relevant exchange gain or loss.

# 25 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

### (4) Overdue loans analysed by overdue period

			2016		
	Overdue within three months	Overdue between three months and one year	Overdue between one year and three years	Overdue over three years	Total
Unsecured loans	9,921	5,943	4,608	911	21,383
Guaranteed loans	15,879	29,972	22,248	1,973	70,072
Loans secured by tangible assets other than monetary assets	29,794	28,213	22,970	1,473	82,450
Loans secured by monetary assets	580	1,974	1,531	109	4,194
Total	56,174	66,102	51,357	4,466	178,099
As a percentage of gross loans and advances to customers	0.48%	0.56%	0.43%	0.04%	1.51%

			2015		
	Overdue within three months	Overdue between three months and one year	Overdue between one year and three years	Overdue over three years	Total
Unsecured loans	8,774	4,654	3,818	1,266	18,512
Guaranteed loans	21,819	28,007	8,329	2,318	60,473
Loans secured by tangible assets other than monetary assets	37,445	33,603	13,753	2,179	86,980
Loans secured by monetary assets	2,454	3,534	965	263	7,216
Total	70,492	69,798	26,865	6,026	173,181
As a percentage of gross loans and advances to customers	0.67%	0.66%	0.26%	0.06%	1.65%

Overdue loans represent loans of which the whole or part of the principal or interest are overdue for 1 day or more.

# (5) Package sale of non-performing loans

During the year ended 31 December 2016, the total amount of non-performing loans sold through packaged sales to external asset management companies was RMB57,058 million (2015: RMB80,727 million).

### 26 AVAILABLE-FOR-SALE FINANCIAL ASSETS

### Analysed by nature

	Note	2016	2015
Debt securities	(1)	1,348,814	1,035,332
Equity instruments	(2)	22,640	14,242
Funds	(2)	262,380	17,178
Total	(3)	1,633,834	1,066,752

#### Notes:

# (1) Debt securities

Analysed by type of issuers

No	ote	2016	2015
Government		772,775	409,857
Central banks		21,299	11,135
Policy banks		94,430	140,916
Banks and non-bank financial institutions		321,228	286,723
Public sector entities		_	20
Enterprises		139,082	186,681
Total		1,348,814	1,035,332
Listed	i)	1,320,530	982,143
- of which in Hong Kong		51,784	18,059
Unlisted		28,284	53,189
Total		1,348,814	1,035,332

#### Note:

(i) Debt securities traded on the China Domestic Interbank Bond Market are classified as listed.

### (2) Equity instruments and funds

	2016	2015
Debt equity swap ("DES") Investments	887	1,172
Other equity instruments	21,753	13,070
Funds	262,380	17,178
Total	285,020	31,420
Listed	76,525	23,113
<ul> <li>of which in Hong Kong</li> </ul>	4,180	2,969
Unlisted	208,495	8,307
Total	285,020	31,420

Pursuant to the DES arrangement by the PRC government in 1999, the Group obtained equity interests of certain entities in lieu of repayments of loans granted to them. According to relevant requirements, the Group is prohibited from being involved in management of the operations of these entities. In substance, the Group does not have any control, joint control or significant influence over these entities.

(3) As at 31 December 2016, the Group's cost of available for sale debt securities was RMB1,351,960 million (as at 31 December 2015: RMB1,010,316 million). The Group's cost of available for sale equity instruments and funds was RMB293,459 million (as at 31 December 2015: RMB24,831 million).

### 27 HELD-TO-MATURITY INVESTMENTS

### Analysed by types of issuers

No	te <b>2016</b>	2015
Government	1,603,894	1,353,114
Central banks	422	151,090
Policy banks	258,080	342,889
Banks and non-bank financial institutions	456,139	585,907
Enterprises	122,931	133,013
Gross balances	2,441,466	2,566,013
Allowances for impairment losses (Note 38)	(3,049)	(2,033)
Net balances	2,438,417	2,563,980
Listed (*		2,552,087
– of which in Hong Kong	2,522	1,011
Unlisted	36,800	11,893
Total	2,438,417	2,563,980
Market value of listed Securities	2,456,614	2,653,065

#### Note:

(1) Debt securities traded on the China Domestic Interbank Bond Market are classified as listed.

### 28 INVESTMENT CLASSIFIED AS RECEIVABLES

	Note	2016	2015
Government			
- Special government bond	(1)	49,200	49,200
- Others		228,762	82,177
Banks and non-bank financial institutions		50,271	91,717
Enterprises		33,662	60,348
Others	(2)	147,419	87,967
Gross balances		509,314	371,409
Allowance for impairment losses (Note 38)		(1,351)	(1,908)
Net balances		507,963	369,501
Listed		281,640	191,407
- of which in Hong Kong		485	_
Unlisted		226,323	178,094
Total		507,963	369,501

#### Notes:

- (1) This represents a non-transferable bond with a nominal value of RMB49,200 million issued by the Ministry of Finance ("MOF") in 1998 to strengthen the capital base of CCB. The bond matures in 2028 and bears a fixed interest rate of 2.25% per annum. The PBOC approved the Bank's use of the special government bond as eligible assets equivalent to the surplus deposit reserve at PBOC for clearing purpose.
- (2) Others include asset management plans and capital trust plan with fixed or determined payments. They will mature from January 2017 to November 2026 and bear interest rates ranging from 2.95% to 9.50% per annum. During the reporting period, matured plans have been repaid without overdue.

# 29 INVESTMENTS IN SUBSIDIARIES

### (1) Investment cost

	Note	2016	2015
CCB Financial Leasing Corporation Limited ("CCBFLCL")		8,163	8,163
CCB Brasil Financial Holding – Investimentos e Participações Ltda.		6,906	5,495
CCB Life Insurance Company Limited ("CCB Life")		3,902	3,902
Jianxin Trust Corporation Limited ("Jianxin Trust")		3,409	3,409
China Construction Bank (London) Limited ("CCB London")		2,861	2,861
CCB Pension Management Corporation Limited ("CCB Pension")		1,955	1,955
China Construction Bank (Europe) S.A. ("CCB Europe")		1,629	1,629
Sino-German Bausparkasse Corporation Limited ("Sino-German")		1,502	1,502
PT Bank China Construction Bank Indonesia Tbk ("CCB Indonesia")	(a)	1,352	_
China Construction Bank (Malaysia) Berhad ("CCB Malaysia")	(b)	1,334	_
China Construction Bank (New Zealand) Limited ("CCB New Zealand")	(c)	976	314
China Construction Bank (Russia) Limited Liability Company ("CCB Russia")		851	851
Golden Fountain Finance Limited ("Golden Fountain")		676	676
CCB Principal Asset Management Corporation Limited ("CCB Principal")		130	130
China Construction Bank (Dubai) Limited ("CCB Dubai")	(d)	_	620
CCB International Group Holdings Limited ("CCBIG")		_	_
Rural Banks	(e)	1,378	1,378
Total		37,024	32,885

#### Notes:

- (a) In July 2016, the Bank acquired CCB Indonesia (Note 58(2)). As at 31 December 2016, the Bank held 60% of the total capital of CCB Indonesia.
- (b) In October 2016, the Bank set up a wholly-owned subsidiary, CCB Malaysia. As at 31 December 2016, the Bank held 100% of the total capital of CCB Malaysia.
- (c) In July 2016, the Bank injected additional capital of NZD 141 million to CCB New Zealand.
- (d) In the first half of 2016, the Bank has cancelled the registration of CCB Dubai and set up CCB Dubai Branch.
- (e) The total investment amount of rural banks consists of investment costs of 27 rural banks in total, which are established and controlled by the Bank in substance (as at 31 December 2015: 27 rural banks).

# 29 INVESTMENTS IN SUBSIDIARIES (CONTINUED)

(2) Except for CCB Indonesia, major subsidiaries of the Group are unlisted enterprises, details of the investments in subsidiaries are as follows:

Name of company	Principal place of business	Particulars of issued and paid up capital	Principal activities	% of ownership directly held by the Bank	% of ownership indirectly held by the Bank	% of voting rights held by the Bank	Method of investment
CCBFLCL	Beijing, the PRC	RMB8,000 million	Financial Leasing	100%	-	100%	Establishment
CCB Life	Shanghai, the PRC	RMB4,496 million	Insurance	51%	-	51%	Acquisition
Jianxin Trust	Anhui, the PRC	RMB1,527 million	Trust business	67%	-	67%	Acquisition
CCB London	London, United Kingdom	US\$200 million RMB1,500 million	Commercial Banking	100%	-	100%	Establishment
CCB Europe	Luxembourg	Euro 200 million	Commercial Banking	100%	-	100%	Establishment
Sino-German	Tianjin, the PRC	RMB2,000 million	House savings	75.1%	-	75.1%	Establishment
CCB Russia	Moscow, Russia	RUB4,200 million	Commercial Banking	100%	-	100%	Establishment
Golden Fountain	British Virgin Islands	US\$50,000	Investment	100%	-	100%	Acquisition
CCB Principal	Beijing, the PRC	RMB200 million	Fund management services	65%	-	65%	Establishment
CCB New Zealand	Auckland New Zealand	NZD199 million	Commercial Banking	100%	-	100%	Establishment
CCBIG	Hong Kong, the PRC	HK\$1	Investment	100%	-	100%	Establishment
CCB Pension	Beijing the PRC	RMB2,300 million	Pension Management	85%	-	85%	Establishment
CCB Brasil Financial Holding – Investimentos e Participações Ltda.	Sao Paulo Brasil	R\$3,018 million	Investment	99.99%	0.01%	100%	Acquisition
CCB Indonesia	Jakarta, Indonesia	IDR1,663,146 million	Commercial Banking	60%	-	60%	Acquisition
CCB Malaysia	Kuala Lumpur, Malaysia	MYR823 million	Commercial Banking	100%	-	100%	Establishment
CCB International (Holdings) Limited ("CCBI")	Hong Kong, the PRC	US\$601 million	Investment	-	100%	100%	Acquisition
China Construction Bank (Asia) Corporation Limited ("CCB Asia")	Hong Kong, the PRC	HK\$6,511 million RMB17,600 million	Commercial Banking	-	100%	100%	Acquisition
China Construction Bank (Brasil) Banco Múltiplo S/A ("CCB Brasil")	Sao Paulo Brasil	R\$1,554 million	Commercial Banking	-	99.31%	99.75%	Acquisition

(3) As at 31 December 2016, the amount of the non-controlling interests of the subsidiaries was immaterial to the Group.

# 30 INTERESTS IN ASSOCIATES AND JOINT VENTURES

# (1) The movement of the Group's interests in associates and joint ventures is as follows:

	2016	2015
As at 1 January	4,986	3,084
Acquisition during the year	2,408	1,657
Disposal during the year	(326)	(103)
Share of profits	69	275
Cash dividend receivable	(8)	(14)
Effect of exchange difference and others	189	87
As at 31 December	7,318	4,986

### (2) Details of the interests in major associates and joint ventures are as follows:

Name of Company	Principal place of business	Particulars of issued and paid up capital	Principal activities	% of ownership held	% of voting held	Total assets at year end	Total liabilities at year end	Revenue for the year	Net profit for the year
Guoji Capital Company Limited	Beijing, the PRC	RMB2,370 million	Investment management and consultancy	12.66%	12.66%	2,906	378	102	62
Diamond String Limited	Hong Kong, the PRC	HK\$10,000	Property investment	50.00%	50.00%	1,786	1,528	203	87
Maotai CCBT Private Equity Fund (Limited Partnership)	Guizhou, the PRC	RMB900 million	Investment management and consultancy	38.11%	50.00%	969	1	51	37
Guangdong SOE Reorganization Development Fund (Limited Partnership)	Zhuhai, the PRC	RMB900 million	Investment management and consultancy	49.67%	33.33%	947	-	16	7

### 31 STRUCTURED ENTITIES

### (1) Unconsolidated structured entities

Unconsolidated structured entities of the Group include trust plans, asset management plans, funds, asset-back securities and wealth management products held for investment purpose and non-principal guaranteed wealth management products, trust plans and funds, etc which are issued or established by the Group for providing wealth management services to customers and earning management fees, commission and custodian fees in return.

As at 31 December 2016 and 2015, the assets recognised for the Group's interests in the unconsolidated structured entities above included related investment and management fee, commission and custodian fee receivables accrued. The related carrying amount and the maximum exposure were as follows:

	2016	2015
Financial assets at fair value through profit or loss	5,408	1,639
Interest receivables	155	129
Available-for-sale financial assets	275,035	24,728
Investment classified as receivables	121,527	18,535
Interest in associates and joint ventures	4,184	2,606
Other assets	3,451	2,441
Total	409,760	50,078

For the year ended 31 December 2016 and 2015, the income from these unconsolidated structured entities held by the Group was as follows:

	2016	2015
Interest income	4,773	1,222
Fee and commission income	21,491	14,007
Net trading gain	132	21
Dividend income	2,102	699
Net gain arising from investment securities	3,033	20
Share of profit of associates and joint ventures	30	218
Total	31,561	16,187

As at 31 December 2016, the balance of the non-principal guaranteed wealth management products set up by the Group amounted to RMB1,794,708 million (as at 31 December 2015: RMB1,366,318 million). For the year ended 31 December 2016, there were debt securities purchased and sold between the Group and non-principal guaranteed wealth management products mentioned above. These transactions were based on market prices or general commercial terms. The profit and loss from these transactions was not material to the Group.

# (2) Consolidated structured entities

The consolidated structured entities of the Group are primarily the principal guaranteed wealth management products (Note 21(2)c) and certain asset management plans and trust plans.

### 32 FIXED ASSETS

	Bank	Construction			
	premises	in progress	Equipment	Others	Total
Cost/deemed cost					
As at 1 January 2016	113,844	27,274	51,305	50,778	243,201
Additions	1,602	5,286	6,423	12,227	25,538
Transfer in/(out)	4,513	(6,065)	50	1,502	-
Other movements	13	(952)	(2,791)	(1,813)	(5,543)
As at 31 December 2016	119,972	25,543	54,987	62,694	263,196
Accumulated depreciation					
As at 1 January 2016	(26,319)	_	(32,101)	(24,749)	(83,169)
Charge for the year	(4,016)	_	(5,070)	(4,718)	(13,804)
Other movements	7	_	2,573	1,788	4,368
As at 31 December 2016	(30,328)	_	(34,598)	(27,679)	(92,605)
Allowances for impairment losses (Note 38)					
As at 1 January 2016	(423)			(78)	(501)
Charge for the year	(423)	_	_		
Other movements	- 5	-	-	(46) 46	(46) 51
Other movements	5		<del>_</del>	40	51
As at 31 December 2016	(418)	_	_	(78)	(496)
Not corning value					
Net carrying value As at 1 January 2016	87,102	27,274	19,204	25,951	159,531
As at 1 January 2016	07,102	21,214	19,204	25,951	159,551
As at 31 December 2016	89,226	25,543	20,389	34,937	170,095
7.6 4. 6 1 2666/11261 2616	00,220	20,010	20,000	0 1,001	170,000
Cost/deemed cost					
As at 1 January 2015	105,224	28,378	46,807	42,350	222,759
Additions	2,017	8,688	7,044	9,182	26,931
Transfer in/(out)	6,830	(8,821)	43	1,948	
Other movements	(227)	(971)	(2,589)	(2,702)	(6,489)
	(==: /	(511)	(=,==)	(=,- ==)	(-,)
As at 31 December 2015	113,844	27,274	51,305	50,778	243,201
Accumulated depreciation					
As at 1 January 2015	(22,651)	_	(27,254)	(20,743)	(70,648)
Charge for the year	(3,783)	_	(7,369)	(5,980)	(17,132)
Other movements	115	_	2,522	1,974	4,611
As at 31 December 2015	(26,319)	_	(32,101)	(24,749)	(83,169)
Allowances for impairment losses (Note 38)	//0.0			(0.0)	/=c ··
As at 1 January 2015	(424)	_	_	(80)	(504)
Other movements	1		_	2	3
As at 31 December 2015	(423)	_	_	(78)	(501)
Net carrying value					
As at 1 January 2015	82,149	28,378	19,553	21,527	151,607
As at 31 December 2015	87,102	27,274	19,204	25,951	159,531
713 at 01 December 2013	01,102	41,41	13,204	١ ١٠٥,٥٦	100,001

#### Notes:

- (1) Other movements include disposals, retirements and exchange gains or losses of fixed assets.
- (2) As at 31 December 2016, the ownership documentation for the Group's bank premises with a net carrying value of RMB22,952 million (as at 31 December 2015: RMB23,847 million) was being finalised. However, management is of the view that the aforesaid matter would not affect the rights of the Group to these assets nor have any significant impact on the business operation of the Group.

# 33 LAND USE RIGHTS

	2016	2015
Cost/deemed cost		
As at 1 January	21,217	21,255
Additions	86	28
Disposals	(97)	(66)
As at 31 December	21,206	21,217
Amortisation		
As at 1 January	(5,844)	(5,355)
Charge for the year	(505)	(509)
Disposals	27	20
As at 31 December	(6,322)	(5,844)
Allowances for impairment losses (Note 38)		
As at 1 January	(142)	(142)
As at 31 December	(142)	(142)
Net carrying value		
As at 1 January	15,231	15,758
		45.004
As at 31 December	14,742	15,231

# 34 INTANGIBLE ASSETS

	Software	Others	Total
Cost/deemed cost			
As at 1 January 2016	6,435	959	7,394
Additions	1,307	178	1,485
Disposals	(54)	(9)	(63)
As at 31 December 2016	7,688	1,128	8,816
Amortisation			
As at 1 January 2016	(5,018)	(265)	(5,283)
Charge for the year	(858)	(98)	(956)
Disposals	25	5	30
As at 31 December 2016	(5,851)	(358)	(6,209)
Allowances for impairment losses (Note 38)			
As at 1 January 2016	(1)	(7)	(8)
As at 31 December 2016	(1)	(7)	(8)
Net carrying value			
As at 1 January 2016	1,416	687	2,103
As at 31 December 2016	1,836	763	2,599

Notes to the financial statements (Expressed in millions of RMB, unless otherwise stated)

# 34 INTANGIBLE ASSETS (CONTINUED)

	Software	Others	Total
Cost/deemed cost			
As at 1 January 2015	6,124	1,000	7,124
Additions	384	48	432
Disposals	(73)	(89)	(162)
As at 31 December 2015	6,435	959	7,394
Amortisation			
As at 1 January 2015	(4,525)	(156)	(4,681)
Charge for the year	(545)	(124)	(669)
Disposals	52	15	67
As at 31 December 2015	(5,018)	(265)	(5,283)
Allowances for impairment losses (Note 38)			
As at 1 January 2015	(1)	(7)	(8)
As at 31 December 2015	(1)	(7)	(8)
Net carrying value			
As at 1 January 2015	1,598	837	2,435
As at 31 December 2015	1,416	687	2,103

# 35 GOODWILL

(1) The goodwill is mainly attributable to the expected synergies arising from the acquisition of CCB Asia, CCB Brasil and CCB Indonesia. The movement of the goodwill is listed as follows:

	2016	2015
As at 1 January	2,140	2,253
-		2,200
Additions through acquisitions	566	-
Effect of exchange difference	241	(113)
As at 31 December	2,947	2,140

# (2) Impairment test for CGU containing goodwill

The Group calculated the recoverable amount of CGU using cash flow projections based on financial forecasts approved by management. The average growth rate used by the Group is consistent with the forecasts included in industry reports. The discount rate used reflects specific risks relating to the relevant segments.

Based on the result of the impairment test, no impairment losses on goodwill of the Group were recognised as at 31 December 2016 (as at 31 December 2015: nil).

# 36 DEFERRED TAX

	2016	2015
Deferred tax assets	31,062	25,379
Deferred tax liabilities	(570)	(624)
Total	30,492	24,755

# (1) Analysed by nature

	2016	2016		
	Deductible/ (taxable) temporary differences	Deferred tax assets/ (liabilities)	Deductible/ (taxable) temporary differences	Deferred tax assets/ (liabilities)
Deferred tax assets				
- Fair value adjustments	1,899	458	(31,962)	(7,892)
- Allowances for impairment losses	111,883	27,952	123,244	31,428
- Early retirement benefits and accrued salaries	24,749	6,188	23,779	5,945
- Others	(17,429)	(3,536)	(18,211)	(4,102)
Total	121,102	31,062	96,850	25,379
Deferred tax liabilities				
- Fair value adjustments	(2,115)	(501)	(2,754)	(637)
- Allowances for impairment losses	28	7	464	79
- Others	(447)	(76)	(128)	(66)
Total	(2,534)	(570)	(2,418)	(624)

## (2) Movements of deferred tax

	Fair value	Allowances for impairment losses	Early retirement benefits and accrued salaries	Others	Total
As at 1 January 2016	(8,529)	31,507	5,945	(4,168)	24,755
Recognised in profit or loss	121	(3,548)	243	556	(2,628)
Recognised in other comprehensive income	8,365	-	-	-	8,365
As at 31 December 2016	(43)	27,959	6,188	(3,612)	30,492
As at 1 January 2015	(1,737)	38,283	6,298	(3,751)	39,093
Recognised in profit or loss	(313)	(6,776)	(353)	(417)	(7,859)
Recognised in other comprehensive income	(6,479)	-	_	_	(6,479)
As at 31 December 2015	(8,529)	31,507	5,945	(4,168)	24,755

The Group did not have significant unrecognised deferred tax as at the end of the reporting period.

# 37 OTHER ASSETS

Note	2016	2015
Repossessed assets (1)		
– Buildings	1,773	1,686
- Land use rights	745	314
- Others	955	762
	3,473	2,762
Clearing and settlement accounts	23,494	2,984
Fee and commission receivables	7,782	5,475
Insurance business related assets	5,803	7,976
Leasehold improvements	3,489	3,167
Deferred expenses	3,297	3,477
Others	33,000	22,255
Gross balance	80,338	48,096
Allowances for impairment losses (Note 38)		
- Repossessed assets	(1,062)	(644)
- Others	(3,278)	(3,938)
Total	75,998	43,514

### Note:

# 38 MOVEMENTS OF ALLOWANCES FOR IMPAIRMENT LOSSES

				2016		
	Note	As at 1 January	Charge for the year/ (Write-back)	Transfer (out)/in	Write-offs	As at 31 December
Deposits with banks and non-bank financial institutions	19	7	59	_	-	66
Placements with banks and non-bank financial institutions	20	36	90	_	(3)	123
Interest receivable	24	1	-	-	(1)	-
Loans and advances to customers	25(3)	250,617	89,588	(37,881)	(33,647)	268,677
Available for sale debt securities		1,051	217	41	-	1,309
Available for sale equity instrument		4,317	89	(330)	-	4,076
Held-to-maturity investments	27	2,033	970	46	-	3,049
Investment classified as receivables	28	1,908	(586)	29	-	1,351
Fixed assets	32	501	46	(51)	-	496
Land use rights	33	142	_	_	-	142
Intangible assets	34	8	_	_	-	8
Other assets	37	4,582	752	_	(994)	4,340
Total		265,203	91,225	(38,146)	(34,645)	283,637

<sup>(1)</sup> For the year ended 31 December 2016, the original cost of repossessed assets disposed of by the Group amounted to RMB161 million (for the year ended 31 December 2015: RMB935 million). The Group intends to dispose of repossessed assets through various methods including auction, competitive bidding and disposal.

# B MOVEMENTS OF ALLOWANCES FOR IMPAIRMENT LOSSES (CONTINUED)

				2015		
	Note	As at 1 January	Charge for the year/ (Write-back)	Transfer (out)/in	Write-offs	As at 31 December
Deposits with banks and non-bank financial institutions	19	7	_	-	-	7
Placements with banks and non-bank financial institutions	20	27	10	_	(1)	36
Interest receivable	24	1	_	_	-	1
Loans and advances to customers	25(3)	251,613	92,610	(58,755)	(34,851)	250,617
Available for sale debt securities		1,409	(402)	53	(9)	1,051
Available for sale equity instrument		4,413	28	(120)	(4)	4,317
Held-to-maturity investments	27	3,644	(1,633)	24	(2)	2,033
Investment classified as receivables	28	945	927	36	_	1,908
Fixed assets	32	504	_	(3)	_	501
Land use rights	33	142	_	_	_	142
Intangible assets	34	8	_	_	_	8
Other assets	37	3,693	1,334	_	(445)	4,582
Total		266,406	92,874	(58,765)	(35,312)	265,203

Transfer (out)/in includes the exchange differences.

# 39 THE TRANSACTION BALANCE BETWEEN THE BANK AND SUBSIDIARIES

The balances between the Bank and subsidiaries are analysed by assets category as follows:

	2016	2015
Deposits with banks and non-bank financial institutions	11,254	21,023
Placements with banks and non-bank financial institutions	86,820	93,305
Positive fair value of derivatives	1,087	1,795
Interest receivable	81	114
Loans and advances to customers	6,259	5,659
Available-for-sale financial assets	2,271	60
Held-to-maturity investments	690	_
Investment classified as receivables	486	_
Other assets	49,931	40,415
Total	158,879	162,371

The balances between the Bank and subsidiaries are analysed by liabilities category as follows:

	2016	2015
Deposits from banks and non-bank financial institutions	9,315	11,199
Placements from banks and non-bank financial institutions	105,653	63,580
Negative fair value of derivatives	3,715	1,237
Deposits from customers	3,974	2,371
Interest payable	611	505
Debt securities issued	890	1,910
Other liabilities	110	367
Total	124,268	81,169

### 40 BORROWINGS FROM CENTRAL BANKS

	2016	2015
Mainland China	385,375	898
Overseas	53,964	41,150
Total	439,339	42,048

# 41 DEPOSITS FROM BANKS AND NON-BANK FINANCIAL INSTITUTIONS

### (1) Analysed by type of counterparties

	2016	2015
Banks	413,150	160,367
Non-bank financial institutions	1,199,845	1,279,028
Total	1,612,995	1,439,395

#### (2) Analysed by geographical sectors

	2016	2015
Mainland China	1,442,126	1,342,935
Overseas	170,869	96,460
Total	1,612,995	1,439,395

### 42 PLACEMENTS FROM BANKS AND NON-BANK FINANCIAL INSTITUTIONS

### (1) Analysed by type of counterparties

	2016	2015
Banks	297,639	300,937
Non-bank financial institutions	24,907	20,775
Total	322,546	321,712

# (2) Analysed by geographical sectors

	2016	2015
Mainland China	118,944	150,518
Overseas	203,602	171,194
Total	322,546	321,712

### 43 FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

	2016	2015
Principal guaranteed wealth management products	324,443	248,680
Financial liabilities related to precious metals	31,313	33,225
Structured financial instruments	40,835	20,744
Total	396,591	302,649

The Group's financial liabilities at fair value through profit or loss are those designated at fair value through profit or loss. As at the end of reporting period, the difference between the fair value of these financial liabilities and the contractual payables at maturity is not material. The amounts of changes in the fair value of these financial liabilities that are attributable to changes in credit risk are considered not significant during the year presented and cumulatively as at 31 December 2016 and 2015.

# 44 FINANCIAL ASSETS SOLD UNDER REPURCHASE AGREEMENTS

Financial assets sold under repurchase agreements by underlying assets are shown as follows:

	2016	2015
Securities		
- Bills issued by the PBOC	-	35,000
- Government bonds	167,088	200,409
- Debt securities issued by banks and non-bank financial institutions	15,640	32,376
Subtotal	182,728	267,785
Discounted bills	5,500	227
Others	2,352	_
Total	190,580	268,012

# 45 DEPOSITS FROM CUSTOMERS

	2016	2015
Demand deposits		
- Corporate customers	5,206,395	4,261,474
- Personal customers	3,022,447	2,611,873
Subtotal	8,228,842	6,873,347
Time deposits (including call deposits)		
- Corporate customers	3,120,699	2,918,679
- Personal customers	4,053,374	3,876,507
Subtotal	7,174,073	6,795,186
Total	15,402,915	13,668,533

# Deposits from customers include:

		2016	2015
(1)	Pledged deposits		
	- Deposits for acceptance	99,822	118,897
	- Deposits for guarantee	80,930	49,143
	- Deposits for letter of credit	28,264	24,811
	- Others	313,110	256,033
	Total	522,126	448,884
(2)	Outward remittance and remittance payables	14,121	11,969

# **46 ACCRUED STAFF COSTS**

		2016				
	Note	As at 1 January	Increased	Decreased	As at 31 December	
Salaries, bonuses, allowances and subsidies		25,291	62,093	(62,571)	24,813	
Other social insurance and welfare		2,288	8,997	(8,550)	2,735	
Housing funds		135	6,296	(6,238)	193	
Union running costs and employee education costs		2,123	2,567	(2,438)	2,252	
Post-employment benefits	(1)					
- Defined contribution plans		906	12,846	(12,788)	964	
- Defined benefit plans		128	842	_	970	
Early retirement benefits		2,315	91	(466)	1,940	
Compensation to employees for termination of employment relationship		4	3	(4)	3	
Total		33,190	93,735	(93,055)	33,870	

	2015				
	Note	As at 1 January	Increased	Decreased	As at 31 December
Salaries, bonuses, allowances and subsidies		25,864	61,087	(61,660)	25,291
Other social insurance and welfare		2,134	8,561	(8,407)	2,288
Housing funds		100	6,501	(6,466)	135
Union running costs and employee education costs		1,842	2,540	(2,259)	2,123
Post-employment benefits	(1)				
- Defined contribution plans		821	12,717	(12,632)	906
- Defined benefit plans		920	14	(806)	128
Early retirement benefits		2,850	160	(695)	2,315
Compensation to employees for termination of employment relationship		4	7	(7)	4
Total		34,535	91,587	(92,932)	33,190

The Group has no overdue balance of accrued staff costs as at the end of the reporting period.

# (1) Post-employment benefits

# (a) Defined contribution plans

		2016					
	As at 1 January	Increased	Decreased	As at 31 December			
Basic pension insurance	635	9,429	(9,400)	664			
Unemployment insurance	33	485	(476)	42			
Annuity contribution	238	2,932	(2,912)	258			
Total	906	12,846	(12,788)	964			

		2015					
	As at 1 January	Increased	Decreased	As at 31 December			
Basic pension insurance	545	9,277	(9,187)	635			
Unemployment insurance	30	628	(625)	33			
Annuity contribution	246	2,812	(2,820)	238			
Total	821	12,717	(12,632)	906			

# 46 ACCRUED STAFF COSTS (CONTINUED)

- (1) Post-employment benefits (continued)
  - (b) Defined benefit plans Supplementary retirement benefits

The Group's obligations in respect of the supplementary retirement benefits as at the end of reporting period were calculated using the projected unit credit actuarial cost method and reviewed by qualified staff (a member of Society of Actuaries of the United States of America) of an external independent actuary: Towers, Perrin, Forster & Crosby, Inc., Hong Kong.

	Present value of defined benefit plan obligations			Fair value of plan assets		Net liabilities of defined benefit plans	
	2016	2015	2016	2015	2016	2015	
As at 1 January	6,664	6,654	6,536	5,734	128	920	
Cost of the net defined benefit liability in profit or loss							
- Interest costs	186	233	183	219	3	14	
Remeasurements of the defined benefit liability in other comprehensive income							
- Actuarial losses	919	428	-	-	919	428	
- Returns on plan assets	-	_	80	479	(80)	(479)	
Other changes							
<ul> <li>Benefits paid</li> </ul>	(638)	(651)	(638)	(651)	-	-	
<ul> <li>Contribution to plan assets</li> </ul>	-	_	_	755	-	(755)	
As at 31 December	7,131	6,664	6,161	6,536	970	128	

Interest cost was recognised in other general and administrative expenses.

(i) Principal actuarial assumptions of the Group as at the end of reporting period are as follows:

	2016	2015
Discount rate	3.00%	3.00%
Health care cost increase rate	7.00%	7.00%
Average expected future lifetime of eligible employees	12.8 years	11.6 years

Mortality assumptions of 2016 are based on China Life Insurance Mortality Table (2010-2013), (2015: 2000-2003). The Table below published historical statistics in China.

(ii) The sensitivity of the present value of supplementary retirement benefit obligations to changes in the weighted principal assumption is:

	Impact on pres supplem retirement bene	entary
	Increase in assumption by 0.25%	Decrease in assumption by 0.25%
Discount rate	(152)	158
Health care cost increase rate	57	(55)

(iii) As at 31 December 2016, the weighted average duration of supplementary retirement benefit obligations of the Group is 8.7 years (As at 31 December 2015: 8.0 years).

# 46 ACCRUED STAFF COSTS (CONTINUED)

# (1) Post-employment benefits (continued)

# (b) Defined benefit plans - Supplementary retirement benefits (continued)

### (iv) Plan assets of the Group are as follows:

	2016	2015
Cash and cash equivalents	1,185	1,064
Equity instruments	359	383
Debt instruments	4,522	4,967
Others	95	122
Total	6,161	6,536

# 47 TAXES PAYABLE

	2016	2015
Income tax	35,526	40,596
Business tax	68	7,723
Value added tax	7,039	(1,315)
Others	2,267	2,407
Total	44,900	49,411

### **48 INTEREST PAYABLE**

	2016	2015
Deposits from customers	185,018	190,236
Deposits from banks and non-bank financial institutions	15,801	9,941
Debts securities issued	2,312	2,256
Others	8,199	3,251
Total	211,330	205,684

# 49 PROVISIONS

	2016	2015
Litigation provisions	2,292	1,655
Others	6,984	5,453
Total	9,276	7,108

# 50 DEBT SECURITIES ISSUED

	Note	2016	2015
Certificates of deposit issued	(1)	199,008	170,796
Bonds issued	(2)	47,163	40,916
Subordinated bonds issued	(3)	145,599	144,979
Eligible Tier 2 capital bonds issued	(4)	59,784	58,853
Total		451,554	415,544

# 50 DEBT SECURITIES ISSUED (CONTINUED)

Notes:

(1) Certificates of deposit were mainly issued by domestic branches, overseas branches and CCB Asia.

### (2) Bonds issued

Issue date	Maturity date	Interest rate per annum	Issue place	Currency	2016	2015
2013-12-10	2016-12-12	3.25%	Taiwan	RMB	_	2,000
2014-03-13	2016-03-13	3.25%	Hong Kong	RMB	_	4,000
2014-04-01	2017-04-01	2.375%	Hong Kong	USD	2,085	1,948
2014-04-25	2016-04-25	3 months LIBOR+1.35%	Hong Kong	USD	_	130
2014-05-28	2016-05-30	3.38%	Frankfurt	RMB	_	1,500
2014-05-28	2019-05-28	1.375%	Switzerland	CHF	2,047	1,968
2014-06-27	2017-06-27	3.45%	Switzerland	RMB	1,250	1,250
2014-07-02	2019-07-02	3.25%	Hong Kong	USD	4,170	3,896
2014-09-05	2017-09-05	3.35%	Taiwan	RMB	800	800
2014-09-05	2019-09-05	3.75%	Taiwan	RMB	600	600
2014-09-05	2021-09-05	4.00%	Taiwan	RMB	600	600
2014-11-18	2016-11-18	3.30%	Taiwan	RMB	-	700
2014-11-18	2019-11-18	3.75%	Taiwan	RMB	1,000	1,000
2014-11-18	2021-11-18	3.95%	Taiwan	RMB	1,000	1,000
2014-11-18	2024-11-18	4.08%	Taiwan	RMB	600	600
2014-11-27	2016-12-06	3.45%	Hong Kong	RMB	-	120
2015-01-20	2020-01-20	3.125%	Hong Kong	USD	4,865	4,546
2015-02-11	2020-02-11	1.50%	Luxembourg	EUR	3,655	3,545
2015-03-31	2016-03-29	0.33%	Hong Kong	EUR	-	213
2015-04-29	2016-04-29	3.80%	Hong Kong	RMB		400
2015-06-18	2018-06-18	4.317%	Auckland	NZD	241	222
2015-06-18	2019-06-18	4.30%	Auckland	NZD	7	7
2015-06-18	2020-06-18	3 month New Zealand	Auckland	NZD	120	111
		benchmark interest rate +1.2%				
2015-07-16	2018-06-18	3.935%	Auckland	NZD	72	67
2015-07-10	2020-07-28	3.25%	Hong Kong	USD	3,475	3,247
2015-07-28	2016-03-03	0.70%	Hong Kong	USD	3,473	185
2015-09-09	2016-03-07	0.75%	Hong Kong	USD	_	130
2015-09-09	2016-03-07	0.70%	Hong Kong	USD	_	162
2015-09-10	2019-09-10	3.945%	Auckland	NZD	59	55
2015-09-14	2016-03-10	0.75%	Hong Kong	USD	-	108
2015-09-15	2016-03-17	0.75%	Hong Kong	USD	_	130
2015-09-18	2018-09-18	3 month Australia	Sydney	AUD	2,003	1,900
2010 00 10	2010 00 10	benchmark interest	Cydnoy	7.00	2,000	1,000
		rate +1.15%				
2015-09-22	2016-03-24	0.73%	Hong Kong	USD	_	130
2015-09-29	2016-03-31	0.72%	Hong Kong	USD	_	338
2015-10-19	2017-10-19	4.30%	London	RMB	990	990
2015-10-27	2016-04-28	0.82%	Hong Kong	USD	_	878
2015-10-27	2016-04-28	0.80%	Hong Kong	USD	_	130
2015-11-02	2016-05-04	0.75%	Hong Kong	USD	_	200
2015-11-12	2016-05-11	0.88%	Hong Kong	USD	_	130
2015-11-12	2016-05-11	0.85%	Hong Kong	USD	-	130
2015-11-26	2017-11-26	4.00%	Hong Kong	RMB	1,000	1,000
2015-12-07	2018-09-18	3 month Australia	Sydney	AUD	15	14
		benchmark interest				
0015 10 00	0000 04 07	rate +1.15%	A I . I I	NIZE	00	00
2015-12-29	2020-01-27	3.80%	Auckland Mainland China	NZD	96	89
2016-03-30	2026-03-30	4.08%		RMB	3,500 48	_
2016-05-16	2019-05-16	3.10%	Auckland	NZD		_
2016-05-31 2016-05-31	2019-05-31 2021-05-31	2.38% 2.75%	Hong Kong Hong Kong	USD USD	757 1,934	_
2016-03-31	2020-09-18	2.75%	Auckland	NZD	496	_
		3.05%	Auckland		7	_
2016-10-18 2016-10-21	2020-10-18 2021-10-21	2.25%	Hong Kong	NZD USD	4,865	_
2016-10-21	2019-11-09	3.05%	Mainland China	RMB	4,000	_
2016-11-09	2021-11-09	3.05%	Mainland China	RMB	1,000	_
2016-11-09	2019-12-22	3.35%	Auckland	NZD	48	_
2010-12-22	2013-12-22	3.35%	Auckiand	INZU	40	
Total nominal value					47,405	41,169
					,	,
Less: unamortised i	issuance costs				(242)	(253)
Carrying value as a	t 31 December				47,163	40,916
, , , , , , , , , , , , , , , , , , , ,					,	,

### 50 DEBT SECURITIES ISSUED (CONTINUED)

#### (3) Subordinated bonds issued

The carrying value of the Group's subordinated bonds issued upon the approval of the PBOC, the CBRC, the HKMA and Brazil Central Bank is as follows:

Issue date	Maturity date	Interest rate per annum	Currency	Note	2016	2015
2009-02-24	2024-02-26	4.00%	RMB	(a)	28,000	28,000
2009-08-07	2024-08-11	4.04%	RMB	(b)	10,000	10,000
2009-11-03	2019-11-04	Benchmark rate released	BRL	(c)	427	328
		by Brazil Central Bank				
2009-12-18	2024-12-22	4.80%	RMB	(d)	20,000	20,000
2010-04-27	2020-04-27	8.50%	USD	(c)	1,883	1,736
2010-07-30	2017-10-15	7.31%	USD	(c)	222	208
2011-11-03	2026-11-07	5.70%	RMB	(e)	40,000	40,000
2012-11-20	2027-11-22	4.99%	RMB	(f)	40,000	40,000
2014-08-20	2024-08-20	4.25%	4.25% USD (g)			
Total nominal v	/alue				145,744	145,142
Less: Unamort	Less: Unamortised issuance cost					
Carrying value	as at 31 December				145,599	144,979

#### Notes:

- (a) The Group has an option to redeem the bonds on 26 February 2019. If they are not redeemed by the Group, the interest rate will increase to 7.00% per annum from 26 February 2019 for the next five years.
- (b) The Group has an option to redeem the bonds on 11 August 2019. If they are not redeemed by the Group, the interest rate will increase to 7.04% per annum from 11 August 2019 for the next five years.
- (c) The subordinated bonds were issued by BIC.
- (d) The Group has an option to redeem the bonds on 22 December 2019. If they are not redeemed by the Group, the interest rate will increase to 7.80% per annum from 22 December 2019 for the next five years.
- (e) The Group has an option to redeem the bonds on 7 November 2021, subject to an approval from relevant authority.
- (f) The Group has an option to redeem the bonds on 22 November 2022, subject to an approval from relevant authority.
- (g) The Group has an option to redeem the bonds on 20 August 2019, subject to an approval from relevant authority.
- (4) Eligible Tier 2 capital bonds issued

Issue date	Maturity date	Interest rate per annum	Currency	Note	2016	2015
2014-08-15	2029-08-18	5.98%	RMB	(a)	20,000	20,000
2014-11-12	2024-11-12	4.90%	RMB	(b)	2,000	2,000
2015-05-13	2025-05-13	3.875%	USD	(c)	13,899	12,987
2015-12-18 2025-12-21 4.00% RMB (d)					24,000	24,000
	Total nominal value					
Less: Unamortise	(115)	(134)				
Carrying value as	s at 31 December				59,784	58,853

#### Notes:

- (a) The Group has an option to redeem the bonds on 18 August 2024, subject to an approval from relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory trigger event occurs. Any accumulated unpaid interest will not be paid, either.
- (b) The Group has an option to redeem the bonds on 12 November 2019, subject to an approval from relevant authority. If they are not redeemed by the Group, the interest rate per annum will increase by 1.538% on the basis of twelve months CNH HIBOR applicable on the interest reset date from 12 November 2019 for the next five years. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory trigger event occurs. Any accumulated unpaid interest will not be paid, either.

# 50 DEBT SECURITIES ISSUED (CONTINUED)

- (4) Eligible Tier 2 capital bonds issued (continued)
  - (c) The Group has an option to redeem the bonds on 13 May 2020, subject to an approval from relevant authority. If they are not redeemed by the Group, the interest rate will be reset on 13 May 2020 and increase by 2.425% on the basis of five years USD treasury benchmark applicable on the interest reset date. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory trigger event occurs. Any accumulated unpaid interest will not be paid, either.
  - (d) The Group has an option to redeem the bonds on 21 December 2020, subject to an approval from relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when a regulatory trigger event occurs. Any accumulated unpaid interest will not be paid, either.

# 51 OTHER LIABILITIES

	2016	2015
Insurance business related liabilities	95,892	58,540
Deferred income	11,473	14,089
Capital expenditure payable	10,388	8,951
Leasing business related liabilities	7,821	5,853
Dormant accounts	4,501	3,535
Payment and collection clearance accounts	3,190	2,049
Accrued expenses	3,074	3,019
Securities underwriting and redemption payable	1,100	2,060
Clearing and settlement Accounts	966	4,003
Others	28,847	20,455
Total	167,252	122,554

# 52 SHARE CAPITAL AND OTHER EQUITY INSTRUMENTS

# (1) Share capital

	2016	2015
Listed in Hong Kong (H share)	240,417	240,417
Listed in Mainland China (A share)	9,594	9,594
Total	250,011	250,011

All H and A shares are ordinary shares, have a par value of RMB1 per share and rank pari passu with the same rights and benefits.

### (2) Other equity instruments

#### (a) Preference shares outstanding as at the end of the reporting period

			Total amount						
Preference shares	Issue date	Classification	Initial interest rate	Issue price	Quantity (million)	Original Currency (USD)	(RMB)	Maturity date	Conversion conditions
2015 Offshore Preference Shares	16 December 2015	Equity instruments	4.65%	\$20 per share	152.5	3,050	19,711	No maturity date	None
Less: Issuance fee							(52)		
Carrying amount							19,659		

#### 52 SHARE CAPITAL AND OTHER EQUITY INSTRUMENTS (CONTINUED)

#### (2) Other equity instruments (continued)

(a) Preference shares outstanding as at the end of the reporting period (continued)

The key terms are as below:

#### (1) Dividend

The initial annual dividend rate is 4.65% and is subsequently subject to reset per agreement, but in no case shall exceed 20.4850%. The dividend is measured and paid in dollars. After such dividend being paid at the agreed dividend payout ratio, the holders of the above offshore preference shares shall not be entitled to share in the distribution of the remaining profits of the Bank together with the holders of the ordinary shares. The dividends for offshore preference shares are non-cumulative. The Bank shall be entitled to cancel any dividend for the offshore preference shares, and such cancellation shall not be deemed a default. However, until the Bank fully pays the dividends for the current dividend period, the Bank shall not make any dividend distribution to ordinary shareholders.

#### (2) Redemption

Subject to receiving the prior approval of CBRC and satisfaction of the redemption conditions precedent, all or some only of the Offshore Preference Shares may be redeemed at the discretion of the Bank on 16 December 2020 or on any dividend payment date thereafter at the redemption price which is equal to issue price plus dividends payable but not yet distributed in current period.

#### (3) Compulsory conversion of preference shares

When an Additional Tier 1 Capital Instrument Trigger Event occurs, that is Core Tier 1 Capital Adequacy Ratio of the Bank falling to 5.125% (or below), the Bank shall (without the need for the consent of offshore preference shareholders) convert all or some only of the preference shares in issue into such number of H shares which will be sufficient to restore the Bank's Core Tier 1 Capital Adequacy Ratio to above 5.125% according to contract; When a Tier 2 Capital Instrument Trigger Event occurs, the Bank shall (without the need for the consent of offshore preference shareholders) convert all of the offshore preference shares in issue into such number of H shares according to contract. Tier 2 Capital Instrument Trigger Event is defined as the earlier of: (i) the CBRC having decided that without a conversion or write-off the Bank would become non-viable; and (ii) the relevant authorities having decided that a public sector injection of capital or equivalent support is necessary, without which the Bank would become non-viable. Once a preference share has been converted, it will not be restored in any circumstances. When the compulsory conversion of offshore preference shares occurs, the Bank shall report to the CBRC for approval and decision.

The Bank classifies offshore preference shares issued as an equity instrument and presented as an equity item on statements of financial position. Capital raised from the issuance of the above offshore preference shares, after deduction of the expenses relating to the issuance, was wholly used to replenish the Bank's additional tier 1 capital and to increase its capital adequacy ratio.

#### (b) Changes in Preference shares outstanding

	1 January 2016		Increa	se	31 December 2016	
Preference Shares	Amount (million shares)	Carrying value	Amount (million shares)	Carrying value	Amount (million shares)	Carrying value
2015 off shore preference						
shares	152.5	19,659	-	-	152.5	19,659

#### (c) Interests attributable to the holders of equity instruments

Item	S		2016	2015
1.	Tota	equity attributable to equity holders of the Bank	1,576,500	1,434,020
	(1)	Equity attributable to ordinary equity holders of the Bank	1,556,841	1,414,361
	(2)	Equity attributable to other equity holders of the Bank	19,659	19,659
		Of which: net profit	1,067	_
		dividends received	1,067	_
2.	2. Total equity attributable to non-controlling interests			11,063
	(1)	Equity attributable to non-controlling interests of ordinary shares	13,154	11,063

# 53 CAPITAL RESERVE

	2016	2015
Share premium	134,543	134,911
Cash flow hedge reserve	(150)	_
Others	(433)	338
Total	133,960	135,249

# 54 INVESTMENT REVALUATION RESERVE

The changes in fair value of available-for-sale financial assets were recognised in "investment revaluation reserve". Movements of investment revaluation reserve are as follows:

		2016		
	Before-tax amount	Tax (expense)/ benefit	Net-of-tax amount	
As at 1 January	30,791	(7,733)	23,058	
Losses during the year				
- Debt securities	(20,531)	5,228	(15,303)	
- Equity instruments and funds	(6,401)	1,600	(4,801)	
	(26,932)	6,828	(20,104)	
Reclassification adjustments				
- Impairment	306	(77)	229	
- Disposals	(5,546)	1,387	(4,159)	
	(5,240)	1,310	(3,930)	
As at 31 December	(1,381)	405	(976)	

	Note	Before-tax amount	Tax (expense)/ benefit	Net-of-tax amount
As at 1 January		5,435	(1,369)	4,066
Gains during the year				
- Debt securities		26,655	(6,689)	19,966
- Equity instruments and funds		607	(152)	455
		27,262	(6,841)	20,421
Reclassification adjustments				
- Impairment		(374)	94	(280
- Disposals		(1,533)	383	(1,150
- Others	(1)	1	-	1
		(1,906)	477	(1,429
As at 31 December		30,791	(7,733)	23,058

# Note:

Others refer to the amortisation of accumulated losses previously recognised in revaluation reserve for the year. These accumulated losses were related to certain debt securities reclassified from available-for-sale financial assets to held-to-maturity investments in prior years.

#### 55 SURPLUS RESERVE

Surplus reserves consist of statutory surplus reserve fund and discretionary surplus reserve fund.

The Bank is required to allocate 10% of its net profit, as determined under the Accounting Standards for Business Enterprises and other relevant requirements issued by the MOF on 15 February 2006. After making appropriations to the statutory surplus reserve fund, the Bank may also allocate its net profit to the discretionary surplus reserve fund upon approval by shareholders in annual general meetings.

#### **56 GENERAL RESERVE**

The general reserve of the Group as at the end of the reporting period is set up based upon the requirements of:

	Note	2016	2015
MOF	(1)	205,933	181,686
Hong Kong Banking Ordinance	(2)	2,124	2,124
Other regulatory bodies in Mainland China	(3)	2,546	2,152
Other overseas regulatory bodies		590	460
Total		211,193	186,422

#### Notes:

- (1) Pursuant to relevant regulations issued by the MOF, the Bank has to appropriate a certain amount of its net profit as general reserve to cover potential losses against its assets. In accordance with the 'Regulation on Management of Financial Institutions for Reserves' (Cai Jin [2012] No. 20), issued by the Ministry of Finance on 30 March 2012, the general reserve balance for financial institutions should not be lower than 1.5% of the ending balance of gross risk-bearing assets.
- (2) Pursuant to requirements of the Hong Kong Banking Ordinance, the Group's banking operations in Hong Kong are required to set aside amounts in a regulatory reserve in respect of losses which it will, or may, incur on loans and advances to customers, in addition to impairment losses recognised in accordance with the accounting policies of the Group. Transfers to and from the regulatory reserve are made through retained earnings.
- (3) Pursuant to the relevant regulatory requirements in Mainland China, the Bank's subsidiaries are required to appropriate a certain amount of its net profit as general reserve.

#### **57 PROFIT DISTRIBUTION**

In the Annual General Meeting held on 17 June 2016, the shareholders approved the profit distribution for the year ended 31 December 2015. The Bank appropriated cash dividend for the year ended 31 December 2015 in an aggregate amount of RMB68.503 million.

In the Board of Directors' Meeting held on 27 October 2016, the directors approved the payment of dividends to offshore preference shareholders. Calculated by the initial dividend rate before the first call date which is in according with the terms and conditions of the offshore preference shares and equals to 4.65% (after tax), the dividends payments amounted to 1,067 million yuan (including tax). The dividend payment date was 16 December 2016.

On 29 March 2017, Board of Directors proposed the following profit distribution scheme for the year ended 31 December 2016:

- (1) Appropriate statutory surplus reserve amounted to RMB224,128 million, based on 10% of the net profit of the Bank amounted to RMB22,413 million for the year 2016 (2015: RMB22,517 million). It has been recorded in "Surplus reserve" as at the end of the reporting period.
- (2) Appropriate general reserve amounted to RMB34,228 million, pursuant to relevant regulations issued by MOF (2015: RMB24,247 million).
- (3) Appropriate cash dividend RMB0.278 per share before tax (2015: RMB0.274 per share) and in aggregation amount of RMB69,503 million to all shareholders. Proposed dividends as at the end of the reporting period are not recognised as a liability.

Above proposed profit distribution scheme is subject to the approval of shareholders in the Annual General Meeting. Cash dividends will be distributed to all shareholders registered at the relevant date upon approval.

# 58 NOTES TO CASH FLOW STATEMENT

#### (1) Cash and cash equivalents

	2016	2015
Cash	73,296	77,678
Surplus deposit reserves with central banks	183,764	140,511
Demand deposits with banks and non-bank financial institutions	60,921	58,320
Deposits with banks and non-bank financial institutions with original maturity with or within three months	229,622	13,193
Placements with banks and non-bank financial institutions with original maturity with or within three months	51,521	98,219
Total	599,124	387,921

### (2) Acquisition of CCB Indonesia

To acquire CCB Indonesia, the Bank paid RMB1,169 million, and acquired cash and cash equivalents of RMB1,146 million. The net cash outflow arising from the aforesaid acquisition was RMB23 million, which is analysed as follows:

	Acquisition date Recognised values	Acquisition date Carrying amounts
Cash and deposits with central banks	892	892
Placements with banks and non-bank financial institutions	254	254
Financial assets at fair value through profit or loss	144	144
Financial assets purchased under resale agreements	610	610
Loans and advances to customers	4,017	4,017
Available-for-sale financial assets	43	43
Held-to-maturity investments	386	386
Fixed assets	352	259
Goodwill	_	92
Other assets	154	154
Deposits from banks and non-bank financial institutions	139	139
Deposits from customers	5,115	5,115
Debt securities issued	253	253
Other liabilities	119	96
Net assets	1,226	
Non-controlling interests	601	
Identifiable net assets attributable to the shareholders of the Bank	625	
Goodwill on acquisition	544	
Consideration transferred	1,169	
Acquisition of cash and cash equivalents	1,146	
Acquisition net cash outflow	23	

The goodwill on acquisition is attributable to the significant synergies expected to arise.

Operating income and net profit of CCB Indonesia contributed to the Group since the acquisition date did not result in any significant impact to the consolidated statement of comprehensive income for the year ended 31 December 2016. The Group's operating income and net profit for the year ended 31 December 2016 would not have been materially different if the acquisition had occurred on 1 January 2016.

As at 31 December 2016, the Bank has acquired 60% interests in CCB Indonesia and has taken control of CCB Indonesia.

#### 59 TRANSFERRED FINANCIAL ASSETS

The Group enters into transactions in the normal course of business by which it transfers recognised financial assets to third parties or to structured entities. In some cases where these transfers may give rise to full or partial derecognition of the financial assets concerned. In other cases where the transferred assets do not qualify for derecognition as the Group has retained substantially all the risks and rewards of these assets, the Group continued to recognise the transferred assets.

#### **Securities Lending Transactions**

Transferred financial assets that do not qualify for derecognition mainly include debt securities lent to counterparties under securities lending agreements. The counterparties are allowed to sell or repledge those securities lent under agreements to repurchase in the absence of default by the Group, but has an obligation to return the securities at the maturity of the contract. The Group has determined that it retains substantially all the risks and rewards of these securities and therefore has not derecognized them. As at 31 December 2016, the carrying value of debt securities lent to counterparties was RMB36,577 million (as at 31 December 2015: RMB9,804 million).

#### **Credit Assets Securitisation Transactions**

The Group enters into securitisation transactions in normal course of business by which it transfers credit assets to structured entities which issue asset-backed securities to investors. The Group retains interests in the form of subordinated tranches which would give rise to the Group's continuing involvement in the transferred assets. Those financial assets are recognised on the statement of financial positions to the extent of the Group's continuing involvement.

As at 31 December 2016, loans with an original carrying amount of RMB69,530 million (as at 31 December 2015: RMB16,841 million) have been securitised by the Group under arrangements in which the Group retained a continuing involvement in such assets. As at 31 December 2016, the carrying amount of assets that the Group continued to recognise was RMB5,156 million (as at 31 December 2015: RMB1,138 million). The carrying amount of continuing involvement assets and liabilities that the Group continued to recognise was RMB5,216 million as at 31 December 2016 (as at 31 December 2015: RMB1,177 million).

#### **60 OPERATING SEGMENTS**

The Group has presented the operating segments in a manner consistent with the way in which information is reported internally to the Group's chief operating decision makers for the purposes of resource allocation and performance assessment. Measurement of segment assets and liabilities and segment income and results is based on the Group's accounting policies.

Transactions between segments are conducted under normal commercial terms and conditions. Internal charges and transfer prices are determined with reference to market rates and have been reflected in the performance of each segment. Net interest income and expense arising from internal charges and transfer pricing adjustments are referred to as "internal net interest income/expense". Interest income and expense earned from third parties are referred to as "external net interest income/expense".

Segment revenues, results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Segment income and results are determined before intra-group transactions are eliminated as part of the consolidation process. Segment capital expenditure is the total cost incurred during the period to acquire fixed assets, intangible assets and other long-term assets.

#### (1) Geographical segments

The Group operates principally in Mainland China with branches covering all provinces, autonomous regions and municipalities directly under the central government, and several subsidiaries located in Mainland China. The Group also has bank branch operations in Hong Kong, Macau, Taiwan, Singapore, Frankfurt, Johannesburg, Tokyo, Seoul, New York, Sydney, Ho Chi Minh City, Luxembourg, Toronto, London, Zurich, Dubai, Chile and certain subsidiaries operating in Hong Kong, London, Moscow, Luxembourg, British Virgin Islands, Auckland, Jakarta, San Paulo and Kuala Lumpur.

In presenting information on the basis of geographical segments, operating income is allocated based on the location of the branches and subsidiaries that generate the income. Segment assets, liabilities and capital expenditure are allocated based on their geographical location.

Geographical segments of the Group, as defined for management reporting purposes, are defined as follows:

- "Yangtze River Delta" refers to the following areas where the tier-1 branches and the subsidiaries of the Bank operate: Shanghai Municipality, Jiangsu Province, Zhejiang Province, City of Ningbo and City of Suzhou;
- "Pearl River Delta" refers to the following areas where the tier-1 branches of the Bank operate: Guangdong Province, City of Shenzhen, Fujian Province and City of Xiamen;
- "Bohai Rim" refers to the following areas where the tier-1 branches and the subsidiaries of the Bank operate:
   Beijing Municipality, Shandong Province, Tianjin Municipality, Hebei Province and City of Qingdao;
- the "Central" region refers to the following areas where the tier-1 branches and the subsidiaries of the Bank operate: Shanxi Province, Guangxi Autonomous Region, Hubei Province, Henan Province, Hunan Province, Jiangxi Province, Hainan Province and Anhui Province;
- the "Western" region refers to the following areas where the tier-1 branches and the subsidiaries of the Bank operate: Sichuan Province, Chongqing Municipality, Guizhou Province, Yunnan Province, Tibet Autonomous Region, Inner Mongolia Autonomous Region, Shaanxi Province, Gansu Province, Qinghai Province, Ningxia Autonomous Region and Xinjiang Autonomous Region; and
- the "Northeastern" region refers to the following areas where the tier-1 branches and the subsidiaries of the Bank operate: Liaoning Province, Jilin Province, Heilongjiang Province and City of Dalian.

# (1) Geographical segments (continued)

					2016				
	Yangtze River Delta	Pearl River Delta	Bohai Rim	Central	Western	Northeastern	Head Office	Overseas	Total
External net interest income	40,351	36,855	34,408	45,352	49,218	11,517	191,503	8,595	417,799
Internal net interest income/(expense)	28,147	22,638	36,501	30,117	25,491	12,653	(153,546)	(2,001)	-
Net interest income	68,498	59,493	70,909	75,469	74,709	24,170	37,957	6,594	417,799
Net fee and commission income	17,974	16,352	19,581	17,983	13,301	5,821	24,865	2,632	118,509
Net trading gain/(loss)	388	517	(686)	122	44	46	1,051	2,493	3,975
Dividend income	1,908	5	1	278	2	-	87	277	2,558
Net gain arising from investment securities	759	-	29	501	254	-	8,780	775	11,098
Other operating income/(expense), net	173	709	1,812	522	2,987	221	(3,202)	2,699	5,921
Operating income	89,700	77,076	91,646	94,875	91,297	30,258	69,538	15,470	559,860
Operating expenses	(26,634)	(21,740)	(27,905)	(31,221)	(29,002)	(11,658)	(16,683)	(6,672)	(171,515
Impairment losses	(23,181)	(18,363)	(16,112)	(17,404)	(9,517)	(4,949)	(1,612)	(2,066)	(93,204
Share of profit of associates and								,	
joint ventures	-		-	30		-		39	69
Profit before tax	39,885	36,973	47,629	46,280	52,778	13,651	51,243	6,771	295,210
Capital expenditure	2,351	1,873	7,896	3,110	2,533	1,209	2,233	5,935	27,140
Depreciation and amortisation	2,433	1,639	2,731	3,032	2,483	1,280	1,674	745	16,017
					2016				
Segment assets	3,287,924	2,248,437	2,341,529	3,223,419	2,745,765	966,670	8,456,699	1,663,306	24,933,749
Interests in associates and joint ventures	-	-	31	4,184	-	-	-	3,103	7,318
	3,287,924	2,248,437	2,341,560	3,227,603	2,745,765	966,670	8,456,699	1,666,409	24,941,067
Deferred tax assets									31,062
Elimination									(4,008,424
Total assets									20,963,705
Segment liabilities	3,292,293	2,252,473	2,325,284	3,220,764	2,742,194	966,764	7,020,522	1,561,611	23,381,905
Deferred tax liabilities									570
Elimination									(4,008,424
Total liabilities									19,374,051
Off-balance sheet credit commitments	570,239	403,398	699,060	418,924	318,757	151,838	2,800	159,510	2,724,526

# (1) Geographical segments (continued)

					2015				
	Yangtze River Delta	Pearl River Delta	Bohai Rim	Central	Western	Northeastern	Head Office	Overseas	Total
External net interest income	55,092	35,989	42,840	54,038	59,323	17,135	186,749	6,586	457,752
Internal net interest income/(expense)	17,014	23,628	30,196	22,276	17,479	9,803	(122,393)	1,997	
Net interest income	72,106	59,617	73,036	76,314	76,802	26,938	64,356	8,583	457,752
Net fee and commission income	17,470	16,120	18,435	17,348	13,778	5,877	22,652	1,850	113,530
Net trading gain/(loss)	439	343	(105)	188	234	56	1,859	899	3,913
Dividend income	252	4	8	301	12	-	9	147	733
Net gain arising from investment securities	1,279	-	20	375	398	298	1,373	1,332	5,075
Other operating income, net	29	79	979	329	2,848	178	128	1,114	5,684
Operating income	91,575	76,163	92,373	94,855	94,072	33,347	90,377	13,925	586,687
Operating expenses	(32,210)	(25,536)	(31,506)	(36,720)	(34,056)	(13,781)	(15,265)	(5,752)	(194,826)
Impairment losses	(32,332)	(20,358)	(12,618)	(7,720)	(8,335)	(7,161)	(2,177)	(2,938)	(93,639)
Share of profit of associates and joint ventures	-	-	-	200	-	-	-	75	275
Profit before tax	27,033	30,269	48,249	50,615	51,681	12,405	72,935	5,310	298,497
Capital expenditure	2,429	2,605	6,034	5,143	3,185	1,733	3,204	795	25,128
Depreciation and amortisation	3,044	2,006	3,019	3,692	3,110	1,651	2,691	523	19,736
					2015				
Segment assets	2,565,723	1,756,844	1,988,554	2,855,335	2,798,176	1,056,288	5,835,333	1,149,541	20,005,794
Interests in associates and joint ventures	_	-	-	2,196	-	-	-	2,790	4,986
	2,565,723	1,756,844	1,988,554	2,857,531	2,798,176	1,056,288	5,835,333	1,152,331	20,010,780
Deferred tax assets Elimination									25,379 (1,686,670)
Total assets									18,349,489
Segment liabilities	2,571,710	1,766,077	1,972,961	2,846,741	2,795,577	1,058,505	4,506,665	1,072,216	18,590,452
Deferred tax liabilities									624
Elimination									(1,686,670)
Total liabilities									16,904,406
Off-balance sheet credit commitments	497,837	385,693	611,674	356,079	305,375	116,537	3,500	125,589	2,402,284

#### (2) Business segments

Business segments, as defined for management reporting purposes, are as follows:

#### Corporate banking

This segment represents the provision of a range of financial products and services to corporations, government agencies and financial institutions. The products and services include corporate loans, trade financing, deposit taking and wealth management services, agency services, financial consulting and advisory services, cash management services, remittance and settlement services, custody services and guarantee services, etc.

# Personal banking

This segment represents the provision of a range of financial products and services to individual customers. The products and services comprise personal loans, deposit taking and wealth management services, card business, remittance services and agency services, etc.

#### Treasury business

This segment covers the Group's treasury operations. The treasury enters into inter-bank money market transactions, repurchase and resale transactions, and invests in debt securities. It also trades in derivatives and foreign currency for its own account. The treasury carries out customer-driven derivatives, foreign currency and precious metal trading. Its function also includes the management of the Group's overall liquidity position, including the issuance of debt securities.

#### Others

These represent equity investments and the revenues, results, assets and liabilities of overseas branches and subsidiaries.

# (2) Business segments (continued)

	2016							
	Corporate banking	Personal banking	Treasury business	Others	Total			
External net interest income	165,280	62,914	171,382	18,223	417,799			
Internal net interest income/(expense)	52,430	95,564	(141,946)	(6,048)	-			
Net interest income	217,710	158,478	29,436	12,175	417,799			
Net fee and commission income	33,038	60,426	21,352	3,693	118,509			
Net trading (loss)/gain	(7,075)	673	8,801	1,576	3,975			
Dividend income	-	-	-	2,558	2,558			
Net gain arising from investment securities	-	-	9,066	2,032	11,098			
Other operating (expense)/income, net	(58)	(256)	9,998	(3,763)	5,921			
Operating income	243,615	219,321	78,653	18,271	559,860			
Operating expenses	(59,923)	(88,569)	(10,179)	(12,844)	(171,515)			
Impairment losses	(85,363)	(1,483)	(2,466)	(3,892)	(93,204)			
Share of profit of associates and	(,,	(1,122,	(=,,	(0,000)	(,,			
joint ventures		_	_	69	69			
Profit before tax	98,329	129,269	66,008	1,604	295,210			
Capital expenditure	5,376	9,040	1,095	11,629	27,140			
Depreciation and amortisation	5,014	8,433	1,021	1,549	16,017			
	.,.			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
		4	2016					
Segment assets	7,064,795	4,522,379	8,195,103	1,564,749	21,347,026			
Interests in associates and joint ventures	-			7,318	7,318			
	7,064,795	4,522,379	8,195,103	1,572,067	21,354,344			
Deferred tax assets					31,062			
Elimination					(421,701)			
Total assets					20,963,705			
Segment liabilities	9,780,961	7,169,317	834,943	2,009,961	19,795,182			
5 ( ) ( ) ( ) ( )								
Deferred tax liabilities					570			
Elimination					(421,701)			
Total liabilities					19,374,051			
Off-balance sheet credit commitments	1,917,363	647,498	_	159,665	2,724,526			

# (2) Business segments (continued)

	2015						
_	Corporate banking	Personal banking	Treasury business	Others	Total		
External net interest income	244,837	26,725	171,724	14,466	457,752		
Internal net interest (expense)/income	(4,278)	130,274	(118,845)	(7,151)	_		
Net interest income	240,559	156,999	52,879	7,315	457,752		
Net fee and commission income	35,497	56,306	17,892	3,835	113,530		
Net trading (loss)/gain	(4,593)	(127)	7,728	905	3,913		
Dividend income	_	_	_	733	733		
Net gain arising from investment securities	_	_	331	4,744	5,075		
Other operating (expense)/income, net	(186)	(350)	2,785	3,435	5,684		
Operating income	271,277	212,828	81,615	20,967	586,687		
Operating expenses	(75,665)	(96,466)	(11,435)	(11,260)	(194,826)		
Impairment losses	(87,428)	(1,178)	208	(5,241)	(93,639)		
Share of profit of associates and joint ventures	_	_	_	275	275		
Profit before tax	108,184	115,184	70,388	4,741	298,497		
Capital expenditure	7,305	11,937	1,615	4,271	25,128		
Depreciation and amortisation	6,556	10,713	1,449	1,018	19,736		
			2015				
Segment assets	7,036,556	3,626,845	6,748,218	1,031,726	18,443,345		
Interests in associates and joint ventures				4,986	4,986		
	7,036,556	3,626,845	6,748,218	1,036,712	18,448,331		
Deferred tax assets					25,379		
Elimination					(124,221)		
Total assets					18,349,489		
Segment liabilities	7,841,404	7,203,232	547,997	1,435,370	17,028,003		
Deferred tax liabilities					624		
Elimination					(124,221)		
Total liabilities					16,904,406		
Off-balance sheet credit commitments	1,737,208	539,283	_	125,793	2,402,284		

# 61 ENTRUSTED LENDING BUSINESS

At the balance sheet date, the amounts of the entrusted loans and funds were as follows:

	2016	2015
Entrusted loans	2,398,103	1,932,138
Entrusted funds	2,398,103	1,932,138

# **62 PLEDGED ASSETS**

#### (1) Assets pledged as security

# (a) Carrying value of pledged assets analysed by asset type

	2016	2015
Discounted bills	5,500	227
Bonds	655,915	268,279
Others	2,352	_
Total	663,767	268,506

#### (b) Carrying value of pledged assets analysed by classification in the statement of financial position

	2016	2015
Loans and advances to customers	6,506	227
Financial assets at fair value through profit or loss	9,810	_
Available-for-sale financial assets	9,558	3,888
Held-to-maturity investments	566,474	264,391
Investment classified as receivables	71,100	_
Other assets	319	_
Total	663,767	268,506

#### (2) Collateral accepted as securities for assets

The Group conducts resale agreements under usual and customary terms of placements, and holds collateral for these transactions. As at 31 December 2016 and 2015, the Group did not hold any collateral for resale agreements, which it was permitted to sell or repledge in the absence of default for the transactions.

# **63 COMMITMENTS AND CONTINGENT LIABILITIES**

#### (1) Credit commitments

Credit commitments take the form of undrawn loan facilities which are approved and contracted, unutilised credit card limits, financial guarantees, letters of credit, etc. The Group assesses and makes allowance for any probable losses accordingly.

The contractual amounts of loans and credit card commitments represent the cash outflows should the contracts be fully drawn upon. The amounts of guarantees and letters of credit represent the maximum potential loss that would be recognised if counterparties failed completely to perform as contracted. Acceptances comprise undertakings by the Group to pay bills of exchange drawn on customers.

As credit commitments may expire without being drawn upon, the total of the contractual amounts set out in the following table do not represent the expected future cash outflows.

	2016	2015
Loan commitments		
- with an original maturity within one year	509,828	149,566
- with an original maturity of one year or over	64,779	312,872
Credit card commitments	690,144	577,047
	1,264,751	1,039,485
Bank acceptances	296,606	324,963
Financing guarantees	107,160	141,604
Non-financing guarantees	776,775	649,326
Sight letters of credit	37,383	20,383
Usance letters of credit	160,141	175,860
Others	81,710	50,663
Total	2,724,526	2,402,284

# (2) Credit risk-weighted amount

The credit risk-weighted amount refers to the amount as computed in accordance with the rules set out by the CBRC and depends on the status of the counterparty and the maturity characteristics.

	2016	2015
Credit risk-weighted amount of contingent liabilities and commitments	1,073,108	993,117

#### (3) Operating lease commitments

The Group leases certain property and equipment under operating leases, which typically run for an initial period of one to five years and may include an option to renew the lease when all terms are renegotiated. As at the end of the reporting period, the future minimum lease payments under non-cancellable operating leases for property and equipment were as follows:

	2016	2015
Within one year	5,717	5,650
After one year but within two years	4,396	4,387
After two years but within three years	3,194	3,177
After three years but within five years	5,076	3,469
After five years	2,756	2,737
Total	21,139	19,420

#### (4) Capital commitments

As at the end of the reporting period, the Group had capital commitments as follows:

	2016	2015
Contracted for	4,930	4,049

# 63 COMMITMENTS AND CONTINGENT LIABILITIES (CONTINUED)

(5) Underwriting obligations

As at 31 December 2016, there was no unexpired underwriting commitment of the Group (as at 31 December 2015; nil).

(6) Government bonds redemption obligations

As an underwriting agent of PRC government bonds, the Group has the responsibility to buy back those bonds sold by it should the holders decide to early redeem the bonds held. The redemption price for the bonds at any time before their maturity date is based on the coupon value plus any interest unpaid and accrued up to the redemption date. Accrued interest payables to the bond holders are calculated in accordance with relevant rules of the MOF and the PBOC. The redemption price may be different from the fair value of similar instruments traded at the redemption date.

The redemption obligations, which represent the nominal value of government bonds underwritten and sold by the Group, but not yet matured as at 31 December 2016, were RMB75,695 million (as at 31 December 2015: RMB73,647 million).

(7) Outstanding litigation and disputes

As at 31 December 2016, the Group was the defendant in certain pending litigations and disputes with gross claims of RMB7,783 million (as at 31 December 2015: RMB6,501 million). Provisions have been made for the estimated losses arising from such litigations based upon the opinions of the Group's internal and external legal counsels (Note 49). The Group considers that the provisions made are reasonable and adequate.

(8) Provision against commitments and contingent liabilities

The Group assessed and made provisions for any probable outflow of economic benefits in relation to the commitments and contingent liabilities in accordance with their accounting policies (Note 4 (14)).

## 64 RELATED PARTY RELATIONSHIPS AND TRANSACTIONS

(1) Transactions with parent companies and their affiliates

The parent companies of the Group are CIC and Huijin.

Approved by the State Council, CIC was established on 29 September 2007 with a registered capital of RMB1,550 billion. As a wholly owned subsidiary of CIC, Huijin exercises its rights and obligations as an investor on behalf of PRC government.

Huijin was incorporated on 16 December 2003 as a wholly state-owned investment company. It was registered in Beijing with a registered capital of RMB828,209 million. Its principal activities are equity investments as authorised by the State Council, without engaging in other commercial operations. As at 31 December 2016, Huijin directly held 57.11% shares of the Bank.

The related companies under parent companies include the subsidiaries under parent companies and other associates and joint ventures.

The Group's transactions with parent companies and their affiliates mainly include deposit taking, entrusted asset management, operating leases, lending, purchase and sale of debt securities, money market transactions and inter-bank clearing. These transactions are priced based on market prices and conducted under normal commercial terms.

The Group has issued subordinated debts with a nominal value of RMB145,744 million (as at 31 December 2015: RMB145,142 million). These are bearer bonds and tradable in secondary market. Accordingly, the Group has no information in respect of the amount of the bonds held by the affiliates of parent companies as at the end of the reporting period.

- (1) Transactions with parent companies and their affiliates (continued)
  - (a) Transactions with parent companies

In the ordinary course of the business, material transactions that the Group entered into with parent companies are as follows:

#### **Amounts**

	2016		2015	
	Ratio to similar			Ratio to similar
	Amount	transactions	Amount	transactions
Interest income	460	0.07%	460	0.06%
Interest expense	106	0.04%	451	0.14%

# Balances outstanding as at the end of the reporting period

	2016		2015	
	Balance	Ratio to similar transactions	Balance	Ratio to similar transactions
Interest receivable	151	0.15%	150	0.16%
Held-to-maturity investments	12,770	0.52%	12,770	0.50%
Deposits from customers	865	0.01%	2,339	0.02%
Interest payable	6	0.00%	19	0.01%
Credit commitments	288	0.01%	288	0.02%

# (b) Transactions with the affiliates of parent companies

In the ordinary course of the business, material transactions that the Group entered into with the affiliates of parent companies are as follows:

# **Amounts**

		2016		201	5
			Ratio to similar		Ratio to similar
	Note	Amount	transactions	Amount	transactions
Interest income		28,755	4.13%	45,602	5.92%
Interest expense		2,528	0.91%	2,179	0.70%
Fee and commission income		228	0.18%	241	0.20%
Fee and commission expense		295	3.15%	79	1.00%
Operating expenses	(i)	612	0.40%	1,120	0.71%

- (1) Transactions with parent companies and their affiliates (continued)
  - (b) Transactions with the affiliates of parent companies (continued)

#### Balances outstanding as at the end of the reporting period

		2016		201	5
	Note	Balance	Ratio to similar transactions	Balance	Ratio to similar transactions
Deposits with banks and non-bank financial institutions		72,746	14.71%	24,251	6.87%
Placements with banks and non-bank financial institutions		69,487	26.66%	30,668	9.87%
Financial assets at fair value through profit or loss		8,111	1.66%	1,987	0.73%
Positive fair value of derivatives		3,581	3.99%	186	0.59%
Financial assets held under resale agreements	;	10,897	10.56%	22,871	7.36%
Interest receivable		14,606	14.37%	16,462	17.04%
Loans and advances to customers		53,297	0.46%	100,256	0.98%
Available-for-sale financial assets		234,915	14.38%	240,539	22.55%
Held-to-maturity investments		419,087	17.19%	509,481	19.87%
Investment classified as receivables		46,959	9.24%	63,442	17.17%
Other assets	(ii)	80	0.11%	_	_
Deposits from banks and non-bank financial institutions	(iii)	34,485	2.14%	116,218	8.07%
Placements from banks and non-bank financial institutions		68,722	21.31%	63,911	19.87%
Financial liabilities at fair value through profit or loss		_	_	2,246	0.74%
Negative fair value of derivatives		7,332	8.12%	38	0.14%
Financial assets sold under repurchase agreements		15,904	8.35%	141,189	52.68%
Deposits from customers		18,471	0.12%	22,940	0.17%
Interest payable		3,058	1.45%	308	0.15%
Credit commitments		23,159	1.18%	22,104	1.46%

#### Notes:

- (i) Operating expenses mainly represent rental expenses paid by the Group for leased assets, including properties and motor vehicles, owned by parent companies and its affiliates, and fees for related services provided by parent companies and its affiliates.
- (ii) Other assets mainly represent other receivables from the affiliates of parent companies.
- (iii) Deposits from the affiliates of parent companies are unsecured and are repayable under normal commercial terms.

#### (2) Transactions with associates and joint ventures of the Group

Transactions between the Group and its associates and joint ventures are conducted in the normal and ordinary course of the business and under normal commercial terms as those transactions conducted between the Group and non-related companies outside the Group. In the ordinary course of the business, material transactions that the Group entered into with associates and joint ventures are as follows:

#### Amounts

	2016	2015
Interest income	12	18
Interest expense	4	7
Operating expenses	7	_

#### Balances outstanding as at the end of the reporting period

	2016	2015
Loans and advances to customers	680	741
Financial liabilities at fair value through profit or loss	448	_
Deposits from customers	1,547	1,007

#### (3) Transactions between the Bank and its subsidiaries

Transactions between the Bank and its subsidiaries are conducted in the normal and ordinary course of the business and under normal commercial terms as those transactions conducted between the Group and non-related companies outside the Group. All the inter-group transactions and inter-group balances are eliminated when preparing the consolidated financial statements as mentioned in Note 4(1)(b).

In the ordinary course of the business, material transactions that the Bank entered into with its subsidiaries are as follows:

#### **Amounts**

	2016	2015
Interest income	1,154	2,259
Interest expense	1,651	509
Fee and commission income	3,421	903
Fee and commission expense	646	335
Net trading loss	-	(23)
Dividend income	50	28
Net gain arising from investment securities	315	_
Other operating expense, net	(370)	(139)

Balances outstanding as at the end of the reporting period are presented in Note 39.

As at 31 December 2016, the total maximum guarantee limit of guarantee letters issued by the Bank with its subsidiaries as beneficiary is RMB44,793 million (as at 31 December 2015: RMB36,284 million).

For the year ended 31 December 2016, the transactions between subsidiaries of the Group are mainly deposits from banks and non-bank financial institutions and placements from banks and non-bank financial institutions. As at 31 December 2016, the balances of the above transactions were RMB4,478 million (as at 31 December 2015: RMB1,775 million) and RMB3,928 million (as at 31 December 2015: RMB1,346 million) respectively.

#### (4) Transactions with other PRC state-owned entities

State-owned entities refer to those entities directly or indirectly owned by the PRC government through its government authorities, agencies, affiliations and other organisations. Transactions with other state-owned entities include but are not limited to: lending and deposit taking; taking and placing of inter-bank balances; entrusted lending and other custody services; insurance and securities agency, and other intermediary services; purchase, sale, underwriting and redemption of bonds issued by other state-owned entities; purchase, sale and leases of property and other assets; and rendering and receiving of utilities and other services.

These transactions are conducted in the ordinary course of the Group's banking business on terms similar to those that would have been entered into with non-state-owned entities. The Group's pricing strategy and approval processes for major products and services, such as loans, deposits and commission income, do not depend on whether the customers are state-owned entities or not. Having due regard to the substance of the relationships, the Group is of the opinion that none of these transactions are material related party transactions that require separate disclosure.

### (5) Transactions with the Annuity Scheme and Plan Assets

Apart from the obligations for defined contributions to the Annuity Scheme and regular banking transactions, there were no other transactions between the Group and the Annuity Scheme for the years ended 31 December 2016 and 2015.

As at 31 December 2016, RMB2,950 million of the Group's supplementary retirement benefit plan assets (as at 31 December 2015: RMB3,280 million) were managed by CCB Principal and management fees from the Bank was RMB8.73 million (as at 31 December 2015: RMB30.07 million).

#### (6) Key management personnel

Key management personnel are those persons having authorities and responsibilities for planning, directing and controlling the activities of the Group, directly or indirectly, including directors, supervisors and senior executives. The Group enters into banking transactions with key management personnel in the normal course of business. For the years ended 31 December 2016 and 2015, there were no material transactions and balances with key management personnel.

The compensation of directors and supervisors is disclosed in Note 14. The senior executives' annual compensation before individual income tax during the year is as follows:

		20	16	
	Remuneration paid RMB'000	Contributions to defined contribution retirement schemes RMB'000	Other benefits in kind (note (i)) RMB'000	Total (note (ii)) RMB'000
Executive Vice President	NIMD 000	THIND GOO	NIVID 000	THIND 000
Yang Wensheng	436	47	102	585
Huang Yi	436	47	102	585
Yu Jingbo	436	47	102	585
Chief Disciplinary Officer				
Zhu Kepeng	436	47	102	585
Chief Risk Officer				
Liao Lin (note iii)	-	-	-	-
Chief Financial Officer				
Xu Yiming	788	47	122	957
Secretary to the Board				
Chen Caihong	788	47	122	957
Former Chief Risk Officer				
Zeng Jianhua	788	47	122	957
			== /	F.6.1
	4,108	329	774	5,211

(6) Key management personnel (continued)

		20	15	
		Social insurance, corporate annuity, supplementary medical insurance and housing fund		
	Accrued	paid by the Bank	Other monetary	Total
	cost RMB'000	RMB'000	income RMB'000	(note (iv)) RMB'000
Executive Vice President		2 000	2 000	
Yang Wensheng	586	162	_	748
Huang Yi	586	162	_	748
Yu Jingbo	586	157	-	743
Chief Disciplinary Officer				
Zhu Kepeng	195	56	-	251
Chief Risk Officer				
Zeng Jianhua	1,823	154	-	1,977
Chief Financial Officer				
Xu Yiming	1,823	154	-	1,977
Secretary to the Board				
Chen Caihong	1,823	154	-	1,977
	7,422	999	_	8,421

#### Notes:

- (i) Other benefits in kind included the Bank's contributions to medical fund, housing fund and other social insurances, which are payable to labour and security authorities based on the lower of certain percentage of the salaries and allowance or the prescribed upper limits as required by the relevant regulations issued by the government authorities. Other benefits also included the Bank's contribution to its own corporate annuity plan (which was set up in accordance with the relevant policies issued by the government authorities) and supplementary medical insurance.
- (ii) The total compensation package for these key management personnel for the year ended 31 December 2016 has not yet been finalised in accordance with regulations of the PRC relevant authorities. The amount of the compensation to be adjusted for is not expected to have significant impact on the Group's financial statements for the year ended 31 December 2016. The final compensation will be disclosed in a separate announcement when determined.
- (iii) Upon appointment at the first session of the Bank's Board Meeting in 2017 and upon approval of the CBRC, Mr. Liao Lin commenced his position as chief risk officer of the Bank from March 2017.
- (iv) The total compensation package for certain key management personnel for the year ended 31 December 2015 had not been finalised in accordance with regulations of the PRC relevant authorities till the date that the 2015 financial statements were announced. The aforesaid total compensation package for the key management personnel for the year ended 31 December 2015 was the final amount.
- (v) From 2015 onwards, remuneration of the Bank's leaders administered by central authorities has been paid in accordance with relevant policies relating to the central remuneration reform.
- (7) Loans, quasi-loans and other credit transactions to directors, supervisors and senior executives.
  The Group had no material balance of loans, quasi-loans and other credit transactions to directors, supervisors and senior executives as at the end of reporting period. Those loans, quasi-loans and other credit transactions to directors, supervisors and senior executives were conducted in the normal and ordinary course of the business and under normal commercial terms or on the same terms and conditions with those which are available to other employees, based on terms and conditions granted to third parties adjusted for risk reduction.

#### 65 RISK MANAGEMENT

The Group has exposure to the following risks from its use of financial instruments:

- credit risk
- market risk
- liquidity risk
- operational risk
- insurance risk

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's capital management.

#### Risk management framework

The Board of Directors carry out their responsibilities according to Articles of Association and other related regulatory requirements. The Board of Directors of the Bank has established the Risk Management Committee, responsible for making risk management strategies and policies, monitoring the implementation, and evaluating the overall risk profile on a regular basis. The Board of Supervisors has oversight of the establishment of the overall risk management system and how well the Board of Directors and senior management carry out risk management responsibilities. Senior management is responsible for carrying out the risk strategy established by the Board of Directors and the implementation of the overall risk management of the Group. Senior management appoints Chief Risk Officer who assisted the president with the corresponding risk management work.

To identify, evaluate, monitor and manage risk, the Group has designed a comprehensive governance framework, internal control policies and procedures. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The Group, through its training system, standardised management and process management, aims at developing a disciplined and constructive control environment, in which all employees understand their roles and obligations.

Risk Management Department is the overall business risk management department. Credit Management Department is the overall credit risk management department. Credit Approval Department is the overall credit business approval department. Internal Control and Compliance Department is the coordination department for operating risk management and internal control and compliance risk management. Other departments are responsible for various corresponding risks.

The Group Audit Committee is responsible for monitoring and evaluating internal controls, and monitoring the compliance of core business sectors and their management procedures. Internal Control and Compliance Department assists the Audit Committee to execute the above mentioned responsibilities and reports to the Audit Committee.

#### (1) Credit risk

# Credit risk management

Credit risk represents the financial loss that arises from the failure of a debtor or counterparty to discharge its contractual obligations or commitments to the Group.

#### Credit business

The Risk Management Department takes the lead in the development and implementation of the credit risk measurement tools including customers rating and facilities grading and is responsible for the special assets resolutions. The Credit Management Department is responsible for establishing credit risk management policies and monitoring the quality of credit assets. The Credit Approval Department is responsible for the group's comprehensive credit limits and credit approval of various credit businesses. While the Credit Management Department takes the lead, both the Credit Management Department and the Credit Approval Department will coordinate with the Corporate Banking Department, the SME Business Department, the Institutional Banking Department, the International Business Department, the Strategic Client Department, the Housing Finance & Personal Lending Department, the Credit Card Center, and the Legal Affairs Department to implement the credit risk management policies and procedures.

#### (1) Credit risk (continued)

#### Credit business (continued)

With respect to the credit risk management of corporate and institutional business, the Group has accelerated the adjustment of its credit portfolio structure, enhanced post-lending monitoring, and refined the industry-specific guideline and policy baseline for credit approval. Management also fine-tuned the credit acceptance and exit policies, and optimised its economic capital and credit risk limit management. All these policies have been implemented to improve the overall asset quality. The Group manages credit risk throughout the entire credit process including pre-lending evaluations, credit approval and post-lending monitoring. The Group performs pre-lending evaluations by assessing the entity's credit ratings based on internal rating criteria and assessing the risks and rewards with respect to the proposed project. Credit approvals are granted by designated Credit Approval Officers. The Group continually monitors credit businesses, particularly those related to targeted industries, geographical segments, products and clients. Any adverse events that may significantly affect a borrower's repayment ability are reported timely and measures are implemented to prevent and control risks.

With respect to the personal credit business, the Group relies on credit assessment of applicants as the basis for loan approval. Customer relationship managers are required to assess the income level, credit history, and repayment ability of the applicant. The customer relationship managers then forward the application and recommendations to the loan-approval departments for approval. The Group monitors borrowers' repayment ability, the status of collateral and any changes to collateral value. Once a loan becomes overdue, the Group starts the recovery process according to recovery procedures.

To mitigate risks, the Group requests the customers to provide collateral and guarantees where appropriate. A fine management system and operating procedure for collateral have been developed, and there is a guideline to specify the suitability of accepting specific types of collateral. Collateral values, structures and legal covenants are regularly reviewed to ensure that they still serve their intended purposes and conform to market practices.

#### Credit grading classification

The Group adopts a loan risk classification approach to manage the loan portfolio risk. Loans are generally classified as normal, special mention, substandard, doubtful and loss according to their level of risk. Substandard, doubtful and loss loans are considered as impaired loans and advances when one or more events demonstrate there is objective evidence of a loss event which triggers impairment. The allowance for impairment loss on impaired loans and advances is collectively or individually assessed as appropriate.

The core definitions of the five categories of loans and advances are set out below:

Normal: Borrowers can honour the terms of their loans. There is no reason to doubt their ability to repay principal

and interest in full on a timely basis.

Special mention: Borrowers are able to service their loans currently, although repayment may be adversely affected by

specific factors.

Substandard: Borrowers' abilities to service their loans are apparently in question and they cannot rely entirely on

normal business revenues to repay principal and interest. Certain losses may ensue even when collateral

or guarantees are invoked.

Doubtful: Borrowers cannot repay principal and interest in full and significant losses will need to be recognised

even when collateral or guarantees are invoked.

Loss: Principal and interest of loans cannot be recovered or only a small portion of them can be recovered

after taking all possible measures or resorting to all necessary legal procedures.

The Group has also applied the same grading criteria and management approach in classifying the off-balance sheet credit-related operations.

#### (1) Credit risk (continued)

# Treasury business

For risk management purposes, credit risk arising on debt securities and exposures relating to the Group's derivatives portfolio is managed independently and information there on is disclosed in notes (1)(h) and (1)(i) below. The Group sets credit limits for treasury activities and monitors them regularly with reference to the fair values of the relevant financial instruments.

#### (a) Maximum credit risk exposure

The following table presents the maximum exposure to credit risk as at the end of the reporting period without taking into consideration any collateral held or other credit enhancement. In respect of the financial assets recognised in the statement of financial position, the maximum exposure to credit risk is represented by the carrying amount after deducting for any impairment allowance.

	2016	2015
Deposits with central banks	2,775,965	2,323,866
Deposits with banks and non-bank financial institutions	494,618	352,966
Placements with banks and non-bank financial institutions	260,670	310,779
Debt investments at fair value through profit or loss	469,992	266,871
Positive fair value of derivatives	89,786	31,499
Financial assets held under resale agreements	103,174	310,727
Interest receivable	101,645	96,612
Loans and advances to customers	11,488,355	10,234,523
Available-for-sale debt securities	1,348,814	1,035,332
Held-to-maturity investments	2,438,417	2,563,980
Investment classified as receivables	507,963	369,501
Other financial assets	69,405	37,324
Total	20,148,804	17,933,980
	, ,	
Off-balance sheet credit commitments	2,724,526	2,402,284
Maximum credit risk exposure	22,873,330	20,336,264

# (1) Credit risk (continued)

# (b) Distribution of loans and advances to customers in terms of credit quality is analysed as follows

	Note	2016	2015
Gross impaired loans			
- Individually assessed and impaired gross amount		156,436	147,506
- Allowances for impairment losses		(99,453)	(82,196)
Subtotal		56,983	65,310
- Collectively assessed and impaired gross amount		22,254	18,474
- Allowances for impairment losses		(13,275)	(10,789)
Subtotal		8,979	7,685
Overdue but not impaired			
- between 1 day and 90 days		31,522	31,443
- between 91 days and 180 days		4	4
- more than 180 days		21	
Gross amount		31,547	31,447
Allowances for impairment losses	(i)	(6,804)	(4,424)
Subtotal		24,743	27,023
Neither overdue nor impaired			
- Unsecured loans		3,442,193	3,019,394
- Guaranteed loans		1,880,508	1,771,076
- Loans secured by tangible assets other than monetary assets		5,002,018	4,493,357
- Loans secured by monetary assets		1,222,076	1,003,886
Gross amount		11,546,795	10,287,713
Allowances for impairment losses	(i)	(149,145)	(153,208)
Subtotal		11,397,650	10,134,505
Total		11,488,355	10,234,523

# Note:

<sup>(</sup>i) The balances represent collectively assessed allowances of impairment losses.

Notes to the financial statements
(Expressed in millions of RMB, unless otherwise stated)

# 65 RISK MANAGEMENT (CONTINUED)

# (1) Credit risk (continued)

(b) Distribution of loans and advances to customers in terms of credit quality is analysed as follows (continued)

Within overdue but not impaired loans and advances and impaired loans and advances which are subject to individual assessment, the portion covered or not covered by collateral held are shown as follows:

			2016	
		erdue but no loans and ad		Impaired loans and advances which are subject to individual assessment
	C	Corporate	Personal	Corporate
Portion covered		3,632	15,005	27,773
Portion not covered		5,644	7,266	128,663
Total		9,276	22,271	156,436

		2015			
	Overdue but not loans and adv		Impaired loans and advances which are subject to individual assessment		
	Corporate	Personal	Corporate		
Portion covered	7,064	13,592	32,260		
Portion not covered	4,255	6,998	115,246		
Total	11,319	20,590	147,506		

The above collateral includes land use rights, buildings and equipment, etc. The fair value of collateral was estimated by the Group with reference to the latest available external valuations adjusted after taking into account the current realisation experience as well as the market situation.

# (1) Credit risk (continued)

# (c) Loans and advances to customers analysed by economic sector concentrations

		2016			2015	
	Gross loan balance	Percentage	Balance secured by collateral	Gross loan balance	Percentage	Balance secured by collateral
Corporate loans and advances						
- Manufacturing	1,323,238	11.24%	464,514	1,389,829	13.24%	489,547
<ul> <li>Transportation, storage and postal services</li> </ul>	1,287,693	10.95%	520,293	1,221,103	11.64%	464,515
- Leasing and commercial services	826,410	7.03%	309,203	658,284	6.28%	286,263
<ul> <li>Production and supply of electric power, heat, gas and water</li> </ul>	726,706	6.18%	192,922	671,632	6.41%	194,565
- Wholesale and retail trade	492,343	4.19%	252,177	502,129	4.79%	234,835
- Real estate	448,576	3.82%	316,657	522,916	4.99%	410,355
Water, environment and     public utility management	324,204	2.76%	167,715	316,480	3.02%	166,754
- Construction	259,268	2.21%	76,772	272,991	2.60%	90,796
– Mining	250,530	2.13%	29,755	258,323	2.46%	36,724
<ul> <li>Public management, social securities and social organisation</li> </ul>	130,037	1.11%	33,862	122,773	1.17%	52,413
- Agriculture, forestry, farming, fishing	90,685	0.77%	34,986	110,861	1.06%	42,553
- Education	77,445	0.66%	21,415	79,275	0.76%	22,026
- Others	586,803	4.99%	80,183	366,466	3.50%	86,177
Total corporate loans and advances	6,823,938	58.04%	2,500,454	6,493,062	61.92%	2,577,523
Personal loans and advances	4,420,939	37.60%	3,820,851	3,531,983	33.69%	3,038,719
Discounted bills	512,155	4.36%	-	460,095	4.39%	12
Total loans and advances to customers	11,757,032	100.00%	6,321,305	10,485,140	100.00%	5,616,254

Details of impaired loans, impairment allowances, charges, and amounts written off in respect of economic sectors which constitute 10% or more of total gross loans and advances to customers are as follows:

			2016		
	Gross impaired loans	Individually assessed impairment allowances	Collectively assessed impairment allowances	Charged to profit or loss during the year	Written off during the year
Manufacturing	71,443	(44,348)	(29,902)	(44,859)	14,272
Transportation, storage and postal services	6,004	(3,935)	(21,943)	(2,412)	250

	2015				
_	Gross impaired loans	Individually assessed impairment allowances	Collectively assessed impairment allowances	(Charged)/ Released to profit or loss during the year	Written off during the year
Manufacturing	72,766	(38,735)	(27,606)	(48,879)	12,345
Transportation, storage and postal services	3,265	(2,032)	(22,505)	810	1,921

# (1) Credit risk (continued)

(d) Loans and advances to customers analysed by geographical sector concentrations

		2016			2015	
	Gross loan balance	Percentage	Balance secured by collateral	Gross loan balance	Percentage	Balance secured by collateral
Yangtze River Delta	2,117,133	18.02%	1,360,362	1,968,394	18.76%	1,269,793
Central	1,982,785	16.86%	1,197,869	1,768,362	16.87%	1,075,030
Western	1,953,377	16.61%	1,124,332	1,803,236	17.20%	1,035,556
Bohai Rim	1,946,622	16.56%	892,618	1,812,640	17.29%	811,161
Pearl River Delta	1,762,963	14.99%	1,312,827	1,432,094	13.66%	1,026,685
Northeastern	643,515	5.47%	296,115	612,441	5.84%	295,842
Head office	452,941	3.85%	-	402,733	3.84%	-
Overseas	897,696	7.64%	137,182	685,240	6.54%	102,187
Gross loans and advances to customers	11,757,032	100.00%	6,321,305	10,485,140	100.00%	5,616,254

As at the end of reporting period, details of impaired loans and impairment allowances in respect of geographical sectors are as follows:

		2016	
	Gross impaired loans	Individually assessed impairment allowances	Collectively assessed impairment allowances
Yangtze River Delta	41,539	(27,423)	(32,173)
Western	29,435	(14,557)	(30,102)
Pearl River Delta	29,426	(18,429)	(24,124)
Bohai Rim	29,199	(15,573)	(31,505)
Central	26,654	(14,557)	(28,012)
Northeastern	14,794	(7,885)	(10,423)
Head Office	4,296	_	(9,471)
Overseas	3,347	(1,029)	(3,414)
Total	178,690	(99,453)	(169,224)

		2015			
	Gross impaired loans	Individually assessed impairment allowances	Collectively assessed impairment allowances		
Yangtze River Delta	49,223	(24,924)	(33,213)		
Western	24,668	(11,248)	(31,631)		
Pearl River Delta	30,285	(16,977)	(23,087)		
Bohai Rim	22,941	(11,611)	(30,393)		
Central	19,617	(9,219)	(27,775)		
Northeastern	11,998	(6,853)	(10,954)		
Head Office	4,671	(376)	(9,039)		
Overseas	2,577	(988)	(2,329)		
Total	165,980	(82,196)	(168,421)		

The definitions of geographical segments are set out in Note 60(1).

### (1) Credit risk (continued)

#### (e) Loans and advances to customers analysed by types of collateral

	2016	2015
Unsecured loans	3,471,042	3,034,953
Guaranteed loans	1,964,685	1,833,933
Loans secured by tangible assets other than monetary assets	5,095,325	4,591,009
Loans secured by monetary assets	1,225,980	1,025,245
Gross loans and advances to customers	11,757,032	10,485,140

#### (f) Rescheduled loans and advances to customers

	20	16	20	15
	Total	Percentage of gross loans and advances to customers	Total	Percentage of gross loans and advances to customers
Rescheduled loans and advances to customers	5,020	0.04%	6,466	0.06%
Of which:				
Rescheduled loans and advances overdue for more than 90 days	2,321	0.02%	1,940	0.02%

### (g) Distribution of amounts due from banks and non-bank financial institutions in terms of credit quality is as follows:

Amount due from banks and non-bank financial institutions includes deposits and placements with banks and non-bank financial institutions, and financial assets held under resale agreements of which counterparties are banks and non-bank financial institutions.

	Note	2016	2015
Impaired			
<ul> <li>Individually assessed and impaired gross amount</li> </ul>		29	76
- Allowances for impairment losses		(29)	(43)
Subtotal		-	33
Neither overdue nor impaired			
- Grade A to AAA		815,896	883,645
- Grade B to BBB		5,238	3,161
- Unrated		37,488	87,633
Total		858,622	974,439
Total		000,022	37 4,400
Allowances for impairment losses	(i)	(160)	_
0.1		0=0.400	074 400
Subtotal		858,462	974,439
Total		858,462	974,472

Amounts neither overdue nor impaired are analysed above according to the Group's internal credit rating. Unrated amounts due from banks and non-bank financial institutions include amounts due from a number of banks and non-bank financial institutions for which the Group have not assigned an internal credit rating.

# Note:

(i) The balances represent collectively assessed allowances of impairment losses.

# (1) Credit risk (continued)

# (h) Distribution of debt investments analysed by rating

The Group adopts a credit rating approach to manage the credit risk of the debt investments portfolio held. The ratings are obtained from Bloomberg Composite, or major rating agencies where the issuers of the debt investments are located. The carrying amounts of the debt investments analysed by the rating agency designations as at the end of the reporting period are as follows:

			2016						
	Note	Unrated	AAA	AA	Α	Lower than A	Total		
Impaired									
Individually assessed and impaired gross amount									
<ul> <li>Banks and non-bank financial institutions</li> </ul>		347	_	_	_	_	347		
- Enterprises		718	_	-	-	120	838		
- Others		200	-	-	200	-	400		
Total		1,265	-	-	200	120	1,585		
Allowances for impairment losses							(878)		
Subtotal							707		
Neither overdue nor impaired									
<ul> <li>Government</li> </ul>		1,892,081	728,643	21,717	6,253	21,988	2,670,682		
- Central banks		12,087	-	9,681	-	-	21,768		
<ul> <li>Policy banks</li> </ul>		359,789	50	1,735	-	-	361,574		
<ul> <li>Banks and non-bank financial institutions</li> </ul>		865,663	166,698	30,002	36,798	6,701	1,105,862		
- Enterprises		137,574	290,981	16,148	11,610	6,092	462,405		
- Others		115,341	15,941	13,237	2,500	-	147,019		
Total		3,382,535	1,202,313	92,520	57,161	34,781	4,769,310		
Allowances for									
impairment losses	(i)						(4,831)		
Subtotal							4,764,479		
Total							4,765,186		

#### (1) Credit risk (continued)

#### (h) Distribution of debt investments analysed by rating (continued)

		2015								
	Note	Unrated	AAA	AA	А	Lower than A	Total			
Impaired										
Individually assessed and impaired gross amount										
<ul> <li>Banks and non-bank financial institutions</li> </ul>		325	_	_	_	_	325			
- Enterprises		3,219	_	_	_	_	3,219			
- Others		200	200	_	_	_	400			
Total		3,744	200	-	_	_	3,944			
Allowances for impairment losses							(923			
Subtotal							3,021			
Neither overdue nor impaired										
- Government		1,282,135	593,329	20,103	2,975	2,924	1,901,466			
<ul> <li>Central banks</li> </ul>		155,155	3,422	913	-	2,771	162,261			
<ul> <li>Policy banks</li> </ul>		484,102	_	_	-	_	484,102			
<ul> <li>Banks and non-bank financial institutions</li> </ul>		1,020,578	73,303	2,758	12,048	5,229	1,113,916			
- Public sector entities		_	20	-	-	-	20			
<ul><li>Enterprises</li></ul>		134,251	336,413	5,493	8,873	2,370	487,400			
- Others		70,380	9,034	7,353	800	_	87,567			
Total		3,146,601	1,015,521	36,620	24,696	13,294	4,236,732			
Allowances for impairment losses	(i)						(4.060			
impairment iosses	(i)						(4,069)			
Subtotal							4,232,663			
Total							4,235,684			

#### Note:

(i) The balances represent collectively assessed allowances of impairment losses.

#### (i) Credit risk arising from the Group's derivatives exposures

The majority of the Group's derivatives transactions with domestic customers are hedged back-to-back with overseas banks and non-bank financial institutions. The Group is exposed to credit risk both in respect of the domestic customers and the overseas banks and non-bank financial institutions. The Group manages this risk by monitoring this exposure on a regular basis.

#### (j) Settlement risk

The Group's activities may give rise to settlement risk at the time of the settlement of transactions and trades. Settlement risk is the risk of loss due to the failure of an entity to honour its obligations to deliver cash, securities or other assets as contractually agreed.

For certain types of transactions, the Group mitigates this risk by conducting settlements through a settlement or clearing agent to ensure that a trade is settled only when both parties have fulfilled their contractual settlement obligations.

#### (2) Market risk

Market risk is the risk of loss, in respect of the Group's on and off balance sheet activities, arising from adverse movements in market rates including interest rates, foreign exchange rates, commodity prices and stock prices. Market risk arises from both the Group's trading and non-trading business. A trading book consists of positions in financial instruments and commodities held either with trading intent or in order to hedge other elements of the trading book. Non-trading book records those financial instruments and commodities which are not included in the trading book.

The Group continues to improve market risk management system. The Market Risk Management Department is responsible for leading the establishment of market risk management policies and rules, developing the market risk measurement tools, monitoring and reporting the trading market risk and related daily work. The Asset and Liability Management Department (the "ALM") is responsible for managing non-trading interest rate risk, exchange rate risk and the size and structure of the assets and liabilities in response to structural market risk. The Financial Market Department manages the Bank's RMB and foreign currency investment portfolios, conducts proprietary and customer-driven transactions, as well as implementing market risk management policies and rules. The Audit Department is responsible for regularly performing independent audits of the reliability and effectiveness of the processes constituting the risk management system.

The Group's interest rate risk mainly comprises repricing risk and basis risk arising from mismatch of term structure and pricing basis of assets and liabilities. The Group uses multiple tools such as repricing gap analysis, sensitivity analysis on net interest income, scenario analysis and stress testing, etc. to monitor the interest rate risk periodically.

The Group's foreign exchange exposure mainly comprises exposures from foreign currency portfolios within treasury proprietary investments in debt securities and money market placements, and currency exposures from its overseas business. The Group manages its foreign exchange exposure by spot foreign exchange transactions and by matching its foreign currency denominated assets with corresponding liabilities in the same currency, and also uses derivatives in the management of its own foreign currency asset and liability portfolios and structural positions.

The Group is also exposed to market risk in respect of its customer driven derivatives portfolio and manages this risk by entering into back-to-back hedging transactions with overseas banks and non-bank financial institutions.

The Group considers that the market risk arising from stock prices in respect of its investment portfolios is

The Group monitors market risk separately in respect of trading portfolios and non-trading portfolios. Trading portfolios include exchange rate and interest rate derivatives as well as trading securities. The historical simulation model for the Value-at-risk ("VaR") analysis is a major tool used by the Bank to measure and monitor the market risk of its trading portfolio. Net interest income sensitivity analysis, interest rate repricing gap analysis and foreign exchange risk concentration analysis are the major tools used by the Group to monitor the market risk of its overall businesses.

#### (2) Market risk (continued)

#### (a) VaR analysis

VaR is a technique which estimates the potential losses that could occur on risk positions taken, due to movements in market interest rates, foreign exchange rates and other market prices over a specified time horizon and at a given level of confidence. The Risk Management Department calculates interest rates, foreign exchange rates and commodity prices VaR for the Bank's trading portfolio. By reference to historical movements in interest rates, foreign exchange rates and commodity prices, the Risk Management Department calculates VaR on a daily basis for the trading portfolio and monitors regularly. VaR is calculated at a confidence level of 99% and with a holding period of one day.

A summary of the VaR of the Bank's trading portfolio as at the end of the reporting period and during the respective years is as follows:

		2016					
	Note	As at 31 December	Average	Maximum	Minimum		
Risk valuation of trading portfolio		106	157	265	91		
Of which:							
- Interest rate risk		61	52	144	20		
- Foreign exchange risk	(i)	97	156	253	64		
- Commodity risk		6	13	60	_		

		2015						
	-	As at 31 December	Average	Maximum	Minimum			
Risk valuation of trading portfolio		149	83	200	48			
Of which:								
- Interest rate risk		46	38	172	17			
<ul> <li>Foreign exchange risk</li> </ul>	(i)	142	71	206	13			
<ul> <li>Commodity risk</li> </ul>		1	3	12	_			

### Note:

i) The VaR in relation to bullion is included in foreign exchange risk above.

VaR for each risk factor is the independently derived largest potential loss in a specific holding period and at a certain confidence level due to fluctuations solely in that risk factor. The individual VaRs do not add up to the total VaR as there is diversification effect due to correlation amongst the risk factors.

Although VaR is an important tool for measuring market risk, the assumptions on which the model is based give rise to some limitations, including the following:

- A 1-day holding period assumes that it is possible to hedge or dispose of positions within that period.
   This is considered to be a realistic assumption in almost all cases but may not be the case in situations in which there is severe market illiquidity for a prolonged period;
- A 99 percent confidence level does not reflect losses that may occur beyond this level. Within the
  model used there is 1 percent probability that losses could exceed the VaR;
- VaR is calculated on an end-of-day basis and does not reflect exposures that may arise on positions during the trading day;
- The use of historical data as a basis for determining the possible range of future outcomes may not always cover all possible scenarios, especially those of an exceptional nature; and
- The VaR measure is dependent upon the Bank's position and the volatility of market prices. The VaR of an unchanged position reduces if the market price volatility declines and vice versa.

#### (2) Market risk (continued)

#### (b) Net interest income sensitivity analysis

In monitoring interest rate risk on its overall non-derivative financial assets and liabilities, the Bank regularly measures its future net interest income sensitivity to an increase or decrease in market interest rates (assuming no asymmetrical movement in yield curves and a constant financial position). An incremental 100 basis points parallel fall or rise in all yield curves, other than that applicable to balances with central banks, would increase or decrease annualised net interest income of the Group for the year by RMB48,500 million (as at 31 December 2015: RMB40,586 million). Had the impact of yield curves movement for demand deposits from customers been excluded, the annualised net interest income of the Group for the year would decrease or increase by RMB43,566 million (as at 31 December 2015: RMB40,443 million).

The above interest rate sensitivity is for illustration purpose only and is assessed based on simplified assumptions. The figures here indicate estimated net interest income movements under various predicted yield curve scenarios and are subject to the Bank's current interest rate exposures. However, the possible risk management measures that can be undertaken by the department who manages the interest related risk or related business departments to mitigate interest rate risk have not been taken into account. In practice, the department who manage the interest related risk strives to reduce loss arising from interest rate risk while increasing its net income. These figures are estimated on the assumption that the interest rates on various maturities will move within similar ranges, and therefore do not reflect the potential net interest income changes in the event that interest rates on some maturities may change and others remain unchanged. Moreover, the above estimations are based on other simplified assumptions, including that all positions will be held to maturity and rolled over upon maturity.

#### (c) Interest rate repricing gap analysis

Interest rate risk refers to the risk where the market interest rates, term structure and other factors may experience unfavourable fluctuations which impact the overall profitability and fair value resulting in losses to the Bank. The key determinants of the Group's interest rate risk arise from the mismatch between the maturity periods of the assets and liabilities, and inconsistent pricing basis, resulting in repricing risk and basis risk.

The ALM is responsible for regularly monitoring the interest rate risk positions and measuring the interest rate repricing gap. The main reason for measuring the interest rate repricing gap is to assist in analysing the impact of interest rate changes on net interest income.

# (2) Market risk (continued)

# (c) Interest rate repricing gap analysis (continued)

The following tables indicate the average interest rate ("AIR") for the respective year, and the expected next repricing dates (or maturity dates whichever are earlier) for the assets and liabilities of the Group as at the end of the reporting period.

					2016			
	Note	Average interest rate (i)	Non- interest bearing	Within three months	Between three months and one year	Between one year and five years	More than five years	Total
Assets		.,	<u> </u>					
Cash and deposits with central banks		1.51%	110,050	2,739,211	-	-	-	2,849,261
Deposits and placements with banks and non-bank financial institutions		2.76%	_	599,855	153,084	2,349	_	755,288
Financial assets held under resale agreements		2.60%	-	101,581	1,593	-	-	103,174
Loans and advances to customers	(ii)	4.26%	-	6,682,710	4,406,772	320,988	77,885	11,488,355
Investments	(iii)	3.65%	310,718	534,360	583,313	2,004,704	1,642,807	5,075,902
Other assets			691,725	-	-	-	-	691,725
Total assets		3.67%	1,112,493	10,657,717	5,144,762	2,328,041	1,720,692	20,963,705
Liabilities								
Borrowings from central banks		2.76%	-	142,591	296,602	146	_	439,339
Deposits and placements from banks and non-bank financial institutions		2.09%	_	1,447,097	450,354	36,010	2,080	1,935,541
Financial liabilities at fair value through profit or loss		2.88%	19,947	247,942	128,702	_	-	396,591
Financial assets sold under repurchase agreements		2.72%	_	187,932	1,008	1,574	66	190,580
Deposits from customers		1.45%	110,999	10,313,397	3,377,431	1,593,009	8,079	15,402,915
Debt securities issued		4.04%	-	158,133	71,781	131,577	90,063	451,554
Other liabilities			557,531	-	-	-	-	557,531
Total liabilities		1.61%	688,477	12,497,092	4,325,878	1,762,316	100,288	19,374,051
Asset-liability gap		2.07%	424,016	(1,839,375)	818,884	565,725	1,620,404	1,589,654

#### (2) Market risk (continued)

(c) Interest rate repricing gap analysis (continued)

	'				2015			
	Note	Average interest rate (i)	Non- interest bearing	Within three months	Between three months and one year	Between one year and five years	More than five years	Total
Assets								
Cash and deposits with central banks		1.53%	114,845	2,286,699	-	-	-	2,401,544
Deposits and placements with banks and non-bank financial institutions		3.91%	_	448,836	210,523	4,386	_	663,745
Financial assets held under resale agreements		3.29%	-	242,317	68,410	_	_	310,727
Loans and advances to customers	(ii)	5.42%	-	5,771,201	4,191,281	198,752	73,289	10,234,523
Investments	(iii)	3.97%	40,707	384,287	798,241	1,663,387	1,389,770	4,276,392
Other assets			462,558	-	-	-	-	462,558
Total assets		4.43%	618,110	9,133,340	5,268,455	1,866,525	1,463,059	18,349,489
Liabilities								
Borrowings from central banks		3.20%	-	37,806	4,242	_	-	42,048
Deposits and placements from banks and non-bank financial institutions		2.31%	_	1,546,782	162,526	51,799	-	1,761,107
Financial liabilities at fair value through profit or loss		3.60%	19,443	150,998	132,208	_	-	302,649
Financial assets sold under repurchase agreements		2.72%	_	268,002	10	_	_	268,012
Deposits from customers		1.84%	121,249	8,970,336	3,066,679	1,503,008	7,261	13,668,533
Debt securities issued		4.07%	-	140,575	66,470	84,011	124,488	415,544
Other liabilities			446,513	_	-	-	-	446,513
Total liabilities		1.97%	587,205	11,114,499	3,432,135	1,638,818	131,749	16,904,406
Asset-liability gap		2.46%	30,905	(1,981,159)	1,836,320	227,707	1,331,310	1,445,083

### Notes:

- (i) Average interest rate represents the ratio of interest income/expense to average interest bearing assets/liabilities.
- (ii) For loans and advances to customers, the "within three months" category includes overdue amounts (net of allowances for impairment losses) of RMB76,096 million as at 31 December 2016 (as at 31 December 2015: RMB85,374 million).
- (iii) Investments include financial assets at fair value through profit or loss, available-for-sale financial assets, held-to-maturity investment, investment classified as receivables and investments in associates and joint ventures.

#### (2) Market risk (continued)

#### (d) Currency risk

The Group's foreign exchange exposure mainly comprises exposures that arise from the foreign currency portfolio within the Treasury Department's proprietary investments, and currency exposures originated by the Group's overseas businesses.

The Group manages currency risk by spot and forward foreign exchange transactions and by matching its foreign currency denominated assets with corresponding liabilities in the same currency, and also uses derivatives (principally foreign exchange swaps and cross currency swaps) in the management of its own foreign currency asset and liability portfolios and structural positions.

The Group actively manages foreign currency exposure risk, and minimizes foreign exchange risk by business lines. Therefore, the net exposure is not sensitive to exchange rate fluctuations and the potential impact to the pre-tax profits and other comprehensive income of the Group is not material.

The currency exposures of the Group's assets and liabilities as at the end of the reporting period are as follows:

		2016					
			USD (RMB	Others (RMB			
	Note	RMB	equivalent)	equivalent)	Total		
Assets							
Cash and deposits with central banks		2,627,642	132,659	88,960	2,849,261		
Deposits and placements with banks and							
non-bank financial institutions	(i)	677,609	164,499	16,354	858,462		
Loans and advances to customers		10,318,156	815,966	354,233	11,488,355		
Investments		4,874,843	122,967	78,092	5,075,902		
Other assets		508,602	153,120	30,003	691,725		
Total assets		19,006,852	1,389,211	567,642	20,963,705		
Liabilities							
Borrowings from central banks		385,374	28,964	25,001	439,339		
Deposits and placements from banks and non-bank financial institutions	(ii)	1,740,191	275,673	110,257	2,126,121		
Financial liabilities at fair value through profit or loss		380,632	15,162	797	396,591		
Deposits from customers		14,539,781	568,294	294,840	15,402,915		
Debt securities issued		213,579	213,937	24,038	451,554		
Other liabilities		512,886	28,376	16,269	557,531		
Total liabilities		17,772,443	1,130,406	471,202	19,374,051		
Net position		1,234,409	258,805	96,440	1,589,654		
Net notional amount of derivatives		93,770	(105,995)	500,673	488,448		
Credit commitments		2,461,840	88,183	174,503	2,724,526		

# (2) Market risk (continued)

# (d) Currency risk (continued)

	Note	2015			
		RMB	USD (RMB equivalent)	Others (RMB equivalent)	Total
Assets			, ,	, ,	
Cash and deposits with					
Central banks		2,211,080	119,786	70,678	2,401,544
Deposits and placements with banks and non-bank financial institutions	(i)	843,723	92,685	38,064	974,472
Loans and advances to customers		9,347,418	646,063	241,042	10,234,523
Investments		4,160,960	62,675	52,757	4,276,392
Other assets		430,526	14,218	17,814	462,558
Total assets		16,993,707	935,427	420,355	18,349,489
Liabilities					
Borrowings from central banks		16,041	21,751	4,256	42,048
Deposits and placements from banks and non-bank financial institutions	(ii)	1,754,011	208,219	66,889	2,029,119
Financial liabilities at fair value through profit or loss		286,732	15,280	637	302,649
Deposits from customers		13,011,964	401,284	255,285	13,668,533
Debt securities issued		258,044	125,261	32,239	415,544
Other liabilities		429,389	6,538	10,586	446,513
Total liabilities		15,756,181	778,333	369,892	16,904,406
Net position		1,237,526	157,094	50,463	1,445,083
Net notional amount of derivatives		288,525	(360,087)	77,993	6,431
Credit commitments		2,209,582	92,679	100,023	2,402,284

#### Notes:

- (i) Including financial assets held under resale agreements.
- (ii) Including financial assets sold under repurchase agreements.

### (3) Liquidity risk

Liquidity risk is the risk that occurs when the Group cannot obtain sufficient funds in time and at a reasonable cost to repay debts when they are due, fulfill other payment obligations, or meet the other funding needs in regular business development. Major factors and events affecting liquidity risks include: massive outflow of wholesale or retail deposits, increase in wholesale or retail financing cost, debtor defaults, decrease in the liquidity of assets, and decrease in the financing ability etc.

In managing liquidity risks, the decision-making system consists of the Bank's Board of Directors and its sub-committee, and the senior management. The Head Office's Asset and Liability Management Department takes the lead in the daily management of the Bank's liquidity risks, and works along with the Financial Market Department, Channel and Operation Management Department, Data Management Department, Public Relations & Corporate Culture Department, Board of Directors' Office, management arms of business lines, and relevant divisions of the branches and subsidiaries to ensure proper execution of liquidity risk management actions. The Board of Supervisors and Audit Department complete the triangle as the supervisory component. These three units perform decision-making, execution and supervisory functions respectively in the Bank's liquidity risk management as per their roles and responsibilities.

The Group's objective for liquidity risk management is to guarantee the Group's payment and settlement security, and maintain an optimal balance between the Bank's liquidity position and profitability. Liquidity risks are managed on a consolidated basis, where the Head Office centrally manages the Bank's overall liquidity risks, and in light of regulatory requirements, external macro environment and the Bank's business development status, formulates liquidity risk management policies, including limit management, intraday liquidity risk management, stress testing and contingency planning. Subsidiaries are the primary owners of their own liquidity risk management.

The Group conducts stress testing on its liquidity risk position on a quarterly basis in order to gauge its risk tolerance in adverse situations, including improbable extreme scenarios. The results have shown that under stress scenarios, the Bank's liquidity risk increases but remains manageable.

The Group uses a variety of methods to measure its liquidity risks, including liquidity index analysis, analysis of remaining contractual maturities and undiscounted cash flow analysis.

# (3) Liquidity risk (continued)

## (a) Maturity analysis

The following tables provide an analysis of the assets and liabilities of the Group based on the remaining periods to repayment as at the end of the reporting period:

				201	16			
	Indefinite	Repayable on demand	Within one month	Between one and three months	Between three months and one year	Between one and five years	More than five years	Total
Assets	maemme	on demand	one monu	monus	yeai	live years	live years	Total
Cash and deposits with central banks	2,592,203	257,058	_	_	_	_	_	2,849,261
Deposits and placements with banks and non-bank financial institutions	-	85,218	306,393	138,820	218,544	6,313	-	755,288
Financial assets held under resale agreements	-	-	78,001	23,580	1,593	-	-	103,174
Loans and advances to customers	75,438	484,321	401,828	709,215	2,644,332	2,901,246	4,271,975	11,488,355
Investments								
<ul> <li>Financial assets at fair value through profit or loss</li> </ul>	18,378	-	62,282	133,374	152,097	107,723	14,516	488,370
- Available-for-sale financial assets	285,020	-	29,090	66,362	168,110	783,090	302,162	1,633,834
<ul> <li>Held-to-maturity investments</li> </ul>	-	-	5,318	44,950	200,830	1,053,776	1,133,543	2,438,417
- Investment classified as receivables	-	-	45,048	26,747	53,056	178,486	204,626	507,963
<ul> <li>Investments in associates and joint ventures</li> </ul>	7,318	-	-	-	-	-	-	7,318
Other assets	229,069	89,276	34,077	79,502	173,739	55,946	30,116	691,725
Total assets	3,207,426	915,873	962,037	1,222,550	3,612,301	5,086,580	5,956,938	20,963,705
Liabilities								
Borrowings from central banks	-	-	83,176	59,415	296,602	146	-	439,339
Deposits and placements from banks and non-bank financial institutions	_	982,735	226,509	167,189	491,880	61,488	5,740	1,935,541
Financial liabilities at fair value through profit or loss	-	19,947	131,301	116,642	128,701	-	-	396,591
Financial assets sold under								
repurchase agreements	-	-	184,074	3,858	1,008	1,574	66	190,580
Deposits from customers	-	8,336,446	966,975	1,113,365	2,723,870	2,244,258	18,001	15,402,915
Debt securities issued								
<ul> <li>Certificates of deposit issued</li> </ul>	-	-	61,274	65,381	57,153	15,037	163	199,008
<ul> <li>Bonds issued</li> </ul>	-	-	-	2,084	4,023	36,959	4,097	47,163
<ul> <li>Subordinated bonds issued</li> </ul>	-	-	-	-	218	100,230	45,151	145,599
- Eligible Tier 2 capital bonds issued	-	-	-	-	-	13,828	45,956	59,784
Other liabilities	582	116,506	52,697	67,710	234,456	78,943	6,637	557,531
Total liabilities	582	9,455,634	1,706,006	1,595,644	3,937,911	2,552,463	125,811	19,374,051
Net gaps	3,206,844	(8,539,761)	(743,969)	(373,094)	(325,610)	2,534,117	5,831,127	1,589,654
Net gaps	3,200,044	(0,559,761)	(143,909)	(373,094)	(323,010)	2,334,117	3,031,121	1,509,054
Notional amount of derivatives								
- Interest rate contracts	-	-	70,611	77,418	204,710	106,484	11,586	470,809
- Exchange rate contracts	-	-	771,445	782,146	2,949,614	140,260	6,750	4,650,215
- Other contracts	-	-	47,553	98,665	177,124	10,177	34	333,553
Total	-	-	889,609	958,229	3,331,448	256,921	18,370	5,454,577
·								

# (3) Liquidity risk (continued)

# (a) Maturity analysis (continued)

				20	15			
	Indefinite	Repayable on demand	Within one month	Between one and three months	Between three months and one year	Between one and five years	More than five years	Total
Assets								
Cash and deposits with central banks	2,183,358	218,186	-	-	-	-	-	2,401,544
Deposits and placements with banks and non-bank financial institutions	-	64,768	178,137	200,987	210,163	9,690	-	663,745
Financial assets held under resale agreements	-	-	166,890	75,427	68,410	-	-	310,727
Loans and advances to customers	84,254	431,544	301,975	540,601	2,561,181	2,744,588	3,570,380	10,234,523
Investments								
<ul> <li>Financial assets at fair value through profit or loss</li> </ul>	4,301	_	28,452	44,072	125,694	62,885	5,769	271,173
- Available-for-sale financial assets	31,420	-	10,097	36,054	144,847	545,503	298,831	1,066,752
- Held-to-maturity investments	-	-	8,851	79,769	407,854	1,106,884	960,622	2,563,980
- Investment classified as receivables	-	-	12,681	12,997	91,533	109,525	142,765	369,501
<ul> <li>Investments in associates and joint ventures</li> </ul>	4,986	_	_	_	_	_	-	4,986
Other assets	210,352	49,476	24,933	57,701	105,588	12,790	1,718	462,558
Total assets	2,518,671	763,974	732,016	1,047,608	3,715,270	4,591,865	4,980,085	18,349,489
15 1 990		· · ·						
Liabilities Borrowings from central banks			24,161	13,645	4,242			42.048
Deposits and placements from banks and	_	_	24,101	13,043	4,242	_	_	42,040
non-bank financial institutions	-	1,213,163	174,380	113,540	183,794	72,226	4,004	1,761,107
Financial liabilities at fair value through profit or loss	-	19,443	71,245	79,753	132,208	-	-	302,649
Financial assets sold under repurchase agreements	-	-	267,902	100	10	-	-	268,012
Deposits from customers	-	6,957,679	920,974	1,102,123	2,610,766	2,058,410	18,581	13,668,533
Debt securities issued								
<ul> <li>Certificates of deposit issued</li> </ul>	-	5	53,697	44,566	65,683	6,744	101	170,796
- Bonds issued	-	-	-	5,348	6,283	27,113	2,172	40,916
- Subordinated bonds issued	-	-	-	-	-	65,048	79,931	144,979
<ul> <li>Eligible Tier 2 capital bonds issued</li> </ul>	-	-	-	-	-	14,897	43,956	58,853
Other liabilities	624	116,531	38,625	52,189	162,974	73,417	2,153	446,513
Total liabilities	624	8,306,821	1,550,984	1,411,264	3,165,960	2,317,855	150,898	16,904,406
Net gaps	2,518,047	(7,542,847)	(818,968)	(363,656)	549,310	2,274,010	4,829,187	1,445,083
	, ,,,,,,,	(, , , , , ,	, -,,	, .,		, , , , , ,	, ,,,,,,,	, -,
Notional amount of derivatives								
- Interest rate contracts	-	-	50,555	60,114	326,230	66,504	3,133	506,536
Exchange rate contracts	-	-	460,982	504,496	1,305,375	150,764	5,615	2,427,232
- Other contracts		-	29,724	16,848	72,287	876		119,735
Total	_	_	541,261	581,458	1,703,892	218,144	8,748	3,053,503

### (3) Liquidity risk (continued)

### (b) Contractual undiscounted cash flow

The following tables provide an analysis of the contractual undiscounted cash flow of the non-derivative financial liabilities and off balance sheet credit commitments of the Group as at the end of reporting period. The Group's expected cash flows on these instruments may vary significantly from this analysis.

				20	16			
	Carrying amount	Gross cash	Repayable on demand	Within one month	Between one month and three months	Between three months and one year	Between one year and five years	More than five years
Non-derivative financial liabilities								
Borrowings from central banks	439,339	448,505	-	84,409	59,995	303,955	146	-
Deposits and placements from banks and non-bank financial institutions	1,935,541	1,971,240	982,986	230,278	168,537	512,184	69,621	7,634
Financial liabilities at fair value through profit or loss	396,591	399,304	19,947	132,354	117,192	129,811	_	_
Financial assets sold under repurchase agreements	190,580	190,852	_	184,290	3,903	1,019	1,574	66
Deposits from customers	15,402,915	15,773,027	8,337,879	978,905	1,142,665	2,829,974	2,462,243	21,361
Debt securities issued								
- Certificates of deposit issued	199,008	201,424	-	61,772	65,817	58,028	15,639	168
- Bond issued	47,163	53,205	-	208	2,196	5,196	40,721	4,884
- Subordinated bonds issued	145,599	179,558	-	-	1,231	6,185	124,329	47,813
- Eligible Tier 2 capital bonds issued	59,784	80,834	-	-	-	2,814	24,277	53,743
Other financial liabilities	189,807	189,807	67,124	12,538	19,252	85,665	-	5,228
Total	19,006,327	19,487,756	9,407,936	1,684,754	1,580,788	3,934,831	2,738,550	140,897
Off-balance sheet loan commitments and credit card commitments (Note)		1,264,751	1,043,081	71,231	15,313	70,347	52,127	12,652
Guarantees, acceptances and other credit commitments (Note)		1,459,775		317,599	163,731	367,089	566,264	45,092

# (3) Liquidity risk (continued)

## (b) Contractual undiscounted cash flow (continued)

				201	15			
	Carrying amount	Gross cash	Repayable on demand	Within one month	Between one month and three months	Between three months and one year	Between one year and five years	More than five years
Non-derivative financial liabilities						,	. ,	, , , , , , ,
Borrowings from central banks	42,048	42,510	_	24,523	13,677	4,310	-	_
Deposits and placements from banks and non-bank financial institutions	1,761,107	1,784,978	1,220,543	175,072	115,194	189,612	79,301	5,256
Financial liabilities at fair value through profit or loss	302,649	304,350	19,443	71,583	80,379	132,945	-	-
Financial assets sold under repurchase agreements	268,012	268,096	-	267,986	100	10	-	-
Deposits from customers	13,668,533	14,066,150	6,959,367	933,650	1,131,199	2,718,065	2,301,457	22,412
Debt securities issued								
- Certificates of deposit issued	170,796	172,518	5	53,797	44,932	66,816	6,864	104
<ul> <li>Bond issued</li> </ul>	40,916	44,707	-	189	5,526	6,975	29,684	2,333
- Subordinated bonds issued	144,979	185,557	-	-	1,223	5,743	92,319	86,272
- Eligible Tier 2 capital bonds issued	58,853	82,009	-	-	-	2,711	25,483	53,815
Other financial liabilities	137,111	137,111	131,454	1,622	601	2,257	-	1,177
Total	16,595,004	17,087,986	8,330,812	1,528,422	1,392,831	3,129,444	2,535,108	171,369
Off-balance sheet loan commitments and credit card commitments (Note)		1,039,485	860,456	75,469	19,376	40,592	39,341	4,251
Guarantees, acceptances and other credit commitments (Note)		1,362,799	_	332,601	169,052	339,391	481,361	40,394

Note: The off-balance sheet loan commitments and credit card commitments may expire without being drawn upon. Guarantees, acceptances and other credit commitments do not represent the amount to be paid.

### (4) Operational risk

Operational risk is the risk of loss due to inadequate or flawed internal processes, people, systems or external events. In 2016, the Group continued to strengthen its operational risk management, optimize operational risk management tools and deepen and expand the applications of these tools.

- Using a variety of means and methods, including special self-assessments, entity-level comprehensive self-assessments and project re-visits, the Bank took anticipatory actions to identify and assess operational risks and strengthen and improve internal controls.
- It also strengthened its operational risk monitoring and early-warning capability, including establishing tailored key risk indicator monitoring systems in tier-one branches, overseas institutions and subsidiaries, improving the head office-level key risk indicator system, and reinforcing risk management and control over key areas and components.
- As part of its efforts to strengthen the business continuity management system, the Bank harmonized the
  emergency management and disaster recovery strategy in the New Generation Core System, and followed
  the implementation of the New Generation Core System with timely development of relevant supporting rules
  and procedures as well as special action plans.

### (5) Fair value of financial instruments

### (a) Valuation technique, input and process

The Board is responsible for establishing a robust internal control policy of valuation, and takes the ultimate responsibility for the adequacy and effectiveness of internal control system. The Board of Supervisors takes charge of supervising the performance of the Board and Senior Management. According to the requirements of the Board and the Board of Supervisors, Senior Management is responsible for organising and implementing the internal control system over the valuation process to ensure the effectiveness of the internal control system of valuation.

The Group has established an independent valuation process for financial assets and financial liabilities. The relevant departments are responsible for performing valuation, verifying valuation model and accounting of valuation results.

The major valuation techniques and inputs used by the Group are set out in Note 4(3)(g) and Note 4(24)(c). For the year ended 31 December 2016, there was no significant change in the valuation techniques or inputs used to determine fair value as compared to those used for the year ended 31 December 2015.

### (b) Fair value hierarchy

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Fair value based on quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Fair value based on inputs other than quoted prices included within level 1 that are observable
  for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3: Fair value based on inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

- 5) Fair value of financial instruments (continued)
  - (c) Financial instruments measured at fair value
    - (i) Fair value hierarchy

The table below analyses financial instruments, measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorised:

		201	16	
	Level 1	Level 2	Level 3	Total
Assets				
Financial assets at fair value through profit or loss				
Financial assets held for trading purpose				
<ul> <li>Debt securities</li> </ul>	3,134	138,196	-	141,330
<ul> <li>Equity instruments and funds</li> </ul>	1,825	-	-	1,825
Financial assets designated as at fair value through profit or loss				
<ul> <li>Debt securities</li> </ul>	_	_	8,690	8,690
- Equity instruments and funds	421	_	16,132	16,553
<ul> <li>Other debt instruments</li> </ul>	_	55,116	264,856	319,972
Positive fair value of derivatives	_	89,320	466	89,786
Available-for-sale financial assets				
- Debt securities	59,380	1,283,715	5,719	1,348,814
- Equity instruments and funds	40,617	231,378	9,349	281,344
Total	105,377	1,797,725	305,212	2,208,314
Liabilities				
Financial liabilities at fair value through profit or loss				
Financial liabilities designated as at fair value through profit or loss	_	395,883	708	396,591
Negative fair value of derivatives	_	89,788	545	90,333
Total	_	485,671	1,253	486,924

- (5) Fair value of financial instruments (continued)
  - (c) Financial instruments measured at fair value (continued)
    - (i) Fair value hierarchy (continued)

		2015		
=	Level 1	Level 2	Level 3	Total
Assets				
Financial assets at fair value through profit or loss				
Financial assets held for trading purpose				
<ul> <li>Debt securities</li> </ul>	44	17,377	_	17,421
<ul> <li>Equity instruments and funds</li> </ul>	563	_	_	563
Financial assets designated as at fair value through profit or loss				
- Debt securities	_	_	586	586
<ul> <li>Equity instruments and funds</li> </ul>	1,413	_	2,326	3,739
<ul> <li>Other debt instruments</li> </ul>	_	40,660	208,204	248,864
Positive fair value of derivatives	_	30,616	883	31,499
Available-for-sale financial assets				
- Debt securities	40,907	984,821	9,604	1,035,332
- Equity instruments and funds	24,352	_	5,027	29,379
Total	67,279	1,073,474	226,630	1,367,383
Liabilities				
Financial liabilities at fair value through profit or loss				
Financial liabilities designated as at fair value through profit or loss	_	302,130	519	302,649
Negative fair value of derivatives	-	27,078	864	27,942
Total	_	329,208	1,383	330,591

A majority of the financial assets classified as level 2 is RMB bonds. The fair value of these bonds is determined based on the valuation results provided by China Central Depository & Clearing Co., Ltd. A majority of the financial liabilities designated as at fair value through profit or loss classified as level 2 is the fund raised from principal guaranteed wealth management products, the fair value of which is determined based on the income approach. The majority of derivatives is classified as level 2 and valued using income approach. For the valuation of financial instruments classified as level 2, all significant inputs are observable market data.

The financial asset at fair value through profit or loss classified as level 3 is the underlying assets of principal guaranteed wealth management products. These financial assets are valued using income approach and market approach, which incorporate the non-observable assumptions including discount rate.

As at 31 December 2016 and 2015, there were no significant transfers between level 1 and level 2 of the fair value hierarchy of the Group.

- (5) Fair value of financial instruments (continued)
  - (c) Financial instruments measured at fair value (continued)
    - (ii) Movements of fair value of financial instruments in level 3 of the fair value hierarchy

The following table shows a reconciliation from the opening balances to the ending balances for fair value measurement in level 3 of the fair value hierarchy:

					20	)16				
	Financial assets designated as at fair value through profit or loss			Available-for-sale financial assets				Financial liabilities designated as at fair	Manathra	
	Debt securities	Equity instruments and funds	Other debt instruments	Positive - fair value of derivatives	Debt securities	Equity instruments and funds	Total assets	value through profit or loss	Negative fair value of derivatives	Total liabilities
As at 1 January 2016	586	2,326	208,204	883	9,604	5,027	226,630	(519)	(864)	(1,383)
Total gains or losses: In profit or loss	(19)	(113)	7,600	(361)	275	(19)	7,363	55	275	330
In other comprehensive income	(19)	(110)	7,000	(301)	424	(34)	390	-	213	-
Purchases	8,221	20,155	397,871	-	690	9,837	436,774	(369)	-	(369)
Sales and settlements	(98)	(6,236)	(348,819)	(56)	(5,274)	(5,462)	(365,945)	125	44	169
As at 31 December 2016	8,690	16,132	264,856	466	5,719	9,349	305,212	(708)	(545)	(1,253)

					20	15				
-	Financial assets designated as at fair value through profit or loss			Danithus	Available financia			Financial liabilities designated as at fair		
-	Debt securities	Equity instruments and funds	Other debt instruments	Positive - fair value of derivatives	Debt securities	Equity instruments and funds	Total assets	value through profit or loss	Negative fair value of derivatives	Total liabilities
As at 1 January 2015	967	1,951	169,916	1,299	3,672	4,797	182,602	(817)	(1,288)	(2,105)
Total gains or losses:										
In profit or loss	(283)	(2)	5,754	(414)	(83)	(64)	4,908	83	422	505
In other comprehensive income	-	-	-	-	194	(214)	(20)	-	-	-
Purchases	523	3,903	388,910	3	8,192	3,632	405,163	(302)	-	(302)
Sales and settlements	(621)	(3,526)	(356,376)	(5)	(2,371)	(3,124)	(366,023)	517	2	519
As at 31 December 2015	586	2,326	208,204	883	9,604	5,027	226,630	(519)	(864)	(1,383)

- (5) Fair value of financial instruments (continued)
  - (c) Financial instruments measured at fair value (continued)
    - (ii) Movements of fair value of financial instruments in level 3 of the fair value hierarchy (continued)

In level 3 of the fair value hierarchy, total gains or losses included in profit or loss for the year in the above table are presented in net trading gain, net gain arising from investment securities and impairment losses of the statement of comprehensive income.

Gains or losses on level 3 financial assets and liabilities included in the statement of comprehensive income comprise:

	2016				2015	
	Realised	Unrealised	Total	Realised	Unrealised	Total
Total gains/(losses)	7,782	(89)	7,693	5,899	(486)	5,413

### (d) Financial instruments not measured at fair value

### (i) Financial assets

The Group's financial assets not measured at fair value mainly include cash and deposits with central banks, deposits and placements with banks and non-bank financial institutions, financial assets held under resale agreements, loans and advances to customers, held-to-maturity investments and investment classified as receivables.

Deposits with central banks, deposits and placements with banks and non-bank financial institutions and financial assets held under resale agreements.

Deposits with central banks, deposits and placements with banks and non-bank financial institutions and financial assets held under resale agreements are mainly priced at market interest rates and mature within one year. Accordingly, the carrying values approximate the fair values.

### Loans and advances to customers

Majority of the loans and advances to customers are repriced at least annually to the market rate. Accordingly, their carrying values approximate the fair values.

### Investments

The following table shows the carrying values and the fair values of investment classified as receivables and held-to-maturity investments which are not presented in the statement of financial position at their fair values.

			2016			2015				
	Carrying value	Fair value	Level 1	Level 2	Level 3	Carrying value	Fair value	Level 1	Level 2	Level 3
Investment classified as receivables	507,963	512,409	-	358,488	153,921	369,501	373,854	_	285,262	88,592
Held-to-maturity investments	2,438,417	2,494,243	1,351	2,492,892	-	2,563,980	2,665,423	1,099	2,661,813	2,511
Total	2,946,380	3,006,652	1,351	2,851,380	153,921	2,933,481	3,039,277	1,099	2,947,075	91,103

### (ii) Financial liabilities

The Group's financial liabilities not measured at fair value mainly include borrowings from central banks, deposits and placements from banks and non-bank financial institutions, financial assets sold under repurchase agreements, deposits from customers, and debt securities issued. The fair value of subordinated bonds and the eligible Tier 2 capital bonds issued as at 31 December 2016 was RMB212,166 million (as at 31 December 2015: RMB217,554 million), and their carrying value was RMB205,383 million (as at 31 December 2015: RMB203,832 million). The carrying values of other financial liabilities approximated their fair values as at the end of the reporting period. The Group uses observable inputs to measure the fair values of subordinated bonds and eligible Tier 2 capital bonds issued, and classified as the Level 2 of the fair value hierarchy.

### (6) Offsetting financial assets and financial liabilities

Certain financial assets and financial liabilities of the Group are subject to enforceable master netting arrangements or similar agreements. The agreement between the Group and the counterparty generally allows for net settlement of the relevant financial assets and financial liabilities when both elect to settle on a net basis. In the absence of such an election, financial assets and financial liabilities will be settled on a gross basis. However, each party to the master netting arrangements or similar agreements will have the option to settle all such amounts on a net basis in the event of default of the other party. These financial assets and financial liabilities of the Group are not offset in accordance with IFRS.

As at 31 December 2016, the amount of the financial assets and financial liabilities subject to enforceable master netting arrangements or similar agreements are not material to the Group.

### (7) Insurance Risk

The risk under an insurance contract is the possibility that the insured event occurs and the uncertainty in the resulting claim amount. The characteristic of an insurance contract inherently decides randomness and unpredictability of the underlying insurance risk. For insurance contracts where the theory of probability is applied to pricing and provisioning of insurance contract liabilities, the principal risk that the Group faces is that the actual claims and benefit payments exceed the carrying amount of the insurance contract liabilities.

The Group manages the uncertainty of insurance risk through its underwriting strategy and policies to diversify the underwriting risks, adequate reinsurance arrangements, and enhanced underwriting control and claim control.

The Group makes related assumptions for the insurance risks and recognizes insurance contract liabilities accordingly. Insurance risk may be elevated by the uncertainty of insurance risk assumptions including assumptions of mortality, expenses and interest rates.

### (8) Capital management

The Bank has implemented comprehensive capital management, covering capital management policies design, capital projecting and planning, capital calculation, internal capital assessment, capital allocation, capital motivation, restriction and conduction, capital raising, monitor and reporting, and applications of advanced approach of capital calculation on the management of the ordinary course of the business. General principles of capital management of the Bank is to continuously retain an adequate capital level, retain a certain margin of safety and a certain level of buffer based on that all regulatory requirements have been complied, and ensure that the capital can cover all kinds of risks adequately; exercise reasonable and effective capital allocation and strengthen capital restraint and incentive mechanism to support the strategic planning effectively and to restrict and conduct the business so as to increase the capital efficiency and return level continuously; tamp capital strength, and retain relatively high capital quality by achieving capital supplement with priority to the internal accumulation and utilising various capital instruments reasonably to optimise capital structure; continuously develop the advanced approach of capital management on the applications in the business management such as credit policies, credit approval and pricing.

Capital adequacy ratio is a reflection of the Group's ability to maintain a stable operation and resist adverse risks. In accordance with CBRC's "Measures for Capital Management of Commercial Banks (Trial)" and relevant regulations, commercial banks should meet the minimum capital requirements from 1 January 2013. The Common Equity Tier 1 ratio should be at or above a minimum of 5%, Tier 1 ratio at or above a minimum of 6% and total capital ratio at or above a minimum of 8%. Systematically important domestic banks should also meet the 1% additional capital requirement, with their Common Equity Tier 1 capital. Meanwhile, in accordance with CBRC's "Notice of relevant transitional arrangement for implementation of Measures for Capital Management of Commercial Banks (Trial)", a capital conservation buffer will be introduced progressively during the transitional period, which will be raised through Common Equity Tier 1 capital. If a countercyclical buffer is required or the Pillar 2 capital requirement is raised by the regulator to a specific commercial bank, the minimum requirements should be met within the transitional period.

The Group timely monitors, analyses and reports capital adequacy ratios, assesses if the capital management objectives have been met and exercises effective management of capital adequacy ratio. The Group adopts various measures such as controlling asset growth, adjusting the structure of risk assets, increasing internal capital supply and raising capital through external channels, to ensure that the Common Equity Tier 1 ratio, Tier 1 ratio and total capital ratio of the Group are in full compliance with regulatory requirements and meet internal management requirements. This helps to insulate against potential risks as well as support healthy business developments. The Group now fully complies with all regulatory requirements in this respect.

The Group's capital planning has taken the regulatory requirements, the Group's development strategy and risk appetite into consideration, and based on those factors the Group projects the capital usage and need.

The capital raising management of the Group involves reasonable utilisation of various capital instruments to ensure that both external regulatory and internal capital management objectives are met, taking into account capital planning and operating environment. This helps to optimise the Group's capital structure.

In April 2014, CBRC has officially approved the implementation of the advanced approach of capital management by the Bank. In this approach, the Bank has elected to use foundation internal rating based ("IRB") approach for corporate risk exposure which is compliant with regulatory requirements, IRB approach for retail risk exposure, internal models approach for market risk and standardised approach for operational risk exposure.

## (8) Capital management (continued)

The Group's capital adequacy ratio calculated in accordance with the "Measures for Capital Management of Commercial Banks (Trial)" issued by the CBRC as at the end of the reporting period are as follows:

	Note	2016	2015
Common Equity Tier 1 ratio	(a)(b)(c)	12.98%	13.13%
Tier 1 ratio	(a)(b)(c)	13.15%	13.32%
Total capital ratio	(a)(b)(c)	14.94%	15.39%
Common Equity Tier 1 capital			
- Qualifying common share capital		250,011	250,011
- Capital reserve	(d)	132,800	157,613
- Surplus reserve		175,445	153,032
- General reserve		211,134	186,383
- Retained earnings		784,164	669,802
- Non-controlling interest recognised in Common Equity Tier 1 capital		4,069	4,121
- Others	(e)	798	(5,330)
Deductions for Common Equity Tier 1 capital			
– Goodwill	(f)	2,752	1,946
- Other intangible assets (excluding land use rights)	(f)	2,083	1,657
- Cash-flow hedge reserve		(150)	_
<ul> <li>Investments in common equity of financial institutions being controlled but outside the scope of consolidation</li> </ul>		3,902	3,902
Additional Tier 1 capital			
<ul> <li>Other directly issued qualifying additional Tier 1 instruments including related premium</li> </ul>		19,659	19,659
- Non-controlling interest recognised in Additional Tier 1 capital		82	61
Tier 2 capital			
- Directly issued qualifying Tier 2 instruments including related premium		155,684	170,147
– Provisions in Tier 2	(g)	58,281	50,014
- Non-controlling interest recognised in Tier 2 capital		375	2,165
Common Equity Tier 1 capital after deduction	(h)	1,549,834	1,408,127
Tier 1 capital after deduction	(h)	1,569,575	1,427,847
Total capital after deduction	(h)	1,783,915	1,650,173
Risk-weighted assets	(i)	11,937,774	10,722,082

(8) Capital management (continued)

Notes:

- (a) Since the Half Year report of 2014, the Group has elected the advanced approach to calculate capital adequacy ratio and implemented the parallel period rules.
- (b) The Common Equity Tier 1 ratio is calculated by dividing the Common Equity Tier 1 Capital after deduction by risk-weighted assets. Tier 1 ratio is calculated by dividing the Tier 1 Capital after deduction by risk-weighted assets. Total Capital ratio is calculated by dividing the Total capital after deduction by risk-weighted assets.
- (c) The scope for calculating capital adequacy ratio of the Group includes all the domestic branches and subsidiaries in the financial sector (excluding CCB Life).
- (d) Capital reserve includes investment revaluation reserve.
- (e) Others mainly include foreign exchange reserve.
- (f) Both balances of goodwill and other intangible assets (excluding land use right) are the net amounts after deducting relevant deferred tax liabilities.
- (g) Since the Half Year report of 2014, eligible excessive loan provisions was measured based on the advanced approach and implemented parallel period rules.
- (h) Common Equity Tier 1 capital after deduction is calculated by netting off the corresponding deduction items from the Common Equity Tier 1 capital. Tier 1 capital after deduction is calculated by netting off the corresponding deduction items from the Tier 1 capital. Total capital after deduction is calculated by netting off the corresponding deduction items from the total capital.
- (i) At 31 December 2016, according to the rules of advanced approach, risk-weighted assets include credit risk-weighted assets, market risk-weighted assets, operational risk-weighted assets and excessive risk-weighted assets due to the application of capital floor.

# 66 STATEMENT OF FINANCIAL POSITION AND STATEMENT OF CHANGES IN EQUITY OF THE BANK

	2016	2015
Assets:		
Cash and deposits with central banks	2,842,072	2,383,573
Deposits with banks and non-bank financial institutions	389,062	361,141
Precious metals	202,851	86,549
Placements with banks and non-bank financial institutions	318,511	333,398
Financial assets at fair value through profit or loss	360,628	260,207
Positive fair value of derivatives	81,425	24,396
Financial assets held under resale agreements	67,391	309,539
Interest receivable	98,040	93,988
Loans and advances to customers	11,084,938	9,899,993
Available-for-sale financial assets	1,473,168	945,797
Held-to-maturity investments	2,410,110	2,554,049
Investment classified as receivables	508,363	350,966
Investments in subsidiaries	37,024	32,885
Investment in consolidated structured entities	211,908	_
Fixed assets	145,421	144,363
Land use rights	14,277	14,795
Intangible assets	1,588	1,359
Deferred tax assets	28,281	24,298
Other assets	106,344	69,437
Total assets	20,381,402	17,890,733

	2016	2015
Liabilities:		
Borrowings from central banks	438,660	41,154
Deposits from banks and non-bank financial institutions	1,582,881	1,442,259
Placements from banks and non-bank financial institutions	311,095	304,195
Financial liabilities at fair value through profit or loss	395,769	301,778
Negative fair value of derivatives	83,332	23,320
Financial assets sold under repurchase agreements	170,067	264,569
Deposits from customers	15,114,993	13,393,246
Accrued staff costs	31,779	31,593
Taxes payable	43,653	48,515
Interest payable	210,035	204,336
Provisions	7,336	5,813
Debt securities issued	386,491	356,711
Deferred tax liabilities	53	81
Other liabilities	54,015	53,067
Total liabilities	18,830,159	16,470,637

# 66 STATEMENT OF FINANCIAL POSITION AND STATEMENT OF CHANGES IN EQUITY OF THE BANK (CONTINUED)

	2016	2015
quity:		
Share capital	250,011	250,011
Other equity instruments		
Preference Shares	19,659	19,659
Capital reserve	134,520	135,44
Investment revaluation reserve	(1,213)	22,549
Surplus reserve	175,445	153,032
General reserve	206,697	182,319
Retained earnings	766,312	658,545
Exchange reserve	(188)	(1,460
Total equity	1,551,243	1,420,096
otal liabilities and equity	20,381,402	17,890,73

Approved and authorised for issue by the Board of Directors 29 March 2017.

Wang Zuji
Vice chairman, executive
director and president

Chung Shui Ming Timpson Independent non-executive director Murray Horn
Independent non-executive
director

# STATEMENT OF FINANCIAL POSITION AND STATEMENT OF CHANGES IN EQUITY OF THE BANK (CONTINUED)

	Share capital	Other equity instruments-preference shares	Capital reserve	Investment revaluation reserve	Surplus reserve	General reserve	Retained earnings	Exchange reserve	Total equity
As at 31 December 2015	250,011	19,659	135,441	22,549	153,032	182,319	658,545	(1,460)	1,420,096
Movements during the year	_	-	(921)	(23,762)	22,413	24,378	107,767	1,272	131,147
(1) Total comprehensive income for the year	-	-	(921)	(23,762)	-	-	224,128	1,272	200,717
(2) Profit distribution									
<ul> <li>i Appropriation to surplus reserve</li> </ul>	-	_	_	_	22,413	_	(22,413)	_	_
ii Appropriation to general reserve	_	_	_	_	_	24,378	(24,378)	_	_
iii Dividends paid to ordinary shareholders	_	_	_	_	_	_	(68,503)	_	(68,503)
iv Dividends paid to preference shareholders	-	-	-	-	-	-	(1,067)	-	(1,067)
As at 31 December 2016	250,011	19,659	134,520	(1,213)	175,445	206,697	766,312	(188)	1,551,243

	Share capital	Other equity instruments-preference shares	Capital reserve	Investment revaluation reserve	Surplus reserve	General reserve	Retained earnings	Exchange reserve	Total equity
As at 31 December 2014	250,011	-	135,387	4,288	130,515	165,916	547,542	(1,423)	1,232,236
Movements during the year	-	19,659	54	18,261	22,517	16,403	111,003	(37)	187,860
(1) Total comprehensive income for the year	-	-	54	18,261	-	_	225,176	(37)	243,454
(2) Changes in share capital									
<ul> <li>Capital injection by other equity holders</li> </ul>	_	19,659	_	_	_	_	_	_	19,659
(3) Profit distribution									
i Appropriation to surplus reserve	_	_	_	_	22,517	_	(22,517)	_	_
ii Appropriation to general reserve	-	_	_	-	_	16,403	(16,403)	_	_
iii Appropriation to ordinary shareholders	-	_	-	-	-	-	(75,253)	-	(75,253)
As at 31 December 2015	250,011	19,659	135,441	22,549	153,032	182,319	658,545	(1,460)	1,420,096

## **67 EVENTS AFTER THE REPORTING PERIOD**

There are no significant events after the reporting period.

# **68 COMPARATIVE FIGURES**

Certain comparative figures have been adjusted to confirm with the presentation and disclosures in the current period.

### 69 ULTIMATE PARENT

As stated in Note 1, the immediate and ultimate parent of the Group is Huijin and CIC respectively.

# 70 POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE

Up to the date of issue of the financial statements, the IASB has issued the following amendments, new standards and interpretations which are relevant to the Group. These amendments, new standards and interpretations are not yet effective for the year ended 31 December 2016 and have not been adopted in the financial statements.

Sta	ndards	Effective for annual periods beginning on or after
(1)	Amendments to IAS 7, "Statement of Cash Flows", disclosure initiative	1 January 2017
(2)	Amendments to IAS 12, "Income Taxes"	1 January 2017
(3)	IFRS 9, "Financial Instruments"	1 January 2018
(4)	IFRS 15, "Revenue from Contracts with Customers"	1 January 2018
(5)	IFRS 16, "Leases"	1 January 2019

### (1) Amendments to IAS 7, "Statement of Cash Flows"

The amendments require to disclose information that will allow financial information users to understand changes in liabilities arising from financing activities. The amendments is part of the IASB's Disclosure Initiative, which continues to explore how financial statement disclosure can be improved. The Group anticipates that the adoption of the amendments will not have a significant impact on the Group's consolidated financial statements.

### (2) Amendments to IAS 12, "Income Taxes"

The amendments on the recognition of deferred tax assets for unrealised losses clarify how to account for deferred tax assets related to debt instruments measured at fair value. The Group anticipates that the adoption of the amendments will not have a significant impact on the Group's consolidated financial statements.

### (3) IFRS 9, "Financial Instruments"

IFRS 9 was issued in July 2014. It will replace the existing guidance in IAS 39 Financial Instruments: Recognition and Measurement.

IFRS 9 has three financial asset classifications categories for investments in debt instruments: amortised cost, fair value through other comprehensive income ("OCI") and fair value through profit or loss. Classification is driven by the entity's business model for managing the debt instruments and their contractual cash flow characteristics. Investments in equity instruments are always measured at fair value. However, management can make an irrevocable election to present changes in fair value in OCI, provided the instrument is not held for trading. If the equity instrument is held for trading, changes in fair value are presented in profit or loss. For financial liabilities there are two classifications categories: amortised cost and fair value through profit or loss. Where non-derivative financial liabilities are designated at fair value through profit or loss, the changes in the fair value due to changes in the liability's own credit risk are recognised in OCI, unless such changes in fair value would create an accounting mismatch in profit or loss, in which case, all fair value movements are recognised in profit or loss. There is no subsequent recycling of the amounts in OCI to profit or loss. For financial liabilities held for trading (including derivative financial liabilities), all changes in fair value are presented in profit or loss.

IFRS 9 introduces a new model for the recognition of impairment losses – the expected credit losses (ECL) model, which constitutes a change from the incurred loss model in IAS 39. IFRS 9 contains a 'three stage' approach, which is based on the change in credit quality of financial assets since initial recognition. Assets move through the three stages as credit quality changes and the stages dictate how an entity measures impairment losses and applies the effective interest rate method. The new rules mean that on initial recognition of a non-credit impaired financial asset carried at amortised cost, a day-1 loss equal to the 12-month ECL is recognised in profit or loss. Where there is a significant increase in credit risk, impairment is measured using lifetime ECL rather than 12-month ECL.

IFRS 9 applies to all hedging relationships, with the exception of portfolio fair value hedges of interest rate risk. The new guidance better aligns hedge accounting with the risk management activities of an entity and provides relief from the more "rule-based" approach of IAS39.

# 70 POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE (CONTINUED)

(3) IFRS 9, "Financial Instruments" (continued)

IFRS 9 will have an impact on the Group's financial statements. The Group has set up a project team to carry out preparatory work in phases. The Group will establish new financial asset classification standards, revise the financial asset impairment model and related disclosures in the financial statements in accordance with IFRS 9. The Group will also update the internal controls and policies and upgrade the relevant IT system to meet the IFRS 9 implementation requirements. The Group anticipates the overall implementation preparation to be completed by the end of 2017. Currently the Group is carrying out the preparatory work as planned, and in the process of evaluating the impact of IFRS 9 implementation on the Group's consolidated financial statements.

(4) IFRS 15, "Revenue from Contracts with Customers"

IFRS 15 establishes a comprehensive framework for determining when to recognise revenue and how much revenue to recognise through a 5-step approach. The core principle is that a company should recognise revenue to depict the transfer of promised goods or services to the customer in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. It moves away from a revenue recognition model based on an "earnings processes to an "asset-liability" approach based on transfer of control.

IFRS 15 provides specific guidance on capitalisation of contract cost and licence arrangements. It also includes a cohesive set of disclosure requirements about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity's contracts with customers.

IFRS 15 replaces the previous revenue standards: IAS 18 Revenue and IAS 11 Construction Contracts, and the related Interpretations on revenue recognition.

The Group anticipates that adoption of IFRS 15 will not have a significant impact on the Group's consolidated financial statements.

(5) IFRS 16, "Leases"

IFRS 16, "Leases" addresses the definition of a lease, recognition and measurement of leases and establishes principles for reporting useful information to users of financial statements about the leasing activities of both lessees and lessors. A key change arising from IFRS 16 is that most operating leases will be accounted for on statement of financial position for lessees. The standard replaces IAS 17 "Leases", and related interpretations. The Group is currently assessing the impact of IFRS 16 upon initial application.

# 7 Report on Review of Interim Financial Statements



羅兵咸永道

To the Board of Directors of China Construction Bank Corporation

(a joint stock company incorporated in the People's Republic of China with limited liability)

### Introduction

We have reviewed the interim financial information set out on pages 61 to 150, which comprises the consolidated statement of financial position of China Construction Bank Corporation (the "Bank") and its subsidiaries (together, the "Group") as at 30 June 2017 and the related consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the six-month period then ended, and a summary of significant accounting policies and other explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and International Accounting Standard 34 "Interim Financial Reporting". The directors of the Bank are responsible for the preparation and presentation of this interim financial information in accordance with International Accounting Standard 34 "Interim Financial Reporting". Our responsibility is to express a conclusion on this interim financial information based on our review and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

### Scope of Review

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim financial information is not prepared, in all material respects, in accordance with International Accounting Standard 34 "Interim Financial Reporting".

**PricewaterhouseCoopers** 

Certified Public Accountants

Hong Kong, 30 August 2017

PricewaterhouseCoopers, 22/F, Prince's Building, Central, Hong Kong T: +852 2289 8888, F: +852 2810 9888, www.pwchk.com

# 8 Half-Year Financial Statements

# Consolidated Statement of Comprehensive Income

For the six months ended 30 June 2017 (Expressed in millions of RMB, unless otherwise stated)

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		Six months end	ded 30 June
	Note	2017 (Unaudited)	2016 (Unaudited)
Interest income Interest expense		363,489 (145,635)	346,411 (135,421)
Net interest income	3	217,854	210,990
Fee and commission income Fee and commission expense		74,166 (6,086)	70,907 (3,717)
Net fee and commission income	4	68,080	67,190
Net trading gain Dividend income Net (loss)/gain arising from investment securities	5 6 7	2,842 980 (1,632)	1,696 1,405 7,337
Other operating income, net:  - Other operating income  - Other operating expense		34,143 (19,134)	46,186 (39,125)
Other operating income, net	8	15,009	7,061
Operating income		303,133	295,679
Operating expenses	9	(70,547)	(79,116)
		232,586	216,563
Impairment losses on:  - Loans and advances to customers  - Others		(59,729) (781)	(46,798) 188
Impairment losses	10	(60,510)	(46,610)
Share of profit/(loss) of associates and joint ventures		17	(75)
Profit before tax		172,093	169,878
Income tax expense	11	(33,084)	(35,975)
Net profit		139,009	133,903
Other comprehensive income:			
Items that will not be reclassified to profit or loss Re-measurements of post-employment benefit obligations Others		374 -	49 7
Subtotal		374	56
Items that may be reclassified subsequently to profit or loss Losses of available-for-sale financial assets arising during the period Income tax impact relating to available-for-sale financial assets Reclassification adjustments included in profit or loss Net gains on cash flow hedges Exchange difference on translating foreign operations		(24,044) 5,949 2,456 173 (1,733)	(4,690) 1,254 (3,812) - 2,976
Subtotal		(17,199)	(4,272)
Other comprehensive income for the period, net of tax		(16,825)	(4,216)
Total comprehensive income for the period		122,184	129,687
Net profit attributable to: Equity shareholders of the Bank Non-controlling interests		138,339 670	133,410 493
		139,009	133,903
Total comprehensive income attributable to: Equity shareholders of the Bank Non-controlling interests		121,448 736	129,645 42
-		122,184	129,687
Basic and diluted earnings per share (in RMB Yuan)	12	0.55	0.53
and a continge per chare (in this facily	12		

# Consolidated Statement of Financial Position

As at 30 June 2017 (Expressed in millions of RMB, unless otherwise stated)

Assets:       13       2,941,465         Deposits with banks and non-bank financial institutions       14       293,561         Precious metals       181,566         Placements with banks and non-bank financial institutions       15       257,430         Financial assets at fair value through profit or loss       16       598,654         Positive fair value of derivatives       17       48,705         Financial assets held under resale agreements       18       279,535         Interest receivable       19       110,386         Loans and advances to customers       20       12,204,730         Available-for-sale financial assets       21       1,576,618         Held-to-maturity investments       22       2,395,855         Investments classified as receivables       23       473,999         Interests in associates and joint ventures       25       6,651         Fixed assets       27       166,962         Land use rights       28       14,381         Intangible assets       29       2,322         Goodwill       30       2,868         Deferred tax assets       31       37,241         Other assets       21,692,067	2,849,261 494,618 202,851 260,670 488,370 89,786 103,174 101,645 11,488,355 1,633,834 2,438,417 507,963 7,318 170,095 14,742 2,599 2,947 31,062 75,998
Deposits with banks and non-bank financial institutions       14       293,561         Precious metals       181,566         Placements with banks and non-bank financial institutions       15       257,430         Financial assets at fair value through profit or loss       16       598,654         Positive fair value of derivatives       17       48,705         Financial assets held under resale agreements       18       279,535         Interest receivable       19       110,386         Loans and advances to customers       20       12,204,730         Available-for-sale financial assets       21       1,576,618         Held-to-maturity investments       22       2,395,855         Investments classified as receivables       23       473,999         Interests in associates and joint ventures       25       6,651         Fixed assets       27       166,962         Land use rights       28       14,381         Intangible assets       29       2,322         Goodwill       30       2,868         Deferred tax assets       31       37,241         Other assets       32       99,138	494,618 202,851 260,670 488,370 89,786 103,174 101,645 11,488,355 1,633,834 2,438,417 507,963 7,318 170,095 14,742 2,599 2,947 31,062 75,998
Precious metals       181,566         Placements with banks and non-bank financial institutions       15       257,430         Financial assets at fair value through profit or loss       16       598,654         Positive fair value of derivatives       17       48,705         Financial assets held under resale agreements       18       279,535         Interest receivable       19       110,386         Loans and advances to customers       20       12,204,730         Available-for-sale financial assets       21       1,576,618         Held-to-maturity investments       22       2,395,855         Investments classified as receivables       23       473,999         Interests in associates and joint ventures       25       6,651         Fixed assets       27       166,962         Land use rights       28       14,381         Intangible assets       29       2,322         Goodwill       30       2,868         Deferred tax assets       31       37,241         Other assets       32       99,138	202,851 260,670 488,370 89,786 103,174 101,645 11,488,355 1,633,834 2,438,417 507,963 7,318 170,095 14,742 2,599 2,947 31,062 75,998
Financial assets at fair value through profit or loss       16       599,654         Positive fair value of derivatives       17       48,705         Financial assets held under resale agreements       18       279,535         Interest receivable       19       110,386         Loans and advances to customers       20       12,204,730         Available-for-sale financial assets       21       1,576,618         Held-to-maturity investments       22       2,395,855         Investments classified as receivables       23       473,999         Interests in associates and joint ventures       25       6,651         Fixed assets       27       166,962         Land use rights       28       14,381         Intangible assets       29       2,322         Goodwill       30       2,868         Deferred tax assets       31       37,241         Other assets       32       99,138	488,370 89,786 103,174 101,645 11,488,355 1,633,834 2,438,417 507,963 7,318 170,095 14,742 2,599 2,947 31,062 75,998
Financial assets held under resale agreements       18       279,535         Interest receivable       19       110,386         Loans and advances to customers       20       12,204,730         Available-for-sale financial assets       21       1,576,618         Held-to-maturity investments       22       2,395,855         Investments classified as receivables       23       473,999         Interests in associates and joint ventures       25       6,651         Fixed assets       27       166,962         Land use rights       28       14,381         Intangible assets       29       2,322         Goodwill       30       2,868         Deferred tax assets       31       37,241         Other assets       32       99,138	103,174 101,645 11,488,355 1,633,834 2,438,417 507,963 7,318 170,095 14,742 2,599 2,947 31,062 75,998
Interest receivable       19       110,386         Loans and advances to customers       20       12,204,730         Available-for-sale financial assets       21       1,576,618         Held-to-maturity investments       22       2,395,855         Investments classified as receivables       23       473,999         Interests in associates and joint ventures       25       6,651         Fixed assets       27       166,962         Land use rights       28       14,381         Intangible assets       29       2,322         Goodwill       30       2,868         Deferred tax assets       31       37,241         Other assets       32       99,138	11,488,355 1,633,834 2,438,417 507,963 7,318 170,095 14,742 2,599 2,947 31,062 75,998
Available-for-sale financial assets       21       1,576,618         Held-to-maturity investments       22       2,395,855         Investments classified as receivables       23       473,999         Interests in associates and joint ventures       25       6,651         Fixed assets       27       166,962         Land use rights       28       14,381         Intangible assets       29       2,322         Goodwill       30       2,868         Deferred tax assets       31       37,241         Other assets       32       99,138	1,633,834 2,438,417 507,963 7,318 170,095 14,742 2,599 2,947 31,062 75,998
Investments classified as receivables       23       473,999         Interests in associates and joint ventures       25       6,651         Fixed assets       27       166,962         Land use rights       28       14,381         Intangible assets       29       2,322         Goodwill       30       2,868         Deferred tax assets       31       37,241         Other assets       32       99,138	507,963 7,318 170,095 14,742 2,599 2,947 31,062 75,998
Fixed assets     27     166,962       Land use rights     28     14,381       Intangible assets     29     2,322       Goodwill     30     2,868       Deferred tax assets     31     37,241       Other assets     32     99,138	170,095 14,742 2,599 2,947 31,062 75,998
Intangible assets       29       2,322         Goodwill       30       2,868         Deferred tax assets       31       37,241         Other assets       32       99,138	2,599 2,947 31,062 75,998
Goodwill       30       2,868         Deferred tax assets       31       37,241         Other assets       32       99,138	2,947 31,062 75,998
Other assets 32 99,138	75,998
Total assets 21,692,067	20,963,705
Liabilities:	
Borrowings from central banks 34 <b>520,110</b> Deposits from banks and non-bank financial institutions 35 <b>1,231,543</b>	439,339 1,612,995
Placements from banks and non-bank financial institutions 36 444,458 Financial liabilities at fair value through profit or loss 37 417,836	322,546 396,591
Negative fair value of derivatives 17 <b>40,973</b>	90,333
Financial assets sold under repurchase agreements 38 <b>60,839</b> Deposits from customers 39 <b>16,274,393</b>	190,580 15,402,915
Accrued staff costs       40       28,646         Taxes payable       41       33,800	33,870 44,900
Interest payable         42         202,197           Provisions         43         9,310	211,330 9,276
Debt securities issued 44 <b>535,093</b> Deferred tax liabilities 31 <b>506</b>	451,554 570
Other liabilities 45 <b>247,761</b>	167,252
Total liabilities 20,047,465	19,374,051
Equity:	
Share capital 46(1) <b>250,011</b> Other equity instruments Preference Shares 46(2) <b>19,659</b>	250,011 19,659
Capital reserve         47         134,507           Investment revaluation reserve         48         (16,680)	133,960 (976)
Surplus reserve 49 175,445	175,445
Retained earnings 51 <b>821,433</b>	211,193 786,860
Exchange reserve (1,386)	348
Total equity attributable to equity shareholders of the Bank  Non-controlling interests  1,628,445  16,157	1,576,500 13,154
Total equity	1,589,654
Total liabilities and equity 21,692,067	20,963,705

Approved and authorised for issue by the Board of Directors on 30 August 2017.

Chung Shui Ming Timpson Wang Zuji Li Jun Vice chairman, executive director and president Independent non-executive director Non-executive director

# Consolidated Statement of Changes in Equity

For the six months ended 30 June 2017 (Expressed in millions of RMB, unless otherwise stated)

					(Unaudite	ed)				
			Attributable	to equity share						
	Share capital	Other equity instruments - preference shares	Capital reserve	Investment revaluation reserve	Surplus reserve	General reserve	Retained earnings	Exchange reserve	Non- controlling interests	Total equity
As at 31 December 2016	250,011	19,659	133,960	(976)	175,445	211,193	786,860	348	13,154	1,589,654
Movements during the period			547	(15,704)		34,263	34,573	(1,734)	3,003	54,948
(1) Total comprehensive income for the period	-	-	547	(15,704)	-	-	138,339	(1,734)	736	122,184
(2) Changes in share capital  i Establishment of subsidiaries  ii Change in shareholdings in subsidiaries  iii Capital injection by other equity holders	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	150 (1,268) 3,421	150 (1,268) 3,421
(3) Profit distribution  i Appropriation to general reserve  ii Appropriation to ordinary shareholders						34,263 	(34,263)		(36)	(69,539)
As at 30 June 2017	250,011	19,659	134,507	(16,680)	175,445	245,456	821,433	(1,386)	16,157	1,644,602
			Attributab	le to equity shareh	(Unaudite					
	Share capital	Other equity instruments – preference shares	Capital reserve	Investment revaluation reserve	Surplus reserve	General reserve	Retained earnings	Exchange reserve	Non- controlling interests	Total equity
As at 31 December 2015	250,011	19,659	135,249	23,058	153,032	186,422	672,154	(5,565)	11,063	1,445,083
Movements during the period			(241)	(6,797)		24,452	40,455	2,976	32	60,877
(1) Total comprehensive income for the period	-	-	56	(6,797)	-	-	133,410	2,976	42	129,687
Changes in share capital     i Acquisition of subsidiaries     ii Capital injection by non-controlling         interests     iii Change in shareholdings in subsidiaries	- -	-	(269) - (28)	-	-	- - -	- - -	- - -	25 13 (19)	(244) 13 (47)
(3) Profit distribution  i Appropriation to general reserve ii Appropriation to ordinary shareholders	<u>-</u>		-	- -		24,452	(24,452) (68,503)	- -	(29)	(68,532)
As at 30 June 2016	250,011	19,659	135,008	16,261	153,032	210,874	712,609	(2,589)	11,095	1,505,960

							(Audited	i)				
				Attributable to equity shareholders of the Bank								
			Share capital	Other equity instruments - preference shares	Capital reserve	Investment revaluation reserve	Surplus reserve	General reserve	Retained earnings	Exchange reserve	Non- controlling interests	Total equity
Asa	at 31	December 2015	250,011	19,659	135,249	23,058	153,032	186,422	672,154	(5,565)	11,063	1,445,083
Mo	/eme	nts during the year			(1,289)	(24,034)	22,413	24,771	114,706	5,913	2,091	144,571
(1)	Tota	al comprehensive income for the year	-	-	(921)	(24,034)	-	-	231,460	5,913	219	212,637
(2)	Cha	nges in share capital										
	i	Acquisition of subsidiaries	-	-	(269)	-	-	-	-	-	590	321
	ii	Capital injection by non-controlling interests	-	-	-	=	-	-	-	-	13	13
	iii	Establishment of subsidiaries	-	-	-	-	-	-	-	-	1,343	1,343
	iv	Change in shareholdings in subsidiaries	-	-	(99)	-	-	-	-	-	(45)	(144)
(3)	Pro	fit distribution										
	i	Appropriation to surplus reserve	-	-	-	-	22,413	-	(22,413)	-	-	-
	ii	Appropriation to general reserve	-	-	-	-	-	24,771	(24,771)	-	-	-
	iii	Appropriation to ordinary shareholders	-	=-	-	-	-	-	(68,503)	-	-	(68,503)
	iv	Appropriation to preference shareholders	-	=-	-	-	-	-	(1,067)	-	-	(1,067)
	V	Appropriation to non-controlling interests									(29)	(29)
Asa	at 31	December 2016	250,011	19,659	133,960	(976)	175,445	211,193	786,860	348	13,154	1,589,654

# Consolidated Statement of Cash Flows

For the six months ended 30 June 2017 (Expressed in millions of RMB, unless otherwise stated)

	Six months ended				
	Note	2017 (Unaudited)	2016 (Unaudited)		
		(Ollaudited)	(Orlaudited)		
Cash flows from operating activities:					
Profit before tax		172,093	169,878		
Adjustments for:	40	00.540	40.040		
- Impairment losses	10	60,510	46,610		
- Depreciation and amortisation	9	8,606	7,803		
- Interest income from impaired financial assets		(1,565)	(1,917)		
<ul> <li>Revaluation (gain)/loss on financial instruments at fair value through profit or loss</li> <li>Share of (profit)/loss of associates and joint ventures</li> </ul>		(162) (17)	516 75		
Dividend income	6	(980)	(1,405)		
- Unrealised foreign exchange gain	O	(9,185)	(4,261)		
- Interest expense on bonds issued		6,003	5,660		
- Net loss/(gain) on disposal of investment securities	7	1,632	(7,337)		
Net gain on disposal of fixed assets and other long-term assets		(113)	(64)		
		236,822	215,558		
Changes in operating assets:  Net decrease/(increase) in deposits with central banks and with banks and					
non-bank financial institutions		74,288	(276,260)		
Net decrease/(increase) in placements with banks and non-bank financial institutions		25,288	(10,396)		
Net increase in loans and advances to customers		(808,597)	(648,979)		
Net (increase)/decrease in financial assets held under resale agreements		(176,482)	229,510		
Net increase in financial assets at fair value through profit or loss		(110,751)	(91,993)		
Net increase in other operating assets		(4,791)	(144,850)		
		(1,001,045)	(942,968)		
Changes in operating liabilities:					
Net increase in borrowings from central banks		81,560	167,495		
Net increase in placements from banks and non-bank financial institutions		129,664	12,766		
Net increase in deposits from customers and from banks and non-bank financial institutions		514,208	1,166,928		
Net decrease in financial assets sold under repurchase agreements		(129,364)	(167,563)		
Net increase/(decrease) in certificates of deposit issued		77,417	(16,487)		
Income tax paid		(45,906)	(52,801)		
Net increase in financial liabilities at fair value through profit or loss		21,410	36,386		
Net (decrease)/increase in other operating liabilities		(5,812)	52,418		
		643,177	1,199,142		
Net cash (used in)/from operating activities		(121,046)	471,732		
Cash flows from investing activities:					
Proceeds from sale and redemption of investments		818,304	516,005		
Dividends received		1,008	1,412		
Proceeds from disposal of fixed assets and other long-term assets		2,181	128		
Purchase of investment securities		(708,382)	(833,804)		
Purchase of fixed assets and other long-term assets		(7,687)	(9,153)		
Acquisition of subsidiaries, associates, and joint ventures		(864)	(1,010)		
Net cash from/(used in) investing activities		104,560	(326,422)		
Cash flows from financing activities:					
Issue of bonds		16,949	7,009		
Issue of other equity instruments		3,421	-		
Capital contribution by non-controlling interests		150	38		
Consideration paid for acquisition of non-controlling interests		(24)	(19)		
Dividends paid		(2,703)	(2,620)		
Repayment of borrowings		(3,335)	(8,894)		
Interest paid on bonds issued		(2,578)	(1,191)		
Net cash from/(used in) financing activities		11,880	(5,677)		

# Consolidated Statement of Cash Flows

For the six months ended 30 June 2017 (Expressed in millions of RMB, unless otherwise stated)

Six	months	ended	30	June

Note	2017	2016
	(Unaudited)	(Unaudited)
	(4,843)	4,141
	(9,449)	143,774
52	599.124	387,921
		<del></del>
52	589,675	531,695
	254 040	226 641
	351,042	336,641
	(454,000)	(100 570)
	(151,683)	(133,572)
	52	Note 2017 (Unaudited) (4,843) (9,449) 52 599,124

## Notes to the Financial Statements

(Expressed in millions of RMB, unless otherwise stated)

### 1 Company information

The history of China Construction Bank Corporation (the "Bank") dates back to 1954, which was previously known as the People's Construction Bank of China when it was established. It administered and disbursed government funds for construction and infrastructure related projects under the state economic plan. The People's Construction Bank of China gradually became a full service commercial bank following the establishment of China Development Bank in 1994 to assume its policy lending functions. In 1996, the People's Construction Bank of China changed its name to China Construction Bank. On 17 September 2004, China Construction Bank Corporation was formed as a joint-stock commercial bank in the People's Republic of China (the "PRC") as a result of a separation procedure undertaken by our predecessor, China Construction Bank. In October 2005 and September 2007, the Bank's H-shares and A-shares were listed on Hong Kong Stock Exchange (Stock Code: 939) and Shanghai Stock Exchange (Stock Code: 601939) respectively.

The Bank obtained its finance permit No.B0004H111000001 from the China Banking Regulatory Commission (the "CBRC") of the PRC. The Bank obtained its unified social credit code No.911100001000044477 from the Beijing Administration for Industry and Commerce. The registered office of the Bank is located at No.25, Finance Street, Xicheng District, Beijing, the PRC.

The principal activities of the Bank and its subsidiaries (collectively the "Group") are the provision of corporate and personal banking services, conducting treasury business, the provision of asset management, trustee, finance leasing, investment banking, insurance and other financial services. The Group operates in Mainland China and also has several overseas branches and subsidiaries. For the purpose of these financial statements, Mainland China refers to the PRC excluding Hong Kong Special Administrative Region of the PRC ("Hong Kong"), Macau Special Administrative Region of the PRC ("Macau") and Taiwan. Overseas refers to countries and regions other than Mainland China.

The Bank is under the supervision of the banking regulatory bodies empowered by the State Council of the PRC (the "State Council"). The overseas financial operations of the Bank are under the supervision of their respective local jurisdictions. Central Huijin Investment Ltd. ("Huijin"), a wholly owned subsidiary of China Investment Corporation ("CIC"), exercises the rights and obligations as an investor on behalf of the PRC government.

### 2 Basis of preparation and significant accounting policies

# (1) Basis of preparation

The interim financial statements have been prepared in accordance with International Accounting Standard ("IAS") 34 "Interim Financial Reporting" and with all applicable disclosure provisions of the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited.

The unaudited interim financial statements contain selected explanatory notes, which provide explanations of events and transactions that are significant to the understanding of the changes in financial position and performance of the Group since the financial statements for the year ended 31 December 2016. The selected notes do not include all of the information and disclosures required for a full set of financial statements prepared in accordance with International Financial Reporting Standards ("IFRSs"), and should be read in conjunction with the Group's annual financial statements for the year ended 31 December 2016.

### (2) Use of estimates and assumptions

The preparation of the interim financial statements requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Actual results in the future may differ from those reported as a result of the use of estimates and assumptions about future conditions.

### (3) Consolidation

The interim financial statements comprise the Bank and its subsidiaries and the Group's interests in associates and joint ventures.

The financial results and performance of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. Necessary adjustments on the accounting period and accounting policies of subsidiaries are made to comply with those of the Bank. Intragroup balances and transactions, and any profits or losses arising from intragroup transactions are eliminated in full in preparing the consolidated financial statements.

The Group's interest in associates or joint ventures is included from the date that significant influence or joint control commences until the date that significant influence or joint control ceases. Profits and losses resulting from transactions between the Group and its associates or joint ventures are eliminated to the extent of the Group's interest in the associates or joint ventures.

### (4) Significant accounting policies

In the current interim period, the Group has adopted amendments to IAS 7 (Statement of Cash Flow) disclosure initiative and IAS 12 (Income Taxes). The adoption of the accounting standards has no significant impact on the interim financial statements.

Except for those described above, the accounting policies adopted by the Group for the interim financial statements are consistent with those applied in the preparation of the Group's annual financial statements for the year ended 31 December 2016.

# 2 Basis of preparation and significant accounting policies (continued)

### (5) Taxation

The Group's main applicable taxes and tax rates are as follows:

Business tax

Business tax is charged at 5% on taxable income.

Value added tax ("VAT")

Pursuant to the 'Circular on the Comprehensive Plan for Levying VAT in place of Business Tax' (CaiShui [2016] No.36) jointly issued by the Ministry of Finance and the State Administration of Taxation, business tax used to be levied on taxable income of the Bank and its subsidiaries in Mainland China was replaced by VAT from 1 May 2016. Accordingly, the income and expense under VAT were reported on a net basis. The main VAT taxation rate is 6%.

City construction tax

City construction tax is calculated as 1% - 7% of business tax or VAT.

Education surcharge

Education surcharge is calculated as 3% of business tax or VAT.

Local education surcharge

Local education surcharge is calculated as 2% of business tax or VAT.

Income tax

The income tax rate that is applicable to the Bank and its subsidiaries in Mainland China is 25%. Taxation on overseas operations is charged at the relevant local rates. Tax paid on overseas operations is set off to the extent allowed under the relevant income tax laws of the PRC. All tax exemptions are determined upon approval from the relevant tax authorities.

### (6) Interim financial statements and statutory accounts

The interim financial statements have been reviewed by the Audit Committee of the Bank, and were approved by the Board of Directors of the Bank on 30 August 2017. The interim financial statements have also been reviewed by the Bank's auditors, PricewaterhouseCoopers, in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants.

The financial information relating to the financial year ended 31 December 2016 that is included in the interim financial statements as previously reported information does not constitute the Group's statutory financial statements for that financial year but is derived from those financial statements. The auditors have expressed an unqualified opinion on those financial statements in their report dated 29 March 2017.

# 3 Net interest income

### Six months ended 30 June

	2017	2016
Interest income arising from:		
Deposits with central banks	21,057	19,261
Deposits with banks and non-bank financial institutions	4,267	5,651
Placements with banks and non-bank financial institutions	3,451	4,252
Financial assets at fair value through profit or loss	5,963	271
Financial assets held under resale agreements	2,906	2,487
Investment securities	77,163	74,673
Loans and advances to customers	,	
- Corporate loans and advances	145,660	149,496
- Personal loans and advances	98,935	82,824
- Discounted bills	4,087	7,496
Total	363,489	346,411
Interest expense arising from:		
Borrowings from central banks	(6,721)	(1,604)
Deposits from banks and non-bank financial institutions	(16,658)	(14,681)
Placements from banks and non-bank financial institutions	(5,341)	(3,366)
Financial assets sold under repurchase agreements	(2,126)	(1,335)
Debt securities issued Deposits from customers	(8,853)	(7,600)
- Corporate deposits	(53,928)	(51,505)
- Personal deposits	(52,008)	(55,330)
Total	(145,635)	(135,421)
Net interest income	217,854	210,990

(1) Interest income from impaired financial assets is listed as follows:

### Six months ended 30 June

	2017	2016
Impaired loans and advances Other impaired financial assets	1,520 18	1,904 13
Total	1,538	1,917

Interest expense on financial liabilities with maturity over five years mainly represented the interest expense on debt securities issued.

## Net fee and commission income

Qiv.	monthe	andad	30	luna

	2017	2016
Fee and commission income		
Bank card fees	20,110	17,785
Wealth management service fees	12,381	11,324
Agency service fees	10,221	12,738
Settlement and clearing fees	7,442	7,130
Commission on trust and fiduciary activities	6,610	6,244
Consultancy and advisory fees	6,593	7,318
Electronic banking service fees	6,484	4,594
Guarantee fees	1,714	1,574
Credit commitment fees	836	1,264
Others	1,775	936
Others		930
Total	74,166	70,907
Fee and commission expense		
Bank card transaction fees	(3,493)	(1,915)
Inter-bank transaction fees	(516)	(442)
Others	(2,077)	(1,360)
	(=,5::)	(1,000)
Total	(6,086)	(3,717)
Net fee and commission income	68,080	67,190

# Net trading gain

### Six months ended 30 June

	2017	2016
Debt securities	(212)	18
Derivatives	514	720
Equity investments	236	(196)
Others	2,304	1,154
Total	2,842	1,696

For the six months ended 30 June 2017, the trading gain related to financial assets designated at fair value through profit or loss of the Group amounted to RMB6,640 million (for the six months ended 30 June 2016: RMB4,676 million gain). Trading loss related to financial liabilities designated at fair value through profit or loss of the Group amounted to RMB7,589 million (for the six months ended 30 June 2016: RMB9,268 million loss).

## **Dividend income**

Qiv.	monthe	andad	30	luna

	2017	2016
Dividend income from listed trading equity investments Dividend income from available-for-sale equity investments	222	32
Listed     Unlisted	 602 156	1,157 216
Total	 980	1,405

# Net (loss)/gain arising from investment securities

### Six months ended 30 June

	2017	2016
Net gain on sale of available-for-sale financial assets	1,244	960
Net revaluation (loss)/gain reclassified from other comprehensive income on disposal	(3,053)	5,024
Net gain on sale of held-to-maturity investments	138	467
Net gain on sale of receivables	19	748
Others	20	138
Total	(1,632)	7,337

# Other operating income, net

### Six months ended 30 June

Other operating income	2	017	2016
Insurance related income	17	193	38,029
Foreign exchange gain	13	137	5,221
Rental income	1,	232	781
Interest subsidy	1,	067	1,165
Gain on disposal of fixed assets		163	96
Gain on disposal of repossessed assets		83	4
Others	1,	268	890
Total	34	143	46,186

Foreign exchange gain or loss includes gains and losses in connection with the translation of foreign currency denominated monetary assets and liabilities, and net realised and unrealised gains and losses on foreign exchange derivatives (including those foreign exchange swaps, foreign exchange options and currency swaps entered into in order to economically hedge long positions in foreign currency assets).

Other operating expense	2017	2016
Insurance business related cost	17,318	38,438
Loss on disposal of fixed assets	50	32
Loss on disposal of repossessed assets	3	7
Others	1,763	648
Total	19,134	39,125

# 9 Operating expenses

Qiv.	monthe	andad	30	luna

	2017	2016
Staff costs		
- Salaries, bonuses, allowances and subsidies	28,666	26,393
Other social insurance and welfare	3,360	3,453
- Housing funds	2,925	3.097
Union running costs and employee education costs	815	837
- Defined contribution plans accrued	6,200	6,174
- Early retirement expenses	15	17
- Compensation to employees for termination of employment relationship	3	1
	41,984	39,972
Premises and equipment expenses		
- Depreciation charges	6,937	6,742
- Rent and property management expenses	4,482	4,411
- Maintenance	871	889
- Utilities	862	890
- Others	<u>859</u>	776
	14,011	13,708
Taxes and surcharges	2,907	13,359
Amortisation expenses	1,150	1.061
Audit fees	72	69
Other general and administrative expenses	10,423	10,947
Total	70,547	79,116

# 10 Impairment losses

	2017	2016
Loans and advances to customers	50.700	46 700
	59,729	46,798
- Additions	69,190	53,325
- Releases	(9,461)	(6,527)
Investment classified as receivables	369	(456)
Available-for-sale debt securities	282	(59)
Held-to-maturity investments	12	(512)
Others	118	839
Total	60,510	46,610

# 11 Income tax expense

# (1) Income tax expense

### Six months ended 30 June

	2017	2016
Current tax	34,196	42,851
- Mainland China	32,604	42,221
- Hong Kong	968	360
- Other countries and regions	624	270
Adjustments for prior years	-	(187)
Deferred tax	(1,112)	(6,689)
Total	33,084	35,975

The provisions of income taxes for Mainland China and Hong Kong are calculated at 25% and 16.5% of the estimated taxable income from Mainland China and Hong Kong operations for the period respectively. Taxation for other overseas operations is charged at the appropriate current rates of taxation ruling in the relevant tax jurisdictions.

## (2) Reconciliation between income tax expense and accounting profit

	Note	2017	2016
Profit before tax		172,093	169,878
Income tax calculated at statutory tax rates at 25%		43,023	42,470
Effects of different applicable rates of tax prevailing in other countries/regions Non-deductible expenses Non-taxable income Adjustments on income tax for prior years which affect profit or loss	(i) (ii)	(314) 3,438 (13,063)	(362) 3,305 (9,251) (187)
Income tax expense		33,084	35,975

Non-deductible expenses primarily include losses resulting from write-off of loans, and staff costs and entertainment expenses in excess of those deductible under the (i)

Non-taxable income primarily includes interest income from PRC government bonds and PRC local government bonds.

(Expressed in millions of RMB, unless otherwise stated)

## 12 Earnings per share

Basic earnings per share for the six months ended 30 June 2017 and 2016 have been computed by dividing the net profit attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the period.

The Bank issued non-cumulative preference shares during the year ended 31 December 2015. For the purpose of calculating basic earnings per share, dividends on non-cumulative preference shares declared in respect of the period should be deducted from the amounts attributable to equity shareholders of the Bank. The Bank has not declared any dividend on preference shares for the six months ended 30 June 2017.

The conversion feature of preference shares is considered to fall within contingently issuable ordinary shares. The triggering events of conversion did not occur for the six months ended 30 June 2017 and 2016, and the conversion feature of preference shares has no effect on the basic and diluted earnings per share calculation.

	Six months ended 30 June	
	2017	2016
Net profit attributable to ordinary shareholders of the Bank	138,339	133,410
Weighted average number of ordinary shares (in millions of shares)	250,011	250,011
Basic and diluted earnings per share attributable to ordinary shareholders of the Bank (in RMB Yuan)	0.55	0.53

### 13 Cash and deposits with central banks

	Note	30 June 2017	31 December 2016
Cash		70,031	73,296
Deposits with central banks  - Statutory deposit reserves  - Surplus deposit reserves  - Fiscal deposits	(1) (2)	2,615,904 227,539 27,991	2,566,219 183,764 25,982
Subtotal		2,871,434	2,775,965
Total		2,941,465	2,849,261

The Group places statutory deposit reserves with the People's Bank of China ("PBOC") and overseas central banks where it has operations. The statutory deposit reserves are not available for use in the Group's daily business.

As at the end of the reporting period, the statutory deposit reserve rates in Mainland China were as follows:

	30 June 2017	31 December 2016
Reserve rate for RMB deposits Reserve rate for foreign currency deposits	17.0% 5.0%	17.0% 5.0%

The statutory RMB deposit reserve rates applicable to domestic subsidiaries of the Group are determined by the PBOC.

The amounts of statutory deposit reserves placed with the central banks of overseas countries are determined by local jurisdictions.

The surplus deposit reserve maintained with the PBOC is mainly for the purpose of clearing.

# 14 Deposits with banks and non-bank financial institutions

# (1) Analysed by type of counterparty

	30 June 2017	31 December 2016
Banks Non-bank financial institutions	282,665 10,927	482,348 12,336
Gross balances Allowances for impairment losses (Note 33)	293,592 (31)	494,684 (66)
Net balances	293,561	494,618

# (2) Analysed by geographical sector

	30 June 2017	31 December 2016
Mainland China Overseas	270,006 23,586	466,765 27,919
Gross balances Allowances for impairment losses (Note 33)	293,592	494,684 (66)
Net balances	293,561	494,618

# 15 Placements with banks and non-bank financial institutions

# (1) Analysed by type of counterparty

	30 June 2017	31 December 2016
Banks	158,119	121,238
Non-bank financial institutions	99,462	139,555
Gross balances	257,581	260,793
Allowances for impairment losses (Note 33)	(151)	(123)
Net balances	257,430	260,670

# (2) Analysed by geographical sector

	30 June 2017	31 December 2016
Mainland China	145,004	172,492
Overseas	112,577	88,301
Gross balances Allowances for impairment losses (Note 33)	257,581 (151)	260,793 (123)
Net balances	257,430	260,670

# 16 Financial assets at fair value through profit or loss

Analysed by nature

	Note	30 June 2017	31 December 2016
Held for trading purposes  - Debt securities  - Equity instruments and funds	(1)	202,824	141,330 1,825
		204,020	143,155
Designated at fair value through profit or loss  - Debt securities  - Equity instruments and funds  - Other debt instruments	(2)	8,605 20,092 365,937	8,690 16,553 319,972
		394,634	345,215
Total		598,654	488,370

# Analysed by type of issuer

# (1) Held for trading purposes

(a) Debt securities

	Note	30 June 2017	31 December 2016
Government		15,307	15,173
Policy banks		15,912	9,064
Banks and non-bank financial institutions		52,625	65,307
Enterprises		118,980	51,786
Total		202,824	141,330
Listed	(i)	202,824	141,330
- of which in Hong Kong		591	502
Total		202,824	141,330

Debt securities traded on the China Domestic Interbank Bond Market are classified in the listed category.

### (b) Equity instruments and funds

	30 June 2017	31 December 2016
Banks and non-bank financial institutions	35	123
Enterprises	1,161	1,702
Total	1,196	1,825
Listed	1,170	1,701
- of which in Hong Kong	1,151	1,682
Unlisted	26	124
Total	1,196	1,825

#### 16 Financial assets at fair value through profit or loss (continued)

Analysed by type of issuer (continued)

(2) Designated at fair value through profit or loss

Total

(a)	Debt securities		
		30 June 2017	31 December 2016
	Enterprises, unlisted	8,605	8,690
	Total	8,605	8,690
(b)	Equity instruments and funds		
		30 June 2017	31 December 2016
	Banks and non-bank financial institutions Enterprises	10,731 9,361	10,934 5,619
	Total	20,092	16,553
	Listed  – of which in Hong Kong Unlisted	1,023 839 19,069	15 - 16,538
	Total	20,092	16,553
(c)	Other debt instruments		
		30 June 2017	31 December 2016
	Banks and non-bank financial institutions Enterprises	242,934 123,003	213,182 106,790

Other debt instruments were mainly the deposits with banks and credit assets invested by principal guaranteed wealth management products (Note 26(2)).

There was no significant limitation on the ability of the Group to dispose of financial assets at fair value through profit or loss.

365,937

#### 17 Derivatives and hedge accounting

#### (1) Analysed by type of contract

	30 June 2017		31 [	December 2016		
	Notional amounts	Assets	Liabilities	Notional amounts	Assets	Liabilities
Interest rate contracts Exchange rate contracts Other contracts (Note)	263,609 5,122,432 258,182	860 41,165 6,680	739 38,848 1,386	470,809 4,650,215 333,553	3,278 73,183 13,325	2,492 83,025 4,816
Total	5,644,223	48,705	40,973	5,454,577	89,786	90,333

#### (2) Analysed by credit risk-weighted assets

	30 June 2017	31 December 2016
Counterparty credit default risk-weighted assets  - Interest rate contracts  - Exchange rate contracts  - Other contracts (Note)	750 38,440 7,609	2,649 35,373 10,751
Subtotal	46,799	48,773
Credit value adjustment	18,241	25,987
Total	65,040	74,760

The notional amounts of derivatives only represent the unsettled transaction volumes as at the end of the reporting period, instead of the amounts of risk assets. Since 1 January 2013 the Group has adopted Administrative Measures for the Capital of Commercial Banks (for Trial Implementation) and other related policies. According to the new rules set out by the CBRC, the credit risk-weighted assets included credit valuation adjustments, with the considerations of the status of counterparties, maturity characteristics and back-to-back client-driven transactions.

Note: Other contracts mainly consist of precious metals contracts.

#### 17 Derivatives and hedge accounting (continued)

#### (3) Hedge accounting

The following designated hedging instruments are included in the derivative financial instruments as disclosed above.

	30 June 2017			31 December 2016		
	Notional amounts	Assets	Liabilities	Notional amounts	Assets	Liabilities
Fair value hedges Interest rate swaps Foreign exchange swaps Cash flow hedges	55,935 489	292 7	(174) (12)	45,148 348	507 24	(69)
Foreign exchange swaps	71,622	251	(2,024)	21,491		(823)
Total	128,046	550	(2,210)	66,987	531	(892)

#### Fair value hedge

The Group uses interest rate swaps and foreign exchange swaps to hedge against changes in fair value of available-for-sale financial assets, certificates of deposit issued and loans and advances to customers arising from changes in interest rates and foreign exchange rates.

Net (losses)/gains on fair value hedges are as follows:

	Six months ended 30 June		
	2017	2016	
Net (losses)/gains on - hedging instruments - hedged items	(326)	(8)	

The gain and loss arising from ineffective portion of fair value hedge was immaterial for the six months ended 30 June 2017 and 2016.

The Group uses foreign exchange swaps to hedge against exposures to cash flow variability primarily from foreign exchange risks of loans and advances to customers. The maturities of hedging instruments and hedged items are both within two

For the six months ended 30 June 2017, the Group's net gain from the cash flow hedge of RMB173 million were recognised in other comprehensive income (The Group for the six months ended 30 June 2016: None) and the gain and loss arising from ineffective portion of cash flow hedge was immaterial for the six months ended 30 June 2017.

#### 18 Financial assets held under resale agreements

Financial assets held under resale agreements by underlying assets are shown as follows:

	30 June 2017	31 December 2016
Debt securities  - Government bonds	90,027	21,726
<ul> <li>Debt securities issued by banks and non-bank financial institutions</li> <li>Corporate bonds</li> </ul>	169,242 1,232	38,751
Subtotal	260,501	60,477
Discounted bills	19,034	42,697
Total and net balances	279,535	103,174

## 19 Interest receivable

	30 June 2017	31 December 2016
Deposits with central banks	1,175	1,163
Deposits with banks and non-bank financial institutions	1,509	2,286
Financial assets held under resale agreements	88	218
Loans and advances to customers	37,060	29,789
Debt securities	65,339	63,359
Others	5,215	4,830
Gross and net balances	110,386	101,645

## 20 Loans and advances to customers

# (1) Analysed by nature

	30 June 2017	31 December 2016
Corporate loans and advances	7.040.040	0.711.070
- Loans	7,313,649	6,711,679
- Finance leases	120,720	112,259
	7,434,369	6,823,938
Personal loans and advances		
<ul> <li>Residential mortgages</li> </ul>	3,959,453	3,625,574
- Personal consumer loans	169,984	87,346
- Personal business loans	44,180	51,189
- Credit cards	492,593	447,244
- Others	219,382	209,586
	4,885,592	4,420,939
Discounted bills	187,060	512,155
Gross loans and advances to customers	12,507,021	11,757,032
Allowances for impairment losses (Note 33)	(302,291)	(268,677)
- Individual assessment	(106,222)	(99,453)
- Collective assessment	(196,069)	(169,224)
Net loans and advances to customers	12,204,730	11,488,355

#### 20 Loans and advances to customers (continued)

(2) Analysed by assessment method of allowances for impairment losses

		Loans and advances	Impaired and adva		
		for which allowance are collectively assessed	for which allowance are collectively assessed	for which allowance are individually assessed	Total
	Note	(a)	(b)	(b)	
As at 30 June 2017 Gross loans and advances to customers Allowances for impairment losses  Net loans and advances to customers		12,318,269 (180,569) 12,137,700	24,287 (15,500) 8,787	164,465 (106,222) 58,243	12,507,021 (302,291) 12,204,730
As at 31 December 2016 Gross loans and advances to customers Allowances for impairment losses		11,578,342 (155,949)	22,254 (13,275)	156,436 (99,453)	11,757,032 (268,677)
Net loans and advances to customers		11,422,393	8,979	56,983	11,488,355

Loans and advances assessed on a collective basis for impairment are those graded normal or special mention.

The proportion of impaired loans and advances of the Group to gross loans and advances as at 30 June 2017 is 1.51% (as at 31 December 2016: 1.52%).

The definitions of the loan classifications stated in notes (a) and (b) above are set out in Note 59(1).

<sup>(</sup>b) Impaired loans and advances include loans for which objective evidence of impairment exists and assessed:

individually (including corporate loans and advances which are graded substandard, doubtful or loss); or

collectively; these are portfolios of homogeneous loans (including personal loans and advances which are graded substandard, doubtful or loss).

#### 20 Loans and advances to customers (continued)

## (3) Movements of allowances for impairment losses

			0 June 2017		
		Allowances for loans and advances	Allowances for impaired loans and advances		
	Note	which are collectively assessed	which are collectively assessed	which are individually assessed	Total
As at 1 January Charge for the period Release during the period Unwinding of discount Transfers out Write-offs Recoveries	(a)	155,949 24,630 - - (10) - -	13,275 3,932 - (34) (2,172) 499	99,453 40,628 (9,461) (1,520) (10,702) (14,216) 2,040	268,677 69,190 (9,461) (1,520) (10,746) (16,388) 2,539
As at 30 June		180,569	15,500	106,222	302,291
		Allowances	2016 Allowances for in	ma aire d	
		for loans and advances —	loans and adv		
	Note	which are collectively assessed	which are collectively assessed	which are individually assessed	Total
As at 1 January Charge for the year Release during the year Unwinding of discount Additions through acquisitions		157,632 - (1,840) - 8	10,789 9,948 - - 10	82,196 91,809 (10,329) (3,675) 18	250,617 101,757 (12,169) (3,675)
Transfers out Write-offs Recoveries	(a)	149 _ _	(2,808) (5,687) 1,023	(35,487) (27,960) 2,881	(38,146) (33,647) 3,904

Transfers out include the transfer of allowances for impairment losses upon disposal of non-performing loans and repossession of assets, and the relevant exchange gain or loss.

155,949

13,275

99,453

268,677

As at 31 December

#### 20 Loans and advances to customers (continued)

#### (4) Overdue loans analysed by overdue period

			30 June 2017		
	Overdue within three months	Overdue between three months and one year	Overdue between one year and three years	Overdue over three years	Total
Unsecured loans Guaranteed loans	7,762 16,722	7,882 30,018	6,053 23,049	1,112 2,420	22,809 72,209
Loans secured by tangible assets other than monetary assets  Loans secured by monetary assets	29,631 1,375	26,422 793	28,984 1,719	1,858 40	86,895 3,927
Total	55,490	65,115	59,805	5,430	185,840
As a percentage of gross loans and advances to customers	0.45%	0.52%	0.48%	0.04%	1.49%
		3	31 December 2016		
	Overdue within three months	Overdue between three months and one year	Overdue between one year and three years	Overdue over three years	Total
Unsecured loans Guaranteed loans	9,921 15,879	5,943 29,972	4,608 22,248	911 1,973	21,383 70,072
Loans secured by tangible assets other than monetary assets Loans secured by monetary assets	29,794	28,213 1,974	22,970 1,531	1,473 109	82,450 4,194
Total	56,174	66,102	51,357	4,466	178,099

Overdue loans represent loans of which the whole or part of the principal or interest are overdue for 1 day or more.

#### (5) Package sale of non-performing loans

During the half year ended 30 June 2017, the total amount of non-performing loans sold through packaged sales to external asset management companies was RMB18,990 million (for the six month period ended 30 June 2016: RMB12,297 million).

## 21 Available-for-sale financial assets

Analysed by nature

	Note	30 June 2017	31 December 2016
Debt securities Equity instruments Funds	(1) (2) (2)	1,430,117 22,336 124,165	1,348,814 22,640 262,380
Total	(3)	1,576,618	1,633,834

## (1) Debt securities Analysed by type of issuer

	Note	30 June 2017	31 December 2016
Government		879,970	772,775
Central banks		21,445	21,299
Policy banks		101,790	94,430
Banks and non-bank financial institutions		298,271	321,228
Enterprises		128,641	139,082
Total		1,430,117	1,348,814
Listed	(i)	1,403,136	1,320,530
- of which in Hong Kong		67,534	51,784
Unlisted		26,981	28,284
Total		1,430,117	1,348,814

Debt securities traded on the China Domestic Interbank Bond Market are classified in the listed category.

#### 21 Available-for-sale financial assets (continued)

Analysed by nature (continued)

(2) Equity instruments and funds

	30 June 2017	31 December 2016
Debt equity swap ("DES") investments	683	887
Other equity instruments	21,653	21,753
Funds	124,165	262,380
Total	146,501	285,020
Listed	45,995	76,525
-of which in Hong Kong	3,556	4,180
Unlisted	100,506	208,495
Total	146,501	285,020

Pursuant to the DES arrangement by the PRC government in 1999, the Group obtained equity interests of certain entities in lieu of repayments of loans granted to them. According to relevant requirements, the Group is prohibited from being involved in management of the operations of these entities. In substance, the Group does not have any control, joint control or significant influence over these entities.

As at 30 June 2017, the Group's cost of available-for-sale debt securities was RMB1,457,998 million (as at 31 December 2016: RMB1,351,960 million). The Group's cost of available-for-sale equity instruments and funds was RMB150,240 million (as at 31 December 2016: RMB293,459 million).

#### 22 Held-to-maturity investments

Analysed by type of issuer

	Note	30 June 2017	31 December 2016
Government		1,687,943	1,603,894
Central banks		441	422
Policy banks		221,992	258,080
Banks and non-bank financial institutions		376,589	456,139
Enterprises		111,922	122,931
Gross balances		2,398,887	2,441,466
Allowances for impairment losses (Note 33)		(3,032)	(3,049)
Net balances		2,395,855	2,438,417
Listed	(1)	2,368,138	2,401,617
- of which in Hong Kong		3,555	2,522
Unlisted		27,717	36,800
Total		2,395,855	2,438,417
Market value of listed securities		2,353,011	2,456,614

Debt securities traded on the China Domestic Interbank Bond Market are included in the listed category.

#### 23 Investment classified as receivables

	Note	30 June 2017	31 December 2016
Government Consideration of the Consideration of th	(1)	40,000	49,200
<ul><li>Special government bonds</li><li>Others</li></ul>	(1)	49,200 287,088	228,762
Banks and non-bank financial institutions		49,178	50,271
Enterprises		34,586	33,662
Others	(0)		
Others	(2)	55,653	147,419
Gross balances		475,705	509,314
Allowance for impairment losses (Note 33)		(1,706)	(1,351)
Net balances		473,999	507,963
Listed		330,175	281,640
- of which in Hong Kong		1,014	485
Unlisted		143,824	226,323
Total		473,999	507,963

This represents a non-negotiable bond with a nominal value of RMB49,200 million issued by the Ministry of Finance ("MOF") in 1998 to strengthen the capital base of CCB. The bond matures in 2028 and bears a fixed interest rate of 2.25% per annum. The PBOC approved the Bank's use of the special government bond as eligible assets equivalent to the surplus deposit reserve at PBOC for clearing purpose.

## 24 Investments in subsidiaries

#### (1) Investment cost

	30 June 2017	31 December 2016
CCB Financial Leasing Corporation Limited ("CCBFLCL")	8,163	8,163
CCB Brasil Financial Holding - Investimentos e Participações Ltda	6,906	6,906
CCB Life Insurance Company Limited ("CCB Life")	3,902	3,902
CCB Trust Corporation Limited ("CCB Trust")	3,409	3,409
China Construction Bank (London) Limited ("CCB London")	2,861	2,861
CCB Pension Management Corporation Limited ("CCB Pension")	1,955	1,955
China Construction Bank (Europe) S.A. ("CCB Europe")	1,629	1,629
Sino-German Bausparkasse Corporation Limited ("Sino-German")	1,502	1,502
PT Bank China Construction Bank Indonesia Tbk ("CCB Indonesia")	1,352	1,352
China Construction Bank (Malaysia) Berhad ("CCB Malaysia")	1,334	1,334
China Construction Bank (New Zealand) Limited ("CCB New Zealand")	976	976
China Construction Bank (Russia) Limited Liability Company ("CCB Russia")	851	851
Golden Fountain Finance Limited ("Golden Fountain")	676	676
CCB Principal Asset Management Corporation Limited ("CCB Principal")	130	130
CCB International Group Holdings Limited ("CCBIG")	_	=
Rural Banks	1,378	1,378
Total	37,024	37,024

The total investment amount of rural banks consists of investment costs of 27 rural banks, which are established and controlled by the Bank in substance (as at 31 December 2016: 27 rural banks).

Others include asset management plans and capital trust plan with fixed or determined payments. They will mature from July 2017 to March 2027 and bear interest rates ranging from 1.52% to 8.5% per annum. During the reporting period, matured plans have been repaid without overdue. (2)

#### 24 Investments in subsidiaries (continued)

(2) Except for CCB Indonesia, major subsidiaries of the Group are unlisted enterprises. Details of the investments in subsidiaries are as follows:

Name of company	Principal place of business	Particulars of issued and paid up capital	Principal activities	% of ownership directly held by the Bank	% of ownership indirectly held by the Bank	% of voting rights held by the Bank	Method of investment
CCBFLCL	Beijing, the PRC	RMB8,000 million	Financial leasing	100%	-	100%	Establishment
CCB Life	Shanghai, the PRC	RMB4,496 million	Insurance	51%	-	51%	Acquisition
CCB Trust	Anhui, the PRC	RMB1,527 million	Trust business	67%	-	67%	Acquisition
CCB London	London, United Kingdom	US\$200 million RMB1,500 million	Commercial banking	100%	-	100%	Establishment
CCB Europe	Luxembourg	Euro 200 million	Commercial banking	100%	-	100%	Establishment
Sino-German	Tianjin, the PRC	RMB2,000 million	House savings	75.1%	-	75.1%	Establishment
CCB Russia	Moscow, Russia	RUB4,200 million	Commercial banking	100%	-	100%	Establishment
Golden Fountain	British Virgin Islands	US\$50,000	Investment	100%	-	100%	Acquisition
CCB Principal	Beijing, the PRC	RMB200 million	Fund management services	65%	-	65%	Establishment
CCB New Zealand	Auckland New Zealand	NZD199 million	Commercial banking	100%	-	100%	Establishment
CCBIG	Hong Kong, the PRC	HK\$1	Investment	100%	-	100%	Establishment
CCB Pension	Beijing, the PRC	RMB2,300 million	Pension management	85%	-	85%	Establishment
CCB Brasil Financial Holding  – Investimentos e Participações Ltda	Sao Paulo, Brasil	R\$3,018 million	Investment	99.99%	0.01%	100%	Acquisition
CCB Indonesia	Jakarta Indonesia	IDR1,663,146 million	Commercial banking	60%	-	60%	Acquisition
CCB Malaysia	Kuala Lumpur Malaysia	MYR823 million	Commercial banking	100%	-	100%	Establishment
CCB International (Holdings) Limited ("CCBI")	Hong Kong, the PRC	US\$601 million	Investment	-	100%	100%	Acquisition
China Construction Bank (Asia) Corporation Limited ("CCB Asia")	Hong Kong, the PRC	HK\$6,511 million RMB17,600 million	Commercial banking	-	100%	100%	Acquisition
China Construction Bank (Brasil) Banco Múltiplo S/A ("CCB Brasil")	Sao Paulo, Brasil	R\$1,554 million	Commercial banking	-	99.34%	99.76%	Acquisition

<sup>(3)</sup> As at 30 June 2017, the amount of the non-controlling interests of subsidiaries was immaterial to the Group.

## 25 Interests in associates and joint ventures

(1) The movement of the Group's interests in associates and joint ventures is as follows:

	Six months ended 30 June 2017	2016
As at 1 January	7,318	4,986
Acquisition during the period/year	864	2,408
Disposal during the period/year	(1,418)	(326)
Share of profit	17	69
Cash dividend receivable	(28)	(8)
Effect of exchange difference and others	(102)	189
As at 30 June/31 December	6,651	7,318

(2) Details of the interests in major associates and joint ventures are as follows:

Name of Company	Principal place of incorporation	Particulars of issued and paid up capital	Principal activities	% of ownership held	% of voting held	Total assets at period end	Total liabilities at period end	Revenue for the period	Net profit for the period
Diamond String Limited	Hong Kong, the PRC	HK\$10,000	Property investment	50.00%	50.00%	1,722	1,424	110	48
Guangdong SOE Reorganization Development Fund (Limited Partnership)	Zhuhai, the PRC	RMB900 million	Investment management and consultancy	49.67%	33.00%	925	-	7	3
Wuhu Jianxin Dingxin Investment Management Center (Limited Partnership)	Wuhu, the PRC	RMB1,906 million	Investment management and consultancy	30.43%	30.43%	1,886	-	-	(20)
Guoji Capital Limited	Beijing, the PRC	RMB2,370 million	Investment management and consultancy	12.66%	12.66%	2,901	358	17	15

#### 26 Structured entities

#### (1) Unconsolidated structured entities

Unconsolidated structured entities of the Group include trust investment, asset management plans, fund investment, asset-backed securities and wealth management products held for investment purpose, as well as non-principal guaranteed wealth management products, trust schemes and funds, etc. which were issued or established for providing a wide range of wealth management services and collecting management fees, commission and custodian fees.

As at 30 June 2017 and 31 December 2016, the assets recognised for the Group's interests in the unconsolidated structured entities above included related investment and management fee, commission and custodian fee receivables accrued. The related carrying amount and the maximum exposure were as follows:

	30 June 2017	31 December 2016
Financial assets at fair value through profit or loss	13,583	5,408
Interest receivables	213	155
Available-for-sale financial assets	137,347	275,035
Investment classified as receivables	59,910	121,527
Interest in associates and joint ventures	3,006	4,184
Other assets	4,916	3,451
Total	218,975	409,760

For the six months ended 30 June 2017 and 2016, the income from these unconsolidated structured entities held by the Group was as follows:

	Six months en	Six months ended 30 June		
	2017	2016		
Interest income	1,266	728		
Fee and commission income	11,886	11,711		
Net trading gain	3	61		
Dividend income	677	1,297		
Net (loss)/gain arising from investment securities	(2,806)	84		
Share of loss of associates and joint ventures	(21)	(101)		
Total	11,005	13,780		

As at 30 June 2017, the balance of the non-principal guaranteed wealth management product set up by the Group amounted to RMB1,627,348 million (as at 31 December 2016: RMB1,794,708 million). For the six months ended 30 June 2017, there were debt securities purchased and sold between the Group and non-principal guaranteed wealth management products mentioned above. These transactions were based on market prices or general commercial terms. The profit and loss from these transactions were not material to the Group.

#### (2) Consolidated structured entities

The consolidated structured entities of the Group are primarily the principal guaranteed wealth management products (Note 16(2)c) and certain asset management plans and trust plan investments.

## 27 Fixed assets

	Bank premises	Construction	Equipment	Aircraft and vessels	Others	Total
	premises	in progress	Equipment	and vessers	Others	iotai
Cost/Deemed cost						
As at 1 January 2017	119,972	25,543	54,987	20,501	42,193	263,196
Additions	413	1,105	508	4,323	805	7,154
Transfer in/(out)	804	(1,338)	20	- (4 777)	514	(5.440)
Other movements	(404)	(308)	(1,222)	(1,777)	(1,399)	(5,110)
As at 30 June 2017	120,785	25,002	54,293	23,047	42,113	265,240
Accumulated depreciation						
As at 1 January 2017	(30,328)	-	(34,598)	(1,478)	(26,201)	(92,605)
Charge for the period	(2,090)	-	(2,834)	(512)	(2,014)	(7,450)
Other movements	108		1,160	84	919	2,271
As at 30 June 2017	(32,310)		(36,272)	(1,906)	(27,296)	(97,784)
Allowances for impairment losses (Note 33)						
As at 1 January 2017	(418)	_	_	(76)	(2)	(496)
Other movements	2	-	-	-	-	2
As at 30 June 2017	(416)			(76)	(2)	(494)
Net carrying value						
As at 1 January 2017	89,226	25,543	20,389	18,947	15,990	170,095
As at 30 June 2017	88,059	25,002	18,021	21,065	14,815	166,962
	David	0		Air-r-ft		
	Bank premises	Construction in progress	Equipment	Aircraft and vessels	Others	Total
Cost/Deemed cost						
As at 1 January 2016	113,844	27,274	51,305	10,440	40,338	243,201
Additions	1,602	5,286	6,423	9,909	2,318	25,538
Transfer in/(out)	4,513	(6,065)	50	· –	1,502	· –
Other movements	13	(952)	(2,791)	152	(1,965)	(5,543)
As at 31 December 2016	119,972	25,543	54,987	20,501	42,193	263,196
A commutated demonstration						
Accumulated depreciation As at 1 January 2016	(26,319)	_	(32,101)	(633)	(24,116)	(83,169)
Charge for the year	(4,016)	_	(5,070)	(852)	(3,866)	(13,804)
Other movements	7	-	2,573	7	1,781	4,368
As at 31 December 2016	(30,328)		(34,598)	(1,478)	(26,201)	(92,605)
Allowances for impairment losses						
(Note 33)						
As at 1 January 2016	(423)	-	_	(76)	(2)	(501)
Charge for the year	_	-	_	_	(46)	(46)
Other movements	5				46	51
As at 31 December 2016	(418)			(76)	(2)	(496)
Net carrying value						
As at 1 January 2016	87,102	27,274	19,204	9,731	16,220	159,531
As at 31 December 2016	89,226	25,543	20,389	18,947	15,990	170,095

#### Notes:

<sup>(1)</sup> Other movements include disposals, retirements and exchange gains or losses of fixed assets.

As at 30 June 2017, the ownership documentation for the Group's bank premises with a net carrying value of RMB21,011 million (as at 31 December 2016: RMB22,952 million) was still being finalised. However, management is of the view that the aforesaid matter would not affect the rights of the Group to these assets nor have any significant impact on the business operation of the Group. (2)

# 28 Land use rights

	Six months ended 30 June 2017	2016
Cost/Deemed cost As at 1 January Additions Disposals	21,206 1 (142)	21,217 86 (97)
As at 30 June/31 December	21,065	21,206
Amortisation As at 1 January Charge for the period/year Disposals	(6,322) (249) 	(5,844) (505) 27
As at 30 June/31 December	(6,542)	(6,322)
Allowances for impairment losses (Note 33) As at 1 January	(142)	(142)
As at 30 June/31 December	(142)	(142)
Net carrying value As at 1 January	14,742	15,231
As at 30 June/31 December	14,381	14,742

# 29 Intangible assets

3			
	Software	Others	Total
Cost/Deemed cost			
As at 1 January 2017	7,688	1,128	8,816
Additions	133	71	204
Disposals	(84)	(42)	(126)
As at 30 June 2017	7,737	1,157	8,894
Amortisation			
As at 1 January 2017	(5,851)	(358)	(6,209)
Charge for the period	(292)	(71)	(363)
Disposals	5	3	8
As at 30 June 2017	(6,138)	(426)	(6,564)
Allowances for impairment losses (Note 33)			
As at 1 January 2017	(1)	(7)	(8)
As at 30 June 2017	(1)	(7)	(8)
Net carrying value			
As at 1 January 2017	1,836	763	2,599
As at 30 June 2017	1,598	724	2,322

#### 29 Intangible assets (continued)

Software	Others	Total
6,435	959	7,394
1,307	178	1,485
(54)	(9)	(63)
7,688	1,128	8,816
(5,018)	(265)	(5,283)
(858)	(98)	(956)
25	5	30
(5,851)	(358)	(6,209)
(1)	(7)	(8)
(1)	(7)	(8)
1,416	687	2,103
1,836	763	2,599
	6,435 1,307 (54) 7,688 (5,018) (858) 25 (5,851) (1) (1)	6,435 959 1,307 178 (54) (9)  7,688 1,128  (5,018) (265) (858) (98) 25 5  (5,851) (358)  (1) (7)  (1) (7)  1,416 687

#### 30 Goodwill

(1) The goodwill is mainly attributable to the expected synergies arising from the acquisition of CCB Asia, CCB Brasil and CCB Indonesia. The movement of the goodwill is listed as follows:

	Six month ended 30 June 2017	2016
As at 1 January Additions through acquisitions Effect of exchange difference	2,947 - (79)	2,140 566 241
As at 30 June/31 December	2,868	2,947

## (2) Impairment test for CGU containing goodwill

The Group calculated the recoverable amount of the CGU using cash flow projections based on financial forecasts approved by management. The average growth rate used by the Group is consistent with the forecasts included in industry reports. The discount rate used reflects specific risks relating to the relevant segments.

Based on the result of the impairment test, no impairment losses on goodwill were recognised as at 30 June 2017 (as at 31 December 2016: nil).

## 31 Deferred tax

	30 June 2017	31 December 2016
Deferred tax assets Deferred tax liabilities	37,241 (506)	31,062 (570)
Total	36,735	30,492

# (1) Analysed by nature

	30 June 2017		31 December	2016
	Deductible/ (taxable) temporary differences	Deferred tax assets/ (liabilities)	Deductible/ (taxable) temporary differences	Deferred tax assets/ (liabilities)
Deferred tax assets  - Fair value adjustments  - Allowances for impairment losses  - Early retirement benefits and accrued salaries  - Others	13,680 129,672 19,859 (21,527)	4,409 32,321 4,902 (4,391)	1,899 111,883 24,749 (17,429)	458 27,952 6,188 (3,536)
Total	141,684	37,241	121,102	31,062
Deferred tax liabilities  - Fair value adjustments  - Allowances for impairment losses  - Others	(1,835) 43 (718)	(394) 11 (123)	(2,115) 28 (447)	(501) 7 (76)
Total	(2,510)	(506)	(2,534)	(570)

## (2) Movements of deferred tax

	Fair value adjustments	Allowances for impairment losses	Early retirement benefits and accrued salaries	Others	Total
As at 1 January 2017 Recognised in profit or loss Recognised in other comprehensive income	(43) (1,073) 5,131	27,959 4,373 —	6,188 (1,286) 	(3,612) (902) 	30,492 1,112 5,131
As at 30 June 2017	4,015	32,332	4,902	(4,514)	36,735
As at 1 January 2016 Recognised in profit or loss Recognised in other comprehensive income	(8,529) 121 8,365	31,507 (3,548)	5,945 243 —	(4,168) 556 _	24,755 (2,628) 8,365
As at 31 December 2016	(43)	27,959	6,188	(3,612)	30,492

The Group did not have significant unrecognised deferred taxation as at the end of the reporting period.

## 32 Other assets

	Note	30 June 2017	31 December 2016
Repossessed assets	(1)		
- Buildings	(1)	1,754	1,773
- Land use rights		664	745
- Others		906	955
		3,324	3,473
Clearing and settlement accounts		37,121	23,494
Fee and commission receivables		10,285	7,782
Deferred expenses		3,090	3,297
Policyholder account assets of insurance business		558	5,664
Leasehold improvements		3,407	3,489
Others		45,218	33,139
Gross balance		103,003	80,338
Allowances for impairment losses (Note 33)			
- Repossessed assets		(986)	(1,062)
- Others		(2,879)	(3,278)
Total		99,138	75,998

During the six months ended 30 June 2017, the original cost of repossessed assets disposed of by the Group amounted to RMB363 million (for the six months ended 30 June 2016: RMB17 million). The Group intends to dispose of repossessed assets through various methods including auction, competitive bidding and disposal.

## 33 Movements of allowances for impairment losses

		Six months ended 30 June 2017				
		As at	Charge/	Transfer		As at
	Note	1 January	(Write-back)	in/(out)	Write-offs	30 June
Deposits with banks and non-bank						
financial institutions	14	66	(35)	-	-	31
Placements with banks and non-bank						
financial institutions	15	123	24	4	-	151
Loans and advances to customers	20	268,677	59,729	(9,727)	(16,388)	302,291
Available for sale debt securities		1,309	282	(37)	_	1,554
Available for sale equity instruments		4,076	-	(95)	(7)	3,974
Held-to-maturity investments	22	3,049	12	(29)	_	3,032
Investment classified as receivables	23	1,351	369	(14)	-	1,706
Fixed assets	27	496	-	-	(2)	494
Land use rights	28	142	-	_	_	142
Intangible assets	29	8	-	-	-	8
Other assets	32	4,340	232	-	(707)	3,865
Total		283,637	60,613	(9,898)	(17,104)	317,248
Total		283,637	60,613	(9,898)	(17,104)	

## 33 Movements of allowances for impairment losses (continued)

				2016		
	Note	As at 1 January	Charge/ (Write-back)	Transfer in/(out)	Write-offs	As at 31 December
Deposits with banks and non-bank						
financial institutions	14	7	59	_	_	66
Placements with banks and non-bank		,	00			00
financial institutions	15	36	90	_	(3)	123
Interest receivable	19	1	_	_	(1)	-
Loans and advances to customers	20	250,617	89,588	(37,881)	(33,647)	268,677
Available for sale debt securities		1.051	217	41	_	1,309
Available for sale equity instruments		4,317	89	(330)	_	4,076
Held-to-maturity investments	22	2,033	970	46	_	3,049
Investment classified as receivables	23	1,908	(586)	29	_	1,351
Fixed assets	27	501	46	(51)	_	496
Land use rights	28	142	-	_	_	142
Intangible assets	29	8	_	_	_	8
Other assets	32	4,582	752		(994)	4,340
Total		265,203	91,225	(38,146)	(34,645)	283,637

Transfer in/(out) includes exchange differences.

## 34 Borrowings from central banks

	30 June 2017	31 December 2016
Mainland China Overseas	462,442 57,668	385,375 53,964
Total	520,110	439,339

## 35 Deposits from banks and non-bank financial institutions

# (1) Analysed by type of counterparty

	30 June 2017	31 December 2016
Banks Non-bank financial institutions	187,140 1,044,403	413,150 1,199,845
Total	1,231,543	1,612,995

## (2) Analysed by geographical sector

	30 June 2017	31 December 2016
Mainland China Overseas	1,058,096 173,447	1,442,126 170,869
Total	1,231,543	1,612,995

(2)

#### 36 Placements from banks and non-bank financial institutions

#### (1) Analysed by type of counterparty

	30 June 2017	31 December 2016
Banks	405,318	297,639
Non-bank financial institutions	39,140	24,907
Total	444,458	322,546
Analysed by geographical sector		
	30 June 2017	31 December 2016
Mainland China	153,528	118,944
Overseas	290,930	203,602
Total	444.458	322.546

#### 37 Financial liabilities at fair value through profit or loss

	30 June 2017	31 December 2016
Principal guaranteed wealth management products Financial liabilities related to precious metals Structured financial instruments	369,062 31,795 16,979	324,443 31,313 40,835
Total	417,836	396,591

The Group's financial liabilities at fair value through profit or loss are those designated at fair value through profit or loss. As at the end of reporting period, the difference between the fair value of these financial liabilities and the contractual payables at maturity is not material. The amounts of changes in the fair value of these financial liabilities that are attributable to changes in credit risk are considered not significant during the period and year presented and cumulatively as at 30 June 2017 and 31 December 2016.

#### 38 Financial assets sold under repurchase agreements

Financial assets sold under repurchase agreements by underlying assets are shown as follows:

	30 June 2017	31 December 2016
Securities  - Government bonds  - Debt securities issued by banks and non-bank financial institutions	48,410 6,515	167,088 15,640
Subtotal	54,925	182,728
Discounted bills Others	883 5,031	5,500 2,352
Total	60,839	190,580

# 39 Deposits from customers

	30 June 2017	31 December 2016
Demand deposits		
<ul><li>Corporate customers</li><li>Personal customers</li></ul>	5,551,943 3,142,307	5,206,395 3,022,447
Subtotal	8,694,250	8,228,842
Time deposits (including call deposits)  - Corporate customers  - Personal customers	3,376,910 4,203,233	3,120,699 4,053,374
Subtotal	7,580,143	7,174,073
Total	16,274,393	15,402,915

#### Deposits from customers include:

		30 June 2017	31 December 2016
(1)	Pledged deposits		
(1)	- Deposits for acceptance	100,451	99,822
	- Deposits for guarantee	94,915	80,930
	- Deposits for letter of credit	30,622	28,264
	- Others	274,449	313,110
	Total	500,437	522,126
(2)	Outward remittance and remittance payables	23,533	14,121

## 40 Accrued staff costs

		Six months ended 30 June 2017			
		As at			As at
	Note	1 January	Increased	Decreased	30 June
Salaries, bonuses, allowances and subsidies		24,813	28,666	(33,396)	20,083
Other social insurance and welfare		2,735	3,360	(3,222)	2,873
Housing funds		193	2,925	(2,929)	189
Union running costs and employee education costs		2,252	815	(748)	2,319
Post-employment benefits	(1)				
- Defined contribution plans		964	6,200	(6,394)	770
- Defined benefit plans		970	15	(374)	611
Early retirement benefits		1,940	35	(180)	1,795
Compensation to employees for termination					
of employment relationship		3		<u>-</u> _	6
Total		33,870	42,019	(47,243)	28,646

## 40 Accrued staff costs (continued)

			2016		
	Note	As at 1 January	Increased	Decreased	As at 31 December
Salaries, bonuses, allowances and subsidies		25,291	62,093	(62,571)	24,813
Other social insurance and welfare		2,288	8,997	(8,550)	2,735
Housing funds		135	6,296	(6,238)	193
Union running costs and employee education costs		2,123	2,567	(2,438)	2,252
Post-employment benefits	(1)				
- Defined contribution plans		906	12,846	(12,788)	964
- Defined benefit plans		128	842	-	970
Early retirement benefits		2,315	91	(466)	1,940
Compensation to employees for termination					
of employment relationship	_	4		(4)	3
Total		33,190	93,735	(93,055)	33,870

The Group had no overdue balance of accrued staff costs as at the end of reporting period.

#### (1) Post-employment benefits

#### (a) Defined contribution plans

	Six months ended 30 June 2017			
	As at 1 January	Increased	Decreased	As at 30 June
Basic pension insurance	664	4,596	(4,759)	501
Unemployment insurance Annuity contribution	258 	178 1,426	(176) (1,459)	225 
Total	964	6,200	(6,394)	770

		2016		
	As at			As at
	1 January	Increased	Decreased	31 December
Basic pension insurance	635	9,429	(9,400)	664
Unemployment insurance	33	485	(476)	42
Annuity contribution	238	2,932	(2,912)	258
Total	906	12,846	(12,788)	964

#### 40 Accrued staff costs (continued)

- (1) Post-employment benefits (continued)
  - (b) Defined benefit plans Supplementary retirement benefits

The Group's obligations in respect of the supplementary retirement benefits as at the end of reporting period were calculated using the projected unit credit actuarial cost method and reviewed by qualified staff (a member of Society of Actuaries of the United States of America) of an external independent actuary: Towers, Perrin, Forster & Crosby, Inc., Hong Kong.

	Present value of defined benefit plan obligations			alue of issets	Net liabilities of defined benefit plans		
	Six months ended 30 June 2017	2016	Six months ended 30 June 2017	2016	Six months ended 30 June 2017	2016	
As at 1 January	7,131	6,664	6,161	6,536	970	128	
Cost of the net defined benefit liability in profit or loss  – Interest costs	103	186	88	183	15	3	
Remeasurements of the defined benefit liability in other comprehensive income – Actuarial (gains)/losses – Returns on plan assets	(330)	919	44	80	(330)	919 (80)	
Other changes  – Benefits paid	(313)	(638)	(313)	(638)			
As at 30 June/31 December	6,591	7,131	5,980	6,161	611	970	

Interest cost was recognised in other general and administrative expenses.

Principal actuarial assumptions of the Group as at the end of reporting period are as follows:

30 June 2017	31 December 2016
3.50%	3.00%
	7.00% 12.8 years

Mortality assumptions are based on China Life Insurance Mortality Table (2010-2013) (published historical statistics in

The sensitivity of the present value of supplementary retirement benefit obligations to changes in the weighted principal assumption is:

retirement benefit obligations				
Increase in assumption by 0.25%	Decrease in assumption by 0.25%			

Impact on present value of supplementary

	increase in assumption by 0.25%	by 0.25%
Discount rate Health care cost increase rate	(134) 50	139 (48)

- As at 30 June 2017, the weighted average duration of supplementary retirement benefit obligations of the Group and the Bank is 8.3 years (As at 31 December 2016: 8.7 years).
- Plan assets of the Group are as follows:

	30 June 2017	31 December 2016
Cash and cash equivalents	160	1,185
Equity instruments	350	359
Debt instruments	5,371	4,522
Others	99	95
Total	5,980	6,161
10101		

## 41 Taxes payable

	30 June 2017	31 December 2016
Income tax	23,815	35,526
Business tax	-	68
Value added tax	8,053	7,039
Others	1,932	2,267
Total	33,800	44,900

# 42 Interest payable

30 June 2017	31 December 2016
177,980	185,018
7,307	15,801
5,653	2,312
11,257	8,199
202,197	211,330
	177,980 7,307 5,653 11,257

## 43 Provisions

	30 June 2017	31 December 2016
Litigation provisions Others	2,214 7,096	2,292 6,984
Total	9,310	9,276

## 44 Debt securities issued

	Note	30 June 2017	31 December 2016
Certificates of deposit issued	(1)	269,609	199,008
Bonds issued	(2)	60,648	47,163
Subordinated bonds issued	(3)	145,374	145,599
Eligible Tier 2 capital bonds issued	(4)	59,462	59,784
Total		535,093	451,554

<sup>(1)</sup> Certificates of deposit were mainly issued by head office, overseas branches, and Sino-German.

## 44 Debt securities issued (continued)

(2) Bonds issued

0044.04.04	0047.04.04	0.2752/	Hann Kan	1100		
2014-04-01	2017-04-01	2.375%	Hong Kong	USD	-	2,08
2014-05-28	2019-05-28	1.375%	Switzerland	CHF	2,123	2,0
2014-06-27	2017-06-27	3.45%	Switzerland	RMB	<del></del>	1,2
2014-07-02	2019-07-02	3.25%	Hong Kong	USD	4,069	4,1
2014-09-05	2017-09-05	3.35%	Taiwan	RMB	800	80
2014-09-05	2019-09-05	3.75%	Taiwan	RMB	600	60
2014-09-05	2021-09-05	4.00%	Taiwan	RMB	600	60
2014-11-18	2019-11-18	3.75%	Taiwan	RMB	1,000	1,0
2014-11-18	2021-11-18	3.95%	Taiwan	RMB	1,000	1,0
2014-11-18	2024-11-18	4.08%	Taiwan	RMB	600	60
2015-01-20	2020-01-20	3.125%	Hong Kong	USD	4,747	4,86
2015-02-11	2020-02-11	1.50%	Luxembourg	EUR	3,870	3.6
2015-06-18	2018-06-18	4.317%	Auckland	NZD	248	24
2015-06-18	2019-06-18	4.30%	Auckland	NZD	7	
2015-06-18	2020-06-18	3 month New Zealand	Auckland	NZD	124	1:
2010 00 10	2020 00 10	benchmark interest rate ±1.2%	7 (30) (13)	1125		
2015-07-16	2018-06-18	3.935%	Auckland	NZD	75	
2015-07-28	2020-07-28	3.25%	Hong Kong	USD	3.390	3.4
2015-07-20	2019-09-10	3.945%	Auckland	NZD	61	0,4
2015-09-10	2018-09-18	3 month Australia		AUD	2,083	2.00
2015-09-16	2016-09-16		Sydney	AUD	2,003	2,0
0015 10 10	0017 10 10	benchmark interest rate +1.15%		DIAD		
2015-10-19	2017-10-19	4.30%	London	RMB	990	99
2015-11-26	2017-11-26	4.00%	Hong Kong	RMB	1,000	1,00
2015-12-07	2018-09-18	3 month Australia	Sydney	AUD	16	
		benchmark interest rate +1.15%				
2015-12-29	2020-01-27	3.80%	Auckland	NZD	99	9
2016-03-30	2026-03-30	4.08%	Mainland China	RMB	3,500	3,50
2016-05-16	2019-05-16	3.10%	Auckland	NZD	50	4
2016-05-31	2019-05-31	2.38%	Hong Kong	USD	1,495	7:
2016-05-31	2021-05-31	2.75%	Hong Kong	USD	2,054	1,9
2016-08-18	2020-09-18	2.95%	Auckland	NZD	512	49
2016-10-18	2020-10-18	3.05%	Auckland	NZD	7	
2016-10-21	2021-10-21	2.25%	Hong Kong	USD	4,747	4,8
2016-11-09	2019-11-09	3.05%	Mainland China	RMB	3,200	4,0
2016-11-09	2021-11-09	3.05%	Mainland China	RMB	800	1,0
2016-12-22	2019-12-22	3.35%	Auckland	NZD	50	.,,,
2017-02-17	2020-02-17	0.63%	Luxembourg	EUR	3,867	
2017-05-05	2022-07-26	Senior Tranche A: CNLR1Y	Mainland China	RMB	876	
2017-00-00	2022-01-20	+0.18% Senior Tranche B: CNLR1Y +0.64%	Walliand Offina	TIME	010	
2017-05-31	2020-05-29	3MLIBOR+ 0.77%	Hong Kong	USD	8,137	
2017-05-31	2022-06-13	2.75%	Hong Kong	USD	4,069	
2017-00-13	2022-00-13	2.7576	Florig Korig	03D		
Total nominal value					60,866	47,40
Less: unamortised	issuance costs				(218)	(24
O	at period/year end				60,648	47,1

#### 44 Debt securities issued (continued)

(3) Subordinated bonds issued

The carrying value of the Group's subordinated bonds issued upon the approval of the PBOC, the CBRC, the HKMA and Brasil Central Bank is as follows:

Issuance date	Maturity date	Interest rate per annum	Currency	Note	30 June 2017	31 December 2016
2009-02-24	2024-02-26	4.00%	RMB	(a)	28,000	28,000
2009-08-07	2024-08-11	4.04%	RMB	(b)	10,000	10,000
2009-11-03	2019-11-04	Benchmark rate released by Brasil	BRL	(c)	410	427
		Central Bank				
2009-12-18	2024-12-22	4.80%	RMB	(d)	20,000	20,000
2010-04-27	2020-04-27	8.50%	USD	(c)	1,762	1,883
2010-07-30	2017-10-15	7.31%	USD	(c)	217	222
2011-11-03	2026-11-07	5.70%	RMB	(e)	40,000	40,000
2012-11-20	2027-11-22	4.99%	RMB	(f)	40,000	40,000
2014-08-20	2024-08-20	4.25%	USD	(g)	5,086	5,212
Total nominal value					145,475	145,744
Less: Unamortised	issuance cost				(101)	(145)
Carrying value as a	at the end of the reporting	period			145,374	145,599

- (a) The Group has an option to redeem the bonds on 26 February 2019. If they are not redeemed by the Group, the interest rate will increase to 7.00% per annum from 26 February 2019 for the next five years.
- (b) The Group has an option to redeem the bonds on 11 August 2019. If they are not redeemed by the Group, the interest rate will increase to 7.04% per annum from 11 August 2019 for the next five years.
- (c) The subordinated bonds were issued by CCB Brasil.
- (d) The Group has an option to redeem the bonds on 22 December 2019. If they are not redeemed by the Group, the interest rate will increase to 7.80% per annum from 22 December 2019 for the next five years.
- (e) The Group has an option to redeem the bonds on 7 November 2021, subject to an approval from relevant authority.
- (f) The Group has an option to redeem the bonds on 22 November 2022, subject to an approval from relevant authority.
- (g) The Group has an option to redeem the bonds on 20 August 2019, subject to an approval from relevant authority.
- (4) Eligible Tier 2 capital bonds issued

Issuance date	Maturity date	Interest rate per annum	Currency	Note	30 June 2017	31 December 2016
2014-08-15 2014-11-12 2015-05-13 2015-12-18	2029-08-18 2024-11-12 2025-05-13 2025-12-21	5.98% 4.90% 3.875% 4.00%	RMB RMB USD RMB	(a) (b) (c) (d)	20,000 2,000 13,561 24,000	20,000 2,000 13,899 24,000
Total nominal value Less: Unamortised					59,561 (99)	59,899 (115)
Carrying value as a	at the end of the reporting per	iod			59,462	59,784

- (a) The Group has an option to redeem the bonds on 18 August 2024, subject to an approval from relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when regulatory triggering events incur. Any accumulated unpaid interest will not be paid, either.
- (b) The Group has an option to redeem the bonds on 12 November 2019, subject to an approval from relevant authority. If they are not redeemed by the Group, the interest rate will be reset annually and increase by 1.538% on the basis of twelve months CNH HIBOR applicable on the interest reset date from 12 November 2019. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when regulatory triggering events incur. Any accumulated unpaid interest will not be paid, either.
- (c) The Group has an option to redeem the bonds on 13 May 2020, subject to an approval from relevant authority. If they are not redeemed by the Group, the interest rate per annum will be reset on 13 May 2020 and increase by 2.425% on the basis of five years USD treasury benchmark applicable on the interest reset date. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when regulatory triggering events incur. Any accumulated unpaid interest will not be paid, either.
- (d) The Group has an option to redeem the bonds on 21 December 2020, subject to an approval from relevant authority. These eligible Tier 2 capital bonds have the write-down feature of a Tier 2 capital instrument, which allows the Bank to write down the entire principal of the bonds when regulatory triggering events incur. Any accumulated unpaid interest will not be paid, either.

#### 45 Other liabilities

	30 June 2017	31 December 2016
Insurance related liabilities	102,677	95,892
Dividend payable (Note 51)	66,861	_
Deferred income	12,283	11,473
Cash pledged and rental income received in advance	8,561	8,259
Payment and collection clearance accounts	7,800	3,190
Capital expenditure payable	7,263	10,388
Dormant accounts	4,822	4,501
Accrued expenses	3,134	3,074
Others	34,360	30,475
Total	247,761	167,252

#### 46 Share capital and other equity instruments

#### (1) Share capital

	30 June 2017	31 December 2016
Listed in Hong Kong (H shares) Listed in Mainland China (A shares)	240,417 9,594	240,417 9,594
Total	250,011	250,011

All H and A shares are ordinary shares, have a par value of RMB1.00 per share and rank pari passu with the same rights and benefits.

#### (2) Other equity instruments

(a) Preference shares outstanding as at the end of the reporting period

						Total am	ount		
Preference shares	Issuance date	Classification	Initial interest rate	Issuance price	Quantity (million)	Original currency (USD)	(RMB)	Maturity date	Conversion conditions
2015 Offshore Preference Shares Less: Issuance fee	16 December 2015	Equity instruments	4.65%	\$20 per share	152.5	3,050	19,711 (52)	No maturity date	None
Carrying amount							19,659		

The key terms are as below:

#### (1) Dividend

The initial annual dividend rate is 4.65% and is subsequently subject to reset per agreement, but in no case shall exceed 20.4850%. The dividend is measured and paid in dollars. After such dividend being paid at the agreed dividend payout ratio, the holders of the above offshore preference shares shall not be entitled to share in the distribution of the remaining profits of the Bank together with the holders of the ordinary shares. The dividends for offshore preference shares are non-cumulative. The Bank shall be entitled to cancel any dividend for the offshore preference shares, and such cancellation shall not be deemed a default. However, until the Bank fully pays the dividends for the current dividend period, the Bank shall not make any dividend distribution to ordinary shareholders.

#### (2) Redemption

Subject to receiving the prior approval of CBRC and satisfaction of the redemption conditions precedent, all or some only of the Offshore Preference Shares may be redeemed at the discretion of the Bank on 16 December 2020 or on any dividend payment date thereafter at the redemption price which is equal to issue price plus dividends payable but not yet distributed in current period.

#### 46 Share capital and other equity instruments (continued)

- (2) Other equity instruments (continued)
  - (a) Preference shares outstanding as at the end of the reporting period (continued)
    - (3) Compulsory conversion of preference shares

When an Additional Tier 1 Capital Instrument Trigger Event occurs, that is Core Tier 1 Capital Adequacy Ratio of the Bank falling to 5.125% (or below), the Bank shall (without the need for the consent of offshore preference shareholders) convert all or some only of the preference shares in issue into such number of H shares which will be sufficient to restore the Bank's Core Tier 1 Capital Adequacy Ratio to above 5.125% according to contract; When a Tier 2 Capital Instrument Trigger Event occurs, the Bank shall (without the need for the consent of offshore preference shareholders) convert all of the offshore preference shares in issue into such number of H shares according to contract. Tier 2 Capital Instrument Trigger Event is defined as the earlier of: (i) the CBRC having decided that without a conversion or write-off the Bank would become non-viable; and (ii) the relevant authorities having decided that a public sector injection of capital or equivalent support is necessary, without which the Bank would become non-viable. Once a preference share has been converted, it will not be restored in any circumstances. When the compulsory conversion of offshore preference shares occurs, the Bank shall report to the CBRC for approval and decision.

The Bank classifies offshore preference shares issued as an equity instrument and presented as an equity item on statements of financial position. Capital raised from the issuance of the above offshore preference shares, after deduction of the expenses relating to the issuance, was wholly used to replenish the Bank's additional tier 1 capital and to increase its capital adequacy ratio.

#### (b) Changes in preference shares outstanding

	1 Janua	ary 2017	Increase/(Decrease)		30 June 2017		
Preference Shares	Amount (million shares)	Carrying value (RMB million)	Amount (million shares)	Carrying value (RMB million)	Amount (million shares)	Carrying value (RMB million)	
2015 Offshore Preference Shares	152.5	19,659	-	-	152.5	19,659	

#### (c) Interests attributable to the holders of equity instruments

Item	S	30 June 2017	31 December 2016
1.	Total equity attributable to equity holders of the Bank	1,628,445	1,576,500
	(1) Equity attributable to ordinary shareholders of the Bank	1,608,786	1,556,841
	(2) Equity attributable to other equity holders of the Bank	19,659	19,659
	Of which: net profit	-	1,067
	dividends received	-	1,067
2.	Total equity attributable to non-controlling interests	16,157	13,154
	(1) Equity attributable to non-controlling interests of ordinary shares	12,736	13,154
	(2) Equity attributable to non-controlling interests of other equity instruments	3,421	_

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#### 47 Capital reserve

	30 June 2017	31 December 2016
Share premium Cash flow hedge reserve Others	134,543 23 (59)	134,543 (150) (433)
Total	134,507	133,960

#### 48 Investment revaluation reserve

The changes in fair value of available-for-sale financial assets were recognised in "investment revaluation reserve". Movements of investment revaluation reserve are as follows:

Six	months ended 30 June 201	7
Before-tax amount	Tax (expense)/benefit	Net-of-tax amount
(1,381)	405	(976)
(25,680) 1,549	6,358 (387)	(19,322) 1,162
(24,131)	5,971	(18,160)
221 3,053	(55) (763)	166 2,290
3,274	(818)	2,456
(22,238)	5,558	(16,680)
	2016	
Before-tax amount	Tax (expense)/benefit	Net-of-tax amount
30,791	(7,733)	23,058
(20,531) (6,401)	5,228 1,600	(15,303) (4,801)
(26,932)	6,828	(20,104)
306	(77)	
(5,546)	1,387	229 (4,159)
		229 (4,159) (3,930)
	(25,680) 1,549 (24,131)  221 3,053 3,274 (22,238)  Before-tax amount 30,791 (20,531) (6,401)	Refore-tax amount   Tax (expense)/benefit

#### 49 Surplus reserve

Surplus reserves consist of statutory surplus reserve fund and discretionary surplus reserve fund.

The Bank is required to allocate 10% of its net profit, as determined under the Accounting Standards for Business Enterprises and other relevant requirements issued by the MOF on 15 February 2006. After making appropriations to the statutory surplus reserve fund, the Bank may also allocate its net profit to the discretionary surplus reserve fund upon approval by shareholders in their annual general meetings.

#### 50 General reserve

The general reserve of the Group as at the end of the reporting period is set up based on the requirement of:

	Note	30 June 2017	31 December 2016
MOF	(1)	240,161	205,933
Hong Kong Banking Ordinance	(2)	2,124	2,124
Other regulatory bodies in Mainland China	(3)	2,596	2,546
Other overseas regulatory bodies		575	590
Total		245,456	211,193

- (1) Pursuant to relevant regulations issued by the MOF, the Bank has to appropriate a certain amount of its net profit as general reserve to cover potential losses against its assets. In accordance with the 'Regulation on Management of Financial Institutions for Reserves' (Cai Jin [2012] No. 20), issued by the MOF on 30 March 2012, the general reserve balance for financial institutions should not be lower than 1.5% of the ending balance of gross risk-bearing assets.
- (2) Pursuant to requirements of the Hong Kong Banking Ordinance, the Group's banking operations in Hong Kong are required to set aside amounts in a regulatory reserve in respect of losses which it will, or may, incur on loans and advances to customers, in addition to impairment losses recognised in accordance with the accounting policies of the Group. Transfers to and from the regulatory reserve are made through retained earnings.
- (3) Pursuant to the relevant regulatory requirements in Mainland China, the Bank's subsidiaries are required to appropriate a certain amount of its net profit as general reserve.

#### 51 Profit distribution

In the Annual General Meeting held on 15 June 2017, the shareholders approved the profit distribution for the year ended 31 December 2016. The Bank appropriated cash dividend for the year ended 31 December 2016 in an aggregate amount of RMB69,503 million.

#### 52 Notes to cash flow statement

Cash and cash equivalents

	30 June 2017	31 December 2016	30 June 2016
Cash	70,031	73.296	67,110
Surplus deposit reserves with central banks	227,539	183,764	91,940
Demand deposits with banks and non-bank financial institutions  Deposits with banks and non-bank financial institutions with	71,487	60,921	70,301
original maturity with or within three months  Placements with banks and non-bank financial institutions with	144,786	229,622	246,876
original maturity with or within three months	75,832	51,521	55,468
Total	589,675	599,124	531,695

#### 53 Transferred financial assets

The Group enters into transactions in the normal course of business by which it transfers recognised financial assets to third parties or to structured entities. In some cases where these transfers may give rise to full or partial derecognition of the financial assets concerned. In other cases where the transferred assets do not qualify for derecognition as the Group has retained substantially all the risks and rewards of these assets, the Group continued to recognise the transferred assets.

#### Securities lending transactions

Transferred financial assets that do not qualify for derecognition mainly include debt securities lent to counterparties under securities lending agreements. The counterparties are allowed to sell or repledge those securities lent under agreements to repurchase in the absence of default by the Group, but has an obligation to return the securities at the maturity of the contract. The Group has determined that it retains substantially all the risks and rewards of these securities and therefore has not derecognized them. As at 30 June 2017, the carrying value of debt securities lent to counterparties was RMB38,215 million (as at 31 December 2016: RMB36,577 million).

#### Credit assets securitisation transactions

The Group enters into securitisation transactions in normal course of business by which it transfers credit assets to structured entities which issue asset-backed securities to investors. The Group retains interests in the form of subordinated tranches which would give rise to the Group's continuing involvement in the transferred assets. Those financial assets are recognised on the statement of financial positions to the extent of the Group's continuing involvement.

As at 30 June 2017, loans with an original carrying amount of RMB89,509 million (as at 31 December 2016: RMB69,530 million) have been securitised by the Group under arrangements in which the Group retained a continuing involvement in such assets. As at 30 June 2017, the carrying amount of assets that the Group continued to recognise was RMB6,632 million (as at 31 December 2016: RMB5,156 million). The carrying amount of continuing involvement assets and liabilities that the Group continued to recognise was RMB6,706 million as at 30 June 2017 (as at 31 December 2016: RMB5,216 million).

#### 54 Operating segments

The Group has presented the operating segments in a manner consistent with the way in which information is reported internally to the Group's chief operating decision makers for the purposes of resource allocation and performance assessment. Measurement of segment assets and liabilities and segment income and results is based on the Group's accounting policies.

Transactions between segments are conducted under normal commercial terms and conditions. Internal charges and transfer prices are determined with reference to market rates and have been reflected in the performance of each segment. Net interest income and expense arising from internal charges and transfer pricing adjustments are referred to as "internal net interest income/expense". Interest income and expense earned from third parties are referred to as "external net interest income/expense".

Segment revenues, results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Segment income and results are determined before intra-group transactions are eliminated as part of the consolidation process. Segment capital expenditure is the total cost incurred during the period to acquire fixed assets, intangible assets and other long-term assets.

#### (1) Geographical segments

The Group operates principally in Mainland China with branches covering all provinces, autonomous regions and municipalities directly under the central government, and has several subsidiaries located in Mainland China. The Group also has bank branch operations in Hong Kong, Macau, Taiwan, Singapore, Frankfurt, Johannesburg, Tokyo, Seoul, New York, Sydney, Ho Chi Minh City, Luxembourg, Toronto, London, Zurich, Dubai, Chile and certain subsidiary operations in Hong Kong, London, Moscow, Luxembourg, British Virgin Islands, Auckland, Jakarta, San Paulo and Kuala Lumpur.

In presenting information on the basis of geographical segments, operating income is allocated based on the location of the branches and subsidiaries that generate the income. Segment assets, liabilities and capital expenditure are allocated based on their geographical location.

Geographical segments of the Group, as defined for management reporting purposes, are defined as follows:

- "Yangtze River Delta" refers to the following areas where the tier-1 branches and the subsidiaries of the Bank operate: Shanghai Municipality, Jiangsu Province, Zhejiang Province, City of Ningbo and City of Suzhou;
- "Pearl River Delta" refers to the following areas where the tier-1 branches of the Bank operate: Guangdong Province, City of Shenzhen, Fujian Province and City of Xiamen;
- "Bohai Rim" refers to the following areas where the tier-1 branches and the subsidiaries of the Bank operate: Beijing Municipality, Shandong Province, Tianjin Municipality, Hebei Province and City of Qingdao;
- the "Central" region refers to the following areas where the tier-1 branches and the subsidiaries of the Bank operate: Shanxi Province, Guangxi Autonomous Region, Hubei Province, Henan Province, Hunan Province, Jiangxi Province, Hainan Province and Anhui Province;
- the "Western" region refers to the following areas where the tier-1 branches and the subsidiaries of the Bank operate: Sichuan Province, Chongqing Municipality, Guizhou Province, Yunnan Province, Tibet Autonomous Region, Inner Mongolia Autonomous Region, Shaanxi Province, Gansu Province, Qinghai Province, Ningxia Autonomous Region and Xinjiang Autonomous Region; and
- the "Northeastern" region refers to the following areas where the tier-1 branches and the subsidiaries of the Bank operate:
   Liaoning Province, Jilin Province, Heilongjiang Province and City of Dalian.

# (1) Geographical segments (continued)

	Six months ended 30 June 2017								
	Yangtze River Delta	Pearl River Delta	Bohai Rim	Central	Western	Northeastern	Head Office	Overseas	Total
External net interest income Internal net interest income/	22,934	20,989	18,716	24,487	25,768	5,568	92,533	6,859	217,854
(expense)	11,957	9,481	16,697	14,867	12,685	6,186	(68,209)	(3,664)	
Net interest income	34,891	30,470	35,413	39,354	38,453	11,754	24,324	3,195	217,854
Net fee and commission income	10,349	10,270	11,012	10,754	6,742	2,964	14,875	1,114	68,080
Net trading gain/(loss)	627 580	815	539	176 93	264 6	69	(219) 146	571 155	2,842 980
Dividend income  Net (loss)/gain arising from	580	-	-	93	б	-	140	100	980
investment securities	(46)	-	23	91	-	-	(2,013)	313	(1,632)
Other operating income, net	700	485	762	238	1,318	85	5,074	6,347	15,009
Operating income	47,101	42,040	47,749	50,706	46,783	14,872	42,187	11,695	303,133
Operating expenses	(10,489)	(9,075)	(11,793)	(13,344)	(11,856)	(5,192)	(5,181)	(3,617)	(70,547)
Impairment losses	(5,993)	(8,196)	(16,180)	(10,815)	(10,354)	(5,503)	(2,749)	(720)	(60,510)
Share of (loss)/profit of associates									
and joint ventures				(6)				23	17
Profit before tax	30,619	24,769	19,776	26,541	24,573	4,177	34,257	7,381	172,093
Capital expenditure	469	452	3,227	451	327	175	167	2,023	7,291
Depreciation and amortisation	1,266	867	1,561	1,656	1,341	700	792	423	8,606
					30 June 2017				
Segment assets Interests in associates and	4,538,339	3,431,225	4,929,195	3,972,183	3,321,063	1,119,927	8,368,693	1,875,220	31,555,845
joint ventures			23	4,235				2,393	6,651
	4,538,339	3,431,225	4,929,218	3,976,418	3,321,063	1,119,927	8,368,693	1,877,613	31,562,496
Deferred tax assets Elimination									37,241 (9,907,670)
Total assets									21,692,067
Segment liabilities	4,509,196	3,415,903	4,893,547	3,949,665	3,304,747	1,115,644	6,975,171	1,790,756	29,954,629
Deferred tax liabilities Elimination									506 (9,907,670)
Total liabilities									20,047,465
Off-balance sheet credit commitments	646,719	530,194	846,851	503,758	362,853	158,382	2,500	246,205	3,297,462

# (1) Geographical segments (continued)

Six months er	ided 30	June	2016
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	Yangtze River Delta	Pearl River Delta							
	_	Tilvel Della	Bohai Rim	Central	Western	Northeastern	Head Office	Overseas	Total
External net interest income	20,515	18,244	18,343	22,645	25,019	5,998	96,397	3,829	210,990
Internal net interest income/ (expense)	13,794	10,678	17,373	14,805	11,998	6,203	(74,536)	(315)	
Net interest income	34,309	28,922	35,716	37,450	37,017	12,201	21,861	3,514	210,990
Net fee and commission income Net trading gain/(loss)	12,115 456	10,595 319	12,096 (123)	10,595 108	7,741 91	3,377 11	9,705 524	966 310	67,190 1,696
Dividend income  Net gain arising from investment	1,134	4	1	168	-	-	1	97	1,405
securities Other operating income, net	559 510	431	748	518 308	85 1,552	77	5,728 1,084	2,351	7,337 7,061
Operating income	49,083	40,271	48,438	49,147	46,486	15,666	38,903	7,685	295,679
Operating expenses Impairment losses Share of (loss)/profit of associates	(12,834) (10,667)	(10,326) (9,129)	(13,272) (5,900)	(14,792) (8,525)	(13,128) (8,557)	(5,491) (2,912)	(6,336) (116)	(2,937) (804)	(79,116) (46,610)
and joint ventures				(98)				23	(75)
Profit before tax	25,582	20,816	29,266	25,732	24,801	7,263	32,451	3,967	169,878
Capital expenditure Depreciation and amortisation	266 1,209	205 808	4,094 1,292	301 1,495	238 1,225	79 633	139 804	4,788 337	10,110 7,803
				31	December 2010	6			
Segment assets	3,287,924	2,248,437	2,341,529	3,223,419	2,745,765	966,670	8,456,699	1,663,306	24,933,749
Interests in associates and joint ventures			31	4,184				3,103	7,318
	3,287,924	2,248,437	2,341,560	3,227,603	2,745,765	966,670	8,456,699	1,666,409	24,941,067
Deferred tax assets Elimination									31,062 (4,008,424)
Total assets									20,963,705
Segment liabilities	3,292,293	2,252,473	2,325,284	3,220,764	2,742,194	966,764	7,020,522	1,561,611	23,381,905
Deferred tax liabilities Elimination									570 (4,008,424)
Total liabilities									19,374,051
Off-balance sheet credit	570,239	403,398	699,060	418,924	318,757	151,838	2,800	159,510	2,724,526

#### (2) Business segments

Business segments, as defined for management reporting purposes, are as follows:

#### Corporate banking

This segment represents the provision of a range of financial products and services to corporations, government agencies and financial institutions. The products and services include corporate loans, trade financing, deposit taking and wealth management services, agency services, financial consulting and advisory services, cash management services, remittance and settlement services, custody services and guarantee services, etc.

#### Personal banking

This segment represents the provision of a range of financial products and services to individual customers. The products and services comprise personal loans, deposit taking and wealth management services, card business, remittance services and agency services, etc.

#### Treasury business

This segment covers the Group's treasury operations. The treasury enters into inter-bank money market transactions, repurchase and resale transactions, and invests in debt securities. It also trades in derivatives and foreign currency for its own account. The treasury carries out customer-driven derivatives, foreign currency and precious metal trading. Its function also includes the management of the Group's overall liquidity position, including the issuance of debt securities.

#### Others

These represent equity investments and the revenues, results, assets and liabilities of overseas branches and subsidiaries.

		Six mon	iths ended 30 Jun	ie 2017	
	Corporate	Personal	Treasury		
	banking	banking	business	Others	Total
External net interest income	74,962	45,631	85,334	11,927	217,854
Internal net interest income/(expenses)	32,513	40,090	(70,550)	(2,053)	· -
Net interest income	107,475	85,721	14,784	9,874	217,854
Net fee and commission income	18,612	33,708	13,151	2,609	68,080
Net trading (loss)/gain	(3,149)	(207)	5,851	347	2,842
Dividend income	-	-	-	980	980
Net (loss)/gain arising from investment securities	-	-	(1,759)	127	(1,632)
Other operating (expense)/income, net	(97)	330	4,195	10,581	15,009
Operating income	122,841	119,552	36,222	24,518	303,133
On south and a south and a south a sou	(04.500)	(05.075)	(4.404)	(5.070)	(70.547)
Operating expenses	(24,538)	(35,875)	(4,464)	(5,670)	(70,547)
Impairment losses Share of profit of associates and joint ventures	(51,045)	(7,634)	(709)	(1,122) 17	(60,510) 17
Share of profit of associates and joint ventures					
Profit before tax	47,258	76,043	31,049	17,743	172,093
Capital expenditure	864	1,345	161	4,921	7,291
Depreciation and amortisation	2,796	4,353	523	934	8,606
			30 June 2017		
Segment assets	6,997,247	4,994,256	8,321,900	1,735,530	22,048,933
Interests in associates and joint ventures				6,651	6,651
	6,997,247	4,994,256	8,321,900	1,742,181	22,055,584
Deferred tax assets					07.044
Elimination					37,241 (400,758)
Elittillation					
Total assets					21,692,067
Segment liabilities	9,873,586	7,527,570	800,584	2,245,977	20,447,717
Deferred tax liabilities					506
Elimination					(400,758)
Total liabilities					20,047,465
Off-balance sheet credit commitments	2,307,916	732,672	_	256,874	3,297,462

# (2) Business segments (continued)

		Six month	hs ended 30 June 2	2016	
	Corporate banking	Personal banking	Treasury business	Others	Total
External net interest income Internal net interest income/(expenses)	92,191 17,707	26,518 52,708	84,303 (68,269)	7,978 (2,146)	210,990
Net interest income	109,898	79,226	16,034	5,832	210,990
Net fee and commission income Net trading (loss)/gain Dividend income Net gain arising from investment securities Other operating (expense)/income, net	21,814 (3,157) - - (6)	33,195 213 - - 104	12,598 4,366 - 5,698 7,432	(417) 274 1,405 1,639 (469)	67,190 1,696 1,405 7,337 7,061
Operating income	128,549	112,738	46,128	8,264	295,679
Operating expenses Impairment losses Share of profit of associates and joint ventures	(28,987) (32,348) 	(39,860) (12,933) —	(4,610) (59)	(5,659) (1,270) (75)	(79,116) (46,610) (75)
Profit before tax	67,214	59,945	41,459	1,260	169,878
Capital expenditure Depreciation and amortisation	551 2,534	903 4,154	93 428	8,563 687	10,110 7,803
		31	December 2016		
Segment assets Interests in associates and joint ventures	7,064,795	4,522,379	8,195,103 	1,564,749 7,318	21,347,026 7,318
	7,064,795	4,522,379	8,195,103	1,572,067	21,354,344
Deferred tax assets Elimination					31,062 (421,701)
Total assets					20,963,705
Segment liabilities	9,780,961	7,169,317	834,943	2,009,961	19,795,182
Deferred tax liabilities Elimination					570 (421,701)
Total liabilities					19,374,051
Off-balance sheet credit commitments	1,917,363	647,498	-	159,665	2,724,526

# 55 Entrusted lending business

As at the end of the reporting period, the entrusted loans and funds were as follows:

	30 June 2017	31 December 2016
Entrusted loans	2,601,104	2,398,103
Entrusted funds	2,601,104	2,398,103

# 56 Pledged assets

## (1) Assets pledged as security

(a) Carrying value of pledged assets analysed by category

	30 June 2017	31 December 2016
Discounted bills Bonds Others	883 603,262 5,031	5,500 655,915 2,352
Total	609,176	663,767

(b) Carrying value of pledged assets analysed by classification in the statement of financial position

	30 June 2017	31 December 2016
Financial assets at fair value through profit or loss	8,245	9,810
Loans and advances to customers	2,042	6,506
Available-for-sale financial assets	53,470	9,558
Held-to-maturity investments	471,985	566,474
Investment classified as receivables	72,653	71,100
Other assets	781	319
Total	609,176	663,767

## (2) Collateral accepted as securities for assets

The Group conducts resale agreements under usual and customary terms of placements, and holds collateral for these transactions. As at 30 June 2017 and 31 December 2016, the Group did not hold any collateral for resale agreements, which it was permitted to sell or repledge in the absence of default for the transactions.

# 57 Commitments and contingent liabilities

## (1) Credit commitments

Credit commitments take the form of undrawn loan facilities which are approved and contracted, unutilised credit card limits, financial guarantees, letters of credit etc. The Group assesses and makes allowance for any probable losses accordingly.

The contractual amounts of loans and credit card commitments represent the cash outflows should the contracts be fully drawn upon. The amounts of guarantees and letters of credit represent the maximum potential loss that would be recognised if counterparties failed completely to perform as contracted. Acceptances comprise undertakings by the Group to pay bills of exchange drawn on customers.

As credit commitments may expire without being drawn upon, the total of the contractual amounts set out in the following table do not represent the expected future cash outflows.

	30 June 2017	31 December 2016
Loan commitments		
with an original maturity under one year	260,461	191,077
- with an original maturity of one year or over	505,463	383,530
Credit card commitments	774,623	690,144
	1,540,547	1,264,751
Bank acceptances	313,086	296,606
Financing guarantees	126,398	107,160
Non-financing guarantees	867,513	776,775
Sight letters of credit	36,386	37,383
Usance letters of credit	259,258	160,141
Others	154,274	81,710
Total	3,297,462	2,724,526

# (2) Credit risk-weighted amount

The credit risk-weighted amount refers to the amount as computed in accordance with the rules set out by the CBRC and depends on the status of the counterparty and the maturity characteristics.

	30 June 2017	31 December 2016
Credit risk-weighted amount of contingent liabilities and commitments	1,212,853	1,073,108

# 57 Commitments and contingent liabilities (continued)

## (3) Operating lease commitments

The Group leases certain property and equipment under operating leases, which typically runs for an initial period of one to five years and may include an option to renew the lease when all terms are renegotiated. As at the end of the reporting period, the future minimum lease payments under non-cancellable operating leases for property and equipment were as follows:

	30 June 2017	31 December 2016
Within one year	5,587	5,717
After one year but within two years	4,128	4,396
After two years but within three years	2,991	3,194
After three years but within five years	3,425	5,076
After five years	2,093	2,756
Total	18,224	21,139

## (4) Capital commitments

As at the end of the reporting period, the Group had capital commitments as follows:

	30 June 2017	31 December 2016
Contracted for	8,826	9,294

## (5) Underwriting obligations

As at 30 June 2017, there was no unexpired underwriting commitment of the Group (as at 31 December 2016: nil).

#### (6) Government bonds redemption obligations

As an underwriting agent of PRC government bonds, the Group has the responsibility to buy back those bonds sold by it should the holders decide to early redeem the bonds held. The redemption price for the bonds at any time before their maturity date is based on the coupon value plus any interest unpaid and accrued up to the redemption date. Accrued interest payables to the bond holders are calculated in accordance with relevant rules of the MOF and the PBOC. The redemption price may be different from the fair value of similar instruments traded at the redemption date.

The redemption obligations, which represent the nominal value of government bonds underwritten and sold by the Group, but not yet matured as at 30 June 2017, were RMB78,065 million (as at 31 December 2016: RMB75,695 million).

## (7) Outstanding litigation and disputes

As at 30 June 2017, the Group was the defendant in certain pending litigation and disputes with gross claims of RMB7,329 million (as at 31 December 2016: RMB7,783 million). Provisions have been made for the estimated losses arising from such litigations based upon the opinions of the Group's internal and external legal counsels (Note 43). The Group considers that the provisions made are reasonable and adequate.

## (8) Provision against commitments and contingent liabilities

The Group assessed and made provisions for any probable outflow of economic benefits in relation to the above commitments and contingent liabilities in accordance with its accounting policies.

# 58 Related party relationships and transactions

(1) Transactions with parent companies and their affiliates

The parent companies of the Group are CIC and Huijin.

Approved by the State Council, CIC was established on 29 September 2007 with a registered capital of RMB1,550 billion. As a wholly owned subsidiary of CIC, Huijin exercises its rights and obligations as an investor on behalf of the PRC government.

Huijin was incorporated on 16 December 2003 as a wholly state-owned investment company. It was registered in Beijing with a registered capital of RMB828,209 million. Its principal activities are equity investments as authorised by the State Council, without engaging in other commercial operations. As at 30 June 2017, Huijin directly held 57.11% shares of the Bank.

The related companies under parent companies include the subsidiaries under parent companies and other associates and joint ventures.

The Group's transactions with parent companies and their affiliates mainly include deposit taking, entrusted asset management, operating leases, lending, purchase and sale of debt securities, money market transactions and inter-bank clearing. These transactions are priced based on market prices and conducted under normal commercial terms.

The Group has issued subordinated debts with a nominal value of RMB145,475 million (as at 31 December 2016: RMB145,744 million). These are bearer bonds and tradable in secondary market. Accordingly, the Group has no information in respect of the amount of the bonds held by the affiliates of parent companies as at the end of the reporting period.

#### (a) Transactions with parent companies

In the ordinary course of the business, material transactions that the Group entered into with parent companies are as follows:

#### Amounts

## Six months ended 30 June

	201	17	20	16
	Amount	Ratio to similar transactions	Amount	Ratio to similar transactions
Interest income Interest expense	230 81	0.06% 0.06%	230 73	0.07% 0.05%

#### Balances outstanding as at the end of the reporting period

	30 June	2017	31 December	er 2016
	Balance	Ratio to similar transactions	Balance	Ratio to similar transactions
Loans and advances to customers	18,000	0.15%	_	0.00%
Held-to-maturity investments	12,770	0.53%	12,770	0.52%
Interest receivable	379	0.34%	151	0.15%
Deposits from customers	2,037	0.01%	865	0.01%
Interest payable	8	0.00%	6	0.00%
Credit commitments	288	0.01%	288	0.01%

## 58 Related party relationships and transactions (continued)

- (1) Transactions with parent companies and their affiliates (continued)
  - Transactions with the affiliates of parent companies

In the ordinary course of the business, material transactions that the Group entered into with the affiliates of parent companies are as follows:

## Amounts

## Six months ended 30 June

		2017		2016	
			Ratio to similar		Ratio to similar
	Note	Amount	transactions	Amount	transactions
Interest income		13,317	3.66%	17,708	5.11%
Interest expense		7,700	5.29%	1,844	1.36%
Fee and commission income		40	0.05%	55	0.08%
Fee and commission expense		89	1.46%	45	1.21%
Operating expenses	(i)	476	0.71%	555	0.85%

Balances outstanding as at the end of the reporting period

Placements with banks and non-bank financial institutions         80,812         31.39%         69,487         26           Financial assets at fair value through profit or loss         9,963         1.66%         8,111         1           Positive fair value of derivatives         1,612         3.31%         3,581         3           Financial assets held under resale agreements         17,147         6.13%         10,897         10           Interest receivable         10,211         9.25%         14,606         14           Loans and advances to customers         23,521         0.19%         53,297         0           Available for sale financial assets         171,951         10.91%         234,915         14           Held-to-maturity investments         350,485         14,63%         419,087         17           Investment classified as receivables         33,754         7.12%         46,959         9           Other assets         (ii)         4         0.00%         80         0           Deposits from banks and non-bank         0         0         0         0	
Deposits with banks and non-bank financial institutions   30,406   10.36%   72,746   14	nilar
Financial institutions   30,406   10.36%   72,746   14	ions
Financial institutions   30,406   10.36%   72,746   14	
Placements with banks and non-bank financial institutions         80,812         31.39%         69,487         26           Financial assets at fair value through profit or loss         9,963         1.66%         8,111         1           Positive fair value of derivatives         1,612         3.31%         3,581         3           Financial assets held under resale agreements         17,147         6.13%         10,897         10           Interest receivable         10,211         9.25%         14,606         14           Loans and advances to customers         23,521         0.19%         53,297         0           Available for sale financial assets         171,951         10.91%         234,915         14           Held-to-maturity investments         350,485         14.63%         419,087         17           Investment classified as receivables         33,754         7.12%         46,959         9           Other assets         (ii)         4         0.00%         80         0           Deposits from banks and non-bank financial institutions         (iii)         102,098         8.29%         34,485         2	
non-bank financial institutions         80,812         31.39%         69,487         26           Financial assets at fair value through profit or loss         9,963         1.66%         8,111         1           Positive fair value of derivatives         1,612         3.31%         3,581         3           Financial assets held under resale agreements         17,147         6.13%         10,897         10           Interest receivable         10,211         9.25%         14,606         14           Loans and advances to customers         23,521         0.19%         53,297         0           Available for sale financial assets         171,951         10.91%         234,915         14           Held-to-maturity investments         350,485         14.63%         419,087         17           Investment classified as receivables         33,754         7.12%         46,959         9           Other assets         (ii)         4         0.00%         80         0           Deposits from banks and non-bank financial institutions         (iii)         102,098         8.29%         34,485         2	71%
Financial assets at fair value through profit or loss         9,963         1.66%         8,111         1           Positive fair value of derivatives         1,612         3.31%         3,581         3           Financial assets held under resale agreements         17,147         6.13%         10,897         10           Interest receivable         10,211         9.25%         14,606         14           Loans and advances to customers         23,521         0.19%         53,297         0           Available for sale financial assets         171,951         10.91%         234,915         14           Held-to-maturity investments         350,485         14,63%         419,087         17           Investment classified as receivables         33,754         7.12%         46,959         9           Other assets         (ii)         4         0.00%         80         0           Deposits from banks and non-bank financial institutions         (iii)         102,098         8.29%         34,485         2	
profit or loss         9,963         1.66%         8,111         1           Positive fair value of derivatives         1,612         3.31%         3,581         3           Financial assets held under resale agreements         17,147         6.13%         10,897         10           Interest receivable         10,211         9.25%         14,606         14           Loans and advances to customers         23,521         0.19%         53,297         0           Available for sale financial assets         171,951         10.91%         234,915         14           Held-to-maturity investments         350,485         14,63%         419,087         17           Investment classified as receivables         33,754         7.12%         46,959         9           Other assets         (ii)         4         0.00%         80         0           Deposits from banks and non-bank financial institutions         (iii)         102,098         8.29%         34,485         2	66%
Positive fair value of derivatives         1,612         3.31%         3,581         3           Financial assets held under resale agreements         17,147         6.13%         10,897         10           Interest receivable         10,211         9.25%         14,606         14           Loans and advances to customers         23,521         0.19%         53,297         0           Available for sale financial assets         171,951         10.91%         234,915         14           Held-to-maturity investments         350,485         14.63%         419,087         17           Investment classified as receivables         33,754         7.12%         46,959         9           Other assets         (ii)         4         0.00%         80         0           Deposits from banks and non-bank financial institutions         (iii)         102,098         8.29%         34,485         2	
Financial assets held under resale agreements 17,147 6.13% 10,897 10 Interest receivable 10,211 9.25% 14,606 14 Loans and advances to customers 23,521 0.19% 53,297 0 Available for sale financial assets 171,951 10.91% 234,915 14 Held-to-maturity investments 350,485 14.63% 419,087 17 Investment classified as receivables 33,754 7.12% 46,959 9 Other assets (ii) 4 0.00% 80 0 Deposits from banks and non-bank financial institutions (iii) 102,098 8.29% 34,485 2	66%
agreements         17,147         6.13%         10,897         10           Interest receivable         10,211         9.25%         14,606         14           Loans and advances to customers         23,521         0.19%         53,297         0           Available for sale financial assets         171,951         10.91%         234,915         14           Held-to-maturity investments         350,485         14.63%         419,087         17           Investment classified as receivables         33,754         7.12%         46,959         9           Other assets         (ii)         4         0.00%         80         0           Deposits from banks and non-bank financial institutions         (iii)         102,098         8.29%         34,485         2	99%
Interest receivable         10,211         9.25%         14,606         14           Loans and advances to customers         23,521         0.19%         53,297         0           Available for sale financial assets         171,951         10.91%         234,915         14           Held-to-maturity investments         350,485         14.63%         419,087         17           Investment classified as receivables         (ii)         4         0.00%         80         0           Other assets         (ii)         4         0.00%         80         0           Deposits from banks and non-bank financial institutions         (iii)         102,098         8.29%         34,485         2	
Loans and advances to customers         23,521         0.19%         53,297         0           Available for sale financial assets         171,951         10.91%         234,915         14           Held-to-maturity investments         350,485         14.63%         419,087         17           Investment classified as receivables         (ii)         4         0.00%         46,959         9           Other assets         (ii)         4         0.00%         80         0         0           Deposits from banks and non-bank financial institutions         (iii)         102,098         8.29%         34,485         2	56%
Available for sale financial assets       171,951       10.91%       234,915       14         Held-to-maturity investments       350,485       14.63%       419,087       17         Investment classified as receivables       33,754       7.12%       46,959       9         Other assets       (ii)       4       0.00%       80       0         Deposits from banks and non-bank financial institutions       (iii)       102,098       8.29%       34,485       2	37%
Held-to-maturity investments         350,485         14.63%         419,087         17           Investment classified as receivables         33,754         7.12%         46,959         9           Other assets         (ii)         4         0.00%         80         0           Deposits from banks and non-bank financial institutions         (iii)         102,098         8.29%         34,485         2	46%
Investment classified as receivables         33,754         7.12%         46,959         9           Other assets         (ii)         4         0.00%         80         0           Deposits from banks and non-bank financial institutions         (iii)         102,098         8.29%         34,485         2	38%
Other assets         (ii)         4         0.00%         80         0           Deposits from banks and non-bank financial institutions         (iii)         102,098         8.29%         34,485         2	19%
Deposits from banks and non-bank financial institutions (iii) 102,098 8.29% 34,485 2	24%
financial institutions (iii) <b>102,098 8.29%</b> 34,485 2	11%
()	
Placements from hanks and	14%
non-bank financial institutions <b>86,088 19.37</b> % 68,722 21	31%
Negative fair value of derivatives 1,758 4.29% 7,332 8	12%
Financial assets sold under	
repurchase agreements <b>20,530 33.74</b> % 15,904 8	35%
Deposits from customers <b>20,298 0.12</b> % 18,471 0	12%
	45%
Credit commitments         7,964         0.38%         23,159         1.	18%

Operating expenses mainly represent rental expenses paid by the Group for leased assets, including properties and motor vehicles, owned by parent companies and its affiliates, and fees for related services provided by parent companies and its affiliates.

<sup>(</sup>ii) Other assets mainly represent other receivables from the affiliates of parent companies.

Deposits from the affiliates of parent companies are unsecured and are repayable under normal commercial terms.

# 58 Related party relationships and transactions (continued)

## (2) Transactions with associates and joint ventures of the Group

Transactions between the Group and its associates and joint ventures are conducted in the normal and ordinary course of the business and under normal commercial terms as those transactions conducted between the Group and non-related companies outside the Group. In the ordinary course of the business, material transactions that the Group entered into with associates and joint ventures are as follows:

#### Amounts

	Six illolluls e	Six months ended 30 June	
	2017	2016	
Interest income	42	11	
Interest expense	8	_	
Operating expenses	22	4	

#### Balances outstanding as at the end of the reporting period

, , ,		
	30 June 2017	31 December 2016
Loans and advances to customers	1,608	680
Financial liabilities at fair value through profit or loss	-	448
Deposits from customers	2,056	1,547
Interest payable	3	_

## (3) Transactions between the Bank and its subsidiaries

Transactions between the Bank and its subsidiaries are conducted in the normal and ordinary course of the business and under normal commercial terms as those transactions conducted between the Group and non-related companies outside the Group. All the inter-group transactions and inter-group balances are eliminated when preparing the consolidated financial statements as mentioned in Note 2(3).

In the ordinary course of the business, material transactions that the Bank entered into with its subsidiaries are as follows:

#### Amounts

## Six months ended 30 June

Civ months anded 20 June

	2017	2016
Interest income	636	697
Interest expense	417	1,198
Fee and commission income	852	3,982
Fee and commission expense	48	93
Net gain arising from investment securities	399	_
Other operating expense, net	(189)	(288)
Operating expenses	430	3

## 58 Related party relationships and transactions (continued)

#### (3) Transactions between the Bank and its subsidiaries (continued)

Balances outstanding as at the end of the reporting period

	30 June 2017	31 December 2016
Deposits with banks and non-bank financial institutions	8,728	11,254
Placements with banks and non-bank financial institutions	73,806	86,820
Positive fair value of derivatives	2,054	1,087
Interest receivable	131	81
Loans and advances to customers	11,159	6,259
Available-for-sale financial assets	2,459	2,271
Held-to-maturity investments	609	690
Investment classified as receivables	475	486
Other assets	39,016	49,931
Deposits from banks and non-bank financial institutions	15,719	9,315
Placements from banks and non-bank financial institutions	78,821	105,653
Negative fair value of derivatives	1,922	3,715
Deposits from customers	3,776	3,974
Interest payable	104	611
Debt securities issued	1,447	890
Other liabilities	529	110

As at 30 June 2017, the total maximum guarantee limit of guarantee letters issued by the Bank with its subsidiaries as beneficiary is RMB52,789 million (as at 31 December 2016: RMB44,793 million).

For the six months ended 30 June 2017, the transactions between subsidiaries of the Group are mainly deposits from banks and non-bank financial institutions and debt securities issued. As at 30 June 2017, the balances of the above transactions were RMB3,967 million (as at 31 December 2016: RMB4,478 million) and RMB2,086 million (as at 31 December 2016: RMB2,064 million) respectively.

## (4) Transactions with other PRC state-owned entities

State-owned entities refer to those entities directly or indirectly owned by the PRC government through its government authorities, agencies, affiliations and other organisations. Transactions with other state-owned entities include but are not limited to: lending and deposit taking; taking and placing of inter-bank balances; entrusted lending and other custody services; insurance and securities agency, and other intermediary services; purchase, sale, underwriting and redemption of bonds issued by other state-owned entities; purchase, sale and leases of property and other assets; and rendering and receiving of utilities and other services.

These transactions are conducted in the ordinary course of the Group's banking business on terms similar to those that would have been entered into with non-state-owned entities. The Group's pricing strategy and approval processes for major products and services, such as loans, deposits and commission income, do not depend on whether the customers are state-owned entities or not. Having due regard to the substance of the relationships, the Group is of the opinion that none of these transactions are material related party transactions that require separate disclosure.

## (5) Transactions with the Annuity Scheme and Plan Assets

Apart from the obligations for defined contributions to the Annuity Scheme and regular banking transactions, there were no other transactions between the Group and the Annuity Scheme for the six months ended 30 June 2017 and the year ended 31 December 2016.

As at 30 June 2017, RMB3,589 million of the Group's supplementary retirement benefit plan assets (as at 31 December 2016: RMB2,950 million) were managed by CCB Principal and management fees payable to CCB Principal was RMB4.12 million (as at 31 December 2016: RMB8.73 million).

#### (6) Key management personnel

Key management personnel are those persons having authorities and responsibilities for planning, directing and controlling the activities of the Group, directly or indirectly, including directors, supervisors and senior executives. The Group enters into banking transactions with key management personnel in the normal course of business. For the six months ended 30 June 2017 and for the year ended 31 December 2016, there were no material transactions and balances with key management personnel.

#### (7) Loans and advances to directors, supervisors and senior executives

The Group had no material balance of loans, quasi-loans and other credit transactions to directors, supervisors and senior executives as at the end of reporting period. Those loans and advances to directors, supervisors and senior executives were conducted in the normal and ordinary course of the business and under normal commercial terms or on the same terms and conditions with those which are available to other employees, based on terms and conditions granted to third parties adjusted for risk reduction.

## 59 Risk Management

The Group has exposures to the following risks:

- credit risk
- market risk
- liquidity risk
- operational risk
- insurance risk

This note presents information about the Group's exposures to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's capital management.

## Risk management framework

The Board of Directors carries out their responsibilities according to the articles of association and other related regulatory requirements. The Board of Directors of the Bank established the Risk Management Committee to be responsible for formulating risk management strategies and policies, monitoring the implementation, and evaluating the overall risk profile on a regular basis. The Board of Supervisors has overseen the establishment of the overall risk management system and the carrying out of risk management responsibilities by the Board of Directors and senior management. Senior management is responsible for carrying out the risk management strategies established by the Board of Directors and the implementation of the overall risk management of the Group. Senior management appoints the Chief Risk Officer who assists the president with the corresponding risk management work.

To identify, evaluate, monitor and manage risk, the Group has designed a comprehensive governance framework, internal control policies and procedures. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The Group, through its training system, standardised management and process management, aims at developing a disciplined and constructive control environment, in which all employees understand their roles and obligations.

Risk Management Department is in charge of the overall business risk management. Credit Management Department is in charge of the overall credit risk management. Credit Approval Department is in charge of the overall credit business approval. Internal Control and Compliance Department coordinates operating risk management, internal control and compliance. Other departments are responsible for managing various corresponding risks.

The Group Audit Committee is responsible for monitoring and evaluating internal controls, and monitoring the compliance of core business sectors and their management procedures. Internal Control Department assists the Audit Committee to execute the above mentioned responsibilities and reports to the Audit Committee.

## (1) Credit risk

#### Credit risk management

Credit risk represents the financial loss that arises from the failure of a debtor or counterparty to discharge its contractual obligations or commitments to the Group.

#### Credit business

The Risk Management Department takes the lead in the development and implementation of the credit risk measurement tools including customers rating and facilities grading and is responsible for the special assets resolutions. The Credit Management Department is responsible for establishing credit risk management policies and monitoring the quality of credit assets. The Credit Approval Department is responsible for the Group's comprehensive credit limits and credit approval of various credit businesses. While the Credit Management Department takes the lead, both the Credit Management Department and the Credit Approval Department will coordinate with the Corporate Banking Department, the SME Business Department, the Institutional Banking Department, the International Business Department, the Strategic Clients Department, the Housing Finance & Personal Lending Department, the Credit Card Center, and the Legal Affairs Department to implement the credit risk management policies and procedures.

With respect to the credit risk management of corporate and institutional business, the Group has accelerated the adjustment of its credit portfolio structure, enhanced post-lending monitoring, and refined the industry-specific guideline and policy baseline for credit approval. Management also fine-tuned the credit acceptance and exit policies, and optimised its economic capital and credit risk limit management. All these policies have been implemented to improve the overall asset quality. The Group manages credit risk throughout the entire credit process including pre-lending evaluations, credit approval and post-lending monitoring. The Group performs pre-lending evaluations by assessing the entity's credit ratings based on internal rating criteria and assessing the risks and rewards with respect to the proposed project. Credit approvals are granted by designated Credit Approval Officers. The Group continually carries out post-lending monitoring, particularly those related to targeted industries, geographical segments, products and clients. Any adverse events that may significantly affect a borrower's repayment ability are reported timely and measures are implemented to prevent and control risks.

With respect to the personal credit business, the Group relies on credit assessment of applicants as the basis for loan approval. Customer relationship managers are required to assess the income level, credit history, and repayment ability of the applicant. The customer relationship managers then forward the application and recommendations to the loan-approval departments for consent. The Group monitors borrowers' repayment ability, the status of collateral and any changes to collateral value. Once a loan becomes overdue, the Group starts the recovery process according to standard recovery procedures.

#### (1) Credit risk (continued)

#### Credit business (continued)

To mitigate risks, the Group requests the customers to provide collateral and guarantees where appropriate. A refined management system and operating procedure for collateral have been developed, and there is a guideline to specify the suitability of accepting specific types of collateral. Collateral values, structures and legal covenants are regularly reviewed to ensure that they still serve their intended purposes and conform to market practices.

#### Credit grading classification

The Group adopts a loan risk classification approach to manage the loan portfolio risk. Loans are generally classified as normal, special mention, substandard, doubtful and loss according to their level of risk. Substandard, doubtful and loss loans are considered as impaired loans and advances when one or more events demonstrate there is objective evidence of a loss event which triggers impairment. The allowance for impairment loss on impaired loans and advances is collectively or individually assessed as appropriate.

The core definitions of the five categories of loans and advances are set out below:

Normal: Borrowers can honour the terms of their loans. There is no reason to doubt their ability to repay principal and interest in full on a

timely basis.

Special mention: Borrowers are able to service their loans currently, although repayment may be adversely affected by specific factors.

Substandard: Borrowers' abilities to service their loans are apparently in question and they cannot rely entirely on normal business revenues to

repay principal and interest. Certain losses may ensue even when collateral or guarantees are invoked.

Doubtful: Borrowers cannot repay principal and interest in full and significant losses will need to be recognised even when collateral or

guarantees are invoked.

Loss: Principal and interest of loans cannot be recovered or only a small portion of them can be recovered after taking all possible

measures or resorting to all necessary legal procedures.

The Group has also applied the same grading criteria and management approach in classifying the off-balance sheet credit-related operations.

#### Treasury business

For risk management purposes, credit risk arising from debt securities and derivatives exposures is managed independently and information thereon is disclosed in notes (1)(h) and (1)(i) below. The Group sets credit limits for treasury activities and monitors them regularly with reference to the fair values of the relevant financial instruments.

#### (a) Maximum credit risk exposure

The following table presents the maximum exposure to credit risk as at the end of the reporting period without taking into consideration any collateral held or other credit enhancement. In respect of the financial assets recognised in the statement of financial position, the maximum exposure to credit risk is represented by the carrying amount after deducting for any impairment allowance.

	30 June 2017	31 December 2016
Deposits with central banks	2,871,434	2,775,965
Deposits with banks and non-bank financial institutions	293,561	494,618
Placements with banks and non-bank financial institutions	257,430	260,670
Debt investments at fair value through profit or loss	577,366	469,992
Positive fair value of derivatives	48,705	89,786
Financial assets held under resale agreements	279,535	103,174
Interest receivable	110,386	101,645
Loans and advances to customers	12,204,730	11,488,355
Available-for-sale debt securities	1,430,117	1,348,814
Held-to-maturity investments	2,395,855	2,438,417
Investment classified as receivables	473,999	507,963
Other financial assets	92,733	69,405
Total	21,035,851	20,148,804
Off-balance sheet credit commitments	3,297,462	2,724,526
Maximum credit risk exposure	24,333,313	22,873,330

- (1) Credit risk (continued)
  - (b) Distribution of loans and advances to customers in terms of credit quality is analysed as follows:

	Note	30 June 2017	31 December 2016
Gross impaired loans			
- Individually assessed and impaired gross amount		164,465	156,436
- Allowances for impairment losses		(106,222)	(99,453)
Subtotal		58,243	56,983
- Collectively assessed and impaired gross amount		24,287	22,254
- Allowances for impairment losses		(15,500)	(13,275)
Subtotal		8,787	8,979
Overdue but not impaired			
- between 1 day and 90 days		30,871	31,522
- between 91 days and 180 days		-	4 21
- more than 180 days			
Gross amount		30,871	31,547
Allowances for impairment losses	(i)	(3,272)	(6,804)
Subtotal		27,599	24,743
Neither overdue nor impaired			
- Unsecured loans		3,617,944	3,442,193
Guaranteed loans     Loans secured by tangible assets other than monetary assets		2,078,801 5,255,564	1,880,508 5,002,018
Loans secured by tangible assets other than monetary assets     Loans secured by monetary assets		1,335,089	1,222,076
			-,,
Gross amount		12,287,398	11,546,795
Allowances for impairment losses	(i)	(177,297)	(149,145)
Subtotal		12,110,101	11,397,650
Total		12,204,730	11,488,355

The balances represent collectively assessed allowances of impairment losses.

- (1) Credit risk (continued)
  - (b) Distribution of loans and advances to customers in terms of credit quality is analysed as follows (continued): Within overdue but not impaired loans and advances and impaired loans and advances which are subject to individual assessment, the portion covered or not covered by collateral held are shown as follows:

	:	30 June 2017		
	Overdue but not impaired loar	ns and advances	Impaired loans and advances which are subject to individual assessment	
	Corporate	Personal	Corporate	
Portion covered Portion not covered	3,539 4,905	15,672 6,755	27,269 137,196	
Total	8,444	22,427	164,465	
	31	31 December 2016		
	Overdue but not impaired loan	s and advances	Impaired loans and advances which are subject to individual assessment	
	Corporate	Personal	Corporate	
Portion covered Portion not covered	3,632 5,644	15,005 7,266	27,773 128,663	
Total	9,276	22,271	156,436	

The above collateral includes land use rights, buildings and equipment, etc. The fair value of collateral was estimated by the Group with reference to the latest available external valuations adjusted after taking into account the current realisation experience as well as the market situation.

- (1) Credit risk (continued)
  - (c) Loans and advances to customers analysed by economic sector concentration

		30 June 2017		3-	December 201	6
	Gross Ioan balance	Percentage	Balance secured by collateral	Gross loan balance	Percentage	Balance secured by collateral
Corporate loans and advances						
<ul> <li>Manufacturing</li> </ul>	1,435,280	11.49%	457,190	1,323,238	11.24%	464,514
- Transportation, storage and postal services	1,407,498	11.25%	498,682	1,287,693	10.95%	520,293
- Leasing and commercial services	962,277	7.69%	349,333	826,410	7.03%	309,203
- Production and supply of electric power,						
heat, gas and water	826,140	6.61%	194,133	726,706	6.18%	192,922
- Wholesale and retail trade	545,553	4.36%	287,391	492,343	4.19%	252,177
- Real estate	492,685	3.94%	310,060	448,576	3.82%	316,657
- Water, environment and public utility						
management	393,294	3.14%	189,379	324,204	2.76%	167,715
- Construction	269,552	2.16%	73,030	259,268	2.21%	76,772
- Mining	256,715	2.05%	30,258	250,530	2.13%	29,755
- Public management, social securities and	,					
social organisation	116,907	0.93%	25,528	130,037	1.11%	33,862
- Agriculture, forestry, farming, fishing	81,836	0.65%	25,547	90.685	0.77%	34,986
- Education	75.526	0.60%	19,293	77,445	0.66%	21,415
- Others	571,106	4.57%	85,505	586,803	4.99%	80,183
Total corporate loans and advances	7,434,369	59.44%	2,545,329	6,823,938	58.04%	2,500,454
Personal loans and advances	4,885,592	39.06%	4,151,463	4,420,939	37.60%	3,820,851
Discounted bills	187,060	1.50%	4,131,403	512,155	4.36%	0,020,001
Discourted bills		1.50%			4.30%	
Total loans and advances to customers	12,507,021	100.00%	6,696,792	11,757,032	100.00%	6,321,305

- (1) Credit risk (continued)
  - (c) Loans and advances to customers analysed by economic sector concentration (continued); Details of impaired loans, impairment allowances, charges, and amounts written off in respect of economic sectors which constitute 10% or more of total gross loans and advances to customers are as follows:

	30 June 2017		Six months ended 30 June 2017		
	Gross impaired Ioans	Individually assessed impairment allowances	Collectively assessed impairment allowances	Charged to profit or loss during the period	Written off during the period
Manufacturing Transportation, storage and postal services	77,838 6,399	(50,362) (3,841)	(37,269) (23,931)	(25,891) (1,764)	7,038 172
	3	1 December 2016		20	16
_	Gross impaired loans	Individually assessed impairment allowances	Collectively assessed impairment allowances	Charged to profit or loss during the year	Written off during the year
Manufacturing Transportation, storage and postal services	71,443 6,004	(44,348) (3,935)	(29,902) (21,943)	(44,859) (2,412)	14,272 250

(d) Loans and advances to customers analysed by geographical sector concentration

		30 June 2017		31	6	
	Gross Ioan balance	Percentage	Balance secured by collateral	Gross loan balance	Percentage	Balance secured by collateral
Yangtze River Delta	2,238,658	17.90%	1,435,008	2,117,133	18.02%	1,360,362
Central	2,107,673	16.85%	1,299,229	1,982,785	16.86%	1,197,869
Bohai Rim	2,091,084	16.72%	998,685	1,946,622	16.56%	892,618
Western	2,059,455	16.47%	1,163,801	1,953,377	16.61%	1,124,332
Pearl River Delta	1,862,438	14.89%	1,345,811	1,762,963	14.99%	1,312,827
Northeastern	660,492	5.28%	308,151	643,515	5.47%	296,115
Head office	504,887	4.04%	_	452,941	3.85%	_
Overseas	982,334	7.85%	146,107	897,696	7.64%	137,182
Gross loans and advances to customers	12,507,021	100%	6,696,792	11,757,032	100.00%	6,321,305

- (1) Credit risk (continued)
  - (d) Loans and advances to customers analysed by geographical sector concentration (continued) Details of impaired loans and impairment allowances in respect of geographical sectors are as follows:

		30 June 2017				
	Gross	Individually assessed	Collectively assessed			
	impaired loans	impairment allowances	impairment allowances			
Verentee Divers Delte	07.705	(05.000)	(00.000)			
Yangtze River Delta Western	37,735 33,177	(25,262) (17,615)	(36,330) (35,442)			
Bohai Rim	33,027	(17,760)	(37,546)			
Central	30,677	(17,760)	(32,418)			
Pearl River Delta	27,238	(16,449)	(27,601)			
Northeastern	17,834	(10,607)	(12,397)			
Head Office	6,332	(71)	(10,791)			
Overseas	2,732	(1,182)	(3,544)			
			(400,000)			
Total	188,752	(106,222)	(196,069)			
Total	188,752	31 December 2016	(196,069)			
Total	188,752		Collectively assessed			
Total	·	31 December 2016				
	Gross	31 December 2016 Individually assessed impairment allowances	Collectively assessed			
Total  Yangtze River Delta Western	Gross impaired loans	31 December 2016 Individually assessed	Collectively assessed impairment allowances			
Yangtze River Delta	Gross impaired loans 41,539	31 December 2016 Individually assessed impairment allowances (27,423)	Collectively assessed impairment allowances (32,173)			
Yangtze River Delta Western	Gross impaired loans 41,539 29,435	31 December 2016 Individually assessed impairment allowances (27,423) (14,557)	Collectively assessed impairment allowances (32,173) (30,102)			
Yangtze River Delta Western Bohai Rim	Gross impaired loans  41,539 29,435 29,199	31 December 2016 Individually assessed impairment allowances (27,423) (14,557) (15,573)	Collectively assessed impairment allowances  (32,173) (30,102) (31,505)			
Yangtze River Delta Western Bohai Rim Central	Gross impaired loans 41,539 29,435 29,199 26,654	31 December 2016 Individually assessed impairment allowances  (27,423) (14,557) (15,573) (14,557)	Collectively assessed impairment allowances (32,173) (30,102) (31,505) (28,012)			
Yangtze River Delta Western Bohai Rim Central Pearl River Delta	Gross impaired loans 41,539 29,435 29,199 26,654 29,426	31 December 2016 Individually assessed impairment allowances  (27,423) (14,557) (15,573) (14,557) (18,429)	Collectively assessed impairment allowances  (32,173) (30,102) (31,505) (28,012) (24,124)			
Yangtze River Delta Western Bohai Rim Central Pearl River Delta Northeastern	Gross impaired loans 41,539 29,435 29,199 26,654 29,426 14,794	31 December 2016 Individually assessed impairment allowances  (27,423) (14,557) (15,573) (14,557) (18,429)	Collectively assessed impairment allowances  (32,173) (30,102) (31,505) (28,012) (24,124) (10,423)			

The definitions of geographical segments are set out in note 54(1).

- (1) Credit risk (continued)
  - (e) Loans and advances to customers analysed by type of collateral

30 June 2017	31 December 2016
3,642,528	3,471,042
2,167,701	1,964,685
5,356,838	5,095,325
1,339,954	1,225,980
12,507,021	11,757,032
	3,642,528 2,167,701 5,356,838 1,339,954

Rescheduled loans and advances to customers

	30 June 2017		31 Decem	ber 2016
		Percentage		Percentage
		of gross		of gross
		loans and		loans and
		advances to		advances to
	Total	customers	Total	customers
Rescheduled loans and advances to customers Of which: Rescheduled loans and advances overdue	4,653	0.04%	5,020	0.04%
for more than 90 days	1,187	0.01%	2,321	0.02%

Distribution of amounts due from banks and non-bank financial institutions in terms of credit quality is as follows: Amount due from banks and non-bank financial institutions includes deposits and placements with banks and non-bank financial institutions, and financial assets held under resale agreements of which counterparties are banks and non-bank

	30 June 2017	31 December 2016
Impaired - Individually assessed and impaired gross amount - Allowances for impairment losses	27 (27)	29 (29)
Subtotal	-	_
Neither overdue nor impaired  - grade A to AAA  - grade B to BBB  - unrated	668,998 11,410 150,273	815,896 5,238 37,488
Total	830,681	858,622
Allowances for impairment losses	(155)	(160)
Subtotal	830,526	858,462
Total	830,526	858,462

Amounts neither overdue nor impaired are analysed above according to the Group's internal credit rating. Unrated amounts due from banks and non-bank financial institutions include amounts due from a number of banks and non-bank financial institutions for which the Group has not assigned internal credit ratings.

- (1) Credit risk (continued)
  - (h) Distribution of debt investments analysed by rating

The Group adopts a credit rating approach to manage the credit risk of the debt investments portfolio held. The ratings are obtained from Bloomberg Composite, or major rating agencies where the issuers of the debt investments are located. The carrying amounts of the debt investments analysed by the rating agency designations as at the end of the reporting period

				30 June	2017		
						Lower	
	Note	Unrated	AAA	AA	Α	than A	Total
Impaired							
Individually assessed and							
impaired gross amount							
<ul> <li>Banks and non-bank</li> </ul>							
financial institutions		339	-	-	-	-	339
<ul> <li>Enterprises</li> </ul>		496	-	-	-	120	616
- Others					200		200
Total		835	_	_	200	120	1,155
Total							1,100
Allowances for impairment losses							(812)
Subtotal							343
Neither overdue nor impaired  – Government		4 007 000	4 507 540	05.040		04.004	0.000.004
		1,327,638	1,537,540	25,812	5,297	24,394	2,920,681
- Central banks		9,816	2,031	10,048	0.707	-	21,895
<ul><li>Policy banks</li><li>Banks and non-bank financial</li></ul>		335,863	-	1,045	2,797	-	339,705
institutions		799,013	143,869	16,220	47,599	12,656	1,019,357
- Enterprises		152,509	315,332	29,198	21,711	6,633	525,383
- Others		30,904	11,595	11,254	1,700	0,033	55,453
- Others					1,700		
Total		2,655,743	2,010,367	93,577	79,104	43,683	4,882,474
Allowances for impairment losses	(i)						(5,480)
Subtotal							4,876,994
Total							4,877,337
Ισιαι							

## (1) Credit risk (continued)

(h) Distribution of debt investments analysed by rating (continued)

	,	, ,	,					
		31 December 2016						
						Lower		
	Note	Unrated	AAA	AA	Α	than A	Total	
Impaired								
Individually assessed and								
impaired gross amount								
<ul> <li>Banks and non-bank financial institutions</li> </ul>		347	_	_			347	
- Enterprises		718	_	_	_	120	838	
- Others		200		_	200	120	400	
Others								
Total		1,265	_	_	200	120	1,585	
				<del></del> -				
Allowances for impairment losses							(878)	
Subtotal							707	
Gabiotai								
Neither overdue nor impaired								
- Government		1,892,081	728,643	21,717	6,253	21,988	2,670,682	
- Central banks		12,087	-	9,681	_	_	21,768	
<ul> <li>Policy banks</li> </ul>		359,789	50	1,735	_	_	361,574	
- Banks and non-bank financial								
institutions		865,663	166,698	30,002	36,798	6,701	1,105,862	
- Enterprises		137,574	290,981	16,148	11,610	6,092	462,405	
- Others		115,341	15,941	13,237	2,500		147,019	
Total		3,382,535	1,202,313	92,520	57,161	34,781	4,769,310	
Allowances for impairment losses	(i)						(4,831)	
Subtotal							4,764,479	
Total							4,765,186	

The balances represent collectively assessed allowances of impairment losses

#### Credit risk arising from the Group's derivatives exposures

The majority of the Group's derivatives transactions with domestic customers are hedged back-to-back with overseas banks and non-bank financial institutions. The Group is exposed to credit risk both in respect of the domestic customers and the overseas banks and non-bank financial institutions. The Group manages this risk by monitoring this exposure on a regular

# Settlement risk

The Group's activities may give rise to settlement risk at the time of the settlement of transactions and trades. Settlement risk is the risk of loss due to the failure of an entity to honour its obligations to deliver cash, securities or other assets as contractually agreed.

For certain types of transactions, the Group mitigates this risk by conducting settlements through a settlement or clearing agent to ensure that a trade is settled only when both parties have fulfilled their contractual settlement obligations.

#### (2) Market risk

Market risk is the risk of loss, in respect of the Group's on and off balance sheet activities, arising from adverse movements in market rates including interest rates, foreign exchange rates, commodity prices and stock prices. Market risk arises from both the Group's trading and non-trading business. A trading book consists of positions in financial instruments and commodities held either with trading intent or in order to hedge other elements of the trading book. Non-trading book records those financial instruments and commodities which are not included in the trading book.

The Group continues to improve market risk management system. The Market Risk Management Department is responsible for leading the establishment of market risk management policies and rules, developing the market risk measurement tools, monitoring and reporting the trading market risk and related daily work. The Asset and Liability Management Department (the "ALM") is responsible for managing non-trading interest rate risk, exchange rate risk and the size and structure of the assets and liabilities in response to structural market risk. The Financial Market Department manages the Bank's RMB and foreign currency investment portfolios, conducts proprietary and customer-driven transactions, as well as implementing market risk management policies and rules. The Audit Department is responsible for regularly performing independent audits of the reliability and effectiveness of the processes constituting the risk management system.

The Group's interest rate risk mainly comprises repricing risk and basis risk arising from mismatch of term structure and pricing basis of assets and liabilities. The Group uses multiple tools such as repricing gap analysis, sensitivity analysis on net interest income, scenario analysis and stress testing, etc. to monitor the interest rate risk periodically.

The Group's foreign exchange exposure mainly comprises exposures from foreign currency portfolios within treasury proprietary investments in debt securities and money market placements, and currency exposures from its overseas business. The Group manages its foreign exchange exposure by spot foreign exchange transactions and by matching its foreign currency denominated assets with corresponding liabilities in the same currency, and also uses derivatives in the management of its own foreign currency asset and liability portfolios and structural positions.

The Group is also exposed to market risk in respect of its customer driven derivatives portfolio and manages this risk by entering into back-to-back hedging transactions with overseas banks and non-bank financial institutions.

The Group considers that the market risk arising from stock prices in respect of its investment portfolios is minimal.

The Group monitors market risk separately in respect of trading portfolios and non-trading portfolios. Trading portfolios include exchange rate and interest rate derivatives as well as trading securities. The historical simulation model for the Value-at-risk ("VaR") analysis is a major tool used by the Bank to measure and monitor the market risk of its trading portfolio. Net interest income sensitivity analysis, interest rate repricing gap analysis and foreign exchange risk concentration analysis are the major tools used by the Group to monitor the market risk of its overall businesses.

#### (a) VaR analysis

VaR is a technique which estimates the potential losses that could occur on risk positions taken, due to movements in market interest rates, foreign exchange rates and other market prices over a specified time horizon and at a given level of confidence. The Risk Management Department calculates interest rates, foreign exchange rates and commodity prices VaR for the Bank's trading portfolio. By reference to historical movements in interest rates, foreign exchange rates and commodity prices, the Risk Management Department calculates VaR on a daily basis for the trading portfolio and monitors it regularly. VaR is calculated at a confidence level of 99% and with a holding period of one day.

A summary of the VaR of the Bank's trading portfolio as at the end of the reporting period and during the respective periods is as follows:

		Six months ended 30 June 2017						
	As at 30 June	Average	Maximum	Minimum				
VaR of trading portfolio Of which:	252	181	252	114				
- Interest rate risk	74	102	148	61				
<ul> <li>Foreign exchange risk (i)</li> </ul>	226	119	226	76				
<ul><li>Commodity risk</li></ul>	16	4	16					

	As at 30 June	Average	Maximum	Minimum
VaR of trading portfolio	91	181	265	91
Of which:				
<ul> <li>Interest rate risk</li> </ul>	58	46	72	24
<ul> <li>Foreign exchange risk (i)</li> </ul>	64	177	247	64
<ul> <li>Commodity risk</li> </ul>	5	20	60	

<sup>(</sup>i) The VaR in relation to bullion is included in foreign exchange risk above.

#### (2) Market risk (continued)

#### (a) VaR analysis (continued)

VaR for each risk factor is the independently derived largest potential loss in a specific holding period and within a certain confidence level due to fluctuations solely in that risk factor. The individual VaRs did not add up to the total VaR as there was diversification effect due to correlation amongst the risk factors.

Although VaR is an important tool for measuring market risk, the assumptions on which the model is based give rise to some limitations, including the following:

- A 1-day holding period assumes that it is possible to hedge or dispose of positions within that period. This is considered to be a realistic assumption in almost all cases but may not be the case in situations in which there is severe market illiquidity for a prolonged period;
- A 99 percent confidence level does not reflect losses that may occur beyond this level. Within the model used there is
   1 percent probability that losses could exceed the VaR;
- VaR is calculated on an end-of-day basis and does not reflect exposures that may arise on positions during the trading day;
- The use of historical data as a basis for determining the possible range of future outcomes may not always cover all
  possible scenarios, especially those of an exceptional nature; and
- The VaR measure is dependent upon the Bank's position and the volatility of market prices. The VaR of an unchanged position reduces if the market price volatility declines and vice versa.

#### (b) Net interest income sensitivity analysis

In monitoring interest rate risk on its overall non-derivative financial assets and liabilities, the Bank regularly measures its future net interest income sensitivity to an increase or decrease in market interest rates (assuming no asymmetrical movement in yield curves and a constant financial position). An incremental 100 basis points parallel fall or rise in all yield curves, other than that applicable to balances with central banks, would increase or decrease annualised net interest income of the Group by RMB71,309 million (as at 31 December 2016: RMB48,500 million). Had the impact of yield curves movement for demand deposits from customers been excluded, the annualised net interest income of the Group would decrease or increase by RMB24,239 million (as at 31 December 2016: RMB43,566 million).

The above interest rate sensitivity is for illustration purpose only and is assessed based on simplified assumptions. The figures here indicate estimated net interest income movements under various predicted yield curve scenarios and are subject to the Bank's current interest rate exposures. However, the possible risk management measures that can be undertaken by the interest risk management department or related business departments to mitigate interest rate risk have not been taken into account. In practice, the departments that manage the interest rate risk strive to reduce loss arising from the risk while increasing the net income. These figures are estimated on the assumption that the interest rates on various maturities will move within similar ranges, and therefore do not reflect the potential net interest income changes in the event that interest rates on some maturities may change and others remain unchanged. Moreover, the above estimations are based on other simplified assumptions, including that all positions will be held to maturity and rolled over upon maturity.

## (c) Interest rate repricing gap analysis

Interest rate risk refers to the risk where the market interest rates, term structure and other factors may experience unfavourable fluctuations which impact the overall profitability and fair value resulting in losses to the Bank. The key determinants of the Group's interest rate risk arises from the mismatch between the maturity periods of the assets and liabilities, and inconsistent pricing basis, resulting in re-pricing risk and basis risk.

The ALM is responsible for regularly monitoring the interest rate risk positions and measuring the interest rate re-pricing gap. The main reason for measuring the interest rate re-pricing gap is to assist in analysing the impact of interest rate changes on net interest income.

- (2) Market risk (continued)
  - (c) Interest rate repricing gap analysis (continued)

The following tables indicate the average interest rate ("AIR") for the respective period, and the expected next repricing dates (or maturity dates whichever are earlier) for the assets and liabilities of the Group as at the end of the reporting period.

					30 June 2017			
					Between three	Between		
		Average	Non-	Within	months	one year	More	
		interest	interest	three	and	and	than	
No	ote	rate (i)	bearing	months	one year	five years	five years	Total
Assets								
Cash and deposits with central banks		1.51%	124,553	2,816,912		_		2,941,465
Deposits and placements with banks and non-bank financial		1.5170	124,555	2,010,912	_	_	_	2,941,403
institutions Financial assets held under resale		2.53%	-	379,900	165,213	5,878	-	550,991
agreements		2.92%	_	279,422	113	_	_	279,535
9	ii)	4.05%	_	2,938,794	8,870,937	345,532	49,467	12,204,730
,	ii)	3.73%	174,441	540,930	417,031	2,203,446	1,715,929	5,051,777
Other assets	,		663,569					663,569
Total assets		3.58%	962,563	6,955,958	9,453,294	2,554,856	1,765,396	21,692,067
Liabilities								
Borrowings from central banks		2.97%	-	86,506	432,841	763	-	520,110
Deposits and placements from								
banks and non-bank financial		0.040/		4 000 474	000.040	45 544	0.070	4 676 004
institutions Financial liabilities at fair value		2.31%	-	1,393,471	233,613	45,541	3,376	1,676,001
through profit or loss		3.24%	20,707	263,250	132,387	1,492	_	417,836
Financial assets sold under		0.2.70	_0,	200,200	.02,00.	.,		,
repurchase agreements		3.58%	_	56,259	733	3,394	453	60,839
Deposits from customers		1.34%	148,115	11,143,046	3,396,551	1,578,863	7,818	16,274,393
Debt securities issued		3.59%	-	197,172	86,423	182,287	69,211	535,093
Other liabilities			563,193					563,193
Total liabilities		1.55%	732,015	13,139,704	4,282,548	1,812,340	80,858	20,047,465
Asset-liability gap		2.03%	230,548	(6,183,746)	5,170,746	742,516	1,684,538	1,644,602

## (2) Market risk (continued)

(c) Interest rate repricing gap analysis (continued)

31 December 2016 Between Between three Non-Within Average months More one year interest than interest three and and Note rate (i) bearing months one year five years five years Total Assets Cash and deposits with central 110,050 banks 1.51% 2,739,211 2,849,261 Deposits and placements with banks and non-bank financial institutions 2.76% 599,855 153,084 2,349 755,288 Financial assets held under resale agreements 2.60% 101,581 1,593 103,174 Loans and advances to customers 4.26% 6,682,710 4,406,772 320,988 77,885 11,488,355 Investments (iii) 3.65% 310,718 583,313 2,004,704 5,075,902 534,360 1,642,807 Other assets 691,725 691,725 Total assets 3.67% 1,112,493 10,657,717 5,144,762 2,328,041 1,720,692 20,963,705 Liabilities Borrowings from central banks 2.76% 142,591 296,602 146 439,339 Deposits and placements from banks and non-bank financial institutions 2.09% 1,447,097 450,354 36,010 2,080 1,935,541 Financial liabilities at fair value 19,947 128,702 396,591 through profit or loss 2.88% 247,942 Financial assets sold under 1,574 66 190,580 repurchase agreements 2.72% 187,932 1,008 3,377,431 1,593,009 15,402,915 Deposits from customers 1.45% 110,999 10,313,397 8,079 Debt securities issued 451,554 4.04% 158,133 71,781 131,577 90,063 Other liabilities 557.531 557.531 Total liabilities 100 288 1 61% 688 477 12 497 092 4 325 878 1.762.316 19.374.051 Asset-liability gap 2.07% 424,016 818,884 1,620,404 (1,839,375)

<sup>(</sup>i) Average interest rate represents the ratio of interest income/expense to average interest bearing assets/liabilities.

<sup>(</sup>ii) For loans and advances to customers, the "within three months" category includes overdue amounts (net of allowances for impairment losses) of RMB76,179 million as at 30 June 2017 (as at 31 December 2016: RMB76,096 million).

<sup>(</sup>iii) Investments include financial assets at fair value through profit or loss, available-for-sale financial assets, held-to-maturity investment, investment classified as receivables and investments in associates and joint ventures.

## (2) Market risk (continued)

## (d) Currency risk

The Group's foreign exchange exposure mainly comprises exposures that arise from the foreign currency proprietary investments of the treasury business and currency exposures originated by the Group's overseas businesses.

The Group manages currency risk by spot and forward foreign exchange transactions and by matching its foreign currency denominated assets with corresponding liabilities in the same currency, and also uses derivatives (principally foreign exchange swaps and cross currency swaps) in the management of its own foreign currency asset and liability portfolios and structural positions.

The Group actively manages foreign currency exposure by minimizing foreign exchange risk by business lines. Therefore, the net exposure is not sensitive to exchange rate fluctuations and the potential impact to the pre-tax profits and other comprehensive income of the group is not material.

The currency exposures of the Group's assets and liabilities as at the end of the reporting period are as follows:

		30 June 2017						
			USD (RMB	Others (RMB				
	Note	RMB	equivalent)	equivalent)	Total			
Assets								
Cash and deposits with central banks		2,645,962	173,501	122,002	2,941,465			
Deposits and placements with banks and		, , , , , ,	,	,	, , ,			
non-bank financial institutions	(i)	619,749	198,316	12,461	830,526			
Loans and advances to customers		10,916,945	900,500	387,285	12,204,730			
Investments		4,817,796	148,697	85,284	5,051,777			
Other assets		529,366	75,111	59,092	663,569			
Total assets		19,529,818	1,496,125	666,124	21,692,067			
Liabilities								
Borrowings from central banks		462,442	18,298	39,370	520,110			
Deposits and placements from banks and								
non-bank financial institutions	(ii)	1,212,630	381,185	143,025	1,736,840			
Financial liabilities at fair value through								
profit or loss		403,525	13,645	666	417,836			
Deposits from customers		15,307,064	633,336	333,993	16,274,393			
Debt securities issued		233,640	239,982	61,471	535,093			
Other liabilities		501,647	10,785	50,761	563,193			
Total liabilities		18,120,948	1,297,231	629,286	20,047,465			
Long position		1,408,870	198,894	36,838	1,644,602			
Net notional amount of derivatives		135,304	(163,354)	57,352	29,302			
Credit commitments		2,953,466	134,332	209,664	3,297,462			

## (2) Market risk (continued)

## (d) Currency risk (continued)

			31 December	er 2016					
	_		USD (RMB	Others (RMB					
	Note	RMB	equivalent)	equivalent)	Total				
Assets									
Cash and deposits with central banks		2,627,642	132,659	88,960	2,849,261				
Deposits and placements with banks and									
non-bank financial institutions	(i)	677,609	164,499	16,354	858,462				
Loans and advances to customers		10,318,156	815,966	354,233	11,488,355				
Investments		4,874,843	122,967	78,092	5,075,902				
Other assets		508,602	153,120	30,003	691,725				
Total assets		19,006,852	1,389,211	567,642	20,963,705				
Liabilities									
Borrowings from central banks		385,374	28,964	25,001	439,339				
Deposits and placements from banks and									
non-bank financial institutions	(ii)	1,740,191	275,673	110,257	2,126,121				
Financial liabilities at fair value through									
profit or loss		380,632	15,162	797	396,591				
Deposits from customers		14,539,781	568,294	294,840	15,402,915				
Debt securities issued		213,579	213,937	24,038	451,554				
Other liabilities		512,886	28,376	16,269	557,531				
Total liabilities		17,772,443	1,130,406	471,202	19,374,051				
Long position		1,234,409	258,805	96,440	1,589,654				
Net notional amount of derivatives		213,538	(280,450)	89,001	22,089				
Credit commitments		2,461,840	88,183	174,503	2,724,526				

<sup>(</sup>i) Including financial assets held under resale agreements.

## (3) Liquidity risk

The liquidity risk means the risk that a commercial bank fails to timely acquire adequate funds at a reasonable cost to deal with repayment of debts at maturity, perform other payment obligations and meet other funding needs for normal business operation. It is caused by mismatches of assets and liabilities in terms of their cash flow. In accordance with liquidity policies, the Group monitors the future cash flows to ensure that an appropriate level of highly liquid assets is maintained.

At the Group level, liquidity is managed and coordinated through the ALM Department. The ALM Department is responsible for formulation of the liquidity policies in accordance with regulatory requirements and prudential principles. Such policies include:

- adopting a prudent strategy and ensuring sufficient funds are available at any moment to satisfy payment requests;
- optimising the Group's asset and liability structure, diversifying and stabilising the sources of funds, and reserving an appropriate proportion of highly credit-rated and liquid asset portfolio; and
- managing and utilising centrally the Bank's liquid funds.

The Group uses a variety of methods including liquidity index analysis, analysis of remaining contractual maturities and undiscounted cash flow analysis to measure the liquidity risk. Gap analysis is used to predict the cash flow within one year. Various types of scenario analysis are then applied to assess the impact of liquidity risk.

<sup>(</sup>ii) Including financial assets sold under repurchase agreements.

# (3) Liquidity risk (continued)

## (a) Maturity analysis

The following tables provide an analysis of the assets and liabilities of the Group based on the remaining periods to repayment as at the end of the reporting period:

		30 June 2017							
		Repayable	Within one	Between one and three	Between three months and	Between one and	More than		
	Indefinite	on demand	month	months	one year	five years	five years	Total	
Assets									
Cash and deposits with central banks	2,643,895	297,570	_	_	_	_	_	2,941,465	
Deposits and placements with	2,040,030	237,070						2,341,400	
banks and non-bank									
financial institutions	_	90,344	202,377	87,484	162,882	7,904	_	550,991	
Financial assets held under									
resale agreements	-	-	268,283	11,139	113	-	-	279,535	
Loans and advances to customers	76,633	545,785	311,856	616,523	2,767,583	3,224,565	4,661,785	12,204,730	
Investments									
- Financial assets at fair value									
through profit or loss	21,289	-	123,179	140,261	139,136	150,972	23,817	598,654	
- Available-for-sale financial assets	144,893	1,608	32,324	73,882	107,050	858,544	358,317	1,576,618	
- Held-to-maturity investments	-	-	16,402	25,816	155,448	1,091,472	1,106,717	2,395,855	
- Investment classified as									
receivables	-	-	6,923	10,902	24,478	198,164	233,532	473,999	
- Investments in associates	0.054							0.054	
and joint ventures Other assets	6,651 231,855	92,911	- 45,121	77,275	98,113	79,114	39,180	6,651	
Other assets	231,000	92,911	45,121		90,113	79,114	39,100	663,569	
Total assets	3,125,216	1,028,218	1,006,465	1,043,282	3,454,803	5,610,735	6,423,348	21,692,067	
Liabilities									
Borrowings from central banks	_	_	35,576	50,929	432,842	763	_	520,110	
Deposits and placements from banks				,	,			,	
and non-bank financial institutions	_	859,771	306,823	188,930	254,015	62,231	4,231	1,676,001	
Financial liabilities at fair value									
through profit or loss	-	20,706	132,057	131,193	132,388	1,492	-	417,836	
Financial assets sold under									
repurchase agreements	-	-	44,370	11,889	733	3,394	453	60,839	
Deposits from customers	-	9,542,772	1,045,850	1,057,175	3,004,248	1,601,195	23,153	16,274,393	
Debt securities issued									
<ul> <li>Certificates of deposit issued</li> </ul>	-	-	55,466	104,420	87,098	22,520	105	269,609	
- Bonds issued	-	-	-	800	2,311	53,445	4,092	60,648	
- Subordinated bonds issued	-	-	-	-	217	100,126	45,031	145,374	
- Eligible Tier 2 capital bonds						00.470	40.000	F0 400	
issued Other liabilities	3,651	165,698	55,688	61,749	219,349	39,479 49,140	19,983 7,918	59,462 563,193	
Other liabilities	3,001	100,090		01,749	219,349	49,140			
Total liabilities	3,651	10,588,947	1,675,830	1,607,085	4,133,201	1,933,785	104,966	20,047,465	
		<del></del>							
Long/(Short) position	3,121,565	(9,560,729)	(669,365)	(563,803)	(678,398)	3,676,950	6,318,382	1,644,602	
Notional amount of derivatives									
- Interest rate contracts			10,796	22,028	127,371	93,559	9,855	263,609	
- Exchange rate contracts		_	816,309	1,034,006	3,089,645	177,083	5,389	5,122,432	
- Other contracts			33,609	81,456	129,191	5,128	8,798	258,182	
Salor contracto					120,101				
Total	_	_	860,714	1,137,490	3,346,207	275,770	24,042	5,644,223	

- (3) Liquidity risk (continued)
  - (a) Maturity analysis (continued)

				31 Decem	ber 2016			
_		Danavahla	Within one	Between one	Between three	Between	Mara than	
	Indefinite	Repayable on demand	Within one month	to three months	months to one year	one to five years	More than five years	Total
Assets	0.500.000	057.050						0.040.004
Cash and deposits with central banks Deposits and placements with banks	2,592,203	257,058	_	_	_	_	_	2,849,261
and non-bank financial institutions	_	85,218	306,393	138,820	218,544	6,313	_	755,288
Financial assets held under resale		00,210	000,000	100,020	210,011	0,010		700,200
agreements		_	78,001	23,580	1,593	_	_	103,174
Loans and advances to customers	75,438	484,321	401,828	709,215	2,644,332	2,901,246	4,271,975	11,488,355
Investments								
- Financial assets at fair value								
through profit or loss	18,378	-	62,282	133,374	152,097	107,723	14,516	488,370
- Available-for-sale financial assets	285,020	-	29,090	66,362	168,110	783,090	302,162	1,633,834
- Held-to-maturity investments	_	-	5,318	44,950	200,830	1,053,776	1,133,543	2,438,417
<ul> <li>Investment classified as</li> </ul>								
receivables	-	-	45,048	26,747	53,056	178,486	204,626	507,963
- Investments in associates and								
joint ventures	7,318	-	-	-	-	-	-	7,318
Other assets	229,069	89,276	34,077	79,502	173,739	55,946	30,116	691,725
Total assets	3,207,426	915,873	962,037	1,222,550	3,612,301	5,086,580	5,956,938	20,963,705
Liabilities								
Borrowings from central banks	_	_	83,176	59,415	296,602	146	_	439,339
Deposits and placements from banks			00,170	00,410	230,002	140		400,000
and non-bank financial institutions	_	982,735	226,509	167,189	491,880	61,488	5,740	1,935,541
Financial liabilities at fair value through		,	,	,	,	,	-,	.,,-
profit or loss	-	19,947	131,301	116,642	128,701	_	_	396,591
Financial assets sold under								
repurchase agreements	_	_	184,074	3,858	1,008	1,574	66	190,580
Deposits from customers	_	8,336,446	966,975	1,113,365	2,723,870	2,244,258	18,001	15,402,915
Debt securities issued								
<ul> <li>Certificates of deposit issued</li> </ul>	-	-	61,274	65,381	57,153	15,037	163	199,008
<ul> <li>Bonds issued</li> </ul>	-	-	-	2,084	4,023	36,959	4,097	47,163
<ul> <li>Subordinated bonds issued</li> </ul>	-	-	-	-	218	100,230	45,151	145,599
<ul> <li>Eligible Tier 2 capital bonds issued</li> </ul>	-	-	-	-	-	13,828	45,956	59,784
Other liabilities	582	116,506	52,697	67,710	234,456	78,943	6,637	557,531
Total liabilities	582	9,455,634	1,706,006	1,595,644	3,937,911	2,552,463	125,811	19,374,051
rotal labilities				1,000,011	0,007,011			
Long/(Short) position	3,206,844	(8,539,761)	(743,969)	(373,094)	(325,610)	2,534,117	5,831,127	1,589,654
Notional amount of derivatives								
- Interest rate contracts	_	-	70,611	77,418	204,710	106,484	11,586	470,809
Exchange rate contracts	_	_	771,445	782,146	2,949,614	140,260	6,750	4,650,215
- Other contracts	-	-	47,553	98,665	177,124	10,177	34	333,553
Total			889,609	958,229	3,331,448	256,921	18,370	5,454,577
Ισιαι			009,009	900,229	3,331,440	200,821	10,070	0,404,077

- (3) Liquidity risk (continued)
  - (b) Contractual undiscounted cash flow

The following tables provide an analysis of the contractual undiscounted cash flow of the non-derivative financial liabilities and off-balance sheet credit commitments of the Group as at the end of the reporting period. The Group's expected cash flows on these instruments may vary significantly from this analysis.

		30 June 2017							
					Between	Between			
					one to	three	Between		
	Carrying	Gross cash	Repayable	Within	three	months to	one to	More than	
	amount	outflow	on demand	one month	months	one year	five years	five years	
Non-derivative financial liabilities	500 440	505 405		00.070	54.040	444 707			
Borrowings from central banks	520,110	535,135	-	36,273	51,319	444,767	2,776	-	
Deposits and placements from banks									
and non-bank financial institutions	1,676,001	1,785,457	946,020	308,353	191,657	263,917	71,142	4,368	
Financial liabilities at fair value									
through profit or loss	417,836	420,686	20,706	133,378	131,843	133,248	1,511	-	
Financial assets sold under									
repurchase agreements	60,839	62,914	-	45,417	12,028	774	4,088	607	
Deposits from customers	16,274,393	16,599,912	9,542,898	1,064,725	1,086,847	3,108,665	1,771,150	25,627	
Debt securities issued									
<ul> <li>Certificates of deposit issued</li> </ul>	269,609	273,469	-	56,353	105,490	88,438	23,077	111	
- Bonds issued	60,648	66,542	-	207	866	3,630	57,115	4,724	
<ul> <li>Subordinated bonds issued</li> </ul>	145,374	177,286	-	-	512	6,881	122,326	47,567	
<ul> <li>Eligible Tier 2 capital bonds</li> </ul>									
issued	59,462	74,692	-	-	1,196	1,584	48,341	23,571	
Other financial liabilities	245,095	245,095	26,533	85,096	23,996	102,763		6,707	
Total	19,729,367	20,241,188	10,536,157	1,729,802	1,605,754	4,154,667	2,101,526	113,282	
Off-balance sheet loan commitments and credit card commitments									
(Note)		1,540,547	1,257,902	83,302	8,075	58,389	83,824	49,055	
Guarantees, acceptances and other credit commitments (Note)		1,756,915		400,159	206,936	467,663	641,140	41,017	

## (3) Liquidity risk (continued)

(b) Contractual undiscounted cash flow (continued)

	31 December 2016									
	Carrying amount	Gross cash outflow	Repayable on demand	Within one month	Between one to three months	Between three months to one year	Between one to five years	More than five years		
Manager desired to the second of the legislature										
Non-derivative financial liabilities Borrowings from central banks	439,339	448,505		84,409	59,995	303,955	146			
Deposits and placements from banks	409,009	440,000	_	04,409	59,995	303,933	140	_		
and non-bank financial institutions	1,935,541	1.971.240	982.986	230,278	168.537	512.184	69,621	7,634		
Financial liabilities at fair value	1,300,041	1,371,240	902,900	200,270	100,007	312,104	09,021	7,004		
through profit or loss	396,591	399,304	19,947	132,354	117,192	129,811	_	_		
Financial assets sold under	000,001	000,004	10,047	102,004	117,102	120,011				
repurchase agreements	190,580	190,852	_	184,290	3,903	1,019	1,574	66		
Deposits from customers	15.402.915	15,773,027	8,337,879	978,905	1,142,665	2.829.974	2.462.243	21,361		
Debt securities issued	., . ,.	., .,.	-,,-	,	, , , , , , , , , , , , , , , , , , , ,	,,-	, . ,	,		
- Certificates of deposit issued	199,008	201,424	_	61,772	65,817	58,028	15,639	168		
- Bonds issued	47,163	53,205	_	208	2,196	5,196	40,721	4,884		
- Subordinated bonds issued	145,599	179,558	_	_	1,231	6,185	124,329	47,813		
- Eligible Tier 2 capital bonds										
issued	59,784	80,834	_	_	_	2,814	24,277	53,743		
Other financial liabilities	189,807	189,807	67,124	12,538	19,252	85,665		5,228		
Total	19,006,327	19,487,756	9,407,936	1,684,754	1,580,788	3,934,831	2,738,550	140,897		
Off-balance sheet loan commitments and credit card commitments		1 004 751	1 0 10 001	71.001	45.040	70.047	50.407	10.050		
(Note)		1,264,751	1,043,081	71,231	15,313	70,347	52,127	12,652		
Guarantees, acceptances and other		1 450 775		017 500	100 701	007.000	500,004	45.000		
credit commitments (Note)		1,459,775		317,599	163,731	367,089	566,264	45,092		

Note: The off-balance sheet loan commitments and credit card commitments may expire without being drawn upon. Guarantees, acceptances and other credit commitments do not represent the amount to be paid.

## (4) Operational risk

Operational risk refers to the risks that resulted from flawed or erroneous internal processes, people and systems, or external events. In the first half year of 2017, the Group continued to standardise and strengthen operational risk management.

- By constructing the new core system, continuously increase the mechanical control proportion and control abilities in the incompatible positions, and strengthen the balance mechanism across departments and positions.
- Functionalise the key risk indicators for supervision, early warning and reminder on the operation risks of the essential stages, and promote domestic Tier-1 branches, subsidiaries and oversea institutions to construct the system on the key risk indicators which meets their demands. Also make a positive role on the risk monitor to discover and indicate risks, and eliminate the hidden dangers.
- Continuously conduct self-assessments on the overall business continuity management and promote institutions from all tier levels to advance in the strength on the business continuity management. Carry out business impact analysis, to ascertain business recovery objectives, orders and essential area. Confirm the plans on "the New Generation Core System" to construct work plan. Prepare relevant plan templates, assess templates and promote specific plan construction. Ensure the safe and stable operation on the essential business lines of the New Generation Core System.

## (5) Fair value of financial instruments

#### (a) Valuation technique, input and process

The Board is responsible for establishing a robust internal control policy of valuation, and takes the ultimate responsibility for the adequacy and effectiveness of internal control system. The Board of Supervisors is in charge of supervising the performance of the Board and Senior Management. According to the requirements of the Board and the Board of Supervisors, Senior Management's responsibility is to organise and implement the internal control system over the valuation process to ensure the effectiveness of the internal control system of valuation.

The Group has established an independent valuation process for financial assets and financial liabilities. The relevant departments are responsible for performing valuation, verifying valuation model and accounting for valuation results.

For the six months ended 30 June 2017, there was no significant change in the valuation techniques or inputs used to determine fair value as compared to those used for the year ended 31 December 2016.

#### (b) Fair value hierarchy

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Fair value based on quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Fair value based on inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3: Fair value based on inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

#### (c) Financial instruments measured at fair value

#### (i) Fair value hierarchy

The table below analyses financial instruments, measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorised:

		30 June 20	17	
	Level 1	Level 2	Level 3	Total
Assets				
Financial assets at fair value through profit or loss				
Financial assets held for trading purpose				
- Debt securities	10,340	192,484	-	202,824
<ul> <li>Equity instruments and funds</li> </ul>	1,196	-	-	1,196
Financial assets designated as at fair value				
through profit or loss				
- Debt securities		24	8,581	8,605
- Equity instruments and funds	1,316	-	18,776	20,092
Other debt instruments  Positive fair value of derivatives	-	39,785 48.449	326,152 256	365,937
Available-for-sale financial assets	-	40,449	250	48,705
- Debt securities	123,342	1,302,452	4,323	1,430,117
Equity instruments and funds	12,605	121,312	8,691	142,608
Equity instruments and runds				142,000
Total	148,799	1,704,506	366,779	2,220,084
Liabilities				
Financial liabilities at fair value through profit or loss				
Financial liabilities designated as at fair value				
through profit or loss	_	417,343	493	417,836
Negative fair value of derivatives	-	40,718	255	40,973
-			<del></del> -	
Total	_	458,061	748	458,809
-				

- (5) Fair value of financial instruments (continued)
  - (c) Financial instruments measured at fair value (continued)
    - Fair value hierarchy (continued)

31 December 2016						
Level 1	Level 2	Level 3	Total			
3,134	138,196	-	141,330			
1,825	-	-	1,825			
-	-	8,690	8,690			
421	-	16,132	16,553			
-	55,116	264,856	319,972			
-	89,320	466	89,786			
59,380	1,283,715	5,719	1,348,814			
40,617	231,378	9,349	281,344			
105,377	1,797,725	305,212	2,208,314			
	005.000	700	000 504			
_	,		396,591			
	<u>89,788</u>	545	90,333			
-	485,671	1,253	486,924			
	3,134 1,825 - 421 - - 59,380 40,617	105,377 1,797,725 Level 1 Level 2 Level 1 Level 2 Leve	Level 1     Level 2     Level 3       3,134     138,196     -       1,825     -     -       -     -     8,690       421     -     16,132       -     55,116     264,856       -     89,320     466       59,380     1,283,715     5,719       40,617     231,378     9,349       105,377     1,797,725     305,212       -     395,883     708       -     89,788     545			

A majority of the financial assets classified as level 2 is RMB bonds. The fair value of these bonds is determined based on the valuation results provided by China Central Depository & Clearing Co., Ltd. A majority of the financial liabilities designated as at fair value through profit or loss classified as level 2 is the fund raised from principal guaranteed WMPs, the fair value of which is determined based on the income approach. The majority of derivatives is classified as level 2 and valued using income approach. For the valuation of financial instruments classified as level 2, all significant inputs are observable market data.

The financial asset at fair value through profit or loss classified as level 3 is the underlying assets of principal guaranteed WMPs. These financial assets are valued using income approach and market approach, which incorporate the non-observable assumptions including discount rate.

For the six months ended 30 June 2017 and for the year ended 31 December 2016, there were no significant transfers between level 1 and level 2 of the fair value hierarchy of the Group.

- (5) Fair value of financial instruments (continued)
  - (c) Financial instruments measured at fair value (continued)
    - Movements of fair value of financial instruments in level 3 of the fair value hierarchy The following table shows a reconciliation from the opening balances to the ending balances for fair value measurement in level 3 of the fair value hierarchy:

	Six months ended 30 June 2017									
desig	Financial assets esignated as at fair value through profit or loss						Financial liabilities designated			
Debt securities	Equity instruments and funds	Other debt instruments	Positive fair value of derivatives	Debt securities	Equity instruments and funds	Total assets	as at fair value through profit or loss	Negative fair value of derivatives	Total liabilities	
8,690	16,132	264,856	466	5,719	9,349	305,212	(708)	(545)	(1,253)	
(238)	281	4,831	(210)	(35)	4 (6)	4,633 30	55	290	345	
1,197 (1,068)	8,105 (5,742)	377,508 (321,043)		(1,397)	1,892 (2,548)	388,702 (331,798)	(71) 231		(71) 231	
8,581	18,776	326,152	256	4,323	8,691	366,779	(493)	(255)	(748)	
	design th Debt securities 8,690 (238) - 1,197 (1,068)	designated as at fair through profit or le Equity  Debt instruments and funds  8,690 16,132  (238) 281  1,197 8,105 (1,068) (5,742)	Debt   Equity   Other	Financial assets   designated as at fair value   through profit or loss     Equity   Other   fair value of derivatives	Financial assets   designated as at fair value   through profit or loss   Figure   Debt   instruments   debt   fair value of   securities   and funds   instruments   debt   fair value of   derivatives   securities   securities   4,831   (210)   (35)   -	Financial assets   designated as at fair value   through profit or loss   Equity   Other securities   And funds   Financial assets   Positive fair value of and funds   Financial assets   Financial asse	Financial assets   designated as at fair value   through profit or loss   Equity   Other   Positive   fair value of   Securities   and funds   instruments   debt   fair value of   Securities   and funds   other   Positive   Securities   and funds   other   Other   Positive   Securities   other   Other	Financial assets   designated as at fair value   through profit or loss     Positive   Positive   Securities   Available-for-sale   financial assets     Positive   Equity   Total   value through profit or loss	Financial assets   designated as at fair value   through profit or loss   Equity   Other permitted   Positive   Fair value of derivatives   Securities   Arailable-for-sale   financial assets   Securities   Total value through   Fostive designated   Securities   S	

					20	)16				
-	Financial assets designated as at fair value through profit or loss				Available-for-sale financial assets			Financial liabilities designated		
	Debt securities	Equity instruments and funds	Other debt instruments	Positive fair value of derivatives	Debt securities	Equity instruments and funds	Total assets	as at fair value through profit or loss	Negative fair value of derivatives	Total liabilities
As at 1 January 2016	586	2,326	208,204	883	9,604	5,027	226,630	(519)	(864)	(1,383)
Total gains or losses: In profit or loss In other comprehensive income Purchases	(19) - 8.221	(113) - 20.155	7,600 - 397.871	(361)	275 424 690	(19) (34) 9.837	7,363 390 436,774	55 - (369)	275 - -	330 - (369)
Sales and settlements	(98)	(6,236)	(348,819)	(56)	(5,274)	(5,462)	(365,945)	125	44	169
As at 31 December 2016	8,690	16,132	264,856	466	5,719	9,349	305,212	(708)	(545)	(1,253)

In level 3 of the fair value hierarchy, total gains or losses included in profit or loss for the year in the above table are presented in net trading gain, net gain arising from investment securities and impairment losses of the statement of comprehensive income.

Gains or losses on level 3 financial assets and liabilities included in the statement of comprehensive income comprise:

	Six mon	ths ended 30 Ju	ne 2017	Six months ended 30 June 2016			
	Realised	Unrealised	ed Total Realised Unrealised				
Total gains	4,954	24	4,978	3,718	23	3,741	

## (5) Fair value of financial instruments (continued)

#### (d) Financial instruments not measured at fair value

#### (i) Financial assets

The Group's financial assets not measured at fair value mainly include cash and deposits with central banks, deposits and placements with banks and non-bank financial institutions, financial assets held under resale agreements, loans and advances to customers, held-to-maturity investments and investment classified as receivables.

Deposits with central banks, deposits and placements with banks and non-bank financial institutions and financial assets held under resale agreements

Deposits with central banks, deposits and placements with banks and non-bank financial institutions and financial assets held under resale agreements are mainly priced at market interest rates and mature within one year. Accordingly, the carrying values approximate the fair values.

#### Loans and advances to customers

Majority of the loans and advances to customers are repriced at least annually to the market rate. Accordingly, their carrying values approximate the fair values.

#### Investments

The following table shows the carrying values and the fair values of the investment classified as receivables and held-to-maturity investments which are not presented in the statement of financial position at their fair values.

		30 June 2017					31 December 2016				
	Carrying value	Fair value	Level 1	Level 2	Level 3	Carrying value	Fair value	Level 1	Level 2	Level 3	
Investment classified as receivables Held-to-maturity investments	473,999 2,395,855	446,830 2,385,838	4,709	374,889 2,381,129	71,941	507,963 2,438,417	512,409 2,494,243	1,351	358,488 2,492,892	153,921	
Total	2,869,854	2,832,668	4,709	2,756,018	71,941	2,946,380	3,006,652	1,351	2,851,380	153,921	

#### (ii) Financial liabilities

The Group's financial liabilities not measured at fair value mainly include borrowings from central banks, deposits and placements from banks and non-bank financial institutions, financial assets sold under repurchase agreements, deposits from customers, and debt securities issued. The fair value of subordinated bonds and the eligible Tier 2 capital bonds issued as at 30 June 2017 was RMB208,261 million (the Group as at 31 December 2016: RMB212,166 million), and carrying value was RMB204,836 million (the Group as at 31 December 2016: RMB205,383 million) and the carrying values of other financial liabilities approximated their fair values as at the end of the reporting period. The Group uses observable inputs to measure the fair values of subordinated bonds and eligible Tier 2 capital bonds issued, and classified as the Level 2 of the fair value hierarchy.

#### (6) Offsetting financial assets and financial liabilities

Certain financial assets and financial liabilities of the Group are subject to enforceable master netting arrangements or similar agreements. The agreement between the Group and the counterparty generally allows for net settlement of the relevant financial assets and financial liabilities when both elect to settle on a net basis. In the absence of such an election, financial assets and financial liabilities will be settled on a gross basis. However, each party to the master netting arrangements or similar agreements will have the option to settle all such amounts on a net basis in the event of default of the other party. These financial assets and financial liabilities of the Group are not offset in accordance with IFRS.

As at 30 June 2017, the amount of the financial assets and financial liabilities subject to enforceable master netting arrangements or similar agreements are not material to the Group.

#### (7) Insurance risk

The risk under an insurance contract is the possibility that the insured event occurs and the uncertainty in the resulting claim amount. The characteristic of an insurance contract inherently decides randomness and unpredictability of the underlying insurance risk. For insurance contracts where the theory of probability is applied to pricing and provisioning of insurance contract liabilities, the Group faces is that the actual claims and benefit payments exceed the carrying amount of the insurance contract liabilities.

The Group manages the uncertainty of insurance risk through its underwriting strategy and policies to diversify the underwriting risks, adequate reinsurance arrangements, and enhanced underwriting control and claim control.

The Group makes related assumptions for the insurance risks and recognises insurance contract liabilities accordingly. Insurance risk may be elevated by the uncertainty of insurance risk assumptions including assumptions of mortality, expenses and interest rates.

#### (8) Capital management

The Bank has implemented a comprehensive capital management policy, covering the set out of capital management policies, capital design and planning, advanced approach of capital calculation, internal capital assessment, capital allocation, capital motivation, restriction and conduction, capital raising, monitor and reporting, and so on management activities and applications of advanced approach of capital calculation on the management of the ordinary course of the business. General principles of capital management of the Bank is to continuously retain an adequate capital level, retain a certain margin of safety and a certain level of buffer based on that all regulatory requirements have been complied, and ensure that the capital can cover all kinds of risks adequately; exercise reasonable and effective capital allocation, strengthen capital restraint and incensive mechanism; support the strategic planning effectively and make capital full use to restrict and conduct the business, and increase the capital efficiency and return level continuously; tamp capital strength, retain relatively high capital quality; achieve capital supplement with priority to the internal accumulation, utilise various capital instruments reasonably and optimise capital structure; continuously develop the advanced approach of capital management on the applications in the business management such as credit asset policies, credit approval and pricing.

Capital adequacy ratio is a reflection of the Group's ability to maintain a stable operation and resist adverse risks. In accordance with CBRC's "Measures for Capital Management of Commercial Banks (trial)" and relevant regulations, commercial banks should meet the minimum capital requirements from 1 January 2013. The Common Equity Tier 1 ratio should be at or above a minimum of 5%, Tier 1 ratio at or above a minimum of 6% and total capital ratio at or above a minimum of 8%. Systemically important domestic banks should also meet the 1% additional capital requirement, with their Common Equity Tier 1 capital. Meanwhile, in accordance with CBRC's "Notice of relevant transitional arrangement for implementation of Measures for Capital Management of Commercial Banks (trial)", a capital conservation buffer will be introduced progressively during the transitional period, which will be regulator to a specific commercial bank, the minimum requirements should be met within the transitional period.

The Group timely monitors, analyses and reports capital adequacy ratios, assesses if the capital management objectives have been met and exercises effective management of capital adequacy ratio. The Group adopts various measures such as controlling asset growth, adjusting the structure of risk assets, increasing internal capital supply and raising capital through external channels, to ensure that the Common Equity Tier 1 ratio, Tier 1 ratio and total capital ratio of the Group are in full compliance with regulatory requirements and meet internal management requirements. This helps to insulate against potential risks as well as support healthy business developments. The Group now fully complies with all regulatory requirements in this respect.

The Group's capital planning has taken the regulatory requirements, the Group's development strategy and risk appetite into consideration, and based on those factors the Group projects the capital usage and need.

The capital raising management of the Group involves reasonable utilisation of various capital instruments to ensure that both external regulatory and internal capital management objectives are met, taking in account capital planning and operating environment. This helps to optimise the Group's capital structure.

In April 2014, CBRC has officially approved the implementation of the advanced approach of capital management by the Bank. In this approach, the Bank has elected to use foundation internal rating based ("IRB") approach for corporate risk exposure which is compliant with regulatory requirements, IRB approach for retail risk exposure, internal models approach for market risk and standardised approach for operational risk exposure.

# (8) Capital management (continued)

The Group's capital adequacy ratio calculated in accordance with the "Measures for Capital Management of Commercial Banks (trial)" issued by the CBRC as at the end of the reporting period are as follows:

	Note	30 June 2017	31 December 2016
Common Equity Tier 1 ratio	(a)(b)(c)	12.68%	12.98%
Tier 1 ratio	(a)(b)(c)	12.84%	13.15%
Total capital ratio	(a)(b)(c)	14.50%	14.94%
·			
Common Equity Tier 1 capital			
- Qualifying common share capital		250,011	250,011
- Capital reserve	(d)	114,269	132,800
- Surplus reserve		175,445	175,445
- General reserve		245,397	211,134
- Retained earnings		821,722	784,164
<ul> <li>Non-controlling interest given recognition in Common Equity Tier 1 capital</li> </ul>		3,113	4,069
- Others	(e)	(1,083)	798
Deductions for Common Equity Tier 1 capital			
- Goodwill	(f)	2,674	2,752
Other intangible assets (excluding land use right)	(f)	1,825	2,083
- Cash-flow hedge reserve	(1)	23	(150)
Investments in common equity of financial institutions being controlled		20	(100)
but outside the scope of consolidation		3,902	3,902
but outside the scope of consolidation		0,002	0,002
Additional Tier 1 capital			
<ul> <li>Other directly issued qualifying additional Tier 1 instruments including related stock</li> </ul>	(		
surplus		19,659	19,659
<ul> <li>Non-controlling interest given recognition in Additional Tier 1 capital</li> </ul>		102	82
Tier 2 capital			
Directly issued qualifying Tier 2 instruments including related stock surplus		139,379	155,684
– Provisions in Tier 2	(g)	70,510	58,281
- Non-controlling interest given recognition in Tier 2 capital	(3)	415	375
Common Equity Tier 1 capital after deduction	(h)	1,600,450	1,549,834
Tier 1 capital after deduction	(h)	1,620,211	1,569,575
Total capital after deduction	(h)	1,830,515	1,783,915
Risk-weighted assets	(i)	12,622,157	11,937,774

## (8) Capital management (continued)

#### Notes:

- (a) Since the interim report of 2014, the Group has elected the advanced approach to calculate capital adequacy ratio and implemented the parallel period rules.
- (b) The Common Equity Tier 1 ratio is calculated by dividing the Common Equity Tier 1 Capital after deduction by risk-weighted assets. Tier 1 ratio is calculated by dividing the Tier 1 Capital after deduction by risk-weighted assets. Total Capital ratio is calculated by dividing the Total capital after deduction by risk-weighted assets.
- (c) The scope for calculating capital adequacy ratio of the Group includes all the domestic branches and subsidiaries in the financial sector (excluding CCB Life).
- (d) Capital reserve includes investment revaluation reserve.
- e) Others mainly include foreign exchange reserve.
- (f) Both balances of goodwill and other intangible assets (excluding land use right) are the net amounts after deducting relevant deferred tax liabilities.
- (g) Since the interim report of 2014, eligible excessive loan provisions was measured based on the advanced approach and implemented parallel period rules.
- (h) Common Equity Tier 1 capital after deduction is calculated by netting off the corresponding deduction items from the Common Equity Tier 1 capital. Tier 1 capital after deduction is calculated by netting off the corresponding deduction items from the Tier 1 capital. Total capital after deduction is calculated by netting off the corresponding deduction items from the total capital.
- As at 30 June 2017, according to the rules of advanced approach, risk-weighted assets include credit risk-weighted assets, market risk-weighted assets, operational risk-weighted assets and excessive risk-weighted assets due to the application of capital floor.

# 60 Statement of financial position and statement of changes in equity of the Bank

	30 June 2017 (Unaudited)	31 December 2016 (Audited)
Assets:		
Cash and deposits with central banks	2,924,332	2,842,072
Deposits with banks and non-bank financial institutions	234,052	389,062
Precious metals	181,566	202,851
Placements with banks and non-bank financial institutions	294,847	318,511
Financial assets at fair value through profit or loss	411,341	360,628
Positive fair value of derivatives	43,169	81,425
Financial assets held under resale agreements	251,172	67,391
Interest receivable	105,853	98,040
Loans and advances to customers	11,747,845	11,084,938
Available-for-sale financial assets	1,421,121	1,473,168
Held-to-maturity investments	2,373,202	2,410,110
Investment classified as receivables	478,977	508,363
Investments in subsidiaries	37,024	37,024
Investment in consolidated structured entities	234,168	211,908
Fixed assets	140,451	145,421
Land use rights	13,929	14,277
Intangible assets	1,391	1,588
Deferred tax assets	34,162	28,281
Other assets	111,366	106,344
Total assets	21,039,968	20,381,402

# 60 Statement of financial position and statement of changes in equity of the Bank (continued)

	30 June 2017 (Unaudited)	31 December 2016 (Audited)
Liabilities:		
Borrowings from central banks	519,671	438,660
Deposits from banks and non-bank financial institutions	1,194,548	1,582,881
Placements from banks and non-bank financial institutions	408,758	311,095
Financial liabilities at fair value through profit or loss	417,137	395,769
Negative fair value of derivatives	36,512	83,332
Financial assets sold under repurchase agreements	39,275	170,067
Deposits from customers	15,965,085	15,114,993
Accrued staff costs	26,822	31,779
Taxes payable	32,038	43,653
Interest payable	200,357	210,035
Provisions	7,317	7,336
Debt securities issued	469,984	386,491
Deferred tax liabilities	70	53
Other liabilities	125,246	54,015
Total liabilities	19,442,820	18,830,159
	30 June 2017	31 December 2016
	(Unaudited)	(Audited)
Equity:		
Share capital	250,011	250,011
Other equity instruments		, .
Preference Shares	19,659	19,659
Capital reserve	135,067	134,520
Investment revaluation reserve	(16,500)	(1,213)
Surplus reserve	175,445	175,445
General reserve	240,910	206,697
Retained earnings	792,766	766,312
Exchange reserve	(210)	(188)
Total equity	1,597,148	1,551,243
Total liabilities and equity	21,039,968	20,381,402

Approved and authorised for issue by the Board of Directors on 30 August 2017.

Wang Zuji Vice chairman, executive director and president

Chung Shui Ming Timpson Independent non-executive director

Non-executive director

# 60 Statement of financial position and statement of changes in equity of the Bank (continued)

					(Unaudited)				
	Share capital	Other equity instruments- preference shares	Capital reserve	Investment revaluation reserve	Surplus reserve	General reserve	Retained earnings	Exchange reserve	Total equity
As at 31 December 2016	250,011	19,659	134,520	(1,213)	175,445	206,697	766,312	(188)	1,551,243
Movements during the period			547	(15,287)		34,213	26,454	(22)	45,905
(1) Total comprehensive income for the period	-	-	547	(15,287)	-	-	130,170	(22)	115,408
(2) Profit distribution  i Appropriation to general reserve  ii Appropriation to ordinary	-	-	-	-	-	34,213	(34,213)	-	-
shareholders							(69,503)		(69,503)
As at 30 June 2017	250,011	19,659	135,067	(16,500)	175,445	240,910	792,766	(210)	1,597,148
					(Unaudited)				
	Share capital	Other equity instruments-preference shares	Capital reserve	Investment revaluation reserve	Surplus reserve	General reserve	Retained earnings	Exchange reserve	Total equity
As at 31 December 2015	250,011	19,659	135,441	22,549	153,032	182,319	658,545	(1,460)	1,420,096
Movements during the period			56	(6,442)		24,398	38,451	963	57,426
(1) Total comprehensive income for the period	-	-	56	(6,442)	-	_	131,352	963	125,929
(2) Profit distribution  i Appropriation to general reserve  ii Appropriation to ordinary	-	-	-	-	-	24,398	(24,398)	-	-
shareholders							(68,503)		(68,503)
As at 30 June 2016	250,011	19,659	135,497	16,107	153,032	206,717	696,996	(497)	1,477,522

# 60 Statement of financial position and statement of changes in equity of the Bank (continued)

						(Audited)				
	_	Share	Other equity instruments-preference	Capital	Investment revaluation	Surplus	General	Retained	Exchange	Total
		capital	shares	reserve	reserve	reserve	reserve	earnings	reserve	equity
As	at 31 December 2015	250,011	19,659	135,441	22,549	153,032	182,319	658,545	(1,460)	1,420,096
Mov	ovements during the year			(921)	(23,762)	22,413	24,378	107,767	1,272	131,147
(1)	Total comprehensive income for the year	-	-	(921)	(23,762)	-	-	224,128	1,272	200,717
(2)	Profit distribution									
	Appropriation to surplus     reserve     Appropriation to general	-	-	-	-	22,413	-	(22,413)	-	-
	reserve iii Appropriation to general	-	_	-	-	-	24,378	(24,378)	-	-
	shareholders iv Appropriation to ordinary	-	-	-	-	-	-	(68,503)	-	(68,503)
	shareholders							(1,067)		(1,067)
As	at 31 December 2016	250,011	19,659	134,520	(1,213)	175,445	206,697	766,312	(188)	1,551,243

## 61 Events after the reporting period

On 26 July 2017, CCB Financial Asset Investment Co., Ltd., a wholly-owned subsidiary established by the Bank, obtained its business license with a registered capital of RMB12 billion.

Save as disclosed above, there are no other significant events after the reporting period.

# 62 Comparative figures

Certain comparative figures have been adjusted to confirm with the presentation and disclosures in the current period.

# 63 Ultimate parent

As stated in Note 1, the immediate and ultimate parent of the Group is Huijin and CIC respectively.

# 64 Possible impact of amendments, new standards and interpretations issued but not vet effective

Up to the date of issue of the financial statements, the IASB has issued the following amendments, new standards and interpretations which are relevant to the Group. These amendments, new standards and interpretations are not yet effective for the period ended 30 June 2017 and have not been adopted in the financial statements.

Effective for annual period beginning Standards on or after

1 January 2018 1 January 2018

1 January 2019

<sup>(1)</sup> IFRS 9, "Financial Instruments"

<sup>(2)</sup> IFRS 15, "Revenue from Contracts with Customers"

<sup>(3)</sup> IFRS 16, "Leases"

# 64 Possible impact of amendments, new standards and interpretations issued but not yet effective (continued)

## (1) IFRS 9, "Financial Instruments"

IFRS 9 was issued in July 2014. It will replace the existing guidance in IAS 39 Financial Instruments: Recognition and Measurement.

IFRS 9 has three financial asset classifications categories for investments in debt instruments: amortised cost, fair value through other comprehensive income ("OCI") and fair value through profit or loss. Classification is driven by the entity's business model for managing the debt instruments and their contractual cash flow characteristics. Investments in equity instruments are always measured at fair value. However, management can make an irrevocable election to present changes in fair value in OCI, provided the instrument is not held for trading. If the equity instrument is held for trading, changes in fair value are presented in profit or loss. For financial liabilities there are two classifications categories: amortised cost and fair value through profit or loss. Where non-derivative financial liabilities are designated at fair value through profit or loss, the changes in the fair value due to changes in the liability's own credit risk are recognised in OCI, unless such changes in fair value would create an accounting mismatch in profit or loss, in which case, all fair value movements are recognised in profit or loss. There is no subsequent recycling of the amounts in OCI to profit or loss. For financial liabilities held for trading (including derivative financial liabilities), all changes in fair value are presented in profit or loss.

IFRS 9 introduces a new model for the recognition of impairment losses – the expected credit losses (ECL) model, which constitutes a change from the incurred loss model in IAS 39. IFRS 9 contains a 'three stage' approach, which is based on the change in credit quality of financial assets since initial recognition. Assets move through the three stages as credit quality changes and the stages dictate how an entity measures impairment losses and applies the effective interest rate method. The new rules mean that on initial recognition of a non-credit impaired financial asset carried at amortised cost, a day-1 loss equal to the 12-month ECL is recognised in profit or loss. Where there is a significant increase in credit risk, impairment is measured using lifetime ECL rather than 12-month ECL.

IFRS 9 applies to all hedging relationships, with the exception of portfolio fair value hedges of interest rate risk. The new guidance better aligns hedge accounting with the risk management activities of an entity and provides relief from the more "rule-based" approach of IAS 39.

IFRS 9 will have an impact on the Group's financial statements. The Group has set up a project team to carry out preparatory work in phases. The Group will establish new financial asset classification standards, revise the financial asset impairment model and related disclosures in the financial statements in accordance with IFRS 9. The Group will also update the internal controls and policies and upgrade the relevant IT system to meet the IFRS 9 implementation requirements. Currently the Group is carrying out the preparatory work for implementation of the new standard as planned and the main work has been completed. The group anticipates to be well prepared for the implementation of IFRS 9 by the end of 2017. The Group is in the process of evaluating the impact of IFRS 9 implementation on the Group's consolidated financial statements.

## (2) IFRS 15, "Revenue from Contracts with Customers"

IFRS 15 establishes a comprehensive framework for determining when to recognise revenue and how much revenue to recognise through a 5-step approach. The core principle is that a company should recognise revenue to depict the transfer of promised goods or services to the customer in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. It moves away from a revenue recognition model based on an "earnings processes" to an "asset-liability" approach based on transfer of control.

IFRS 15 provides specific guidance on capitalisation of contract cost and licence arrangements. It also includes a cohesive set of disclosure requirements about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity's contracts with customers.

IFRS 15 replaces the previous revenue standards: IAS 18 Revenue and IAS 11 Construction Contracts, and the related Interpretations on revenue recognition.

The Group anticipates that adoption of IFRS 15 will not have a significant impact on the Group's consolidated financial statements.

## (3) IFRS 16, "Leases"

IFRS 16, "Leases" addresses the definition of a lease, recognition and measurement of leases and establishes principles for reporting useful information to users of financial statements about the leasing activities of both lessees and lessors. A key change arising from IFRS 16 is that most operating leases will be accounted for on statement of financial position for lessees. The standard replaces IAS 17 "Leases", and related interpretations. The Group is currently assessing the impact of IFRS 16 upon initial application.

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